

**CS/SB 292 by MS, Garcia (CO-INTRODUCERS) Sachs;** (Similar to H 0797) Small Business Financial Assistance

465870	D	S	WD	ATD, Diaz de la Portill	Delete everything after	03/06 03:31 PM
138316	A	S	RCS	ATD, Diaz de la Portill	Delete L.54 - 103:	03/06 03:31 PM

**SB 160 by Evers;** (Similar to H 0409) Rural Letter Carriers

**SB 434 by Detert;** (Similar to H 0553) Public Libraries

**The Florida Senate**  
**COMMITTEE MEETING EXPANDED AGENDA**

**APPROPRIATIONS SUBCOMMITTEE ON  
TRANSPORTATION, TOURISM, AND ECONOMIC  
DEVELOPMENT**

**Senator Latvala, Chair**  
**Senator Clemens, Vice Chair**

**MEETING DATE:** Wednesday, March 4, 2015

**TIME:** 10:00 a.m.—12:00 noon

**PLACE:** 301 Senate Office Building

**MEMBERS:** Senator Latvala, Chair; Senator Clemens, Vice Chair; Senators Brandes, Detert, Diaz de la Portilla, Gibson, Hukill, Sachs, and Thompson

TAB	BILL NO. and INTRODUCER	BILL DESCRIPTION and SENATE COMMITTEE ACTIONS	COMMITTEE ACTION
1	<b>CS/SB 292</b> Military and Veterans Affairs, Space, and Domestic Security / Garcia (Similar H 797)	Small Business Financial Assistance; Creating the Veterans Employment Small Business Grant Program within the Department of Veterans' Affairs; specifying grant amounts; providing that a small business may not receive an additional award for rehiring a veteran previously claimed as an employee for purposes of obtaining funds under the program; requiring the corporation to notify the appropriate regional small business center of a small business's participation, etc.  MS 02/03/2015 Fav/CS ATD 02/18/2015 Temporarily Postponed ATD 03/04/2015 Fav/CS AP	Fav/CS Yeas 7 Nays 1
2	<b>SB 160</b> Evers (Similar H 409)	Rural Letter Carriers; Exempting a rural letter carrier of the United States Postal Service from safety belt usage requirements while performing his or her duties on a designated postal route, etc.  TR 02/05/2015 Favorable ATD 03/04/2015 Favorable FP	Favorable Yeas 8 Nays 0
3	<b>SB 434</b> Detert (Similar H 553)	Public Libraries; Revising the composition and duties of the State Library Council; revising the powers and duties of the Division of Library and Information Services of the Department of State; revising provisions regarding the delivery and distribution of publications; removing a provision requiring the division to provide a centralized microfilming program for state agencies, etc.  GO 02/17/2015 Favorable ATD 03/04/2015 Favorable AP	Favorable Yeas 8 Nays 0
Agency Overviews and Updates on Economic Development Programs			Presented

**COMMITTEE MEETING EXPANDED AGENDA**

Appropriations Subcommittee on Transportation, Tourism, and Economic Development  
Wednesday, March 4, 2015, 10:00 a.m.—12:00 noon

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TAB	BILL NO. and INTRODUCER	BILL DESCRIPTION and SENATE COMMITTEE ACTIONS	COMMITTEE ACTION
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Other Related Meeting Documents

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**The Florida Senate**  
**BILL ANALYSIS AND FISCAL IMPACT STATEMENT**

(This document is based on the provisions contained in the legislation as of the latest date listed below.)

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Prepared By: The Professional Staff of the Appropriations Subcommittee on Transportation, Tourism, and Economic Development

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BILL: CS/CS/SB 292

INTRODUCER: Appropriations Subcommittee on Transportation, Tourism, and Economic Development; Military and Veterans Affairs, Space, and Domestic Security Committee; and Senator Garcia and others

SUBJECT: Small Business Financial Assistance

DATE: March 4, 2015

REVISED: \_\_\_\_\_

	ANALYST	STAFF DIRECTOR	REFERENCE	ACTION
1.	Sanders/Ryon	Ryon	MS	<b>Fav/CS</b>
2.	Gusky	Miller	ATD	<b>Fav/CS</b>
3.			AP	

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**Please see Section IX. for Additional Information:**

COMMITTEE SUBSTITUTE - Substantial Changes

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**I. Summary:**

CS/CS/SB 292 creates the Veterans Employment Small Business Grant Program to encourage small businesses in Florida to hire veterans. The program is created within the Department of Veterans' Affairs (FDVA) and is to be administered by Florida Is For Veterans, Inc. (FIFV). Under the program, a small business in Florida that hires a veteran as an employee may receive a one-time grant of \$3,000 for each veteran hired, or \$5,000 for each disabled veteran hired by the small business. These awards may not exceed \$25,000 per fiscal year for a qualifying small business.

To qualify for a grant under the program, a small business must agree to:

- Employ a qualifying veteran for at least one year;
- Provide a report with information on the employment status of each qualifying veteran upon the request of the FIFV;
- Pay each qualifying veteran an amount equal to at least 80 percent of the annual median income for veterans in Florida based on the most recent federal census or the most recent American Community Survey 5-year estimated published by the U.S. Census Bureau;
- Reinvest any awarded grant moneys in the small business to facilitate further job creation; and
- Not receive an additional award for hiring a veteran previously claimed as an employee within the same small business for purposes of obtaining funds under the program.

The bill appropriates \$10 million in nonrecurring funds from the General Revenue Fund to the Department of Veterans' Affairs for transfer to FIFV to implement and administer the program. FIFV may award grant moneys up to a maximum of \$900,000 per fiscal year; FIFV's administrative costs are capped at \$100,000 per fiscal year.

The bill provides for an effective date of July 1, 2015.

## II. Present Situation:

### Florida Veterans

A veteran is defined as a person who served in the active military, naval, or air service and who was honorably discharged or released from active duty under honorable conditions.<sup>1</sup> In the United States there are over 21 million veterans, of which, over 1.5 million reside in Florida.<sup>2</sup> This makes Florida the state with the third largest veteran population, behind California and Texas.<sup>3</sup> The chart below shows veterans residing in Florida by age range. More than half of Florida's veterans are age 60 or older.

Veterans in Florida by Age Range <sup>4</sup>						
Under 40	40-49	50-59	60-69	70-79	80+	TOTAL
186,238	187,599	280,743	352,029	312,702	264,385	1,583,696

Florida also has the third largest population of disabled veterans in the nation with more than 249,000.<sup>5</sup> The U.S. Department of Veterans Affairs (USDVA) is the federal agency tasked with making the official determination of the existence of a service-connected disability. The term "disabled veteran" is defined in the U.S. Code as an individual who has served on active duty in the armed forces, has been separated under honorable conditions, and has established the existence of a service-connected disability. Generally, a disabled veteran receives compensation, disability retirement benefits, or a pension pursuant to public statute administered by the USDVA or a military department.<sup>6</sup>

The term "service-connected" is further defined in the U.S. Code to mean that the disability or death suffered by the veteran was incurred or aggravated in the line of duty in active military, naval, or air service.<sup>7</sup> Veterans who have been determined by the USDVA to have a service-connected disability are eligible for monthly disability compensation. Disability compensation is a monetary benefit paid directly to the veteran by the USDVA. The amount of compensation varies with the degree of disability and the number of dependents the veteran has. After a medical examination, the USDVA assigns the veteran a disability rating in ten percent

<sup>1</sup> Section 1.01(14), F.S.

<sup>2</sup> U.S. Census Bureau, A Snapshot of Our Nation's Veterans, <http://www.census.gov/library/infographics/veterans.html>, last viewed January 30, 2015.

<sup>3</sup> Florida Department of Veterans' Affairs. *Fast Facts*, [http://floridavets.org/?page\\_id=50](http://floridavets.org/?page_id=50) (last visited January 30, 2015).

<sup>4</sup> Office of the Actuary, Office of Policy and Planning. Department of Veterans Affairs. October 2014.

<sup>5</sup> Florida Department of Veterans' Affairs. *Fast Facts*, [http://floridavets.org/?page\\_id=50](http://floridavets.org/?page_id=50) (last visited January 30, 2015).

<sup>6</sup> 5 USC § 2108(2).

<sup>7</sup> 38 USC § 101(16).

increments from 0 percent<sup>8</sup>-100 percent. This starts the process for which a disabled veteran is eligible to receive monthly disability compensation and certain USDVA medical benefits.<sup>9</sup>

There are instances in which a veteran's service-connected disability is not determined by the USDVA. In this instance, the Department of Defense (DoD) would determine the existence of a disability and provide compensation to the veteran. This is the case when a service member acquires a medical condition or physical disability that renders him or her unfit to perform his or her required duties while on active duty. The service member may be separated or retired from the military for medical reasons. The secretaries of the military departments have the authority to make the final determination of disability in each case.<sup>10</sup> When the determination has been made that a service member must retire due to medical reasons related to the member's service in the military, the member may decide whether to receive military retirement benefits from the DoD or disability compensation from the USDVA.

### **Employment Assistance for Veterans in Florida**

The CareerSource Florida network connects employers with qualified, skilled talent and Floridians with employment and career development opportunities. The workforce network is comprised of CareerSource Florida, which is the statewide board of business and government leaders charged with setting state workforce policy; the Department of Economic Opportunity (DEO), the state agency responsible for administrative and fiscal affairs and policy implementation; and 24 Regional Workforce Boards, which oversee the local design and delivery of workforce services to businesses, job seekers and workers at nearly 100 One-Stop Career Centers statewide.

Each One-Stop Career Center is equipped to help job seekers connect with businesses in their field, locate training opportunities, and teach skills such as resume writing and interview techniques. Within each career center are Disabled Veterans' Outreach Program (DVOP) specialists and Local Veterans' Employment Representatives (LVER).<sup>11</sup> DVOP specialists focus on intensive case management services for veterans with barriers to employment, particularly disabled veterans.<sup>12</sup> LVERs build relationships with employers and engage in advocacy efforts with hiring executives and managers to increase employment opportunities for veterans.<sup>13</sup> They are also responsible for ensuring that veterans receive the full range of priority workforce services in the One-Stop Career Centers.

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<sup>8</sup> A 0 percent disability rating means the USDVA has acknowledged a disability, but the disability is not severe enough to rate a monetary benefit. The disability can be reevaluated in the future if the disability worsens.

<sup>9</sup> Federal Benefits for Veterans, Dependents and Survivors, Chapter 1 Health Care Benefits, [http://www.va.gov/opa/publications/benefits\\_book/benefits\\_chap01.asp](http://www.va.gov/opa/publications/benefits_book/benefits_chap01.asp) (last visited January 17, 2014); Federal Benefits for Veterans, Dependents and Survivors, Chapter 2 Service-Connected Disabilities, Disability Compensation, [http://www.va.gov/opa/publications/benefits\\_book/benefits\\_chap02.asp](http://www.va.gov/opa/publications/benefits_book/benefits_chap02.asp) (last visited January 17, 2014).

<sup>10</sup> 10 USC § 1201.

<sup>11</sup> In FY 2013-2014, the Florida Department of Economic Opportunity was awarded approximately \$11.4 million in federal funding from the U.S. Department of Labor through the Jobs for Veterans' Grant to fund 104 DVOP and 72 LVER positions.

<sup>12</sup> DEO. Quick Facts Workforce Services: Services for Veterans, <http://www.floridajobs.org/docs/default-source/office-of-workforce-services/services-for-vets.pdf?sfvrsn=2> (last visited on February 2, 2015).

<sup>13</sup> Id.

Veterans may also utilize the Employ Florida Vets website, an online job search engine and portal administered by CareerSource Florida and the DEO and tailored to veterans.<sup>14</sup> Developed through a series of focus groups with Florida veterans, the Employ Florida Vets Portal translates a veteran's Military Occupational Specialty Code (a code that represents the employment classification for the specialty/job that the military veteran performed while on active duty) into an equivalent civilian job title.<sup>15</sup> In 2013-2014, there were approximately 40,000 visits to the portal.<sup>16</sup>

Florida's overall unemployment rate for the calendar year 2013 was 7.2 percent.<sup>17</sup> Unemployment rate among Florida veterans was 6.1 percent.<sup>18</sup> The national unemployment rate among Post-9/11 era veterans averaged 9 percent.

### **Florida Is For Veterans, Inc.**

During the 2014 Regular Session, the Legislature created Florida Is For Veterans, Inc. (FIFV), a non-profit corporation created within the FDVA.<sup>19</sup> The purpose of FIFV is to promote Florida as a veteran-friendly state, encourage retired and recently separated military personnel to keep or make Florida their permanent residence, help equip veterans for employment opportunities, and promote the hiring of veterans.<sup>20</sup> FIFV is governed by a nine-member board of directors in which the Governor, the President of the Senate, and the Speaker of the House of Representatives each appoint three members.

FIFV is responsible for administering the Veterans Employment and Training Services (VETS) program for the purpose of connecting veterans and employers.<sup>21</sup> Under the VETS program, FIFV will create a grant program for businesses to train veterans to meet a business's workforce-skill needs and will set up a veteran-specific entrepreneur initiative program through a contract with one or more universities in Florida.<sup>22</sup> Additionally, as part of the VETS program, FIFV is directed to provide one-on-one assistance to veterans seeking employment which may include skills assessments, resume creation, identification of employment goals, and referrals to One-Stop Career Centers. FIFV must also connect with employers in the state to educate them on the value of a veteran's military experience in the workplace.

### **Employment Initiatives for Small Businesses in Florida**

Enterprise Florida, Inc. (EFI) markets the state's favorable business climate, infrastructure, workforce, trade, and quality of life to attract and retain businesses. For small businesses that choose Florida as a base of operations, EFI can connect them to a program offered in partnership with the DEO named the State Small Business Credit Initiative (SSBCI). The SSBCI is a federally funded program created to support state-run small business lending programs and

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<sup>14</sup> Employ Florida Vets website, <http://www.employflorida.com/portals/veteran/> (last visited February 11, 2015).

<sup>15</sup> *Id.* at p. 47.

<sup>16</sup> *Id.*

<sup>17</sup> DEO. Local Area Unemployment Statistics. Annual Averages 2013.

<sup>18</sup> U.S. Department of Labor. Bureau of Labor Statistics. Employment Situation of Veterans – 2013.

<sup>19</sup> Chapter 2014-1, L.O.F.

<sup>20</sup> Section 295.21, F.S.

<sup>21</sup> Section 295.22, F.S.

<sup>22</sup> During the 2014 Regular Session, the FIFV was allocated \$2 million for the veterans training grant program and \$1 million for the entrepreneur initiative program. *See* HB 5001 (2014 Reg. Session).

increase access to private capital.<sup>23</sup> It is designed to assist small businesses in obtaining loan approvals and leverage private capital for use in startup costs, working capital, business procurement, franchise fees, equipment, inventory, or the purchase of owner-occupied commercial real estate.

The Florida Small Business Development Center (SBDC) Network is another resource available to small business owners seeking assistance. The SBDC is designated as the principal business assistance organization for small businesses in the state.<sup>24</sup> Initially funded by the U.S. Small Business Administration (SBA) in 1976, the Florida SBDC Network links the state's education system with community outreach to aid in the development and education of the state's entrepreneurs and small business community. The network provides entrepreneurs and small business owners with one-on-one business development consulting; entrepreneurial, business, and management development training; and business information and research.<sup>25</sup>

There are currently no state incentive programs that specifically encourage Florida small businesses to hire veterans.

### **III. Effect of Proposed Changes:**

The bill creates s. 295.24, F.S., to establish the Veterans Employment Small Business Grant Program (program). The program is created within the FDVA and is to be administered by FIFV. This program is an incentive based program created to stimulate investment in the state's economy by providing grants to small businesses that hire honorably discharged veterans or veterans with a service-connected disability.

The bill defines a "small business" as a business that:

- Is independently owned and operated;
- Is for-profit and privately held;
- Employs fewer than 200 persons;
- Generates \$2 million or less in annual revenue; and
- Has maintained its principal place of business in this state for at least the previous 4 calendar years.

A qualifying small business may receive up to \$25,000 per fiscal year for hiring honorably discharged veterans and veterans with service-connected disabilities. A qualifying small business that hires a veteran as an employee may be eligible to receive a one-time grant of:

- \$3,000 for each veteran as defined in s. 1.01(14), F.S.; and
- \$5,000 for each disabled veteran, as described in s. 295.07(1)(a)1, F.S.

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<sup>23</sup>Florida has received \$97,662,349 to date in SSBCI funding from the U.S. Department of Treasury. As a result, the state is expected to leverage nearly \$1 billion in private lending to Florida small businesses.

<sup>24</sup> Section 288.001, F.S.

<sup>25</sup> *America's SBDC FLORIDA Fact Sheet*, <http://floridasbdc.org/wp-content/uploads/2014/10/Fact-Sheet.pdf>, (last visited February 10, 2015).



In order to qualify for grant funding, a small business must enter into an agreement with FIFV that requires the small business to:

- Employ a qualifying veteran for at least one year in order to become eligible for grant funding;
- Provide a report with information on the employment status of each qualifying veteran upon the request of FIFV;
- Pay each qualifying veteran an amount equal to at least 80 percent of the annual median income for veterans in Florida based on the most recent federal census or the most recent American Community Survey 5-year estimated published by the U.S. Census Bureau;
- Reinvest any awarded grant moneys in the small business to facilitate further job creation – reinvestment is limited to manufacturing, equipment, and facilities expenditures, or other operating or fixed capital outlay projects; and
- Not receive an additional award for hiring a veteran previously claimed as an employee within the same small business for purposes of obtaining funds under the program.

FIFV must notify the appropriate regional small business center of a small business' participation in the grant program in order to facilitate improved access to the resources of the Florida Small Business Development Center.

The bill authorizes the FDVA to develop rules to implement the program to include, but not limited to, specifying requirements for the application and approval process and the documentation necessary to claim the moneys available through the grant program.

The bill appropriates \$10 million in nonrecurring funds from the General Revenue Fund to the FDVA for transfer to FIFV to implement and administer the program. FIFV may award grant moneys up to a maximum of \$900,000 per fiscal year to small businesses and is authorized to expend no more than \$100,000 annually for staffing and administrative costs. The program terminates on the date that all funds appropriated for the program are spent or on October 1, 2025, whichever occurs first. On October 1, 2025, FIFV must transfer any unexpended funds to the FDVA for reversion to the General Revenue Fund.

The bill provides an effective date of July 1, 2015 for the section of the bill that includes the supplemental appropriation. The section of the bill that creates the Veterans Employment Small Business Grant Program takes effect on October 1, 2015.

#### **IV. Constitutional Issues:**

##### **A. Municipality/County Mandates Restrictions:**

None.

##### **B. Public Records/Open Meetings Issues:**

None.

C. Trust Funds Restrictions:

None.

**V. Fiscal Impact Statement:**

A. Tax/Fee Issues:

None.

B. Private Sector Impact:

Businesses that choose to participate in the program created in CS/CS/SB 292 may be eligible to receive up to \$25,000 per fiscal year for hiring honorably discharged veterans and veterans with service-connected disabilities. Small businesses may apply to receive:

- \$3,000 for hiring an honorably discharged veteran; and
- \$5,000 for hiring a veteran with a service-connected disability.

C. Government Sector Impact:

The bill appropriates \$10 million in nonrecurring funds from the General Revenue Fund to the FDVA for transfer to FIFV to implement and administer the program. FIFV may award grant moneys up to a maximum of \$900,000 per fiscal year to small businesses and FIFV is authorized to expend no more than \$100,000 annually for staffing and administrative costs.

The bill provides that the grant program terminates on the date that all funds appropriated for the program are expended or on October 1, 2025, whichever occurs first. On October 1, 2025, FIFV must transfer all remaining appropriated funds to the FDVA for reversion to the General Revenue Fund.

**VI. Technical Deficiencies:**

None.

**VII. Related Issues:**

None.

**VIII. Statutes Affected:**

This bill creates section 295.24 of the Florida Statutes.

**IX. Additional Information:****A. Committee Substitute – Statement of Substantial Changes:**  
(Summarizing differences between the Committee Substitute and the prior version of the bill.)**CS/CS by Appropriations Subcommittee on Transportation, Tourism, and Economic Development on March 4, 2015:**

The committee substitute makes the following changes:

- Removes the language that authorized additional one-time grants of \$1,000 under certain circumstances.
- Increases the length of time a veteran must be employed for a business to be eligible for a grant award from at least six months to at least one year.
- Revises the language that requires that grant awards be reinvested in the small business to facilitate further job creation by limiting that reinvestment to manufacturing, equipment, and facilities expenditures, or other operating or fixed capital outlay projects.
- Provides that a business is only eligible to receive a grant award for a veteran initially hired on or after October 1, 2015.
- Terminates the program on the date that all of the appropriated funds are spent or on October 1, 2025, whichever occurs first.
- Provides multiple effective dates.

**CS by Military and Veterans Affairs, Space, and Domestic Security on February 3, 2015:**

The committee substitute makes the following changes:

- Changes the administering agency of the grant program from the Department of Economic Opportunity to the Florida Department of Veterans' Affairs (FDVA) and directs Florida Is For Veterans, Inc. (FIFV) to manage the program.
- Directs FDVA to transfer the \$10 million appropriation to FIFV for implementation and administration of the program.
- Authorizes FIFV to spend no more than \$150,000 per year for staffing and administrative costs to implement and administer the program.
- Stipulates that a small business may not receive grant funding until the qualifying veteran has been employed by the business for at least 6 months.

**B. Amendments:**

None.



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LEGISLATIVE ACTION

Senate	.	House
Comm: WD	.	
03/06/2015	.	
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Appropriations Subcommittee on Transportation, Tourism, and  
Economic Development (Diaz de la Portilla) recommended the  
following:

**Senate Amendment (with title amendment)**

Delete everything after the enacting clause  
and insert:

Section 1. Section 110.1121, Florida Statutes, is created  
to read:

110.1121 Employment opportunity for veterans.—

(1) It is the policy of this state to assist in providing  
the assurance of equal employment opportunity through programs



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of affirmative and positive action that will allow full  
utilization of veterans of the United States Armed Forces.

(2) The head of each executive agency shall:

(a) Develop and implement a veterans recruitment plan in  
accordance with rules adopted by the department and approved by  
a majority vote of the Administration Commission before their  
adoption.

(b) Appoint a veterans employment officer. The veterans  
employment officer's responsibilities include developing annual  
employment goals for veterans, monitoring agency compliance, and  
providing consultation to agency management regarding progress,  
deficiencies, and appropriate corrective action.

(3) Each executive agency shall establish annual goals for  
ensuring full utilization of veterans in the agency's workforce  
as compared to the relevant labor market, as defined by the  
agency. Each executive agency shall design its veterans  
recruitment plan to meet its established goals.

(4) The department shall:

(a) Report information in its annual workforce report  
relating to the implementation, continuance, updating, and  
results of each executive agency's veterans recruitment plan for  
the previous fiscal year.

(b) Provide to all supervisory personnel of the executive  
agencies training on the principles of veterans recruitment and  
hiring, the development and implementation of a veterans  
recruitment plan, and the establishment of veteran employment  
goals. The department may contract for training services, and  
each participating agency shall reimburse the department for  
costs incurred through such contract. After the department



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39 approves the contents of the training program for the agencies,  
40 the department may delegate this training to the executive  
41 agencies.

42 (c) Review and monitor executive agency actions in carrying  
43 out the rules adopted by the department pursuant to this  
44 section.

45 Section 2. Section 295.24, Florida Statutes, is created to  
46 read:

47 295.24 Veterans Employment Small Business Grant Program.—  
48 The Veterans Employment Small Business Grant Program is created  
49 within the Department of Veterans' Affairs to be administered by  
50 Florida Is For Veterans, Inc. The purpose of the program is to  
51 stimulate investment in the state's economy by providing grants  
52 to small businesses that hire and employ honorably discharged  
53 veterans or disabled veterans with a service-connected  
54 disability.

55 (1) As used in this section, the term:

56 (a) "Corporation" means Florida Is For Veterans, Inc.

57 (b) "Small business" means an independently owned and  
58 operated, for-profit, and privately held business that employs  
59 200 or fewer persons; generates \$2 million or less in annual  
60 revenue; and has maintained its principal place of business in  
61 this state for at least the previous 4 calendar years.

62 (2) The corporation may accept and administer moneys  
63 appropriated to the department, for transfer to the corporation,  
64 for providing grants to encourage small businesses in this state  
65 to hire and employ veterans.

66 (3) A small business that hires a veteran as an employee  
67 may receive a one-time grant of:



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(a) Three thousand dollars for each veteran, as defined in s. 1.01(14).

(b) Five thousand dollars for each disabled veteran, as described in s. 295.07(1)(a)1.

(4) The grants awarded to a given small business under subsection (3) may not exceed \$25,000 per fiscal year.

(5) A small business must apply to and enter into an agreement with the corporation in order to participate in the program. The agreement must require that the small business:

(a) Employ a qualifying veteran for at least 1 year in order to become eligible for grants awarded under subsection (3).

(b) Upon the request of the corporation, report information regarding the employment status of each qualifying veteran.

(c) Pay each qualifying veteran an amount equal to at least 80 percent of the annual median income for veterans in this state based on the most recent federal census or the most recent American Community Survey 5-year estimates published by the United States Census Bureau.

(d) Reinvest any awarded grant moneys in the small business to facilitate further job creation. Reinvestments under this subsection are limited to manufacturing, equipment, and facilities expenditures, or other operating or fixed capital outlay projects.

(e) Not receive an additional award for rehiring a veteran previously claimed as an employee within the same small business for purposes of obtaining funds under the program.

(f) May receive a grant award only for a veteran initially hired on or after October 1, 2015.



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(6) The corporation shall notify the regional small business center serving the county in which a participating small business is located of a small business's participation in the grant program in order to facilitate improved access to the resources of the Florida Small Business Development Center Network.

(7) The grant program terminates on the date that all funds appropriated for the program are expended or on October 1, 2025, whichever occurs first.

(8) The Department of Veterans' Affairs may adopt rules to implement and administer this section, including, but not limited to, rules specifying requirements for the application and approval process and the documentation necessary to claim grant moneys awarded under this section.

Section 3. Effective July 1, 2015 for the 2015-2016 fiscal year, the sum of \$10 million in nonrecurring funds from the General Revenue Fund is appropriated to the Department of Veterans' Affairs for transfer to Florida Is For Veterans, Inc., to implement and administer this act. The corporation may award grant moneys up to a maximum of \$850,000 per fiscal year. The corporation may spend up to \$150,000 per fiscal year of funds transferred by the department for staffing and administrative costs associated with implementation and administration of the program. If any appropriated funds remain upon termination of the program, Florida Is For Veterans, Inc., shall transfer such funds to the Department of Veterans' Affairs to revert to the General Revenue Fund.

Section 4. Except as otherwise expressly provided in this act and except for this section, which shall take effect July 1,





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2015, this act shall take effect October 1, 2015.

===== T I T L E   A M E N D M E N T =====

And the title is amended as follows:

Delete everything before the enacting clause  
and insert:

A bill to be entitled  
An act relating to veteran support; creating s.  
110.1121, F.S.; establishing state policy with respect  
to the employment of veterans in state agencies;  
requiring the head of each executive agency to develop  
and implement a veterans recruitment plan and appoint  
a veterans employment officer; requiring each  
executive agency to establish annual goals regarding  
utilization of veterans in the agency's workforce;  
requiring the Department of Management Services to  
report veterans' employment information in the annual  
workforce report; requiring the department to provide  
training to executive agency supervisory personnel;  
requiring the department to review and monitor  
executive agency actions; creating s. 295.24, F.S.;  
creating the Veterans Employment Small Business Grant  
Program within the Department of Veterans' Affairs;  
directing Florida Is For Veterans, Inc., to administer  
the program; defining terms; authorizing the  
corporation to accept and administer moneys  
appropriated for such grants; specifying grant  
amounts; limiting the amount that a small business may  
receive under the program; requiring a small business



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to apply to and enter into an agreement with the  
corporation to receive grants; providing requirements  
for participation in the program; providing that a  
small business may not receive an additional award for  
rehiring a veteran previously claimed as an employee  
for purposes of obtaining funds under the program;  
requiring the corporation to notify the appropriate  
regional small business center of a small business's  
participation; providing for termination of the  
program; authorizing the department to adopt rules;  
providing an appropriation; providing effective dates.



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LEGISLATIVE ACTION

Senate	.	House
Comm: RCS	.	
03/06/2015	.	
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Appropriations Subcommittee on Transportation, Tourism, and Economic Development (Diaz de la Portilla) recommended the following:

**Senate Amendment (with title amendment)**

Delete lines 54 - 103  
and insert:

(4) The grants awarded to a given small business under subsection (3) may not exceed \$25,000 per fiscal year.

(5) A small business must apply to and enter into an agreement with the corporation in order to participate in the program. The agreement must require that the small business:



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10       (a) Employ a qualifying veteran for at least 1 year in  
11 order to become eligible for grants awarded under subsection  
12 (3).

13       (b) Upon the request of the corporation, report information  
14 regarding the employment status of each qualifying veteran.

15       (c) Pay each qualifying veteran an amount equal to at least  
16 80 percent of the annual median income for veterans in this  
17 state based on the most recent federal census or the most recent  
18 American Community Survey 5-year estimates published by the  
19 United States Census Bureau.

20       (d) Reinvest any awarded grant moneys in the small business  
21 to facilitate further job creation. Reinvestment under this  
22 subsection is limited to manufacturing, equipment, and  
23 facilities expenditures, or other operating or fixed capital  
24 outlay projects.

25       (e) Not receive an additional award for rehiring a veteran  
26 previously claimed as an employee by the same small business for  
27 purposes of obtaining funds under the program.

28       (f) Is eligible to receive a grant award only for a veteran  
29 initially hired on or after October 1, 2015.

30       (6) The corporation shall notify the regional small  
31 business center serving the county in which a participating  
32 small business is located of a small business's participation in  
33 the grant program in order to facilitate improved access to the  
34 resources of the Florida Small Business Development Center  
35 Network.

36       (7) The grant program terminates on the date that all funds  
37 appropriated for the program are expended or on October 1, 2025,  
38 whichever occurs first.



138316

(8) The Department of Veterans' Affairs may adopt rules to implement and administer this section, including, but not limited to, rules specifying requirements for the application and approval process and the documentation necessary to claim grant moneys awarded under this section.

Section 2. Effective July 1, 2015, for the 2015-2016 fiscal year, the sum of \$10 million in nonrecurring funds from the General Revenue Fund is appropriated to the Department of Veterans' Affairs for transfer to Florida Is For Veterans, Inc., to implement and administer the Veterans Employment Small Business Grant Program. The corporation may award grant moneys up to a maximum of \$900,000 per fiscal year. The corporation may spend up to \$100,000 per fiscal year of funds transferred by the department for staffing and administrative costs associated with implementation and administration of the program. If any appropriated funds remain upon termination of the program, Florida Is For Veterans, Inc., shall transfer such funds to the Department of Veterans' Affairs to revert to the General Revenue Fund.

Section 3. Except as otherwise expressly provided in this act and except for this section, which shall take effect July 1, 2015, this act shall take effect October 1, 2015.

===== T I T L E   A M E N D M E N T =====

And the title is amended as follows:

Delete lines 17 - 23

and insert:

obtaining funds under the program; providing that the award applies only to veterans hired after a specified



138316

68        date; requiring the corporation to notify the  
69        appropriate regional small business center of a small  
70        business's participation; providing for termination of  
71        the program; authorizing the department to adopt  
72        rules; providing an appropriation; providing effective  
73        dates.

**The Florida Senate**  
**BILL ANALYSIS AND FISCAL IMPACT STATEMENT**

(This document is based on the provisions contained in the legislation as of the latest date listed below.)

---

Prepared By: The Professional Staff of the Appropriations Subcommittee on Transportation, Tourism, and Economic Development

---

BILL: SB 160

INTRODUCER: Senator Evers

SUBJECT: Rural Letter Carriers

DATE: March 4, 2015

REVISED: \_\_\_\_\_

	ANALYST	STAFF DIRECTOR	REFERENCE	ACTION
1.	Jones	Eichin	TR	<b>Favorable</b>
2.	Wells	Miller	ATD	<b>Favorable</b>
3.			FP	

---

**I. Summary:**

SB 160 exempts rural letter carriers employed by the United States Postal Service (USPS) from mandatory seat belt usage requirements while serving a designated rural postal route.

According to the Department of Highway Safety and Motor Vehicles, the bill will have an indeterminate but insignificant negative fiscal impact from the loss of revenue associated with a reduction in the number of citations issued for failure to use a safety belt.

The bill provides for an effective date of July 1, 2015.

**II. Present Situation:**

**Florida's Safety Belt Law**

In 1986, the Legislature enacted the "Florida Safety Belt Law"<sup>1</sup>, to require a motor vehicle operator, front seat passengers, and all passengers under 18 years of age to wear safety belts while the vehicle is in motion.<sup>2</sup> In 2009, the Legislature enacted SB 344 (Ch. 2009-32, Laws of Fla.) to allow for primary enforcement of the law. The penalty for failure to wear a safety belt is \$30, plus administrative and court costs.

Those not subject to the safety belt law include:

- Persons certified by a physician as having a medical condition that would cause the use of a safety belt to be inappropriate or dangerous;
- Persons delivering newspapers on home delivery routes during the course of their employment;

---

<sup>1</sup> Section 316.614, F.S.

<sup>2</sup> Additional child restraint requirements are established in s. 316.613, F.S.

- Front seat passengers of a pickup truck in excess of the number of safety belts installed;
- Employees of a solid waste or recyclable collection service on designated routes during the course of their employment;
- Persons occupying the living quarters of a recreational vehicle or the space within the body of a truck used for the storage of merchandise; and
- Persons operating motor vehicles not required to be equipped with a safety belt under federal law.

Unlike 46 other states, Florida law does not provide an exemption for seat belt requirements for rural letter carriers.<sup>3</sup>

### **Postal Service Rules Regarding Safety Belts**

Under USPS rule<sup>4</sup>, a safety belt must be worn by rural letter carriers at all times when operating:

- A USPS-owned or –leased vehicle;
- A privately-owned right-hand-drive (RHD) vehicle; or
- A privately-owned dual control vehicle.

When operating a privately-owned left-hand-drive (LHD) vehicle or partially equipped with dual control, the rule requires carriers to wear safety belts when traveling to and from the designated delivery route. The rule advises the use of a safety belt but allows rural carriers operating a private LHD vehicle to do so without wearing a safety belt provided the carrier determines it is safe to do so considering:

- Distance between stops;
- Traffic density and weather conditions;
- Road design characteristics; and
- Other factors affecting safety.

### **III. Effect of Proposed Changes:**

The bill creates a new paragraph (e) to s. 316.614(6), F.S., exempting rural letter carriers employed by the USPS from mandatory seat belt usage requirements while serving a designated postal route.

### **IV. Constitutional Issues:**

#### **A. Municipality/County Mandates Restrictions:**

None.

#### **B. Public Records/Open Meetings Issues:**

None.

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<sup>3</sup> Summary of Vehicle Occupant Protection and Motorcycle Laws, Eleventh Edition. (DOT HS 811 768) National Highway Traffic Safety Administration, November 2013

<sup>4</sup>Handbook PO-603, *Rural Carrier Duties and Responsibilities* <https://about.usps.com/postal-bulletin/2005/html/pb22167/postoffice.html> (last visited January 29, 2015)



C. Trust Funds Restrictions:

None.

**V. Fiscal Impact Statement:**

A. Tax/Fee Issues:

None.

B. Private Sector Impact:

Under SB 160 rural letter carriers will not be subject to penalties (\$30 fine plus administrative costs) for failure to wear required safety belts when servicing a designated postal delivery route.

C. Government Sector Impact:

According to the Department of Highway Safety and Motor Vehicles, the bill will have an indeterminate but insignificant negative fiscal impact from the loss of revenue associated with a reduction in the number of citations issued for failure to use a safety belt.

**VI. Technical Deficiencies:**

None.

**VII. Related Issues:**

None.

**VIII. Statutes Affected:**

This bill substantially amends section 316.614 of the Florida Statutes.

**IX. Additional Information:**

A. Committee Substitute – Statement of Changes:

(Summarizing differences between the Committee Substitute and the prior version of the bill.)

None.

B. Amendments:

None.

**The Florida Senate**  
**BILL ANALYSIS AND FISCAL IMPACT STATEMENT**

(This document is based on the provisions contained in the legislation as of the latest date listed below.)

---

Prepared By: The Professional Staff of the Appropriations Subcommittee on Transportation, Tourism, and Economic Development

---

BILL: SB 434

INTRODUCER: Senator Detert

SUBJECT: Public Libraries

DATE: March 4, 2015

REVISED: \_\_\_\_\_

	ANALYST	STAFF DIRECTOR	REFERENCE	ACTION
1.	Peacock	McVaney	GO	<b>Favorable</b>
2.	Sneed	Miller	ATD	<b>Favorable</b>
3.			AP	

---

**I. Summary:**

SB 434 revises the powers and duties of the Department of State's Division of Library and Information Services (Division). The bill adds definitions of the terms "depository library" and "state publication." The duties and composition of the State Library Council are revised. Also, the duties of the Division's State Publications Program are revised. Specified state entities are required to designate a state publications liaison with corresponding responsibilities.

The bill is projected to result in minimal cost savings for the Department of State. The bill will also enable state agencies to reduce their costs to print, copy, and mail public documents to the Division.

The bill provides for an effective date of July 1, 2015.

**II. Present Situation:**

Florida's State Documents Depository Program was established in 1967. This program was formed to meet the need of researchers and the general public around the state to access information by and about Florida government. By placing state documents in depository libraries throughout Florida, the Program makes state documents from all agencies readily available to Floridians in a cost-effective and timely manner.

The collection of state documents at the State Library is the most comprehensive collection of publications by Florida state agencies, dating from territorial days to the present. The documents published by state agencies and provided to the State Library are listed in the State Library's online catalog, which provides author, title, subject, and keyword access.

The State Library keeps at least two paper copies of these documents for its collections and distributes the others to geographically diverse libraries throughout the state in order to ensure

Florida's citizens free and equal access to state government information. State entities issue about 22.5 percent of the publications as born-digital<sup>1</sup> documents, and the State Library of Florida makes the full text of the born-digital publications available via the online library catalog.

In 1970, the State Library Council (Council) was created. The duties of the Council are to advise and assist the Division on its programs and activities.<sup>2</sup> The Council consists of nine members who are appointed by the Secretary of State for 4-year terms.<sup>3</sup> The composition of the Council includes:<sup>4</sup>

- At least one member who represents a Florida library professional association;
- At least one member who represents a Florida archive professional association;
- At least one member who represents a Florida records management professional association; and
- At least one member who is not, and has never been, employed in a library or in teaching library science courses.

The Division provides library services to blind and physically handicapped persons in Florida.<sup>5</sup>

### III. Effect of Proposed Changes:

**Section 1** amends s. 257.015, F.S., to define the terms “depository library” and “state publication” and reorder the definitions in alphabetical order.

**Section 2** amends s. 257.02, F.S., to revise the duties and composition of the State Library Council. The Council’s duties are revised to specifically include advising and assisting the Division with planning, policy, and priorities related to the development of statewide information services.

The Council’s membership must include:

- Three members who represent Florida public libraries;
- Two members who represent the Florida Academic Library Services Cooperative;
- One member who represents a multi-type library cooperative;
- One member who represents a school library media center; and
- One member who represents the Independent Colleges and Universities of Florida.

**Section 3** amends s. 257.04, F.S., to clarify the powers and duties of the Division. The Division is required to coordinate with the Division of Blind Services of the Department of Education in the provision of library services.

The Division is authorized to issue electronic information. State agencies, other governmental bodies and the depositories themselves are making the transition from print publication to e-

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<sup>1</sup> The term “born-digital” is a new term that refers to materials that originate in a digital format rather than a traditional one. E-books and digital music are examples of media that is considered to be born-digital.

<sup>2</sup> Section 257.02(1), F.S.

<sup>3</sup> *Id.*

<sup>4</sup> *Id.*

<sup>5</sup> Section 257.04(5), F.S.

documents. State agencies currently upload full-text publications to the State Library. E-documents allow better access to this information via the Internet.

**Section 4** amends s. 257.05, F.S., to recognize in law the State Publications Program.

Each state official, department, court or agency is required to designate a state publications liaison with contact information. The state publications liaison is required to maintain a list of their respective entity's state publications and to furnish an updated list to the Division by December 31 of each year. This will foster better communication between state agencies and the Division regarding publications.

The definition of the term "public document" is deleted from s. 257.05(1), F.S. State agencies are no longer required to submit 35 copies of each state publication.

As more e-documents are published, there is less need for designating the number of print copies of a publication an entity must send to the State Library. Designating the number of print copies in rule will enable the State Library to change the number when it is needed or eventually eliminate print copies altogether.

Depository libraries are permitted to maintain state publications in a convenient and accessible format for the public.

**Section 5** amends s. 257.36, F.S., to delete the statutory requirement that the Division of Library and Information Services provide a centralized program for microfilming documents.

**Section 6** amends s. 257.105, F.S., to make conforming edits in regards to state publications.

**Section 7** amends s. 283.31, F.S., to make conforming edits in regards to records of executive agency publications.

**Section 8** amends s. 286.001, F.S., to make conforming edits in regards to statutorily required reports.

**Section 9** provides an effective date of July 1, 2015.

#### **IV. Constitutional Issues:**

**A. Municipality/County Mandates Restrictions:**

None.

**B. Public Records/Open Meetings Issues:**

None.

**C. Trust Funds Restrictions:**

None.

**V. Fiscal Impact Statement:****A. Tax/Fee Issues:**

None.

**B. Private Sector Impact:**

None.

**C. Government Sector Impact:**

The impact of SB 434 is minimal. The Division will save about \$1,000 in postage and staff time for Florida's State Documents Depository Program. State agencies will also see a savings in postage and shipping costs, along with savings in staff time.

**VI. Technical Deficiencies:**

None.

**VII. Related Issues:**

None.

**VIII. Statutes Affected:**

This bill substantially amends the following sections of the Florida Statutes: 257.015, 257.02, 257.04, 257.05, 257.36, 257.105, 283.31, and 286.001.

**IX. Additional Information:****A. Committee Substitute – Statement of Changes:**

(Summarizing differences between the Committee Substitute and the prior version of the bill.)

None.

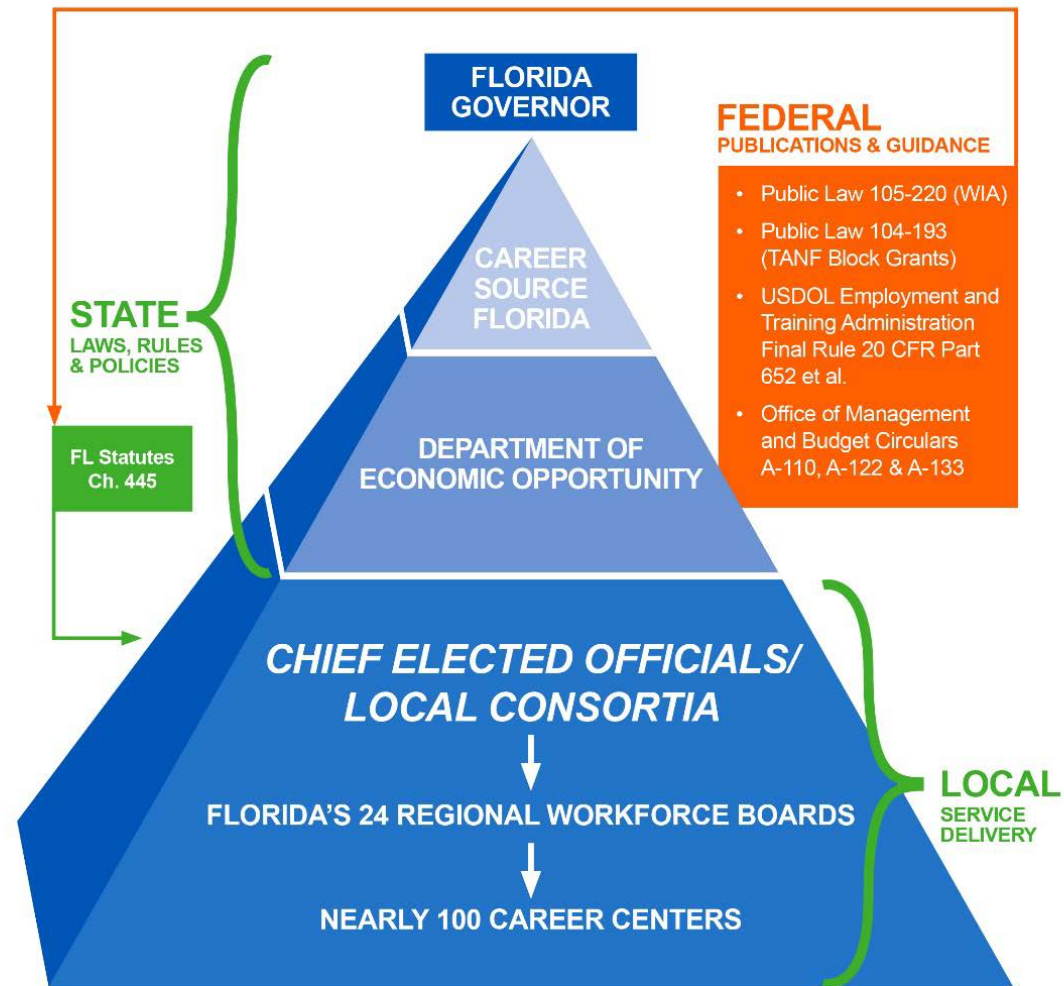
**B. Amendments:**

None.



# CareerSource Florida Network Overview

**Chris Hart IV, President/CEO**  
**February 18, 2015**



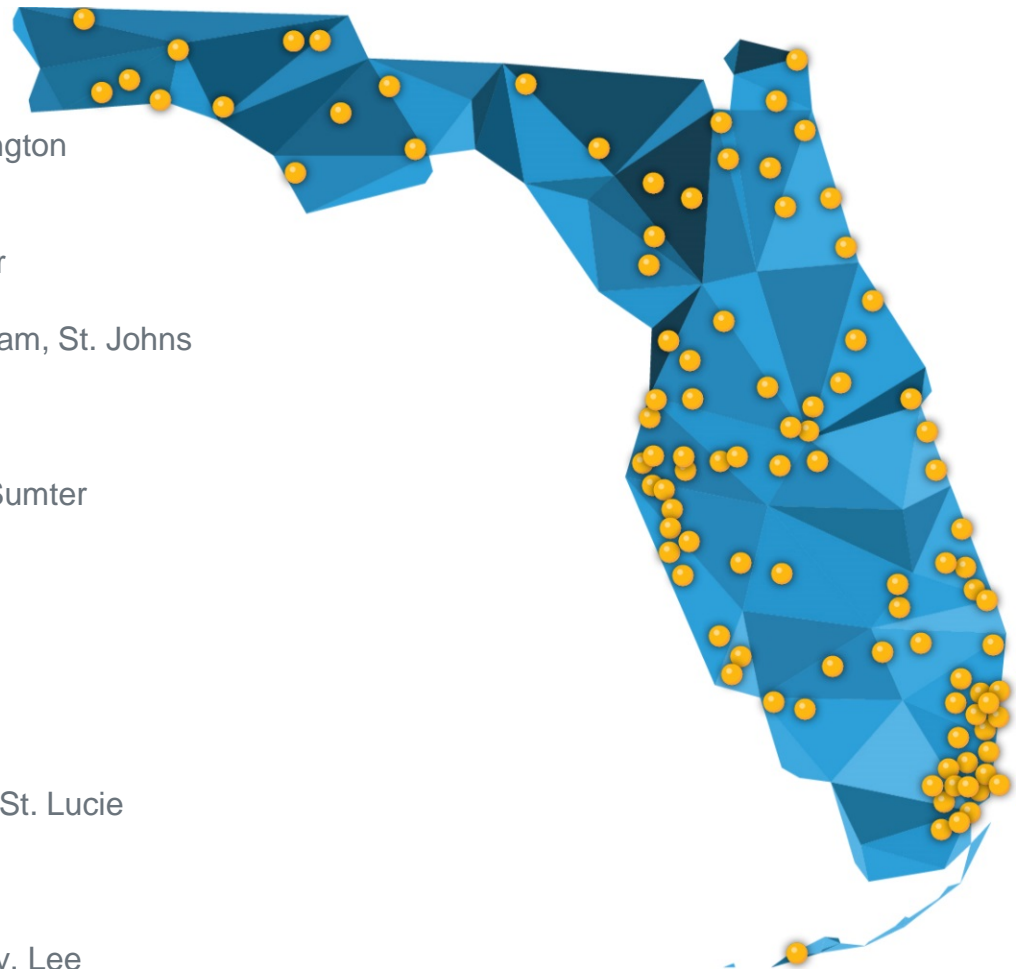


# CareerSource Florida Network Local Team

## 24 Regional Workforce Boards

CareerSource Escarosa | Escambia, Santa Rosa  
CareerSource Okaloosa Walton | Okaloosa, Walton  
CareerSource Chipola | Calhoun, Holmes, Jackson, Liberty, Washington  
CareerSource Gulf Coast | Bay, Gulf, Franklin  
CareerSource Capital Region | Gadsden, Leon, Wakulla  
CareerSource North Florida | Lafayette, Madison, Suwannee, Taylor  
CareerSource Florida Crown | Columbia, Dixie, Glichrist, Union  
CareerSource Northeast Florida | Baker, Clay, Duval, Nassau, Putnam, St. Johns  
CareerSource North Central Florida | Alachua, Bradford  
CareerSource Citrus Levy Marion | Citrus, Levy, Marion  
CareerSource Flagler Volusia | Flagler, Volusia  
CareerSource Central Florida | Orange, Osceola, Seminole, Lake, Sumter  
CareerSource Brevard | Brevard  
CareerSource Pinellas | Pinellas  
CareerSource Tampa Bay | Hillsborough  
CareerSource Pasco Hernando | Pasco, Hernando  
CareerSource Polk | Polk  
CareerSource Suncoast | Manatee, Sarasota  
CareerSource Heartland | DeSoto, Hardee, Highlands  
CareerSource Research Coast | Indian River, Martin, Okeechobee, St. Lucie  
CareerSource Palm Beach County | Palm Beach  
CareerSource Broward | Broward  
CareerSource South Florida | Miami-Dade, Monroe  
CareerSource Southwest Florida | Charlotte, Collier, Glades, Hendry, Lee

## Nearly 100 Career Centers





# Earnings Success

## CAREERSOURCE FLORIDA NETWORK POST-EMPLOYMENT EARNINGS

### TOTAL EARNINGS IMPACT

- Total Earnings  
Differential: **\$1.8 Bil**
- Total Annual  
Earnings: **\$9.8 Bil**

### AVERAGE PER- WORKER WAGE (FULL-TIME)

- Prior Annual Wage:  
**\$20,290**
- Post Annual Wage:  
**\$31,735**
- Annual Wage  
Differential: **\$11,445**

### AVERAGE PER- WORKER WAGE (PART-TIME)

- Prior Annual Wage:  
**\$15,536**
- Post Annual Wage:  
**\$21,995**
- Annual Wage  
Differential: **\$6,460**

### JOB SEEKERS SERVED

- Unemployed:  
**821,766**
- Employed Following  
Services: **583,282**

(The CareerSource Florida network provided staff-assisted services to more than 706,000 individuals. Others independently accessed resources available through the network to aid in their search for employment.)



MEDIAN ANNUAL WAGE  
**\$30,660**

# Quick Response Training (QRT)

- Demand-driven, flexible program provides reimbursement grant funding for customized training to new or expanding businesses (10+ employees)
- Helps create high-skill, high-wage jobs in target industries
- Businesses must produce an exportable good or service
- Economic developers across Florida cite QRT as the No. 1 program with the largest impact on their ability to win multi-state competitive projects – *2012 Florida competitiveness study by McCallum Sweeney Consulting*

# Quick Response Training (QRT)



FY 2014-15 Contracts To Date: **38 (41 businesses)**

- Awards to Date: **\$9.4 million**
- Projected Trainees: **7,799**

FY 2013-14 Contracts: **42 (99 businesses)**

- Awards: **\$12 million under contract**
- Projected Trainees: **10,066**



# High Skill/High Wage Workforce Training Program



Governor Rick Scott Keep Florida Working Budget  
Recommendation: **\$30 million**

- Focus on **STEM-related occupations**
- **Flexible** funding for STEM businesses
- **Scholarships** and **apprenticeship opportunities** for individuals seeking STEM-related occupational training at a Florida state college or post-secondary vocational center



# Questions?

**Chris Hart IV**

**850-410-2315**

**[chart@careersourceflorida.com](mailto:chart@careersourceflorida.com)**

# Space Florida

***Presentation to the  
Senate Appropriations  
Subcommittee on Transportation,  
Tourism, and Economic Development***

***February 18, 2015***



# ***Space Florida***

## ***Focus on Aerospace / Space Industry Growth In Florida***



- ***Authority for Florida's Spaceport System  
Infrastructure, Development and Operation***
- ***Economic Development assist to Aviation and  
Aerospace Growth / International Trade***





# **SPACE FLORIDA:**

## ***Powers Under Florida Law***

- **Space Florida's Enabling Statute - Chapter 331 Part II ... Spaceport Authority / Aerospace**
- **Empowered to exercise certain powers statewide (e.g. Conduit Debt and Bond Financing, Other Structures)**
- **Empowered to finance/own/lease real estate, Spaceport and Aerospace infrastructure, machinery & equipment)**
- **May hold rights to intellectual property**
- **Create and update a statewide Spaceport Master Plan**





# Major FY-14 Accomplishments

- **Met all State Performance Goals for FY-14, and last five years**
- **Closed 11 Economic Development Transactions**
- **Broadened Financing Network of Banking partners to support statewide financings**
- **Focused On:**
  - **Securing Key Leases for Infrastructure Assets**
  - **Fulfillment work on Redline and C3PF (Boeing)**
  - **Sponsored several Innovation Grant Competitions, Space Education/Research Events**

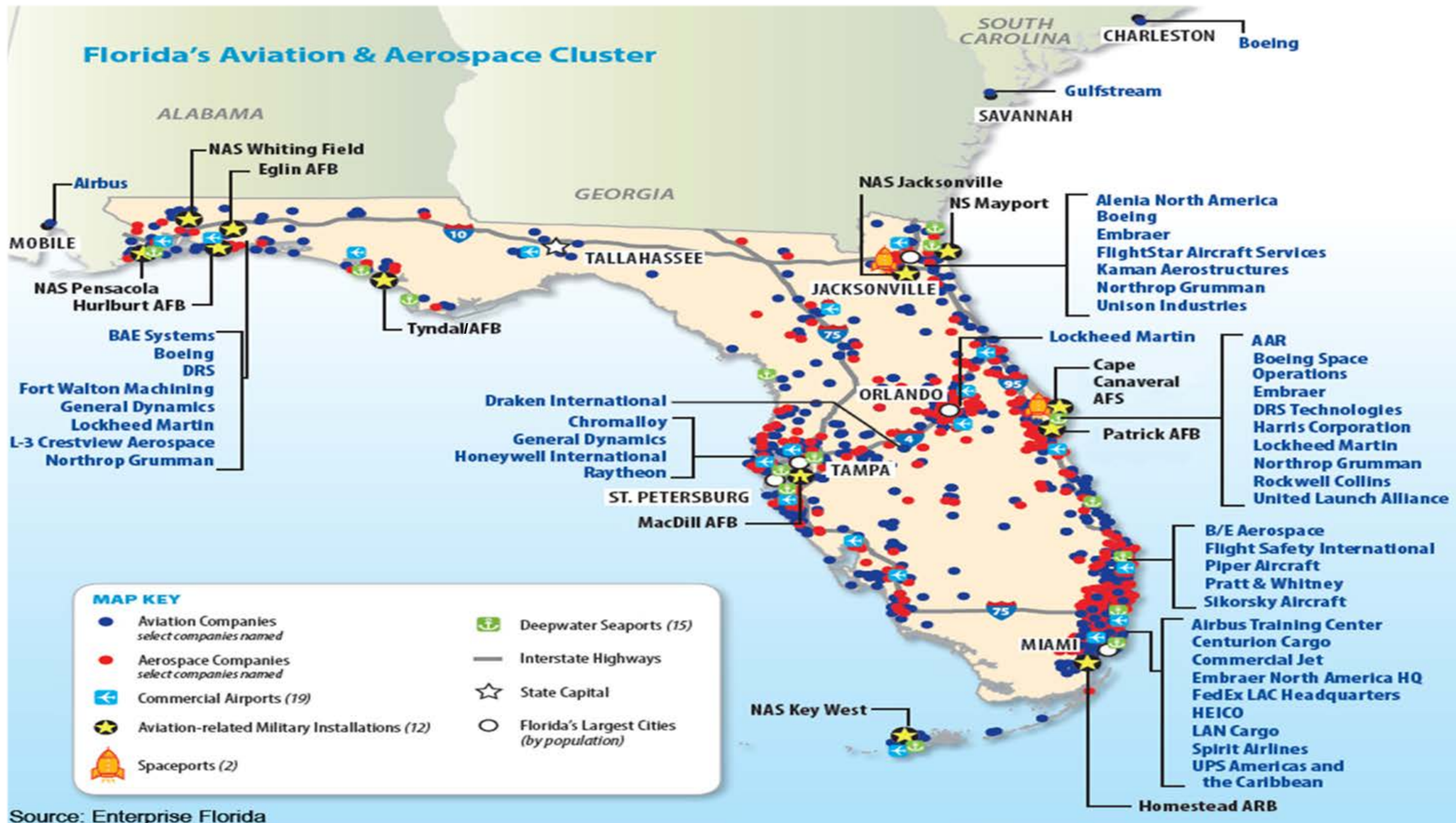


# The Space Industry is Transitioning

- *Global Space Industry Revenues from Commercial Sources far exceed Government*
- *Even without Sequestration, Federal Budgets for Space will be severely constrained*
- *Government reliance on the private sector will significantly increase*



# Florida's Aerospace Industry Clusters





# Key Project Example - *Orion Capsule Launch*

- NASA's Orion Capsules processed in facility refurbished by Florida in 2008
- 300+ direct jobs
- Established capsule assembly and checkout in Florida
- 5 December launch from Complex supported by SF Financing



# Key Project Example

## *Strategic Weapon System Ashore Progress*

- Navy Program for Land Based Testing of Submarine Missile Systems
- Reactivates old Navy complex
- Consolidates multiple locations to Florida
- 80-year program life
- Multiple contractors and vendors to Navy for long-term program



[www.spaceflorida.gov](http://www.spaceflorida.gov)





# Project Magellan (Northrop Grumman)



- Announced March 7, 2014
- To be Located at Melbourne International Airport
- 1800 Jobs Potentially @ \$100K
- \$500m+ Capital Investment in 8 Advanced Manufacturing Facilities
- Construction has commenced on first facility; hiring underway



# Florida Spaceport System Plan Goals

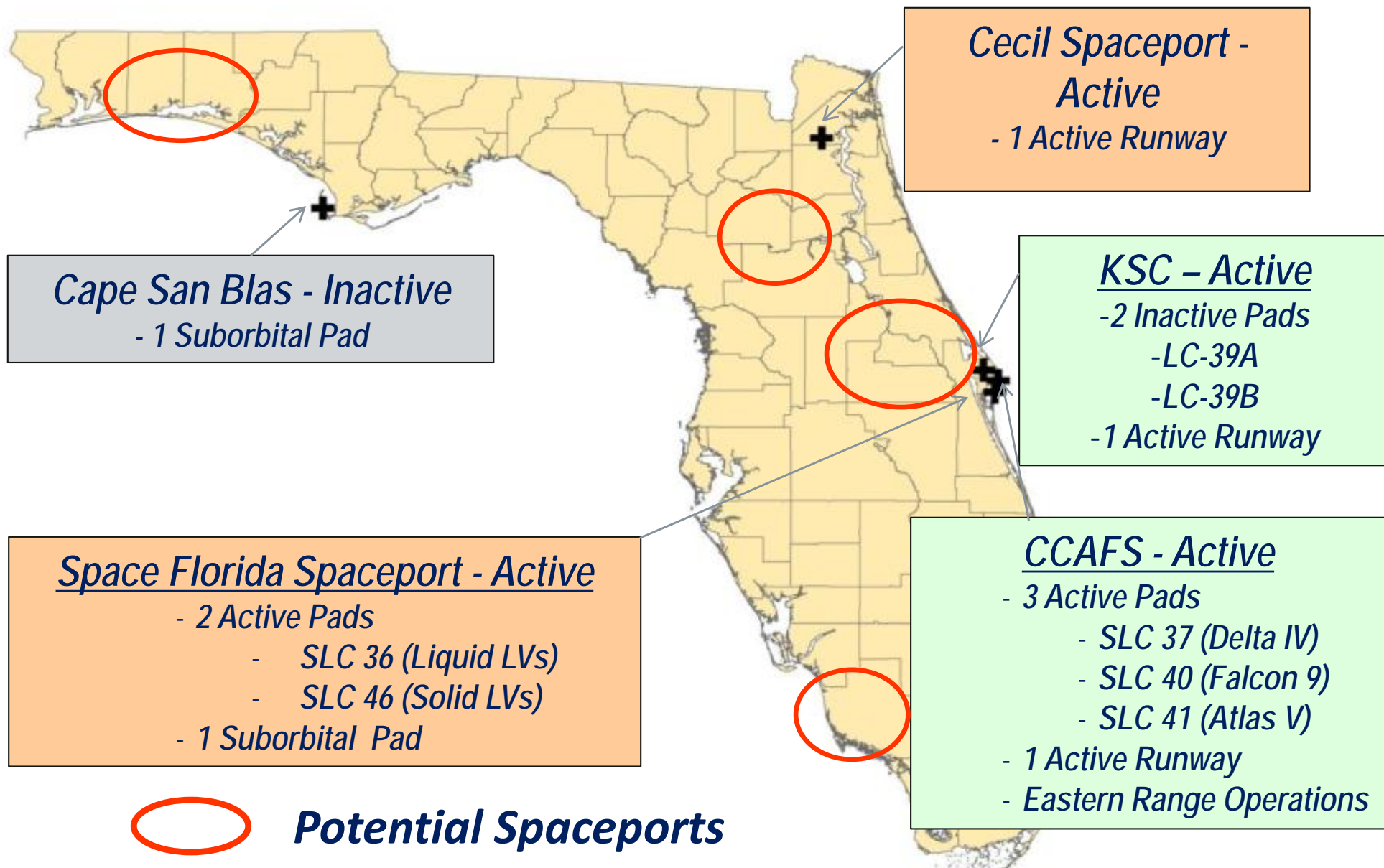


- *Create a stronger economy where Florida's spaceports and aerospace businesses can thrive*
- *Guide public and private investment into emerging and growing aerospace enterprises and maximize the use of existing aerospace resources*
- *Enrich our quality of life while providing responsible environmental stewardship*
- *Advance a safer and secure spaceport transportation system for residents, businesses, and others*

## Florida Spaceport Master Plans



# Florida's Spaceport Network





# ***Ongoing / Completed Projects***

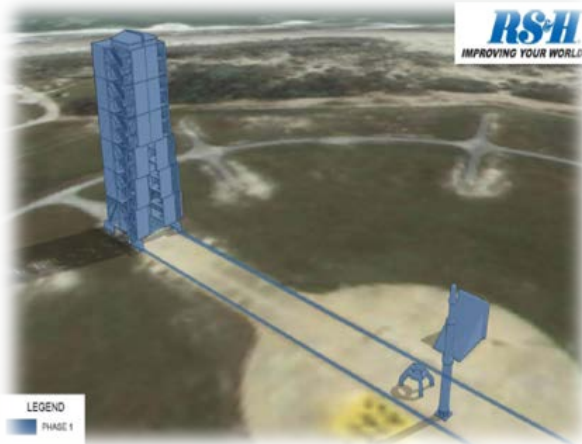
## ***FDOT Grant Projects***



***Orbiter Processing Facility 3***



***Orbiter Processing Facility 1***



***Launch Complex 46***



***Payload Integration Facility***



***Commercial  
Heavy Lift***



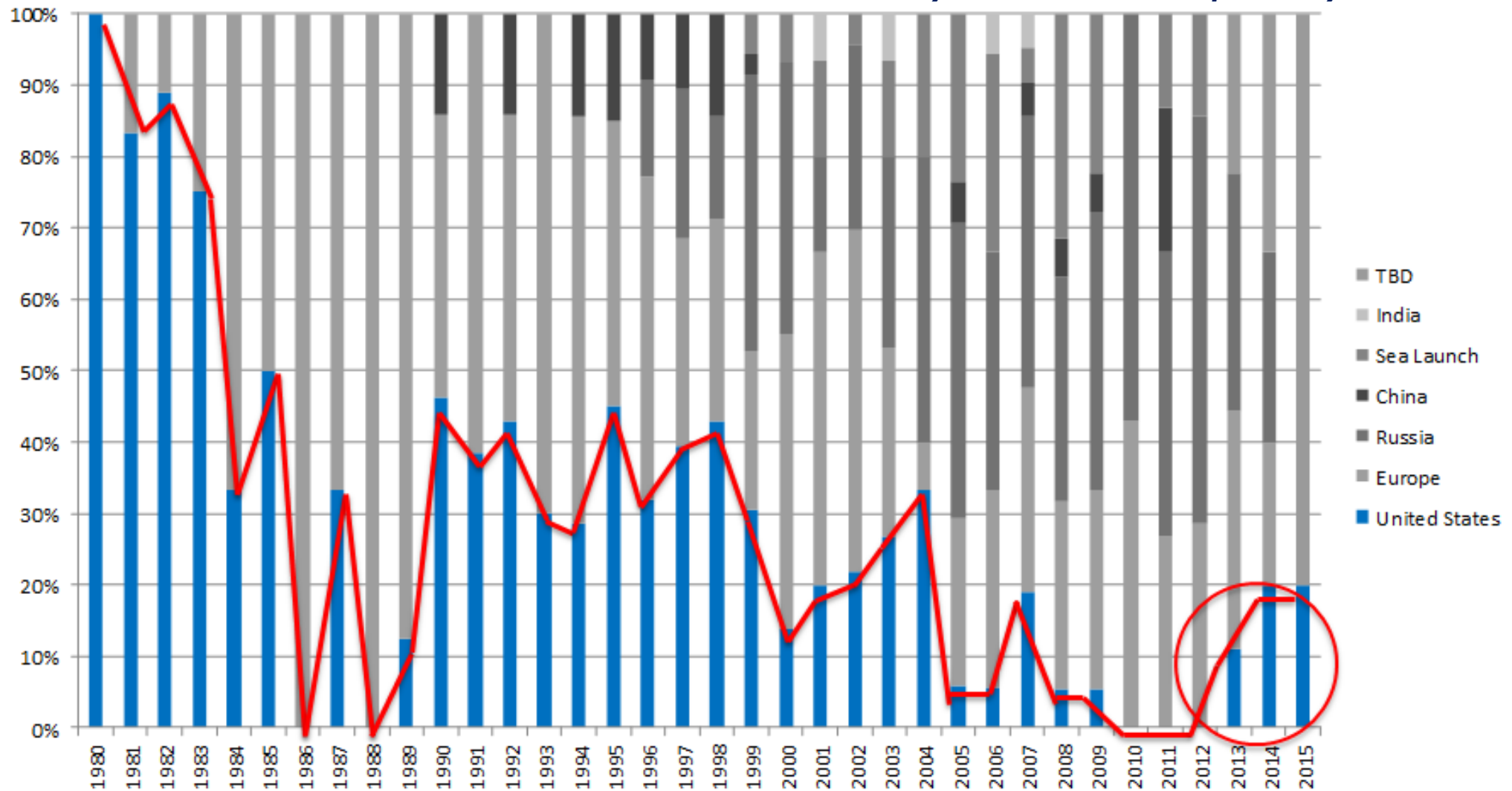
[www.spaceflorida.gov](http://www.spaceflorida.gov)



# Why is This Important?

## ... .. American Space Competitiveness

*American commercial launch market share has drastically declined over the past 30 years.*





# Space Industry Competition



*Commercial operators have multiple options outside of Florida.*



# Governor's FY 15-16 Budget Recommendations

	2015-16 Budget Recommendations
MANAGEMENTS AND OPERATIONS	\$10,000,000
SPACE TOURISM AND MARKETING	\$1,500,000
MEMORANDUM WITH ISRAEL	\$1,000,000



# *Team Approach with Our Partners*



# Thank You

**Frank DiBello**

**President & CEO**

**321-730-5301**

**[fdibello@SpaceFlorida.gov](mailto:fdibello@SpaceFlorida.gov)**

**Sharon Spratt**

**Senior Director of Government Affairs**

**850-921-1128**

**[sspratt@SpaceFlorida.gov](mailto:sspratt@SpaceFlorida.gov)**





# Improving the Value of Florida's Enterprise Zone Program

Presentation to the Senate Appropriations  
Subcommittee on Transportation, Tourism, and  
Economic Development

February 18, 2015

# The Program

- Created in 1982 to revitalize and redevelop distressed blighted areas
- One of the first programs of its kind in the nation
- Many states modeled their version of the program after Florida's
- Today at least 40 other states have similar programs, yet an ideal model has not been found



# The Program

- Direct comparison with other economic development programs may be misleading
- Metrics such as ROI do not show the true impact of the program's effectiveness

According to Florida EDR,

*“For some programs, the ROI may not be the principal purpose of the program or even a secondary goal. This applies to the Brownfield Redevelopment Bonus Tax Refund, Innovation Incentive, and Enterprise Zone programs”.*

# Important Program Benefits

- One of the few programs available to small businesses and retailers
- Companies in Enterprise Zones provide access to food and medications in “food deserts”
- Currently, the program’s state cost does not burden taxpayers. It only costs about \$0.79 per Floridian per year
- Created 12,982 jobs in FY 2013-14
- Benefits several key industries in Florida
- Although not its main goal, has successfully attracted out-of-state business

# Industry Impact

## Largest Share of Enterprise Zone Incentives - FY2013-14

- Accommodation and Food Services (Tourism Sector)
- Retail Trade
- Manufacturing
- Finance and Insurance
- Construction
- Utilities
- Real Estate, Rental, Leasing

# Recommended Reforms

- Market Enterprise Zones to companies that are proven job-creators
- Require zones to measure and report their progress, to be periodically recertified based on established, written, and empirical criteria, and to be dissolved if inactive or ineffective
- Allow local flexibility for zone administration
- Provide information on all distributed incentives easily to taxpayers

# Recommended Reforms

- Improve marketing efforts and simplify application process for businesses
- Make program more attractive by promoting its coupling with other state and federal programs
- Waive residency requirements for tax incentives in certain zones
- Create a tiered system for different sized businesses



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FLORIDA  
DEPARTMENT *of*  
ECONOMIC  
OPPORTUNITY

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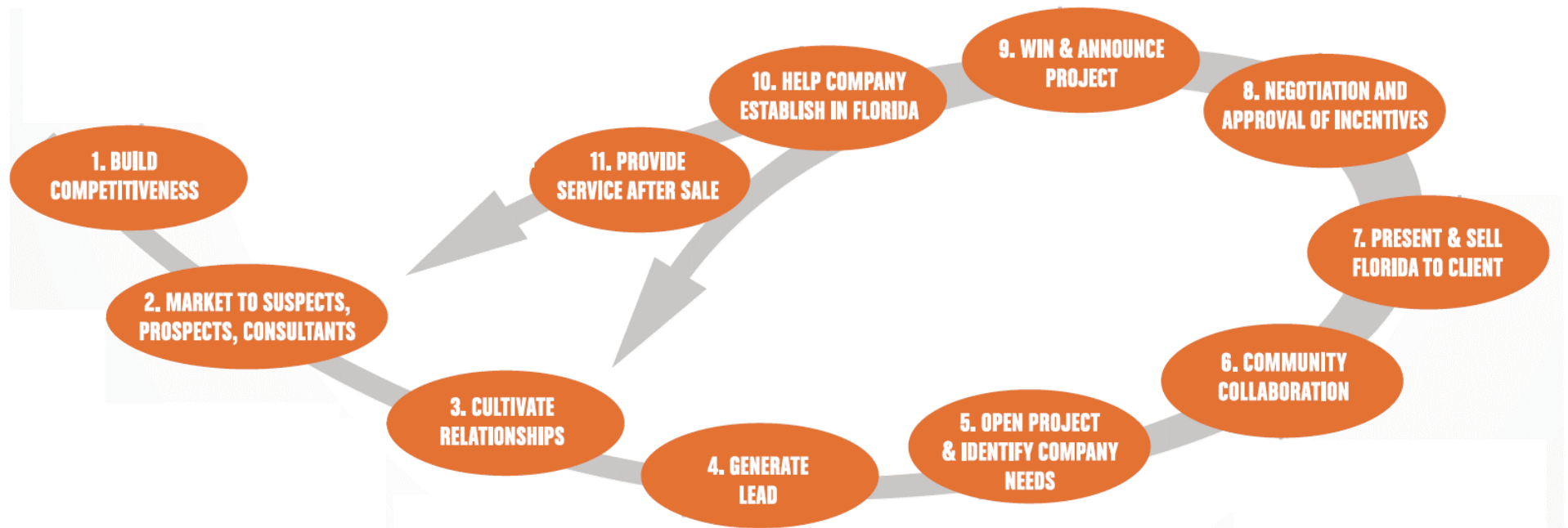
# Economic Development Tools

**Senate Appropriations Subcommittee on  
Transportation, Tourism, and Economic  
Development**

March 4, 2015



# Economic Development Process



FLORIDA DEPARTMENT *of* ECONOMIC OPPORTUNITY



## Qualified Targeted Industries for Incentives



Businesses able to locate in other states and serving multi-state and/or international markets are targeted. Call Centers and Shared Service Centers may qualify for incentives if certain economic criteria are met. Retail activities, utilities, mining and other extraction or processing businesses, and activities regulated by the Division of Hotels and Restaurants of the Department of Business and Professional Regulation are statutorily excluded from consideration. All projects are evaluated on an individual basis and therefore operating in a target industry does not automatically indicate eligibility.

For additional information about Florida's business advantages, please visit Enterprise Florida's website at [www.eflorida.com](http://www.eflorida.com) or call 407-956-5600.

Rev. 10/13





# Appropriation/Allocation of Funds

## Fiscal Year 2013-2014

### "Economic Development Tools" Lump Sum Appropriation

General Revenue	\$9,790,352
State Economic Development Trust Fund	\$31,909,648
Economic Development Trust Fund	\$3,800,000
<b>Total Appropriation</b>	<b>\$45,500,000</b>

Program	Allocation
QTI	\$12,085,922
QACF	\$28,931,202
Brownfield	\$1,013,125
QTI-BFR Bonus	\$1,056,250
IIF	\$0
QDSC	\$1,163,200
HIPI	\$0
LGDAMG	\$0
MEP	\$500,000



FLORIDA DEPARTMENT *of* ECONOMIC OPPORTUNITY



# Fiscal Year 2013-2014 Economic Development Activity

Executed Agreements					
Number of Agreements	Contracted New Jobs	Expected Capital Investment	Contracted Average Annual Wage	Maximum State Incentive Payments	Local Financial Support Commitments
123	19,177	\$2,855,312,741	\$55,839	\$111,531,040	\$10,802,000



# Qualified Targeted Industry (QTI) Tax Refund

- Objective: Spur new high wage job creation in Florida's target industries
- Eligibility: Target industry, 115% of average wage, requires local match
- Compliance: Performance-based; Incentive paid after verification of net new jobs created, average wage, and taxes paid

Contracted Jobs	Jobs Due	Confirmed Jobs Created	Difference
38,807	11,831	13,810	16%

Total projects	Active	Inactive	Terminated	Vacated	Withdrawn	Complete
1,264	322	199	467	150	4	122



FLORIDA DEPARTMENT *of* ECONOMIC OPPORTUNITY



# Quick Action Closing Fund (QAC)

- Objective: Spur new job creation and retention in Florida's target industries
- Eligibility: Target industry, 125% of average wage, 5:1 ROI
- Approval:
  - Under \$2M – Governor approval
  - \$2M - \$5M – Governor and Legislative Appropriations approval
  - Over \$5M – Governor, LBC, and Legislative Appropriations approval
- Compliance: Payment conditions, performance contracts with jobs, wages, capital investment requirements; sanctions for falling short of commitments

Contracted Jobs	Jobs Due	Confirmed Jobs	Difference
19,291	6,514	13,277	104%

Total projects	Active	Inactive	Terminated	Vacated	Withdrawn	Complete
162	106	14	14	13	5	10



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# Brownfield Redevelopment & Bonus Tax Refund (with QTI)

- Objective: Spur new job creation and investment in eligible Brownfield areas
- Eligibility:
  - Be a qualified target industry business under the QTI Program OR
- Compliance: Performance-based contract with jobs, wages and taxes paid requirements

Contracted Jobs	Jobs Due	Confirmed Jobs created	Difference
1,700	1,060	2,195	107%

Total Projects	Active	Inactive	Terminated	Vacated	Withdrawn	Complete
115	40	7	50	11	1	6



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# Brownfield Redevelopment Tax Credit

## (stand-alone)

- Objective: Spur new job creation and investment in eligible Brownfield areas
- Eligibility:
  - “Stand-alone Brownfield” - demonstrate a fixed capital investment and create at least 10 new jobs with benefits
- Compliance: Performance-based contract with jobs, wages and taxes paid requirements

Contracted Jobs	Jobs Due	Confirmed Jobs created	Difference
1,103	529	515	(3%)

Total Projects	Active	Inactive	Terminated	Vacated	Withdrawn	Complete
69	33	0	17	10	0	9



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# Innovation Incentive Fund (IIF)

- Objective: Spur research and development and innovative business projects through negotiated multi-year awards based on unique project needs
- Eligibility: R&D and Alternative and Renewable Energy projects, 1:1 return, 1:1 local match
- Compliance: Performance-based contracts based on jobs, wages and capital investment milestones

Contracted jobs	Jobs due	Confirmed Jobs created	Difference
1,971	1,154	907	(11%)

Total projects	Currently active
9	9





# High Impact Performance Incentive Grants (HIPI)

- Objective: Spur new job creation and capital investment in Florida's high impact sectors
- Eligibility: A minimum of \$50M capital investment, 50 new jobs
- Compliance: Performance contract based on jobs, capital investment; two payments – half at commencement of operations, balance at full operations

Contracted Jobs	Jobs Due	Confirmed Job Created	Difference
3,165	220	209	(5%)

Total Projects	Active	Inactive	Terminated	Vacated	Withdrawn	Complete
14	7	4	0	0	0	3



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# Qualified Defense Contractor and Space Flight Business Tax Refund

- Objective: Spur high wage job creation in Florida's defense, homeland security, and space business contractors, whom acquire contracts.
- Eligibility: Hold a valid DOD contract or subcontract or space flight contract, 115% of average wage, requires local match
- Compliance: Performance-based; Incentive paid after verification of net new jobs created, average wage, and taxes paid

Contracted Jobs		Jobs Due		Confirmed Jobs		Difference	
268		268		355		32%	

Total Projects	Active	Inactive	Terminated	Vacated	Withdrawn	Complete
33	5	4	14	5	0	5



# Local Gov't Distressed Area Matching Grant

- Stimulate investment in the State's economy by assisting local governments in attracting and retaining targeted businesses.
- Payments are equivalent to 50% of the local government assistance amount or \$50,000, whichever is less.
- Eligibility:
  - Targeted industry and create at least 15 full-time jobs.

Total projects	Active
4	4



# Economic Development payments

## Summary of confirmed Data Fiscal Year 2013- 2014

Number of Projects	Confirmed New Jobs	Confirmed Average Annual Wage	Local Incentive Payments
139	14,234	\$65,565	\$1,655,016

Programs	2013-14 disbursements to companies	2013-14 disbursed to Escrow
QTI	\$6,287,071	-
QACF	\$15,776,040	\$84,687,940
Brownfield	249,921	-
QTI-BFR Bonus	352,154	-
IIF	\$20,058,513	-
QDSC	\$678,266	-
HIPI	\$0	-
LGDAMG	\$0	-



# Rural Infrastructure Fund Grant Program

- The **Rural Infrastructure Fund** is a resource available to rural communities to facilitate the planning, preparation and financing of infrastructure projects in rural communities which will result in job creation, capital investment, and the strengthening and diversification of rural economies by promoting tourism, trade and economic development.
- **ELIGIBILITY**  
Eligible applicants are rural communities as defined by the Rural Economic Development Initiative pursuant to s. 288.0656, F.S., and rural communities within an area designated as a Rural Area of Opportunity (RAO).



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# Rural Infrastructure Fund Grant Program

- Three Types of Available Grants:
  1. Total Participation - Grants for up to 30% of the total infrastructure project costs related to specific job-creating opportunities, or 40 percent of total infrastructure costs for projects on a designated catalyst site.
  2. Feasibility Studies – Grants may be awarded for infrastructure feasibility studies, design and engineering, or other planning and preparation activities needed to facilitate the location or expansion of job-creating opportunities.
  3. Pre-clearance Review - grants may be awarded for surveys, feasibility studies and other activities related to the identification and pre-clearance review of potential land use modifications.



# Rural Infrastructure Fund Grant Program

## Four Projects Funded Totaling \$1.6M FY 2013-14

- Infrastructure

- Suwannee County Catalyst Site - \$900,000 – Klausner Lumber One, LLC

- Feasibility

- Putnam County - \$100,000 – Platting, surveying of Industrial Park
- City of Marianna - \$300,000 – Site Certification of Pre-Vetted Site
- Jackson County - \$300,000- Site Certification of Pre-Vetted Site



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# Regional Rural Development Grant Program

- Funding to regionally-based economic or tourism development organizations representing rural counties and communities for the purpose of building the professional capacity of their organizations.
- Grants may also be used by an economic development organization to provide technical assistance to businesses within the rural counties and communities that it serves.
- Encourage rural communities to leverage resources by utilizing regional economic development organizations.
- Grants must be matched by non-state resources.
- \$50,000 a year or \$150,000 in a Rural Area of Opportunity (RAO).



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# Regional Rural Development Grant Program

- Use of Funds:
  - Marketing, Regional Assessment by Qualified Site Selector, Training and Leadership Development, Technical Assistance, Building and Sites Database, Strategic Plans, Website Upgrades.
- FY 2013-14 Awards
  - Pure Water Wilderness (Dixie, Gilchrist, Levy Tourist Development) - \$35,000
  - Florida Heartland Regional Economic Development Initiative (FHREDI) - \$100,000
  - Lake Okeechobee Regional Economic (LORE) Alliance - \$35,000
  - North Florida Economic Development Partnership (NFEDP) - \$100,000
  - Opportunity Florida - \$40,000 (adj. period, usually receives \$100,000)
  - Original Florida Tourism Task Force - \$35,000
  - Riverway South Apalachicola-Choctawhatchee, Inc. - \$94,000



# Manufacturing Extension Partnership

- Focused assistance and services to small and medium-sized manufacturers seeking to enhance productivity, innovative capacity, technological performance, and global competitiveness.
- 2013-14 Awards
  - Florida Manufacturing Extension Partnership - \$500,000



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# Manufacturing Extension Partnership

- Funding Uses:
  - Marketing
  - Volusia Manufacturing Expo
  - Workshops and Webinars
    - Lean Manufacturing Skills Training
    - Innovations Engineering Workshop
    - Supervisory Training
    - Lean 102 Workshop
    - Business Process Mapping



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# Florida's Quick Response Training (QRT)

- Demand-driven, flexible program provides performance-based grants for customized training to new or expanding businesses (10+ employees)
- Helps create high-skill, high-wage jobs in state industries targeted for economic growth and diversification
- Reimbursable expenses include curriculum development; equipment; instructors'/trainers' salaries/tuition; online training and textbooks/manuals
- QRT trainees' wages increase 35 percent, on average, a year after training

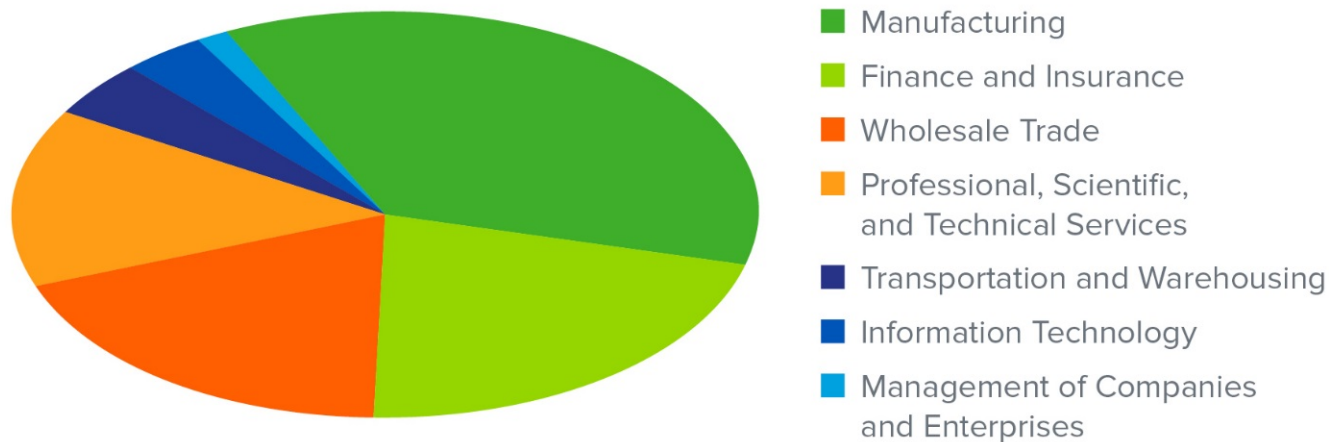
# Quick Response Training Awards



FY 2013-14 Contracts: **42 (99 businesses)**

- Awards: **\$12 million under contract**
- Projected Trainees: **10,066**

## Workers Trained by Industry Sector



# Quick Response Training Project Examples



Grant: **\$176,000**  
Industry Sector: **Finance and Insurance**  
Company Location: **Duval**  
Projected Trainees: **125 new employees**



Grant: **\$486,000**  
Industry Sector: **Information Technology**  
Company Location: **Pinellas**  
Projected Trainees: **800 employees (100 newly hired and 700 retained)**



Grant: **\$1.6 million**  
Industry Sector: **Professional, Scientific and Technical Services**  
Company Location: **Seminole**  
Projected Trainees: **750 new employees**



# *Economic Development Transportation Fund*

Senate Appropriations Subcommittee on  
Transportation, Tourism, and Economic  
Development  
March 4, 2015  
Jim Boxold, Secretary





- The Economic Development Transportation Fund (EDTF) was transferred to FDOT on July 1, 2012.
- The program is one of 12 economic incentive programs used by Florida to encourage companies to locate, expand or remain in our state.
- The EDTF works in concert with the other incentive programs to attract high-wage jobs by alleviating transportation problems that affect the decision of a specific company to locate, expand or remain in Florida.



- Enterprise Florida acts on behalf of the state to determine the amount of incentive funds that may be awarded to encourage specific companies to locate, expand or remain in Florida.
- The incentive amount is based on the number of new high-wage Florida jobs that will be created, the amount of the company's investment and the location of the project.
- The award amount must also meet Florida's return on investment requirements.



- When transportation facilities are needed, EFI works with FDOT and the affected local government to coordinate the EDTF funding necessary for the project.
- EDTF grant funding is awarded to the affected local government on behalf of the company the state is trying to recruit or retain.
- Release of EDTF funding is therefore linked to vertical construction of the company's business facility.
- Use of EDTF funding is limited to the direct costs of publicly accessible transportation facilities.



EDTF awards made by FDOT include:

Grant Recipient	County	FDOT Approval Date	Grant Award
Miami-Dade Aviation Dept	Miami-Dade	8/6/2012	\$1,168,263
Jacksonville Aviation Authority	Duval	3/1/2013	\$3,500,000
City of Lakeland	Polk	7/3/2013	\$2,277,388
South Shore Corporate Park Industrial Community Development District	Hillsborough	8/7/2013	\$3,000,000

# CourtSmart Tag Report

**Room:** SB 301

**Case:**

**Caption:** Appropriations Subcommittee on Transportation, Tourism, & Economic Development

**Type:**

**Judge:**

**Started:** 3/4/2015 10:04:30 AM

**Ends:** 3/4/2015 11:59:21 AM

**Length:** 01:54:52

10:04:37 AM Sen. Latvala (Chair)  
10:05:37 AM S 434  
10:05:40 AM Sen. Detert  
10:06:13 AM Sen. Latvala - Chrisitie Burrus waives in support  
10:06:51 AM Sen. Detert - waives in support  
10:07:02 AM roll call  
10:07:20 AM Sen. Latvala - S 434 favorable  
10:07:39 AM S 292  
10:07:47 AM Sen. Garcia's Legislative Assistant, Jesus Tundidor  
10:08:25 AM J. Tundidor Amendment 138316 by Sen. Diaz de la Portilla  
10:08:51 AM Sen. Latvala, Joe Marino, COO, Florida is for Veterans, chooses not to speak  
10:09:39 AM Sen. Latvala - Amendment adopted  
10:09:44 AM C2 for 292 call roll  
10:10:16 AM C2 for 292 is adopted favorably and will be reported favorably  
10:10:23 AM S 160  
10:10:33 AM Sen. Evers' Legislative Assistant, Dave Murzin  
10:11:08 AM Sen. Latvala  
10:11:30 AM Dave Murzin - closes on the bill  
10:11:36 AM Roll call  
10:11:53 AM Sen. Latvala - March 11, Open Mic Day  
10:12:18 AM Sen. Latvala  
10:15:16 AM Chris Hart, Career Source Florida, President and CEO  
10:23:24 AM Sen. Sachs - only one office in Palm Beach County/effective program  
10:24:00 AM Sen. Latvala  
10:24:08 AM Chris Hart  
10:24:20 AM Sen. Latvala - Career Centers  
10:24:23 AM Chris Hart  
10:25:09 AM Sen. Latvala - a couple of examples  
10:26:30 AM Mark Bontrager, Space Florida, Vice President of Operations  
10:30:23 AM Sen. Latvala  
10:30:33 AM Mark Bontrager  
10:31:04 AM Sen. Latvala - example Space Florida has done  
10:31:37 AM Mark Bontrager  
10:32:28 AM Sen. Latvala - shell organization  
10:32:43 AM Mark Bontrager  
10:32:58 AM Sen. Latvala - tangible example  
10:33:10 AM Mark Bontrager  
10:34:15 AM Sen. Detert - does that make us the guarantor of a loan  
10:34:30 AM Mark Bontrager  
10:34:35 AM Sen. Detert - what is your role  
10:34:53 AM Mark Bontrager  
10:35:09 AM Sen. Latvala - I need to understand this  
10:35:21 AM Mark Bontager  
10:38:57 AM Sen. Sachs - is Russia a big investor in Florida for space?  
10:39:33 AM Mark Bontrager  
10:42:59 AM Sen. Latvala - there is a launch pad at Cape San Blas?  
10:43:07 AM Mark Bontrager  
10:47:08 AM Sen. Latvala - what is the memorandum with Israel?  
10:47:23 AM Sharon Spratt, Space Florida, Sr. Director Gov. Affairs  
10:48:18 AM Latvala - examples  
10:48:27 AM Sharon Spratt  
10:48:59 AM Sen. Sachs - was this the agreement articulated by the previous gov. with the state of Israel, but not

funded; which institutes in Israel do we do business with; give us a breakdown of the money for management and organization

**10:50:58 AM** Sharon Spratt  
**10:51:21 AM** Sen. Latvala - isn't the lack of scrutiny one of the criterion for  
**10:51:41 AM** Mark Bontrager  
**10:52:23 AM** Robert Weissert, Florida Tax Watch, Sr. Vice President for Research  
**10:53:40 AM** Sen. Latvala - isn't the lack of public scrutiny one of the criteria you use on the turkey list?  
**10:54:07 AM** Robert Weissert  
**10:59:38 AM** Sen. Clemens (Chair)  
**10:59:39 AM** Sen. Brandes - how many jobs would not have been created without the Enterprise Zone?  
**11:00:03 AM** Robert Weissert  
**11:00:31 AM** Sen. Hukill  
**11:00:50 AM** Robert Weissert  
**11:01:29 AM** Sen. Hukill  
**11:01:47 AM** Sen. Detert - why does Tax Watch have an interest in Enterprise Zones?  
**11:02:21 AM** Robert Weissert  
**11:03:24 AM** Sen. Detert - have you reviewed the new bill?  
**11:03:50 AM** Robert Weissert  
**11:04:03 AM** Sen. Hukill - what companies are in food deserts?  
**11:04:16 AM** Robert Weissert  
**11:05:59 AM** Sen. Hukill - why are the companies a secret?  
**11:06:19 AM** Sen. Clemens answers the question  
**11:06:29 AM** Sen. Hukill - Can you make the statement: We have stores that moved into Enterprise Zones as a result that they are Enterprise Zones.  
**11:06:43 AM** Robert Weissert  
**11:07:18 AM** Sen. Hukill - Can't review based on the ROI, What are the categories and how do you measure that?  
**11:07:40 AM** Robert Weissert  
**11:09:10 AM** Sen. Latvala (Chair) - Dollar General stores pop up in strange areas, is this an explanation?  
**11:09:40 AM** Robert Weissert  
**11:09:48 AM** Sen. Latvala - you are talking about retailers, but left out home builders  
**11:10:31 AM** Robert Weissert  
**11:10:43 AM** Sen. Latvala - Enterprise Zone designation also goes along with our grant program  
**11:11:28 AM** Robert Weissert  
**11:12:07 AM** Sen. Thompson - can tell us the communities where the fresh foods and medical supplies are being provided  
**11:12:49 AM** Robert Weissert  
**11:14:12 AM** Sen. Clemens  
**11:14:16 AM** Sen. Thompson - what is your recommendation for review to determine an area Warrants designation as an Enterprise Zone?  
**11:14:40 AM** Robert Weissert  
**11:14:50 AM** Sen. Detert - Will Walgreens move out if they lose their designation as an Enterprise Zone?  
**11:15:58 AM** Robert Weissert  
**11:16:31 AM** Sen. Detert  
**11:16:36 AM** Sen. Clemens - misleading is the States reliance on ROI measurement whether Enterprise Zones work  
**11:17:10 AM** Robert Weissert  
**11:17:34 AM** Sen. Hukill - most locals do not use their Enterprise Zones; opinions  
**11:18:50 AM** Sen. Clemens - do you have anything in your presentation to wrap up  
**11:18:59 AM** Robert Weissert - recommendations  
**11:20:59 AM** Sen. Clemens  
**11:21:03 AM** Robert Weissert  
**11:21:15 AM** Chair Latvala  
**11:22:02 AM** Karl Blischke, The Department of Economic Development, Director of Strategic Business Development  
**11:29:18 AM** Sen. Latvala On the terminated ones, no money left the State Treasury to the escrow account for Enterprise Florida?  
**11:29:31 AM** Karl Blischke  
**11:31:16 AM** Sen. Sachs - what means does the State have to get some return in our initial investment  
**11:31:58 AM** Karl Blischke  
**11:32:41 AM** Sen. Sachs - does that include a lien on their assets if they are not able to repay on our investment  
**11:32:56 AM** Karl Blischke  
**11:33:35 AM** Sen. Clemens - how much staff and state time is spent  
**11:34:12 AM** Karl Blischke  
**11:35:17 AM** Sen. Hukill - don't lump all incentive programs together/ Redistribute lasts years report

11:36:21 AM Sen. Detert - clawbacks, what is the process  
11:36:52 AM Karl Blischke  
11:37:51 AM Sen. Detert - have we ever successfully got money back  
11:37:54 AM Karl Blischke  
11:40:50 AM Sen. Latvala - Do you have these programs structured where you can layer one on top of another?  
11:41:07 AM Karl Blischke  
11:41:30 AM Sen. Brandes - Do we have the most efficient, streamlined programs we can have?  
11:41:55 AM Karl Blischke  
11:42:29 AM Sen. Latvala  
11:42:54 AM Karl Blischke  
11:43:58 AM Sen. Sachs - sunseted tax refund for eligible businesses to rebuild our space industry  
11:44:51 AM Sen. Latvala - due to legislative or department action  
11:44:57 AM Karl Blischke  
11:45:00 AM Sen. Hukill - clarify  
11:45:11 AM Karl Blischke  
11:49:22 AM Sen. Latvala  
11:49:33 AM Bill Killingsworth, The Department of Economic Opportunity, Director of Community Development  
11:49:43 AM Sen. Brandes - for Bills 434 and 160 vote yes; 293 vote no.  
11:50:21 AM Bill Killingsworth  
11:55:18 AM Sen. Latvala - has there been a change in who manages this program?  
11:55:33 AM Bill Killingsworth - Manufacturing Association of Florida  
11:56:09 AM Sen. Latvala - we want a presentation from them next week; rural infrastructural grant programs  
11:57:03 AM Bill Killingsworth  
11:57:41 AM Sen. Latvala - who qualifies  
11:58:07 AM Sen. Sachs  
11:58:39 AM Sen. Latvala  
11:59:05 AM Adjourn



Waive

THE FLORIDA SENATE  
**APPEARANCE RECORD**

3/4/2015

Meeting Date

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

SB 434

Bill Number (if applicable)

Topic SB 434- Public Libraries

Amendment Barcode (if applicable)

Name Christie Burrus

Job Title Legislative Affairs Director

Address 500 S. Bronough St.

Street

Phone 8502456512

Tallahassee

FL

32399

City

State

Zip

Email christie.burrus@dos.myflorida.com

Speaking: ☒ For ☐ Against ☐ Information

Waive Speaking: ☒ In Support ☐ Against  
(The Chair will read this information into the record.)

Representing Florida Department of State

Appearing at request of Chair: ☐ Yes ☒ No

Lobbyist registered with Legislature: ☒ Yes ☐ No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.

S-001 (10/14/14)

**THE FLORIDA SENATE**  
**APPEARANCE RECORD**



(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

3-4-15

Meeting Date

Bill Number (if applicable)

Topic Career Source Florida

Amendment Barcode (if applicable)

Name Chris Hart

Job Title President/ CEO

Address 1580 Waldo Palmer Dr.

Phone 921-3645

Street

Tallahassee

FL

32308

City

State

Zip

Email charta@careersourceflorida.com

Speaking: ☐ For ☐ Against ☒ Information

Waive Speaking: ☐ In Support ☐ Against  
(The Chair will read this information into the record.)

Representing Career Source Florida

Appearing at request of Chair: ☒ Yes ☐ No

Lobbyist registered with Legislature: ☐ Yes ☐ No

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S-001 (10/14/14)

THE FLORIDA SENATE  
**APPEARANCE RECORD**

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

4 Mar 15  
Meeting Date

Waive  
292  
Bill Number (if applicable)

Topic Veterans Employment  
Name Joe Marino

Amendment Barcode (if applicable)

Job Title COO

Address 4069 Roscrea Dr  
Street  
Tall FL 32309  
City State Zip

Phone 850 322 2093

Email marino@veterans  
florida.org

Speaking: ☐ For ☐ Against ☒ Information

Waive Speaking: ☐ In Support ☐ Against  
(The Chair will read this information into the record.)

Representing FL is for Veterans

Appearing at request of Chair: ☐ Yes ☒ No

Lobbyist registered with Legislature: ☐ Yes ☒ No

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S-001 (10/14/14)

**THE FLORIDA SENATE**  
**APPEARANCE RECORD**

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

3/4/15

Meeting Date

Bill Number (if applicable)

Topic Space Florida

Amendment Barcode (if applicable)

Name Mark Bontrager

Job Title Vice President of Spaceport Ops

Address 1580 Waldo Palmer

Phone 850-921-1128

Street

TuH

City

FL

State

32308

Zip

Email mbontrager@spaceflorida.gov

Speaking: ☐ For ☐ Against ☒ Information

Waive Speaking: ☐ In Support ☐ Against  
(The Chair will read this information into the record.)

Representing Space Florida

Appearing at request of Chair: ☒ Yes ☐ No

Lobbyist registered with Legislature: ☐ Yes ☒ No

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S-001 (10/14/14)

THE FLORIDA SENATE  
**APPEARANCE RECORD**



(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

3/4/2015

Meeting Date

Bill Number (if applicable)

Topic Space Florida

Amendment Barcode (if applicable)

Name Sharon Spratt

Job Title Sr. Director Gov. Affairs

Address 1580 Waldo Palmer Lane

Phone 850-921-1128

Street

TLH

FL

32308

City

State

Zip

Email sspratt@spaceflorida.org

Speaking: ☐ For ☐ Against ☒ Information

Waive Speaking: ☐ In Support ☐ Against  
(The Chair will read this information into the record.)

Representing Space Florida

Appearing at request of Chair: ☒ Yes ☐ No

Lobbyist registered with Legislature: ☒ Yes ☐ No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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S-001 (10/14/14)

THE FLORIDA SENATE  
**APPEARANCE RECORD**



(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

March 4, 2015  
Meeting Date

\_\_\_\_\_  
Bill Number (if applicable)

Topic Enterprise Zones

\_\_\_\_\_  
Amendment Barcode (if applicable)

Name Robert Weissert ("Why-cert")

Job Title SR. VP for Research

Address 106 N. Bronough St  
Street

Phone 852-<sup>222</sup>~~222~~-5252

Tallahassee FL 32301  
City State Zip

Email robert@floridatxwatch.org

Speaking: ☐ For ☐ Against ☒ Information

Waive Speaking: ☐ In Support ☐ Against  
(The Chair will read this information into the record.)

Representing Florida TaxWatch

Appearing at request of Chair: ☐ Yes ☐ No

Lobbyist registered with Legislature: ☐ Yes ☒ No

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S-001 (10/14/14)





