1. **Title of Project:** Home Builders Institute (HBI) Building Careers for Veterans

2. **Senate Sponsor:** Anitere Flores

3. **Date of Submission:** 01/08/2018

4. **Project/Program Description:**
   Home Builders Institute (HBI), a national leader for career training in the building industry, proposes to expand upon the success of the current program and target eligible veterans, military personnel or transitioning veteran offenders in their home community.

5. **State Agency Contacted?** Yes
   a. If yes, which state agency? Department of Economic Opportunity
   b. If no, which is the most appropriate state agency to place an appropriation for the issue being requested?

6. **Amount of Non-recurring Requested for fiscal year 2018-19:**

<table>
<thead>
<tr>
<th>Amount Requested for Operations</th>
<th>Amount Requested for Fixed Capital Outlay</th>
<th>Total Amount of Requested State Funds</th>
</tr>
</thead>
<tbody>
<tr>
<td>750,000</td>
<td></td>
<td>750,000</td>
</tr>
</tbody>
</table>

7. **Type, amount and percent of matching funds available for this project for fiscal year 2018-19:**

<table>
<thead>
<tr>
<th>Type</th>
<th>Amount</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Federal</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>State (excluding the amount of this request)</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Local</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Other</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>0</td>
<td>0.0 %</td>
</tr>
</tbody>
</table>

8. **Total Project Cost for fiscal year 2018-19 (including the Total Amount of Requested State Funds):** 750,000

9. **Previous Year Funding Details:**
   a. Has funding been provided in a previous state budget for this activity? **No**
   b. In the previous 5 fiscal years, how many years was funding provided? (Optional)
   c. What is the most recent fiscal year the project was funded?
   d. Were the funds provided in the most recent fiscal year subsequently vetoed?
   e. Complete the following Worksheet.
The Florida Senate
Local Funding Initiative Request - Fiscal Year 2018-2019

Input Prior FY Appropriation for this project for FY 2017-18
(If appropriated in FY 2017-18 enter the appropriated amount, even if vetoed.)

<table>
<thead>
<tr>
<th>Column:</th>
<th>A</th>
<th>B</th>
<th>C</th>
</tr>
</thead>
<tbody>
<tr>
<td>Funds Description:</td>
<td>Prior Year Recurring Funds *</td>
<td>Prior Year Nonrecurring Funds *</td>
<td>Total Funds Appropriated (Column A + Column B)</td>
</tr>
</tbody>
</table>

Input Amounts:

10. Is future-year funding likely to be requested?
   Yes
   a. If yes, indicate non-recurring amount per year.
      $750,000

11. Program Performance:
   a. What is the specific purpose or goal that will be achieved by the funds requested?
      The program promises job readiness and career connections for eligible veterans, military personnel or transitioning veteran offenders seeking vocational skills and employment opportunities. The goal is to assist participants to become gainfully employed within the community and to provide opportunities for stackable, portable, industry-recognized credentials. Services also enable businesses to obtain highly skilled, certified workers, which increases tax revenues and reduces unemployment.

   b. What are the activities and services that will be provided to meet the intended purpose of these funds?
      The program promises job readiness and career connections for eligible veterans, military personnel or transitioning veteran offenders seeking vocational skills and employment opportunities. The goal is to assist participants to become gainfully employed within the community and to provide opportunities for stackable, portable, industry-recognized credentials. Services also enable businesses to obtain highly skilled, certified workers, which increases tax revenues and reduces unemployment.

   c. How will the funds be expended?

<table>
<thead>
<tr>
<th>Spending Category</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administrative Costs</td>
<td>Project management costs including recruitment, management over implementation and training</td>
<td>74,530</td>
</tr>
</tbody>
</table>

☑ Executive Director/Project Head Salary and Benefits
<table>
<thead>
<tr>
<th>Category</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operations, information dissemination, program fidelity and compliance, information accessibility, and general oversight.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>☑ Other Salary and Benefits</td>
<td>Indirect costs allocation for administrative overhead including Human Resource management, Financial management, Technology Management, and Executive Office Management.</td>
<td>102,163</td>
</tr>
<tr>
<td>☐ Expense/Equipment/Travel/Supplies/Other</td>
<td>Includes direct costs to accomplish the program deliverables. This includes communications, supplies and equipment, local travel, training materials, tools and equipment, and certification costs.</td>
<td>56,349</td>
</tr>
<tr>
<td>☐ Consultants/Contracted Services/Study</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Operational Costs</td>
<td></td>
<td></td>
</tr>
<tr>
<td>☑ Salary and Benefits</td>
<td>Indirect costs allocation for administrative overhead including Human Resource management, Financial management, Technology Management, and Executive Office Management.</td>
<td>516,958</td>
</tr>
<tr>
<td>☐ Consultants/Contracted Services/Study</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fixed Capital Construction/Major Renovation</td>
<td></td>
<td></td>
</tr>
<tr>
<td>☐ Construction/Renovation/Land/Planning</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Engineering</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
d. What are the direct services to be provided to citizens by the appropriations project?

   The program promises job readiness and career connections for eligible veterans, military personnel or transitioning veteran offenders seeking vocational skills and employment opportunities.

e. Who is the target population served by this project? How many individuals are expected to be served?

   The program promises job readiness and career connections for eligible veterans, military personnel or transitioning veteran offenders seeking vocational skills and employment opportunities.

f. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

   Vocational skill completion and training completion - number of industry-recognized credentials earned as a result of the training. Adding skilled workers to the labor force - number of HBI program participants connected with employers.

g. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?

   Financial consequences are to be imposed if 80% of each deliverable goal is not achieved.

12. The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owner(s) of the facility and the entity.

   N/A

13. Requestor Contact Information:
   a. Name: John A. Courson
   b. Organization: Home Builder Institute
   c. Email: jcourson@hbi.org
   d. Phone Number: (202)266-8900

14. Recipient Contact Information:
   a. Organization: Home Builder Institute
   b. County: Duval, Orange
   c. Organization Type:
      ☑ For Profit
      ☑ Non Profit 501(c) (3)
      ☑ Non Profit 501(c) (4)
      ☑ Local Entity
      ☑ University or College
      ☑ Other (Please specify)
   d. Contact Name: Tadar Muhammad
e. E-mail Address: tmuhammad@hbi.org
f. Phone Number: (863)557-5054

15. If there is a registered lobbyist, fill out the lobbyist information below.
a. Name: Frank Mayernick
b. Firm: The Mayernick Group
c. Email: frank@themayernickgroup.com
d. Phone Number: (850)251-8898