1. **Title of Project:** National Cyber Partnership - Cyber Training for Veterans

2. **Senate Sponsor:** Dana Young

3. **Date of Submission:** 01/09/2018

4. **Project/Program Description:**
   Continue a program providing standalone, fast-track, competency-based cyber classes to Veterans in Florida, including preparation for industry certification exams.

5. **State Agency Contacted? Yes**
   a. If yes, which state agency? Department of Economic Opportunity
   b. If no, which is the most appropriate state agency to place an appropriation for the issue being requested?

6. **Amount of Non-recurring Requested for fiscal year 2018-19:**

<table>
<thead>
<tr>
<th>Amount Requested for Operations</th>
<th>Amount Requested for Fixed Capital Outlay</th>
<th>Total Amount of Requested State Funds</th>
</tr>
</thead>
<tbody>
<tr>
<td>749,500</td>
<td>749,500</td>
<td>749,500</td>
</tr>
</tbody>
</table>

7. **Type, amount and percent of matching funds available for this project for fiscal year 2018-19:**

<table>
<thead>
<tr>
<th>Type</th>
<th>Amount</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Federal</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>State (excluding the amount of this request)</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Local</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>Other</td>
<td>0</td>
<td>0.0%</td>
</tr>
<tr>
<td>TOTAL</td>
<td>0</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

8. **Total Project Cost for fiscal year 2018-19 (including the Total Amount of Requested State Funds):** 749,500

9. **Previous Year Funding Details:**
   a. Has funding been provided in a previous state budget for this activity? **No**
   b. In the previous 5 fiscal years, how many years was funding provided? (Optional)
   c. What is the most recent fiscal year the project was funded?
   d. Were the funds provided in the most recent fiscal year subsequently vetoed?
   e. Complete the following Worksheet.
### The Florida Senate

**Local Funding Initiative Request - Fiscal Year 2018-2019**

### 10. Is future-year funding likely to be requested?

**Yes**

a. If yes, indicate non-recurring amount per year.

$749,500

### 11. Program Performance:

a. **What is the specific purpose or goal that will be achieved by the funds requested?**

Despite the growth of cybersecurity programs at colleges and universities, the pipeline of qualified job candidates with the skills sought by employers remains insufficient to fill unfilled cyber jobs and meet the associated growing demand, with over 50,000 current open cyber jobs in Florida (Florida Bureau of Labor Statistics). Cyber Partnership will continue to support the development of degree programs with academic partners, and broader vocational programs.

b. **What are the activities and services that will be provided to meet the intended purpose of these funds?**

Develop curriculum and provide cyber-security training and job placement for Veterans in Florida. Job training and placement for under employed and unemployed Veterans in Florida.

c. **How will the funds be expended?**

<table>
<thead>
<tr>
<th>Spending Category</th>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administrative Costs</td>
<td></td>
<td></td>
</tr>
<tr>
<td>☐ Executive Director/Project Head Salary and Benefits</td>
<td></td>
<td></td>
</tr>
<tr>
<td>☑ Other Salary and Benefits</td>
<td>Curriculum and Course Planning and Development, and Quality Review.</td>
<td>200,000</td>
</tr>
<tr>
<td>Expense/Equipment/Travel/Supplies/Other</td>
<td>Classroom rental, Cloud Services, and Marketing Materials.</td>
<td>146,000</td>
</tr>
<tr>
<td>Consultants/Contracted Services/Study</td>
<td>Curriculum and Course Planning, Development, Delivery and administration, portal development and management, systems engineering and provisioning, operating agreements, and legal review.</td>
<td>403,500</td>
</tr>
</tbody>
</table>

**Operational Costs**

- Salary and Benefits
- Expense/Equipment/Travel/Supplies/Other
- Consultants/Contracted Services/Study
- Fixed Capital Construction/Major Renovation
- Construction/Renovation/Land/Planning Engineering

**TOTAL** | 749,500 |

**d. What are the direct services to be provided to citizens by the appropriations project?**

> Job training and placement for under employed and unemployed Veterans in Florida.

**e. Who is the target population served by this project? How many individuals are expected to be served?**

> Veterans, jobless persons, university and college students.

**f. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?**

> This program helps to provide a skilled workforce in the cybersecurity field, where there are a fast increasing number of unfilled positions.

**g. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?**

> Revocation of funds.
12. The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owner(s) of the facility and the entity.
   N/A

13. Requestor Contact Information:
   a. Name: Michael Shapiro
   b. Organization: National Cyer Partnership
   c. Email: mfshapiro@national-cyber.org
   d. Phone Number: (813)922-3600

14. Recipient Contact Information:
   a. Organization: National Cyer Partnership
   b. County: Hillsborough
   c. Organization Type:
      ○ For Profit
      ⊗ Non Profit 501(c) (3)
      ○ Non Profit 501(c) (4)
      ○ Local Entity
      ○ University or College
      ○ Other (Please specify)
   d. Contact Name: Michael Shapiro
   e. E-mail Address: mfshapiro@national-cyber.org
   f. Phone Number: (813)922-3600

15. If there is a registered lobbyist, fill out the lobbyist information below.
   a. Name: Slater Bayliss
   b. Firm: The Advocacy Group at Cardenas Partners
   c. Email: swb@cardenaspartners.com
   d. Phone Number: (850)222-8900