



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2023-2024

LFIR # 1306

1. Project Title

2. Senate Sponsor

3. Date of Request

4. Project/Program Description

Manufacturers Association of Central Florida (MACF) requests a non-recurring \$825,000 investment from the State of Florida to deploy already-developed tools and services in the area outlined below to improve manufacturers resiliency in the wake of current and future supply chain disruptions. FloridaMakes, the state's Manufacturing Extension Partnership (MEP) program, would be the fiscal agent for this program. This program would apply approximately 75 percent of the funds to directly assisting small-to-medium sized manufacturers through advisory services and grants that will defray the cost of assessments.

5. State Agency to receive requested funds

State Agency contacted?

6. Amount of the Nonrecurring Request for Fiscal Year 2023-2024

Type of Funding	Amount
Operations	825,000
Fixed Capital Outlay	0
Total State Funds Requested	825,000

7. Total Project Cost for Fiscal Year 2023-2024 (including matching funds available for this project)

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	825,000	100%
Matching Funds		
Federal	0	0%
State (excluding the amount of this request)	0	0%
Local	0	0%
Other	0	0%
Total Project Costs for Fiscal Year 2023-2024	825,000	100%

8. Has this project previously received state funding?

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		

9. Is future funding likely to be requested?

a. If yes, indicate nonrecurring amount per year.

b. Describe the source of funding that can be used in lieu of state funding.

10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?



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If yes, indicate the amount of funds received and what the funds were used for.

Complete questions 11 and 12 for Fixed Capital Outlay Projects

11. Status of Construction

a. What is the current phase of the project?

☐ Planning ☐ Design ☐ Construction

b. Is the project "shovel ready" (i.e permitted)?

c. What is the estimated start date of construction?

d. What is the estimated completion date of construction?

12. List the owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

13. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits	Program manager salary and benefits	50,000
Other Salary and Benefits	Financial, reporting, and compliance management	24,000
Expense/Equipment/Travel/Supplies/Other	Travel and supplies for program manager.	1,000
Consultants/Contracted Services/Study		0
Operational Costs: Other		
Salary and Benefits	2.0 FTE business and technical assistance to perform the resiliency assessment/supply chain and manage the resulting individual client projects.	245,000
Expense/Equipment/Travel/Supplies/Other	Travel and supplies for business and technical assistance visits to manufacturers.	25,000
Consultants/Contracted Services/Study	Contracted services to provide resiliency assessments including supply chain visibility, business continuity, and cybersecurity gap analyses.	480,000
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/Planning Engineering		0
Total State Funds Requested (must equal total from question #6)		825,000

14. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?

The funding requested will serve as a 12-month pilot to expand services and continue focused outreach, education, and related activities to engage manufacturers in supply chain resiliency projects. This pilot program sets the stage for a marketplace that will remain engaged and aware of the importance of resiliency.



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b. What activities and services will be provided to meet the intended purpose of these funds?

This program would be delivered by Manufacturers Association of Central Florida. The results of this pilot would lead to an increase in survey able company projects mitigating risks and improve Florida's manufacturing sector's resiliency.

c. What direct services will be provided to citizens by the appropriation project?

Resiliency Assessments to include Supply Chain Visibility, Business Continuity, Cybersecurity Gap Analysis, Profile listing within Connex Florida Supplier Capabilities platform.

d. Who is the target population served by this project? How many individuals are expected to be served?

The target population is 2,231 manufacturing establishments in the service area and the approximate 12,262 they employ.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

This program would apply approximately 75 percent of the funds to directly assisting small-to-medium sized manufacturers through advisory services and grants that will defray the cost of assessments. Funds will be used to provide technical assistance to manufacturers through delivery of assessments and implementation projects. Those would include cybersecurity assessments and implementations, assessment and mitigation of business continuity risks, workforce cross training and upskilling for resiliency, and operational training for improving manufacturing efficiencies to allow for expansion or diversification.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?

Loss of future funding opportunities

15. Requester Contact Information

a. First Name Donnie **Last Name** Casey
b. Organization Manufacturers Association of Central Florida
c. E-mail Address dcasey@macf.biz
d. Phone Number (407)897-3384 **Ext.**

16. Recipient Contact Information

a. Organization Manufacturers Association of Central Florida
b. Municipality and County Orange

c. Organization Type

- ☐ For Profit Entity
☐ Non Profit 501(c)(3)
☐ Non Profit 501(c)(4)
☐ Local Entity
☐ University or College
☒ Other (please specify) Not-for-Profit 501 (c) (6)



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Local Funding Initiative Request

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d. First Name Last Name

e. E-mail Address

f. Phone Number

17. Lobbyist Contact Information

a. Name

b. Firm Name

c. E-mail Address

d. Phone Number