



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2020-2021

LFIR # 2447

1. **Project Title**
2. **Senate Sponsor**
3. **Date of Request**

4. **Project/Program Description**

Provide funding to the Department of Economic Opportunity to use to alleviate employer skill gaps for Florida employers using workforce assessments, job profiling, and curriculum; boost attainment of credentials and degrees by profiling and aligning skill standards; boost economic development competitiveness and create sustainability through implementation of a workforce-ready ecosystem; and help employers create a more efficient recruitment and retention pipeline for prospective employees.

5. **State Agency to receive requested funds**

State Agency contacted? Yes No

6. **Amount of the Nonrecurring Request for Fiscal Year 2020-2021**

Type of Funding	Amount
Operations	<input style="width: 100%;" type="text" value="2,000,000"/>
Fixed Capital Outlay	<input style="width: 100%;" type="text" value="000"/>
Total State Funds Requested	2,000,000

7. **Total Project Cost for Fiscal Year 2020-2021 (including matching funds available for this project)**

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	<input style="width: 100%;" type="text" value="2000000"/>	<input style="width: 100%;" type="text" value="100.0 %"/>
Matching Funds		
Federal	<input style="width: 100%;" type="text" value="00"/>	<input style="width: 100%;" type="text" value="0 %"/>
State (excluding the amount of this request)	<input style="width: 100%;" type="text" value="00"/>	<input style="width: 100%;" type="text" value="0 %"/>
Local	<input style="width: 100%;" type="text" value="00"/>	<input style="width: 100%;" type="text" value="0 %"/>
Other	<input style="width: 100%;" type="text" value="00"/>	<input style="width: 100%;" type="text" value="0 %"/>
Total Project Costs for Fiscal Year 2020-2021	2,000,000	100 %

8. **Has this project previously received state funding?** Yes No

If yes, provide the most recent instance:

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		
<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>

9. **Is future-year funding likely to be requested?** Yes No

If yes, indicate nonrecurring amount per year.



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10. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits		
Other Salary and Benefits		
Expense/Equipment/Travel/Supplies/Other	Workforce assessments and curriculum.	1,250,000
Consultants/Contracted Services/Study	Workforce-ready ecosystem implementation, including onboarding, training, and job profiling; may include effectiveness/ROI study.	750,000
Operational Costs: Other		
Salary and Benefits		
Expense/Equipment/Travel/Supplies/Other		
Consultants/Contracted Services/Study		
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/Planning Engineering		
Total State Funds Requested (must equal total from question #6)		2,000,000



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11. Program Performance

- a. What specific purpose or goal will be achieved by the funds requested?

Alleviate employer skill gaps for Florida employers using workforce assessments, job profiling, and curriculum; boost attainment of credentials and degrees by profiling and aligning skill standards; boost economic development competitiveness and create sustainability through implementation of a workforce-ready ecosystem; and help employers create a more efficient recruitment and retention pipeline for prospective employees.

- b. What activities and services will be provided to meet the intended purpose of these funds?

Workforce curriculum, aligned assessments, and earned certificates; job profiler training; and consulting support for creating a workforce-ready ecosystem.

- c. What direct services will be provided to citizens by the appropriation project?

Workforce curriculum, aligned assessments, and earned National Career Readiness Certificates.

- d. Who is the target population served by this project? How many individuals are expected to be served?

Unemployed and under-employed Floridians; individuals looking to increase or diversify their employability skills; and employers struggling to find skilled labor.

- e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

Increased employment (local and state labor data); increased economic self-sufficiency/individual earnings (correlations between workforce assessment levels and WIOA performance data); lower dependence on state and federal financial assistance programs (benefits claimant data from DCF, DEO); faster recruitment and longer retention of employees by employers (surveys of employers); lower recidivism rates for individuals in the justice system (recidivism data from FDC); increase responsiveness of site selection consultants/investors to certified counties as workforce-ready ecosystem (survey, better than 82% national average).

- f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?

Partial repayment of expended funds.



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12. **The owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.**

N/A

13. **Requestor Contact Information**

- a. First Name Last Name
- b. Organization
- c. E-mail Address
- d. Phone Number Ext.

14. **Recipient Contact Information**

- a. Organization
- b. Municipality and County
- c. Organization Type
- For-profit Entity
 - Non-Profit 501(c) (3)
 - Non-Profit 501(c) (4)
 - Local Entity
 - University or College
 - Other (please specify)
- d. First Name Last Name
- e. E-mail Address
- f. Phone Number

15. **Lobbyist Contact Information**

- a. Name
- b. Firm Name
- c. E-mail Address
- d. Phone Number Ext.