By Senator Detert

28-00768A-13 20131354___ A bill to be entitled

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An act relating to the financing of motor vehicles; amending s. 545.01, F.S.; revising definitions; defining the term "financed product"; creating s. 545.045, F.S.; prohibiting a manufacturer or wholesale distributor that offers a certain financed product from taking certain actions relating to a paper arising from the retail sale or lease of a motor vehicle which includes the third party's financed product; providing an effective date.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. Section 545.01, Florida Statutes, is reordered and amended to read:

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545.01 Definitions.—As used in this chapter the term:

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 $\underline{(5)}$ (1) The term "Person" as used in this chapter means \underline{an} any individual, firm, corporation, partnership, association, trustee, receiver, or assignee for the benefit of creditors.

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(6) (2) The terms "Sell," "sold," "buy," or and "purchase," includes as used in this chapter, include exchange, barter, gift, or and offer to contract to sell or buy.

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(4) (3) The term "Manufacturer" means <u>a</u> any person engaged, directly or indirectly, in the manufacture of motor vehicles <u>and</u> a finance company that is affiliated with, or controlled by, the <u>person through common ownership</u>, officers, directors, or management.

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 $\underline{(7)}$ (4) The term "Wholesale distributor" means \underline{a} any person engaged, directly or indirectly, in the sale or distribution of

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motor vehicles to agents or to dealers and a finance company that is affiliated with, or controlled by, the person through common ownership, officers, directors, or management.

- $\underline{(1)}$ (5) The term "Dealer" means \underline{a} any person who is engaged in, or who intends to engage in the business of selling motor vehicles at retail in this state. The term "dealer" shall also includes a include "retail agent."
- (2) (6) The term "Finance company" means a any person engaged in the business of financing the sale of motor vehicles, or engaged in the business of purchasing or acquiring conditional bills of sale, or promissory notes, either secured by vendor's lien or chattel mortgages, or arising from the sale of motor vehicles in this state.
- (3) "Financed product" means a motor vehicle service agreement, as defined in s. 634.011, which is purchased as part of the sale or lease of a motor vehicle, as defined in s. 320.27(1), or other product regularly sold by a motor vehicle dealer, as defined in s. 320.27(1), which is purchased as part of the sale or lease of a motor vehicle.

Section 2. Section 545.045, Florida Statutes, is created to read:

- 545.045 Purchase or assignment of third-party financing.—A manufacturer or wholesale distributor that offers a financed product that is of like kind and quality to the financed product offered by a third party may not:
- (1) Refuse to purchase or accept the assignment of a conditional sales contract, retail installment sales contract, chattel mortgage, or any other paper arising from the retail sale or lease of a motor vehicle which includes the third

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party's financed product;

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- (2) Charge an additional fee to purchase or accept the assignment of a conditional sales contract, retail installment sales contract, chattel mortgage, or any other paper arising from the retail sale or lease of a motor vehicle which includes the third party's financed product; or
- (3) Alter the terms of purchase of or assignment of a conditional sales contract, retail installment sales contract, chattel mortgage, or any other paper arising from the retail sale or lease of a motor vehicle which includes the third party's financed product.

Section 3. This act shall take effect July 1, 2013.