

The Florida Senate  
**COMMITTEE MEETING EXPANDED AGENDA**

**COMMERCE AND TOURISM**  
**Senator Detert, Chair**  
**Senator Thompson, Vice Chair**

**MEETING DATE:** Wednesday, September 16, 2015  
**TIME:** 9:00—10:30 a.m.  
**PLACE:** *Toni Jennings Committee Room*, 110 Senate Office Building

**MEMBERS:** Senator Detert, Chair; Senator Thompson, Vice Chair; Senators Bean, Hutson, Latvala, Richter, and Ring

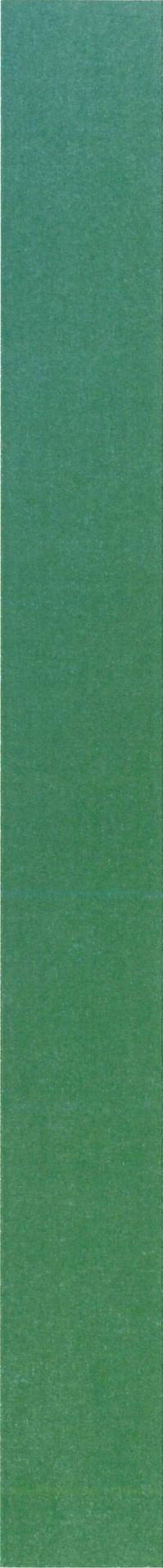
---

TAB	BILL NO. and INTRODUCER	BILL DESCRIPTION and SENATE COMMITTEE ACTIONS	COMMITTEE ACTION
1	Presentation by Bill Johnson, President and CEO of Enterprise Florida, Inc., on Florida's economic development incentive programs		Presented

---

Other Related Meeting Documents

---



# **Florida Senate Committee On Commerce and Tourism**

Presented by

Bill Johnson

President and CEO of Enterprise Florida

September 16, 2015



## Enterprise Florida's Mission Statement:

“Facilitate job growth for Florida’s businesses and citizens leading to a vibrant statewide economy.”

# EFI Member Investors



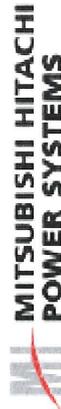
In the pursuit of health™



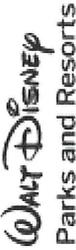
FLORIDA COMMUNITY BANK



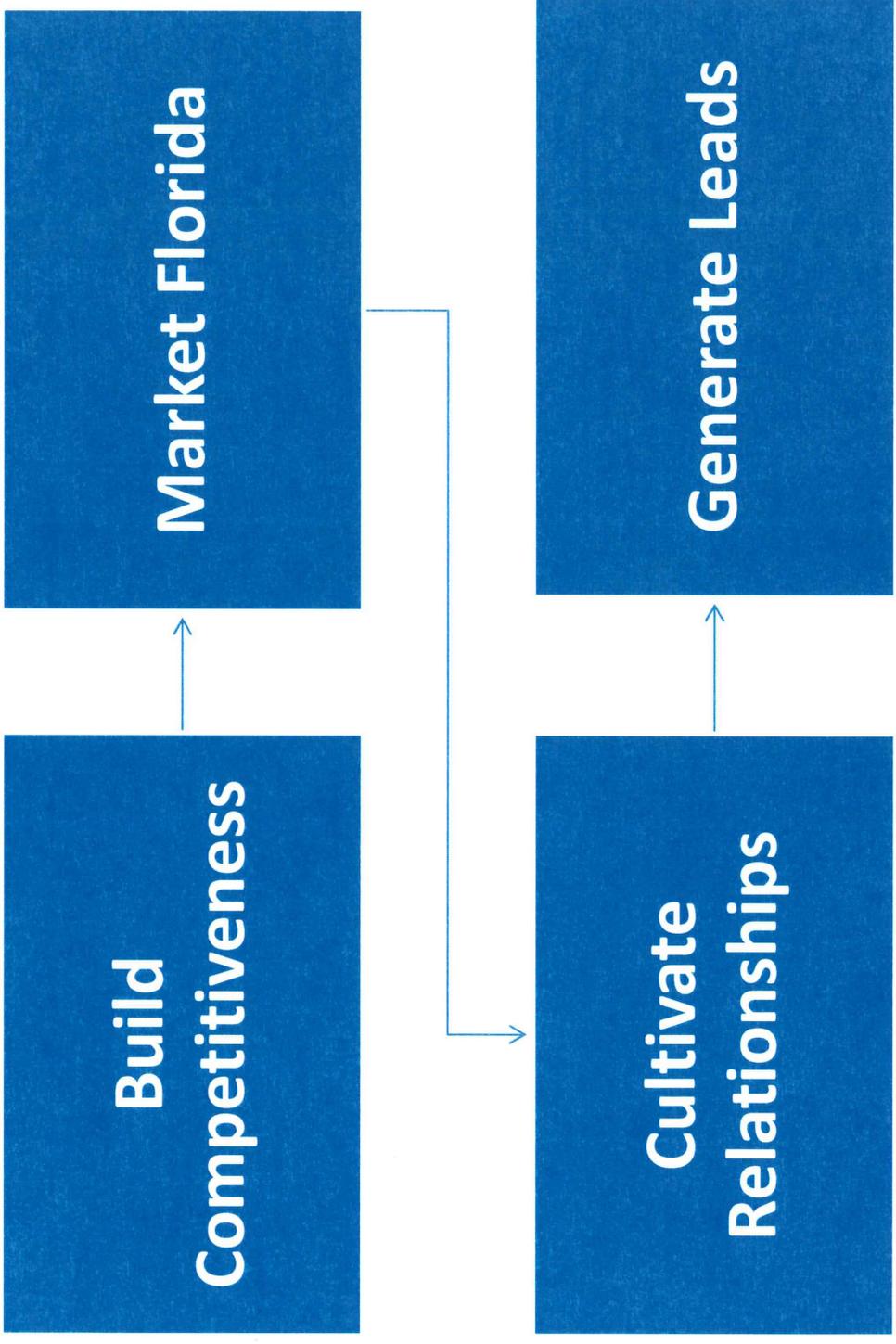
A SOUTHERN COMPANY



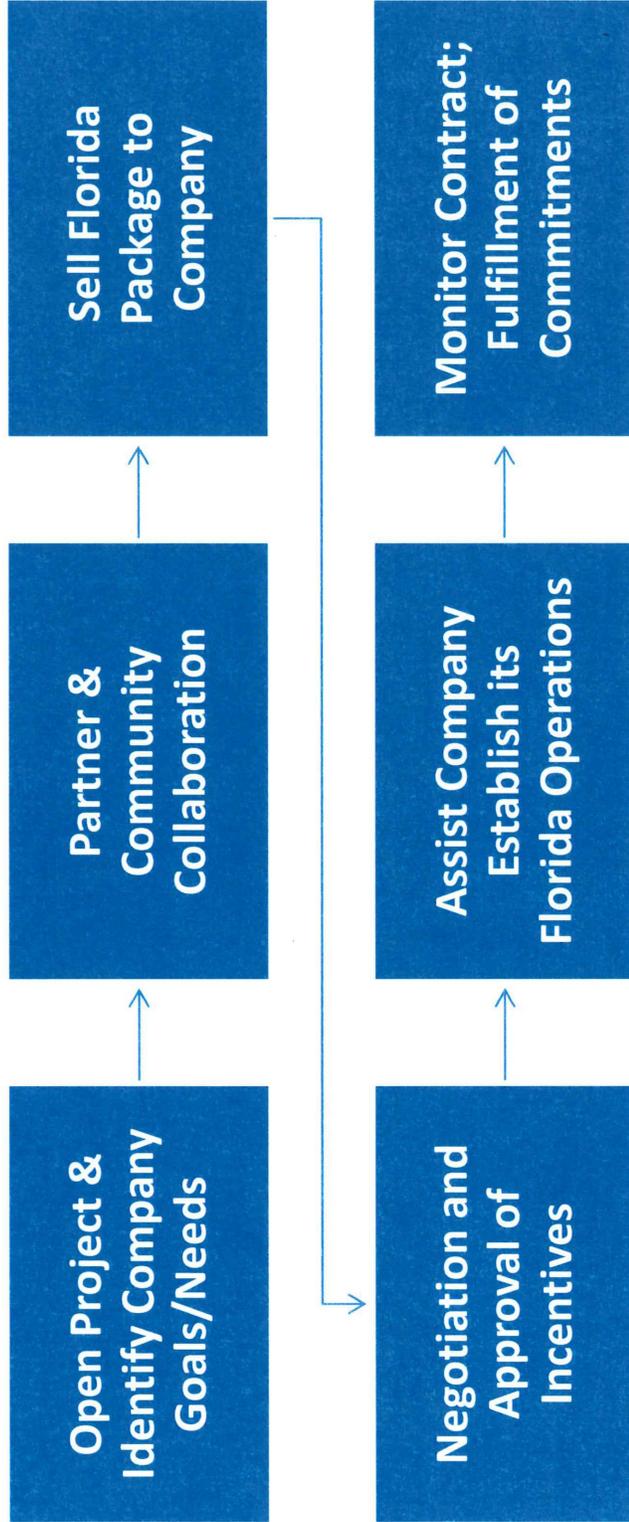
America's Most Convenient Bank®



# Influences on Business Location Expansion



# The Process



# Florida's Incentive Toolkit – Today's Focus

Type of Incentive	Tax Refunds	Cash Grants	Training Grants	Tax Credits	Tax Exemptions
<b>Programs</b>	<ul style="list-style-type: none"> <li>• Qualified Target Industry Tax Refund (QTI)</li> <li>• Qualified Defense &amp; Space Contractor (QDSC)</li> <li>• Brownfield Redevelopment Bonus</li> </ul>	<ul style="list-style-type: none"> <li>• High Impact Performance Incentive</li> <li>• Quick Action Closing Fund</li> </ul>	<ul style="list-style-type: none"> <li>• Quick Response Training</li> </ul>	<ul style="list-style-type: none"> <li>• Capital Investment Tax Credit</li> <li>• Research &amp; Development Tax Credit</li> <li>• Other Jobs Tax Credits</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturing, Machinery and Equipment (MME)</li> <li>• Other Exemptions</li> </ul>
<b>Overview of Claim Process</b>	Refund of taxes paid, outlined in a performance based contract	Grant with performance based contract	Reimbursement of training costs	Credit against taxes due	Exemption from taxes paid
<b>Revenue Source</b>	Annual Appropriation (SEED)	Annual Appropriation (SEED)	Annual Appropriation to CareerSource Florida	Forgone Tax Revenue (Department of Revenue)	Forgone Tax Revenue (Department of Revenue)

# Florida Toolkit Funding

Program	FY 2013-14	FY 2014-15	FY 2015-16
<b>Total Funds Available</b> (includes appropriation and any re-appropriation of unused funds)	\$102,063,221	\$71,000,000	\$43,000,000
Closing Fund	\$73,931,202	\$55,389,686	\$12,000,000
Remaining Toolkit Programs	\$28,132,019	\$15,610,314	\$31,000,000

# Enterprise Florida's Track Record

Competitive Projects Average Wage (4 Year Comparison)



Capital Investment (\$millions)



FY 2012-15 New Jobs + Retained Jobs = Total Jobs



## High Return on Investment

- Incentives are paid on a performance basis (i.e. company creates jobs and/or invests capital prior to receipt of payment)
- Quick Action Closing Fund (QACF) incentive has a statutory 5:1 return on investment
  - According to DEO: projected ROI is 10:1

# Closing Fund Escrow Account

- Closing Funds held in escrow are paid as companies create jobs, pay wages and invest as scheduled.
  - Escrowed funds cannot be used for other projects.
  - Companies know Closing Funds exist today and are safe; they can count on them. An advantage in negotiations.
  - \$118 million contractually obligated in escrow today.
  - When a project fails to meet contract terms, escrowed funds revert back to the State Enhancement and Development (SEED) trust fund.
- EFI does not have budget authority over this fund.

# Our Track Record-Jobs Created Statewide

**NORTHWEST FLORIDA**  
 Total Jobs Projected: 12,617  
 Total Cap Investment Projected: \$939,882,913  
 Closing Fund Approved: \$28,450,000  
 Project Examples:  
 Navy Federal, Boeing

**JOBS PROJECTED**  
 110,421

**CAPITAL INVESTMENT PROJECTED**  
 \$8.6 Billion+



\* Data from projects still active as of June 30, 2015

# Regional Project Highlights

## Northwest Florida

**Navy Federal Credit Union** has been a strong partner for Pensacola and the entire region. The company came to Florida in 2002 and since then has announced its commitment to creating over 10,000 jobs. The credit union serves all Department of Defense and Coast Guard Active Duty, civilian, and contractor personnel and their families. Thus far DEO has confirmed that Navy Federal has brought nearly 3,000 jobs to the region.

## Southwest Florida

**Gartner, Inc.**, a Fort Myers information technology research and advisory company, announced in 2011 that it would create 200 jobs and have a \$181.9 million economic impact for Lee County. DEO has confirmed at least 46 jobs have been created and the company reports 395 jobs have been created as a result of contracted EFI projects since 2010.

# Regional Project Highlights

## South Florida

**Pratt & Whitney** announced in 2012 that it would expand in West Palm Beach by creating 230 jobs and invest \$63.7 million. During a 2014 announcement, they announced that it was committing to an additional 110 new jobs and invest an additional \$25 million. At the end of 2013, DEO has confirmed at least 67 jobs have been created.

## Northeast Florida

**Kaman Aerospace** announced in 2011 an expansion of its manufacturing operations in Jacksonville. The company committed to creating 200 jobs by the end of 2016. The company is ahead of schedule having hired over 150 people. Kaman originally relocated its manufacturing operation in 2003 from Connecticut.

## Central Florida

**Verizon Communications** celebrated the grand opening of its Lake Mary Finance Center in April 2014 and announced that the company planned to create 350 jobs in addition to the 750 already established as part of an EFI project.

# The Competitive Challenge

- Economic development is a fiercely competitive business.
- More than 90% of U.S. localities and states have cash incentives spending an estimated \$70 billion annually to recruit businesses.

Examples of Other States' Investment:

Boeing Manufacturing/Charleston, SC	\$275 M
Mercedes Manufacturing/Tuscaloosa, AL	\$253 M
Toyota Headquarters/Plano, TX	\$ 47 M

# Thousands of Jobs at Risk

- For FY 15-16, the State appropriated \$43M for incentives
- A portion of the new appropriations must be allocated to incentive payments anticipated in this fiscal year (estimated at \$31M.)
- At the start of FY 15-16 we closed on 2 QACF contracts totaling \$3M in commitments.
- We are currently working on 23 projects that would generate 7,446 new jobs and \$1.37B in capital investment.
  - These projects require \$53M in closing funds

**Lack of funding means we cannot make offers to the companies that would create jobs throughout Florida.**

# FY 15-16 QACF Funding by the Numbers

• FY 15-16 Appropriation	\$43M
• Anticipated payments	(\$31M)
• Funds remaining for QACF	\$12M
• Two projects closed	(\$3M)
• Funds remaining for QACF	\$9M
• Funding needed for projects	(\$53M)
– currently under review	
• Funding shortfall	(\$44M)

# Why Fund Quick Action Closing Fund?

1. Track Record - Steady and Consistent Growth
2. Return on Investment Requirement is 5:1
3. Keep Florida competitive
4. Ability to close competitive deals
5. Enables win of highly competitive projects  
and creates jobs

# What's on the Horizon?

- Maintaining our momentum - continue to win projects that diversify and transform our State's economy
- Improved process and relationships
- Dedicated marketing funding to promote Florida as a premier business locale

# Questions and Answers

**Incentives Summary**  
**Executed Agreements with Performance Years**  
**9/16/2015**

<b>Refund Programs</b>			
<b>Year</b>	<b>Total Jobs Due for Year</b>	<b>Total Jobs Confirmed (to date)</b>	<b>Percent</b>
2012	38,284	22,353	58%
2013	44,159	22,207	50%
2014	51,785	TBD	
2015	54,664	TBD	

<b>Cash Grant &amp; CITC Programs</b>			
<b>Year</b>	<b>Total Jobs Due for Year</b>	<b>Total Jobs Confirmed (to date)</b>	<b>Percent</b>
2012	13,395	13,718	102%
2013	16,895	15,174	90%
2014	21,364	TBD	
2015	24,856	TBD	

## 2014 Incentives Report

---

### APPENDIX D – INCENTIVE PAYMENTS

---

Table 34 lists all businesses receiving incentive payments from the QTI, QDSC, Brownfield Bonus, HIPI, Closing Fund, Innovation Incentive, and EDTF programs. The majority of these payments are for QTI and other programs that do not require confirmation of capital investment. For programs with a capital investment requirement, the confirmed investment has been noted. Since most of these are active incentive agreements and in place prior to March 23, 2012, the average wage commitment cannot be disclosed per s. 288.075(6)(a)3., F.S. (2011 statutes and prior).

The State QTI payment represents the amount of the incentive paid during fiscal year 2014. Other payments may have been received in previous years and/or may be payable in the future depending on company performance. The local incentive payment indicates the amount of local financial support provided to leverage the State's investment for that fiscal year. Additional local incentive payments are made in the years preceding and following fiscal year 2012. Neither DEO nor Enterprise Florida is not aware of any Federal incentives received by these projects. QACF, QDSC, and EDTF awards may also be partially based upon retained jobs, if there were jobs at jeopardy of leaving the State.

The following is an explanation of the fields within incentive payments table:

- ☛ Maximum QTI Award – Maximum incentive award
- ☛ State QTI Payment – State's portion of incentive award for this fiscal year
- ☛ Local Financial Support – Community's portion of incentive award for this fiscal year
- ☛ Date Paid – Date paid by the state
- ☛ Contract Job Requirements – Total contract job commitment
- ☛ Jobs Due – Job commitment for the scheduled fiscal year
- ☛ Confirmed Performance – Confirmed number of jobs created as of the most recent verification period
- ☛ Scheduled Fiscal Year – Fiscal year the incentive is scheduled to be paid

## 2014 Incentives Report

<b>Table 34 INCENTIVE PAYMENTS – FY 2014</b>			
<b>21st Century Oncology Management Services, Inc</b>		<b>Strategic Challenge</b>	<b>Lee County</b>
Maximum QTI Award	\$420,000.00	Contract Job Requirement	140
State QTI Payment	\$147,000.00	Jobs Due	140
Local Financial Support	\$36,750.00	Confirmed Performance	186
Date Paid	11/13/2013	Scheduled Fiscal Year	2012-13; 2013-14
<b>21st Century Oncology Management Services, Inc.</b>		<b>Life Sciences</b>	<b>Lee County</b>
Maximum QTI Award	\$200,000.00	Contract Job Requirement	40
State QTI Payment	\$ 30,000.00	Jobs Due	30
Local Financial Support	\$7,500.00	Confirmed Performance	46
Date Paid	4/18/2014	Scheduled Fiscal Year	2013-14
<b>Actavis, Inc</b>		<b>Life Sciences</b>	<b>Broward County</b>
Maximum QACF Award	\$690,000.00	Contract Job Requirement	NA
State QACF Payment	\$690,000.00	Jobs Due	NA
NOTE: paid to escrow		Confirmed Performance	NA
Date Paid	8/14/2013		
<b>Adams Arms, LLC</b>		<b>General</b>	<b>Pasco County</b>
Maximum QTI Award	\$208,800.00	Contract Job Requirement	29
State QTI Payment	\$5,658.08	Jobs Due	20
Local Financial Support	\$4,047.04	Confirmed Performance	23
Date Paid	8/8/2014	Scheduled Fiscal Year	2013-14
<b>Adecco USA, Inc</b>		<b>Corporate Headquarters</b>	<b>Duval County</b>
Maximum QACF Award	\$370,000.00	Contract Job Requirement	NA
State QACF Payment	\$370,000.00	Jobs Due	NA
NOTE: paid to escrow		Confirmed Performance	NA
Date Paid	9/23/2014		
<b>Adecco, Inc.</b>		<b>Information Technology</b>	<b>Duval County</b>
Maximum QTI Award	\$300,000.00	Contract Job Requirement	100
State QTI Payment	\$60,000.00	Jobs Due	100
Local Financial Support	\$15,000.00	Confirmed Performance	100
Date Paid	3/3/2014	Scheduled Fiscal Year	2013-14
<b>ADS Waste Holdings, Inc.</b>		<b>Corporate Headquarters</b>	<b>St. Johns County</b>
Maximum QACF Award	\$200,000.00	Contract Job Requirement	NA
State QACF Payment	\$200,000.00	Jobs Due	NA
NOTE: paid to escrow		Confirmed Performance	NA
Date Paid	9/5/2013		

## 2014 Incentives Report

<b>ADT LLC</b>		Corporate Headquarters	Palm Beach County
Maximum QACF Award	\$400,000.00	Contract Job Requirement	NA
State QACF Payment	\$400,000.00	Jobs Due	NA
Date Paid	8/6/2013 - \$400,000.00 paid to escrow; 10/24/2013 - \$400,000.00 paid to business	Confirmed Performance	NA
		Confirmed Capital Investment	\$431,768.56
<b>Advent Software, Inc.</b>		Information Technology	Duval County
Maximum QACF Award	\$90,440.00	Contract Job Requirement	NA
State QACF Payment	\$90,440.00	Jobs Due	NA
NOTE: paid to escrow		Confirmed Performance	NA
Date Paid	8/8/2014		
<b>AgileThought, Inc</b>		Information Technology	Hillsborough County
Maximum QTI Award	\$84,000.00	Contract Job Requirement	12
State QTI Payment	\$16,800.00	Jobs Due	12
Local Financial Support	\$4,200.00	Confirmed Performance	34
Date Paid	3/24/2014	Scheduled Fiscal Year	2013-14
<b>All About Staffing, Inc. dba Parallon Workforce Solutions, LLC</b>		Corporate Headquarters	Broward County
Maximum QTI Award	\$625,000.00	Contract Job Requirement	125
State QTI Payment	\$8,660.00	Jobs Due	10
Local Financial Support	\$2,165.00	Confirmed Performance	10
Date Paid	9/26/2014	Scheduled Fiscal Year	2013-14
<b>Amcort Rigid Plastics USA, Inc.</b>		Strategic Challenge	Orange County
Maximum QTI Award	\$87,000.00	Contract Job Requirement	29
State QTI Payment	\$13,305.51	Jobs Due	29
Local Financial Support	\$3,326.38	Confirmed Performance	25
Date Paid	6/11/2014	Scheduled Fiscal Year	2013-14
<b>Ansafone Contact Centers, LLC</b>		Corporate Headquarters	Marion County
Maximum QACF Award	\$100,000.00	Contract Job Requirement	NA
State QACF Payment	\$100,000.00	Jobs Due	30
Date Paid	8/29/2013	Confirmed Performance	30
<b>Ascend Performance Materials, LLC</b>		Strategic Challenge	Escambia County
Maximum QTI Award	\$408,000.00	Contract Job Requirement	102
State QTI Payment	\$69,600.00	Jobs Due	87
Local Financial Support	\$25,000.00 (Abatement)	Confirmed Performance	104
Date Paid	12/12/2013	Scheduled Fiscal Year	2013-14
<b>Avalex Technologies Corporation</b>		Aviation/Aerospace	Santa Rosa County
Maximum QTI Award	\$148,000.00	Contract Job Requirement	37
State QTI Payment	\$8,000.00	Jobs Due	10
Local Financial Support	\$2,000.00	Confirmed Performance	12
Date Paid	8/13/2014	Scheduled Fiscal Year	2013-14

## 2014 Incentives Report

<b>Bank of America</b>		Financial/Professional Services	Duval County
Maximum QACF Award	\$4,850,000.00	Contract Job Requirement	NA
State QACF Payment	\$4,850,000.00	Jobs Due	NA
NOTE: paid to escrow		Confirmed Performance	NA
Date Paid	6/4/2014		
<b>BBA U.S. Holdings, Inc</b>		Corporate Headquarters	Orange County
Maximum QACF Award	\$175,000.00	Contract Job Requirement	100
Maximum QTI Award	\$950,000.00	Jobs Due	40
State QACF Payment	\$174,709.50	Confirmed Performance	37 (QACF); 39 (QTI)
State QTI Payment	\$51,800.00	Confirmed Capital Investment	\$938,706.16
Local Financial Support (QTI)	\$12,950.00	Scheduled Fiscal Year	2013-14
State Brownfield Bonus Payment	\$18,500.00		
Local Financial Support (BF)	\$4,625.00		
Date Paid	2/18/2014 (QACF); 9/26/2014 (QTI)		
<b>Beall's, Inc.</b>		Corporate Headquarters	Manatee County
Maximum QTI Award	\$560,000.00	Contract Job Requirement	140
State QTI Payment	\$89,600.00	Jobs Due	140
Local Financial Support	\$22,400.00	Confirmed Performance	119
Date Paid	5/21/2014	Scheduled Fiscal Year	2013-14
<b>BI-LO, LLC</b>		Corporate Headquarters	Duval County
Maximum QACF Award	\$3,600,000.00	Contract Job Requirement	NA
State QACF Payment	\$3,600,000.00	Jobs Due	NA
NOTE: paid to escrow		Confirmed Performance	NA
Date Paid	7/10/2014		
<b>Biotest Pharmaceuticals Corporation</b>		Life Sciences	Palm Beach County
Maximum QTI Award	\$200,000.00	Contract Job Requirement	50
State QTI Payment	\$40,000.00	Jobs Due	50
Local Financial Support	\$10,000.00	Confirmed Performance	83
Date Paid	12/23/2013	Scheduled Fiscal Year	2013-14
<b>Body Central Corporation</b>		Corporate Headquarters	Duval County
Maximum QACF Award	\$250,000.00	Contract Job Requirement	NA
State QACF Payment	\$250,000.00	Jobs Due	NA
NOTE: paid to escrow		Confirmed Performance	NA
Date Paid	9/5/2013		
<b>Boeing Space and Intelligence Systems</b>		Aviation/Aerospace	Brevard County
Maximum QACF Award	\$500,000.00	Contract Job Requirement	NA
State QACF Payment	\$500,000.00	Jobs Due	NA
NOTE: paid to escrow		Confirmed Performance	NA
Date Paid	9/26/2013		

## 2014 Incentives Report

<b>Booz Allen Hamilton Engineering Services</b>		Homeland Security/Defense	Bay County
Maximum QTI Award	\$84,000.00	Contract Job Requirement	21
State QTI Payment	\$6,000.00	Jobs Due	10
Local Financial Support	\$1,500.00	Confirmed Performance	8
Date Paid	2/5/2014	Scheduled Fiscal Year	2013-14
<b>Bren-Tronics, Inc.</b>		QTI Project	Alachua County
Maximum QTI Award	\$82,500.00	Contract Job Requirement	15
State QTI Payment	\$6,060.70	Jobs Due	15
Local Financial Support	\$1,515.18	Confirmed Performance	12
State Brownfield Bonus Payment	\$5,059.86	Scheduled Fiscal Year	2012-13
Local Financial Support (BF)	\$ 1,264.96		
Date Paid	4/16/2014		
<b>Bristol-Myers Squibb Co.</b>		Life Sciences	Hillsborough County
Maximum QACF Award	\$3,500,000.00	Contract Job Requirement	NA
State QACF Payment	\$3,500,000.00	Jobs Due	NA
Note: \$3,500,000 originally paid to escrow and \$1,000,000 from the escrow paid to business. Current balance of the escrow account is \$2,500,000		Confirmed Performance	NA
Date Paid:	8/5/2014 (escrow); 8/26/2014 ( business)		
<b>Cancer Treatment Centers of America Global, Inc.</b>		Corporate Headquarters	Palm Beach County
Maximum QACF Award	\$400,000.00	Contract Job Requirement	NA
State QACF Payment	\$400,000.00	Jobs Due	NA
NOTE: paid to escrow		Confirmed Performance	NA
Date Paid	9/29/2014		
<b>CareCentrix, Inc.</b>		Life Sciences	Hillsborough County
Maximum QTI Award	\$330,000.00	Contract Job Requirement	110
State QTI Payment	\$57,000.00	Jobs Due	95
Local Financial Support	\$14,250.00	Confirmed Performance	215
Date Paid	2/5/2014	Scheduled Fiscal Year	2013-14
<b>Chico's FAS, Inc.</b>		Strategic Challenge	Lee County
Maximum QTI Award	\$900,000.00	Contract Job Requirement	225
State QTI Payment	\$180,000.00	Jobs Due	225
Local Financial Support	\$45,000.00	Confirmed Performance	225
Date Paid	5/27/2014	Scheduled Fiscal Year	2013-14
<b>Chico's FAS, Inc.</b>		Corporate Headquarters	Lee County
Maximum QACF Award	\$1,000,000.00	Contract Job Requirement	NA
State QACF Payment	\$1,000,000.00	Jobs Due	NA
Date Paid	7/16/2013	Confirmed Performance	NA
		Confirmed Capital Investment	\$5,022,009.59

## 2014 Incentives Report

<b>Chromalloy Castings Tampa Corporation</b>		Emerging Technologies	Hillsborough County
Maximum QACF Award	\$150,000.00	Contract Job Requirement	NA
State QACF Payment	\$150,000.00	Jobs Due	NA
Date Paid	9/12/2013	Confirmed Performance	NA
		Confirmed Capital Investment	\$ 2,980,017.00
<b>CIT Technology Financing Services, Inc.</b>		Information Technology	Duval County
Maximum QTI Award	\$918,000.00	Contract Job Requirement	306
State QTI Payment	\$94,342.20	Jobs Due	306
Local Financial Support	\$23,585.55	Confirmed Performance	248
Date Paid	6/30/2014	Scheduled Fiscal Year	2013-14
<b>Citrix Systems, Inc.</b>		Information Technology	Broward County
Maximum QTI Award	\$520,000.00	Contract Job Requirement	130
State QTI Payment	\$52,000.00	Jobs Due	130
Local Financial Support	\$13,000.00	Confirmed Performance	289
Date Paid	5/21/2014	Scheduled Fiscal Year	2011-12
<b>Citrix Systems, Inc.</b>		Information Technology	Broward County
Maximum QACF Award	\$250,000.00	Contract Job Requirement	NA
State QACF Payment	\$250,000.00	Jobs Due	NA
NOTE: paid to escrow		Confirmed Performance	NA
Date Paid	8/26/2013		
<b>Client First Settlement Funding, LLC</b>		Financial/Professional Services	Palm Beach County
Maximum QTI Award	\$270,000.00	Contract Job Requirement	90
State QTI Payment	\$22,500.00	Jobs Due	50
Local Financial Support	\$5,625.00	Confirmed Performance	40
Date Paid	3/24/2014	Scheduled Fiscal Year	2013-14
<b>Cole Engineering Services, Inc.</b>		Information Technology	Orange County
Maximum QTI Award	\$160,000.00	Contract Job Requirement	40
State QTI Payment	\$8,000.00	Jobs Due	10
Local Financial Support	\$2,000.00	Confirmed Performance	17
Date Paid	2/24/2014	Scheduled Fiscal Year	2013-14
<b>Colt's Manufacturing Company LLC</b>		Homeland Security/Defense	Osceola County
Maximum QACF Award	\$250,000.00	Contract Job Requirement	NA
State QACF Payment	\$200,000.00	Jobs Due	10
Note: The award was paid to business, and business repaid \$50,000 in sanction		Confirmed Performance	0
Date Paid	9/26/2014		
<b>Commonwealth-Altadis Inc.</b>		Corporate Headquarters	Broward County
Maximum QTI Award	\$330,000.00	Contract Job Requirement	55
State QTI Payment	\$60,000.00	Jobs Due	50
Local Financial Support	\$15,000.00	Confirmed Performance	58
Date Paid	4/8/2014	Scheduled Fiscal Year	2013-14

## 2014 Incentives Report

<b>CoreRx, Inc.</b>		Life Sciences	Pinellas County
Maximum QTI Award	\$220,000.00	Contract Job Requirement	55
State QTI Payment	\$12,727.20	Jobs Due	26
Local Financial Support	\$3,181.80	Confirmed Performance	25
Date Paid	6/11/2014	Scheduled Fiscal Year	2013-14
<b>Crane Performance Products</b>		General	Volusia County
Maximum QTI Award	\$143,000.00	Contract Job Requirement	22
State QTI Payment	\$17,600.00	Jobs Due	22
Local Financial Support	\$4,400.00	Confirmed Performance	33
State Brownfield Bonus Payment	\$594.62	Scheduled Fiscal Year	2013-14
Local Financial Support (BF)	\$148.66 (Abatement)		
Date Paid	12/12/2013		
<b>Danfoss Turbocor Compressors, Inc.</b>		Strategic Challenge	Leon County
Maximum QTI Award	\$1,050,000.00	Contract Job Requirement	150
State QTI Payment	\$42,000.00	Jobs Due	150
Local Financial Support	\$10,500.00	Confirmed Performance	188
Date Paid	12/13/2013	Scheduled Fiscal Years	2013-14
<b>Deutsche Bank</b>		Financial/Professional Services	Duval County
Maximum QTI Award	\$3,000,000.00	Contract Job Requirement	1,000
State QTI Payment	\$534,000.00	Jobs Due	1,000
Local Financial Support	\$133,500.00	Confirmed Performance	937
Date Paid	9/26/2014	Scheduled Fiscal Year	2013-14
<b>Deutsche Bank</b>		Financial/Professional Services	Duval County
Maximum QACF Award	\$140,000.00	Contract Job Requirement	NA
State QACF Payment	\$140,000.00	Jobs Due	NA
Note: paid to escrow		Confirmed Performance	NA
Date Paid	8/6/2013		
<b>Digital Risk, LLC</b>		Financial/Professional Services	Orange County
Maximum QTI Award	\$726,000.00	Contract Job Requirement	242
State QTI Payment	\$145,200.00	Jobs Due	242
Local Financial Support	\$36,300.00	Confirmed Performance	684
Date Paid	1/2/2014	Scheduled Fiscal Year	2013-14
<b>Digital Risk, LLC</b>		Financial/Professional Services	Duval County
Maximum QTI Award	\$525,000.00	Contract Job Requirement	175
State QTI Payment	\$105,000.00	Jobs Due	175
Local Financial Support	\$26,250.00	Confirmed Performance	200
Date Paid	4/30/2014	Scheduled Fiscal Year	2013-14
<b>Digital Risk, LLC</b>		Financial/Professional Services	Palm Beach County
Maximum QACF Award	\$2,000,000.00	Contract Job Requirement	NA
State QACF Payment	\$2,000,000.00	Jobs Due	250
Note: \$1,000,000.00 paid to escrow, \$1,000,000.00 paid to business		Confirmed Performance	261
Date Paid	12/13/2013	Confirmed Capital Investment	\$702,314.13

## 2014 Incentives Report

<b>Electronic Arts, Inc.</b>		Information Technology	Orange County
Maximum QTI Award	\$3,250,000.00	Contract Job Requirement	650
State QTI Payment	\$324,375.00	Jobs Due	650
Local Financial Support	\$81,093.75	Confirmed Performance	581
Date Paid	12/30/2013	Scheduled Fiscal Year	2013-14
<b>Embraer Aircraft Holding, Inc.</b>		Aviation/Aerospace	Brevard County
Maximum QTI Award	\$1,100,000.00	Contract Job Requirement	200
State QTI Payment	\$61,200.00	Jobs Due	102
Local Financial Support	\$15,300.00	Confirmed Performance	167
State Brownfield Bonus Payment	\$51,100.00	Scheduled Fiscal Year	2013-14
Local Financial Support (BF)	WAIVED		
Date Paid	8/12/2014		
<b>Embraer Aircraft Holding, Inc.</b>		Aviation/Aerospace	Duval County
Maximum QACF Award	\$ 400,000.00	Contract Job Requirement	NA
State QACF Payment	\$ 400,000.00	Jobs Due	NA
Date Paid	10/16/2013	Confirmed Performance	NA
<b>Embraer Aircraft Holding, Inc.</b>		Aviation/Aerospace	Brevard County
Maximum QACF Award	\$8,000,000.00	Contract Job Requirement	NA
State QACF Payment	\$8,000,000.00	Jobs Due	NA
Note: paid to escrow		Confirmed Performance	NA
Date Paid	9/6/2013		
<b>Emerson Process Management, LLLP</b>		Corporate Headquarters	Broward County
Maximum QTI Award	\$357,000.00	Contract Job Requirement	51
State QTI Payment	\$20,408.13	Jobs Due	18
Local Financial Support	\$5,102.03	Confirmed Performance	17
Date Paid	2/19/2014	Scheduled Fiscal Year	2013-14
<b>Ernst &amp; Young U.S. LLP</b>		Financial/Professional Services	Hillsborough County
Maximum QTI Award	\$120,000.00	Contract Job Requirement	30
State QTI Payment	\$23,089.34	Jobs Due	30
Local Financial Support	\$5,772.34	Confirmed Performance	41
Date Paid	4/22/2014	Scheduled Fiscal Year	2013-14
<b>EverBank</b>		Financial/Professional Services	Duval County
Maximum QTI Award	\$360,000.00	Contract Job Requirement	120
State QTI Payment	\$72,000.00	Jobs Due	120
Local Financial Support	\$18,000.00	Confirmed Performance	901
Date Paid	4/8/2014	Scheduled Fiscal Year	2013-14
<b>EverBank, FSB</b>		Financial/Professional Services	Duval County
Maximum QTI Award	\$2,100,000.00	Contract Job Requirement	200
State QTI Payment	\$40,000.00	Jobs Due	25
Local Financial Support	\$10,000.00	Confirmed Performance	228
State Brownfield Bonus Payment	\$6,250.00	Scheduled Fiscal Year	2013-14
Local Financial Support (BF)	\$1,562.50		
Date Paid	4/7/2014		

## 2014 Incentives Report

<b>Family Dollar Services, Inc.</b>		General	Jackson County
Maximum QTI Award	\$2,550,000.00	Contract Job Requirement	425
State QTI Payment	\$200,000.00	Jobs Due	425
Local Financial Support	\$50,000.00	Confirmed Performance	440
Date Paid	5/21/2014	Scheduled Fiscal Year	2013-14
<b>FELD Entertainment, Inc.</b>		Strategic Challenge	Manatee County
Maximum QTI Award	\$1,175,000.00	Contract Job Requirement	235
State QTI Payment	\$25,000.00	Jobs Due	25
Local Financial Support	\$6,250.00	Confirmed Performance	25
Date Paid	2/13/2014	Scheduled Fiscal Year	2013-14
<b>Flightstar Aviation Services, Inc</b>		Aviation/Aerospace	Duval County
Maximum QTI Award	\$762,000.00	Contract Job Requirement	254
State QTI Payment	\$111,000.00	Jobs Due	254
Local Financial Support	\$27,750.00	Confirmed Performance	313
Date Paid	3/3/2014	Scheduled Fiscal Year	2013-14
<b>Florida SE, Inc</b>		General	Miami-Dade County
Maximum BFR Award	\$200,000.00	Contract Job Requirement	80
State BFR Payment	\$40,000.00	Jobs Due	80
Local Financial Support	WAIVED	Confirmed Performance	87
Date Paid	2/13/2014	Scheduled Fiscal Year	2013-14
		Confirmed Capital Investment	\$3,134,814.23
<b>Florida SE, Inc</b>		General	Miami-Dade County
Maximum BFR Award	\$200,000.00	Contract Job Requirement	80
State BFR Payment	\$40,000.00	Jobs Due	80
Local Financial Support	WAIVED	Confirmed Performance	84
Date Paid	4/8/2014	Scheduled Fiscal Year	2013-14
		Confirmed Capital Investment	\$2,005,973.38
<b>Garda USA Inc.</b>		Strategic Challenges	Palm Beach County
Maximum QACF Award	\$100,000.00	Contract Job Requirement	0
State QACF Payment	\$96,444.00	Jobs Due	45
Note: Business returned \$3,556 in sanction for FY12-13		Confirmed Performance	37
Date Paid	7/26/2013		
<b>Gartner, Inc</b>		Information Technology	Lee County
Maximum QTI Award	\$800,000.00	Contract Job Requirement	200
State QTI Payment	\$64,000.00	Jobs Due	80
Local Financial Support	\$16,000.00	Confirmed Performance	139
Date Paid	5/13/2014	Scheduled Fiscal Year	2013-14
<b>Gartner, Inc</b>		Information Technology	Lee County
Maximum QTI Award	\$1,200,000.00	Contract Job Requirement	200
State QTI Payment	\$87,600.00	Jobs Due	80
Local Financial Support	\$21,900.00	Confirmed Performance	46
Date Paid	5/2/2014	Scheduled Fiscal Year	2013-14

## 2014 Incentives Report

<b>Gartner, Inc</b>		Information Technology [HIPI]	Lee County
Maximum QACF Award	\$750,000.00	Contract Job Requirement	NA
State QACF Payment	\$750,000.00	Jobs Due	NA
Note: paid to escrow		Confirmed Performance	NA
Date Paid	9/29/2014		
<b>GeNo, LLC</b>		Life Sciences	Brevard County
Maximum QTI Award	\$120,000.00	Contract Job Requirement	24
State QTI Payment	\$7,434.60	Jobs Due	24
Local Financial Support	\$1,858.65 (Abatement)	Confirmed Performance	20
Date Paid	3/24/2014	Scheduled Fiscal Year	2013-14
<b>GFS Florida LLC</b>		General	Hillsborough County
Maximum QTI Award	\$1,098,000.00	Contract Job Requirement	366
State QTI Payment	\$96,600.00	Jobs Due	161
Local Financial Support	\$24,150.00	Confirmed Performance	169
Date Paid	8/14/2014	Scheduled Fiscal Year	2013-14
<b>H. Lee Moffitt Cancer Center &amp; Research Institute, Inc.</b>		Life Sciences	Hillsborough County
Maximum QTI Award	\$540,000.00	Contract Job Requirement	165
State QTI Payment	\$170,000.00; 56,000.00	Jobs Due	108
Local Financial Support	\$21,250.00; \$7,000.00	Confirmed Performance	120
Date Paid:	12/17/2013; 2/10/2014	Scheduled Fiscal Year	2011-12; 2012-13; 2013-14
<b>HBO Latin America Production Services, LC</b>		Strategic Challenge	Miami-Dade County
Maximum QTI Award	\$404,000.00	Contract Job Requirement	101
State QTI Payment	\$48,000.00	Jobs Due	60
Local Financial Support	\$12,000.00	Confirmed Performance	66
Date Paid	2/25/2014	Scheduled Fiscal Year	2013-14
<b>Healogics, Inc.</b>		Corporate Headquarters	Duval County
Maximum QACF Award	\$200,000.00	Contract Job Requirement	NA
State QACF Payment	\$200,000.00	Jobs Due	NA
Date Paid	8/15/2013	Confirmed Performance	NA
		Confirmed Capital Investment	\$633,111.26
<b>HealthPlan Services, Inc</b>		Financial/Professional Services	Hillsborough County
Maximum QACF Award	\$880,000.00	Contract Job Requirement	NA
State QACF Payment	\$880,000.00	Jobs Due	NA
Note: paid to escrow		Confirmed Performance	NA
Date Paid	9/4/2014		
<b>Home Source International, Inc.</b>		Corporate Headquarters	Jackson County
Maximum QACF Award	\$1,400,000.00	Contract Job Requirement	NA
State QACF Payment	\$1,400,000.00	Jobs Due	NA
Note: Two payments to business from escrow in the total amount of \$1,239,457.32. Current balance in the escrow account is \$160,542.68.		Confirmed Performance	NA
Date Paid	8/5/2013; 1/17/2014		

## 2014 Incentives Report

<b>ICAMR, Inc.</b>		<b>Semiconductor Technology</b>		<b>Osceola County</b>
Maximum QACF Award	\$1,990,000.00	Contract Job Requirement	NA	
State QACF Payment	\$1,990,000.00	Jobs Due	NA	
Note: paid to escrow		Confirmed Performance	NA	
Date Paid	9/23/2014			
<b>Ice River Springs Marianna, LLC</b>		<b>General</b>		<b>Gilchrist County</b>
Maximum QTI Award	\$240,000.00	Contract Job Requirement	40	
State QTI Payment	\$30,000.00	Jobs Due	25	
Local Financial Support	WAIVED	Confirmed Performance	25	
Date Paid	10/10/2013	Scheduled Fiscal Year	2013-14	
<b>IKEA US East, LLC</b>		<b>General</b>		<b>Hillsborough County</b>
Maximum BFR Award	\$562,500.00	Contract Job Requirement	225	
State BFR Payment	\$91,125.00	Jobs Due	225	
Local Financial Support	WAIVED	Confirmed Performance	194	
Date Paid	11/7/2013	Scheduled Fiscal Year	2013-14	
<b>Iowa College Acquisition Corporation dba Kaplan University</b>		<b>Information Technology</b>		<b>Broward County</b>
Maximum QTI Award	\$1,980,000.00	Contract Job Requirement	660	
State QTI Payment	\$172,800.00	Jobs Due	660	
Local Financial Support	\$43,200.00	Confirmed Performance	561	
Date Paid	7/14/2014	Scheduled Fiscal Year	2012-13	
<b>iQor Holdings, Inc.</b>		<b>Corporate Headquarters</b>		<b>Pinellas County</b>
Maximum QACF Award	\$795,000.00	Contract Job Requirement	NA	
State QACF Payment	\$795,000.00	Jobs Due	NA	
Note: paid to escrow		Confirmed Performance	NA	
Date Paid	9/23/2014			
<b>iSirona, LLC</b>		<b>Information Technology</b>		<b>Bay County</b>
Maximum QTI Award	\$180,000.00	Contract Job Requirement	45	
State QTI Payment	\$18,400.00	Jobs Due	23	
Local Financial Support	\$4,600.00	Confirmed Performance	76	
Date Paid:	5/23/2014	Scheduled Fiscal Year	2013-14	
<b>It Works! Global, Inc.</b>		<b>Corporate Headquarters</b>		<b>Manatee County</b>
Maximum QTI Award	\$540,000.00	Contract Job Requirement	90	
State QTI Payment	\$30,301.63	Jobs Due	55	
Local Financial Support	\$7,575.41	Confirmed Performance	60	
Date Paid	9/15/2014	Scheduled Fiscal Year	2013-14	
<b>Johnson and Johnson Vision Care, Inc.</b>		<b>Life Sciences</b>		<b>Duval County</b>
Maximum QACF Award	\$1,300,000.00	Contract Job Requirement	NA	
State QACF Payment	\$1,300,000.00	Jobs Due	NA	
Note: paid to escrow		Confirmed Performance	NA	
Date Paid	9/29/2014			

## 2014 Incentives Report

Kaman Aerospace Corporation		Aviation/Aerospace	Duval County
Maximum QTI Award	\$2,100,000.00	Contract Job Requirement	200
State QTI Payment	\$96,000.00	Jobs Due	60
Local Financial Support	\$24,000.00	Confirmed Performance	146
State Brownfield Bonus Payment	\$30,000.00	Scheduled Fiscal Year	2013-14
Local Financial Support (BF)	\$7,500.00		
Date Paid	8/4/2014		
Klausner Holding USA, Inc.		General	Suwannee County
Maximum QACF Award	\$3,000,000.00	Contract Job Requirement	NA
State QACF Payment	\$3,000,000.00	Jobs Due	NA
Date Paid	6/10/2014	Confirmed Performance	NA
		Confirmed Capital Investment	\$12,000,000
L&J Diesel Services, Inc.		General	Duval County
Maximum QACF Award	\$100,000.00	Contract Job Requirement	NA
State QACF Payment	\$100,000.00	Jobs Due	NA
Note: The award paid to escrow on 9/5/2013; paid to business on 11/11/2013		Confirmed Performance	NA
Date Paid	9/5/2013; 11/11/2013		
L-3 Communication Integrated Systems LP Crestview Aerospace		Homeland Security/Defense	Okaloosa County
Maximum QACF Award	\$1,300,000.00	Contract Job Requirement	NA
State QACF Payment	\$1,300,000.00	Jobs Due	NA
Date Paid	7/31/2013	Confirmed Performance	NA
Lender Processing Services, Inc.		Financial/Professional Services	Duval County
Maximum QTI Award	\$1,155,000.00	Contract Job Requirement	210
State QTI Payment	\$126,000.00	Jobs Due	210
Local Financial Support	\$31,500.00	Confirmed Performance	689
State Brownfield Bonus Payment	\$105,000.00	Scheduled Fiscal Year	2013-14
Local Financial Support (BF)	\$26,250.00		
Date Paid	3/10/2014		
Lender Processing Services, Inc.		Financial/Professional Services	Duval County
Maximum QTI Award	\$2,975,000.00	Contract Job Requirement	350
State QTI Payment	\$189,000.00	Jobs Due	175
Local Financial Support	\$47,250.00	Confirmed Performance	167
State Brownfield Bonus Payment	\$65,625.00	Scheduled Fiscal Year	2013-14
Local Financial Support (BF)	\$16,406.25		
Date Paid	3/17/2014		

## 2014 Incentives Report

<b>Lockheed Martin Information Systems &amp; Global Solutions</b>		Homeland Security/Defense	Miami-Dade County
Maximum BFR Award	\$250,000	Contract Job Requirement	200
Maximum QDC Award	\$717,000	Jobs Due	200
State BFR Payments	\$13,615.22; \$30,180.98	Confirmed Performance	402
State QDC Payment	\$55,065.60	Scheduled Fiscal Years	2012-13; 2013-14
Local Financial Support BFR	WAIVED	Confirmed Capital Investment	\$2,443,608.20
Local Financial Support QDC	\$6,883.20		
Date Paid BFR	8/14/2014; 9/3/2014		
Date Paid QDC	9/15/14		
<b>Lockheed Martin Missiles and Fire Control/Ocala</b>		Homeland Security/Defense	Marion County
Maximum QTI Award	\$ 500,000.00	Contract Job Requirement	125
State QTI Payment	\$100,000.00	Jobs Due	125
Local Financial Support	\$25,000.00	Confirmed Performance	191
Date Paid	4/30/2014	Scheduled Fiscal Year	2013-14
<b>Lockheed Martin Mission Systems and Training</b>		Homeland Security/Defense	Pinellas County
Maximum QDC Award	\$ 2,180,000.00	Contract Job Requirement	0
State QDC Payment	\$436,000.00	Jobs Due	0
Local Financial Support	\$109,000.00	Confirmed Performance	10
Date Paid	6/30/2014	Scheduled Fiscal Year	2013-14
<b>Lockheed Martin Mission Systems and Training</b>		Homeland Security/Defense	Pinellas County
Maximum QACF Award	\$4,000,000.00	Contract Job Requirement	NA
State QACF Payment	\$4,000,000.00	Jobs Due	NA
Note: paid to escrow		Confirmed Performance	NA
Date Paid	9/5/2013		
<b>Mainstream Engineering Corporation</b>		General	Brevard County
Maximum QTI Award	\$42,000.00	Contract Job Requirement	14
State QTI Payment	\$4,011.20; \$3,740.56	Jobs Due	14
Local Financial Support	\$1,002.80 (Abatement); \$935.14 (Abatement)	Confirmed Performance	40
Date Paid	12/31/2013; 4/10/2014	Scheduled Fiscal Years	2011-12; 2013-14
<b>MAKO Surgical Corp.</b>		Life Sciences	Broward County
Maximum QTI Award	\$360,000.00	Contract Job Requirement	90
State QTI Payment	\$63,360.00	Jobs Due	90
Local Financial Support	\$15,840.00	Confirmed Performance	84
Date Paid	9/3/2014	Scheduled Fiscal Year	2013-14
<b>MarJam Supply Company, Inc.</b>		General	Walton County
Maximum QTI Award	\$72,000.00	Contract Job Requirement	12
State QTI Payment	\$5,010.05	Jobs Due	10
Local Financial Support	WAIVED	Confirmed Performance	11
Date Paid	2/20/2014	Scheduled Fiscal Year	2013-14

## 2014 Incentives Report

<b>McKibbon Hotel Management, Inc</b>		General	Hillsborough County
Maximum BFR Award	\$247,500.00	Contract Job Requirement	99
State BFR Payment	\$14,500.00	Jobs Due	99
Local Financial Support	WAIVED	Confirmed Performance	101
Date Paid	3/7/2014	Confirmed Capital Investment	\$9,100,000.00
		Scheduled Fiscal Year	2013-14
<b>MDVIP, Inc.</b>		Life Sciences	Palm Beach County
Maximum QTI Award	\$112,000.00	Contract Job Requirement	28
State QTI Payment	\$26,600.00	Jobs Due	28
Local Financial Support	\$1,400.00	Confirmed Performance	37
Date Paid	2/6/2014	Scheduled Fiscal Year	2013-14
<b>Mitsubishi Power Systems Americas, Inc.</b>		Strategic Challenge	Orange County
Maximum QACF Award	\$1,000,000.00	Contract Job Requirement	NA
State QACF Payment	\$800,000.00	Jobs Due	139
Note: The award was paid to business, and business returned \$200,000.00 in sanction for FY 12-13 and \$200,000.00 in sanction for FY 13-14.		Confirmed Performance	98
Date Paid:	7/28/2014	Scheduled Fiscal Year	2013-14
		Confirmed Capital Investment	\$2,546,604.20
<b>Mitsubishi Power Systems, Inc.</b>		General	Orange County
Maximum QTI Award	\$1,400,000.00	Contract Job Requirement	350
State QTI Payment	\$156,000.00; 120,000.00; 120,000.00	Jobs Due	350
Local Financial Support	\$39,000; 30,000.00; 30,000.00	Confirmed Performance	377
Date Paid	4/22/2014; 4/23/2014; 8/1/2014	Scheduled Fiscal Years	2011-12; 2012-13; 2013-14
<b>Morris and Lee, Inc.</b>		General	Nassau County
Maximum QTI Award	\$140,000.00	Contract Job Requirement	20
State QTI Payment	\$21,000.00	Jobs Due	20
Local Financial Support	\$5,250.00	Confirmed Performance	16
Date Paid	2/6/2014	Scheduled Fiscal Year	2013-14
<b>Myers Industries, Inc.</b>		Other Manufacturing	Highlands County
Maximum QTI Award	\$ 297,500.00	Contract Job Requirement	35
State QTI Payment	\$12,000.00	Jobs Due	35
Local Financial Support	WAIVED	Confirmed Performance	44
State Brownfield Bonus Payment	\$5,000.00	Scheduled Fiscal Year	2013-14
Local Financial Support (BF)	WAIVED		
Date Paid	11/13/2013		
<b>National Air Cargo Holdings, Inc.</b>		Corporate Headquarters	Orange County
Maximum QACF Award	\$200,000.00	Contract Job Requirement	NA
State QACF Payment	\$200,000.00	Jobs Due	NA
Date Paid	9/11/2013	Confirmed Performance	NA
		Confirmed Capital Investment	\$834,396.15

## 2014 Incentives Report

<b>Navy Federal Credit Union</b>		Financial/Professional Services	Escambia County
Maximum QACF Award	\$1,000,000.00	Contract Job Requirement	NA
State QACF Payment	\$1,000,000.00	Jobs Due	NA
Date Paid	12/19/2013	Confirmed Performance	NA
		Confirmed Capital Investment	\$ 3,602,500.00
<b>Navy Federal Credit Union</b>		Financial/Professional Services	Escambia County
Maximum QACF Award	\$ 4,750,000.00	Contract Job Requirement	NA
State QACF Payment	\$ 4,750,000.00	Jobs Due	NA
NOTE: paid to escrow		Confirmed Performance	NA
Date Paid	9/5/2013		
<b>NeoGenomics Laboratories, Inc.</b>		Life Sciences	Lee County
Maximum QTI Award	\$300,000.00	Contract Job Requirement	75
State QTI Payment	\$60,000.00	Jobs Due	75
Local Financial Support	\$15,000.00	Confirmed Performance	93
Date Paid	11/13/2013	Scheduled Fiscal Year	2013-14
<b>Nipro Diagnostics, Inc.</b>		Life Sciences	Broward County
Maximum QTI Award	\$405,000.00	Contract Job Requirement	135
State QTI Payment	\$61,349.40	Jobs Due	135
Local Financial Support	\$15,337.35	Confirmed Performance	109
Date Paid	3/12/2014	Scheduled Fiscal Year	2013-14
<b>Noble Logos, Inc</b>		Life Sciences	Orange County
Maximum QTI Award	\$82,500.00	Contract Job Requirement	15
State QTI Payment	\$10,950.00	Jobs Due	15
Local Financial Support	\$ 2,737.50	Confirmed Performance	18
State Brownfield Bonus Payment	\$9,125.00	Scheduled Fiscal Years	2012-13; 2013-14
Local Financial Support (BF)	\$2,281.25		
Date Paid	2/5/2014		
<b>Northrop Grumman Corporation</b>		Corporate Headquarters	Marion County
Maximum QACF Award	\$20,800,000.00	Contract Job Requirement	NA
State QACF Payment	\$20,800,000.00	Jobs Due	NA
Note: The Award amount of \$20,800,000.00 was moved to escrow. \$775,030.00 was paid to business from escrow. Current balance in escrow account is \$20,024,970.00.		Confirmed Performance	NA
Date Paid	6/19/14 – to escrow; 6/20/2014 – to business		
<b>Northrop Grumman Systems Corporation</b>		Aviation/Aerospace	St. Johns County
Maximum QACF Award	\$3,400,000.00	Contract Job Requirement	NA
State QACF Payment	\$16,787,500.00	Jobs Due	NA
Note: paid to escrow		Confirmed Performance	NA
Date Paid	10/16/2013		

## 2014 Incentives Report

<b>Northrop Grumman Systems Corporation</b>		<b>Aviation/Aerospace</b>	<b>Brevard County</b>
Maximum QACF Award	\$8,700,000.00	Contract Job Requirement	NA
State QACF Payment	\$8,700,000.00	Jobs Due	NA
Note: paid to escrow		Confirmed Performance	NA
Date Paid	10/17/2013		
<b>Nortrax, Inc.</b>		<b>Financial/Professional Services</b>	<b>Hillsborough County</b>
Maximum QTI Award	\$240,000.00	Contract Job Requirement	60
State QTI Payment	\$38,400.00	Jobs Due	60
Local Financial Support	\$9,600.00	Confirmed Performance	51
Date Paid	2/5/2014	Scheduled Fiscal Years	2013-14
<b>Office Depot, Inc.</b>		<b>Corporate Headquarters</b>	<b>Palm Beach County</b>
Maximum QACF Award	\$3,000,000.00	Contract Job Requirement	NA
State QACF Payment	\$3,000,000.00	Jobs Due	NA
Note: paid to escrow		Confirmed Performance	NA
Date Paid	9/4/2014		
<b>Optical Crime Prevention, Inc.</b>		<b>Corporate Headquarters</b>	<b>Broward County</b>
Maximum QACF Award	\$750,000.00	Contract Job Requirement	NA
State QACF Payment	\$0	Jobs Due	NA
Note: The award was paid to the business, and the business repaid the full amount.		Confirmed Performance	NA
Date Paid	5/21/2014		
<b>Orbeco-Hellige Inc.</b>		<b>Life Sciences</b>	<b>Manatee County</b>
Maximum QTI Award	\$30,000.00	Contract Job Requirement	10
State QTI Payment	\$6,000.00	Jobs Due	10
Local Financial Support	\$1,500.00	Confirmed Performance	12
Date Paid	1/29/2014	Scheduled Fiscal Years	2013-14
<b>Oshkosh Corporation</b>		<b>Strategic Challenges</b>	<b>Manatee County</b>
Maximum QACF Award	\$650,000.00	Contract Job Requirement	NA
State QACF Payment	\$390,000.00	Jobs Due	NA
Note: The award was paid to the business and the business repaid \$260,000 in sanctions		Confirmed Performance	NA
Date Paid	10/30/2013		
<b>Pace Analytical Services, Inc.</b>		<b>General</b>	<b>Volusia County</b>
Maximum QTI Award	\$75,000.00	Contract Job Requirement	25
State QTI Payment	\$ 6,000.00	Jobs Due	10
Local Financial Support	\$1,500.00	Confirmed Performance	34
Date Paid	3/20/2014	Scheduled Fiscal Year	2013-14
<b>Pelliconi &amp; C., SPA</b>		<b>Strategic Challenge</b>	<b>Orange County</b>
Maximum QTI Award	\$72,000.00	Contract Job Requirement	24
State QTI Payment	\$14,400.00	Jobs Due	24
Local Financial Support	\$3,600.00	Confirmed Performance	27
Date Paid	8/1/2014	Scheduled Fiscal Year	2013-14

## 2014 Incentives Report

<b>Pershing LLC</b>		Financial/Professional Services	Seminole County
Maximum QTI Award	\$900,000.00	Contract Job Requirement	300
State QTI Payment	\$60,000.00	Jobs Due	100
Local Financial Support	\$15,000.00	Confirmed Performance	150
Date Paid	2/5/2014	Scheduled Fiscal Year	2013-14
<b>Pershing LLC</b>		Financial/Professional Services	Seminole County
Maximum QTI Award	\$ 532,000.00	Contract Job Requirement	133
State QTI Payment	\$3,111.01	Jobs Due	70
Local Financial Support	\$777.75	Confirmed Performance	66
Date Paid	5/1/2014	Scheduled Fiscal Year	2013-14
<b>Planet Hollywood International, Inc.</b>		Corporate Headquarters	Orange County
Maximum QTI Award	\$ 360,000.00	Contract Job Requirement	90
State QTI Payment	\$18,648.14	Jobs Due	45
Local Financial Support	\$4,662.03	Confirmed Performance	61
Date Paid	9/26/2014	Scheduled Fiscal Year	2013-14
<b>Plasma-Therm, LLC</b>		Silicon	Pinellas County
Maximum QTI Award	\$340,000.00	Contract Job Requirement	68
State QTI Payment	\$63,580.00	Jobs Due	68
Local Financial Support	\$15,895.00	Confirmed Performance	96
Date Paid	1/2/2014	Scheduled Fiscal Year	2013-14
<b>Pratt &amp; Whitney</b>		Aviation/Aerospace	Palm Beach County
Maximum QACF Award	\$3,000,000.00	Contract Job Requirement	NA
State QACF Payment	\$3,000,000.00	Jobs Due	NA
Note: The full award was moved to the escrow account and was then paid to the business		Confirmed Performance	NA
		Confirmed Capital Investment	\$12,835,972.78
Date Paid	7/12/2013 – to escrow; 12/16/2013 – to business		
<b>PRG Packing Corp.</b>		General	Madison County
Maximum QTI Award	\$420,000.00	Contract Job Requirement	70
State QTI Payment	\$70,032.72	Jobs Due	70
Local Financial Support	WAIVED	Confirmed Performance	95
Date Paid	3/24/2014	Scheduled Fiscal Year	2013-14
<b>PricewaterhouseCoopers LLP-Knowledge Service Org</b>		Information Technology	Hillsborough County
Maximum QTI Award	\$1,280,000.00	Contract Job Requirement	320
State QTI Payment	\$48,360.00	Jobs Due	320
Local Financial Support	\$12,090.00	Confirmed Performance	313
Date Paid	3/3/2014	Scheduled Fiscal Year	2011-12
<b>PricewaterhouseCoopers, LLP</b>		Information Technology	Hillsborough County
Maximum QTI Award	\$ 600,000.00	Contract Job Requirement	200
State QTI Payment	\$45,000.00	Jobs Due	75
Local Financial Support	\$ 11,250.00	Confirmed Performance	77
Date Paid	3/3/2014	Scheduled Fiscal Year	2013-14

## 2014 Incentives Report

<b>Primal Innovation, LLC</b>		Homeland Security/Defense	Seminole County
Maximum QTI Award	\$100,000.00	Contract Job Requirement	25
State QTI Payment	\$8,000.00	Jobs Due	10
Local Financial Support	\$2,000.00	Confirmed Performance	13
Date Paid	2/12/2014	Scheduled Fiscal Year	2013-14
<b>Prime Therapeutics, LLC</b>		General	Orange County
Maximum QTI Award	\$ 639,000.00	Contract Job Requirement	213
State QTI Payment	\$ 69,342.00	Jobs Due	127
Local Financial Support	\$ 17,335.50	Confirmed Performance	122
Date Paid	3/20/2014	Scheduled Fiscal Year	2013-14
<b>Prolexic Technologies, Inc.</b>		Information Technology	Broward County
Maximum QACF Award	\$250,000.00	Contract Job Requirement	NA
State QACF Payment	\$250,000.00	Jobs Due	NA
Note: paid to escrow		Confirmed Performance	NA
Date Paid	9/29/2014		
<b>RARE Hospitality Management, Inc.</b>		General	Miami-Dade County
Maximum BFR Award	\$87,500.00	Contract Job Requirement	35
State BFR Payment	\$ 17,500.00	Jobs Due	35
Local Financial Support	WAIVED	Confirmed Performance	40
Date Paid	4/8/2014	Confirmed Capital Investment	\$2,000,709.04
		Scheduled Fiscal Year	2013-14
<b>Raytheon Company</b>		Research and Development	Pinellas County
Maximum QACF Award	\$600,000.00	Contract Job Requirement	NA
State QACF Payment	\$600,000.00	Jobs Due	NA
Note: paid to escrow		Confirmed Performance	NA
Date Paid	9/24/2014		
<b>Saft Industrial Battery Group</b>		Clean Technologies	Duval County
Maximum QTI Award	\$2,371,500.00	Contract Job Requirement	279
State QTI Payment	\$134,400.00	Jobs Due	112
Local Financial Support	\$33,600.00	Confirmed Performance	119
State Brownfield Bonus Payment	\$56,000.00	Scheduled Fiscal Year	2013-14
Local Financial Support (BF)	\$14,000.00		
Date Paid	4/21/2014		
<b>Sanford Burnham Medical Research Institute</b>		Life Sciences	Orange County
Maximum IIF Award	\$155,272,000	Contract Job Requirement	NA
State IIF Payment	\$137,840,513.37	Jobs Due	303
Date Paid	8/30/2013; 11/26/2013	Confirmed Performance	234
		Confirmed Capital Investment	\$47,249,100.00
<i>To date, Sanford Burnham has received \$137,840,513.37 in IIF payments. The current escrow balance is \$17,432,486.63.</i>			

## 2014 Incentives Report

<b>Science Applications International Corporation</b>		Information Technology	Orange County
Maximum QTI Award	\$600,000.00	Contract Job Requirement	100
State QTI Payment	\$173,200.00	Jobs Due	120
Local Financial Support	\$43,300.00	Confirmed Performance	109
Date Paid	2/5/2014	Scheduled Fiscal Years	2012-13; 2013-14
<b>South Atlantic, LLC</b>		Strategic Challenge	Polk County
Maximum QTI Award	\$120,000.00	Contract Job Requirement	40
State QTI Payment	\$6,000.00	Jobs Due	10
Local Financial Support	\$1,500.00	Confirmed Performance	16
Date Paid	2/6/2014	Scheduled Fiscal Year	2013-14
<b>Sparton Electronics Florida, Inc.</b>		Strategic Challenge	Volusia County
Maximum QDC Award	\$936,000.00	Contract Job Requirement	50
State QDC Payment	\$187,200.00	Jobs Due	50
Local Financial Support	\$46,800.00	Confirmed Performance	106
Date Paid	2/6/2014	Scheduled Fiscal Year	2013-14
<b>Stemtech International, Inc.</b>		Corporate Headquarters	Broward County
Maximum QACF Award	\$50,000.00	Contract Job Requirement	NA
State QACF Payment	\$50,000.00	Jobs Due	NA
NOTE: paid to escrow		Confirmed Performance	NA
Date Paid	9/4/2014		
<b>SteriPack, Ltd.</b>		Strategic Challenge	Polk County
Maximum QTI Award	\$195,000.00	Contract Job Requirement	65
State QTI Payment	\$7,954.65	Jobs Due	15
Local Financial Support	\$1,988.67	Confirmed Performance	17
Date Paid	3/20/2014	Scheduled Fiscal Year	2013-14
<b>Sykes Enterprises, Incorporated</b>		General	Polk County
Maximum QTI Award	\$240,000.00	Contract Job Requirement	40
State QTI Payment	\$19,117.43	Jobs Due	22
Local Financial Support	\$4,779.36	Confirmed Performance	21
Date Paid	5/23/2014	Scheduled Fiscal Year	2013-14
<b>Target Corporation</b>		General	Columbia County
Maximum QTI Award	\$600,000.00	Contract Job Requirement	100
State QTI Payment	\$120,000.00; \$120,000.00; \$48,000.00	Jobs Due	100
Local Financial Support	WAIVED	Confirmed Performance	257
Date Paid	1/2/2014; 5/9/2014; 5/9/2014	Scheduled Fiscal Years	2011-12; 2012-13; 2013-14
<b>TBC Corporation</b>		Strategic Challenges	Palm Beach County
Maximum QTI Award	\$200,000.00	Contract Job Requirement	50
State QTI Payment	\$40,000.00	Jobs Due	50
Local Financial Support	\$10,000.00	Confirmed Performance	197
Date Paid	4/8/2014	Scheduled Fiscal Year	2013-14

## 2014 Incentives Report

<b>TBC Corporation</b>		<b>Strategic Challenges</b>	<b>Palm Beach County</b>
Maximum QACF Award	\$ 1,060,000.00	Contract Job Requirement	NA
State QACF Payment	\$ 1,060,000.00	Jobs Due	50
Date Paid	9/19/2013	Confirmed Performance	51
		Confirmed Capital Investment	\$ 4,055,935.15
<b>TGC, LLC dba Golf Channel</b>		<b>Information Technology</b>	<b>Orange County</b>
Maximum QACF Award	\$ 100,000.00	Contract Job Requirement	NA
State QACF Payment	\$ 100,000.00	Jobs Due	NA
Date Paid	9/19/2013	Confirmed Performance	NA
<b>The Bank of New York</b>		<b>Financial/Professional Services</b>	<b>Seminole County</b>
Maximum QTI Award	\$ 1,242,000.00	Contract Job Requirement	414
State QTI Payment	\$ 48,600.00	Jobs Due	414
Local Financial Support	\$ 12,150.00	Confirmed Performance	586
Date Paid	12/13/2013	Scheduled Fiscal Year	2012-13
<b>The Coca-Cola Company</b>		<b>Strategic Challenge</b>	<b>Polk County</b>
Maximum QTI Award	\$180,000.00	Contract Job Requirement	60
State QTI Payment	\$24,000.00	Jobs Due	40
Local Financial Support	\$6,000.00	Confirmed Performance	43
Date Paid	6/27/2014	Scheduled Fiscal Year	2013-14
<b>The Depository Trust and Clearing Corporation</b>		<b>Financial/Professional Services</b>	<b>Hillsborough County</b>
Maximum QACF Award	\$ 1,232,500.00	Contract Job Requirement	NA
State QACF Payment	\$ 1,232,500.00	Jobs Due	NA
Note: paid to escrow		Confirmed Performance	NA
Date Paid	9/4/2013		
<b>The DiSTI Corporation</b>		<b>Aviation/Aerospace</b>	<b>Orange County</b>
Maximum QTI Award	\$120,000.00	Contract Job Requirement	30
State QTI Payment	\$12,929.78	Jobs Due	23
Local Financial Support	\$3,232.44	Confirmed Performance	28
Date Paid	1/2/2014	Scheduled Fiscal Year	2013-14
<b>The Hertz Corporation</b>		<b>Corporate Headquarters</b>	<b>Lee County</b>
Maximum QACF Award	\$ 7,000,000.00	Contract Job Requirement	NA
State QACF Payment	\$ 7,000,000.00	Jobs Due	NA
Note: paid to escrow		Confirmed Performance	NA
Date Paid	6/4/2014		

## 2014 Incentives Report

<b>Time Warner Business Services, LLC</b>		Financial/Professional Services	Hillsborough County
Maximum QACF Award	\$900,000.00	Contract Job Requirement	NA
State QACF Payment	\$0.00	Jobs Due	NA
Note: This award was paid to escrow, but never paid to business. The money was returned to the state.		Confirmed Performance	NA
		Confirmed Capital Investment	\$ 2,781,786.03
Date Paid	7/10/2014		
<b>Torrey Pines Institute for Molecular Studies, Inc.</b>		Life Sciences	St. Lucie County
Maximum IIF Award	\$24,728,000.00	Contract Job Requirement	NA
State IIF Payment	\$20,500,000.00	Jobs Due	140
Date Paid	1/6/2014	Confirmed Performance	124
<i>To date, Torrey Pines has received \$20,500,000 in IIF payments.</i>			
<b>Total Quality Logistics, LLC</b>		General	Hillsborough County
Maximum QTI Award	\$ 468,000.00	Contract Job Requirement	156
State QTI Payment	\$33,976.09	Jobs Due	63
Local Financial Support	\$8,494.02	Confirmed Performance	89
Date Paid	6/11/2014	Scheduled Fiscal Year	2013-14
<b>Total Renal Laboratories, Inc</b>		Life Sciences	Volusia County
Maximum QACF Award	\$150,000.00	Contract Job Requirement	NA
State QACF Payment	\$150,000.00	Jobs Due	NA
Note: paid to escrow		Confirmed Performance	NA
Date Paid	9/23/2014		
<b>Triad Isotopes, Inc.</b>		Corporate Headquarters	Orange County
Maximum BFR Award	\$315,000.00	Contract Job Requirement	30
State BFR Payment	\$32,000.00	Jobs Due	30
Local Financial Support	\$8,000.00	Confirmed Performance	59
Date Paid	9/26/2014	Scheduled Fiscal Year	2013-14
<b>Triumph Aerostructures, LLC</b>		Strategic Challenge	Martin County
Maximum QTI Award	\$300,000.00	Contract Job Requirement	100
State QTI Payment	\$60,000.00	Jobs Due	100
Local Financial Support	\$15,000.00	Confirmed Performance	115
Date Paid	12/23/2013	Scheduled Fiscal Year	2013-14
<b>Ultimate Software Group, Inc.</b>		Corporate Headquarters	Broward County
Maximum QACF Award	\$ 200,000.00	Contract Job Requirement	NA
State QACF Payment	\$ 200,000.00	Jobs Due	NA
Note: paid to escrow		Confirmed Performance	NA
Date Paid	9/29/2014		
<b>United Services Automobile Association (USAA)</b>		Financial/Professional Services	Hillsborough County
Maximum QACF Award	\$ 1,800,000.00	Contract Job Requirement	NA
State QACF Payment	\$ 1,800,000.00	Jobs Due	NA
Note: paid to escrow		Confirmed Performance	NA
Date Paid	12/18/2013		

## 2014 Incentives Report

<b>Universal Insurance Managers, Inc.</b>		<b>Strategic Challenge</b>	<b>Sarasota County</b>
Maximum QTI Award	\$210,000.00	Contract Job Requirement	70
State QTI Payment	\$42,000.00	Jobs Due	70
Local Financial Support	\$10,500.00	Confirmed Performance	80
Date Paid	11/13/2013	Scheduled Fiscal Year	2013-14
<b>Vicinitas Cancer Care, LLC</b>		<b>Corporate Headquarters</b>	<b>Palm Beach County</b>
Maximum QACF Award	\$300,000.00	Contract Job Requirement	NA
State QACF Payment	\$300,000.00	Jobs Due	NA
Note: paid to escrow		Confirmed Performance	NA
Date Paid	9/18/2014	Scheduled Fiscal Years	2013-14
<b>VISA Global Customer Care Services</b>		<b>Financial/Professional Services</b>	<b>Miami-Dade County</b>
Maximum QTI Award	\$475,800.00	Contract Job Requirement	366
State QTI Payment	\$79,807.64; 76,128.00	Jobs Due	366
Local Financial Support	\$19,951.91; 19,032.00	Confirmed Performance	530
Date Paid	2/5/2014; 2/19/2014	Scheduled Fiscal Year	2012-13; 2013-14
<b>Xcelience, LLC</b>		<b>Life Sciences</b>	<b>Hillsborough County</b>
Maximum QTI Award	\$135,000.00	Contract Job Requirement	45
State QTI Payment	\$9,000.00	Jobs Due	15
Local Financial Support	\$2,250.00	Confirmed Performance	20
Date Paid	3/7/2014	Scheduled Fiscal Year	2013-14
<b>Xorail, Inc.</b>		<b>General</b>	<b>Duval County</b>
Maximum QTI Award	\$165,000.00	Contract Job Requirement	55
State QTI Payment	\$33,000.00	Jobs Due	55
Local Financial Support	\$8,250.00	Confirmed Performance	56
Date Paid	3/3/2014	Scheduled Fiscal Year	2013-14

## 2013 Incentives Report

---

### APPENDIX D – INCENTIVE PAYMENTS

---

Table 34 lists all businesses receiving incentive payments from the QTI, QDSC, Brownfield Bonus, HIPI, Closing Fund, Innovation Incentive, and EDTF programs. The majority of these payments are for QTI and other programs that do not require confirmation of capital investment. For programs with a capital investment requirement, the confirmed investment has been noted. Since most of these are active incentive agreements and in place prior to March 23, 2012, the average wage commitment cannot be disclosed per §288.075(6)(a)3., F.S. (2011 statutes and prior).

The State QTI payment represents the amount of the incentive paid during fiscal year 2013. Other payments may have been received in previous years and/or may be payable in the future depending on company performance. The local incentive payment indicates the amount of local financial support provided to leverage the State's investment for that fiscal year. Additional local incentive payments are made in the years preceding and following fiscal year 2012. Neither DEO nor Enterprise Florida is not aware of any Federal incentives received by these projects. QACF, QDSC, and EDTF awards may also be partially based upon retained jobs, if there were jobs at jeopardy of leaving the State.

The following is an explanation of the fields within incentive payments table:

- ☛ Maximum QTI Award – Maximum incentive award
- ☛ State QTI Payment – State's portion of incentive award for this fiscal year
- ☛ Local Financial Support – Community's portion of incentive award for this fiscal year
- ☛ Date Paid – Date paid by the state
- ☛ Contract Job Requirements – Total contract job commitment
- ☛ Jobs Due – Job commitment for the scheduled fiscal year
- ☛ Confirmed Performance – Confirmed number of jobs created as of the most recent verification period
- ☛ Scheduled Fiscal Year – Fiscal year the incentive is scheduled to be paid

## 2013 Incentives Report

<b>Table 34 INCENTIVE PAYMENTS – FY 2013</b>			
<b>2G CENERGY Power Systems Technologies Inc.</b>		Clean Technologies	St. Johns County
Maximum QACF Award	\$350,000	Contract Job Requirement	125
State QACF Payment	\$350,000.00	Jobs Due	N/A
Date Paid	10/11/2012	Confirmed Performance	N/A
<b>AAR Airlift Group, Inc.</b>		Aviation/Aerospace	Brevard County
Maximum QTI Award	\$900,000	Contract Job Requirement	225
State QTI Payment	\$135,325.69	Jobs Due	175
Local Financial Support	\$33,831.42	Confirmed Performance	177
Date Paid	2/22/2013	Scheduled Fiscal Year	2012-13
<b>Adecco, Inc.</b>		Information Technology	Duval County
Maximum QTI Award	\$300,000	Contract Job Requirement	162
State QTI Payment	\$42,897.60	Jobs Due	152
Local Financial Support	\$10,724.40	Confirmed Performance	76
Date Paid	1/29/2013	Scheduled Fiscal Year	2012-13
<b>Air Products and Chemicals, Inc.</b>		Manufacturing	Manatee County
Maximum QACF Award	\$100,000,000	Contract Job Requirement	250
State QACF Payment	\$100,000,000	Jobs Due	NA
Date Paid	2/13/2012	Confirmed Performance	NA
<b>Altadis USA, Inc.</b>		HQ	Broward County
Maximum QACF Award	\$236,000	Contract Job Requirement	55
State QACF Payment	\$236,000.00	Jobs Due	15
Date Paid	8/24/2012	Confirmed Performance	18
		Confirmed Capital Investment	\$863,861.65
<b>Astor &amp; Black Custom LLC</b>		HQ	Broward County
Maximum QACF Award	\$80,000	Contract Job Requirement	62
State QACF Payment	\$80,000.00	Jobs Due	NA
Date Paid	3/5/2013	Confirmed Performance	NA
		Confirmed Capital Investment	\$420,991.04
<b>BBA U.S. Holdings, Inc.</b>		HQ	Orange County
Maximum QACF Award	\$175,000	Contract Job Requirement	100
State QACF Payment	\$175,000	Jobs Due	N/A
Date Paid	12/12/2012	Confirmed Performance	N/A
		Confirmed Capital Investment	\$938,706.16
<b>Beall's, Inc.</b>		HQ	Manatee County
Maximum QTI Award	\$560,000	Contract Job Requirement	140
State QTI Payment	\$112,000.00	Jobs Due	140
Local Financial Support	\$28,000.00	Confirmed Performance	125
Date Paid	5/21/2013	Scheduled Fiscal Year	2012-13

## 2013 Incentives Report

<b>Cardinal Glass Industries, Inc.</b>		Strategic Challenges	Marion County
Maximum QTI Award	\$405,000	Contract Job Requirement	135
State QTI Payment	\$27,000.0	Jobs Due	135
Local Financial Support	\$6,750.00	Confirmed Performance	156
Date Paid	1/18/2013	Scheduled Fiscal Year	2012-13
<b>CareCentrix, Inc.</b>		Life Sciences	Hillsborough County
Maximum QTI Award	\$330,000	Contract Job Requirement	110
State QTI Payment	\$38,864.28	Jobs Due	65
Local Financial Support	\$9,716.07	Confirmed Performance	211
Date Paid	4/16/2013	Scheduled Fiscal Year	2012-13
<b>CEC Controls Company, Inc.</b>		Manufacturing	Manatee County
Maximum QTI Award	\$90,000	Contract Job Requirement	30
State QTI Payment	\$6,750.00	Jobs Due	15
Local Financial Support	\$1,687.50	Confirmed Performance	12
Date Paid	4/18/2013	Scheduled Fiscal Year	2012-13
<b>Chico's FAS, Inc. 03-00106</b>		Manufacturing	Lee County
Maximum QTI Award	\$240,000	Contract Job Requirement	48
State QTI Payment	\$15,000	Jobs Due	NA
Local Financial Support	\$3,750	Confirmed Performance	NA
Date Paid	9/12/2012	Scheduled Fiscal Year	2010-11
<b>Chico's FAS, Inc. 04-00103</b>		Manufacturing	Lee County
Maximum QTI Award	\$260,000	Contract Job Requirement	52
State QTI Payment	\$16,000	Jobs Due	NA
Local Financial Support	\$4,000	Confirmed Performance	NA
Date Paid	12/28/2012	Scheduled Fiscal Year	2010-11
<b>Colts Manufacturing Company LLC</b>		Homeland Security/Defense	Osceola County
Maximum QACF Award	\$250,000	Contract Job Requirement	63
State QACF Payment	\$250,000	Jobs Due	N/A
Date Paid	1/9/2013	Confirmed Performance	N/A
<b>Conax Florida Corporation</b>		Aviation/Aerospace	Pinellas County
Maximum QTI Award	\$111,000	Contract Job Requirement	37
State QTI Payment	\$12,000.00	Jobs Due	37
Local Financial Support	\$3,000.00	Confirmed Performance	124
Date Paid	3/26/2013	Scheduled Fiscal Year	2012-13
<b>CoreRx, Inc.</b>		Life Sciences	Pinellas County

## 2013 Incentives Report

Maximum QTI Award	\$220,000	Contract Job Requirement	55
State QTI Payment	\$8,000.00	Jobs Due	10
Local Financial Support	\$2,000.00	Confirmed Performance	12
Date Paid	6/4/2013	Scheduled Fiscal Year	2012-13
<b>Crane Performance Products</b>		Manufacturing	Volusia County
Maximum QTI & BF Award	\$143,000	Contract Job Requirement	22
State QTI Payment	\$12,800.00	Jobs Due	16
Local Financial Support (QTI)	\$3,200.00	Confirmed Performance	28
State Brownfield Bonus Payment	\$8,000.00	Date Paid	8/31/2012 (B
Local Financial Support (BF)	\$2,000.00	9/11/12 (QTI)	
		Scheduled Fiscal Year	2012-13
<b>CSC, LLC</b>		Life Sciences	Osceola County
Maximum QTI Award	\$125,000	Contract Job Requirement	25
State QTI Payment	\$25,000.00	Jobs Due	25
Local Financial Support	\$6,250.00	Confirmed Performance	36
Date Paid	2/15/2013	Scheduled Fiscal Year	2012-13
<b>Danfoss Turbocor Compressors, Inc.</b>		Strategic Challenges	Leon County
Maximum QTI Award	\$1,050,000	Contract Job Requirement	150
State QTI Payment	\$84,000.00	Jobs Due	150
Local Financial Support	\$21,000.00	Confirmed Performance	181
Date Paid	5/14/2013	Scheduled Fiscal Year	2012-13
<b>Darden Restaurants, Inc.</b>		HQ	Orange County
Maximum QTI Award	\$2,500,000	Contract Job Requirement	500
State QTI Payment	\$191,000.00	Jobs Due	191
Local Financial Support	\$47,750.00	Confirmed Performance	195
Date Paid	2/3/2013	Scheduled Fiscal Year	2012-13
<b>DB Services New Jersey, Inc.</b>		Financial / Professional Services	Duval County
Maximum QACF Award	\$145,000	Contract Job Requirement	260
State QACF Payment	\$145,000	Jobs Due	NA
Date Paid	6/10/2013	Confirmed Performance	NA
<b>Digital Risk, LLC</b>		Financial / Professional Services	Orange County
Maximum QTI Award	\$726,000	Contract Job Requirement	242
State QTI Payment	\$135,000.00	Jobs Due	225
Local Financial Support	\$33,750.00	Confirmed Performance	497
Date Paid	12/26/2012	Scheduled Fiscal Year	2012-13
<b>Digital Risk, LLC</b>		Financial / Professional Services	Duval County
Maximum QTI Award	\$525,000	Contract Job Requirement	175
State QTI Payment	\$73,920.00	Jobs Due	150
Local Financial Support	\$18,480.00	Confirmed Performance	91
Date Paid	5/3/2013	Scheduled Fiscal Year	2012-13
<b>Digital Risk, LLC</b>		Financial / Professional Services	Palm Beach County

## 2013 Incentives Report

Maximum QACF Award	\$2,000,000	Contract Job Requirement	1,000
State QACF Payment	\$2,000,000	Jobs Due	N/A
NOTE: paid to escrow		Confirmed Performance	261
Date Paid	8/3/2012	Scheduled Fiscal Year	2012-13
		Confirmed Capital Investment	\$702,314.13
<b>Dynamic Precision Group dba Turbo Combuster Technologies</b>		Aviation/Aerospace	Martin County
Maximum QACF Award	\$3,000,000	Contract Job Requirement	396
State QACF Payment	\$3,000,000	Jobs Due	NA
Date Paid	6/4/2013	Confirmed Performance	NA
		Confirmed Capital Investment	\$1,033,246.00
<b>EDAK, Inc.</b>		Strategic Challenges	Brevard County
Maximum QTI Award	\$48,000	Contract Job Requirement	16
State QTI Payment	\$1,800.00	Jobs Due	16
Local Financial Support	\$450.00	Confirmed Performance	17
Date Paid	3/20/2013	Scheduled Fiscal Year	2012-13
<b>Embraer Engineering &amp; Technology Center USA, Inc.</b>		Aviation/Aerospace	Brevard County
Maximum IIF Award	\$6,000,000	Contract Job Requirement	200
State IIF Payment	\$6,000,000	Jobs Due	NA
Date Paid	2/28/2013	Confirmed Performance	NA
<b>Emerson Process Management, LLLP</b>		HQ	Broward County
Maximum QACF Award	\$250,000	Contract Job Requirement	51
Maximum QTI Award	\$357,000	Jobs Due	18
State QACF Payment	\$250,000	Confirmed Performance	24
State QTI Payment	\$7,772.26		
Local Financial Support	\$1,943.07	Confirmed Capital Investment	\$1,770,050.63
Date Paid	9/26/2012 (QACF), 10/30/2012 (QTI)		
<b>Ernst &amp; Young U.S. LLP</b>		Financial/Professional Services	Hillsborough County
Maximum QTI Award	\$120,000	Contract Job Requirement	30
State QTI Payment	\$20,000.00	Jobs Due	25
Local Financial Support	\$5,000.00	Confirmed Performance	27
Date Paid	3/1/2013	Scheduled Fiscal Year	2012-12
<b>EverBank</b>		Financial/Professional Services	Duval County
Maximum QTI Award	\$360,000	Contract Job Requirement	120
State QTI Payment	\$72,000.00	Jobs Due	120
Local Financial Support	\$18,000.00	Confirmed Performance	622
Date Paid	5/14/2013	Scheduled Fiscal Year	2012-13
<b>Family Dollar Services, Inc.</b>		Other Manufacturing	Jackson County
Maximum QTI Award	\$2,550,000	Contract Job Requirement	425
State QTI Payment	\$185,760.00	Jobs Due	425
Local Financial Support	\$46,440.00	Confirmed Performance	351
Date Paid	11/20/2012	Scheduled Fiscal Year	2012-13
<b>Flightstar Aviation Services, Inc.</b>		Aviation/Aerospace	Duval County

## 2013 Incentives Report

Maximum QTI Award	\$762,000	Contract Job Requirement	254
State QTI Payment	\$115,382.04	Jobs Due	254
Local Financial Support	\$28,845.51	Confirmed Performance	205
Date Paid	6/11/2013	Scheduled Fiscal Year	2012-13
<b>Gartner, Inc.</b>		Information Technology	Lee County
Maximum QTI Award	\$800,000	Contract Job Requirement	200
State QTI Payment	\$32,000.00	Jobs Due	40
Local Financial Support	\$8,000.00	Confirmed Performance	40
Date Paid	4/19/2013	Scheduled Fiscal Year	2012-13
<b>Gartner, Inc.</b>		Information Technology	Lee County
Maximum QTI Award	\$1,200,000	Contract Job Requirement	240
State QTI Payment	\$48,000.00	Jobs Due	80
Local Financial Support	\$12,000	Confirmed Performance	83
Date Paid	4/23/2013	Scheduled Fiscal Year	2012-13
<b>Geographic Solutions, Inc.</b>		Information Technology	Pinellas County
Maximum QTI Award	\$30,000	Contract Job Requirement	10
State QTI Payment	\$6,000.00	Jobs Due	10
Local Financial Support	\$1,500.00	Confirmed Performance	37
Date Paid	2/21/2013	Scheduled Fiscal Year	2012-13
<b>Green Circle Bio Energy, Inc.</b>		Strategic Challenges	Jackson County
Maximum QTI Award	\$357,000	Contract Job Requirement	51
State QTI Payment	\$71,400.00	Jobs Due	51
Local Financial Support	WAIVED	Confirmed Performance	79
Date Paid	10/30/2012	Scheduled Fiscal Year	2012-13
<b>HBO Latin America Production Services, LC</b>		Strategic Challenge	Miami-Dade County
Maximum QACF Award	\$400,000	Contract Job Requirement	101
State QACF Payment	\$400,000	Jobs Due	101
Date Paid	9/17/2012	Confirmed Performance	N/A
		Confirmed Capital Investment	\$1,612,984.30
<b>Highlands Ethanol, LLC</b>		Clean Technologies	Highlands County
Maximum QTI Award	\$528,000	Contract Job Requirement	78
State QTI Payment	\$19,200.00	Jobs Due	24
Local Financial Support	WAIVED	Confirmed Performance	13
Date Paid	1/23/2013	Scheduled Fiscal Years	2011-12, 2012-13
<b>Home Source International, Inc.</b>		HQ	Jackson County
Maximum QACF Award	\$1,400,000	Contract Job Requirement	303
State QACF Payment	\$1,399,980.28	Jobs Due	N/A
Date Paid	2/1/2013 \$1,151,533 paid to escrow, 2/7/2013 248,447.28 paid to business	Confirmed Performance	N/A

## 2013 Incentives Report

<b>IKEA US East, LLC Inc.)</b>		<b>Manufacturing</b>	<b>Hillsborough County</b>
Maximum BFR Award	\$562,500	Contract Job Requirement	225
State BFR Payment	\$172,125.00	Jobs Due	225
Local Financial Support	WAIVED	Confirmed Performance	182
Date Paid	9/30/2012	Scheduled Fiscal Years	2011-12, 2012-13
		Confirmed Capital Investment	\$2,531,783.73
<b>Iowa College Acquisition Corporation dba Kaplan University</b>		<b>Information Technology</b>	<b>Broward County</b>
Maximum QTI Award	\$1,980,000	Contract Job Requirement	660
State QTI Payment	\$396,000.00	Jobs Due	660
Local Financial Support	\$99,000.00	Confirmed Performance	460
Date Paid	5/24/2013	Scheduled Fiscal Year	2011-12
<b>Lockheed Martin Information Systems &amp; Global Solutions</b>		<b>Homeland Security/Defense</b>	<b>Brevard County</b>
Maximum QDSC Award	\$717,000	Contract Job Requirement	100
State QDSC Payment	\$52,827.44	Jobs Due	100
Local Financial Support	\$7,170.00	Confirmed Performance	268
Date Paid	1/8/2013	Scheduled Fiscal Year	2012-13
<b>Lockheed Martin Corporation - FBM</b>		<b>Aviation/Aerospace</b>	<b>Brevard County</b>
Maximum QDSC Award	\$850,000	Contract Job Requirement	30
State QDSC Payment	\$20,000.00	Jobs Due	30
Local Financial Support	5,000.00	Confirmed Performance	92
Date Paid	5/31/2013	Scheduled Fiscal Year	2012-13
<b>Lockheed Martin Missiles and Fire Control/Ocala</b>		<b>Homeland Security/Defense</b>	<b>Marion County</b>
Maximum QTI Award	\$500,000	Contract Job Requirement	125
State QTI Payment	\$100,000.00	Jobs Due	125
Local Financial Support	\$25,000.00	Confirmed Performance	214
Date Paid	1/26/2013	Scheduled Fiscal Year	2012-13
<b>MDVIP, Inc.</b>		<b>Life Sciences</b>	<b>Palm Beach County</b>
Maximum QTI Award	\$112,000	Contract Job Requirement	28
State QTI Payment	\$16,000.00	Jobs Due	20
Local Financial Support	\$4,000.00	Confirmed Performance	29
Date Paid	3/4/2013	Scheduled Fiscal Year	2012-13
<b>MindTree Ltd.</b>		<b>Information Technology</b>	<b>Alachua County</b>
Maximum QACF Award	\$950,000	Contract Job Requirement	400
State QACF Payment	\$950,000	Jobs Due	N/A
Date Paid	11/16/2012	Confirmed Performance	N/A
<b>Myers Industries, Inc.</b>		<b>QTI Project</b>	<b>Highlands County</b>
Maximum QTI Award	\$87,500	Contract Job Requirement	35
State QTI Payment	\$14,000.00	Jobs Due	35
Local Financial Support	WAIVED	Confirmed Performance	35
Date Paid	2/23/2013	Scheduled Fiscal Year	2012-13

## 2013 Incentives Report

<b>Navy Federal Credit Union</b>		Financial/Professional	Escambia County
Maximum QACF Award	\$1,000,000	Contract Job Requirement	700
State QACF Payment	\$1,000,000	Jobs Due	N/A
Date Paid	9/4/2012	Confirmed Performance	N/A
<b>Nortrax, Inc.</b>		Financial/Professional	Hillsborough County
Maximum QTI Award	\$240,000	Contract Job Requirement	60
State QTI Payment	\$42,398.40	Jobs Due	60
Local Financial Support	\$10,599.60	Confirmed Performance	56
Date Paid	2/22/2013	Scheduled Fiscal Year	2012-13
<b>Orbeco-Hellige Inc.</b>		Life Sciences	Manatee County
Maximum QTI Award	\$30,000	Contract Job Requirement	10
State QTI Payment	\$6,000.00	Jobs Due	10
Local Financial Support	\$1,500.00	Confirmed Performance	13
Date Paid	4/16/2013	Scheduled Fiscal Year	2012-13
<b>Oshkosh Corporation</b>		Strategic Challenges	Manatee County
Maximum QTI Award	\$330,000	Contract Job Requirement	66
State QTI Payment	\$66,000.00	Jobs Due	66
Local Financial Support	\$16,500.00	Confirmed Performance	184
Date Paid	4/16/2013	Scheduled Fiscal Year	2012-13
<b>Pilot Corporation of America</b>		Strategic Challenges	Duval County
Maximum QTI Award	\$264,000	Contract Job Requirement	66
State QTI Payment	\$43,760.64	Jobs Due	66
Local Financial Support	\$10,940.16	Confirmed Performance	58
Date Paid	6/5/2013	Scheduled Fiscal Year	2012-13
<b>Planet Hollywood International, Inc.</b>		HQ	Orange County
Maximum QACF Award	\$288,000	Contract Job Requirement	90
State QACF Payment	\$288,000	Jobs Due	NA
Date Paid	11/8/2012	Confirmed Performance	NA
<b>Prioria Robotics, Inc.</b>		Research and Development	Alachua County
Maximum QACF Award	\$225,000	Contract Job Requirement	40
State QACF Payment	\$225,000	Jobs Due	NA
Date Paid	10/22/2012	Confirmed Performance	NA
		Confirmed Capital Investment	\$1,278,897.57
<b>Raydon Corporation</b>		Homeland Security / Defense	Volusia County
Maximum QDSC Award	\$1,200,000	Contract Job Requirement	88
State QDSC Payment	\$218,400.00	Jobs Due	88
Local Financial Support	\$54,600.00	Confirmed Performance	51
Date Paid	12/5/2012	Scheduled Fiscal Year	2012-13
<b>Saab Training USA LLC</b>		Information Technology	Orange County
Maximum QTI Award	\$132,000	Contract Job Requirement	36
State QTI Payment	\$17,600.00	Jobs Due	25
Local Financial Support	\$4,400.00	Confirmed Performance	15
Date Paid	1/2/2013	Scheduled Fiscal Year	2012-13
<b>Saft Industrial Battery Group</b>		Clean Technologies	Duval County

## 2013 Incentives Report

Maximum QTI & BF Award	\$2,371,500	Contract Job Requirement	279
State QTI Payment	\$127,200.00	Jobs Due	106
Local Financial Support (QTI)	\$31,800.00	Confirmed Performance	124
State Brownfield Bonus Payment	\$31,103.58	Date Paid	12/13/2012
Local Financial Support (BF)	\$7,775.90	Scheduled Fiscal Year	2012-13
<b>Sanford Burnham Medical Research Institute</b>		Life Sciences	Orange County
Maximum IIF Award	\$155,272,000	Contract Job Requirement	303
State IIF Payment	\$16,566,000	Jobs Due	230
Date Paid	12/3/2012	Confirmed Performance	189
		Confirmed Capital Investment	\$44,222,100.00
<i>To date, Sanford Burnham has received \$120,067,513.37 in IIF payments.</i>			
<b>Sikorsky Aircraft Corporation</b>		Aviation / Aerospace	Palm Beach County
Maximum QACF Award	\$600,000	Contract Job Requirement	14
State QACF Payment	\$600,000.00	Jobs Due	NA
Date Paid	12/6/2012	Confirmed Performance	NA
<i>Funds were paid into the EFI escrow account 9/23/11 and then paid to the company on 12/6/12 following achievement of performance milestones.</i>			
<b>Sparton Electronics Florida, Inc.</b>		Strategic Challenges	Volusia County
Maximum QDC Award	\$936,000	Contract Job Requirement	50
State QDC Payment	\$187,200.00	Jobs Due	50
Local Financial Support	\$46,800.00	Confirmed Performance	58
Date Paid	1/3/2013	Scheduled Fiscal Year	2012-13
<b>System Services Enterprises, Inc.</b>		Homeland Security/Defense	Palm Beach County
Maximum QTI Award	\$240,000	Contract Job Requirement	60
State QTI Payment	\$24,000.00	Jobs Due	30
Local Financial Support	\$6,000.00	Confirmed Performance	42
Date Paid	2/22/2013	Scheduled Fiscal Year	2012-13
<b>TBC Corporation</b>		Manufacturing	Palm Beach County
Maximum QTI Award	\$200,000	Contract Job Requirement	50
State QTI Payment	\$32,000.00	Jobs Due	50
Local Financial Support	\$8,000.00	Confirmed Performance	139
Date Paid	2/22/2013	Scheduled Fiscal Year	2012-13
<b>The Depository Trust &amp; Clearing Corporation</b>		Information Technology	Hillsborough County
Maximum QTI Award	\$2,500,000	Contract Job Requirement	400
State QTI Payment	\$100,000.00	Jobs Due	N/A
Local Financial Support	\$25,000.00	Confirmed Performance	552
Date Paid	8/21/2012	Scheduled Fiscal Year	2010-11
<b>The DISTI Corporation</b>		Aviation/Aerospace	Orange County
Maximum QTI Award	\$120,000	Contract Job Requirement	30
State QTI Payment	\$12,000.00	Jobs Due	15
Local Financial Support	\$3,000.00	Confirmed Performance	27
Date Paid	1/12/2013	Scheduled Fiscal Year	2012-13
<b>The Newport Group, Inc.</b>		Financial / Professional Services	Seminole County

## 2013 Incentives Report

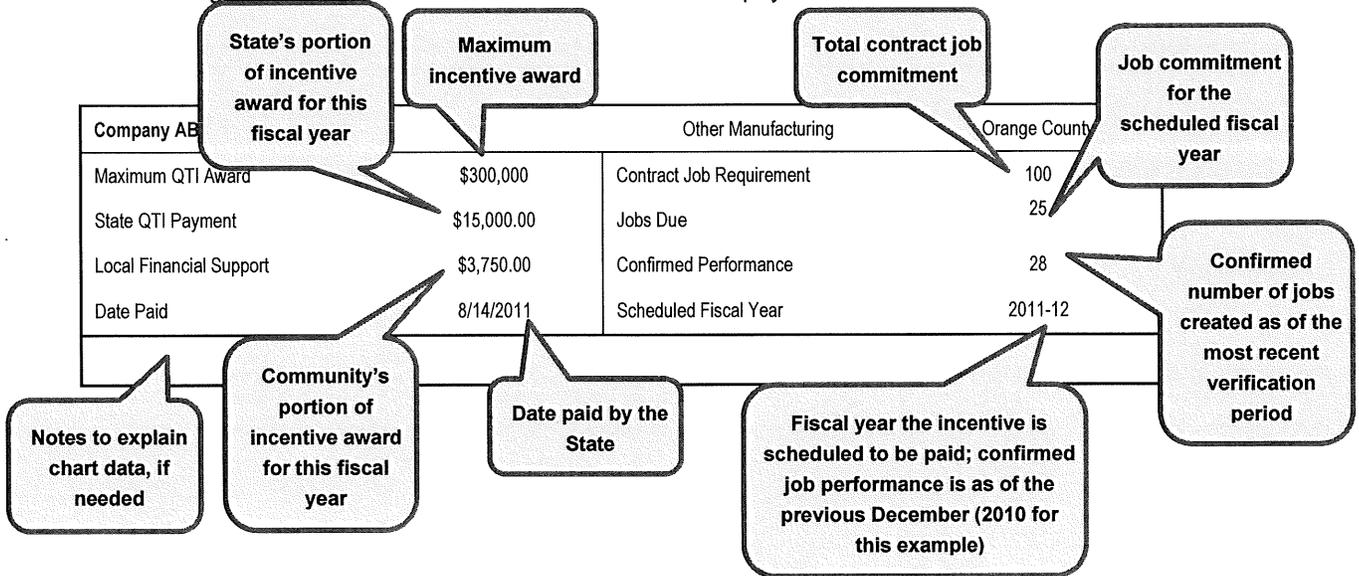
Maximum QTI Award	\$300,000	Contract Job Requirement	60
State QTI Payment	\$26,000.00	Jobs Due	60
Local Financial Support	\$6,500.00	Confirmed Performance	101
Date Paid	11/14/2012	Scheduled Fiscal Year	2012-13
<b>Torrey Pines Institute for Molecular Studies</b>		Life Sciences	St. Lucie County
Maximum IIF Award	\$24,728,000	Contract Job Requirement	189
State IIF Payment	\$1,500,000	Jobs Due	120
Date Paid	2/5/2013	Confirmed Performance	110
<i>To date, Torrey Pines has received \$20,500,000 in IIF payments.</i>			
<b>Total Quality Logistics, LLC</b>		Manufacturing	Hillsborough County
Maximum QTI Award	\$468,000	Contract Job Requirement	156
State QTI Payment	\$6,316.93	Jobs Due	36
Local Financial Support	\$1,579.23	Confirmed Performance	47
Date Paid	9/14/2012	Scheduled Fiscal Year	2011-12
<b>Triad Isotopes, Inc.</b>		HQ	Orange County
Maximum QTI Award	\$240,000	Contract Job Requirement	30
State QTI Payment	\$48,000.00	Jobs Due	30
Local Financial Support	\$12,000.00	Confirmed Performance	93
Date Paid	4/8/2013	Scheduled Fiscal Year	2012-13
<b>Triumph Aerostructures, LLC</b>		Strategic Challenges	Martin County
Maximum QTI Award	\$300,000	Contract Job Requirement	100
State QTI Payment	\$39,000.00	Jobs Due	65
Local Financial Support	\$9,750.00	Confirmed Performance	66
Date Paid	4/26/2013	Scheduled Fiscal Year	2012-13
<b>Universal Insurance Managers, Inc.</b>		Strategic Challenges	Sarasota County
Maximum QTI Award	\$210,000	Contract Job Requirement	70
State QTI Payment	\$27,688.32	Jobs Due	57
Local Financial Support	\$6,922.08	Confirmed Performance	49
Date Paid	5/3/2013	Scheduled Fiscal Year	2012-13
<b>Xorail, Inc.</b>		Manufacturing	Duval County
Maximum QTI Award	\$165,000	Contract Job Requirement	55
State QTI Payment	\$21,000.00	Jobs Due	35
Local Financial Support	\$5,250.00	Confirmed Performance	56
Date Paid	6/5/2013	Scheduled Fiscal Year	2012-13

## APPENDIX D – INCENTIVE PAYMENTS

Table 39 lists all businesses receiving incentive payments from the QTI, QDSC, Brownfield Bonus, HIPI, Closing Fund, Innovation Incentive, and EDTF programs. The majority of these payments are for QTI and other programs that do not require confirmation of capital investment. For programs with a capital investment requirement, the confirmed investment has been footnoted. The average wage for specific projects remains confidential if there is an active incentive agreement in place, per §288.075(6)(a)(3), F.S.

The State QTI payment represents the amount of the incentive paid during fiscal year 2012. Other payments may have been received in previous years and / or may be payable in the future depending on company performance. The local incentive payment indicates the amount of local financial support provided to leverage the State’s investment for that fiscal year. Additional local incentive payments are made in the years preceding and following fiscal year 2011. Enterprise Florida is not aware of any Federal incentives received by these projects. QACF, QDSC, and EDTF awards may also be partially based upon retained jobs, if there were jobs at jeopardy of leaving the State.

The following is an explanation of the fields within incentive payments table.



<b>Table 39 INCENTIVE PAYMENTS – FY 2012</b>			
<b>21st Century Oncology Management Services, Inc.</b>		HQ	Lee County
Maximum QTI Award	\$420,000	Contract Job Requirement	140
State QTI Payment	\$63,000.00	Jobs Due	105
Local Financial Support	\$15,750.00	Confirmed Performance	141
Date Paid	10/4/2011	Scheduled Fiscal Year	2011-12
<b>Aetna Rx Home Delivery, LLC</b>		HQ	Hillsborough County
Maximum QTI Award	\$378,000	Contract Job Requirement	126
State QTI Payment	\$75,600.00	Jobs Due	126
Local Financial Support	\$18,900.00	Confirmed Performance	270
Date Paid	9/6/2011	Scheduled Fiscal Year	2010-11
<b>ALM Technologies, Inc. dba Definitive Design</b>		Manufacturing	Nassau County
Maximum QACF Award	\$100,000	Contract Job Requirement	30
State QACF Payment	\$100,000	Jobs Due	NA
Date Paid	4/26/2012	Confirmed Performance	NA
<b>Altadis USA, Inc.</b>		HQ	Broward County
Maximum QTI Award	\$236,000	Contract Job Requirement	126
State QTI Payment	\$75,600.00	Jobs Due	126
Local Financial Support	\$18,900.00	Confirmed Performance	270
Date Paid	9/6/2011	Scheduled Fiscal Year	2010-11
<b>American Custom Yachts, Inc.</b>		Manufacturing	Martin County
Maximum QACF Award	\$750,000	Contract Job Requirement	600
State QACF Payment	\$750,000.00	Jobs Due	NA
Date Paid	8/24/2011	Confirmed Performance	NA
<i>Company plans changed after contract executed (due to economic conditions, corporate restructuring, or other reasons). Company repaid the entire award amount.</i>			
<b>AppRiver, LLC</b>		Infotech	Santa Rosa County
Maximum QTI Award	\$320,000	Contract Job Requirement	80
State QTI Payment	\$36,000.00	Jobs Due	45
Local Financial Support	\$9,000.00	Confirmed Performance	45
Date Paid	9/6/2011	Scheduled Fiscal Year	2011-12
<b>Ascend Performance Materials, LLC</b>		Manufacturing	Escambia County
Maximum QACF Award	\$400,000	Contract Job Requirement	102
State QACF Payment	\$400,000.00	Jobs Due	NA
Date Paid	9/27/2011	Confirmed Performance	NA
<b>Becton, Dickinson and Company</b>		Life Sciences	Miami-Dade County
Maximum QTI & BF Award	\$712,500	Contract Job Requirement	75
State QTI Payment	\$23,800.00	Jobs Due	17
Local Financial Support (QTI)	\$5,950.00	Confirmed Performance	34
State Brownfield Bonus Payment	\$8,500.00	Date Paid	4/30/2012
Local Financial Support (BF)	WAIVED	Scheduled Fiscal Year	2011-12

<b>Table 39 INCENTIVE PAYMENTS – FY 2012 (CONTINUED)</b>			
<b>BI-LO, LLC</b>		HQ	Duval County
Maximum QACF Award	\$3,600,000	Contract Job Requirement	100
State QACF Payment into EFI Escrow	\$3,600,000	Jobs Due	NA
Date Paid	6/28/2012	Confirmed Performance	NA
<i>Funds currently held in the EFI escrow account until company achieves certain performance requirements.</i>			
<b>Biotest Pharmaceuticals Corporation</b>		Life Sciences	Palm Beach County
Maximum QTI Award	\$200,000	Contract Job Requirement	50
State QTI Payment	\$20,000.00	Jobs Due	25
Local Financial Support	\$5,000.00	Confirmed Performance	59
Date Paid	9/6/2011	Scheduled Fiscal Year	2011-12
<b>Bren-Tronics, Inc.</b>		Manufacturing	Alachua County
Maximum QTI Award	\$45,000	Contract Job Requirement	15
State QTI Payment	\$211.82	Jobs Due	10
Local Financial Support	\$52.95	Confirmed Performance	9
Date Paid	9/9/2011	Scheduled Fiscal Year	2011-12
<b>Burnham Institute for Medical Research</b>		Life Sciences	Orange County
Maximum IIF Award	\$155,272,000	Contract Job Requirement	303
State IIF Payment	\$18,325,000	Jobs Due	210
Date Paid	11/21/2011	Confirmed Performance	231
<i>To date, Burnham has received \$118,071,000 in IIF payments.</i>			
<b>CAE USA Inc.</b>		InfoTech	Orange County
Maximum QTI Award	\$135,000	Contract Job Requirement	45
State QTI Payment	\$6,000.00	Jobs Due	10
Local Financial Support	\$1,500.00	Confirmed Performance	18
Date Paid	6/28/2012	Scheduled Fiscal Year	2011-12
<b>Cardinal Glass Industries, Inc.</b>		Manufacturing	Marion County
Maximum QTI Award	\$405,000	Contract Job Requirement	135
State QTI Payment	\$51,191.70	Jobs Due	135
Local Financial Support	\$12,797.93	Confirmed Performance	128
Date Paid	3/23/2012	Scheduled Fiscal Year	2011-12
<b>Charles Stark Draper Laboratories</b>		Life Sciences	Pinellas County
Maximum IIF Award	\$15,000,000	Contract Job Requirement	165
State IIF Payment	\$1,000,000	Jobs Due	80
Date Paid	11/29/2011	Confirmed Performance	55
<i>To date, Draper has received \$14,000,000 in IIF payments.</i>			
<b>Chromalloy Gas Turbine LLC</b>		HQ	Palm Beach County
Maximum QACF Award	\$500,000	Contract Job Requirement	52
State QACF Payment	\$500,000	Jobs Due	NA
Date Paid	8/4/2011	Confirmed Performance	NA

<b>Table 39</b>			
<b>INCENTIVE PAYMENTS – FY 2012 (CONTINUED)</b>			
<b>Citrix Systems, Inc.</b>		<b>InfoTech</b>	<b>Broward County</b>
Maximum QTI Award	\$520,000	Contract Job Requirement	130
State QTI Payment	\$104,000.00	Jobs Due	130
Local Financial Support	\$26,000.00	Confirmed Performance	280
Date Paid	8/4/2011	Scheduled Fiscal Year	2010-11
<b>City of Green Cove Springs (Alternate Energy Technologies, LLC)</b>		<b>Manufacturing</b>	<b>Clay County</b>
Maximum EDTF Award	\$549,440	Contract Job Requirement	15
State EDTF Payment	\$549,440	Jobs Due	NA
Date Paid	12/9/2011	Confirmed Performance	NA
<i>EDTF payments are made directly to the community applicant. This project has a corresponding QTI with the first year job implementation requirement in 2012.</i>			
<b>City of Lakeland (GTECH Printing Corporation)</b>		<b>Not in a Target Industry</b>	<b>Polk County</b>
Maximum EDTF Award	\$1,052,700	Contract Job Requirement	221
State EDTF Payment	\$37,982	Jobs Due	96
Date Paid	6/18/2012	Confirmed Performance	55
<i>EDTF payments are made directly to the community applicant. This project has a corresponding QTI, which is the source for the confirmed performance figure.</i>			
<b>City of Melbourne Airport (Embraer Aircraft Holding, Inc.)</b>		<b>Aviation / Aerospace</b>	<b>Brevard County</b>
Maximum EDTF Award	\$1,500,000	Contract Job Requirement	200
State EDTF Payment	\$455,163.35	Jobs Due	NA
Date Paid	12/6/2011	Confirmed Performance	NA
<i>EDTF payments are made directly to the community applicant. This project has a corresponding QTI with the first year job implementation requirement in 2012.</i>			
<b>City of Riviera Beach (Lockheed Martin Corp - Marine Systems &amp; Sensors)</b>		<b>Manufacturing</b>	<b>Palm Beach County</b>
Maximum EDTF Award	\$1,653,538	Contract Job Requirement	55
State EDTF Payment	\$492,199.78	Jobs Due	55
Date Paid	12/7/2011	Confirmed Performance	62
State EDTF Payment	\$790,614.75		
Date Paid	6/27/2012		
<i>EDTF payments are made directly to the community applicant. This project has a corresponding QDSC, which is the source for the confirmed performance figure.</i>			
<b>Conax Florida Corporation</b>		<b>Manufacturing</b>	<b>Pinellas County</b>
Maximum QTI Award	\$111,000	Contract Job Requirement	37
State QTI Payment	\$22,200.00	Jobs Due	37
Local Financial Support	\$5,550.00	Confirmed Performance	62
Date Paid	1/30/2012	Scheduled Fiscal Year	2011-12

<b>Table 39</b>		
<b>INCENTIVE PAYMENTS – FY 2012 (CONTINUED)</b>		
<b>Crane Performance Products</b>		<b>Manufacturing</b>
		<b>Volusia County</b>
Maximum QTI & BF Award	\$143,000	Contract Job Requirement
State QTI Payment	\$8,000.00	Jobs Due
Local Financial Support (QTI)	\$2,000.00	Confirmed Performance
State Brownfield Bonus Payment	\$5,000.00	Date Paid
Local Financial Support (BF)	\$1,250.00	Scheduled Fiscal Year
		22
		16
		24
		12/8/2011
		2011-12
<b>Danfoss Turbocor Compressors, Inc.</b>		<b>Manufacturing</b>
		<b>Leon County</b>
Maximum QTI Award	\$1,050,000	Contract Job Requirement
State QTI Payment	\$210,000.00	Jobs Due
Local Financial Support	\$52,500.00	Confirmed Performance
Date Paid	8/5/2011	Scheduled Fiscal Year
		150
		150
		154
		2011-12
<b>DEGC Enterprises (U.S.), Inc.</b>		<b>Emerging Technologies</b>
		<b>Pinellas County</b>
Maximum QTI Award	\$300,000	Contract Job Requirement
State QTI Payment	\$36,000.00	Jobs Due
Local Financial Support	\$9,000.00	Confirmed Performance
Date Paid	2/22/2012	Scheduled Fiscal Year
		100
		100
		452
		2011-12
<b>Digital Risk, LLC</b>		<b>Financial / Professional Services</b>
		<b>Orange County</b>
Maximum QTI Award	\$726,000	Contract Job Requirement
State QTI Payment	\$90,000.00	Jobs Due
Local Financial Support	\$22,500.00	Confirmed Performance
Date Paid	2/17/2012	Scheduled Fiscal Year
		242
		150
		452
		2011-12
<b>Digital Risk, LLC</b>		<b>Financial / Professional Services</b>
		<b>Duval County</b>
Maximum QTI Award	\$525,000	Contract Job Requirement
State QTI Payment	\$41,807.48	Jobs Due
Local Financial Support	\$10,451.87	Confirmed Performance
Date Paid	4/20/2012	Scheduled Fiscal Year
		175
		100
		91
		2011-12
<b>Donald J Pliner of Florida, Inc.</b>		<b>Emerging Technologies</b>
		<b>Miami-Dade County</b>
Maximum QTI Award	\$90,000	Contract Job Requirement
State QTI Payment	\$14,099.40	Jobs Due
Local Financial Support	\$3,524.85	Confirmed Performance
Date Paid	8/5/2011	Scheduled Fiscal Year
		30
		30
		25
		2010-11
<b>EDAK, Inc.</b>		<b>Manufacturing</b>
		<b>Brevard County</b>
Maximum QTI Award	\$48,000	Contract Job Requirement
State QTI Payment	\$3,600.00	Jobs Due
Local Financial Support	\$900.00	Confirmed Performance
Date Paid	12/16/2011	Scheduled Fiscal Year
		16
		16
		20
		2011-12

Table 39

**INCENTIVE PAYMENTS – FY 2012 (CONTINUED)**

<b>Edison Chouest Offshore - Tampa Ship LLC</b>		<b>Manufacturing</b>	<b>Hillsborough County</b>
Maximum QTI & BF Award	\$3,400,000	Contract Job Requirement	400
State QTI Payment	\$153,000.00	Jobs Due	150
Local Financial Support (QTI)	\$38,250.00	Confirmed Performance	135
State Brownfield Bonus Payment	\$58,410.00	Date Paid	6/29/2012
Local Financial Support (BF)	\$14,602.50	Scheduled Fiscal Year	2011-12
<b>Emerson Process Management, LLLP</b>		<b>HQ</b>	<b>Broward County</b>
Maximum QACF Award	\$250,000	Contract Job Requirement	51
State QACF Payment	\$250,000.00	Jobs Due	18
Date Paid	9/13/2011	Confirmed Performance	24
<i>Funds were paid into the EFl escrow account 9/16/11 and then paid to the company on 9/26/12 following achievement of performance milestones.</i>			
<b>EverBank</b>		<b>HQ</b>	<b>Duval County</b>
Maximum QTI Award	\$360,000	Contract Job Requirement	120
State QTI Payment	\$72,000.00	Jobs Due	120
Local Financial Support	\$18,000.00	Confirmed Performance	399
Date Paid	2/15/2012	Scheduled Fiscal Year	2011-12
<b>Family Dollar Services, Inc.</b>		<b>Emerging Technologies</b>	<b>Jackson County</b>
Maximum QTI Award	\$2,550,000	Contract Job Requirement	425
State QTI Payment	\$155,180.00	Jobs Due	425
Local Financial Support	\$38,795.00	Confirmed Performance	351
Date Paid	9/6/2011	Scheduled Fiscal Year	2011-12
<b>FELD Entertainment, Inc.</b>		<b>HQ</b>	<b>Manatee County</b>
Maximum QACF Award	\$650,000	Contract Job Requirement	235
State QACF Payment	\$650,000.00	Jobs Due	NA
Date Paid	9/26/2011	Confirmed Performance	NA
<i>Funds were paid into the EFl escrow account 9/26/11 and then paid to the company on 5/15/12 following achievement of performance milestones.</i>			
<b>Fidelity National Financial, Inc. &amp; Subsidiaries</b>		<b>HQ</b>	<b>Duval County</b>
Maximum QTI & BF Award	\$7,875,000	Contract Job Requirement	750
State QTI Payment	\$312,000.00	Jobs Due	750
Local Financial Support (QTI)	\$78,000.00	Confirmed Performance	2,259
State Brownfield Bonus Payment	\$97,500.00	Date Paid	8/5/2011
Local Financial Support (BF)	\$24,375.00	Scheduled Fiscal Year	2010-11
<i>Fidelity has had multiple QTI projects. The confirmed performance figures listed are those tied to each individual incentive agreement and are not double counted.</i>			

<b>Table 39 INCENTIVE PAYMENTS – FY 2012 (CONTINUED)</b>			
<b>Fidelity National Financial, Inc. &amp; Subsidiaries</b>		<b>Financial / Professional Services</b>	<b>Duval County</b>
Maximum QTI & BF Award	\$1,900,000	Contract Job Requirement	200
State QTI Payment	\$280,000.00	Jobs Due	200
Local Financial Support (QTI)	\$70,000.00	Confirmed Performance	123
State Brownfield Bonus Payment	\$100,000.00	Date Paid	8/4/2011
Local Financial Support (BF)	\$25,000.00	Scheduled Fiscal Year	2010-11
<i>Fidelity has had multiple QTI projects. The confirmed performance figures listed are those tied to each individual incentive agreement and are not double counted.</i>			
<b>Fidelity National Financial, Inc. &amp; Subsidiaries</b>		<b>Financial / Professional Services</b>	<b>Duval County</b>
Maximum QTI & BF Award	\$5,700,000	Contract Job Requirement	600
State QTI Payment	\$840,000.00	Jobs Due	600
Local Financial Support (QTI)	\$210,000.00	Confirmed Performance	979
State Brownfield Bonus Payment	\$300,000.00	Date Paid	8/5/2011
Local Financial Support (BF)	\$75,000.00	Scheduled Fiscal Year	2011-12
<i>Fidelity has had multiple QTI projects. The confirmed performance figures listed are those tied to each individual incentive agreement and are not double counted.</i>			
<b>Florida State University (Ringling School of Art and Design)</b>		<b>Not in a Target Industry</b>	<b>Sarasota County</b>
Maximum EDTF Award	\$1,000,000	Contract Job Requirement	NA
State EDTF Payment	\$70,167.19	Jobs Due	NA
Date Paid	6/12/2012	Confirmed Performance	NA
State EDTF Payment	\$188,918.56		
Date Paid	1/23/2012		
<i>EDTF Member project.</i>			
<b>FSV Payment Systems</b>		<b>Infotech</b>	<b>Duval County</b>
Maximum QTI Award	\$150,000	Contract Job Requirement	50
State QTI Payment	\$30,000.00	Jobs Due	50
Local Financial Support	\$7,500.00	Confirmed Performance	169
Date Paid	9/27/2011	Scheduled Fiscal Year	2011-12
<b>Garda USA Inc.</b>		<b>HQ</b>	<b>Palm Beach County</b>
Maximum QACF Award	\$100,000	Contract Job Requirement	100
State QACF Payment	\$100,000.00	Jobs Due	45
Date Paid	9/27/2011	Confirmed Performance	40
<b>Gartner, Inc.</b>		<b>Financial / Professional Services</b>	<b>Lee County</b>
Maximum QACF Award	\$500,000	Contract Job Requirement	200
State QACF Payment	\$500,000.00	Jobs Due	40
Date Paid	8/29/2011	Confirmed Performance	83

<b>Table 39</b>			
<b>INCENTIVE PAYMENTS – FY 2012 (CONTINUED)</b>			
<b>Geographic Solutions, Inc.</b>		Financial / Professional Services	Pinellas County
Maximum QTI Award	\$30,000	Contract Job Requirement	10
State QTI Payment	\$6,000.00	Jobs Due	10
Local Financial Support	\$1,500.00	Confirmed Performance	26
Date Paid	2/28/2012	Scheduled Fiscal Year	2011-12
<b>Green Circle Bio Energy, Inc.</b>		Cleantech	Jackson County
Maximum QTI Award	\$357,000	Contract Job Requirement	51
State QTI Payment	\$71,400.00	Jobs Due	51
Local Financial Support	WAIVED	Confirmed Performance	72
Date Paid	9/13/2011	Scheduled Fiscal Year	2011-12
<b>Guardian Ignition Interlock Manufacturing, Inc</b>		Infotech	Brevard County
Maximum QTI Award	\$40,000	Contract Job Requirement	10
State QTI Payment	\$8,000.00	Jobs Due	10
Local Financial Support	\$2,000.00	Confirmed Performance	18
Date Paid	8/10/2011	Scheduled Fiscal Year	2011-12
<b>H. Lee Moffitt Cancer Center &amp; Research Institute, Inc.</b>		Life Sciences	Hillsborough County
Maximum QTI Award	\$540,000	Contract Job Requirement	108
State QTI Payment	\$69,488.80	Jobs Due	85
Local Financial Support	\$17,372.20	Confirmed Performance	95
Date Paid	5/14/2012	Scheduled Fiscal Year	2010-11
<b>Hillsborough County (Lear Corporation)</b>		Manufacturing	Hillsborough County
Maximum EDTF Award	\$685,000	Contract Job Requirement	137
State EDTF Payment	\$95,720.14	Jobs Due	80
Date Paid	10/4/2011	Confirmed Performance	0
<i>EDTF payments are made directly to the community applicant.</i>			
<b>Hillsborough County (Tropical Sportswear International, Inc.)</b>		Manufacturing	Hillsborough County
Maximum EDTF Award	\$750,000	Contract Job Requirement	150
State EDTF Payment	\$120,108.00	Jobs Due	125
Date Paid	10/14/2011	Confirmed Performance	294
<i>EDTF payments are made directly to the community applicant. This project has a corresponding QTI, which is the source for the confirmed performance figure.</i>			
<b>InEnTec Chemical LLC</b>		HQ	Clay County
Maximum QTI Award	\$50,000	Contract Job Requirement	10
State QTI Payment	\$5,000.00	Jobs Due	5
Local Financial Support	\$1,250.00	Confirmed Performance	5
Date Paid	6/28/2012	Scheduled Fiscal Year	2011-12

<b>Table 39 INCENTIVE PAYMENTS – FY 2012 (CONTINUED)</b>			
<b>Iowa College Acquisition Corporation dba Kaplan University</b>		<b>HQ</b>	<b>Broward County</b>
Maximum QTI Award	\$1,980,000	Contract Job Requirement	660
State QTI Payment	\$396,000.00	Jobs Due	660
Local Financial Support	\$99,000.00	Confirmed Performance	726
Date Paid	8/5/2011	Scheduled Fiscal Year	2010-11
<b>IRX Therapeutics, Inc.</b>		<b>Life Sciences</b>	<b>Pinellas County</b>
Maximum IIF Award	\$600,000	Contract Job Requirement	283
State IIF Payment	\$475,000	Jobs Due	NA
Date Paid	12/17/2011	Confirmed Performance	NA
State IIF Payment	\$125,000		
Date Paid	1/12/2012		
<b>Jacksonville Port Authority (TraPac, Inc.)</b>		<b>Emerging Technologies</b>	<b>Duval County</b>
Maximum EDTF Award	\$1,000,000	Contract Job Requirement	10
State EDTF Payment	\$1,000,000.00	Jobs Due	NA
Date Paid	6/19/2012	Confirmed Performance	NA
<i>EDTF payments are made directly to the community applicant.</i>			
<b>Jensen USA, Inc.</b>		<b>Manufacturing</b>	<b>Bay County</b>
Maximum QTI Award	\$180,000	Contract Job Requirement	45
State QTI Payment	\$36,000.00	Jobs Due	45
Local Financial Support	\$9,000.00	Confirmed Performance	67
Date Paid	8/28/2011	Scheduled Fiscal Year	2010-11
<b>JetBlue Airways Corporation</b>		<b>Financial / Professional Services</b>	<b>Orange County</b>
Maximum QTI Award	\$616,000	Contract Job Requirement	154
State QTI Payment	\$67,200.00	Jobs Due	154
Local Financial Support	\$16,800.00	Confirmed Performance	377
Date Paid	2/22/2012	Scheduled Fiscal Year	2011-12
<b>John Bean Technologies Corporation</b>		<b>Manufacturing</b>	<b>Polk County</b>
Maximum QACF Award	\$164,200	Contract Job Requirement	23
State QACF Payment	\$164,200.00	Jobs Due	NA
Date Paid	9/26/2011	Confirmed Performance	NA
<i>Funds currently held in the EFI escrow account until company achieves certain performance requirements.</i>			
<b>Kaman Aerospace Corporation</b>		<b>Aviation / Aerospace</b>	<b>Duval County</b>
Maximum QACF Award	\$657,500	Contract Job Requirement	200
State QACF Payment	\$657,500.00	Jobs Due	NA
Date Paid	9/27/2011	Confirmed Performance	NA
<i>Funds were paid into the EFI escrow account 9/28/11 and then paid to the company on 5/1/12 following achievement of performance milestones.</i>			

<b>Table 39 INCENTIVE PAYMENTS – FY 2012 (CONTINUED)</b>			
<b>Klausner Holding USA, Inc.</b>		<b>Manufacturing</b>	<b>Suwannee County</b>
Maximum QACF Award	\$3,000,000	Contract Job Requirement	350
State QACF Payment	\$3,000,000.00	Jobs Due	NA
Date Paid	9/27/2011	Confirmed Performance	NA
<i>Funds currently held in the EFI escrow account until company achieves certain performance requirements.</i>			
<b>L-3 Communication Integrated Systems LP Crestview Aerospace</b>		<b>Manufacturing</b>	<b>Okaloosa County</b>
Maximum QACF Award	\$1,300,000	Contract Job Requirement	340
State QACF Payment	\$1,300,000.00	Jobs Due	NA
Date Paid	9/30/2011	Confirmed Performance	NA
<i>Funds currently held in the EFI escrow account until company achieves certain performance requirements.</i>			
<b>Lender Processing Services, Inc.</b>		<b>Financial / Professional Services</b>	<b>Duval County</b>
Maximum QTI & BF Award	\$1,150,000	Contract Job Requirement	210
State QTI Payment	\$126,000.00	Jobs Due	210
Local Financial Support (QTI)	\$31,500.00	Confirmed Performance	801
State Brownfield Bonus Payment	\$105,000.00	Date Paid	3/14/2012
Local Financial Support (BF)	\$26,250.00	Scheduled Fiscal Year	2011-12
<b>LiveTV, LLC</b>		<b>Infotech</b>	<b>Brevard County</b>
Maximum QTI Award	\$45,000	Contract Job Requirement	15
State QTI Payment	\$9,000.00	Jobs Due	15
Local Financial Support	\$2,250.00	Confirmed Performance	16
Date Paid	2/13/2012	Scheduled Fiscal Year	2011-12
<b>Lockheed Martin Corporation - FBM</b>		<b>Homeland Security / Defense</b>	<b>Brevard County</b>
Maximum QDSC Award	\$850,000	Contract Job Requirement	30
State QDSC Payment	\$30,000.00	Jobs Due	30
Local Financial Support	\$7,500.00	Confirmed Performance	53
Date Paid	12/20/2011	Scheduled Fiscal Year	2011-12
<i>The QDSC award also involves 140 retained jobs.</i>			
<b>Lockheed Martin Missiles and Fire Control/Ocala</b>		<b>Manufacturing</b>	<b>Marion County</b>
Maximum QTI Award	\$500,000	Contract Job Requirement	125
State QTI Payment	\$79,200.00	Jobs Due	99
Local Financial Support	\$19,800.00	Confirmed Performance	121
Date Paid	2/29/2012	Scheduled Fiscal Year	2011-12
State QTI Payment	\$28,000.00	Jobs Due	35
Local Financial Support	\$7,000.00	Confirmed Performance	79
Date Paid	8/4/2011	Scheduled Fiscal Year	2010-11
<i>Two QTI Refund payments were made for this project during FY 2011-12.</i>			

2012 Incentives Report

<b>Table 39 INCENTIVE PAYMENTS – FY 2012 (CONTINUED)</b>			
<b>MarineMax, Inc.</b>		HQ	Pinellas County
Maximum QTI Award	\$150,000	Contract Job Requirement	30
State QTI Payment	\$10,000.00	Jobs Due	30
Local Financial Support	\$2,500.00	Confirmed Performance	46
Date Paid	8/5/2011	Scheduled Fiscal Year	2010-11
<b>Max Planck Florida Corporation</b>		Life Sciences	Palm Beach County
Maximum IIF Award	\$94,090,000	Contract Job Requirement	135
State IIF Payment	\$10,000,000	Jobs Due	61
Date Paid	12/6/2011	Confirmed Performance	62
<i>To date, Max Planck has received \$94,090,000 in IIF payments.</i>			
<b>McKibbon Hotel Management, Inc</b>		Not in a Target Industry	Hillsborough County
Maximum BF Bonus Award	\$247,500	Contract Job Requirement	99
State BF Bonus Payment	\$46,084.00	Jobs Due	99
Local Financial Support	WAIVED	Confirmed Performance	101
Date Paid	8/10/2011	Scheduled Fiscal Year	2011-12
<b>Morris and Lee, Inc.</b>		HQ	Nassau County
Maximum QTI Award	\$140,000	Contract Job Requirement	20
State QTI Payment	\$14,000.00	Jobs Due	10
Local Financial Support	\$3,500.00	Confirmed Performance	20
Date Paid	9/19/2011	Scheduled Fiscal Year	2011-12
<b>NeoGenomics Laboratories, Inc.</b>		Life Sciences	Lee County
Maximum QTI Award	\$300,000	Contract Job Requirement	75
State QTI Payment	\$32,000.00	Jobs Due	20
Local Financial Support	\$8,000.00	Confirmed Performance	40
Date Paid	9/6/2011	Scheduled Fiscal Year	2011-12
<b>Office Depot, Inc.</b>		HQ	Palm Beach County
Maximum QTI Award	\$2,150,000	Contract Job Requirement	430
State QTI Payment	\$172,000.00	Jobs Due	172
Local Financial Support	\$43,000.00	Confirmed Performance	249
Date Paid	1/5/2012	Scheduled Fiscal Year	2011-12
<b>Okaloosa County (BAE Systems Technology Solutions &amp; Services, Inc.)</b>		Manufacturing	Okaloosa County
Maximum EDTF Award	\$1,884,696	Jobs Projected	135
State EDTF Payment	\$503,539.48	Jobs Due	NA
Date Paid	6/22/2012	Confirmed Performance	NA
State EDTF Payment	\$529,451.72		
Date Paid	6/22/2012		
State EDTF Payment	\$736,458.67		
Date Paid	4/30/2012		
<i>EDTF payments are made directly to the community applicant. This project did not have another incentive with verified performance therefore the job figure provided is projected.</i>			

<b>Table 39 INCENTIVE PAYMENTS – FY 2012 (CONTINUED)</b>			
<b>Okaloosa County (Sunshine Aero Industries, Inc.)</b>		<b>Manufacturing</b>	<b>Okaloosa County</b>
Maximum EDTF Award	\$92,000	Jobs Retained	25
State EDTF Payment	\$39,208.50	Jobs Due	NA
Date Paid	2/21/2012	Confirmed Performance	NA
<i>EDTF payments are made directly to the community applicant. This project involved retention of 25 existing jobs with no new jobs projected.</i>			
<b>Optical Crime Prevention, Inc.</b>		<b>Infotech</b>	<b>Broward County</b>
Maximum QACF Award	\$750,000	Contract Job Requirement	100
State QACF Payment	\$750,000.00	Jobs Due	NA
Date Paid	9/14/2011	Confirmed Performance	NA
<i>Funds currently held in the EFi escrow account until company achieves certain performance requirements.</i>			
<b>Orange County (Darden Restaurants, Inc.)</b>		<b>HQ</b>	<b>Orange County</b>
Maximum EDTF Award	\$2,000,000	Contract Job Requirement	500
State EDTF Payment	\$135,202.82	Jobs Due	191
Date Paid	6/12/2012	Confirmed Performance	195
<i>EDTF payments are made directly to the community applicant. This project has a corresponding QTI, which is the source for the confirmed performance figure.</i>			
<b>Orbeco-Hellige Inc.</b>		<b>Manufacturing</b>	<b>Manatee County</b>
Maximum QTI Award	\$30,000	Contract Job Requirement	10
State QTI Payment	\$6,000.00	Jobs Due	10
Local Financial Support	\$1,500.00	Confirmed Performance	12
Date Paid	12/6/2011	Scheduled Fiscal Year	2011-12
<b>Oregon Health &amp; Science University - VGTI</b>		<b>Life Sciences</b>	<b>St. Lucie County</b>
Maximum IIF Award	\$60,000,000	Contract Job Requirement	200
State IIF Payment	\$5,000,000	Jobs Due	89
Date Paid	3/23/2012	Confirmed Performance	90
<i>To date, VGTI has received \$60,000,000 in IIF payments.</i>			
<b>Oscor, Inc.</b>		<b>Manufacturing</b>	<b>Pinellas County</b>
Maximum QTI Award	\$165,000	Contract Job Requirement	55
State QTI Payment	\$33,000.00	Jobs Due	55
Local Financial Support	\$8,250.00	Confirmed Performance	92
Date Paid	1/30/2012	Scheduled Fiscal Year	2011-12
<b>Pall Corporation</b>		<b>Manufacturing</b>	<b>Escambia County</b>
Maximum QTI Award	\$216,000	Contract Job Requirement	54
State QTI Payment	\$34,646.40	Jobs Due	54
Local Financial Support	\$8,661.60	Confirmed Performance	46
Date Paid	8/5/2011	Scheduled Fiscal Year	2011-12

<b>Table 39 INCENTIVE PAYMENTS – FY 2012 (CONTINUED)</b>			
<b>Pilot Corporation of America</b>		HQ	Duval County
Maximum QTI Award	\$264,000	Contract Job Requirement	66
State QTI Payment	\$17,600.00	Jobs Due	22
Local Financial Support	\$4,400.00	Confirmed Performance	51
Date Paid	1/4/2012	Scheduled Fiscal Year	2011-12
<b>Plasma-Therm, LLC</b>		Manufacturing	Pinellas County
Maximum QTI Award	\$340,000	Contract Job Requirement	68
State QTI Payment	\$68,000.00	Jobs Due	68
Local Financial Support	\$17,000.00	Confirmed Performance	78
Date Paid	5/8/2012	Scheduled Fiscal Year	2011-12
<b>PricewaterhouseCoopers LLP - Knowledge Service Org</b>		Financial / Professional Services	Hillsborough County
Maximum QTI Award	\$1,280,000	Contract Job Requirement	320
State QTI Payment	\$256,000.00	Jobs Due	320
Local Financial Support	\$64,000.00	Confirmed Performance	337
Date Paid	2/22/2012	Scheduled Fiscal Year	2010-11
<b>Raydon Corporation</b>		Homeland Security / Defense	Volusia County
Maximum QDSC Award	\$1,200,000	Contract Job Requirement	88
State QDSC Payment	\$213,600.00	Jobs Due	55
Local Financial Support	\$53,400.00	Confirmed Performance	55
Date Paid	9/30/2012	Scheduled Fiscal Year	2011-12
<i>The QDSC award also involves 212 retained jobs.</i>			
<b>CONFIDENTIAL</b>		Financial / Professional Services	Pasco County
Maximum QACF Award	\$4,500,000	Contract Job Requirement	750
State QACF Payment	\$4,500,000.00	Jobs Due	NA
Date Paid	9/19/2011	Confirmed Performance	NA
<i>Funds currently held in the EFl escrow account until company achieves certain performance requirements.</i>			
<b>Redpine Healthcare Technologies, Inc.</b>		Infotech	Bay County
Maximum QACF Award	\$400,000	Contract Job Requirement	410
State QACF Payment	\$400,000.00	Jobs Due	NA
Date Paid	8/29/2011	Confirmed Performance	NA
<i>Redpine is no longer in operation and DEO is pursuing legal action to recoup the QACF funds.</i>			
<b>Rulon Company</b>		Manufacturing	St. Johns County
Maximum QTI Award	\$400,000	Contract Job Requirement	120
State QTI Payment	\$56,666.66	Jobs Due	85
Local Financial Support	\$14,166.66	Confirmed Performance	96
Date Paid	9/30/2011	Scheduled Fiscal Year	2010-11

<b>Table 39</b>			
<b>INCENTIVE PAYMENTS – FY 2012 (CONTINUED)</b>			
<b>Saab Training USA LLC</b>		Financial / Professional Services	Orange County
Maximum QTI Award	\$132,000	Contract Job Requirement	33
State QTI Payment	\$8,000.00	Jobs Due	10
Local Financial Support	\$2,000.00	Confirmed Performance	10
Date Paid	5/11/2012	Scheduled Fiscal Year	2011-12
<b>Samsonite Corporation</b>		Emerging Technologies	Duval County
Maximum BF Bonus Award	\$132,500	Contract Job Requirement	53
State BF Bonus Payment	\$26,500.00	Jobs Due	53
Local Financial Support	\$6,625.00	Confirmed Performance	94
Date Paid	1/30/2012	Scheduled Fiscal Year	2010-11
State BF Bonus Payment	\$26,500.00	Jobs Due	53
Local Financial Support	\$6,625.00	Confirmed Performance	53
Date Paid	1/30/2012	Scheduled Fiscal Year	2009-10
<i>Two BF Bonus Refund payments were made for this project during FY 2011-12.</i>			
<b>Sikorsky Aircraft Corporation</b>		Aviation / Aerospace	Palm Beach County
Maximum QACF Award	\$600,000	Contract Job Requirement	14
State QACF Payment	\$600,000.00	Jobs Due	NA
Date Paid	9/22/2011	Confirmed Performance	NA
<i>Funds were paid into the EFI escrow account 9/23/11 and then paid to the company on 12/5/12 following achievement of performance milestones.</i>			
<b>SolarSink, LLC</b>		Financial / Professional Services	Leon County
Maximum HIPI Award	\$1,000,000	Contract Job Requirement	30
State HIPI Payment	\$500,000.00	Jobs Due	10
Date Paid	7/22/2011	Confirmed Performance	11
<i>HIPI grants are paid in two equal installments, the first upon "commencement of operations" and the second upon "commencement of full operations". This is the project's first HIPI payment.</i>			
<b>SunnyLand Solar, LLC</b>		Financial / Professional Services	Leon County
Maximum HIPI Award	\$1,000,000	Contract Job Requirement	35
State HIPI Payment	\$500,000.00	Jobs Due	10
Date Paid	9/9/2011	Confirmed Performance	10
<i>HIPI grants are paid in two equal installments, the first upon "commencement of operations" and the second upon "commencement of full operations". This is the project's first HIPI payment.</i>			
<b>Tampa Housing Authority (Cardno TBE)</b>		Not in a Target Industry	Hillsborough County
Maximum EDTF Award	\$1,000,000	Contract Job Requirement	NA
State EDTF Payment	\$289,665.55	Jobs Due	NA
Date Paid	4/3/2012	Confirmed Performance	NA
State EDTF Payment	\$400,367.25		
Date Paid	11/9/2011		
State EDTF Payment	\$309,967.20		
Date Paid	7/6/2011		
<i>EDTF Member project.</i>			

<b>Table 39 INCENTIVE PAYMENTS – FY 2012 (CONTINUED)</b>			
<b>Taurus International Manufacturing, Inc.</b>		<b>Manufacturing</b>	<b>Miami-Dade County</b>
Maximum QTI Award	\$369,000	Contract Job Requirement	123
State QTI Payment	\$55,800.00	Jobs Due	93
Local Financial Support	\$13,950.00	Confirmed Performance	107
Date Paid	6/29/2012	Scheduled Fiscal Year	2011-12
<b>TBC Corporation</b>		<b>HQ</b>	<b>Palm Beach County</b>
Maximum QTI Award	\$200,000	Contract Job Requirement	50
State QTI Payment	\$28,800.00	Jobs Due	36
Local Financial Support	\$7,200.00	Confirmed Performance	111
Date Paid	1/30/2012	Scheduled Fiscal Year	2011-12
<b>The Newport Group, Inc.</b>		<b>Financial / Professional Services</b>	<b>Seminole County</b>
Maximum QTI Award	\$300,000	Contract Job Requirement	60
State QTI Payment	\$60,000.00	Jobs Due	60
Local Financial Support	\$15,000.00	Confirmed Performance	85
Date Paid	10/4/2011	Scheduled Fiscal Year	2011-12
<b>Time Warner Business Services, LLC</b>		<b>Financial / Professional Services</b>	<b>Hillsborough County</b>
Maximum QACF Award	\$900,000	Contract Job Requirement	500
State QACF Payment	\$900,000.00	Jobs Due	NA
Date Paid	4/16/2012	Confirmed Performance	NA
<i>Funds currently held in the EFI escrow account until company achieves certain performance requirements.</i>			
<b>Torrey Pines Institute for Molecular Studies</b>		<b>Life Sciences</b>	<b>St. Lucie County</b>
Maximum IIF Award	\$24,728,000	Contract Job Requirement	189
State IIF Payment	\$3,000,000	Jobs Due	120
Date Paid	12/2/2011	Confirmed Performance	120
<i>To date, Torrey Pines has received \$19,000,000 in IIF payments.</i>			
<b>Triad Isotopes, Inc.</b>		<b>HQ</b>	<b>Orange County</b>
Maximum QTI Award	\$240,000	Contract Job Requirement	30
State QTI Payment	\$48,000.00	Jobs Due	30
Local Financial Support	\$12,000.00	Confirmed Performance	40
Date Paid	2/15/2012	Scheduled Fiscal Year	2011-12
<b>Triumph Aerostructures, LLC</b>		<b>Aviation / Aerospace</b>	<b>Martin County</b>
Maximum QTI Award	\$300,000	Contract Job Requirement	100
State QTI Payment	\$27,000.00	Jobs Due	45
Local Financial Support	\$6,750.00	Confirmed Performance	54
Date Paid	9/27/2011	Scheduled Fiscal Year	2011-12

<b>Table 39 INCENTIVE PAYMENTS – FY 2012 (CONTINUED)</b>			
<b>Ultramatics, Inc.</b>		Financial / Professional Services	Pinellas County
Maximum QTI Award	\$172,000	Contract Job Requirement	43
State QTI Payment	\$18,286.00	Jobs Due	43
Local Financial Support	\$4,571.50	Confirmed Performance	36
Date Paid	2/28/2012	Scheduled Fiscal Year	2011-12
<b>University Clinical Research - Deland, LLC</b>		Financial / Professional Services	Volusia County
Maximum QTI Award	\$66,000	Contract Job Requirement	22
State QTI Payment	\$7,200.00	Jobs Due	22
Local Financial Support	\$1,800.00	Confirmed Performance	28
Date Paid	8/16/2011	Scheduled Fiscal Year	2011-12
<b>VaxDesign Corporation</b>		Financial / Professional Services	Orange County
Maximum QTI Award	\$195,000	Contract Job Requirement	39
State QTI Payment	\$8,000.00	Jobs Due	39
Local Financial Support	\$2,000.00	Confirmed Performance	43
Date Paid	2/16/2012	Scheduled Fiscal Year	2011-12
<b>VISA Global Customer Care Services</b>		Financial / Professional Services	Miami-Dade County
Maximum QTI Award	\$475,800	Contract Job Requirement	366
State QTI Payment	\$36,556.00	Jobs Due	185
Local Financial Support	\$9,139.00	Confirmed Performance	148
Date Paid	6/29/2012	Scheduled Fiscal Year	2011-12
<b>Volusia County (International Speedway Corporation)</b>		HQ	Volusia County
Maximum EDTF Award	\$2,000,000	Contract Job Requirement	103
State EDTF Payment	\$1,122,294.32	Jobs Due	NA
Date Paid	3/8/2012	Confirmed Performance	NA
<i>EDTF payments are made directly to the community applicant.</i>			
<b>Wal-Mart Stores East, LP - Auburndale</b>		Not in a Target Industry	Polk County
Maximum BF Bonus Award	\$592,500	Contract Job Requirement	237
State BF Bonus Payment	\$118,500.00	Jobs Due	237
Local Financial Support	WAIVED	Confirmed Performance	254
Date Paid	9/27/2011	Scheduled Fiscal Year	2010-11
<b>Wal-Mart Stores East, LP - Inverness</b>		Not in a Target Industry	Polk County
Maximum BF Bonus Award	\$712,500	Contract Job Requirement	285
State BF Bonus Payment	\$119,871.00	Jobs Due	285
Local Financial Support	WAIVED	Confirmed Performance	254
Date Paid	1/20/2012	Scheduled Fiscal Year	2010-11
<b>World Duty Free Americas</b>		HQ	Broward County
Maximum QTI Award	\$400,000	Contract Job Requirement	100
State QTI Payment	\$12,000.00	Jobs Due	100
Local Financial Support	\$3,000.00	Confirmed Performance	147
Date Paid	8/5/2011	Scheduled Fiscal Year	2010-11

THE FLORIDA SENATE

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

9.16.15

Meeting Date

Bill Number (if applicable)

Topic Economic Development

Amendment Barcode (if applicable)

Name KARL BISCHKE

Job Title Director, Strategic Business Development

Address 107 E Madison Street Phone 850-717-8960

Fallahassee FL 32399 City State Zip

Speaking: For [ ] Against [ ] Information [X]

Waive Speaking: In Support [ ] Against [X] (The Chair will read this information into the record.)

Representing DEO

Appearing at request of Chair: Yes [ ] No [X]

Lobbyist registered with Legislature: Yes [ ] No [X]

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.

# APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

9-16-15

Meeting Date

Bill Number (if applicable)

Topic \_\_\_\_\_ Amendment Barcode (if applicable)

Name Crystal Siray

Job Title SVP Business Development

Address \_\_\_\_\_ Phone 850 445 6551

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Email \_\_\_\_\_

Speaking:  For  Against  Information  In Support  Against  Waive Speaking:  
(The Chair will read this information into the record.)

Representing Enterprise Florida

Appearing at request of Chair:  Yes  No Lobbyist registered with Legislature:  Yes  No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.



## THE FLORIDA SENATE

Tallahassee, Florida 32399-1100

### COMMITTEES:

Community Affairs  
Appropriations Subcommittee on Transportation,  
Tourism, and Economic Development  
Commerce and Tourism- Vice Chair  
Transportation  
Ethics and Elections

### JOINT COMMITTEE:

Joint Administrative Procedures Committee

**SENATOR GERALDINE F. THOMPSON**

12th District

September 1, 2015

The Honorable Senator Nancy Detert  
416 Senate Office Building  
404 South Monroe Street  
Tallahassee, FL 32399

Dear Chair Detert:

I respectfully request an excused absence from the September 16, 2015 meeting of the Committee on Commerce & Tourism due to a legislative commitment out of state.

Sincerely,

A handwritten signature in blue ink that reads "Geraldine F. Thompson".

Senator Geraldine F. Thompson, D-12

### REPLY TO:

- 511 W. South Street, Suite 204, Orlando, Florida 32805
- 224 Senate Office Building, 404 South Monroe Street, Tallahassee, Florida 32399-1100 (850) 487-5012

Senate's Website: [www.flsenate.gov](http://www.flsenate.gov)

**ANDY GARDINER**  
President of the Senate

**GARRETT RICHTER**  
President Pro Tempore

# CourtSmart Tag Report

Room: EL 110

Caption: Senate Commerce Committee

Case No.:

Judge:

Type:

Started: 9/16/2015 9:05:22 AM

Ends: 9/16/2015 10:29:54 AM

Length: 01:24:33

9:05:21 AM Senator Thompson has excused absence  
9:06:14 AM Chair Detert with opening comments  
9:08:09 AM Bill Johnson, President and CEO of Enterprise Florida with presentation  
9:12:19 AM Senator Detert with questions regarding question pay to become member  
9:14:32 AM Bill Johnson continuing with presentation  
9:18:25 AM Senator Detert question regarding marketing  
9:18:57 AM Bill Johnson responding  
9:19:21 AM Senator Detert with follow up question  
9:19:32 AM Bill Johnson responding  
9:22:04 AM Senator Bean with questions  
9:23:34 AM Senator Detert with comments  
9:25:18 AM Senator Detert with followup  
9:26:02 AM Bill Johnson responding  
9:27:05 AM Senator Detert with comments  
9:27:42 AM Bill Johnson continuing with presentation  
9:32:13 AM Bill Johnson continuing with presentation  
9:32:14 AM Senator Latvala with comments  
9:36:01 AM Bill Johnson responding to Senator Latvala  
9:37:11 AM Senator Latvala responding to Bill Johnson  
9:38:41 AM Senator Latvala with question regarding competition with other states  
9:40:09 AM Senator Latvala with follow up question  
9:44:23 AM Senator Latvala with follow up  
9:44:46 AM Bill Johnson responding  
9:45:37 AM Senator Latvala with questions  
9:45:45 AM Bill Johnson responding  
9:46:49 AM Senator Detert  
9:46:57 AM Senator Hutson with questions  
9:47:04 AM Senator Hutson with questions  
9:48:05 AM Bill Johnson responding  
9:49:03 AM Senator Detert with comments  
9:50:12 AM Senator Ring with a question  
9:51:31 AM Bill Johnson responding  
9:52:50 AM Senator Ring with follow up  
9:54:00 AM Bill Johnson responding  
9:55:34 AM Senator Ring with followup  
9:56:26 AM Bill Johnson responding  
9:56:53 AM Bill Johnson continuing with presentation  
10:01:46 AM Senator Latvala with questions  
10:03:09 AM Bill Johnson continuing with presentation, jumping to specific section at Sen. Latvala  
10:04:02 AM Senator Latvala question on jobs created  
10:04:32 AM Senator Latvala question on jobs created  
10:04:33 AM Senator Latvala question on jobs created  
10:04:39 AM Senator Latvala question on jobs created  
10:04:40 AM Senator Detert regarding jobs numbers  
10:05:39 AM Karl Blischke, DEO  
10:06:52 AM Senator Latvala with series of questions  
10:10:35 AM Bill Johnson responding to Senator Detert's question regarding additional money  
10:12:26 AM senator Latvala with questions  
10:15:05 AM Karl Blischke responding re: number of jobs  
10:16:42 AM Series of questions between members  
10:20:36 AM Senator Latvala with questions  
10:23:52 AM Bill Johnson with wrap up

**10:27:25 AM** Senator Beans with comments  
**10:28:21 AM** Bill Johnson responding  
**10:28:56 AM** Senator Detert with closing remarks  
**10:29:10 AM** Adjourn