



# The Florida Senate

## Local Funding Initiative Request - Fiscal Year 2018-2019

1. **Title of Project:** Cyber Security Training Center

2. **Senate Sponsor:** Rene Garcia

3. **Date of Submission:** 01/04/2018

4. **Project/Program Description:**

Miami Dade College seeks to create the first Cybersecurity Training Center in South Florida to prepare entry level, mid-career and expert professionals through reality-based, hands-on cyber threat scenarios alleviating the security professionals' shortage of more than 1,000 positions currently open in the region and more than 15,000 vacancies across the state of Florida.

5. **State Agency Contacted?** No

a. If yes, which state agency?

b. If no, which is the most appropriate state agency to place an appropriation for the issue being requested?  
Department of Education

6. **Amount of Non-recurring Requested for fiscal year 2018-19:**

Amount Requested for Operations	Amount Requested for Fixed Capital Outlay	Total Amount of Requested State Funds
950,000		950,000

7. **Type, amount and percent of matching funds available for this project for fiscal year 2018-19:**

Type	Amount	Percent
Federal	0	0.0%
State (excluding the amount of this request)	0	0.0%
Local	0	0.0%
Other	0	0.0%
TOTAL	0	0.0 %

8. **Total Project Cost for fiscal year 2018-19 (including the Total Amount of Requested State Funds):** 950,000

9. **Previous Year Funding Details:**

a. Has funding been provided in a previous state budget for this activity? No

b. In the previous 5 fiscal years, how many years was funding provided? (Optional)

c. What is the most recent fiscal year the project was funded?



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- d. Were the funds provided in the most recent fiscal year subsequently vetoed?
- e. Complete the following Worksheet.

FY:	<b>Input Prior FY Appropriation for this project for FY 2017-18</b>		
	A	B	C
	(If appropriated in FY 2017-18 enter the appropriated amount, even if vetoed.)		
Column:	A	B	C
Funds Description:	Prior Year Recurring Funds *	Prior Year Nonrecurring Funds *	Total Funds Appropriated (Column A + Column B)
Input Amounts:			

**10. Is future-year funding likely to be requested?**

No

**11. Program Performance:**

**a. What is the specific purpose or goal that will be achieved by the funds requested?**

The primary need to be addressed is the lack of skilled workers to fill cybersecurity positions. The primary goal is to grow the cybersecurity workforce by meeting the following objectives: - To provide students and community members with the theory and hands-on skills for entry level positions in cybersecurity; and - To provide existing security professionals with in-depth training through real, hands-on scenarios focused on preventing and responding to cyber threats and natural disasters.

**b. What are the activities and services that will be provided to meet the intended purpose of these funds?**

The primary need to be addressed is the lack of skilled workers to fill cybersecurity positions. The primary goal is to grow the cybersecurity workforce by meeting the following objectives: - To provide students and community members with the theory and hands-on skills for entry level positions in cybersecurity; and - To provide existing security professionals with in-depth training through real, hands-on scenarios focused on preventing and responding to cyber threats and natural disasters.

**c. How will the funds be expended?**

Spending Category	Description	Amount
Administrative Costs		
<input checked="" type="checkbox"/> Executive Director/Project Head Salary and Benefits	Full-time Project Head to launch the Center; coordinate the development of training program curricula with faculty;	95,000



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	and foster connections with industry stakeholders to drive the recruitment pipeline, event organization, and job placement.	
<input checked="" type="checkbox"/> Other Salary and Benefits	Full-time Lab Manager to schedule training programs and to keep equipment and services functional and available for trainees.	65,000
<input type="checkbox"/> Expense/Equipment/Travel/Supplies/Other		
<input type="checkbox"/> Consultants/Contracted Services/Study		
Operational Costs		
<input checked="" type="checkbox"/> Salary and Benefits	(2) Part-time Instructors to teach the training courses (2) Part-time Assistants to support instructors and trainees during hands-on activities (1) Part-time Mentor to support entry level trainees to complete the program and to get a job in the field.	190,000
<input checked="" type="checkbox"/> Expense/Equipment/Travel/Supplies/Other	-Technology equipment (hardware and software) to meet the technical requirements of a cyber range facility. -Scholarships for low income or jobless participants - Industry certification costs	550,000
<input checked="" type="checkbox"/> Consultants/Contracted Services/Study	1) Industry consultant to provide guidance in the appropriate hardware and software required to implement a cyber range and to review relevance and alignment of the training programs to industry	50,000



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	standards and needs	
Fixed Capital Construction/Major Renovation		
<input type="checkbox"/> Construction/Renovation/Land/Planning Engineering		
TOTAL		950,000

**d. What are the direct services to be provided to citizens by the appropriations project?**

Scholarships for low-income or jobless participants to receive the training at no cost - Networking events for trainees who are entry-level candidates and current professionals from the field for job recruitment - Recommendations for work placements at partner companies whose employees are in the current trainee pipeline.

**e. Who is the target population served by this project? How many individuals are expected to be served?**

Economically disadvantaged persons, At-risk youth, Jobless persons, College students seeking a high-skilled training and certification.

**f. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?**

Project success will be measured in terms of the number of trainees' successfully completing training and being placed in jobs. For entry-level trainees, the target is to serve 100 trainees per year, with 80% of those served receiving credentials (industry certification or college credit certificate) and 65% entering the workforce. For existing security professionals, the goal is to serve 100 trainees annually, with 90% successfully completing training.

**g. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?**

Withhold a percentage of funding until deliverables are met.

**12. The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owner(s) of the facility and the entity.**

No Capital Outlay Funding.

**13. Requestor Contact Information:**

- a. **Name:** Eduardo Padron
- b. **Organization:** President, Miami Dade College
- c. **Email:** vhernand@mdc.edu
- d. **Phone Number:** (305)298-4878

**14. Recipient Contact Information:**



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**a. Organization:** Miami Dade College

**b. County:** Miami-Dade

**c. Organization Type:**

- For Profit
- Non Profit 501(c) (3)
- Non Profit 501(c) (4)
- Local Entity
- University or College
- Other (Please specify)

**d. Contact Name:** Victoria Hernandez

**e. E-mail Address:** vhernand@mdc.edu

**f. Phone Number:** (305)298-4878

**15. If there is a registered lobbyist, fill out the lobbyist information below.**

**a. Name:** Monica Rodriguez

**b. Firm:** Ballard Associates

**c. Email:** monica@ballardfl.com

**d. Phone Number:** (850)766-6287