# **HOUSE OF REPRESENTATIVES STAFF ANALYSIS**

BILL #: CS/HB 615 Sale of Tobacco Products

SPONSOR(S): Business & Consumer Affairs Subcommittee and Horner

TIED BILLS: IDEN./SIM. BILLS: SB 1008

REFERENCE	ACTION	ANALYST	STAFF DIRECTOR or BUDGET/POLICY CHIEF
1) Business & Consumer Affairs Subcommittee	14 Y, 0 N, As CS	Livingston	Creamer
Government Operations Appropriations     Subcommittee			
3) Economic Affairs Committee			

## **SUMMARY ANALYSIS**

The Division of Alcoholic Beverages and Tobacco maintains a delinquent payment list relating to the alcoholic beverage industry for retailers who do not pay distributors within the statutorily allotted timeframe when buying alcoholic beverages on credit. There are no corresponding statutes requiring this type of delinquent payment mechanism for cigarette and other tobacco product retailers and tobacco distributors nor does the division maintain such a list.

Currently, the term (cigarette) manufacturer means a domestic person or entity that possesses a valid federal permit and that manufactures, fabricates, assembles, processes, or labels a finished cigarette.

The bill modifies the definition of manufacturer, to include a person or entity that provides for the use of a machine located at a retail establishment that enables a person to fabricate, assemble, or process tobacco products into a roll or tube for smoking.

The bill addresses the extension of credit to retail dealers for the purchase of tobacco products. The bill authorizes credit for the sale of tobacco products to be extended to a retail dealer at the discretion of a wholesale dealer.

In circumstances where the wholesaler has obtained a civil judgment from an appropriate court for nonpayment of debt which has been incurred for the purchase of tobacco products by a tobacco retailer, the bill allows the wholesaler to petition the division to suspend or to deny renewal of the tobacco retailer's tobacco permit for reasons of nonpayment of debt until the retail dealer submits proof to the division that arrangements for payment have been agreed to between the parties or that the civil judgment against the retail dealer has been satisfied in full

An indeterminate positive impact on revenues could be expected as a result of additional taxes and license fees collected by the division from manufacturers.

The bill has an effective date of July 1, 2012.

This document does not reflect the intent or official position of the bill sponsor or House of Representatives. STORAGE NAME: h0615a.BCAS

## **FULL ANALYSIS**

## I. SUBSTANTIVE ANALYSIS

## A. EFFECT OF PROPOSED CHANGES:

# **Current situation**

# **Tobacco - generally**

The Division of Alcoholic Beverages and Tobacco (division) in the Department of Business and Professional Regulation (DBPR) is responsible for regulating the conduct, management, and operation of the manufacturing, packaging, distribution, and sale within the state of tobacco products and alcoholic beverages.<sup>1</sup>

Chapters 210, 386, and 569, F.S., provide the regulatory and tax structure for tobacco sales. Part I of chapter 210, F.S., provides for the taxation of cigarettes. Part II provides for the taxation of other tobacco products. Cigarettes are taxed in a different manner than other tobacco products and cigars are not subject to an excise tax. Tobacco products, cigars, and cigarettes are subject to the sales tax.

## **Tobacco related definitions**

Section 210.01(6), F.S., defines "wholesale dealer" to mean "any person located inside or outside this state who sells cigarettes to retail dealers or other persons for purposes of resale only." Section 210.01(7), F.S., defines "retail dealer" means any person located inside or outside this state other than a wholesale dealer engaged in the business of selling cigarettes."

Section 210.01(21), F.S., defines "manufacturer" to mean "any domestic person or entity with a valid permit under 26 U.S.C. s. 5712 that manufactures, fabricates, assembles, processes, or labels a finished cigarette."

Part II of chapter 210, F.S., defines "tobacco products" to mean loose tobacco suitable for smoking; snuff; snuff flour; cavendish; plug and twist tobacco; fine cuts and other chewing tobaccos; shorts; refuse scraps; clippings, cuttings, and sweepings of tobacco, and other kinds and forms of tobacco prepared in such manner as to be suitable for chewing; but "tobacco products" does not include cigarettes, as defined by s. 210.01(1), or cigars.

Section 210.01(1), F.S., defines "cigarette" to mean any roll for smoking, except one of which the tobacco is fully naturally fermented, without regard to the kind of tobacco or other substances used in the inner roll or the nature or composition of the material in which the roll is wrapped, which is made wholly or in part of tobacco irrespective of size or shape and whether such tobacco is flavored, adulterated or mixed with any other ingredient.

# Proposed changes

The bill modifies the definition of manufacturer, under s. 210.01(21), F.S., to include a person or entity that

"provides for, or leases, the use of a machine at a retail establishment that enables any person to fabricate, assemble, or process at that establishment tobacco products as defined in s. 210.25(11), into a roll or tube for smoking."

# Current situation

# Tobacco sales on credit

<sup>1</sup> S. 561.02, F.S.

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Section 210.16, F.S., specifies, in part, that "the division may suspend for a reasonable period of time or revoke, in its discretion, the permits issued under the provisions of this part or chapter 569 to any person who has violated any other provision of this part or chapter 569." This section also provides that "in addition to the suspension or revocation of permits, the division may impose civil penalties against holders of permits for violations of this part or rules and regulations relating thereto."

Chapter 569, F.S., sets forth the licensing and regulatory scheme for persons selling tobacco products. The division is charged with the supervision of the distribution of cigarettes and other tobacco products, permitting of cigarette distributing agents, wholesale dealers, exporters and retail dealers, collection of related taxes and fees, and imposing penalties for violations of the tobacco laws.

# Proposed changes

The bill addresses the extension of credit to retail dealers for the purchase of tobacco products. The bill amends s. 210.16, F.S. to authorize credit for the sale of tobacco products to be extended to a retail dealer at the discretion of a wholesale dealer. In circumstances where the wholesaler has obtained a civil judgment from an appropriate court for nonpayment of debt which has been incurred for the purchase of tobacco products by a tobacco retailer, the bill allows the wholesaler to petition the division for additional relief.

The bill requires the division to suspend or to deny renewal of the tobacco retailer's tobacco permit for reasons of nonpayment of debt to the wholesale dealer by the retail dealer. The period of suspension or denial is specified to be continuous until the retail dealer submits proof to the division that arrangements for payment have been agreed to between the parties or that the civil judgment against the retail dealer has been satisfied in full.

## **B. SECTION DIRECTORY:**

Section 1 amends s. 210.01, F.S., to amend the definition of "manufacturer" for purposes of regulation and taxation of tobacco products.

Section 2 amends s. 210.16, F.S., to authorize credit for the sale of tobacco products to be extended to a retail dealer at the discretion of a wholesale dealer and establish, under specified conditions, for the suspension of the sale of tobacco products to retail dealers who are delinquent in their credit payments.

Section 3 amends s. 210.181, F.S., to conform a cross reference.

Section 4 provides for an effective date of July 1, 2012.

## II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

## A. FISCAL IMPACT ON STATE GOVERNMENT:

# 1. Revenues:

The bill will have an indeterminate positive fiscal impact to state funds as related to the tobacco manufacturing license fees and taxes collected. The Revenue Estimating Conference has not yet estimated the fiscal impact of the bill as amended.

## 2. Expenditures:

Indeterminate.

## B. FISCAL IMPACT ON LOCAL GOVERNMENTS:

#### 1. Revenues:

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	None.
C.	DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:
	The bill will have an impact on the retail establishments that provide services for machine rolled cigarettes as it relates to tobacco manufacturing license fees and taxes that will be required to be paid.
D.	FISCAL COMMENTS:
	None.
	III. COMMENTS
A.	CONSTITUTIONAL ISSUES:
	1. Applicability of Municipality/County Mandates Provision:
	Not applicable. The bill does not appear to require counties or municipalities to spend funds or take an action requiring the expenditure of funds; reduce the authority that the counties or municipalities have to raise revenue in the aggregate; or reduce the percentage of a state tax shared with counties or municipalities.
	2. Other:

B. RULE-MAKING AUTHORITY:

None.

None.

None.

2. Expenditures:

C. DRAFTING ISSUES OR OTHER COMMENTS:

None.

## IV. AMENDMENTS/ COMMITTEE SUBSTITUTE CHANGES

On January 31, 2012, the Business & Consumer Affairs adopted a strike-all amendment and an amendment to the strike-all amendment and passed the bill as a CS. The CS differs from the original bill as follows:

- removes provisions that would have established a delinquent list procedure for transactions between a tobacco distributor and a retail tobacco dealer based on language currently used for the extension of credit for the purchase of alcoholic beverage and established a collection mechanism for tobacco product payments which are delinquent;
- modifies the definition of manufacturer, to include a person or entity that provides for the use of a machine located at a retail establishment that enables a person to roll tobacco products into a tube for smoking; and
- provides for the suspension of a permit for the sale of tobacco products by a retail dealer who is delinquent in credit payments to a wholesale dealer.

This analysis reflects the changes made by the CS.

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