

The Florida Senate Local Funding Initiative Request Fiscal Year 2023-2024

LFIR # 2764

| 1. Project Title | United Way of Fl | orida - Income | Tax Consu | Iting & Prepara | ation Assistance | |
|---|---|-----------------------------------|---------------------------|-------------------------------|--|--|
| 2. Senate Sponsor | Alexis Calatayud | | | | | |
| 3. Date of Request | 02/23/2023 | | | | | |
| 4. Project/Program D | escription | | | | | |
| The requested fund services to working areas. | ds will be used to pro families and individu | ovide enhanced uals throughout | Volunteer the state, i | Income Tax A eaching under | ssistance (VITA) ar r-served population | nd financial coaching s in the hardest-to-reach |
| 5. State Agency to re | ceive requested fu | nds Depa | artment of E | Economic Opp | ortunity | |
| State Agency conta | acted? Yes | | | | | |
| 6. Amount of the Non | recurring Request | for Fiscal Yea | r 2023-202 | 4 | | _ |
| Type of Funding | | | | Amo | unt | |
| Operations | | | | | 1,200,000 | |
| Fixed Capital Outlay | | | | | 0 | |
| Total State Funds | Requested | | | | 1,200,000 | J |
| 7. Total Project Cost | for Fiscal Year 202 | 3-2024 (includ | ing matchi | ng funds ava | ilable for this proje | ect) |
| Type of Funding | | | Am | ount | Percentage | |
| Total State Funds R | Total State Funds Requested (from question #6) | | | 1,200,000 | 40% | |
| Matching Funds | | T | | T | | |
| Federal | | | | 0 | 0% | 1 |
| | ccluding the amount of this request) | | | 0 | 0% | 1 |
| Local | | | | 1,800,000 | 60% | 1 |
| Other | | | | 0 | 0% | |
| Total Project Cost | s for Fiscal Year 20 | 23-2024 | | 3,000,000 | 100% | |
| 8. Has this project pr | eviously received | state funding? | Yes | | | |
| Fiscal Year | Fiscal Year Amount | | | Specific | Vetoed | |
| (уууу-уу) | Recurring | Nonrecurrir | ng Appi | ropriation # | | |
| 2020-21 | 0 | 300 | ,000 | 2288A | Yes | |
| O la futura fundina li | kalu ta ha raguaata | . d O | No | | | |
| 9. Is future funding li | - | | No | | | 1 |
| a. If yes, indicate r | nonrecurring amou | nt per year. | | | | |
| b. Describe the so | urce of funding tha | it can be used | in lieu of | state funding. | | |
| | | | | | |] |
| | | | | | |] |
| 10. Has the entity rec | uesting this projec | ct received any | y federal as | ssistance rela | ted to the COVID- | 19 pandemic? |
| No | | | | | | |
| If ves, indicate the | amount of funds i | eceived and v | vhat the fu | nds were use | d for. | |
| , , | | | | | |] |
| | | | | | |] |



11. Status of Construction

The Florida Senate Local Funding Initiative Request Fiscal Year 2023-2024

LFIR # 2764

Complete questions 11 and 12 for Fixed Capital Outlay Projects

| a. What is the c | current phase of | of the project? | | |
|-------------------|------------------|---|-------------------|------------|
| OPlanning | ODesign | Construction | | |
| b. Is the project | t "shovel ready | r" (i.e permitted)? | | |
| c. What is the e | estimated start | date of construction? | | |
| d. What is the e | estimated com | oletion date of construction? | | |
| | | y to receive, directly or indirect ners of the facility and the enti | outlay funding. I | nclude the |
| | | | | |

13. Details on how the requested state funds will be expended

| Spending Category | Description | Amount |
|--|--|-----------|
| Administrative Costs: | | |
| Executive Director/Project Head Salary and Benefits | Implementation; contract management; statewide oversight, administration and training | 70,000 |
| Other Salary and Benefits | | 0 |
| Expense/Equipment/Travel/Supplies/Other | Executive director travel and miscellaneous expenses. | 10,000 |
| Consultants/Contracted Services/Study | | 0 |
| Operational Costs: Other | | |
| Salary and Benefits | | 0 |
| Expense/Equipment/Travel/Supplies/Other | Marketing and statewide and regional training | 120,000 |
| Consultants/Contracted Services/Study | Contracts with local United Ways and partner agencies to hire coordinators to identify and secure sites and to provide services through certified IRS certified volunteers | 1,000,000 |
| Fixed Capital Construction/Majo | r Renovation: | |
| Construction/Renovation/Land/ Planning Engineering | | 0 |
| Total State Funds Requested (must equal total from question #6) 1,20 | | |

14. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?

Providing enhanced Volunteer Income Tax Assistance (VITA) and financial coaching services to working families and individuals throughout the state reaching under-served populations in the hardest-to-reach areas

b. What activities and services will be provided to meet the intended purpose of these funds?

United Ways and their partners will secure donated office space from community partners: non-profit, for-profit and governmental at which IRS-certified volunteers will help low and moderate income workers complete their federal income tax returns. Site coordinators will be hired to identify, secure and set up the sites, and recruit and help certify volunteer tax preparers, improving accuracy.



The Florida Senate Local Funding Initiative Request Fiscal Year 2023-2024

LFIR # 2764

c. What direct services will be provided to citizens by the appropriation project?

More than 30,000 low-to-moderate income working Floridians assisted, saving them up to \$2.7 million in tax preparation fees and generating more than \$48 million in total tax returns, \$13 million in Earned Income Tax Credits, and an estimated \$2.75 million in state and local sales taxes. Outcomes will be quantified primarily through official IRS reports and supplemented with data provided by UW.

d. Who is the target population served by this project? How many individuals are expected to be served?

More than 30,000 low-to-moderate income workers

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

\$48 million in federal income tax returns for low-to-moderate income working Floridians, which can be measured via IRS reports and documentation by local United Ways

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?

Reduced funding based on percentage of deliverables unmet 15. Requester Contact Information Last Name | Nelson a. First Name Melissa United Way of Florida b. Organization c. E-mail Address | melissa@uwof.org d. Phone Number (850)414-0844 Ext. 16. Recipient Contact Information United Way of Florida a. Organization b. Municipality and County | Statewide c. Organization Type □For Profit Entity ☑ Non Profit 501(c)(3) □Non Profit 501(c)(4) □Local Entity □University or College □Other (please specify) d. First Name Last Name | Nelson Melissa e. E-mail Address | melissa@uwof.org

17. Lobbyist Contact Information

f. Phone Number (850)414-0844



The Florida Senate Local Funding Initiative Request Fiscal Year 2023-2024

LFIR # 2764

| a. Name | Natalie King |
|-------------------|------------------------------|
| b. Firm Name | RSA Consulting Group LLC |
| c. E-mail Address | natalie@rsaconsultingllc.com |
| d. Phone Number | (813)924-8218 |