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LEGISLATIVE ACTION

Senate	.	House
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05/05/2011 04:51 PM	.	05/06/2011 07:15 PM
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Senator Negron moved the following:

**Senate Amendment (with title amendment)**

Delete everything after the enacting clause  
and insert:

Section 1. Sections 409.961 through 409.985, Florida Statutes, are designated as part IV of chapter 409, Florida Statutes, entitled "Medicaid Managed Care."

Section 2. Section 409.961, Florida Statutes, is created to read:

409.961 Statutory construction; applicability; rules.—It is the intent of the Legislature that if any conflict exists between the provisions contained in this part and in other parts of this chapter, the provisions in this part control. Sections



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14 409.961-409.985 apply only to the Medicaid managed medical  
15 assistance program and long-term care managed care program, as  
16 provided in this part. The agency shall adopt any rules  
17 necessary to comply with or administer this part and all rules  
18 necessary to comply with federal requirements. In addition, the  
19 department shall adopt and accept the transfer of any rules  
20 necessary to carry out the department's responsibilities for  
21 receiving and processing Medicaid applications and determining  
22 Medicaid eligibility and for ensuring compliance with and  
23 administering this part, as those rules relate to the  
24 department's responsibilities, and any other provisions related  
25 to the department's responsibility for the determination of  
26 Medicaid eligibility.

27 Section 3. Section 409.962, Florida Statutes, is created to  
28 read:

29 409.962 Definitions.—As used in this part, except as  
30 otherwise specifically provided, the term:

31 (1) "Accountable care organization" means an entity  
32 qualified as an accountable care organization in accordance with  
33 federal regulations, and which meets the requirements of a  
34 provider service network as described in s. 409.912(4)(d).

35 (2) "Agency" means the Agency for Health Care  
36 Administration.

37 (3) "Aging network service provider" means a provider that  
38 participated in a home and community-based waiver administered  
39 by the Department of Elderly Affairs or the community care  
40 service system pursuant to s. 430.205 as of October 1, 2013.

41 (4) "Comprehensive long-term care plan" means a managed  
42 care plan that provides services described in s. 409.973 and



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43 also provides the services described in s. 409.98.

44 (5) "Department" means the Department of Children and  
45 Family Services.

46 (6) "Eligible plan" means a health insurer authorized under  
47 chapter 624, an exclusive provider organization authorized under  
48 chapter 627, a health maintenance organization authorized under  
49 chapter 641, or a provider service network authorized under s.  
50 409.912(4)(d) or an accountable care organization authorized  
51 under federal law. For purposes of the managed medical  
52 assistance program, the term also includes the Children's  
53 Medical Services Network authorized under chapter 391. For  
54 purposes of the long-term care managed care program, the term  
55 also includes entities qualified under 42 C.F.R. part 422 as  
56 Medicare Advantage Preferred Provider Organizations, Medicare  
57 Advantage Provider-sponsored Organizations, and Medicare  
58 Advantage Special Needs Plans, and the Program of All-Inclusive  
59 Care for the Elderly.

60 (7) "Long-term care plan" means a managed care plan that  
61 provides the services described in s. 409.98 for the long-term  
62 care managed care program.

63 (8) "Long-term care provider service network" means a  
64 provider service network a controlling interest of which is  
65 owned by one or more licensed nursing homes, assisted living  
66 facilities with 17 or more beds, home health agencies, community  
67 care for the elderly lead agencies, or hospices.

68 (9) "Managed care plan" means an eligible plan under  
69 contract with the agency to provide services in the Medicaid  
70 program.

71 (10) "Medicaid" means the medical assistance program



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72 authorized by Title XIX of the Social Security Act, 42 U.S.C.  
73 ss. 1396 et seq., and regulations thereunder, as administered in  
74 this state by the agency.

75 (11) "Medicaid recipient" or "recipient" means an  
76 individual who the department or, for Supplemental Security  
77 Income, the Social Security Administration determines is  
78 eligible pursuant to federal and state law to receive medical  
79 assistance and related services for which the agency may make  
80 payments under the Medicaid program. For the purposes of  
81 determining third-party liability, the term includes an  
82 individual formerly determined to be eligible for Medicaid, an  
83 individual who has received medical assistance under the  
84 Medicaid program, or an individual on whose behalf Medicaid has  
85 become obligated.

86 (12) "Prepaid plan" means a managed care plan that is  
87 licensed or certified as a risk-bearing entity, or qualified  
88 pursuant to s. 409.912(4)(d), in the state and is paid a  
89 prospective per-member, per-month payment by the agency.

90 (13) "Provider service network" means an entity qualified  
91 pursuant to s. 409.912(4)(d) of which a controlling interest is  
92 owned by a health care provider, or group of affiliated  
93 providers, or a public agency or entity that delivers health  
94 services. Health care providers include Florida-licensed health  
95 care professionals or licensed health care facilities, federally  
96 qualified health care centers, and home health care agencies.

97 (15) "Specialty plan" means a managed care plan that serves  
98 Medicaid recipients who meet specified criteria based on age,  
99 medical condition, or diagnosis.

100 Section 4. Section 409.963, Florida Statutes, is created to



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101 read:

102 409.963 Single state agency.—The agency is designated as  
103 the single state agency authorized to manage, operate, and make  
104 payments for medical assistance and related services under Title  
105 XIX of the Social Security Act. Subject to any limitations or  
106 directions provided in the General Appropriations Act, these  
107 payments may be made only for services included in the program,  
108 only on behalf of eligible individuals, and only to qualified  
109 providers in accordance with federal requirements for Title XIX  
110 of the Social Security Act and state law. This program of  
111 medical assistance is designated as the "Medicaid program." The  
112 department is responsible for Medicaid eligibility  
113 determinations, including, but not limited to, policy, rules,  
114 and the agreement with the Social Security Administration for  
115 Medicaid eligibility determinations for Supplemental Security  
116 Income recipients, as well as the actual determination of  
117 eligibility. As a condition of Medicaid eligibility, subject to  
118 federal approval, the agency and the department shall ensure  
119 that each Medicaid recipient consents to the release of her or  
120 his medical records to the agency and the Medicaid Fraud Control  
121 Unit of the Department of Legal Affairs.

122 Section 5. Section 409.964, Florida Statutes is created to  
123 read:

124 409.964 Managed care program; state plan; waivers.—The  
125 Medicaid program is established as a statewide, integrated  
126 managed care program for all covered services, including long-  
127 term care services. The agency shall apply for and implement  
128 state plan amendments or waivers of applicable federal laws and  
129 regulations necessary to implement the program. Before seeking a



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130 waiver, the agency shall provide public notice and the  
131 opportunity for public comment and include public feedback in  
132 the waiver application. The agency shall hold one public meeting  
133 in each of the regions described in s. 409.966(2) and the time  
134 period for public comment for each region shall end no sooner  
135 than 30 days after the completion of the public meeting in that  
136 region. The agency shall submit any state plan amendments, new  
137 waiver requests, or requests for extensions or expansions for  
138 existing waivers, needed to implement the managed care program  
139 by August 1, 2011.

140 Section 6. Section 409.965, Florida Statutes, is created to  
141 read:

142 409.965 Mandatory enrollment.—All Medicaid recipients shall  
143 receive covered services through the statewide managed care  
144 program, except as provided by this part pursuant to an approved  
145 federal waiver. The following Medicaid recipients are exempt  
146 from participation in the statewide managed care program:

147 (1) Women who are eligible only for family planning  
148 services.

149 (2) Women who are eligible only for breast and cervical  
150 cancer services.

151 (3) Persons who are eligible for emergency Medicaid for  
152 aliens.

153 (4) Children receiving services in a prescribed pediatric  
154 extended care center.

155 Section 7. Section 409.966, Florida Statutes, is created to  
156 read:

157 409.966 Eligible plans; selection.—

158 (1) ELIGIBLE PLANS.—Services in the Medicaid managed care



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159 program shall be provided by eligible plans. A provider service  
160 network must be capable of providing all covered services to a  
161 mandatory Medicaid managed care enrollee or may limit the  
162 provision of services to a specific target population based on  
163 the age, chronic disease state, or medical condition of the  
164 enrollee to whom the network will provide services. A specialty  
165 provider service network must be capable of coordinating care  
166 and delivering or arranging for the delivery of all covered  
167 services to the target population. A provider service network  
168 may partner with an insurer licensed under chapter 627 or a  
169 health maintenance organization licensed under chapter 641 to  
170 meet the requirements of a Medicaid contract.

171 (2) ELIGIBLE PLAN SELECTION.—The agency shall select a  
172 limited number of eligible plans to participate in the Medicaid  
173 program using invitations to negotiate in accordance with s.  
174 287.057(3) (a). At least 90 days before issuing an invitation to  
175 negotiate, the agency shall compile and publish a databook  
176 consisting of a comprehensive set of utilization and spending  
177 data for the 3 most recent contract years consistent with the  
178 rate-setting periods for all Medicaid recipients by region or  
179 county. The source of the data in the report must include both  
180 historic fee-for-service claims and validated data from the  
181 Medicaid Encounter Data System. The report must be available in  
182 electronic form and delineate utilization use by age, gender,  
183 eligibility group, geographic area, and aggregate clinical risk  
184 score. Separate and simultaneous procurements shall be conducted  
185 in each of the following regions:

186 (a) Region 1, which consists of Escambia, Okaloosa, Santa  
187 Rosa and Walton Counties.



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188           (b) Region 2, which consists of Bay, Calhoun, Franklin,  
189 Gadsden, Gulf, Holmes, Jackson, Jefferson, Leon, Liberty,  
190 Madison, Taylor, Wakulla, and Washington Counties.

191           (c) Region 3, which consists of Alachua, Bradford, Citrus,  
192 Columbia, Dixie, Gilchrist, Hamilton, Hernando, Lafayette, Lake,  
193 Levy, Marion, Putnam, Sumter, Suwannee, and Union Counties.

194           (d) Region 4, which consists of Baker, Clay, Duval,  
195 Flagler, Nassau, St. Johns, and Volusia Counties.

196           (e) Region 5, which consists of Pasco and Pinellas  
197 Counties.

198           (f) Region 6, which consists of Hardee, Highlands,  
199 Hillsborough, Manatee and Polk Counties.

200           (g) Region 7, which consists of Brevard, Orange, Osceola  
201 and Seminole Counties.

202           (h) Region 8, which consists of Charlotte, Collier, DeSoto,  
203 Glades, Hendry, Lee, and Sarasota Counties.

204           (i) Region 9, which consists of Indian River, Martin,  
205 Okeechobee, Palm Beach and St. Lucie Counties.

206           (j) Region 10, which consists of Broward County.

207           (k) Region 11, which consists of Miami-Dade and Monroe  
208 Counties.

209           (3) QUALITY SELECTION CRITERIA.—

210           (a) The invitation to negotiate must specify the criteria  
211 and the relative weight of the criteria that will be used for  
212 determining the acceptability of the reply and guiding the  
213 selection of the organizations with which the agency negotiates.  
214 In addition to criteria established by the agency, the agency  
215 shall consider the following factors in the selection of  
216 eligible plans:





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217           1. Accreditation by the National Committee for Quality  
218 Assurance, the Joint Commission, or another nationally  
219 recognized accrediting body.

220           2. Experience serving similar populations, including the  
221 organization's record in achieving specific quality standards  
222 with similar populations.

223           3. Availability and accessibility of primary care and  
224 specialty physicians in the provider network.

225           4. Establishment of community partnerships with providers  
226 that create opportunities for reinvestment in community-based  
227 services.

228           5. Organization commitment to quality improvement and  
229 documentation of achievements in specific quality improvement  
230 projects, including active involvement by organization  
231 leadership.

232           6. Provision of additional benefits, particularly dental  
233 care and disease management, and other initiatives that improve  
234 health outcomes.

235           7. Evidence that a eligible plan has written agreements or  
236 signed contracts or has made substantial progress in  
237 establishing relationships with providers before the plan  
238 submitting a response.

239           8. Comments submitted in writing by any enrolled Medicaid  
240 provider relating to a specifically identified plan  
241 participating in the procurement in the same region as the  
242 submitting provider.

243           9. Documentation of policies and procedures for preventing  
244 fraud and abuse.

245           10. The business relationship an eligible plan has with any



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246 other eligible plan that responds to the invitation to  
247 negotiate.

248 (b) An eligible plan must disclose any business  
249 relationship it has with any other eligible plan that responds to  
250 the invitation to negotiate. The agency may not select plans in  
251 the same region for the same managed care program that have a  
252 business relationship with each other. Failure to disclose any  
253 business relationship shall result in disqualification from  
254 participation in any region for the first full contract period  
255 after the discovery of the business relationship by the agency.  
256 For the purpose of this section, "business relationship" means  
257 an ownership or controlling interest, an affiliate or subsidiary  
258 relationship, a common parent, or any mutual interest in any  
259 limited partnership, limited liability partnership, limited  
260 liability company, or other entity or business association,  
261 including all wholly or partially owned subsidiaries, majority-  
262 owned subsidiaries, parent companies, or affiliates of such  
263 entities, business associations, or other enterprises, that  
264 exists for the purpose of making a profit.

265 (c) After negotiations are conducted, the agency shall  
266 select the eligible plans that are determined to be responsive  
267 and provide the best value to the state. Preference shall be  
268 given to plans that:

269 1. Have signed contracts with primary and specialty  
270 physicians in sufficient numbers to meet the specific standards  
271 established pursuant to s. 409.967(2) (b).

272 2. Have well-defined programs for recognizing patient-  
273 centered medical homes and providing for increased compensation  
274 for recognized medical homes, as defined by the plan.



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275       3. Are organizations that are based in and perform  
276 operational functions in this state, in-house or through  
277 contractual arrangements, by staff located in this state. Using  
278 a tiered approach, the highest number of points shall be awarded  
279 to a plan that has all or substantially all of its operational  
280 functions performed in the state. The second highest number of  
281 points shall be awarded to a plan that has a majority of its  
282 operational functions performed in the state. The agency may  
283 establish a third tier; however, preference points may not be  
284 awarded to plans that perform only community outreach, medical  
285 director functions, and state administrative functions in the  
286 state. For purposes of this subparagraph, operational functions  
287 include claims processing, member services, provider relations,  
288 utilization and prior authorization, case management, disease  
289 and quality functions, and finance and administration. For  
290 purposes of this subparagraph, the term "based in this state"  
291 means that the entity's principal office is in this state and  
292 the plan is not a subsidiary, directly or indirectly through one  
293 or more subsidiaries of, or a joint venture with, any other  
294 entity whose principal office is not located in the state.

295       4. Have contracts or other arrangements for cancer disease  
296 management programs that have a proven record of clinical  
297 efficiencies and cost savings.

298       5. Have contracts or other arrangements for diabetes  
299 disease management programs that have a proven record of  
300 clinical efficiencies and cost savings.

301       6. Have a claims payment process that ensures that claims  
302 that are not contested or denied will be promptly paid pursuant  
303 to s. 641.3155.



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304       (d) For the first year of the first contract term, the  
305 agency shall negotiate capitation rates or fee for service  
306 payments with each plan in order to guarantee aggregate savings  
307 of at least 5 percent.

308       1. For prepaid plans, determination of the amount of  
309 savings shall be calculated by comparison to the Medicaid rates  
310 that the agency paid managed care plans for similar populations  
311 in the same areas in the prior year. In regions containing no  
312 prepaid plans in the prior year, determination of the amount of  
313 savings shall be calculated by comparison to the Medicaid rates  
314 established and certified for those regions in the prior year.

315       2. For provider service networks operating on a fee-for-  
316 service basis, determination of the amount of savings shall be  
317 calculated by comparison to the Medicaid rates that the agency  
318 paid on a fee-for-service basis for the same services in the  
319 prior year.

320       (e) To ensure managed care plan participation in Regions 1  
321 and 2, the agency shall award an additional contract to each  
322 plan with a contract award in Region 1 or Region 2. Such  
323 contract shall be in any other region in which the plan  
324 submitted a responsive bid and negotiates a rate acceptable to  
325 the agency. If a plan that is awarded an additional contract  
326 pursuant to this paragraph is subject to penalties pursuant to  
327 s. 409.967(2)(g) for activities in Region 1 or Region 2, the  
328 additional contract is automatically terminated 180 days after  
329 the imposition of the penalties. The plan must reimburse the  
330 agency for the cost of enrollment changes and other transition  
331 activities.

332       (f) The agency may not execute contracts with managed care



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333 plans at payment rates not supported by the General  
334 Appropriations Act.

335 (4) ADMINISTRATIVE CHALLENGE.—Any eligible plan that  
336 participates in an invitation to negotiate in more than one  
337 region and is selected in at least one region may not begin  
338 servicing Medicaid recipients in any region for which it was  
339 selected until all administrative challenges to procurements  
340 required by this section to which the eligible plan is a party  
341 have been finalized. If the number of plans selected is less  
342 than the maximum amount of plans permitted in the region, the  
343 agency may contract with other selected plans in the region not  
344 participating in the administrative challenge before resolution  
345 of the administrative challenge. For purposes of this  
346 subsection, an administrative challenge is finalized if an order  
347 granting voluntary dismissal with prejudice has been entered by  
348 any court established under Article V of the State Constitution  
349 or by the Division of Administrative Hearings, a final order has  
350 been entered into by the agency and the deadline for appeal has  
351 expired, a final order has been entered by the First District  
352 Court of Appeal and the time to seek any available review by the  
353 Florida Supreme Court has expired, or a final order has been  
354 entered by the Florida Supreme Court and a warrant has been  
355 issued.

356 Section 8. Section 409.967, Florida Statutes, is created to  
357 read:

358 409.967 Managed care plan accountability.—

359 (1) The agency shall establish a 5-year contract with each  
360 managed care plan selected through the procurement process  
361 described in s. 409.966. A plan contract may not be renewed;



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362 however, the agency may extend the term of a plan contract to  
363 cover any delays during the transition to a new plan.

364 (2) The agency shall establish such contract requirements  
365 as are necessary for the operation of the statewide managed care  
366 program. In addition to any other provisions the agency may deem  
367 necessary, the contract must require:

368 (a) *Physician compensation.*—Managed care plans are expected  
369 to coordinate care, manage chronic disease, and prevent the need  
370 for more costly services. Effective care management should  
371 enable plans to redirect available resources and increase  
372 compensation for physicians. Plans achieve this performance  
373 standard when physician payment rates equal or exceed Medicare  
374 rates for similar services. The agency may impose fines or other  
375 sanctions on a plan that fails to meet this performance standard  
376 after 2 years of continuous operation.

377 (b) *Emergency services.*—Managed care plans shall pay for  
378 services required by ss. 395.1041 and 401.45 and rendered by a  
379 noncontracted provider. The plans must comply with s. 641.3155.  
380 Reimbursement for services under this paragraph is the lesser  
381 of:

- 382 1. The provider's charges;
- 383 2. The usual and customary provider charges for similar  
384 services in the community where the services were provided;
- 385 3. The charge mutually agreed to by the entity and the  
386 provider within 60 days after submittal of the claim; or
- 387 4. The rate the agency would have paid on the most recent  
388 October 1st.

389 (c) *Access.*—

- 390 1. The agency shall establish specific standards for the



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391 number, type, and regional distribution of providers in managed  
392 care plan networks to ensure access to care for both adults and  
393 children. Each plan must maintain a region-wide network of  
394 providers in sufficient numbers to meet the access standards for  
395 specific medical services for all recipients enrolled in the  
396 plan. The exclusive use of mail-order pharmacies may not be  
397 sufficient to meet network access standards. Consistent with the  
398 standards established by the agency, provider networks may  
399 include providers located outside the region. A plan may  
400 contract with a new hospital facility before the date the  
401 hospital becomes operational if the hospital has commenced  
402 construction, will be licensed and operational by January 1,  
403 2013, and a final order has issued in any civil or  
404 administrative challenge. Each plan shall establish and maintain  
405 an accurate and complete electronic database of contracted  
406 providers, including information about licensure or  
407 registration, locations and hours of operation, specialty  
408 credentials and other certifications, specific performance  
409 indicators, and such other information as the agency deems  
410 necessary. The database must be available online to both the  
411 agency and the public and have the capability to compare the  
412 availability of providers to network adequacy standards and to  
413 accept and display feedback from each provider's patients. Each  
414 plan shall submit quarterly reports to the agency identifying  
415 the number of enrollees assigned to each primary care provider.

416 2. Each managed care plan must publish any prescribed drug  
417 formulary or preferred drug list on the plan's website in a  
418 manner that is accessible to and searchable by enrollees and  
419 providers. The plan must update the list within 24 hours after



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420 making a change. Each plan must ensure that the prior  
421 authorization process for prescribed drugs is readily accessible  
422 to health care providers, including posting appropriate contact  
423 information on its website and providing timely responses to  
424 providers. For Medicaid recipients diagnosed with hemophilia who  
425 have been prescribed anti-hemophilic-factor replacement  
426 products, the agency shall provide for those products and  
427 hemophilia overlay services through the agency's hemophilia  
428 disease management program.

429 3. Managed care plans, and their fiscal agents or  
430 intermediaries, must accept prior authorization requests for any  
431 service electronically.

432 (d) Encounter data.—The agency shall maintain and operate a  
433 Medicaid Encounter Data System to collect, process, store, and  
434 report on covered services provided to all Medicaid recipients  
435 enrolled in prepaid plans.

436 1. Each prepaid plan must comply with the agency's  
437 reporting requirements for the Medicaid Encounter Data System.  
438 Prepaid plans must submit encounter data electronically in a  
439 format that complies with the Health Insurance Portability and  
440 Accountability Act provisions for electronic claims and in  
441 accordance with deadlines established by the agency. Prepaid  
442 plans must certify that the data reported is accurate and  
443 complete.

444 2. The agency is responsible for validating the data  
445 submitted by the plans. The agency shall develop methods and  
446 protocols for ongoing analysis of the encounter data that  
447 adjusts for differences in characteristics of prepaid plan  
448 enrollees to allow comparison of service utilization among plans





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449 and against expected levels of use. The analysis shall be used  
450 to identify possible cases of systemic underutilization or  
451 denials of claims and inappropriate service utilization such as  
452 higher-than-expected emergency department encounters. The  
453 analysis shall provide periodic feedback to the plans and enable  
454 the agency to establish corrective action plans when necessary.  
455 One of the focus areas for the analysis shall be the use of  
456 prescription drugs.

457 3. The agency shall make encounter data available to those  
458 plans accepting enrollees who are assigned to them from other  
459 plans leaving a region.

460 (e) Continuous improvement.—The agency shall establish  
461 specific performance standards and expected milestones or  
462 timelines for improving performance over the term of the  
463 contract.

464 1. Each managed care plan shall establish an internal  
465 health care quality improvement system, including enrollee  
466 satisfaction and disenrollment surveys. The quality improvement  
467 system must include incentives and disincentives for network  
468 providers.

469 2. Each plan must collect and report the Health Plan  
470 Employer Data and Information Set (HEDIS) measures, as specified  
471 by the agency. These measures must be published on the plan's  
472 website in a manner that allows recipients to reliably compare  
473 the performance of plans. The agency shall use the HEDIS  
474 measures as a tool to monitor plan performance.

475 3. Each managed care plan must be accredited by the  
476 National Committee for Quality Assurance, the Joint Commission,  
477 or another nationally recognized accrediting body, or have



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478 initiated the accreditation process, within 1 year after the  
479 contract is executed. For any plan not accredited within 18  
480 months after executing the contract, the agency shall suspend  
481 automatic assignment under s. 409.977 and 409.984.

482 4. By the end of the fourth year of the first contract  
483 term, the agency shall issue a request for information to  
484 determine whether cost savings could be achieved by contracting  
485 for plan oversight and monitoring, including analysis of  
486 encounter data, assessment of performance measures, and  
487 compliance with other contractual requirements.

488 (f) Program integrity.—Each managed care plan shall  
489 establish program integrity functions and activities to reduce  
490 the incidence of fraud and abuse, including, at a minimum:

491 1. A provider credentialing system and ongoing provider  
492 monitoring, including maintenance of written provider  
493 credentialing policies and procedures which comply with federal  
494 and agency guidelines;

495 2. An effective prepayment and postpayment review process  
496 including, but not limited to, data analysis, system editing,  
497 and auditing of network providers;

498 3. Procedures for reporting instances of fraud and abuse  
499 pursuant to chapter 641;

500 4. Administrative and management arrangements or  
501 procedures, including a mandatory compliance plan, designed to  
502 prevent fraud and abuse; and

503 5. Designation of a program integrity compliance officer.

504 (g) Grievance resolution.—Consistent with federal law, each  
505 managed care plan shall establish and the agency shall approve  
506 an internal process for reviewing and responding to grievances



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507 from enrollees. Each plan shall submit quarterly reports on the  
508 number, description, and outcome of grievances filed by  
509 enrollees.

510 (h) Penalties.—

511 1. Withdrawal and enrollment reduction.—Managed care plans  
512 that reduce enrollment levels or leave a region before the end  
513 of the contract term must reimburse the agency for the cost of  
514 enrollment changes and other transition activities. If more than  
515 one plan leaves a region at the same time, costs must be shared  
516 by the departing plans proportionate to their enrollments. In  
517 addition to the payment of costs, departing provider services  
518 networks must pay a per enrollee penalty of up to 3 month's  
519 payment and continue to provide services to the enrollee for 90  
520 days or until the enrollee is enrolled in another plan,  
521 whichever occurs first. In addition to payment of costs, all  
522 other plans must pay a penalty of 25 percent of the minimum  
523 surplus requirement pursuant to s. 641.225(1). Plans shall  
524 provide at least 180 days notice to the agency before  
525 withdrawing from a region. If a managed care plan leaves a  
526 region before the end of the contract term, the agency shall  
527 terminate all contracts with that plan in other regions,  
528 pursuant to the termination procedures in subparagraph 3.

529 2. Encounter data.—If a plan fails to comply with the  
530 encounter data reporting requirements of this section for 30  
531 days, the agency must assess a fine of \$5,000 per day for each  
532 day of noncompliance beginning on the 31st day. On the 31st day,  
533 the agency must notify the plan that the agency will initiate  
534 contract termination procedures on the 90th day unless the plan  
535 comes into compliance before that date.



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536           3. Termination.—If the agency terminates more than one  
537 regional contract with the same managed care plan due to  
538 noncompliance with the requirements of this section, the agency  
539 shall terminate all the regional contracts held by that plan.  
540 When terminating multiple contracts, the agency must develop a  
541 plan to transition enrollees to other plans, and phase-in the  
542 terminations over a time period sufficient to ensure a smooth  
543 transition.

544           (i) Prompt payment.—Managed care plans shall comply with  
545 ss. 641.315, 641.3155, and 641.513.

546           (j) Electronic claims.—Managed care plans, and their fiscal  
547 agents or intermediaries, shall accept electronic claims in  
548 compliance with federal standards.

549           (k) Fair payment.—Provider service networks must ensure  
550 that no entity licensed under chapter 395 with a controlling  
551 interest in the network charges a Medicaid managed care plan  
552 more than the amount paid to that provider by the provider  
553 service network for the same service.

554           (l) Itemized payment.—Any claims payment to a provider by a  
555 managed care plan, or by a fiscal agent or intermediary of the  
556 plan, must be accompanied by an itemized accounting of the  
557 individual claims included in the payment including, but not  
558 limited to, the enrollee's name, the date of service, the  
559 procedure code, the amount of reimbursement, and the  
560 identification of the plan on whose behalf the payment is made.

561           (m) Provider dispute resolution.—Disputes between a plan  
562 and a provider may be resolved as described in s. 408.7057.

563           (3) ACHIEVED SAVINGS REBATE.—

564           (a) The agency is responsible for verifying the achieved



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565 savings rebate for all Medicaid prepaid plans. To assist the  
566 agency, a prepaid plan shall:

567 1. Submit an annual financial audit conducted by an  
568 independent certified public accountant in accordance with  
569 generally accepted auditing standards to the agency on or before  
570 June 1 for the preceding year; and

571 2. Submit an annual statement prepared in accordance with  
572 statutory accounting principles on or before March 1 pursuant to  
573 s. 624.424 if the plan is regulated by the Office of Insurance  
574 Regulation.

575 (b) The agency shall contract with independent certified  
576 public accountants to conduct compliance audits for the purpose  
577 of auditing financial information, including but not limited to:  
578 annual premium revenue, medical and administrative costs, and  
579 income or losses reported by each prepaid plan, in order to  
580 determine and validate the achieved savings rebate.

581 (c) Any audit required under this subsection must be  
582 conducted by an independent certified public accountant who  
583 meets criteria specified by rule. The rules must also provide  
584 that:

585 1. The entity selected by the agency to conduct the audit  
586 may not have a conflict of interest that might affect its  
587 ability to perform its responsibilities with respect to an  
588 examination.

589 2. The rates charged to the prepaid plan being audited are  
590 consistent with rates charged by other certified public  
591 accountants and are comparable with the rates charged for  
592 comparable examinations.

593 3. Each prepaid plan audited shall pay to the agency the



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594 expenses of the audit at the rates established by the agency by  
595 rule. Such expenses include actual travel expenses, reasonable  
596 living expense allowances, compensation of the certified public  
597 accountant, and necessary attendant administrative costs of the  
598 agency directly related to the examination. Travel expense and  
599 living expense allowances are limited to those expenses incurred  
600 on account of the audit and must be paid by the examined prepaid  
601 plan together with compensation upon presentation by the agency  
602 to the prepaid plan of a detailed account of the charges and  
603 expenses after a detailed statement has been filed by the  
604 auditor and approved by the agency.

605 4. All moneys collected from prepaid plans for such audits  
606 shall be deposited into the Grants and Donations Trust Fund and  
607 the agency may make deposits into such fund from moneys  
608 appropriated for the operation of the agency.

609 (d) At a location in this state, the prepaid plan shall  
610 make available to the agency and the agency's contracted  
611 certified public accountant all books, accounts, documents,  
612 files, information, that relate to the prepaid plan's Medicaid  
613 transactions. Records not in the prepaid plan's immediate  
614 possession must be made available to the agency or the certified  
615 public accountant in this state within 3 days after a request is  
616 made by the agency or certified public accountant engaged by the  
617 agency. A prepaid plan has an obligation to cooperate in good  
618 faith with the agency and the certified public accountant.  
619 Failure to comply to such record requests shall be deemed a  
620 breach of contract.

621 (e) Once the certified public accountant completes the  
622 audit, the certified public accountant shall submit an audit



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623 report to the agency attesting to the achieved savings of the  
624 plan. The results of the audit report are dispositive.

625 (f) Achieved savings rebates validated by the certified  
626 public accountant are due within 30 days after the report is  
627 submitted. Except as provided in paragraph (h), the achieved  
628 savings rebate is established by determining pretax income as a  
629 percentage of revenues and applying the following income sharing  
630 ratios:

631 1. One hundred percent of income up to and including 5  
632 percent of revenue shall be retained by the plan.

633 2. Fifty percent of income above 5 percent and up to 10  
634 percent shall be retained by the plan, and the other 50 percent  
635 refunded to the state.

636 3. One hundred percent of income above 10 percent of  
637 revenue shall be refunded to the state.

638 (g) A plan that exceeds agency-defined quality measures in  
639 the reporting period may retain an additional 1 percent of  
640 revenue. For the purpose of this paragraph, the quality measures  
641 must include plan performance for preventing or managing  
642 complex, chronic conditions that are associated with an elevated  
643 likelihood of requiring high-cost medical treatments.

644 (h) The following may not be included as allowable expenses  
645 in calculating income for determining the achieved savings  
646 rebate:

647 1. Payment of achieved savings rebates.

648 2. Any financial incentive payments made to the plan  
649 outside of the capitation rate.

650 3. Any financial disincentive payments levied by the state  
651 or federal governments.



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652 4. Expenses associated with any lobbying or political  
653 activities.

654 5. The cash value or equivalent cash value of bonuses of  
655 any type paid or awarded to the plan's executive staff, other  
656 than base salary.

657 6. Reserves and reserve accounts.

658 7. Administrative costs, including, but not limited to,  
659 reinsurance expenses, interest payments, depreciation expenses,  
660 bad debt expenses, and outstanding claims expenses in excess of  
661 actuarially sound maximum amounts set by the agency.

662  
663 The agency shall consider these and other factors in developing  
664 contracts that establish shared savings arrangements.

665 (i) Prepaid plans that incur a loss in the first contract  
666 year may apply the full amount of the loss as an offset to  
667 income in the second contract year.

668 (j) If, after an audit, the agency determines that a  
669 prepaid plan owes an additional rebate, the plan has 30 days  
670 after notification to make the payment. Upon failure to timely  
671 pay the rebate, the agency shall withhold future payments to the  
672 plan until the entire amount is recouped. If the agency  
673 determines that a prepaid plan has made an overpayment, the  
674 agency shall return the overpayment within 30 days.

675 Section 9. Section 409.968, Florida Statutes, is created to  
676 read:

677 409.968 Managed care plan payments.—

678 (1) Prepaid plans shall receive per-member, per-month  
679 payments negotiated pursuant to the procurements described in s.  
680 409.966. Payments shall be risk-adjusted rates based on





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681 historical utilization and spending data, projected forward, and  
682 adjusted to reflect the eligibility category, geographic area,  
683 and clinical risk profile of the recipients. In negotiating  
684 rates with the plans, the agency shall consider any adjustments  
685 necessary to encourage plans to use the most cost effective  
686 modalities for treatment of chronic disease such as peritoneal  
687 dialysis.

688 (2) Provider service networks may be prepaid plans and  
689 receive per-member, per-month payments negotiated pursuant to  
690 the procurement process described in s. 409.966. Provider  
691 service networks that choose not to be prepaid plans shall  
692 receive fee-for-service rates with a shared savings settlement.  
693 The fee-for-service option shall be available to a provider  
694 service network only for the first 2 years of its operation. The  
695 agency shall annually conduct cost reconciliations to determine  
696 the amount of cost savings achieved by fee-for-service provider  
697 service networks for the dates of service within the period  
698 being reconciled. Only payments for covered services for dates  
699 of service within the reconciliation period and paid within 6  
700 months after the last date of service in the reconciliation  
701 period must be included. The agency shall perform the necessary  
702 adjustments for the inclusion of claims incurred but not  
703 reported within the reconciliation period for claims that could  
704 be received and paid by the agency after the 6-month claims  
705 processing time lag. The agency shall provide the results of the  
706 reconciliations to the fee-for-service provider service networks  
707 within 45 days after the end of the reconciliation period. The  
708 fee-for-service provider service networks shall review and  
709 provide written comments or a letter of concurrence to the



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710 agency within 45 days after receipt of the reconciliation  
711 results. This reconciliation is considered final.

712 (3) The agency may not approve any plan request for a rate  
713 increase unless sufficient funds to support the increase have  
714 been authorized in the General Appropriations Act.

715 Section 10. Section 409.969, Florida Statutes, is created  
716 to read:

717 409.969 Enrollment; disenrollment.—

718 (1) ENROLLMENT.—All Medicaid recipients shall be enrolled  
719 in a managed care plan unless specifically exempted under this  
720 part. Each recipient shall have a choice of plans and may select  
721 any available plan unless that plan is restricted by contract to  
722 a specific population that does not include the recipient.  
723 Medicaid recipients shall have 30 days in which to make a choice  
724 of plans.

725 (2) DISENROLLMENT; GRIEVANCES.—After a recipient has  
726 enrolled in a managed care plan, the recipient shall have 90  
727 days to voluntarily disenroll and select another plan. After 90  
728 days, no further changes may be made except for good cause. For  
729 purposes of this section, the term "good cause" includes, but is  
730 not limited to, poor quality of care, lack of access to  
731 necessary specialty services, an unreasonable delay or denial of  
732 service, or fraudulent enrollment. The agency must make a  
733 determination as to whether good cause exists. The agency may  
734 require a recipient to use the plan's grievance process before  
735 the agency's determination of good cause, except in cases in  
736 which immediate risk of permanent damage to the recipient's  
737 health is alleged.

738 (a) The managed care plan internal grievance process, when



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739 used, must be completed in time to permit the recipient to  
740 disenroll by the first day of the second month after the month  
741 the disenrollment request was made. If the result of the  
742 grievance process is approval of an enrollee's request to  
743 disenroll, the agency is not required to make a determination in  
744 the case.

745 (b) The agency must make a determination and take final  
746 action on a recipient's request so that disenrollment occurs no  
747 later than the first day of the second month after the month the  
748 request was made. If the agency fails to act within the  
749 specified timeframe, the recipient's request to disenroll is  
750 deemed to be approved as of the date agency action was required.  
751 Recipients who disagree with the agency's finding that good  
752 cause does not exist for disenrollment shall be advised of their  
753 right to pursue a Medicaid fair hearing to dispute the agency's  
754 finding.

755 (c) Medicaid recipients enrolled in a managed care plan  
756 after the 90-day period shall remain in the plan for the  
757 remainder of the 12-month period. After 12 months, the recipient  
758 may select another plan. However, nothing shall prevent a  
759 Medicaid recipient from changing providers within the plan  
760 during that period.

761 (d) On the first day of the month after receiving notice  
762 from a recipient that the recipient has moved to another region,  
763 the agency shall automatically disenroll the recipient from the  
764 managed care plan the recipient is currently enrolled in and  
765 treat the recipient as if the recipient is a new Medicaid  
766 enrollee. At that time, the recipient may choose another plan  
767 pursuant to the enrollment process established in this section.



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768       (e) The agency must monitor plan disenrollment throughout  
769 the contract term to identify any discriminatory practices.

770       Section 11. Section 409.97, Florida Statutes, is created to  
771 read:

772       409.97 State and local Medicaid partnerships.-

773       (1) INTERGOVERNMENTAL TRANSFERS.-In addition to the  
774 contributions required pursuant to s. 409.915, beginning in the  
775 2014-2015 fiscal year, the agency may accept voluntary transfers  
776 of local taxes and other qualified revenue from counties,  
777 municipalities, and special taxing districts. Such transfers  
778 must be contributed to advance the general goals of the Florida  
779 Medicaid program without restriction and must be executed  
780 pursuant to a contract between the agency and the local funding  
781 source. Contracts executed before October 31 shall result in  
782 contributions to Medicaid for that same state fiscal year.  
783 Contracts executed between November 1 and June 30 shall result  
784 in contributions for the following state fiscal year. Based on  
785 the date of the signed contracts, the agency shall allocate to  
786 the low-income pool the first contributions received up to the  
787 limit established by subsection (2). No more than 40 percent of  
788 the low-income pool funding shall come from any single funding  
789 source. Contributions in excess of the low-income pool shall be  
790 allocated to the disproportionate share programs defined in ss.  
791 409.911(3) and 409.9113 and to hospital rates pursuant to  
792 subsection (4). The local funding source shall designate in the  
793 contract which Medicaid providers ensure access to care for low-  
794 income and uninsured people within the applicable jurisdiction  
795 and are eligible for low-income pool funding. Eligible providers  
796 may include hospitals, primary care providers, and primary care



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797 access systems.

798 (2) LOW-INCOME POOL.—The agency shall establish and  
799 maintain a low-income pool in a manner authorized by federal  
800 waiver. The low-income pool is created to compensate a network  
801 of providers designated pursuant to subsection (1). Funding of  
802 the low-income pool shall be limited to the maximum amount  
803 permitted by federal waiver minus a percentage specified in the  
804 General Appropriations Act. The low-income pool must be used to  
805 support enhanced access to services by offsetting shortfalls in  
806 Medicaid reimbursement, paying for otherwise uncompensated care,  
807 and financing coverage for the uninsured. The low-income pool  
808 shall be distributed in periodic payments to the Access to Care  
809 Partnership throughout the fiscal year. Distribution of low-  
810 income pool funds by the Access to Care Partnership to  
811 participating providers may be made through capitated payments,  
812 fees for services, or contracts for specific deliverables. The  
813 agency shall include the distribution amount for each provider  
814 in the contract with the Access to Care Partnership pursuant to  
815 subsection (3). Regardless of the method of distribution,  
816 providers participating in the Access to Care Partnership shall  
817 receive payments such that the aggregate benefit in the  
818 jurisdiction of each local funding source, as defined in  
819 subsection (1), equals the amount of the contribution plus a  
820 factor specified in the General Appropriations Act.

821 (3) ACCESS TO CARE PARTNERSHIP.—The agency shall contract  
822 with an administrative services organization that has operating  
823 agreements with all health care facilities, programs, and  
824 providers supported with local taxes or certified public  
825 expenditures and designated pursuant to subsection (1). The



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826 contract shall provide for enhanced access to care for Medicaid,  
827 low-income, and uninsured Floridians. The partnership shall be  
828 responsible for an ongoing program of activities that provides  
829 needed, but uncovered or undercompensated, health services to  
830 Medicaid enrollees and persons receiving charity care, as  
831 defined in s. 409.911. Accountability for services rendered  
832 under this contract must be based on the number of services  
833 provided to unduplicated qualified beneficiaries, the total  
834 units of service provided to these persons, and the  
835 effectiveness of services provided as measured by specific  
836 standards of care. The agency shall seek such plan amendments or  
837 waivers as may be necessary to authorize the implementation of  
838 the low-income pool as the Access to Care Partnership pursuant  
839 to this section.

840 (4) HOSPITAL RATE DISTRIBUTION.—

841 (a) The agency is authorized to implement a tiered hospital  
842 rate system to enhance Medicaid payments to all hospitals when  
843 resources for the tiered rates are available from general  
844 revenue and such contributions pursuant to subsection (1) as are  
845 authorized under the General Appropriations Act.

846 1. Tier 1 hospitals are statutory rural hospitals as  
847 defined in s. 395.602, statutory teaching hospitals as defined  
848 in s. 408.07(45), and specialty children's hospitals as defined  
849 in s. 395.002(28).

850 2. Tier 2 hospitals are community hospitals not included in  
851 Tier 1 that provided more than 9 percent of the hospital's total  
852 inpatient days to Medicaid patients and charity patients, as  
853 defined in s. 409.911, and are located in the jurisdiction of a  
854 local funding source pursuant to subsection (1).



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855 3. Tier 3 hospitals include all community hospitals.

856 (b) When rates are increased pursuant to this section, the  
857 Total Tier Allocation (TTA) shall be distributed as follows:

858 1. Tier 1 (T1A) = 0.35 x TTA.

859 2. Tier 2 (T2A) = 0.35 x TTA.

860 3. Tier 3 (T3A) = 0.30 x TTA.

861 (c) The tier allocation shall be distributed as a  
862 percentage increase to the hospital specific base rate (HSBR)  
863 established pursuant to s. 409.905(5)(c). The increase in each  
864 tier shall be calculated according to the proportion of tier-  
865 specific allocation to the total estimated inpatient spending  
866 (TEIS) for all hospitals in each tier:

867 1. Tier 1 percent increase (T1PI) = T1A/Tier 1 total  
868 estimated inpatient spending (T1TEIS).

869 2. Tier 2 percent increase (T2PI) = T2A /Tier 2 total  
870 estimated inpatient spending (T2TEIS).

871 3. Tier 3 percent increase (T3PI) = T3A/ Tier 3 total  
872 estimated inpatient spending (T3TEIS).

873 (d) The hospital-specific tiered rate (HSTR) shall be  
874 calculated as follows:

875 1. For hospitals in Tier 3: HSTR = (1 + T3PI) x HSBR.

876 2. For hospitals in Tier 2: HSTR = (1 + T2PI) x HSBR.

877 3. For hospitals in Tier 1: HSTR = (1 + T1PI) x HSBR.

878 Section 12. Section 409.971, Florida Statutes, is created  
879 to read:

880 409.971 Managed medical assistance program.—The agency  
881 shall make payments for primary and acute medical assistance and  
882 related services using a managed care model. By January 1, 2013,  
883 the agency shall begin implementation of the statewide managed



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884 medical assistance program, with full implementation in all  
885 regions by October 1, 2014.

886 Section 13. Section 409.972, Florida Statutes, is created  
887 to read:

888 409.972 Mandatory and voluntary enrollment.-

889 (1) Persons eligible for the program known as "medically  
890 needy" pursuant to s. 409.904(2) (a) shall enroll in managed care  
891 plans. Medically needy recipients shall meet the share of the  
892 cost by paying the plan premium, up to the share of the cost  
893 amount, contingent upon federal approval.

894 (2) The following Medicaid-eligible persons are exempt from  
895 mandatory managed care enrollment required by s. 409.965, and  
896 may voluntarily choose to participate in the managed medical  
897 assistance program:

898 (a) Medicaid recipients who have other creditable health  
899 care coverage, excluding Medicare.

900 (b) Medicaid recipients residing in residential commitment  
901 facilities operated through the Department of Juvenile Justice  
902 or mental health treatment facilities as defined by s.  
903 394.455(32).

904 (c) Persons eligible for refugee assistance.

905 (d) Medicaid recipients who are residents of a  
906 developmental disability center, including Sunland Center in  
907 Marianna and Tacachale in Gainesville.

908 (e) Medicaid recipients enrolled in the home and community  
909 based services waiver pursuant to chapter 393, and Medicaid  
910 recipients waiting for waiver services.

911 (3) Persons eligible for Medicaid but exempt from mandatory  
912 participation who do not choose to enroll in managed care shall





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913 be served in the Medicaid fee-for-service program as provided in  
914 part III of this chapter.

915 (4) The agency shall seek federal approval to require  
916 Medicaid recipients enrolled in managed care plans, as a  
917 condition of Medicaid eligibility, to pay the Medicaid program a  
918 share of the premium of \$10 per month.

919 Section 14. Section 409.973, Florida Statutes, is created  
920 to read:

921 409.973 Benefits.—

922 (1) MINIMUM BENEFITS.—Managed care plans shall cover, at a  
923 minimum, the following services:

924 (a) Advanced registered nurse practitioner services.

925 (b) Ambulatory surgical treatment center services.

926 (c) Birthing center services.

927 (d) Chiropractic services.

928 (e) Dental services.

929 (f) Early periodic screening diagnosis and treatment  
930 services for recipients under age 21.

931 (g) Emergency services.

932 (h) Family planning services and supplies. Pursuant to 42  
933 C.F.R. s. 438.102, plans may elect to not provide these services  
934 due to an objection on moral or religious grounds, and must  
935 notify the agency of that election when submitting a reply to an  
936 invitation to negotiate.

937 (i) Healthy start services, except as provided in s.  
938 409.975(4).

939 (j) Hearing services.

940 (k) Home health agency services.

941 (l) Hospice services.



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- 942       (m) Hospital inpatient services.  
943       (n) Hospital outpatient services.  
944       (o) Laboratory and imaging services.  
945       (p) Medical supplies, equipment, prostheses, and orthoses.  
946       (q) Mental health services.  
947       (r) Nursing care.  
948       (s) Optical services and supplies.  
949       (t) Optometrist services.  
950       (u) Physical, occupational, respiratory, and speech therapy  
951 services.  
952       (v) Physician services, including physician assistant  
953 services.  
954       (w) Podiatric services.  
955       (x) Prescription drugs.  
956       (y) Renal dialysis services.  
957       (z) Respiratory equipment and supplies.  
958       (aa) Rural health clinic services.  
959       (bb) Substance abuse treatment services.  
960       (cc) Transportation to access covered services.  
961       (2) CUSTOMIZED BENEFITS.—Managed care plans may customize  
962 benefit packages for nonpregnant adults, vary cost-sharing  
963 provisions, and provide coverage for additional services. The  
964 agency shall evaluate the proposed benefit packages to ensure  
965 services are sufficient to meet the needs of the plan's  
966 enrollees and to verify actuarial equivalence.  
967       (3) HEALTHY BEHAVIORS.—Each plan operating in the managed  
968 medical assistance program shall establish a program to  
969 encourage and reward healthy behaviors. At a minimum, each plan  
970 must establish a medically approved smoking cessation program, a



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971 medically directed weight loss program, and a medically approved  
972 alcohol or substance abuse recovery program. Each plan must  
973 identify enrollees who smoke, are morbidly obese, or are  
974 diagnosed with alcohol or substance abuse in order to establish  
975 written agreements to secure the enrollees' commitment to  
976 participation in these programs.

977 (4) PRIMARY CARE INITIATIVE.—Each plan operating in the  
978 managed medical assistance program shall establish a program to  
979 encourage enrollees to establish a relationship with their  
980 primary care provider. Each plan shall:

981 (a) Provide information to each enrollee on the importance  
982 of and procedure for selecting a primary care physician, and  
983 thereafter automatically assign to a primary care provider any  
984 enrollee who fails to choose a primary care provider.

985 (b) If the enrollee was not a Medicaid recipient before  
986 enrollment in the plan, assist the enrollee in scheduling an  
987 appointment with the primary care provider. If possible the  
988 appointment should be made within 30 days after enrollment in  
989 the plan. For enrollees who become eligible for Medicaid between  
990 January 1, 2014, and December 31, 2015, the appointment should  
991 be be scheduled within 6 months after enrollment in the plan.

992 (c) Report to the agency the number of enrollees assigned  
993 to each primary care provider within the plan's network.

994 (d) Report to the agency the number of enrollees who have  
995 not had an appointment with their primary care provider within  
996 their first year of enrollment.

997 (e) Report to the agency the number of emergency room  
998 visits by enrollees who have not had a least one appointment  
999 with their primary care provider.



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1000 Section 15. Section 409.974, Florida Statutes, is created  
1001 to read:

1002 409.974 Eligible plans.—

1003 (1) ELIGIBLE PLAN SELECTION.—The agency shall select  
1004 eligible plans through the procurement process described in s.  
1005 409.966. The agency shall notice invitations to negotiate no  
1006 later than January 1, 2013.

1007 (a) The agency shall procure two plans for Region 1. At  
1008 least one plan shall be a provider service network if any  
1009 provider service networks submit a responsive bid.

1010 (b) The agency shall procure two plans for Region 2. At  
1011 least one plan shall be a provider service network if any  
1012 provider service networks submit a responsive bid.

1013 (c) The agency shall procure at least three plans and up to  
1014 five plans for Region 3. At least one plan must be a provider  
1015 service network if any provider service networks submit a  
1016 responsive bids.

1017 (d) The agency shall procure at least three plans and up to  
1018 five plans for Region 4. At least one plan must be a provider  
1019 service network if any provider service networks submit a  
1020 responsive bid.

1021 (e) The agency shall procure at least two plans and up to 4  
1022 plans for Region 5. At least one plan must be a provider service  
1023 network if any provider service networks submit a responsive  
1024 bid.

1025 (f) The agency shall procure at least four plans and up to  
1026 seven plans for Region 6. At least one plan must be a provider  
1027 service network if any provider service networks submit a  
1028 responsive bid.



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1029       (g) The agency shall procure at least three plans and up to  
1030 six plans for Region 7. At least one plan must be a provider  
1031 service network if any provider service networks submit a  
1032 responsive bid.

1033       (h) The agency shall procure at least two plans and up to  
1034 four plans for Region 8. At least one plan must be a provider  
1035 service network if any provider service networks submit a  
1036 responsive bid.

1037       (i) The agency shall procure at least two plans and up to  
1038 four plans for Region 9. At least one plan must be a provider  
1039 service network if any provider service networks submit a  
1040 responsive bid.

1041       (j) The agency shall procure at least two plans and up to  
1042 four plans for Region 10. At least one plan must be a provider  
1043 service network if any provider service networks submit a  
1044 responsive bid.

1045       (k) The agency shall procure at least five plans and up to  
1046 ten plans for Region 11. At least one plan must be a provider  
1047 service network if any provider service networks submit a  
1048 responsive bid.

1049  
1050 If no provider service network submits a responsive bid, the  
1051 agency shall procure no more than one less than the maximum  
1052 number of eligible plans permitted in that region. Within 12  
1053 months after the initial invitation to negotiate, the agency  
1054 shall attempt to procure a provider service network. The agency  
1055 shall notice another invitation to negotiate only with provider  
1056 service networks in those regions where no provider service  
1057 network has been selected.



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1058           (2) QUALITY SELECTION CRITERIA.—In addition to the criteria  
1059 established in s. 409.966, the agency shall consider evidence  
1060 that an eligible plan has written agreements or signed contracts  
1061 or has made substantial progress in establishing relationships  
1062 with providers before the plan submitting a response. The agency  
1063 shall evaluate and give special weight to evidence of signed  
1064 contracts with essential providers as defined by the agency  
1065 pursuant to s. 409.975(2). The agency shall exercise a  
1066 preference for plans with a provider network in which over 10  
1067 percent of the providers use electronic health records, as  
1068 defined in s. 408.051. When all other factors are equal, the  
1069 agency shall consider whether the organization has a contract to  
1070 provide managed long-term care services in the same region and  
1071 shall exercise a preference for such plans.

1072           (3) SPECIALTY PLANS.—Participation by specialty plans shall  
1073 be subject to the procurement requirements and regional plan  
1074 number limits of this section. However, a specialty plan whose  
1075 target population includes no more than 10 percent of the  
1076 enrollees of that region is not subject to the regional plan  
1077 number limits of this section.

1078           (4) CHILDREN'S MEDICAL SERVICES NETWORK.—Participation by  
1079 the Children's Medical Services Network shall be pursuant to a  
1080 single, statewide contract with the agency that is not subject  
1081 to the procurement requirements or regional plan number limits  
1082 of this section. The Children's Medical Services Network must  
1083 meet all other plan requirements for the managed medical  
1084 assistance program.

1085           Section 16. Section 409.975, Florida Statutes, is created  
1086 to read:



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1087 409.975 Managed care plan accountability.—In addition to  
1088 the requirements of s. 409.967, plans and providers  
1089 participating in the managed medical assistance program shall  
1090 comply with the requirements of this section.

1091 (1) PROVIDER NETWORKS.—Managed care plans must develop and  
1092 maintain provider networks that meet the medical needs of their  
1093 enrollees in accordance with standards established pursuant to  
1094 409.967(2)(b). Except as provided in this section, managed care  
1095 plans may limit the providers in their networks based on  
1096 credentials, quality indicators, and price.

1097 (a) Plans must include all providers in the region that are  
1098 classified by the agency as essential Medicaid providers, unless  
1099 the agency approves, in writing, an alternative arrangement for  
1100 securing the types of services offered by the essential  
1101 providers. Providers are essential for serving Medicaid  
1102 enrollees if they offer services that are not available from any  
1103 other provider within a reasonable access standard, or if they  
1104 provided a substantial share of the total units of a particular  
1105 service used by Medicaid patients within the region during the  
1106 last 3 years and the combined capacity of other service  
1107 providers in the region is insufficient to meet the total needs  
1108 of the Medicaid patients. The agency may not classify physicians  
1109 and other practitioners as essential providers. The agency, at a  
1110 minimum, shall determine which providers in the following  
1111 categories are essential Medicaid providers:

1112 1. Federally qualified health centers.

1113 2. Statutory teaching hospitals as defined in s.  
1114 408.07(45).

1115 3. Hospitals that are trauma centers as defined in s.



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1116 395.4001(14).

1117 4. Hospitals located at least 25 miles from any other  
1118 hospital with similar services.

1119  
1120 Managed care plans that have not contracted with all essential  
1121 providers in the region as of the first date of recipient  
1122 enrollment, or with whom an essential provider has terminated  
1123 its contract, must negotiate in good faith with such essential  
1124 providers for 1 year or until an agreement is reached, whichever  
1125 is first. Payments for services rendered by a nonparticipating  
1126 essential provider shall be made at the applicable Medicaid rate  
1127 as of the first day of the contract between the agency and the  
1128 plan. A rate schedule for all essential providers shall be  
1129 attached to the contract between the agency and the plan. After  
1130 1 year, managed care plans that are unable to contract with  
1131 essential providers shall notify the agency and propose an  
1132 alternative arrangement for securing the essential services for  
1133 Medicaid enrollees. The arrangement must rely on contracts with  
1134 other participating providers, regardless of whether those  
1135 providers are located within the same region as the  
1136 nonparticipating essential service provider. If the alternative  
1137 arrangement is approved by the agency, payments to  
1138 nonparticipating essential providers after the date of the  
1139 agency's approval shall equal 90 percent of the applicable  
1140 Medicaid rate. If the alternative arrangement is not approved by  
1141 the agency, payment to nonparticipating essential providers  
1142 shall equal 110 percent of the applicable Medicaid rate.

1143 (b) Certain providers are statewide resources and essential  
1144 providers for all managed care plans in all regions. All managed





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1145 care plans must include these essential providers in their  
1146 networks. Statewide essential providers include:  
1147 1. Faculty plans of Florida medical schools.  
1148 2. Regional perinatal intensive care centers as defined in  
1149 s. 383.16(2).  
1150 3. Hospitals licensed as specialty children's hospitals as  
1151 defined in s. 395.002(28).  
1152 4. Accredited and integrated systems serving medically  
1153 complex children that are comprised of separately licensed, but  
1154 commonly owned, health care providers delivering at least the  
1155 following services: medical group home, in-home and outpatient  
1156 nursing care and therapies, pharmacy services, durable medical  
1157 equipment, and Prescribed Pediatric Extended Care.  
1158  
1159 Managed care plans that have not contracted with all statewide  
1160 essential providers in all regions as of the first date of  
1161 recipient enrollment must continue to negotiate in good faith.  
1162 Payments to physicians on the faculty of nonparticipating  
1163 Florida medical schools shall be made at the applicable Medicaid  
1164 rate. Payments for services rendered by a regional perinatal  
1165 intensive care centers shall be made at the applicable Medicaid  
1166 rate as of the first day of the contract between the agency and  
1167 the plan. Payments to nonparticipating specialty children's  
1168 hospitals shall equal the highest rate established by contract  
1169 between that provider and any other Medicaid managed care plan.  
1170 (c) After 12 months of active participation in a plan's  
1171 network, the plan may exclude any essential provider from the  
1172 network for failure to meet quality or performance criteria. If  
1173 the plan excludes an essential provider from the plan, the plan



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1174 must provide written notice to all recipients who have chosen  
1175 that provider for care. The notice shall be provided at least 30  
1176 days before the effective date of the exclusion.

1177 (d) Each managed care plan must offer a network contract to  
1178 each home medical equipment and supplies provider in the region  
1179 which meets quality and fraud prevention and detection standards  
1180 established by the plan and which agrees to accept the lowest  
1181 price previously negotiated between the plan and another such  
1182 provider.

1183 (2) FLORIDA MEDICAL SCHOOLS QUALITY NETWORK.—The agency  
1184 shall contract with a single organization representing medical  
1185 schools and graduate medical education programs in the state for  
1186 the purpose of establishing an active and ongoing program to  
1187 improve clinical outcomes in all managed care plans. Contracted  
1188 activities must support greater clinical integration for  
1189 Medicaid enrollees through interdependent and cooperative  
1190 efforts of all providers participating in managed care plans.  
1191 The agency shall support these activities with certified public  
1192 expenditures and any earned federal matching funds and shall  
1193 seek any plan amendments or waivers necessary to comply with  
1194 this subsection. To be eligible to participate in the quality  
1195 network, a medical school must contract with each managed care  
1196 plan in its region.

1197 (3) PERFORMANCE MEASUREMENT.—Each managed care plan shall  
1198 monitor the quality and performance of each participating  
1199 provider. At the beginning of the contract period, each plan  
1200 shall notify all its network providers of the metrics used by  
1201 the plan for evaluating the provider's performance and  
1202 determining continued participation in the network.



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1203           (4) MOMCARE NETWORK.—

1204           (a) The agency shall contract with an administrative  
1205 services organization representing all Healthy Start Coalitions  
1206 providing risk appropriate care coordination and other services  
1207 in accordance with a federal waiver and pursuant to s. 409.906.  
1208 The contract shall require the network of coalitions to provide  
1209 counseling, education, risk-reduction and case management  
1210 services, and quality assurance for all enrollees of the waiver.  
1211 The agency shall evaluate the impact of the MomCare network by  
1212 monitoring each plan's performance on specific measures to  
1213 determine the adequacy, timeliness, and quality of services for  
1214 pregnant women and infants. The agency shall support this  
1215 contract with certified public expenditures of general revenue  
1216 appropriated for Healthy Start services and any earned federal  
1217 matching funds.

1218           (b) Each managed care plan shall establish specific  
1219 programs and procedures to improve pregnancy outcomes and infant  
1220 health, including, but not limited to, coordination with the  
1221 Healthy Start program, immunization programs, and referral to  
1222 the Special Supplemental Nutrition Program for Women, Infants,  
1223 and Children, and the Children's Medical Services program for  
1224 children with special health care needs. Each plan's programs  
1225 and procedures shall include agreements with each local Healthy  
1226 Start Coalition in the region to provide risk-appropriate care  
1227 coordination for pregnant women and infants, consistent with  
1228 agency policies and the MomCare network. Each managed care plan  
1229 must notify the agency of the impending birth of a child to an  
1230 enrollee, or notify the agency as soon as practicable after the  
1231 child's birth.



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1232           (5) SCREENING RATE.—After the end of the second contract  
1233 year, each managed care plan shall achieve an annual Early and  
1234 Periodic Screening, Diagnosis, and Treatment Service screening  
1235 rate of at least 80 percent of those recipients continuously  
1236 enrolled for at least 8 months.

1237           (6) PROVIDER PAYMENT.—Managed care plans and hospitals  
1238 shall negotiate mutually acceptable rates, methods, and terms of  
1239 payment. For rates, methods, and terms of payment negotiated  
1240 after the contract between the agency and the plan is executed,  
1241 plans shall pay hospitals, at a minimum, the rate the agency  
1242 would have paid on the first day of the contract between the  
1243 provider and the plan. Such payments to hospitals may not exceed  
1244 120 percent of the rate the agency would have paid on the first  
1245 day of the contract between the provider and the plan, unless  
1246 specifically approved by the agency. Payment rates may be  
1247 updated periodically.

1248           (7) MEDICALLY NEEDY ENROLLEES.—Each managed care plan must  
1249 accept any medically needy recipient who selects or is assigned  
1250 to the plan and provide that recipient with continuous  
1251 enrollment for 12 months. After the first month of qualifying as  
1252 a medically needy recipient and enrolling in a plan, and  
1253 contingent upon federal approval, the enrollee shall pay the  
1254 plan a portion of the monthly premium equal to the enrollee's  
1255 share of the cost as determined by the department. The agency  
1256 shall pay any remaining portion of the monthly premium. Plans  
1257 are not obligated to pay claims for medically needy patients for  
1258 services provided before enrollment in the plan. Medically needy  
1259 patients are responsible for payment of incurred claims that are  
1260 used to determine eligibility. Plans must provide a grace period



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1261 of at least 90 days before disenrolling recipients who fail to  
1262 pay their shares of the premium.

1263 Section 17. Section 409.976, Florida Statutes, is created  
1264 to read:

1265 409.976 Managed care plan payment.—In addition to the  
1266 payment provisions of s. 409.968, the agency shall provide  
1267 payment to plans in the managed medical assistance program  
1268 pursuant to this section.

1269 (1) Prepaid payment rates shall be negotiated between the  
1270 agency and the eligible plans as part of the procurement process  
1271 described in s. 409.966.

1272 (2) The agency shall establish payment rates for statewide  
1273 inpatient psychiatric programs. Payments to managed care plans  
1274 shall be reconciled to reimburse actual payments to statewide  
1275 inpatient psychiatric programs.

1276 Section 18. Section 409.977, Florida Statutes, is created  
1277 to read:

1278 409.977 Enrollment.—

1279 (1) The agency shall automatically enroll into a managed  
1280 care plan those Medicaid recipients who do not voluntarily  
1281 choose a plan pursuant to s. 409.969. The agency shall  
1282 automatically enroll recipients in plans that meet or exceed the  
1283 performance or quality standards established pursuant to s.  
1284 409.967 and may not automatically enroll recipients in a plan  
1285 that is deficient in those performance or quality standards.  
1286 When a specialty plan is available to accommodate a specific  
1287 condition or diagnosis of a recipient, the agency shall assign  
1288 the recipient to that plan. In the first year of the first  
1289 contract term only, if a recipient was previously enrolled in a



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1290 plan that is still available in the region, the agency shall  
1291 automatically enroll the recipient in that plan unless an  
1292 applicable specialty plan is available. Except as otherwise  
1293 provided in this part, the agency may not engage in practices  
1294 that are designed to favor one managed care plan over another.

1295 (2) When automatically enrolling recipients in managed care  
1296 plans, the agency shall automatically enroll based on the  
1297 following criteria:

1298 (a) Whether the plan has sufficient network capacity to  
1299 meet the needs of the recipients.

1300 (b) Whether the recipient has previously received services  
1301 from one of the plan's primary care providers.

1302 (c) Whether primary care providers in one plan are more  
1303 geographically accessible to the recipient's residence than  
1304 those in other plans.

1305 (3) A newborn of a mother enrolled in a plan at the time of  
1306 the child's birth shall be enrolled in the mother's plan. Upon  
1307 birth, such a newborn is deemed enrolled in the managed care  
1308 plan, regardless of the administrative enrollment procedures,  
1309 and the managed care plan is responsible for providing Medicaid  
1310 services to the newborn. The mother may choose another plan for  
1311 the newborn within 90 days after the child's birth.

1312 (4) The agency shall develop a process to enable a  
1313 recipient with access to employer-sponsored health care coverage  
1314 to opt out of all managed care plans and to use Medicaid  
1315 financial assistance to pay for the recipient's share of the  
1316 cost in such employer-sponsored coverage. Contingent upon  
1317 federal approval, the agency shall also enable recipients with  
1318 access to other insurance or related products providing access



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1319 to health care services created pursuant to state law, including  
1320 any product available under the Florida Health Choices Program,  
1321 or any health exchange, to opt out. The amount of financial  
1322 assistance provided for each recipient may not exceed the amount  
1323 of the Medicaid premium that would have been paid to a managed  
1324 care plan for that recipient. The agency shall seek federal  
1325 approval to require Medicaid recipients with access to employer-  
1326 sponsored health care coverage to enroll in that coverage and  
1327 use Medicaid financial assistance to pay for the recipient's  
1328 share of the cost for such coverage. The amount of financial  
1329 assistance provided for each recipient may not exceed the amount  
1330 of the Medicaid premium that would have been paid to a managed  
1331 care plan for that recipient.

1332 Section 19. Section 409.978, Florida Statutes, is created  
1333 to read:

1334 409.978 Long-term care managed care program.-

1335 (1) Pursuant to s. 409.963, the agency shall administer the  
1336 long-term care managed care program described in ss. 409.978-  
1337 409.985, but may delegate specific duties and responsibilities  
1338 for the program to the Department of Elderly Affairs and other  
1339 state agencies. By July 1, 2012, the agency shall begin  
1340 implementation of the statewide long-term care managed care  
1341 program, with full implementation in all regions by October 1,  
1342 2013.

1343 (2) The agency shall make payments for long-term care,  
1344 including home and community-based services, using a managed  
1345 care model. Unless otherwise specified, ss. 409.961-409.97 apply  
1346 to the long-term care managed care program.

1347 (3) The Department of Elderly Affairs shall assist the



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1348 agency to develop specifications for use in the invitation to  
1349 negotiate and the model contract, determine clinical eligibility  
1350 for enrollment in managed long-term care plans, monitor plan  
1351 performance and measure quality of service delivery, assist  
1352 clients and families to address complaints with the plans,  
1353 facilitate working relationships between plans and providers  
1354 serving elders and disabled adults, and perform other functions  
1355 specified in a memorandum of agreement.

1356 Section 20. Section 409.979, Florida Statutes, is created  
1357 to read:

1358 409.979 Eligibility.-

1359 (1) Medicaid recipients who meet all of the following  
1360 criteria are eligible to receive long-term care services and  
1361 must receive long-term care services by participating in the  
1362 long-term care managed care program. The recipient must be:

1363 (a) Sixty-five years of age or older, or age 18 or older  
1364 and eligible for Medicaid by reason of a disability.

1365 (b) Determined by the Comprehensive Assessment Review and  
1366 Evaluation for Long-Term Care Services (CARES) Program to  
1367 require nursing facility care as defined in s. 409.985(3).

1368 (2) Medicaid recipients who, on the date long-term care  
1369 managed care plans become available in their region, reside in a  
1370 nursing home facility or are enrolled in one of the following  
1371 long-term care Medicaid waiver programs are eligible to  
1372 participate in the long-term care managed care program for up to  
1373 12 months without being reevaluated for their need for nursing  
1374 facility care as defined in s. 409.985(3):

1375 (a) The Assisted Living for the Frail Elderly Waiver.

1376 (b) The Aged and Disabled Adult Waiver.





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- 1377           (c) The Adult Day Health Care Waiver.
- 1378           (d) The Consumer-Directed Care Plus Program as described in  
1379 s. 409.221.
- 1380           (e) The Program of All-inclusive Care for the Elderly.
- 1381           (f) The long-term care community-based diversion pilot  
1382 project as described in s. 430.705.
- 1383           (g) The Channeling Services Waiver for Frail Elders.
- 1384           (3) The Department of Elderly Affairs shall make offers for  
1385 enrollment to eligible individuals based on a wait-list  
1386 prioritization and subject to availability of funds. Before  
1387 enrollment offers, the department shall determine that  
1388 sufficient funds exist to support additional enrollment into  
1389 plans.
- 1390           Section 21. Section 409.98, Florida Statutes, is created to  
1391 read:
- 1392           409.98 Long-term care plan benefits.—Long-term care plans  
1393 shall, at a minimum, cover the following:
- 1394           (1) Nursing facility care.
- 1395           (2) Services provided in assisted living facilities.
- 1396           (3) Hospice.
- 1397           (4) Adult day care.
- 1398           (5) Medical equipment and supplies, including incontinence  
1399 supplies.
- 1400           (6) Personal care.
- 1401           (7) Home accessibility adaptation.
- 1402           (8) Behavior management.
- 1403           (9) Home-delivered meals.
- 1404           (10) Case management.
- 1405           (11) Therapies:



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- 1406        (a) Occupational therapy.
- 1407        (b) Speech therapy.
- 1408        (c) Respiratory therapy.
- 1409        (d) Physical therapy.
- 1410        (12) Intermittent and skilled nursing.
- 1411        (13) Medication administration.
- 1412        (14) Medication management.
- 1413        (15) Nutritional assessment and risk reduction.
- 1414        (16) Caregiver training.
- 1415        (17) Respite care.
- 1416        (18) Transportation.
- 1417        (19) Personal emergency response system.
- 1418        Section 22. Section 409.981, Florida Statutes, is created
- 1419 to read:
- 1420        409.981 Eligible long-term care plans.—
- 1421        (1) ELIGIBLE PLANS.—Provider service networks must be long-
- 1422 term care provider service networks. Other eligible plans may be
- 1423 long-term care plans or comprehensive long-term care plans.
- 1424        (2) ELIGIBLE PLAN SELECTION.—The agency shall select
- 1425 eligible plans through the procurement process described in s.
- 1426 409.966. The agency shall provide notice of invitations to
- 1427 negotiate by July 1, 2012. The agency shall procure:
- 1428        (a) Two plans for Region 1. At least one plan must be a
- 1429 provider service network if any provider service networks submit
- 1430 a responsive bid.
- 1431        (b) Two plans for Region 2. At least one plan must be a
- 1432 provider service network if any provider service networks submit
- 1433 a responsive bid.
- 1434        (c) At least three plans and up to five plans for Region 3.



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1435 At least one plan must be a provider service network if any  
1436 provider service networks submit a responsive bid.  
1437 (d) At least three plans and up to five plans for Region 4.  
1438 At least one plan must be a provider service network if any  
1439 provider service network submits a responsive bid.  
1440 (e) At least two plans and up to 4 plans for Region 5. At  
1441 least one plan must be a provider service network if any  
1442 provider service networks submit a responsive bid.  
1443 (f) At least four plans and up to seven plans for Region 6.  
1444 At least one plan must be a provider service network if any  
1445 provider service networks submit a responsive bid.  
1446 (g) At least three plans and up to 6 plans for Region 7. At  
1447 least one plan must be a provider service networks if any  
1448 provider service networks submit a responsive bid.  
1449 (h) At least two plans and up to four plans for Region 8.  
1450 At least one plan must be a provider service network if any  
1451 provider service networks submit a responsive bid.  
1452 (i) At least two plans and up to four plans for Region 9.  
1453 At least one plan must be a provider service network if any  
1454 provider service networks submit a responsive bid.  
1455 (j) At least two plans and up to four plans for Region 10.  
1456 At least one plan must be a provider service network if any  
1457 provider service networks submit a responsive bid.  
1458 (k) At least five plans and up to ten plans for Region 11.  
1459 At least one plan must be a provider service network if any  
1460 provider service networks submit a responsive bid.  
1461  
1462 If no provider service network submits a responsive bid in a  
1463 region other than Region 1 or Region 2, the agency shall procure



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1464 no more than one less than the maximum number of eligible plans  
1465 permitted in that region. Within 12 months after the initial  
1466 invitation to negotiate, the agency shall attempt to procure a  
1467 provider service network. The agency shall notice another  
1468 invitation to negotiate only with provider service networks in  
1469 regions where no provider service network has been selected.

1470 (3) QUALITY SELECTION CRITERIA.—In addition to the criteria  
1471 established in s. 409.966, the agency shall consider the  
1472 following factors in the selection of eligible plans:

1473 (a) Evidence of the employment of executive managers with  
1474 expertise and experience in serving aged and disabled persons  
1475 who require long-term care.

1476 (b) Whether a plan has established a network of service  
1477 providers dispersed throughout the region and in sufficient  
1478 numbers to meet specific service standards established by the  
1479 agency for specialty services for persons receiving home and  
1480 community-based care.

1481 (c) Whether a plan is proposing to establish a  
1482 comprehensive long-term care plan and whether the eligible plan  
1483 has a contract to provide managed medical assistance services in  
1484 the same region.

1485 (d) Whether a plan offers consumer-directed care services  
1486 to enrollees pursuant to s. 409.221.

1487 (e) Whether a plan is proposing to provide home and  
1488 community-based services in addition to the minimum benefits  
1489 required by s. 409.98.

1490 (4) PROGRAM OF ALL-INCLUSIVE CARE FOR THE ELDERLY.—  
1491 Participation by the Program of All-Inclusive Care for the  
1492 Elderly (PACE) shall be pursuant to a contract with the agency



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1493 and not subject to the procurement requirements or regional plan  
1494 number limits of this section. PACE plans may continue to  
1495 provide services to individuals at such levels and enrollment  
1496 caps as authorized by the General Appropriations Act.

1497 (5) MEDICARE PLANS.—Participation by a Medicare Advantage  
1498 Preferred Provider Organization, Medicare Advantage Provider-  
1499 sponsored Organization, or Medicare Advantage Special Needs Plan  
1500 shall be pursuant to a contract with the agency and not subject  
1501 to the procurement requirements if the plan's Medicaid enrollees  
1502 consist exclusively of recipients who are deemed dually eligible  
1503 for Medicaid and Medicare services. Otherwise, Medicare  
1504 Advantage Preferred Provider Organizations, Medicare Advantage  
1505 Provider-Sponsored Organizations, and Medicare Advantage Special  
1506 Needs Plans are subject to all procurement requirements.

1507 Section 23. Section 409.982, Florida Statutes, is created  
1508 to read:

1509 409.982 Long-term care managed care plan accountability.—In  
1510 addition to the requirements of s. 409.967, plans and providers  
1511 participating in the long-term care managed care program must  
1512 comply with the requirements of this section.

1513 (1) PROVIDER NETWORKS.—Managed care plans may limit the  
1514 providers in their networks based on credentials, quality  
1515 indicators, and price. For the period between October 1, 2013,  
1516 and September 30, 2014, each selected plan must offer a network  
1517 contract to all the following providers in the region:

1518 (a) Nursing homes.

1519 (b) Hospices.

1520 (c) Aging network service providers that have previously  
1521 participated in home and community-based waivers serving elders



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1522 or community-service programs administered by the Department of  
1523 Elderly Affairs.

1524  
1525 After 12 months of active participation in a managed care plan's  
1526 network, the plan may exclude any of the providers named in this  
1527 subsection from the network for failure to meet quality or  
1528 performance criteria. If the plan excludes a provider from the  
1529 plan, the plan must provide written notice to all recipients who  
1530 have chosen that provider for care. The notice must be provided  
1531 at least 30 days before the effective date of the exclusion. The  
1532 agency shall establish contract provisions governing the  
1533 transfer of recipients from excluded residential providers.

1534 (2) SELECT PROVIDER PARTICIPATION.—Except as provided in  
1535 this subsection, providers may limit the managed care plans they  
1536 join. Nursing homes and hospices that are enrolled Medicaid  
1537 providers must participate in all eligible plans selected by the  
1538 agency in the region in which the provider is located.

1539 (3) PERFORMANCE MEASUREMENT.—Each managed care plan shall  
1540 monitor the quality and performance of each participating  
1541 provider using measures adopted by and collected by the agency  
1542 and any additional measures mutually agreed upon by the provider  
1543 and the plan

1544 (4) PROVIDER NETWORK STANDARDS.—The agency shall establish  
1545 and each managed care plan must comply with specific standards  
1546 for the number, type, and regional distribution of providers in  
1547 the plan's network, which must include:

- 1548 (a) Adult day care centers.  
1549 (b) Adult family-care homes.  
1550 (c) Assisted living facilities.



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- 1551        (d) Health care services pools.
- 1552        (e) Home health agencies.
- 1553        (f) Homemaker and companion services.
- 1554        (g) Hospices.
- 1555        (h) Community care for the elderly lead agencies.
- 1556        (i) Nurse registries.
- 1557        (j) Nursing homes.
- 1558        (5) PROVIDER PAYMENT.—Managed care plans and providers
- 1559 shall negotiate mutually acceptable rates, methods, and terms of
- 1560 payment. Plans shall pay nursing homes an amount equal to the
- 1561 nursing facility-specific payment rates set by the agency;
- 1562 however, mutually acceptable higher rates may be negotiated for
- 1563 medically complex care. Plans shall pay hospice providers
- 1564 through a prospective system for each enrollee an amount equal
- 1565 to the per diem rate set by the agency. For recipients residing
- 1566 in a nursing facility and receiving hospice services, the plan
- 1567 shall pay the hospice provider the per diem rate set by the
- 1568 agency minus the nursing facility component and shall pay the
- 1569 nursing facility the applicable state rate. Plans must ensure
- 1570 that electronic nursing home and hospice claims that contain
- 1571 sufficient information for processing are paid within 10
- 1572 business days after receipt.

1573        Section 24. Section 409.983, Florida Statutes, is created  
1574 to read:

1575        409.983 Long-term care managed care plan payment.—In  
1576 addition to the payment provisions of s. 409.968, the agency  
1577 shall provide payment to plans in the long-term care managed  
1578 care program pursuant to this section.

1579        (1) Prepaid payment rates for long-term care managed care



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1580 plans shall be negotiated between the agency and the eligible  
1581 plans as part of the procurement process described in s.  
1582 409.966.

1583 (2) Payment rates for comprehensive long-term care plans  
1584 covering services described in s. 409.973 shall be blended with  
1585 rates for long-term care plans for services specified in s.  
1586 409.98.

1587 (3) Payment rates for plans must reflect historic  
1588 utilization and spending for covered services projected forward  
1589 and adjusted to reflect the level of care profile for enrollees  
1590 in each plan. The payment shall be adjusted to provide an  
1591 incentive for reducing institutional placements and increasing  
1592 the utilization of home and community-based services.

1593 (4) The initial assessment of an enrollee's level of care  
1594 shall be made by the Comprehensive Assessment and Review for  
1595 Long-Term-Care Services (CARES) program, which shall assign the  
1596 recipient into one of the following levels of care:

1597 (a) Level of care 1 consists of recipients residing in or  
1598 who must be placed in a nursing home.

1599 (b) Level of care 2 consists of recipients at imminent risk  
1600 of nursing home placement, as evidenced by the need for the  
1601 constant availability of routine medical and nursing treatment  
1602 and care, and require extensive health-related care and services  
1603 because of mental or physical incapacitation.

1604 (c) Level of care 3 consists of recipients at imminent risk  
1605 of nursing home placement, as evidenced by the need for the  
1606 constant availability of routine medical and nursing treatment  
1607 and care, who have a limited need for health-related care and  
1608 services and are mildly medically or physically incapacitated.





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1609  
1610 The agency shall periodically adjust payment rates to account  
1611 for changes in the level of care profile for each managed care  
1612 plan based on encounter data.

1613 (5) The agency shall make an incentive adjustment in  
1614 payment rates to encourage the increased utilization of home and  
1615 community-based services and a commensurate reduction of  
1616 institutional placement. The incentive adjustment shall be  
1617 modified in each successive rate period during the first  
1618 contract period, as follows:

1619 (a) A 2 percentage point shift in the first rate-setting  
1620 period;

1621 (b) A 2 percentage point shift in the second rate-setting  
1622 period, as compared to the utilization mix at the end of the  
1623 first rate-setting period; or

1624 (c) A 3 percentage point shift in the third rate-setting  
1625 period, and in each subsequent rate-setting period during the  
1626 first contract period, as compared to the utilization mix at the  
1627 end of the immediately preceding rate-setting period.

1628  
1629 The incentive adjustment shall continue in subsequent contract  
1630 periods, at a rate of 3 percentage points per year as compared  
1631 to the utilization mix at the end of the immediately preceding  
1632 rate-setting period, until no more than 35 percent of the plan's  
1633 enrollees are placed in institutional settings. The agency shall  
1634 annually report to the Legislature the actual change in the  
1635 utilization mix of home and community-based services compared to  
1636 institutional placements and provide a recommendation for  
1637 utilization mix requirements for future contracts.



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1638           (6) The agency shall establish nursing-facility-specific  
1639 payment rates for each licensed nursing home based on facility  
1640 costs adjusted for inflation and other factors as authorized in  
1641 the General Appropriations Act. Payments to long-term care  
1642 managed care plans shall be reconciled to reimburse actual  
1643 payments to nursing facilities.

1644           (7) The agency shall establish hospice payment rates  
1645 pursuant to Title XVIII of the Social Security Act. Payments to  
1646 long-term care managed care plans shall be reconciled to  
1647 reimburse actual payments to hospices.

1648           Section 25. Section 409.984, Florida Statutes, is created  
1649 to read:

1650           409.984 Enrollment in a long-term care managed care plan.-

1651           (1) The agency shall automatically enroll into a long-term  
1652 care managed care plan those Medicaid recipients who do not  
1653 voluntarily choose a plan pursuant to s. 409.969. The agency  
1654 shall automatically enroll recipients in plans that meet or  
1655 exceed the performance or quality standards established pursuant  
1656 to s. 409.967 and may not automatically enroll recipients in a  
1657 plan that is deficient in those performance or quality  
1658 standards. If a recipient is deemed dually eligible for Medicaid  
1659 and Medicare services and is currently receiving Medicare  
1660 services from an entity qualified under 42 C.F.R. part 422 as a  
1661 Medicare Advantage Preferred Provider Organization, Medicare  
1662 Advantage Provider-sponsored Organization, or Medicare Advantage  
1663 Special Needs Plan, the agency shall automatically enroll the  
1664 recipient in such plan for Medicaid services if the plan is  
1665 currently participating in the long-term care managed care  
1666 program. Except as otherwise provided in this part, the agency



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1667 may not engage in practices that are designed to favor one  
1668 managed care plan over another.

1669 (1) When automatically enrolling recipients in plans, the  
1670 agency shall take into account the following criteria:

1671 (a) Whether the plan has sufficient network capacity to  
1672 meet the needs of the recipients.

1673 (b) Whether the recipient has previously received services  
1674 from one of the plan's home and community-based service  
1675 providers.

1676 (c) Whether the home and community-based providers in one  
1677 plan are more geographically accessible to the recipient's  
1678 residence than those in other plans.

1679 (3) Notwithstanding s. 409.969(3)(c), if a recipient is  
1680 referred for hospice services, the recipient has 30 days during  
1681 which the recipient may select to enroll in another managed care  
1682 plan to access the hospice provider of the recipient's choice.

1683 (4) If a recipient is referred for placement in a nursing  
1684 home or assisted living facility, the plan must inform the  
1685 recipient of any facilities within the plan that have specific  
1686 cultural or religious affiliations and, if requested by the  
1687 recipient, make a reasonable effort to place the recipient in  
1688 the facility of the recipient's choice.

1689 Section 26. Section 409.9841, Florida Statutes, is created  
1690 to read:

1691 409.9841 Long-term care managed care technical advisory  
1692 workgroup.—

1693 (1) Before August 1, 2011, the agency shall establish a  
1694 technical advisory workgroup to assist in developing:

1695 (a) The method of determining Medicaid eligibility pursuant



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1696 to s. 409.985(3).

1697 (b) The requirements for provider payments to nursing homes  
1698 under s. 409.983(6).

1699 (c) The method for managing Medicare coinsurance crossover  
1700 claims.

1701 (d) Uniform requirements for claims submissions and  
1702 payments, including electronic funds transfers and claims  
1703 processing.

1704 (e) The process for enrollment of and payment for  
1705 individuals pending determination of Medicaid eligibility.

1706 (2) The advisory workgroup must include, but is not limited  
1707 to, representatives of providers and plans who could potentially  
1708 participate in long-term care managed care. Members of the  
1709 workgroup shall serve without compensation but may be reimbursed  
1710 for per diem and travel expenses as provided in s. 112.061.

1711 (3) This section is repealed on June 30, 2013.

1712 Section 27. Section 409.985, Florida Statutes, is created  
1713 to read:

1714 409.985 Comprehensive Assessment and Review for Long-Term  
1715 Care Services (CARES) Program.—

1716 (1) The agency shall operate the Comprehensive Assessment  
1717 and Review for Long-Term Care Services (CARES) preadmission  
1718 screening program to ensure that only individuals whose  
1719 conditions require long-term care services are enrolled in the  
1720 long-term care managed care program.

1721 (2) The agency shall operate the CARES program through an  
1722 interagency agreement with the Department of Elderly Affairs.  
1723 The agency, in consultation with the Department of Elderly  
1724 Affairs, may contract for any function or activity of the CARES



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1725 program, including any function or activity required by 42  
1726 C.F.R. part 483.20, relating to preadmission screening and  
1727 review.

1728 (3) The CARES program shall determine if an individual  
1729 requires nursing facility care and, if the individual requires  
1730 such care, assign the individual to a level of care as described  
1731 in s. 409.983(4). When determining the need for nursing facility  
1732 care, consideration shall be given to the nature of the services  
1733 prescribed and which level of nursing or other health care  
1734 personnel meets the qualifications necessary to provide such  
1735 services and the availability to and access by the individual of  
1736 community or alternative resources. For the purposes of the  
1737 long-term care managed care program, the term "nursing facility  
1738 care" means the individual:

1739 (a) Requires nursing home placement as evidenced by the  
1740 need for medical observation throughout a 24-hour period and  
1741 care required to be performed on a daily basis by, or under the  
1742 direct supervision of, a registered nurse or other health care  
1743 professional and requires services that are sufficiently  
1744 medically complex to require supervision, assessment, planning,  
1745 or intervention by a registered nurse because of a mental or  
1746 physical incapacitation by the individual;

1747 (b) Requires or is at imminent risk of nursing home  
1748 placement as evidenced by the need for observation throughout a  
1749 24-hour period and care and the constant availability of medical  
1750 and nursing treatment and requires services on a daily or  
1751 intermittent basis that are to be performed under the  
1752 supervision of licensed nursing or other health professionals  
1753 because the individual who is incapacitated mentally or



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1754 physically; or

1755 (c) Requires or is at imminent risk of nursing home  
1756 placement as evidenced by the need for observation throughout a  
1757 24-hour period and care and the constant availability of medical  
1758 and nursing treatment and requires limited services that are to  
1759 be performed under the supervision of licensed nursing or other  
1760 health professionals because the individual is mildly  
1761 incapacitated mentally or physically.

1762 (4) For individuals whose nursing home stay is initially  
1763 funded by Medicare and Medicare coverage and is being terminated  
1764 for lack of progress towards rehabilitation, CARES staff shall  
1765 consult with the person making the determination of progress  
1766 toward rehabilitation to ensure that the recipient is not being  
1767 inappropriately disqualified from Medicare coverage. If, in  
1768 their professional judgment, CARES staff believe that a Medicare  
1769 beneficiary is still making progress toward rehabilitation, they  
1770 may assist the Medicare beneficiary with an appeal of the  
1771 disqualification from Medicare coverage. The use of CARES teams  
1772 to review Medicare denials for coverage under this section is  
1773 authorized only if it is determined that such reviews qualify  
1774 for federal matching funds through Medicaid. The agency shall  
1775 seek or amend federal waivers as necessary to implement this  
1776 section.

1777 Section 28. If any provision of this act or its application  
1778 to any person or circumstance is held invalid, the invalidity  
1779 does not affect other provisions or applications of the act  
1780 which can be given effect without the invalid provision or  
1781 application, and to this end the provisions of this act are  
1782 severable.



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1783 Section 29. This act shall take effect July 1, 2011.

1784

1785 ===== T I T L E A M E N D M E N T =====

1786 And the title is amended as follows:

1787 Delete everything before the enacting clause

1788 and insert:

1789 A bill to be entitled

1790 An act relating to Medicaid managed care; creating  
1791 part IV of ch. 409, F.S., entitled "Medicaid Managed  
1792 Care"; creating s. 409.961, F.S.; providing for  
1793 statutory construction; providing applicability of  
1794 specified provisions throughout the part; providing  
1795 rulemaking authority for specified agencies; creating  
1796 s. 409.962, F.S.; providing definitions; creating s.  
1797 409.963, F.S.; designating the Agency for Health Care  
1798 Administration as the single state agency to  
1799 administer the Medicaid program; providing for  
1800 specified agency responsibilities; requiring client  
1801 consent for release of medical records; creating s.  
1802 409.964, F.S.; establishing the Medicaid program as  
1803 the statewide, integrated managed care program for all  
1804 covered services; authorizing the agency to apply for  
1805 and implement waivers; providing for public notice and  
1806 comment; creating s. 409.965, F.S.; providing for  
1807 mandatory enrollment; providing exemptions; creating  
1808 s. 409.966, F.S.; providing requirements for eligible  
1809 plans that provide services in the Medicaid managed  
1810 care program; establishing provider service network  
1811 requirements for eligible plans; providing for



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1812 eligible plan selection; requiring the agency to use  
1813 an invitation to negotiate; requiring the agency to  
1814 compile and publish certain information; establishing  
1815 regions for separate procurement of plans; providing  
1816 quality criteria for plan selection; providing  
1817 limitations on serving recipients during the pendency  
1818 of procurement litigation; creating s. 409.967, F.S.;  
1819 providing for managed care plan accountability;  
1820 establishing contract terms; providing for physician  
1821 compensation; providing for emergency services;  
1822 establishing requirements for access; requiring a drug  
1823 formulary or preferred drug list; requiring plans to  
1824 accept requests for service electronically; requiring  
1825 the agency to maintain an encounter data system;  
1826 requiring plans to provide encounter data; requiring  
1827 the agency to establish performance standards for  
1828 plans; providing program integrity requirements;  
1829 establishing requirements for the database;  
1830 establishing a grievance resolution process; providing  
1831 penalties for early termination of contracts or  
1832 reduction in enrollment levels; establishing prompt  
1833 payment requirements; requiring fair payment to  
1834 providers with a controlling interest in a provider  
1835 service network by other plans; requiring itemized  
1836 payment; providing for dispute resolutions between  
1837 plans and providers; providing for achieved savings  
1838 rebates to plans; creating s. 409.968, F.S.;  
1839 establishing managed care plan payments; providing  
1840 payment requirements for provider service networks;





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1841 requiring the agency to conduct annual cost  
1842 reconciliations to determine certain cost savings and  
1843 report the results of the reconciliations to the fee-  
1844 for-service provider; prohibiting rate increases that  
1845 are not authorized in the appropriations act; creating  
1846 s. 409.969, F.S.; requiring enrollment in managed care  
1847 plans by all nonexempt Medicaid recipients; creating  
1848 requirements for plan selection by recipients;  
1849 authorizing disenrollment under certain circumstances;  
1850 defining the term "good cause" for purposes of  
1851 disenrollment; providing time limits on an internal  
1852 grievance process; providing requirements for agency  
1853 determination regarding disenrollment; requiring  
1854 recipients to stay in plans for a specified time;  
1855 creating s. 409.97, F.S.; authorizing the agency to  
1856 accept the transfer of certain revenues from local  
1857 governments; requiring the agency to contract with a  
1858 representative of certain entities participating in  
1859 the low-income pool for the provision of enhanced  
1860 access to care; providing for support of these  
1861 activities by the low-income pool as authorized in the  
1862 General Appropriations Act; establishing the Access to  
1863 Care Partnership; requiring the agency to seek  
1864 necessary waivers and plan amendments; providing  
1865 requirements for prepaid plans to submit data;  
1866 authorizing the agency to implement a tiered hospital  
1867 rate system; creating s. 409.971, F.S.; creating the  
1868 managed medical assistance program; providing  
1869 deadlines to begin and finalize implementation of the



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1870 program; creating s. 409.972, F.S.; providing  
1871 eligibility requirements for mandatory and voluntary  
1872 enrollment; creating s. 409.973, F.S.; establishing  
1873 minimum benefits for managed care plans to cover;  
1874 authorizing plans to customize benefit packages;  
1875 requiring plans to establish programs to encourage  
1876 healthy behaviors and establish written agreements  
1877 with certain enrollees to participate in such  
1878 programs; requiring plans to establish a primary care  
1879 initiative; providing requirements for primary care  
1880 initiatives; requiring plans to report certain primary  
1881 care data to the agency; creating s. 409.974, F.S.;  
1882 establishing a deadline for issuing invitations to  
1883 negotiate; establishing a specified number or range of  
1884 eligible plans to be selected in each region;  
1885 establishing quality selection criteria; establishing  
1886 requirements for participation by specialty plans;  
1887 establishing the Children's Medical Service Network as  
1888 an eligible plan; creating s. 409.975, F.S.; providing  
1889 for managed care plan accountability; authorizing  
1890 plans to limit providers in networks; requiring plans  
1891 to include essential Medicaid providers in their  
1892 networks unless an alternative arrangement is approved  
1893 by the agency; identifying statewide essential  
1894 providers; specifying provider payments under certain  
1895 circumstances; requiring plans to include certain  
1896 statewide essential providers in their networks;  
1897 requiring good faith negotiations; specifying provider  
1898 payments under certain circumstances; allowing plans



1899 to exclude essential providers under certain  
1900 circumstances; requiring plans to offer a contract to  
1901 home medical equipment and supply providers under  
1902 certain circumstances; establishing the Florida  
1903 medical school quality network; requiring the agency  
1904 to contract with a representative of certain entities  
1905 to establish a clinical outcome improvement program in  
1906 all plans; providing for support of these activities  
1907 by certain expenditures and federal matching funds;  
1908 requiring the agency to seek necessary waivers and  
1909 plan amendments; providing for eligibility for the  
1910 quality network; requiring plans to monitor the  
1911 quality and performance history of providers;  
1912 establishing the MomCare network; requiring the agency  
1913 to contract with a representative of all Healthy Start  
1914 Coalitions to provide certain services to recipients;  
1915 providing for support of these activities by certain  
1916 expenditures and federal matching funds; requiring  
1917 plans to enter into agreements with local Healthy  
1918 Start Coalitions for certain purposes; requiring  
1919 specified programs and procedures be established by  
1920 plans; establishing a screening standard for the Early  
1921 and Periodic Screening, Diagnosis, and Treatment  
1922 Service; requiring managed care plans and hospitals to  
1923 negotiate rates, methods, and terms of payment;  
1924 providing a limit on payments to hospitals;  
1925 establishing plan requirements for medically needy  
1926 recipients; creating s. 409.976, F.S.; providing for  
1927 managed care plan payment; requiring the agency to



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1928 establish payment rates for statewide inpatient  
1929 psychiatric programs; requiring payments to managed  
1930 care plans to be reconciled to reimburse actual  
1931 payments to statewide inpatient psychiatric programs;  
1932 creating s. 409.977, F.S.; providing for automatic  
1933 enrollment in a managed care plan for certain  
1934 recipients; establishing opt-out opportunities for  
1935 recipients; creating s. 409.978, F.S.; requiring the  
1936 agency to be responsible for administering the long-  
1937 term care managed care program; providing  
1938 implementation dates for the long-term care managed  
1939 care program; providing duties of the Department of  
1940 Elderly Affairs relating to assisting the agency in  
1941 implementing the program; creating s. 409.979, F.S.;  
1942 providing eligibility requirements for the long-term  
1943 care managed care program; creating s. 409.98, F.S.;  
1944 establishing the benefits covered under a managed care  
1945 plan participating in the long-term care managed care  
1946 program; creating s. 409.981, F.S.; providing criteria  
1947 for eligible plans; designating regions for plan  
1948 implementation throughout the state; providing  
1949 criteria for the selection of plans to participate in  
1950 the long-term care managed care program; providing  
1951 that participation by the Program of All-Inclusive  
1952 Care for the Elderly and certain Medicare plans is  
1953 pursuant to an agency contract and not subject to  
1954 procurement; creating s. 409.982, F.S.; requiring the  
1955 agency to establish uniform accounting and reporting  
1956 methods for plans; providing for mandatory



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1957 participation in plans by certain service providers;  
1958 authorizing the exclusion of certain providers from  
1959 plans for failure to meet quality or performance  
1960 criteria; requiring plans to monitor participating  
1961 providers using specified criteria; requiring certain  
1962 providers to be included in plan networks; providing  
1963 provider payment specifications for nursing homes and  
1964 hospices; creating s. 409.983, F.S.; providing for  
1965 negotiation of rates between the agency and the plans  
1966 participating in the long-term care managed care  
1967 program; providing specific criteria for calculating  
1968 and adjusting plan payments; allowing the CARES  
1969 program to assign plan enrollees to a level of care;  
1970 providing incentives for adjustments of payment rates;  
1971 requiring the agency to establish nursing facility-  
1972 specific and hospice services payment rates; creating  
1973 s. 409.984, F.S.; providing criteria for automatic  
1974 assignments of plan enrollees who fail to choose a  
1975 plan; providing for hospice selection within a  
1976 specified timeframe; providing for a choice of  
1977 residential setting under certain circumstances;  
1978 creating s. 409.9841, F.S.; creating the long-term  
1979 care managed care technical advisory workgroup;  
1980 providing duties; providing membership; providing for  
1981 reimbursement for per diem and travel expenses;  
1982 providing for repeal by a specified date; creating s.  
1983 409.985, F.S.; providing that the agency shall operate  
1984 the Comprehensive Assessment and Review for Long-Term  
1985 Care Services program through an interagency agreement



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1986 with the Department of Elderly Affairs; providing  
1987 duties of the program; defining the term "nursing  
1988 facility care"; providing for severability; providing  
1989 an effective date.