

**The Florida Senate**  
**COMMITTEE MEETING EXPANDED AGENDA**

**APPROPRIATIONS**  
**Senator Latvala, Chair**  
**Senator Flores, Vice Chair**

**MEETING DATE:** Thursday, February 9, 2017  
**TIME:** 1:00—3:30 p.m.  
**PLACE:** *Pat Thomas Committee Room, 412 Knott Building*

**MEMBERS:** Senator Latvala, Chair; Senator Flores, Vice Chair; Senators Bean, Benacquisto, Book, Bracy, Bradley, Brandes, Braynon, Gainer, Galvano, Gibson, Grimsley, Montford, Powell, Simmons, Simpson, and Stargel

TAB	BILL NO. and INTRODUCER	BILL DESCRIPTION and SENATE COMMITTEE ACTIONS	COMMITTEE ACTION
1	Presentation on Governor's Fiscal Year 2017-2018 Budget Recommendations		Presented
2	Presentation on 2016 Economic Evaluation for Select State Economic Development Incentive Programs by Amy Baker, Coordinator, Office of Economic and Demographic Research		Presented
3	Update on Status of Enterprise Florida, Inc., Contracts by Cissy Proctor, Executive Director, Department of Economic Opportunity		Presented
Other Related Meeting Documents			

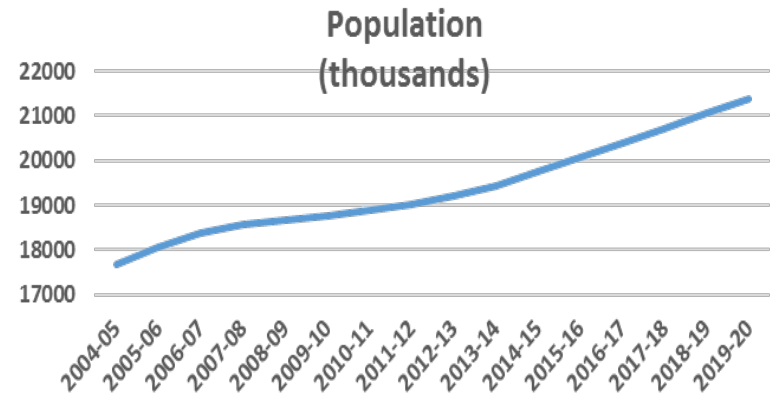
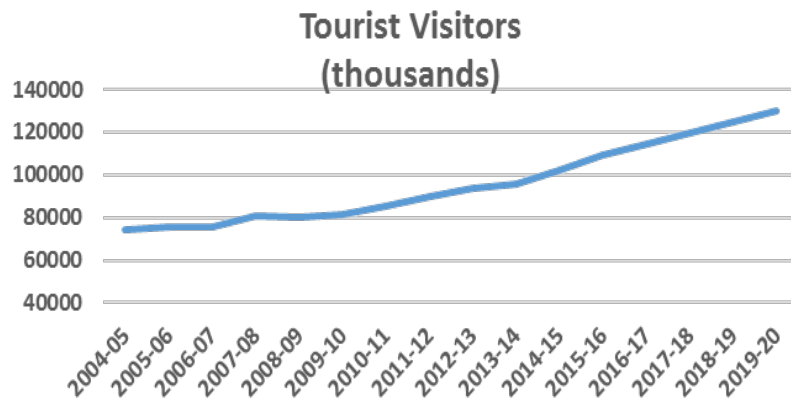
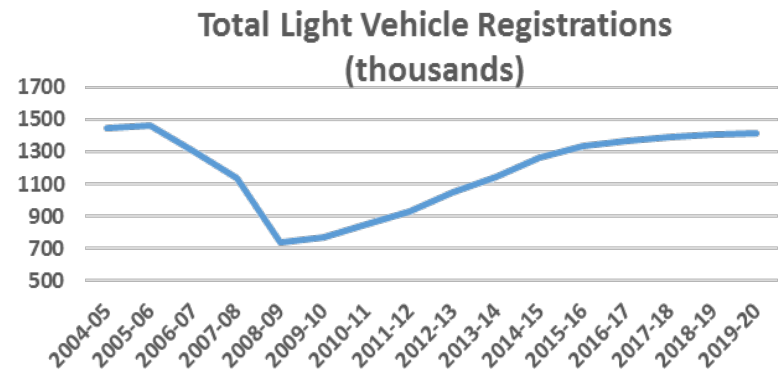
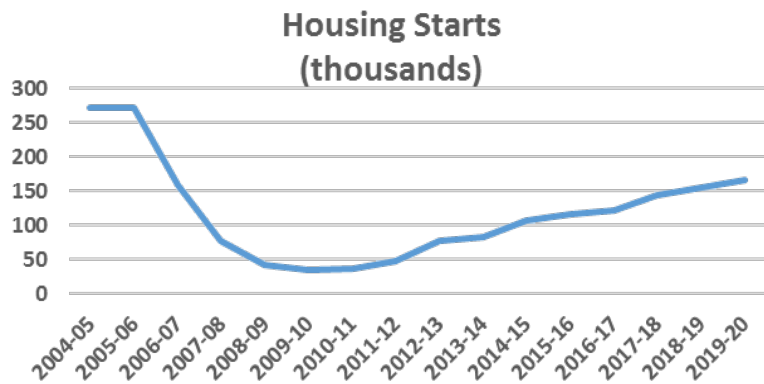
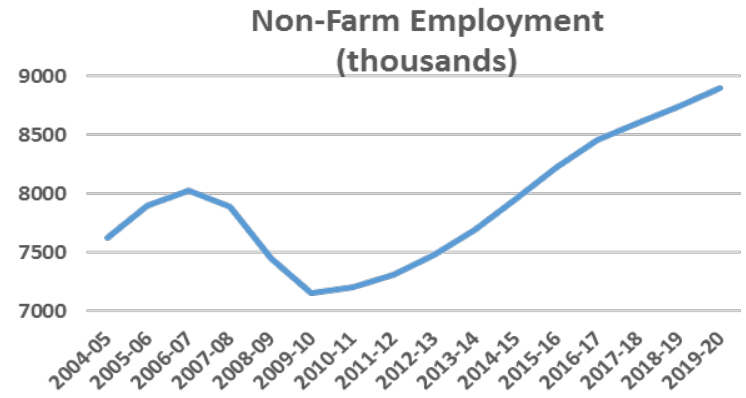
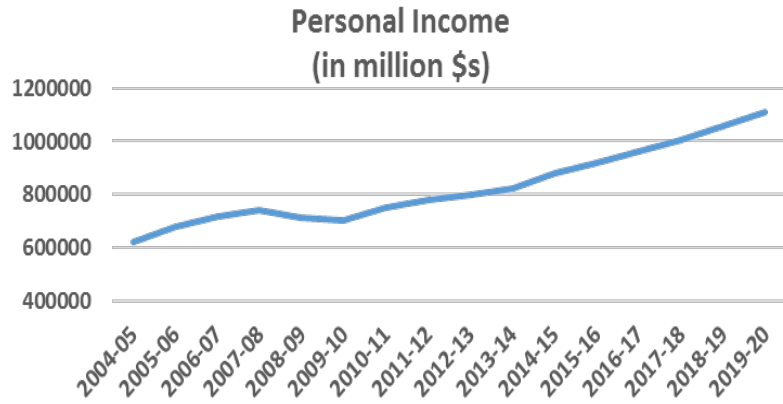
GOVERNOR RICK SCOTT'S 2017-2018 BUDGET  
*Fighting for Florida's Future*



## Policy and Budget Recommendations

# GOVERNOR RICK SCOTT'S 2017-2018 BUDGET

## *Fighting for Florida's Future*



# GOVERNOR RICK SCOTT'S 2017-2018 BUDGET

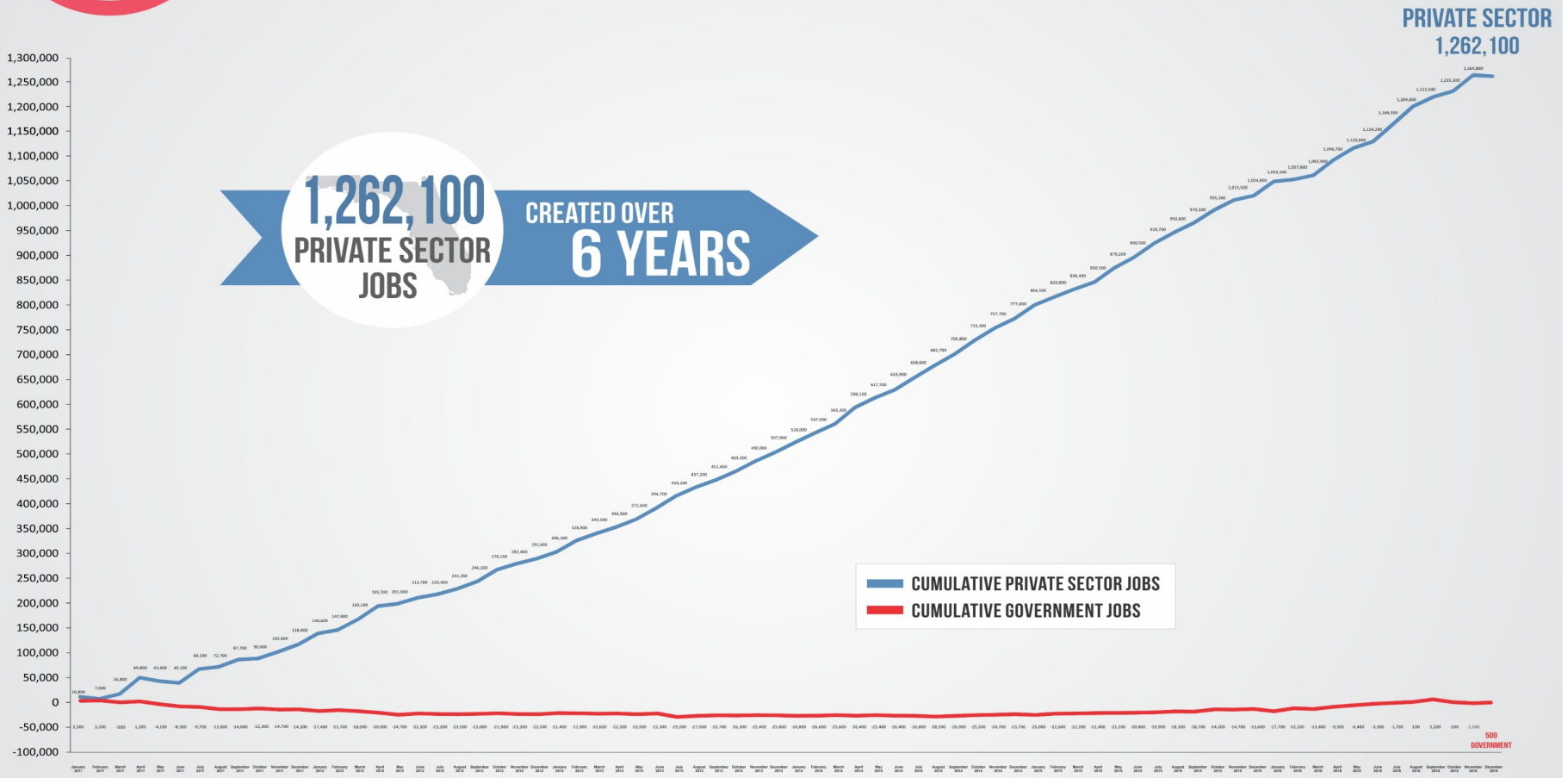
## *Fighting for Florida's Future*



## GOVERNOR RICK SCOTT

### Record of Economic Growth

www.flgov.com • rick.scott@edg.myflorida.com • (850) 488-7146

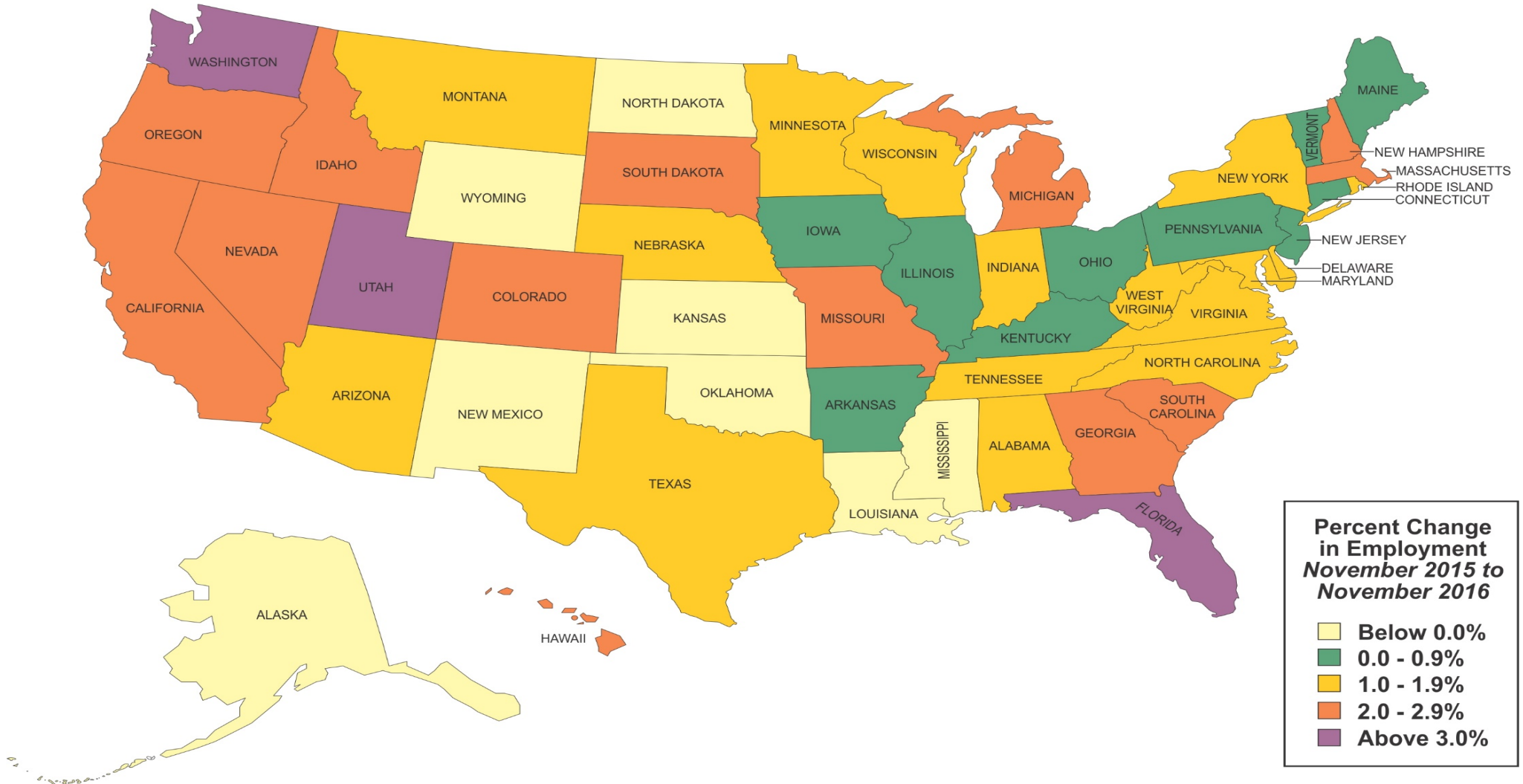


Total Jobs Added (or Lost) Since December 2010  
 Data Source: Florida Department of Economic Opportunity and the U.S. Department of Labor, Bureau of Labor Statistics

# GOVERNOR RICK SCOTT'S 2017-2018 BUDGET

## *Fighting for Florida's Future*

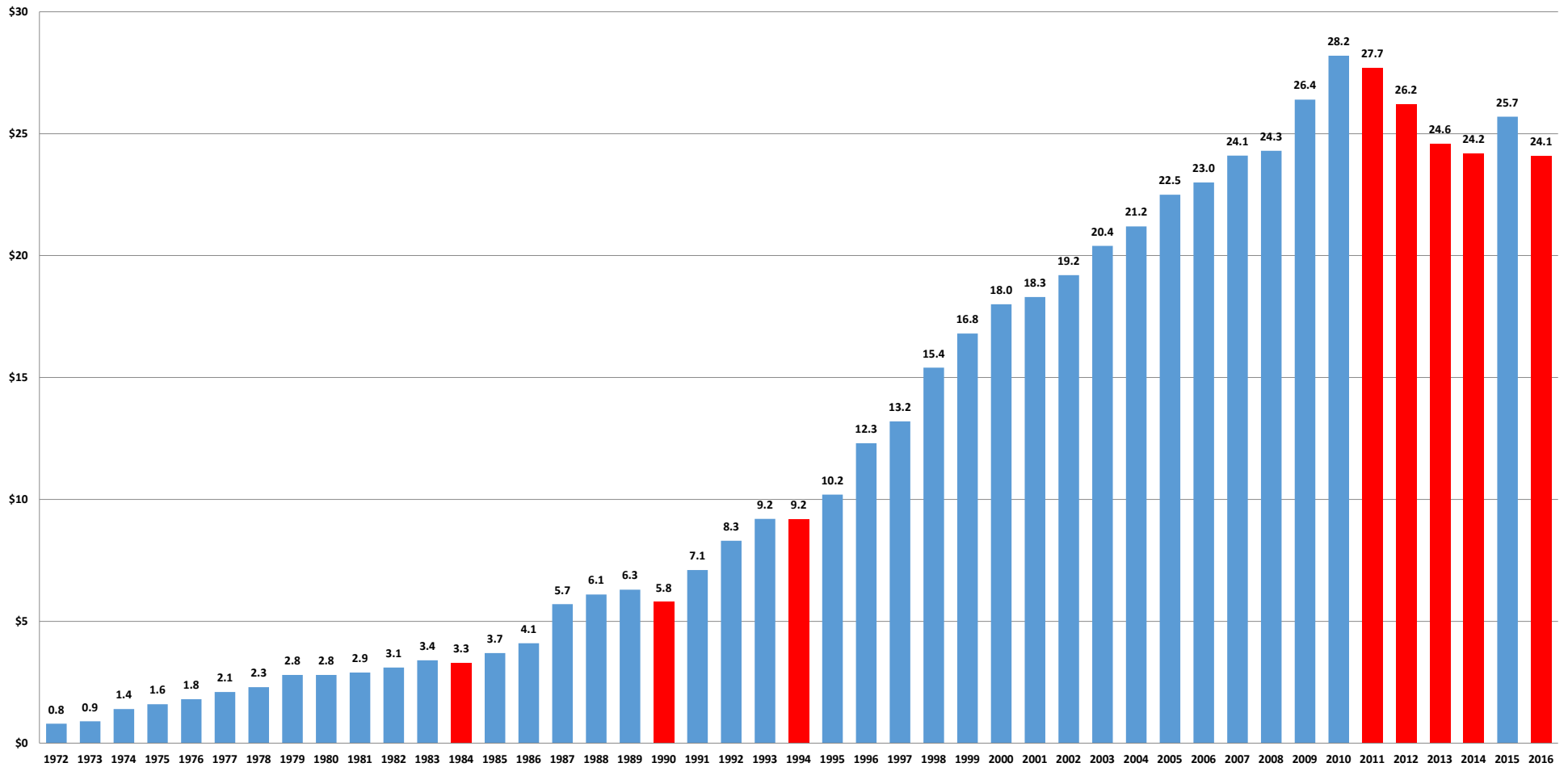
### Florida Job Growth Compared to US



# GOVERNOR RICK SCOTT'S 2017-2018 BUDGET

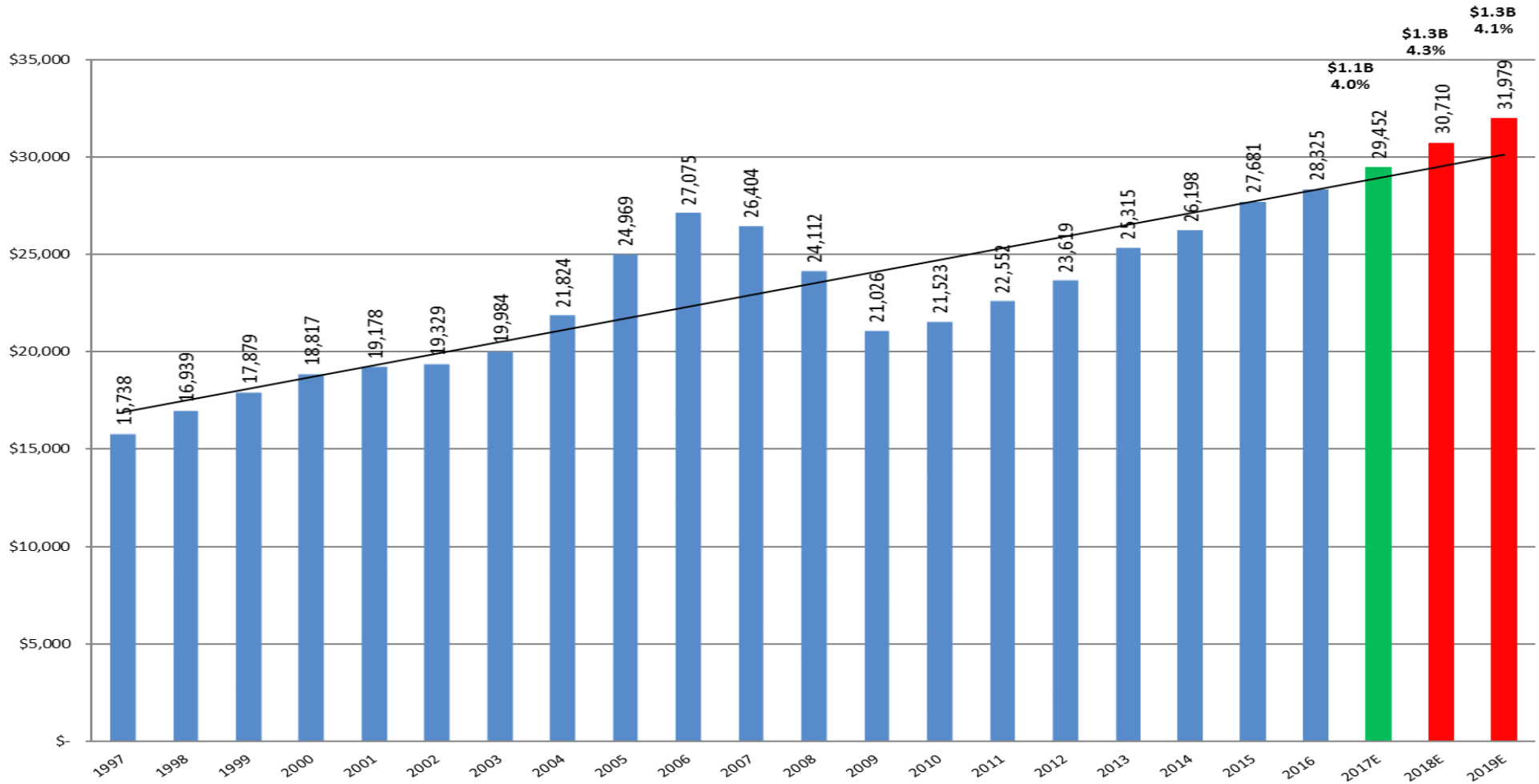
## *Fighting for Florida's Future*

**State of Florida**  
**Historical Debt Outstanding**  
**Fiscal Years 1972 through 2016**  
*(in Billions of Dollars)*





# General Revenue – December 2016 REC





# Governor Scott's priorities for Florida's Future

**Tax Cuts for Florida Families and Businesses**

**Jobs for Florida Families**

**Education for Florida's Students**

**Protecting Florida's Environment**

**Keeping Florida's Residents and Tourists Safe**

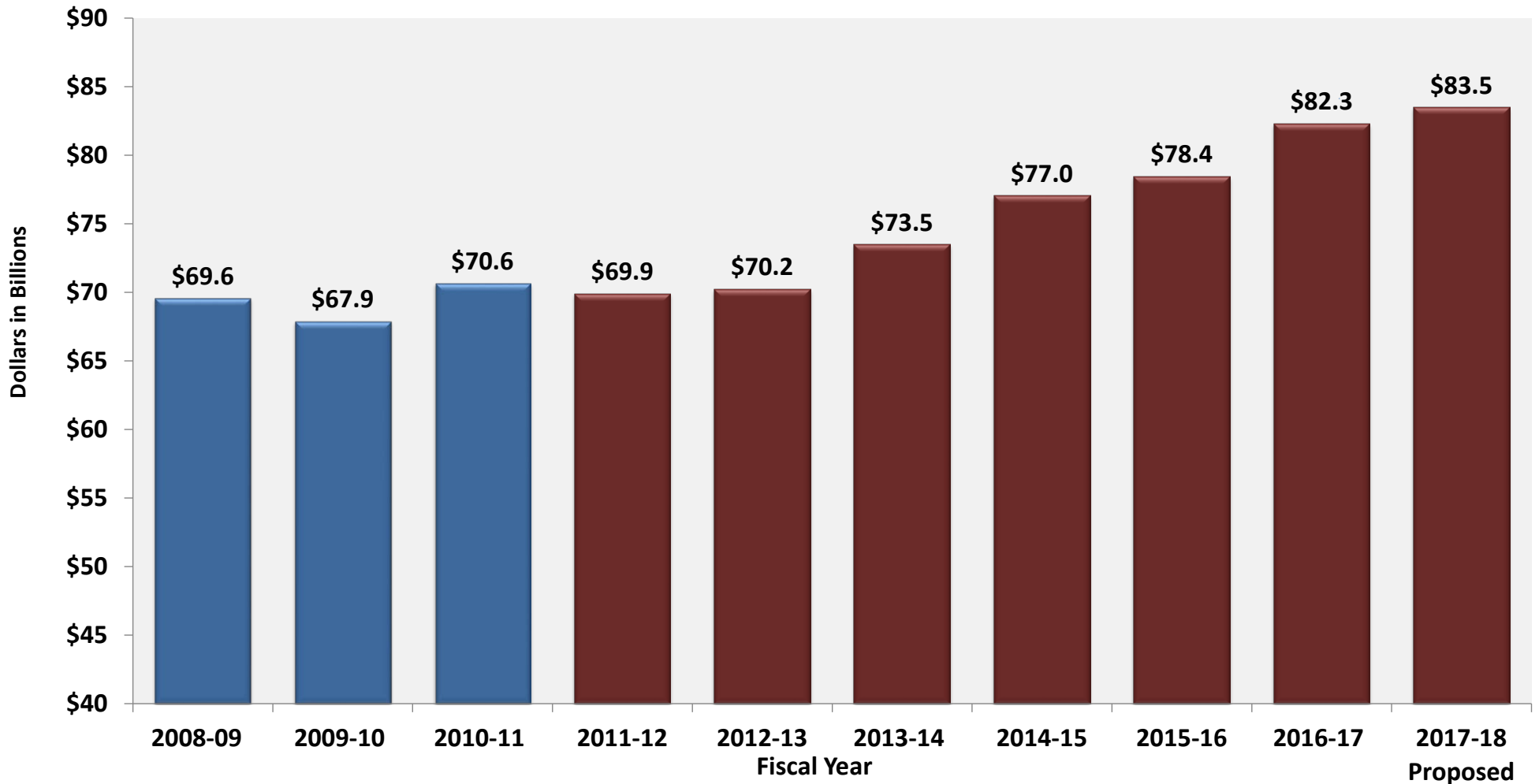
**Ensuring a Healthy Future**



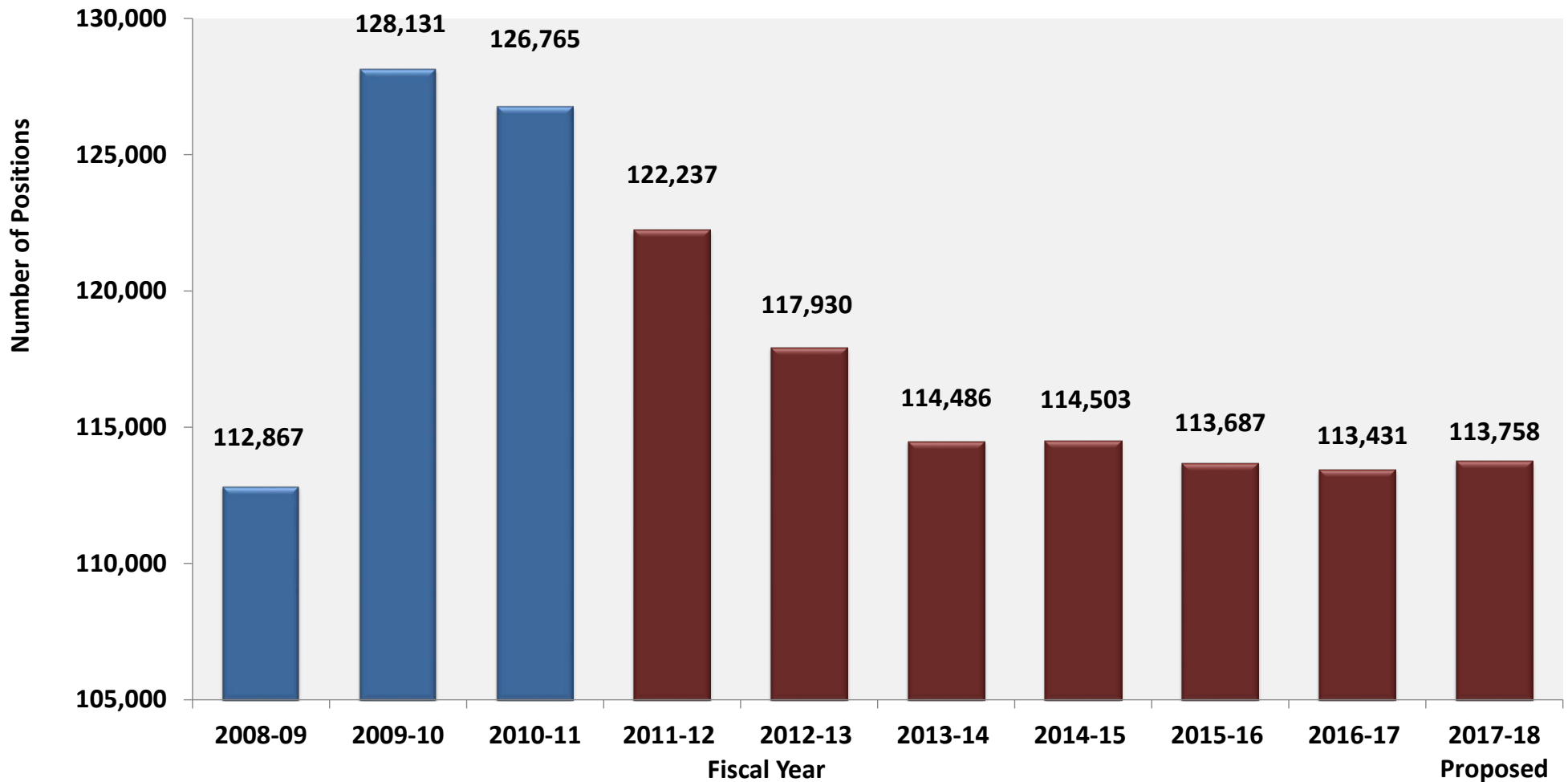
## Fighting To Cut Taxes for Florida's Future

Tax Type	Tax Cut Description	Taxpayer Savings
Sales Tax	Commercial Rent: 1.5% rate decrease	\$454.4 million
Sales Tax	10 day Back to School Holiday	\$72.0 million
Sales Tax	Hurricane Preparedness	\$6.9 million
Sales Tax	Veterans' Holiday	\$18.4 million
Sales Tax	Camping and Fishing	\$0.5 million
Sales Tax	College and University School Books	\$48.0 million
Corporate Income Tax	Increase Exemption from \$50k to \$75k	\$15.2 million
Sales Tax	School Book Fair	\$3.0 million
<b>Total</b>		<b>\$618.4 million</b>

## History of Appropriations



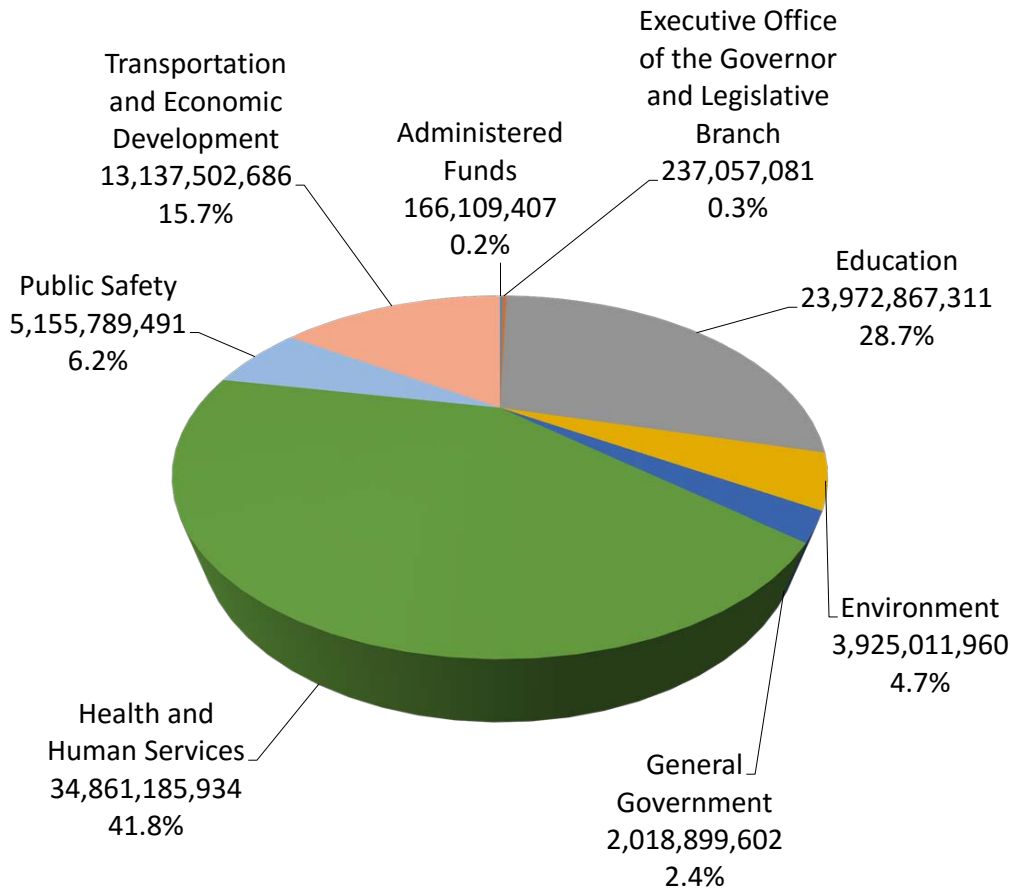
## History of State Workforce



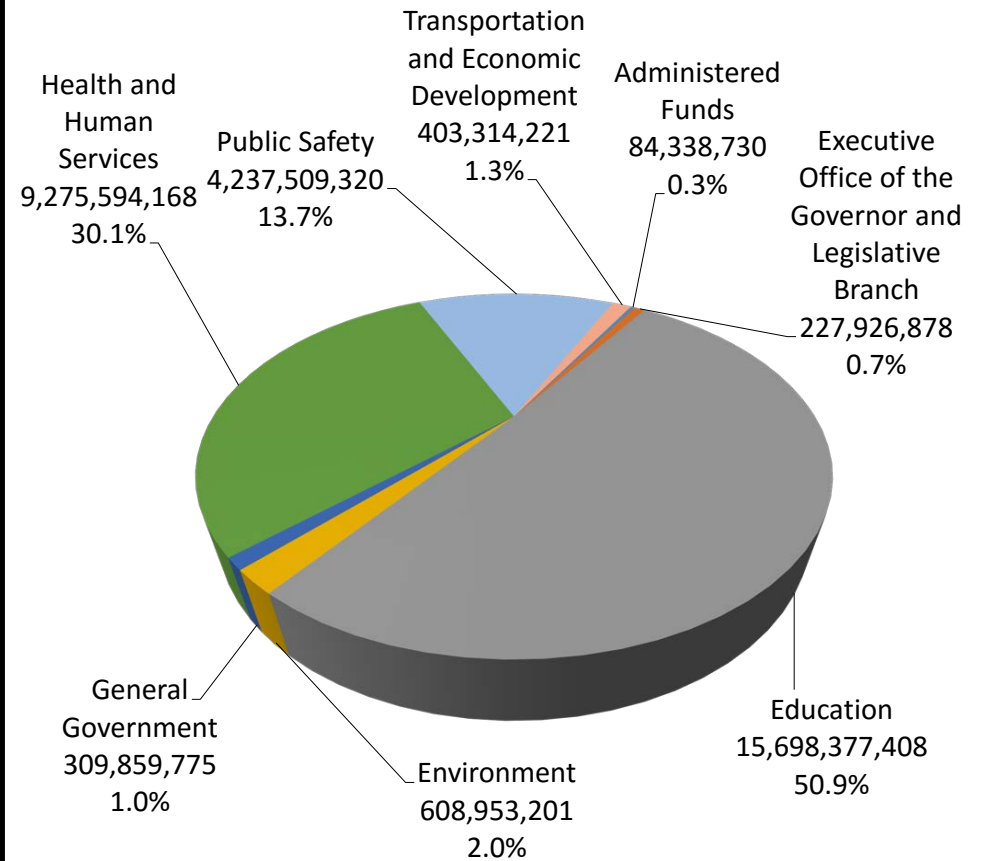
# GOVERNOR RICK SCOTT'S 2017-2018 BUDGET

## *Fighting for Florida's Future*

### Total Budget \$83.5 Billion



### General Revenue \$30.8 Billion



## Governor's Budget Recommendations Budget Savings

#	Reduction	Positions	General Revenue	Trust Fund	Total
1	Administrative and Operational Efficiencies	(221)	(23,595,783)	(25,535,526)	(49,131,309)
2	Contract and Lease Savings	0	(23,341)	(1,286,305)	(1,309,646)
3	Outsourcing Initiatives	(45)	156,861	(844,911)	(688,050)
4	Debt Service Reduction	0	(1,555,882)	(50,845,548)	(52,401,430)
5	Equitable Treatment of Health Insurance Payments for All State Employees	0	(10,296,007)	(11,551,597)	(21,847,604)
6	Elimination of Earmarks	0	(26,095,323)	(3,925,538)	(30,020,861)
7	Health Care Savings	0	(356,738,968)	(572,752,869)	(929,491,837)
<b>8</b>	<b>Subtotal</b>	<b>(266)</b>	<b>(418,148,443)</b>	<b>(666,742,294)</b>	<b>(1,084,890,737)</b>
9	Unfunded Budget		0	(44,833,985)	(44,833,985)
	<b>Grand Total</b>	<b>(266)</b>	<b>(418,148,443)</b>	<b>(711,576,279)</b>	<b>(1,129,724,722)</b>

# GOVERNOR RICK SCOTT'S 2017-2018 BUDGET

## *Fighting for Florida's Future*

### Governor's Budget Recommendations Proposed General Revenue Outlook

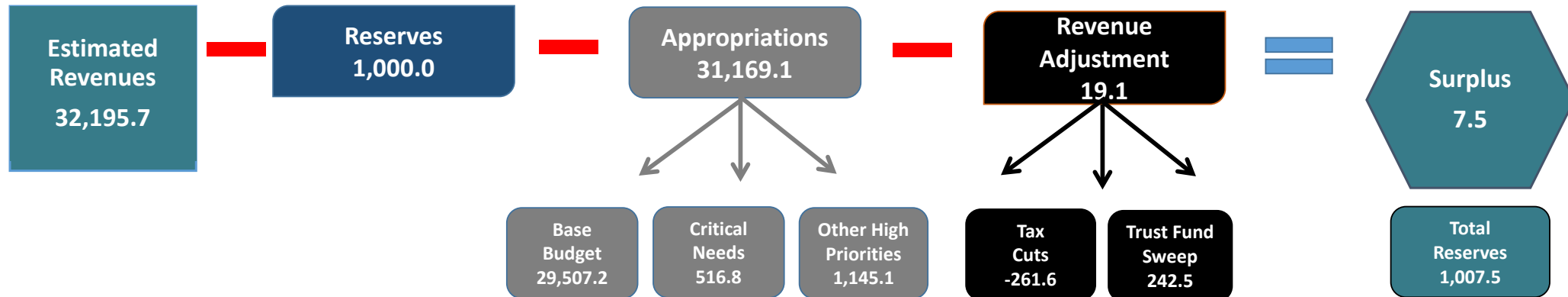
	(\$ in millions)	Recurring	Non-Recurring	Total
1	<i>Balance Forward From FY 2015-16</i>		1,484.6	1,484.6
2	<i>Estimated Revenues - December 12, 2016</i>	30,830.6	(23.0)	30,807.6
3	<b>Total Revenue Estimate</b>	<b>30,830.6</b>	<b>1,461.6</b>	<b>32,292.2</b>
4	<i>Base Budget</i>	29,501.8	0.0	29,501.8
5	<b>Available Revenues (after Funding Base Budget)</b>	<b>1,328.8</b>	<b>1,461.6</b>	<b>2,790.4</b>
6	<i>Less Adjustments:</i>			
7	Shortfalls and Budget Amendments		(100.0)	(100.0)
8	Anticipated Federal Reimbursement for Hurricanes Hermine and Matthew		41.6	41.6
9	Trust Fund Sweeps		319.5	319.5
10	Adjustment to Planned Reversions - Tier 3 Bonus Plan		(30.5)	(30.5)
11	Fee Cuts	(3.4)	(0.4)	(3.8)
12	<b>Tax Cuts:</b>			
13	Sales Tax: Commercial Rent	(402.5)	234.8	(167.7)
14	Sales Tax: Textbooks	0.0	(39.1)	(39.1)
15	Sales Tax: Back to School	0.0	(58.5)	(58.5)
16	Sales Tax: Disaster Preparedness	0.0	(5.8)	(5.8)
17	Sales Tax: Outdoor Holiday	0.0	(0.4)	(0.4)
18	Sales Tax: School Book Fair	(2.5)	0.0	(2.5)
19	Sales Tax: Veterans' Holiday	0.0	(15.0)	(15.0)
20	Corporate Income Tax: Exemption Increase to \$75,000	(15.2)	9.1	(6.1)
21	<b>Sub-Total Tax Cuts</b>	<b>(420.2)</b>	<b>125.1</b>	<b>(295.1)</b>
22	Department of Revenue Tax Holiday Administration		(1.0)	(1.0)
23	<b>Total FY 2017-18 Revenue Adjustments</b>	<b>(423.6)</b>	<b>354.2</b>	<b>(69.4)</b>
24	<b>Total Revenue Available after Adjustments</b>	<b>905.2</b>	<b>1,815.8</b>	<b>2,721.0</b>
25	<i>Appropriations Over Base Budget</i>			
26	Education	347.7	3.2	350.9
27	Health and Human Services	230.0	18.0	248.0
28	Public Safety	87.7	106.1	193.8
29	Transportation & Economic Development	0.0	350.5	350.5
30	General Government	1.4	49.9	51.3
31	Environment	0.8	461.0	461.8
32	Statewide Issues	20.2	66.2	86.4
33	Budget Savings	(418.1)		(418.1)
34	Funding Shifts	8.5	11.0	19.5
35	<b>Total Appropriations Over Base Budget</b>	<b>278.1</b>	<b>1,066.0</b>	<b>1,344.1</b>
36	Transfer to the Budget Stabilization Fund		32.1	32.1
37	<b>General Revenue Balance</b>	<b>627.1</b>	<b>717.7</b>	<b>1,344.8</b>

# GOVERNOR RICK SCOTT'S 2017-2018 BUDGET

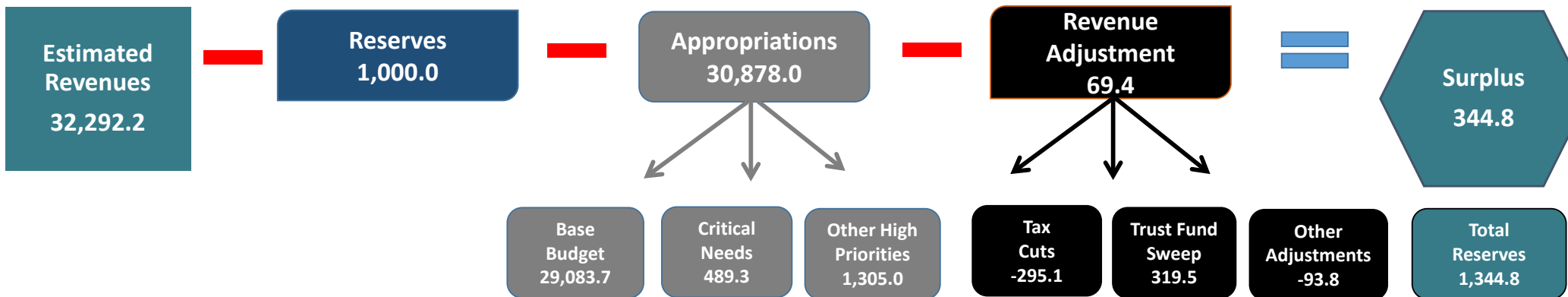
## *Fighting for Florida's Future*

\$ in Millions

### Long Range Financial Outlook Fiscal Year 2017-18 General Revenue:



### Governor's Budget Recommendation Fiscal Year 2017-18 General Revenue:

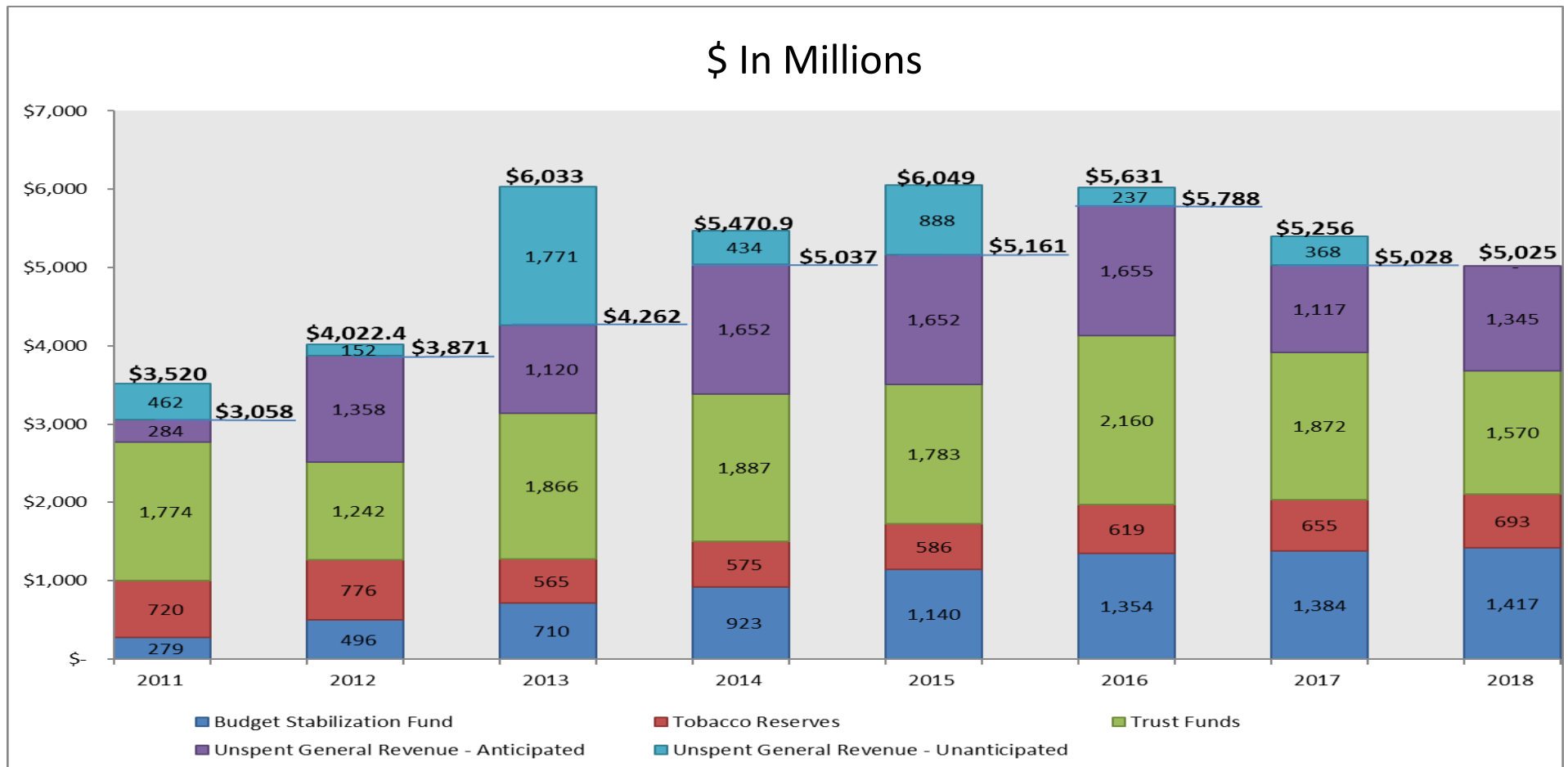


### Impact to Long Range Financial Outlook Surplus:





# Governor's Budget Recommendations Actual and Anticipated Reserves



## Fighting For Florida Jobs

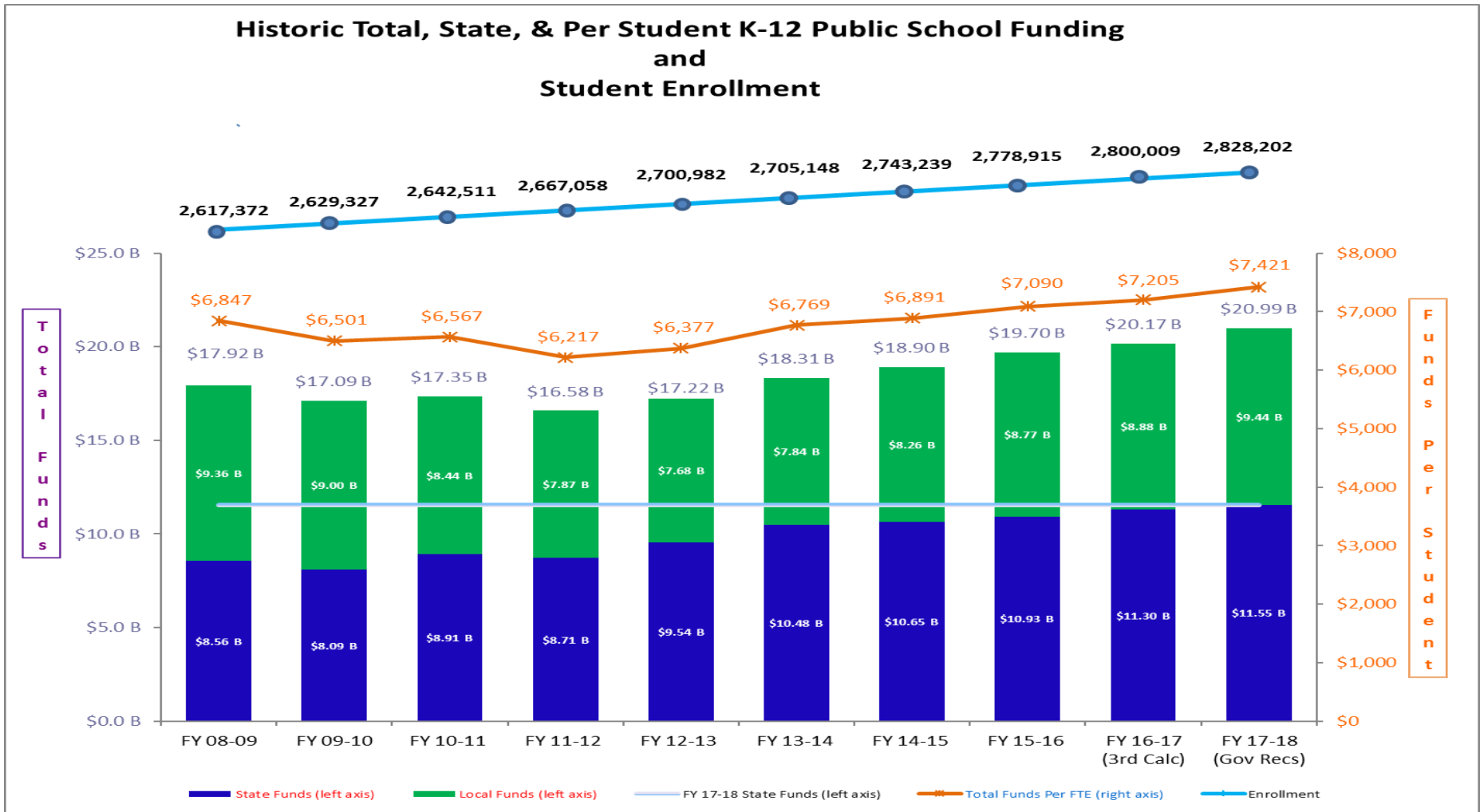
Major Issues Funded	Amount
Economic Development Tools	\$85 Million
Florida Flex – Quick Response Training	\$20 Million
VISIT Florida	\$76 Million
Triumph Gulf Coast	\$300 Million
State Transportation Work Program	\$10.1 Billion

## Fighting For Florida's Students

Historic Level of Funding	Funding Amount
<b>K-12 Public Schools – Total Funding</b>	<b>\$20.99 billion</b>
• K-12 Public Schools – State Funding	\$11.55 billion
• K-12 Public Schools – Per-Student Funding	\$7,421
<b>Florida College System – Total Operating Funding</b>	<b>\$2.05 billion</b>
• Florida College System – State Operating Funding	\$1.25 billion
<b>State University System – Total Operating Funding</b>	<b>\$4.16 billion</b>
• State University System – State Operating Funding	\$2.36 billion

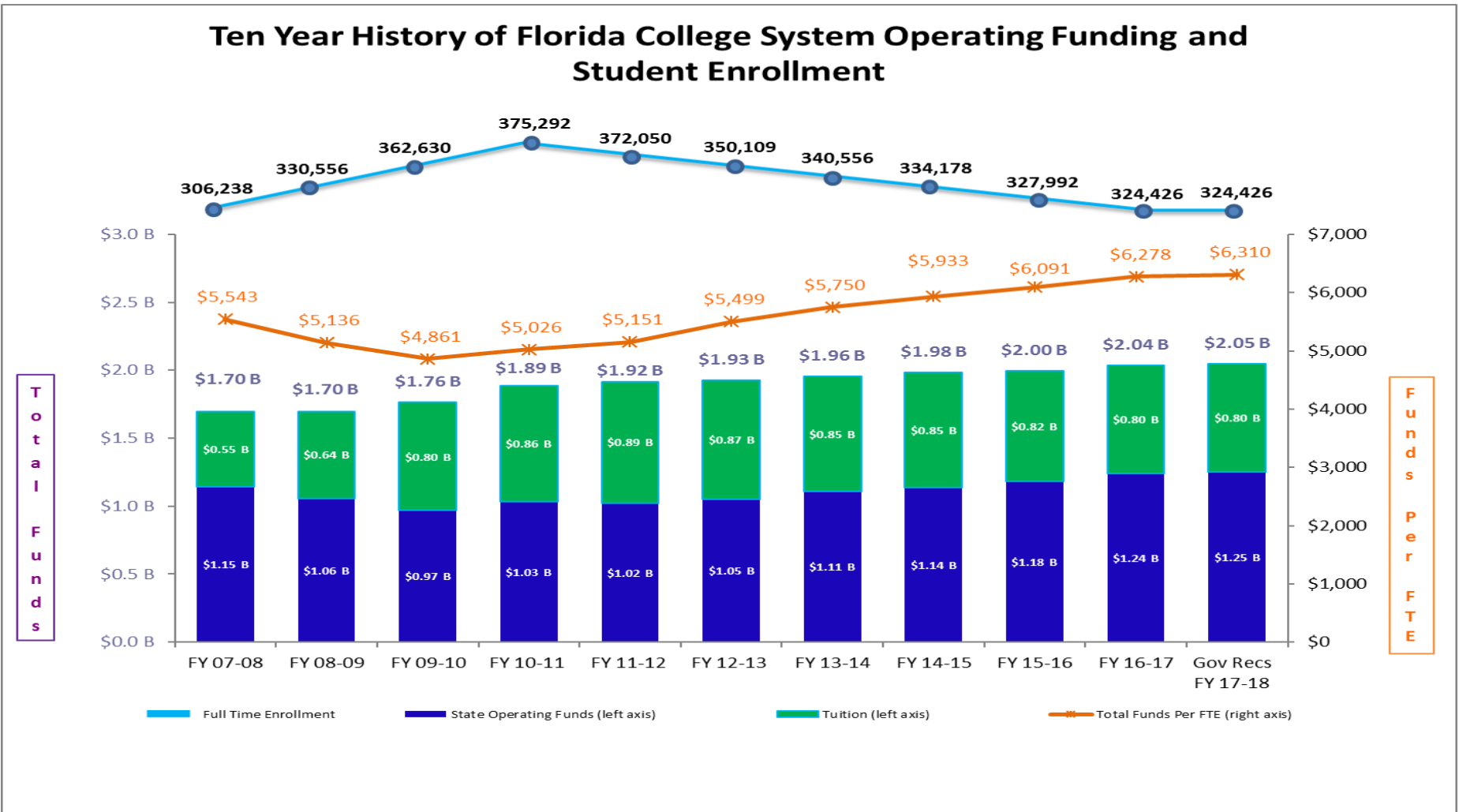
GOVERNOR RICK SCOTT'S 2017-2018 BUDGET  
*Fighting for Florida's Future*

# Fighting For Florida's Students

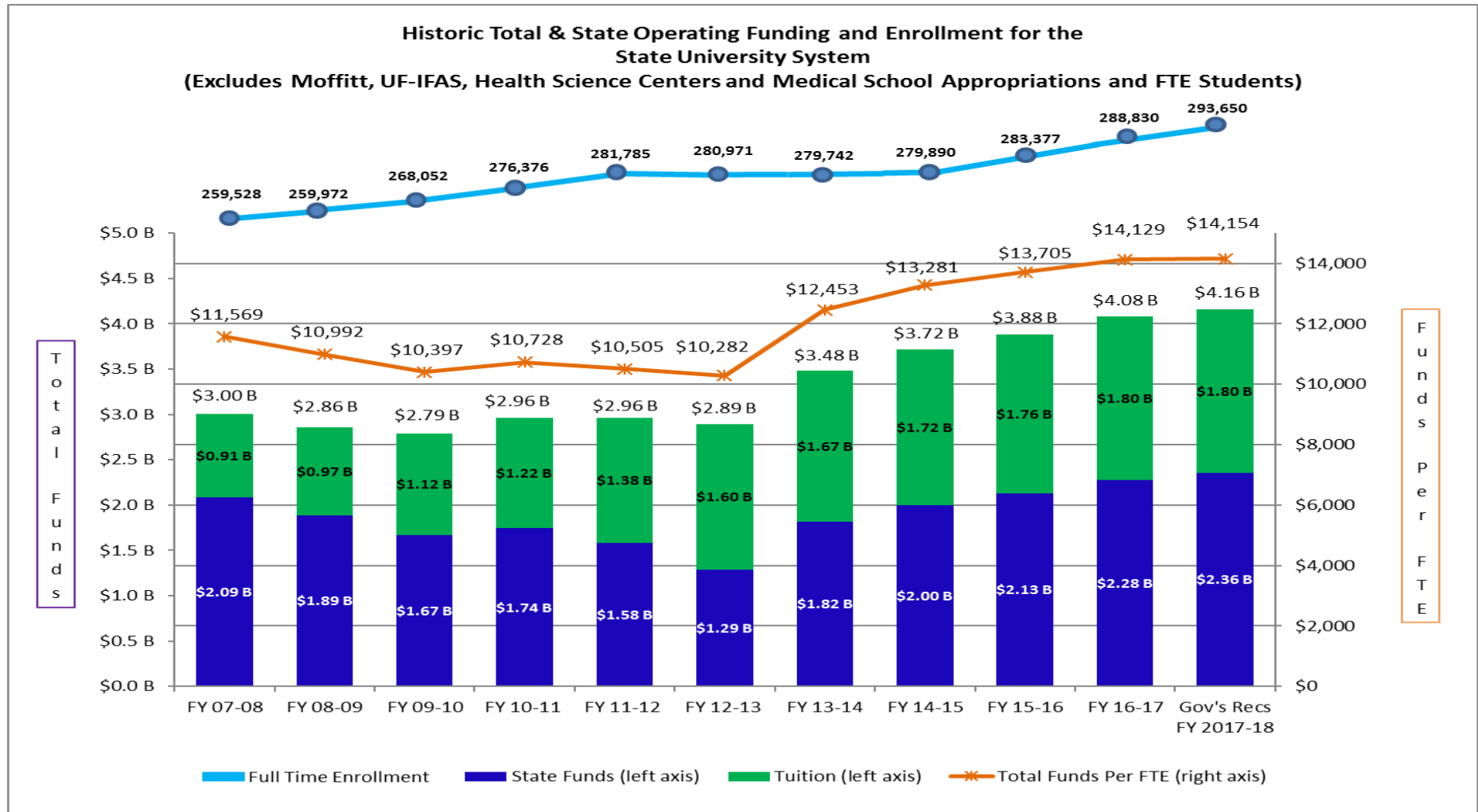


# Fighting For Florida's Students

Ten Year History of Florida College System Operating Funding and Student Enrollment



# Fighting For Florida's Students



## Fighting For Florida's Students

Major Issue Funded	Funding Amount
Performance Funding for Colleges	\$100 million
Performance Funding for Universities	\$600 million
Performance Funding for Workforce Programs	\$4.5 million
Education Infrastructure	\$457.4 million
Teacher Recruitment and Retention Initiatives	\$43 million
Eliminate Initial and Renewal Teacher Certification Fees	\$15 million

The Governor's budget recommends a zero percent tuition increase for State Universities, State Colleges, and School District Workforce Programs, and freezes all fees at our State Universities and State Colleges.



## Fighting To Protect Florida's Environment for Future Generations

Major Issues Funded	Amount
Everglades Restoration	\$225 Million
Indian River Lagoon and Caloosahatchee Cleanup	\$60 Million
Land Acquisition and Management (including Florida Forever)	\$178 Million
Springs	\$65 Million
Alternative Water Supply	\$100 Million
Beach Projects (including Hurricane Restoration)	\$111.2 Million
Wastewater Treatment Facility Storm Preparedness	\$22.2 Million
State Park Enhancements and Management	\$50 Million
Citrus Research and Protection	\$15.6 Million

The Governor's proposed budget fully complies with Amendment 1 by including over \$800 million for land and water programs funded from documentary stamp tax revenues.

## Fighting To Keep Florida's Future Safe

Major Issues Funded	Amount
Pay Raises for Sworn State Law Enforcement Officers	\$14.6 Million
Strengthen Counterterrorism Operations	\$5.8 Million
Correctional Officer and Probation Officer Pay Plan	\$38.7 Million
Hiring Bonus for High Vacancy Institutions	\$4.9 Million
Increase Base Pay for Mental Health COs	<u>\$2.5 Million</u>
	\$46.1 Million
Residential Mental Health Continuum of Care	\$16.4 Million
Correctional and Juvenile Facility Maintenance & Repair	\$45.2 Million
Workforce Education Programs	\$5.6 Million
Increase Residential Capacity and Staffing Ratios	\$10.5 Million
Expand Juvenile Prevention Programs	\$4.7 Million

## Fighting For a Healthier Future

Major Issues Funded	Amount
Mental Health and Substance Abuse	\$25 Million
Statewide Crisis Support for Veterans	\$359,000
Epidemiologists and Infectious Diseases Research	\$4.1 Million
Enriching Seniors	\$11.7 Million
Supported Employment and Internships	\$6.3 Million
Eliminating Critical Needs Waiting List	\$ 7.4 Million
Graduate Medical Education	\$17.3 Million

## Fighting To Keep Government Efficient for the Future

Major Issues Funded	Amount
State Employee Bonus Plan	\$125.5 Million
Tier 1: \$500 if the agency meets its performance measures	
Tier 2: \$500 if the employee receives a "Satisfactory" evaluation	
Tier 3: \$500 maximum for agency to fund with budget savings	
Florida Retirement System	\$102.5 Million
Information Technology Security	\$6.6 Million
State Building Security	\$10.1 Million
State Building Improvements	\$10.9 Million

# Office of Policy and Budget

Cynthia Kelly  
Director

Cynthia.Kelly@laspbs.state.fl.us  
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THE FLORIDA SENATE  
**APPEARANCE RECORD**

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

2/9/12  
Meeting Date

\_\_\_\_\_  
Bill Number (if applicable)

Topic Governor's Budget Presentation

\_\_\_\_\_  
Amendment Barcode (if applicable)

Name Cynthia Kelly

Job Title Director Of Office of Policy & Budget

Address 400 South Monroe Ste. 9702 Phone \_\_\_\_\_

Tallahassee FL 32399 Email \_\_\_\_\_  
City State Zip

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
(The Chair will read this information into the record.)

Representing Executive Office of Governor

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

*While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.*

**This form is part of the public record for this meeting.**

# Returns on Investment: Key Results, Findings & Recommendations from FY 2016-2017 Reports

*February 9, 2017*

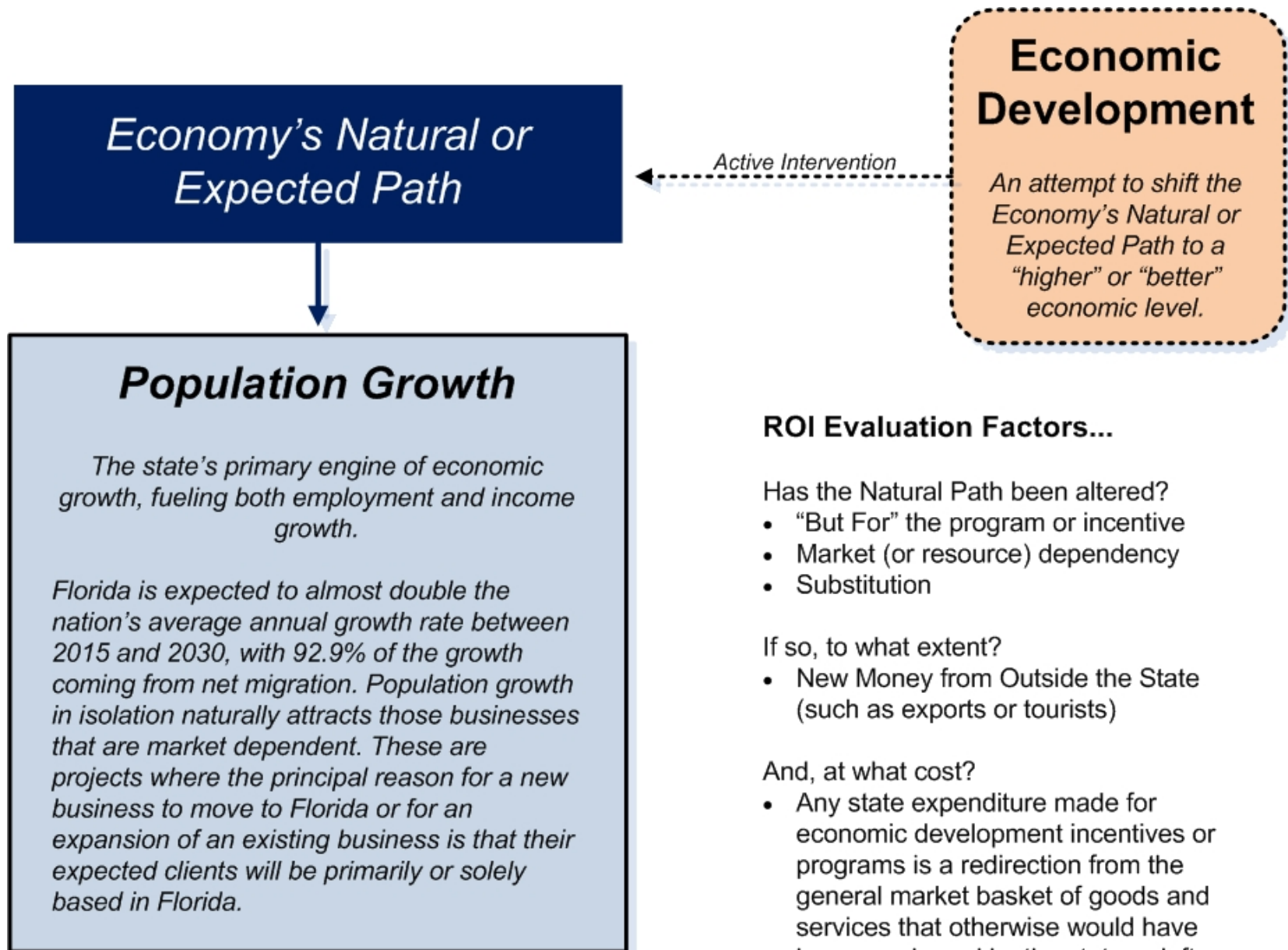
Presented by:



The Florida Legislature  
Office of Economic and  
Demographic Research  
850.487.1402  
<http://edr.state.fl.us>



# Economic Development Concept...



## ROI Evaluation Factors...

Has the Natural Path been altered?

- "But For" the program or incentive
- Market (or resource) dependency
- Substitution

If so, to what extent?

- New Money from Outside the State (such as exports or tourists)

And, at what cost?

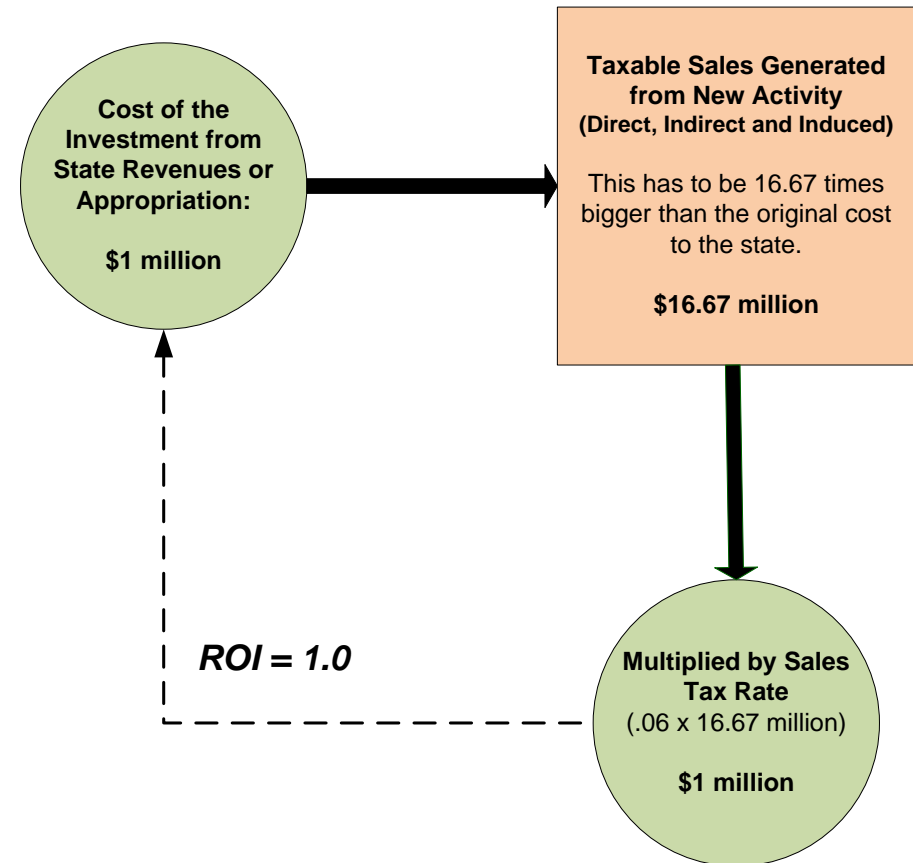
- Any state expenditure made for economic development incentives or programs is a redirection from the general market basket of goods and services that otherwise would have been purchased by the state or left with the taxpayer.

# Return on Investment (ROI)...

In EDR's work, the term "Return on Investment" is synonymous with the statutory term "economic benefits" which is defined in s. 288.005, Florida Statutes.

*"The direct, indirect, and induced gains in state revenues as a percentage of the state's investment. The state's investment includes state grants, tax exemptions, tax refunds, tax credits, and other state incentives."*

## Sales Tax Example...



# ROI In Practice...

- The measure is ultimately conditioned by the state's tax policy which determines what is taxable.
- EDR's evaluation also requires identification of jobs created, the increase or decrease in personal income, and the impact on state Gross Domestic Product (GDP) to round out the analysis.
- The ROI does not address issues of overall effectiveness or societal benefit; instead, it focuses on tangible financial gains or losses to state revenues.
- It is entirely possible for a project or program to have a negative return on investment but still be desired (for example, to subsidize an essential activity that wouldn't otherwise have occurred).

# Meaning of Returns...

Returns can be categorized as follows:

- **Greater Than One (>1.0)**...the program more than breaks even; the return to the state produces more revenues than the total cost of the incentives.
- **Equal To One (=1.0)**...the program breaks even; the return to the state in additional revenues equals the total cost of the incentives.
- **Less Than One, But Positive (+, <1)**...the program does not break even; however, the state generates enough revenues to recover a portion of its cost for the incentives.
- **Less Than Zero (-, <0)**...the program does not recover any portion of the incentive cost, and state revenues are less than they would have been in the absence of the program because taxable activity is shifted to non-taxable activity or the costs are greater than the expected benefit.

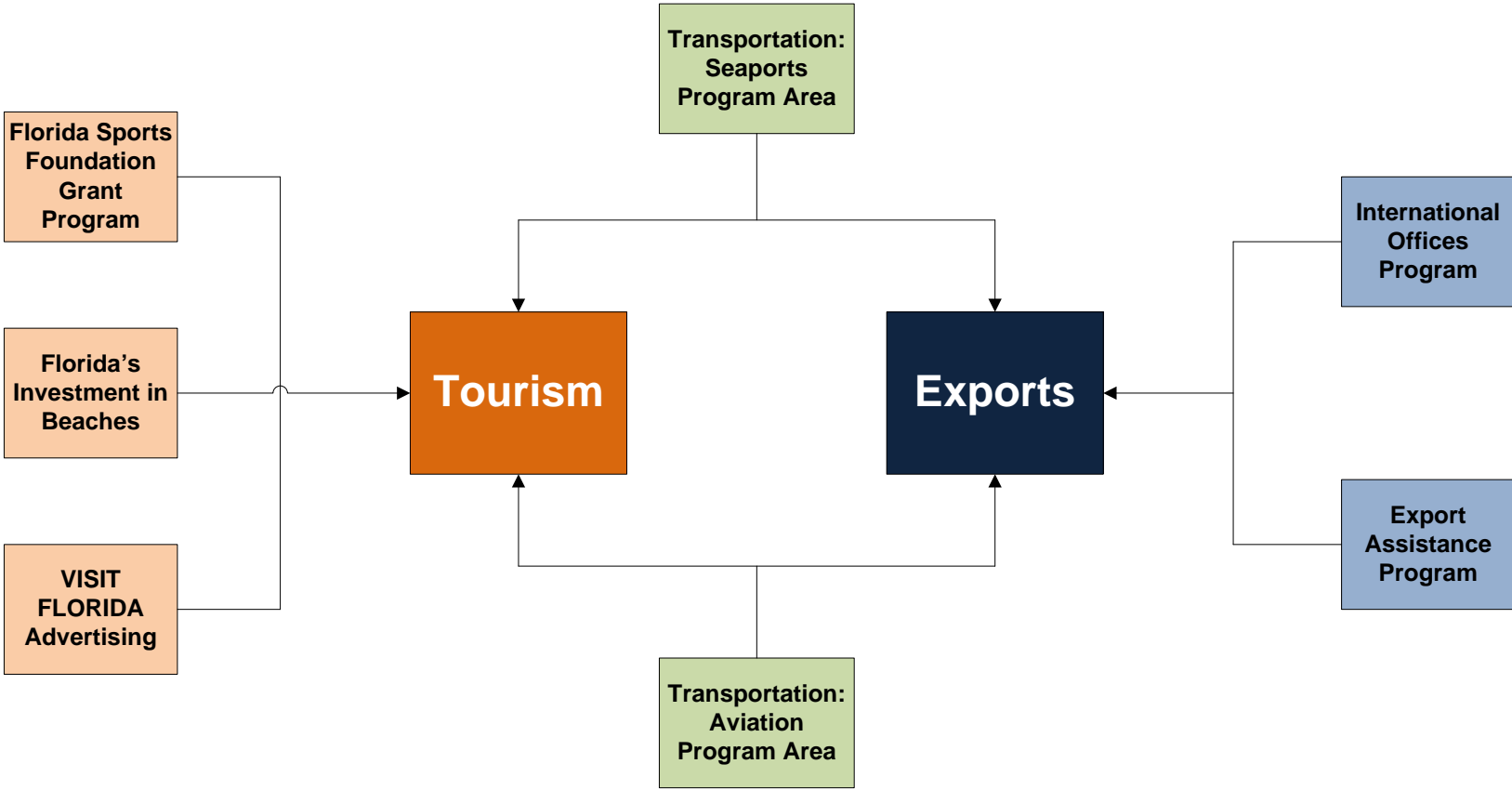
The numerical ROI can be interpreted as return in tax revenues for each dollar spent by the state. For example, a ROI of 2.5 would mean that \$2.50 in tax revenues is received back from each dollar spent by the state.

## Return On Investment Analyses

*Conducted by the Office of Economic and Demographic Research*

<b>Ranked Incentives and Investments</b>	<b>CURRENT ROI</b>	<b>PRIOR ROI</b>	<b>STATUS</b>
Florida Sports Foundation Grant Program	5.6		More than Breaks Even (State makes money from the investment)
Economic Evaluation of Florida's Investment in Beaches	5.4		
Qualified Target Industry (QTI)	4.4	6.4	
International Offices Program	4.0		
VISIT FLORIDA Advertising	3.2		
Transportation: Seaports Program Area	2.7		
Export Assistance Program	1.9		
Transportation: Aviation Program Area	1.7		Does Not Break Even (however, the State recovers a portion of the cost)
Quick Action Closing Fund (QACF)	0.60	1.1	
Entertainment Industry Sales Tax Exemption (STE)	0.54		
Capital Investment Tax Credit (CITC)	0.43	2.3	
Entertainment Industry Financial Incentives Program (Tax Credit or FTC)	0.43		
Brownfield	0.30	1.1	
Professional Sports Franchise Incentive	0.30		
Transportation: Roads & Highways	0.19		
New Markets Development Program	0.18		
Spring Training Baseball Franchise Incentive	0.11		
Innovation Incentive Program (IIP)	0.10	0.20	
Quick Response Training Program	0.09		
Urban High-Crime Area Job Tax Credit	0.07		
Transportation: Public Transit	0.05		
High-Impact Sector Performance Grant (HIPI)	0.05	0.70	
Transportation: Rails	0.02		State Loses All of Its Investment (plus incurs additional costs)
Enterprise Zones	-0.05		
Professional Golf Hall of Fame Facility Incentive	-0.08		
International Game Fish Association World Center Facility Incentive	-0.09		

Seven of the “Top 8” share the same reason for being there.



Tourism and Exports both bring new dollars into the state and grow the economy.

# Some Programs Have ROIs That Are Dampened by the State's Tax Structure, But Are Important to the Economy...

RETURN-ON-INVESTMENT REAL GDP & REAL DISPOSABLE PERSONAL INCOME		
Program (Highest to Lowest By Real GDP)	3-Year Average Real Gross Domestic Product (Millions of \$)	3-Year Average Real Disposable Income (Millions of \$)
Roads & Highways Program	\$18,962.8	\$20,546.7
Aviation Program	\$9,093.5	\$9,867.7
Seaports Program	\$6,396.4	\$6,920.3
Qualified Target Industry Tax Refund	\$773.3	\$544.3
Quick Action Closing Fund	\$666.3	\$446.0
Capital Investment Tax Credit	\$426.3	\$299.0
Public Transit Program	\$411.7	\$446.3
New Markets Development Program	\$154.2	\$105.8
Rails Program	\$88.6	\$96.0
Innovation Incentive Program	\$56.0	\$52.0
Brownfield Redevelopment Bonus Tax Refund	\$1.6	\$1.4
High-Impact Sector Performance Grant	\$0.7	\$0.7
Transportation Programs 3-Year Average: FY2013-14 to FY2015-16 Economic Development Programs 3-Year Average: FY2012-13 to FY2014-15		

Florida's Real GDP in 2015 was \$795.0 billion. This means the Roads & Highways program area represented about 2.4% of the economy. It averaged a return in net state revenues of nearly \$825 million per year during this period, but its ROI was only 0.19 (meaning the state of Florida received only 19 cents back in tax revenue for every dollar spent). This dichotomy has to do with the state's tax structure and the cost of the program.



# Additional Measure to Supplement ROI: Net GDP per State Dollar...

Program	Return on Investment	Net GDP per State Dollar
Aviation Program*	1.718 (3)	44.136 (3)
Brownfield Redevelopment Bonus Tax Refund	0.302 (6)	7.281 (6)
Capital Investment Tax Credit	0.434 (5)	19.170 (5)
High-Impact Sector Performance Grant	0.051 (11)	0.840 (11)
Innovation Incentive Program	0.095 (9)	2.798 (9)
New Markets Development Program	0.184 (8)	7.189 (7)
Public Transit Program*	0.053 (10)	1.795 (10)
Qualified Target Industry Tax Refund	4.372 (1)	158.725 (1)
Quick Action Closing Fund	0.577 (4)	25.392 (4)
Rails Program*	0.025 (12)	0.625 (12)
Roads & Highways Program*	0.194 (7)	3.963 (8)
Seaports Program*	2.705 (2)	69.822 (2)

\*Transportation numbers are calculated from analyses of 5 future years, all other values are of 3 historic years

Note: Values in parenthesis indicate rankings in the specified measure.

- The additional measure considers the change in state GDP resulting from the state's tax dollars contributed. This measure allows policy makers to identify programs that have a significant impact on the state's economy, as measured by GDP, even if they have a minimal impact on state tax revenues.
- When interpreting Net GDP per State Dollar, values greater than zero indicate that the state economy has expanded as a result of the program. Values below zero indicate that the state economy has contracted as a result of the program.

# Other Programs Have Design Flaws That Are Revealed by the ROIs...

- The now common use of escrow was the major factor negatively affecting the return on investment for the **QACF** program. Relative to the prior analysis, the Department of Economic Opportunity (DEO) has fully implemented its authority to reserve future grant funds for a project by placing the awarded funds into an escrow account managed by Enterprise Florida, Inc. The funds remain in the account until such time that it meets specific contractual milestones such as job creation and/or capital investment. This prevents the funds from reaching the economy.
- While not specific to QACF, EDR has previously studied the two types of funding models:
  - Reserve Scenario...ROI of 0.6 over a five-year-period.
  - Pay-As-You-Go Scenario...ROI of 2.6 over a five-year-period.
- With respect to state revenues, the Reserve Scenario does not break even, meaning the state only recovers a portion of its cost. In contrast, the Pay-As-You-Go Scenario more than recovers its cost.
- Florida's economy is overall better off under Pay-As-You-Go Scenario.
- The state's Gross Domestic Product (GDP), Output, Personal Income, and Job Creation are all higher under Pay-As-You-Go.
- QACF's drop from an ROI of 1.1 to 0.6 is consistent with the expected results from EDR's more general study.

# Economic Results...

- While the state's obligation is the same over the entire lifetime of the commitments, the difference in the ROIs between the two scenarios is due to the timing and amount of the release of the initial investment. In one case, the entire investment is pulled from alternative expenditures, whereas in the other case, those expenditures continue until the funds are released into the economy.
- The reserve feature of QACF effectively makes the initial expenditure nonproductive. In the Reserve Scenario, the state is investing entire future expenditure for the exact same increase in business activity and capital investment that a staged investment would have achieved on a pay-as-you-go basis.
- The Reserve Scenario does this by removing those dollars from circulation within the economy, thus negating the multiplier effect of the spending. This can also be thought of as the opportunity cost for this approach.

# Repercussions of a Reserve...

- The money is idle from the moment it hits the reserve until it is released back into the economy.
- Idle money has an opportunity cost.
  - From an economic perspective, lost economic activity.
  - From the state's perspective, forgone state expenditures on alternative investments—either through appropriation to other programs or through tax relief.
  - From an individual taxpayer's perspective, forgone savings or consumption that could have occurred otherwise; essentially, taxes are being paid before they are needed.
- For these reasons, the creation of a reserve is ultimately the result of a policy decision where the desired benefits are deemed to outweigh the costs described above.
- For example, the state's Budget Stabilization Fund fulfills an overarching purpose of self-insuring the state against emergencies and economic downturns.

# Recommendations Based On FY 2016-2017 Reports...

- Continue to focus on cost-efficient programs, practices and infrastructure that benefit the flow of new money into the state. These programs, practices and infrastructure should not substitute for activity that would have otherwise occurred or that are market dependent, especially on Florida's population growth. Examples include activities that induce or facilitate tourism and exports.
- Modify the law to include an additional measure for **Net GDP per State Dollar**. While ROIs are an important metric for discretionary programs, policy makers have greater considerations than simply aligning to the state's tax code for certain public programs and investments in infrastructure.
- Change DEO's current practice of using Escrow for the Quick Action Closing Fund (QACF) to **Pay-As-You-Go**. As of December 31, 2016, the Escrow account had a balance of \$117.5 million.

THE FLORIDA SENATE  
**APPEARANCE RECORD**

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

02/09/2017

Meeting Date

Bill Number (if applicable)

Topic Economic Evaluation for State Development Incentives Amendment Barcode (if applicable)

Name Amy Baker

Job Title Coordinator

Address \_\_\_\_\_  
Street

Phone \_\_\_\_\_

City

State

Zip

Email \_\_\_\_\_

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
(The Chair will read this information into the record.)

Representing Office of Economic and Demographic Research

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

*While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.*

**This form is part of the public record for this meeting.**

S-001 (10/14/14)



## Senate Appropriations Committee

*Cissy Proctor, DEO Executive Director*

February 9, 2017

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# Economic Development in Florida

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- State partners with EFI to expand and diversify Florida's economy.
- Florida's competitive business environment includes:
  - Lower taxes and reduced regulation
  - World-class educational institutions
  - Well-trained workforce
  - Strong infrastructure
  - Low crime
  - And a great quality of life
- Incentives are used for competitive deals to tip the scales in Florida's favor when a company could choose to expand in or relocate to another state or another country.



# Protecting Taxpayers' Investments

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- Gov. Rick Scott reformed the state's incentive process to ensure transparency and accountability, while protecting taxpayers' dollars.
- DEO holds companies accountable by requiring stringent performance-based contracts.
- Performance-based contracts ensure job creation, capital investment and average wages are met or exceeded before any incentives contract milestone is paid.
- These performance claims are audited by a third-party auditor after a company submits the required information to DEO.

# Active Incentive Projects

Program Results	Qualified Target Industry	Quick Action Closing Fund	Comments
Contract Job Requirement (Total Project)	40,424	38,617	Number of jobs these businesses have committed to create over the life of the contract.
Jobs Due (as of Latest FY)	10,524	10,841	Number of jobs these businesses are contractually obligated to have in place as of their last reporting period.
Confirmed Job Performance	13,303	12,307	Number of net new jobs the state has confirmed have been created by these businesses.
Percent Achieved	126%	114%	Businesses created more (or fewer) jobs than originally committed.

# Escrow Fund Balance and Anticipated Payments

Escrow Fund Balance (Jan. 2017): \$115,510,772

## ESCROW ANTICIPATED PAYMENTS

Date	Payment Year	Amount	GR	SEED
2015 December	2016-17	\$11,470,615.00	\$449,111.00	\$11,021,504.00
2016 December	2017-18	\$17,602,274.00	\$6,095,553.00	\$11,506,721.00
2017 December	2018-19	\$21,556,954.00	\$4,224,222.00	\$17,332,732.00
2018 December	2019-20	\$15,357,111.00	\$2,677,111.00	\$12,680,000.00
2019 December	2020-21	\$10,176,111.00	\$2,031,111.00	\$8,145,000.00
2020 December	2021-22	\$10,811,667.00	\$1,376,667.00	\$9,435,000.00
2021 December	2022-23	\$7,087,778.00	\$627,778.00	\$6,460,000.00
2022 December	2023-24	\$6,358,887.00	\$553,887.00	\$5,805,000.00
2023 December	2024-25	\$5,835,000.00	\$2,750,000.00	\$3,085,000.00
2024 December	2025-26	\$2,595,000.00	\$0.00	\$2,595,000.00
2025 December	2026-27	\$2,000,000.00	\$0.00	\$2,000,000.00
2026 December	2027-28	\$2,175,000.00	\$0.00	\$2,175,000.00
2027 December	2028-29	\$0.00	\$0.00	\$0.00
2028 December	2029-30	\$2,250,000.00	\$2,250,000.00	\$0.00
	Total	\$115,510,772.00	\$23,035,440.00	\$92,475,332.00





**THE FLORIDA SENATE**  
**APPEARANCE RECORD**

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

2/9/17

Meeting Date

Bill Number (if applicable)

Topic update on status of Enterprise Fl, Inc Amendment Barcode (if applicable)

Name Stan Connally

Job Title Vice Chair of Enterprise Florida

Address 101 W. Monroe St. Ste 1000  
Street

Phone (850) 298-6644

Tallahassee FL 32301  
City State Zip

Email stconnal@southernco.com

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
(The Chair will read this information into the record.)

Representing Enterprise Florida, Inc.

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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S-001 (10/14/14)

**THE FLORIDA SENATE**  
**APPEARANCE RECORD**

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

2/9/17  
Meeting Date

\_\_\_\_\_  
Bill Number (if applicable)

Topic update on status of Enterprise FL inc.

\_\_\_\_\_  
Amendment Barcode (if applicable)

Name Eric Silagy

Job Title Chair, Team Florida Marketing Partnership

Address 101 b-manroe street ste 1000  
Street

Phone (850) 298 6644

Tallahassee FL 32301  
City State Zip

Email eric.silagya@fpl.com

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
(The Chair will read this information into the record.)

Representing Team Florida

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

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THE FLORIDA SENATE  
**APPEARANCE RECORD**

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

2/9/17

Meeting Date

Bill Number (if applicable)

Topic Economic + Workforce Development

Amendment Barcode (if applicable)

Name Sylvia Jackson, PhD

Job Title Executive Director

Address 201 Martin Luther King Jr Blvd

Phone (850) 875-8324

Street

Quincy

City

FL

State

32351

Zip

Email jacksons@gcpsmail.com

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
(The Chair will read this information into the record.)

Representing Gadsden County Development Council

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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S-001 (10/14/14)



THE FLORIDA SENATE  
**APPEARANCE RECORD**

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

2-9-2017

Meeting Date

Bill Number (if applicable)

Topic Enterprise Florida

Amendment Barcode (if applicable)

Name Kelly Smallridge

Job Title President & CEO

Address 310 Evernitha Street

Phone (561) 835-1008

Street

West Palm Beach, FL 33401

Email ksmallridge@bd.org

City

State

Zip

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
(The Chair will read this information into the record.)

Representing Business Development Board of PBC (Palm Beach)

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

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THE FLORIDA SENATE  
**APPEARANCE RECORD**

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

2-9-17

Meeting Date

PCB CCS 17-01

Bill Number (if applicable)

Topic Supporting Enterprise Florida in Governor's Budget Amendment Barcode (if applicable)

Name Maria Mead

Job Title Campus President Keiser University

Address 1700 Halstead Blvd.

Phone 850-906-9494

Street

Tallahassee Fl.

City

State

32309

Zip

Email Mariam@keiseruniversity.edu

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
(The Chair will read this information into the record.)

Representing Self

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

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S-001 (10/14/14)

# THE FLORIDA SENATE APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

2-9-17

Meeting Date

Bill Number (if applicable)

Topic Support of Enterprise Florida funding in Governor's Budget

Amendment Barcode (if applicable)

Name Jim Miller

Job Title Director of External Affairs - Koger University

Address 1900 W. Commercial Dr.

Phone 954-646-6083

Street

Fl. Lauderdale Fl. 33309

Email j.miller@kogeruniversity.edu

City

State

Zip

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
(The Chair will read this information into the record.)

Representing Self

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

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THE FLORIDA SENATE

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

11/9/17  
Meeting Date

PCB CS 17-01  
Bill Number (if applicable)

Topic Supporting Enterprise Florida

Amendment Barcode (if applicable)

Name William C. Grotlow

Job Title OT Assistant Program Director at Kaiser University

Address 1700 Halstead Blvd. Phone 850-906-9404

Tombhasset, Florida 32309 Email wgrotlow@kaiseruniversity.edu

Speaking: [X] For [ ] Against [ ] Information

Waive Speaking: [X] In Support [ ] Against  
(The Chair will read this information into the record.)

Representing SELF

Appearing at request of Chair: [ ] Yes [X] No

Lobbyist registered with Legislature: [ ] Yes [X] No

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THE FLORIDA SENATE

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

2/9/17

Meeting Date

PCB-CLS-1701

Bill Number (if applicable)

Topic Supporting Enterprise Florida Funding in Governor's Budget

Amendment Barcode (if applicable)

Name Tameka Smith

Job Title Director of Student Services

Address 1700 Halstead Blvd

Phone (850) 906-9494

Street

Tallahassee

FL

State

32308

Zip

Email Tsmith@keiseruniversity.edu

Speaking: [X] For [ ] Against [ ] Information

Waive Speaking: [X] In Support [ ] Against (The Chair will read this information into the record.)

Representing Self

Appearing at request of Chair: [ ] Yes [X] No

Lobbyist registered with Legislature: [ ] Yes [X] No

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THE FLORIDA SENATE

APPEARANCE RECORD

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2/9/17

Meeting Date

PCB-CIS-17-01  
Bill Number (if applicable)

Topic Supporting Enterprise Florida Funding in Governor's Budget Amendment Barcode (if applicable)

Name Doris Wilkerson

Job Title Medical Assisting Program Director Keesler University

Address 1700 Halstead Blvd Street

Phone 601-926-9494 ext 112

Tallahassee City Florida State 32309 Zip

Email dorison@keesleruniversity.edu

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
(The Chair will read this information into the record.)

Representing Self

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

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THE FLORIDA SENATE

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

2-9-17

Meeting Date

PLD CCS 17-0

Bill Number (if applicable)

Topic Supporting Enterprise Florida in Governor's Budget

Amendment Barcode (if applicable)

Name P. Charlene Whiddon

Job Title Nursing Program Director - Keiser University

Address 1700 Halstead Blvd

Phone 906-9494

Street

Tallahassee Florida 32309

Email pwhiddon@keiseruniversity.edu

City

State

Zip

Speaking: [ ] For [ ] Against [ ] Information

Waive Speaking: [x] In Support [ ] Against (The Chair will read this information into the record.)

Representing

Appearing at request of Chair: [ ] Yes [x] No

Lobbyist registered with Legislature: [ ] Yes [x] No

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THE FLORIDA SENATE

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

2/9/17

Meeting Date

PCB00517-01

Bill Number (if applicable)

Topic Supporting Enterprise Florida, Inc. funding in Governor's Budget Amendment Barcode (if applicable)

Name Jacqueline Boneri

Job Title Associate Vice President of Student Services at Keiser University

Address 1900 W. Commercial Blvd

Phone 954-776-4476

Street

Fort Lauderdale FL

33309

City

State

Zip

Email jboneri@keiseruniversity.edu

Speaking: [X] For [ ] Against [ ] Information

Waive Speaking: [X] In Support [ ] Against (The Chair will read this information into the record.)

Representing Self

Appearing at request of Chair: [ ] Yes [X] No

Lobbyist registered with Legislature: [ ] Yes [X] No

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# THE FLORIDA SENATE APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

2/9/17

Meeting Date

PCB.CCS 17-01

Bill Number (if applicable)

Topic Supporting Enterprise Florida funding in Budget

Amendment Barcode (if applicable)

Name Dr. Arkil Starke

Job Title College Professor - Keiser University

Address 6320 NW 26th Terrace

Phone 850.339.7876

Street

Gainesville

FL

32653

Email Astarke@keiseruniversity.edu

City

State

Zip

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
(The Chair will read this information into the record.)

Representing Self

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

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# THE FLORIDA SENATE APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

2/9/17

Meeting Date

PCB CLS 12-01

Bill Number (if applicable)

Topic Supporting Enterprise Florida Funding Governors Budget

Amendment Barcode (if applicable)

Name Chad Wilson

Job Title Radiologic Technology Program Director at Kaiser University

Address 1700 Halstead Blvd

Phone (850) 906-9494

Street

Tallahassee

FL

32309

City

State

Zip

Email chawilson@kaiseruniversity.edu

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
(The Chair will read this information into the record.)

Representing Self

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

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# THE FLORIDA SENATE APPEARANCE RECORD

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2/9/17

Meeting Date

RB CCS 17-01

Bill Number (if applicable)

Topic Supporting Enterprise Florida in Governor's Budget

Amendment Barcode (if applicable)

Name Richard Rubin

Job Title Associate Dean of Academic Affairs at Keiser University

Address 1700 Halstead Boulevard

Phone 850-906-9494

Street

Tallahassee

FL

32309

City

State

Zip

Email rrubin@keiseruniversity.edu

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
(The Chair will read this information into the record.)

Representing self

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

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THE FLORIDA SENATE

APPEARANCE RECORD

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2/9/17  
Meeting Date

PCB CCS 17-01  
Bill Number (if applicable)

Topic Supporting Enterprise Florida funding in Governor's Budget Amendment Barcode (if applicable)

Name Marta Leonida

Job Title Dean of Academic Affairs Kennesaw University

Address 1700 Hull Road Blvd Phone 850-906-9494  
Street

Tallahassee FL 32309 Email m.leonida@kennesaw.edu  
City State Zip

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
(The Chair will read this information into the record.)

Representing self

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

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# THE FLORIDA SENATE APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

2-9-2017  
Meeting Date

\_\_\_\_\_  
Bill Number (if applicable)

Topic Support Enterprise Florida funding in Governor's Budget Amendment Barcode (if applicable) \_\_\_\_\_

Name Jennie Ortiz

Job Title Bursar-Kaiser Univ. - Jacksonville

Address 13490 Gran Bay Pkwy #715  
Jacksonville, FL 32258  
Street City State Zip

Phone 561-929-7753

Email jortiz@gmail.com

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
(The Chair will read this information into the record.)

Representing Self

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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**THE FLORIDA SENATE**  
**APPEARANCE RECORD**

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

02/09/17

*Meeting Date*

\_\_\_\_\_  
*Bill Number (if applicable)*

Topic economic development programs

\_\_\_\_\_  
*Amendment Barcode (if applicable)*

Name Bob Swindell

Job Title President

Address 110 East Broward Blvd., Suite 1990

Phone 954-627-0131

*Street*

Fort Lauderdale

FL

33301

*City*

*State*

*Zip*

Email bswindell@GFLAlliance.org

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
*(The Chair will read this information into the record.)*

Representing Greater Fort Lauderdale Alliance & Florida Economic Development Council

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

*While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.*

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THE FLORIDA SENATE

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

2/9/17

Meeting Date

Bill Number (if applicable)

Topic Economic Development

Amendment Barcode (if applicable)

Name Beth Kirkland, ECD

Job Title Executive Director Florida Economic Dev Council

Address 3551 Blairstone Rd

Phone 850 212 1056

Street

Tallahassee FL 32301

City

State

Zip

Email bkirkland@fedc

online.org

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against

(The Chair will read this information into the record.)

Representing FL Economic Dev Council

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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# THE FLORIDA SENATE APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Meeting Date \_\_\_\_\_

Bill Number (if applicable) \_\_\_\_\_

Topic Support Enterprise Florida in Governor's Budget

Amendment Barcode (if applicable) \_\_\_\_\_

Name Dr. Edward Drabberg

Job Title Program Director - Hospitality Tourism Dept. Kaiser University

Address 9203 Creek Front Rd

Phone \_\_\_\_\_

Street

Jacksonville, FL 32256

Email \_\_\_\_\_

City

State

Zip

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
(The Chair will read this information into the record.)

Representing Self

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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THE FLORIDA SENATE  
**APPEARANCE RECORD**

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Meeting Date \_\_\_\_\_ Bill Number (if applicable) \_\_\_\_\_  
Topic Support for Enterprise F Amendment Barcode (if applicable) \_\_\_\_\_  
Name Keith A. NORDEN  
Job Title President and CEO  
Address ONE DAYTONA BLVD, Phone (386) 265-6332  
DAYTONA Beach, FL 32117 Email KNORDEN@TVETPC.COM  
Street City State Zip

Speaking:  For  Against  Information  
Waive Speaking:  In Support  Against  
*(The Chair will read this information into the record.)*

Representing TEAM VOLUSIA EDC, DAYTONA Beach, FL

Appearing at request of Chair:  Yes  No  
Lobbyist registered with Legislature:  Yes  No

*While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.*

**This form is part of the public record for this meeting.**

THE FLORIDA SENATE  
**APPEARANCE RECORD**

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Feb 9, 2017

Meeting Date

Bill Number (if applicable)

Topic Economic Development Funding

Amendment Barcode (if applicable)

Name Robert Weissert ("Why-Cert")

Job Title Executive Vice President of FL Tax Watch

Address 106 N. Bronough St.

Phone 850.222.5052

Street

Tallahassee

FL

32301

Email rweissert@floridatxwatch.org

City

State

Zip

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
(The Chair will read this information into the record.)

Representing Florida Tax Watch

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.

S-001 (10/14/14)

THE FLORIDA SENATE  
**APPEARANCE RECORD**

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

2/9/17

Meeting Date

Bill Number (if applicable)

Topic EF1/VISIT FL

Amendment Barcode (if applicable)

Name Frank Walker

Job Title VP, CA

Address 136 Bronough St.  
Street

Phone 661-1200

Tallahassee FL  
City State Zip

Email fwalker@flchamber.com

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
(The Chair will read this information into the record.)

Representing FL Chamber of Commerce

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.

S-001 (10/14/14)

# THE FLORIDA SENATE APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

2-9-17

Meeting Date

Bill Number (if applicable)

Topic Support of Enterprise Florida Funding in Governor's Budget

Amendment Barcode (if applicable)

Name Rebecca Ketter

Job Title vice chancellor

Address 1900 W. Commercial Blvd., Suite 180

Phone 954-240-9362

City Ft. Lauderdale State Fl. Zip 33309

Email \_\_\_\_\_

Speaking:  For  Against  Information

Waive Speaking:  In Support  Against  
(The Chair will read this information into the record.)

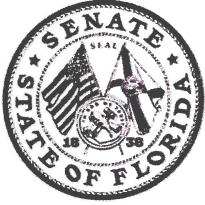
Representing Self

Appearing at request of Chair:  Yes  No

Lobbyist registered with Legislature:  Yes  No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

**This form is part of the public record for this meeting.**



## THE FLORIDA SENATE

Tallahassee, Florida 32399-1100

**COMMITTEES:**  
Environmental Preservation and  
Conservation, *Chair*  
Appropriations Subcommittee on the Environment  
and Natural Resources, *Vice Chair*  
Appropriations  
Appropriations Subcommittee on Health and  
Human Services  
Health Policy  
Rules

### SENATOR LAUREN FRANCES BOOK

*Democratic Leader Pro Tempore*  
32nd District

January 9, 2017

The Honorable Jack Latvala  
Chair, Appropriations Committee

Via email

Dear Chair Latvala:

As you are aware, I am pregnant and carrying twins. As a result of my high-risk pregnancy, my doctors have advised that with barely five weeks before delivery, it is not advisable to travel at the end of January, nor during the month of February. I will be present for Committee meetings this week but respectfully request that I be excused from any scheduled meetings held during the weeks of January 23rd, February 6th, February 13th, and February 20th.

I plan to closely monitor meetings from my home. It is my intention to relocate to Tallahassee for Session on Saturday, March 4th, 2017 and be present throughout the Session.

Thank you for your understanding and consideration of this request for excused absences.

Sincerely,

Lauren F. Book  
Senator, 32<sup>nd</sup> District

A handwritten signature in blue ink, appearing to read "LF Book", with a long horizontal flourish extending to the right.

Cc: President Negron

Mr. Mike Hansen, Staff Director; Ms. Alicia Weiss, Committee Administrative Assistant

REPLY TO:

□ 202 Senate Office Building, 404 South Monroe Street, Tallahassee, Florida 32399-1100 (850) 487-5032

Senate's Website: [www.flsenate.gov](http://www.flsenate.gov)

**JOE NEGRON**  
President of the Senate

**ANITERE FLORES**  
President Pro Tempore

# CourtSmart Tag Report

Room: KN 412

Case No.:

Type:

Caption: Senate Appropriations Committee

Judge:

Started: 2/9/2017 1:07:08 PM

Ends: 2/9/2017 3:27:34 PM Length: 02:20:27

1:07:10 PM	Sen. Latvala (Chair)
1:08:30 PM	TAB 1 - Presentation on the Governor's Fiscal Year 2017-2018 Budget Recommendations
1:09:09 PM	Cynthia Kelly, Director of Office of Policy and Budget, Executive Office of Governor
1:24:30 PM	Sen. Latvala
1:24:46 PM	Sen. Powell
1:25:02 PM	Sen. Latvala
1:25:08 PM	C. Kelly
1:26:40 PM	Sen. Latvala
1:26:56 PM	C. Kelly
1:26:57 PM	Sen. Latvala
1:27:12 PM	TAB 2 - Presentation on 2016 Economic Evaluation for Select State Development Incentive Programs
1:27:55 PM	Amy Baker, Coordinator, Office of Economic and Demographic Research
1:27:59 PM	Sen. Latvala
1:28:02 PM	A. Baker
1:34:09 PM	Sen. Latvala
1:34:47 PM	A. Baker
1:35:41 PM	Sen. Latvala
1:35:53 PM	A. Baker
1:36:23 PM	Sen. Latvala
1:36:54 PM	Sen. Bradley
1:37:37 PM	Sen. Latvala
1:37:46 PM	Sen. Bradley
1:37:48 PM	Sen. Latvala
1:37:50 PM	A. Baker
1:42:04 PM	Sen. Latvala
1:42:30 PM	A. Baker
1:42:42 PM	Sen. Latvala
1:42:53 PM	A. Baker
1:43:20 PM	Sen. Latvala
1:43:40 PM	A. Baker
1:43:41 PM	Sen. Latvala
1:43:44 PM	A. Baker
1:43:46 PM	Sen. Latvala
1:43:52 PM	A. Baker
1:45:05 PM	Sen. Latvala
1:45:09 PM	Sen. Simmons
1:45:57 PM	A. Baker
1:45:59 PM	Sen. Simmons
1:46:07 PM	A. Baker
1:47:29 PM	Sen. Simmons
1:47:46 PM	A. Baker
1:47:47 PM	Sen. Simmons
1:48:24 PM	A. Baker
1:48:31 PM	Sen. Latvala
1:48:43 PM	Sen. Gibson
1:49:07 PM	A. Baker
1:50:14 PM	Sen. Gibson
1:51:00 PM	A. Baker
1:52:49 PM	Sen. Gibson
1:53:45 PM	A. Baker
1:54:21 PM	Sen. Latvala
1:54:23 PM	Sen. Montford

1:54:35 PM	A. Baker
1:56:09 PM	Sen. Montford
1:56:35 PM	A. Baker
1:57:41 PM	Sen. Montford
1:58:55 PM	A. Baker
1:59:20 PM	Sen. Montford
1:59:41 PM	Sen. Latvala
1:59:46 PM	Sen. Powell
2:00:06 PM	A. Baker
2:00:07 PM	Sen. Powell
2:00:33 PM	A. Baker
2:01:04 PM	Sen. Latvala
2:01:09 PM	Sen. Simmons
2:01:40 PM	A. Baker
2:01:41 PM	Sen. Simmons
2:01:43 PM	A. Baker
2:02:06 PM	Sen. Simmons
2:02:53 PM	A. Baker
2:02:59 PM	Sen. Simmons
2:03:01 PM	A. Baker
2:03:04 PM	Sen. Simmons
2:03:57 PM	A. Baker
2:06:45 PM	Sen. Simmons
2:06:55 PM	Sen. Latvala
2:06:57 PM	A. Baker
2:06:59 PM	Sen. Simmons
2:07:20 PM	Sen. Latvala
2:07:20 PM	A. Baker
2:07:23 PM	Sen. Latvala
2:07:29 PM	Sen. Montford
2:07:51 PM	A. Baker
2:07:54 PM	Sen. Montford
2:07:57 PM	A. Baker
2:08:13 PM	Sen. Latvala
2:09:41 PM	A. Baker
2:13:46 PM	Sen. Brandes (Chair)
2:13:55 PM	A. Baker
2:17:07 PM	Sen. Latvala
2:17:23 PM	TAB 3 - Update on the Status of Enterprise Florida, Inc., Contracts
2:17:48 PM	Cissy Proctor, Executive Director, Department of Economic Opportunity
2:25:43 PM	Sen. Latvala
2:26:34 PM	Stan Connally, Vice Chair, Enterprise Florida, Inc.
2:31:49 PM	Sen. Latvala
2:32:43 PM	S. Connally
2:33:59 PM	Sen. Latvala
2:34:29 PM	Eric Silagy, Chair, Team Florida Marketing Partnership
2:42:59 PM	Sen. Latvala
2:43:01 PM	Sen. Brandes
2:43:21 PM	E. Silagy
2:44:12 PM	Sen. Brandes
2:44:23 PM	E. Silagy
2:45:46 PM	Sen. Latvala
2:45:48 PM	Sen. Montford
2:46:05 PM	E. Silagy
2:47:41 PM	Sen. Montford
2:47:50 PM	E. Silagy
2:49:38 PM	Sen. Montford
2:49:41 PM	Sen. Latvala
2:50:27 PM	Sylvia Jackson, PhD, Executive Director, Gadsden County Development Council
2:54:13 PM	Sen. Latvala
2:54:37 PM	Kelly Smallridge, President and CEO, Business Development Board of Palm Beach County
2:59:32 PM	Sen. Latvala

2:59:38 PM Sen. Benacquisto  
3:00:06 PM K. Smallridge  
3:00:09 PM Sen. Latvala  
3:00:51 PM Belinda Keiser, Vice Chancellor, Keiser University  
3:01:13 PM Sen. Latvala  
3:01:20 PM Maria Mead, Campus President, Keiser University  
3:01:26 PM Jon Miller, Director of External Affairs, Keiser University  
3:01:31 PM William Gielow, Assistant Program Director, Keiser University  
3:01:41 PM Tameka Smith, Director of Student Services, Keiser University  
3:01:47 PM Doris Wildermen, Medical Assistant Program Director, Keiser University  
3:01:57 PM P. Charlene Whiddon, Nursing Program Director, Keiser University  
3:02:03 PM Jacqueline Boneri, Associate Vice President of Student Services, Keiser University  
3:02:12 PM Dr. Arkil Starke, College Professor, Keiser University  
3:02:20 PM Chad Wilson, Radiologic Technology Program Director, Keiser University  
3:02:28 PM Richard Rubin, Associate Dean of Academic Affairs, Keiser University  
3:02:35 PM Marta Leonide, Dean of Academic Affairs, Keiser University  
3:02:42 PM Jennie Ortiz, Bursar, Keiser University  
3:02:49 PM B. Keiser  
3:04:56 PM Sen. Latvala  
3:05:42 PM Bob Swindell, President, Greater Fort Lauderdale Alliance and Florida Economic Development Council  
3:08:06 PM Sen. Latvala  
3:08:25 PM Dr. Edward Dramberger, Hospitality Program Director, Keiser University  
3:08:48 PM Keith A. Norden, President and CEO, Team Volusia Economic Development Corporation  
3:10:32 PM Sen. Latvala  
3:10:54 PM Robert Weissert, Executive Vice President, Florida Tax Watch  
3:12:45 PM Sen. Latvala  
3:13:15 PM R. Weissert  
3:14:06 PM Sen. Latvala  
3:14:25 PM R. Weissert  
3:16:34 PM Sen. Latvala  
3:16:40 PM R. Weissert  
3:16:45 PM Sen. Latvala  
3:17:01 PM R. Weissert  
3:17:03 PM Sen. Latvala  
3:17:16 PM Sen. Powell  
3:17:37 PM R. Weissert  
3:18:50 PM Sen. Latvala  
3:18:53 PM Sen. Gibson  
3:19:42 PM R. Weissert  
3:20:49 PM Sen. Gibson  
3:22:00 PM R. Weissert  
3:23:32 PM Sen. Latvala  
3:23:38 PM Sen. Brandes  
3:24:05 PM R. Weissert  
3:24:17 PM Sen. Latvala  
3:24:19 PM R. Weissert  
3:24:32 PM Sen. Latvala  
3:24:38 PM Sen. Simmons  
3:25:15 PM Sen. Latvala  
3:25:16 PM R. Weissert  
3:25:18 PM Sen. Latvala  
3:25:46 PM Frank Walker, Vice President/LA, Florida Chamber of Commerce  
3:25:52 PM Sen. Latvala  
3:25:54 PM F. Walker  
3:27:02 PM Sen. Latvala