## 

CS/CS/HB 629, Engrossed 1

1	A bill to be entitled
2	An act relating to charities; providing legislative
3	findings and declarations; amending s. 212.08, F.S.;
4	revising an exemption from the sales and use tax to
5	exclude from eligibility charitable organizations
6	subject to a final disqualification order issued by
7	the Department of Agriculture and Consumer Services;
8	amending s. 212.084, F.S.; requiring the Department of
9	Revenue to revoke a sales tax exemption certificate
10	of, or refuse to grant a sales tax exemption
11	certificate to, certain charitable organizations;
12	providing for appeal; amending s. 496.403, F.S.;
13	exempting blood establishments from the Solicitation
14	of Contributions Act; amending s. 496.404, F.S.;
15	revising definitions; amending s. 496.405, F.S.;
16	revising requirements and procedures for the filing of
17	registration statements of charitable organizations
18	and sponsors; specifying the information that each
19	chapter, branch, or affiliate of a parent organization
20	must include in, and attach to, a consolidated
21	financial statement; revising the period within which
22	the Department of Agriculture and Consumer Services
23	must review certain initial registration statements
24	and annual renewal statements; providing for the
25	automatic suspension of a charitable organization or

### Page 1 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

CS/CS/HB 629, Engrossed 1

26 sponsor's registration for failure to disclose 27 specified information; prohibiting officers, 28 directors, trustees, or employees of a charitable 29 organization or sponsor from allowing certain persons 30 to solicit contributions on behalf of the charitable 31 organization or sponsor; authorizing the department to deny or revoke the registration of a charitable 32 33 organization or sponsor under certain circumstances; 34 requiring a charitable organization or sponsor that 35 has ended solicitation activities in this state to 36 notify the department in writing; creating s. 496.4055, F.S.; defining the term "conflict of 37 interest transaction"; requiring the board of 38 directors of a charitable organization or sponsor, or 39 an authorized committee thereof, to adopt a policy 40 41 regarding conflict of interest transactions; amending 42 s. 496.407, F.S.; requiring the financial statements of certain charitable organizations or sponsors to be 43 44 audited or reviewed; providing requirements and 45 standards for such audit or review; authorizing charitable organizations and sponsors to redact 46 specified information from certain Internal Revenue 47 Service Forms submitted in lieu of a financial 48 49 statement; requiring such forms submitted by certain 50 charitable organizations or sponsors to be prepared by

Page 2 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

CS/CS/HB 629, Engrossed 1

51 a certified public accountant; authorizing the 52 department to provide an extension for filing a financial statement; authorizing the department to 53 54 require an audit or review for a financial statement 55 submitted by a charitable organization or sponsor 56 under certain circumstances; creating s. 496.4071, F.S.; requiring certain charitable organizations or 57 58 sponsors to report specified supplemental financial 59 information to the department by a certain date; 60 creating s. 496.4072, F.S.; requiring certain charitable organizations or sponsors that solicit 61 contributions for a specific disaster relief effort to 62 submit quarterly financial statements to the 63 department; providing requirements and procedures for 64 65 the filing of such quarterly statements; exempting 66 certain charitable organizations and sponsors from 67 filing such quarterly statements; amending s. 496.409, F.S.; authorizing a professional fundraising 68 69 consultant to enter into a contract or agreement only 70 with certain charitable organizations or sponsors; 71 revising the procedures and requirements for reviewing 72 professional fundraising consultant registration statements and renewal applications; prohibiting 73 74 certain officers, trustees, directors, or employees of 75 professional fundraising consultants from allowing

Page 3 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

CS/CS/HB 629, Engrossed 1

76 certain persons to solicit contributions on behalf of 77 the professional fundraising consultant; authorizing 78 the department to deny or revoke the registration of a 79 professional fundraising consultant under certain 80 circumstances; amending s. 496.410, F.S.; revising the information that must be included in a professional 81 solicitor application for registration or renewal of 82 83 registration; revising procedures and requirements for 84 reviewing professional solicitor registration 85 statements and renewal applications; revising the 86 information that must be included in a solicitation notice filed by a professional solicitor; authorizing 87 a professional solicitor to enter into a contract or 88 89 agreement only with certain charitable organizations 90 or sponsors; prohibiting certain officers, trustees, 91 directors, or employees of a professional solicitor 92 from soliciting for compensation or allowing certain 93 persons to solicit for compensation on behalf of the 94 professional solicitor; authorizing the department to 95 deny or revoke the registration of a professional solicitor under certain circumstances; creating s. 96 97 496.4101, F.S.; requiring each officer, director, trustee, or owner of a professional solicitor and 98 99 certain employees of a professional solicitor to 100 obtain a solicitor license from the department;

#### Page 4 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

CS/CS/HB 629, Engrossed 1

101 defining the term "personal financial information"; 102 providing application requirements and procedures; requiring applicants to submit a complete set of 103 104 fingerprints and pay a fee for fingerprint processing 105 and retention; requiring a solicitor license to be renewed annually; providing an initial application and 106 renewal fee for a solicitor license; requiring 107 108 material changes in applications or renewal 109 applications to be reported to the department within a 110 specified period; providing a fee for reporting 111 material changes; providing violations; requiring the 112 department to adopt rules to allow applicants to 113 engage in solicitation activities on a temporary 114 basis; authorizing the department to deny or revoke a 115 solicitor license under certain circumstances; 116 requiring certain administrative proceedings to be 117 conducted in accordance with chapter 120, F.S.; amending s. 496.411, F.S.; revising disclosure 118 119 requirements for charitable organizations and sponsors; amending s. 496.412, F.S.; revising 120 disclosure requirements for professional solicitors; 121 122 creating s. 496.4121, F.S.; defining the term 123 "collection receptacle"; requiring collection 124 receptacles to display permanent signs or labels; 125 providing requirements for such signs or labels;

#### Page 5 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

CS/CS/HB 629, Engrossed 1

126 requiring a charitable organization or sponsor using a 127 collection receptacle to provide certain information 128 to a donor upon request; amending s. 496.415, F.S.; 129 prohibiting the submission of false, misleading, or 130 inaccurate information in a document in connection 131 with a solicitation or sales promotion; prohibiting the failure to remit specified funds to a charitable 132 133 organization or sponsor; amending s. 496.419, F.S.; 134 increasing administrative fine amounts the department 135 is authorized to impose for specified violations of 136 the Solicitation of Contributions Act; creating s. 137 496.4191, F.S.; requiring the department to 138 immediately suspend a registration or processing of an 139 application for registration if the registrant, 140 applicant, or any officer or director thereof is 141 charged with certain criminal offenses; creating s. 142 496.430, F.S.; authorizing the department to issue an order to disqualify a charitable organization or 143 144 sponsor from receiving a sales tax exemption 145 certificate under certain circumstances; authorizing a 146 charitable organization or sponsor to appeal a 147 disqualification order within a specified period; providing that a disqualification order remains 148 149 effective for a specified period; authorizing a charitable organization or sponsor to apply to the 150

Page 6 of 62

CODING: Words stricken are deletions; words underlined are additions.

## 

CS/CS/HB 629, Engrossed 1

175	impact on the communities they serve.
174	organizations with the resources they need to have a positive
173	that such generosity provides charitable or nonprofit
172	(1) The Legislature finds that Floridians are generous and
171	Section 1. Legislative findings and declarations
170	
169	Be It Enacted by the Legislature of the State of Florida:
168	
167	effective date.
166	appropriation and authorizing positions; providing an
165	reference; providing severability; providing an
164	amending s. 741.0305, F.S.; conforming a cross-
163	exemption certificate under certain circumstances;
162	challenging the revocation or denial of a sales tax
161	a charitable organization or sponsor from appealing or
160	subject to a final disqualification order; prohibiting
159	certificate to, charitable organizations or sponsors
158	of, or refuse to grant a sales tax exemption
157	Revenue to revoke a sales tax exemption certificate
156	within a specified period; requiring the Department of
155	disqualification order to the Department of Revenue
154	Agriculture and Consumer Services to provide a final
153	disqualification order; requiring the Department of
152	certificate after expiration of a final
151	Department of Revenue for a sales tax exemption

### Page 7 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

CS/CS/HB 629,	Engrossed	1

176 (2) The Legislature supports the opportunity for 177 charitable or nonprofit organizations to raise funds to carry 178 out their charitable or nonprofit missions. 179 The Legislature respects the diversity of activities (3) 180 conducted by religious groups and therefore, through this act, 181 intends that the definition of a "religious institution" apply 182 to bona fide religious groups. 183 (4) The Legislature finds that the provisions of this act 184 strengthening chapter 496, Florida Statutes, will prevent the 185 misuse of Floridians' charitable contributions by deterring 186 fraudulent and deceptive organizations from soliciting 187 contributions in this state. 188 The Legislature finds that there is a compelling state (5) 189 interest in revising chapter 496, Florida Statutes, to help 190 Floridians make more informed decisions regarding which 191 organizations merit their support. Section 2. Paragraph (p) of subsection (7) of section 192 212.08, Florida Statutes, is amended to read: 193 194 212.08 Sales, rental, use, consumption, distribution, and storage tax; specified exemptions.-The sale at retail, the 195 196 rental, the use, the consumption, the distribution, and the 197 storage to be used or consumed in this state of the following 198 are hereby specifically exempt from the tax imposed by this 199 chapter. 200 (7) MISCELLANEOUS EXEMPTIONS.-Exemptions provided to any

Page 8 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

#### CS/CS/HB 629, Engrossed 1

201 entity by this chapter do not inure to any transaction that is 202 otherwise taxable under this chapter when payment is made by a 203 representative or employee of the entity by any means, 204 including, but not limited to, cash, check, or credit card, even 205 when that representative or employee is subsequently reimbursed 206 by the entity. In addition, exemptions provided to any entity by 207 this subsection do not inure to any transaction that is otherwise taxable under this chapter unless the entity has 208 209 obtained a sales tax exemption certificate from the department 210 or the entity obtains or provides other documentation as 211 required by the department. Eligible purchases or leases made 212 with such a certificate must be in strict compliance with this 213 subsection and departmental rules, and any person who makes an 214 exempt purchase with a certificate that is not in strict 215 compliance with this subsection and the rules is liable for and 216 shall pay the tax. The department may adopt rules to administer 217 this subsection.

218 Section 501(c)(3) organizations.-Also exempt from the (p) tax imposed by this chapter are sales or leases to organizations 219 determined by the Internal Revenue Service to be currently 220 exempt from federal income tax pursuant to s. 501(c)(3) of the 221 222 Internal Revenue Code of 1986, as amended, if when such leases 223 or purchases are used in carrying on their customary nonprofit 224 activities, unless such organizations are subject to a final 225 disqualification order issued by the Department of Agriculture

#### Page 9 of 62

CODING: Words stricken are deletions; words underlined are additions.

# 

CS/CS/HB 629,	Engrossed	1
		_

226 and Consumer Services pursuant to s. 496.430. 227 Section 3. Subsection (3) of section 212.084, Florida 228 Statutes, is amended, and subsection (7) is added to that 229 section, to read: 212.084 Review of exemption certificates; reissuance; 230 231 specified expiration date; temporary exemption certificates.-232 After review is completed and it has been determined (3) 233 that an institution, organization, or individual is actively 234 engaged in a bona fide exempt endeavor and is not subject to a 235 final disqualification order issued by the Department of 236 Agriculture and Consumer Services pursuant to s. 496.430, the 237 department shall reissue an exemption certificate to the entity. 238 However, each certificate so reissued is valid for 5 consecutive 239 years, at which time the review and reissuance procedure 240 provided by this section applies apply again. If the department 241 determines that an entity no longer qualifies for an exemption, 242 it shall revoke the tax exemption certificate of the entity. 243 (7) The department shall revoke a sales tax exemption 244 certificate granted to, or refuse to grant a sales tax exemption certificate to, an institution, organization, or individual who 245 246 is the subject of a final disqualification order issued by the 247 Department of Agriculture and Consumer Services pursuant to s. 248 496.430. A revocation or denial under this subsection is subject 249 to challenge under chapter 120 only as to whether a 250 disqualification order is in effect. An institution,

Page 10 of 62

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

## 

251 organization, or individual who appeals the disqualification 252 order must do so pursuant to s. 496.430(2). 253 Section 4. Section 496.403, Florida Statutes, is amended 254 to read: 255 496.403 Application.-Sections 496.401-496.424 do not apply 256 to bona fide religious institutions, educational institutions, 257 and state agencies or other government entities or persons or organizations who solicit or act as professional fundraising 258 259 consultants solely on their behalf of those entities, or to blood establishments as defined in s. 381.06014(1)(a). Sections 260 261 496.401-496.424 do not apply to political contributions solicited in accordance with the election laws of this state. 262 263 Section 5. Section 496.404, Florida Statutes, is amended 264 to read: 265 496.404 Definitions.-As used in ss. 496.401-496.424, the 266 term: "Charitable organization" means a any person who is or 267 (1)268 holds herself or himself out to be established for any 269 benevolent, educational, philanthropic, humane, scientific, artistic, patriotic, social welfare or advocacy, public health, 270 environmental conservation, civic, or other eleemosynary 271 272 purpose, or a any person who in any manner employs a charitable appeal as the basis for any solicitation or an appeal that 273 274 suggests that there is a charitable purpose to any solicitation. 275 The term It includes a chapter, branch, area office, or similar

#### Page 11 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

276 affiliate soliciting contributions within the state for a 277 charitable organization <u>that</u> which has its principal place of 278 business outside the state.

(2) "Charitable purpose" means <u>a</u> any benevolent,
philanthropic, patriotic, educational, humane, scientific,
artistic, public health, social welfare or advocacy,
environmental conservation, civic, or other eleemosynary
objective.

(3) "Charitable sales promotion" means an advertising or
sales campaign conducted by a commercial co-venturer which
represents that the purchase or use of goods or services offered
by the commercial co-venturer <u>benefits</u> are to benefit a
charitable organization. The provision of advertising services
to a charitable organization does not, in itself, constitute a
charitable sales promotion.

(4) "Commercial co-venturer" means <u>a</u> any person who, for profit, regularly and primarily is engaged in trade or commerce other than in connection with solicitation of contributions and who conducts a charitable sales promotion or a sponsor sales promotion.

(5) "Contribution" means the promise, pledge, or grant of any money or property, financial assistance, or any other thing of value in response to a solicitation. <u>The term</u> "Contribution" includes, in the case of a charitable organization or sponsor offering goods and services to the public, the difference

#### Page 12 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

CS/CS/HB 629, Engrossed 1

301 between the direct cost of the goods and services to the 302 charitable organization or sponsor and the price at which the 303 charitable organization or sponsor or <u>a</u> any person acting on 304 behalf of the charitable organization or sponsor resells those 305 goods or services to the public. <u>The term</u> "Contribution" does 306 not include:

307 <u>(a)</u> Bona fide fees, dues, or assessments paid by members 308 <u>if</u>, provided that membership is not conferred solely as 309 consideration for making a contribution in response to a 310 solicitation;-

311 (b) "Contribution" also does not include Funds obtained by 312 a charitable organization or sponsor pursuant to government 313 grants or contracts;

314 <u>(c) Funds</u>, or obtained as an allocation from a United Way 315 organization that is duly registered with the department; or

316 <u>(d) Funds</u> received from an organization <u>duly registered</u> 317 <u>with the department</u> that is exempt from federal income taxation 318 under s. 501(a) of the Internal Revenue Code and described in s. 319 501(c) of the Internal Revenue Code that is duly registered with 320 the department.

321 (6) "Crisis" means an event that garners widespread 322 national or global media coverage due to an actual or perceived 323 threat of harm to an individual, a group, or a community. 324 (7)(6) "Department" means the Department of Agriculture 325 and Consumer Services.

Page 13 of 62

CODING: Words stricken are deletions; words underlined are additions.

## 

"Disaster" means a natural, technological, or civil 326 (8) 327 event, including, but not limited to, an explosion, chemical spill, earthquake, tsunami, landslide, volcanic activity, 328 329 avalanche, wildfire, tornado, hurricane, drought, or flood, 330 which affects one or more countries and causes damage of 331 sufficient severity and magnitude to result in: 332 (a) An official declaration of a state of emergency; or An official request for international assistance. 333 (b) 334 (9) (7) "Division" means the Division of Consumer Services 335 of the Department of Agriculture and Consumer Services. 336 (10) (8) "Educational institutions" means those 337 institutions and organizations described in s. 212.08(7)(cc)8.a. 338 The term includes private nonprofit organizations, the purpose 339 of which is to raise funds for schools teaching grades 340 kindergarten through grade 12, colleges, and universities, 341 including a any nonprofit newspaper of free or paid circulation 342 primarily on university or college campuses which holds a 343 current exemption from federal income tax under s. 501(c)(3) of 344 the Internal Revenue Code, an any educational television network or system established pursuant to s. 1001.25 or s. 1001.26, and 345 a any nonprofit television or radio station that is a part of 346 347 such network or system and that holds a current exemption from federal income tax under s. 501(c)(3) of the Internal Revenue 348 349 Code. The term also includes a nonprofit educational cable 350 consortium that holds a current exemption from federal income

### Page 14 of 62

CODING: Words stricken are deletions; words underlined are additions.

CS/CS/HB 629, Engrossed 1

### 

CS/CS/HB 629, Engrossed 1

351 tax under s. 501(c)(3) of the Internal Revenue Code, the whose 352 primary purpose of which is the delivery of educational and 353 instructional cable television programming and the whose members 354 of which are composed exclusively of educational organizations 355 that hold a valid consumer certificate of exemption and that are 356 either an educational institution as defined in this subsection 357 or qualified as a nonprofit organization pursuant to s. 358 501(c)(3) of the Internal Revenue Code.

359 <u>(11)(9)</u> "Emergency service employee" means <u>an</u> any employee 360 who is a firefighter, as defined in s. 633.102, or ambulance 361 driver, emergency medical technician, or paramedic, as defined 362 in s. 401.23.

363 (12) (10) "Federated fundraising organization" means a 364 federation of independent charitable organizations that which 365 have voluntarily joined together, including, but not limited to, 366 a united way or community chest, for purposes of raising and 367 distributing contributions for and among themselves and where 368 membership does not confer operating authority and control of 369 the individual organization upon the federated group 370 organization.

371 <u>(13)(11)</u> "Fundraising costs" means those costs incurred in 372 inducing others to make contributions to a charitable 373 organization or sponsor for which the contributors will receive 374 no direct economic benefit. Fundraising costs include, but are 375 not limited to, salaries, rent, acquiring and obtaining mailing

#### Page 15 of 62

CODING: Words stricken are deletions; words underlined are additions.

## 

376 lists, printing, mailing, and all direct and indirect costs of 377 soliciting, as well as the cost of unsolicited merchandise sent 378 to encourage contributions.

379 (14) (12) "Law enforcement officer" means <u>a</u> any person who 380 is elected, appointed, or employed by <u>a</u> any municipality or the 381 state or <u>a</u> any political subdivision thereof and:

(a) Who is vested with authority to bear arms and make
arrests and whose primary responsibility is the prevention and
detection of crime or the enforcement of the criminal, traffic,
or highway laws of the state; or

(b) Whose responsibility includes supervision, protection,
 care, custody, or control of inmates within a correctional
 institution.

389 <u>(15) "Management and general costs" means all such costs</u> 390 <u>of a charitable organization or sponsor which are not</u> 391 <u>identifiable with a single program or fundraising activity but</u> 392 <u>which are indispensable to the conduct of such programs and</u> 393 <u>activities and the charitable organization or sponsor's</u> 394 existence.

395 <u>(16)(13)</u> "Membership" means the relationship of a person 396 to an organization <u>which that entitles her or him to the</u> 397 privileges, professional standing, honors, or other direct 398 benefit of the organization in addition to the right to vote, 399 elect officers, and hold office in the organization.

400

(17) (14) "Owner" means <u>a</u> any person who has a direct or

#### Page 16 of 62

CODING: Words stricken are deletions; words underlined are additions.

## 

CS/CS/HB 629, Engrossed 1

401 indirect interest in <u>a</u> any professional fundraising consultant 402 or professional solicitor.

403 <u>(18) (15)</u> "Parent organization" means that part of a 404 charitable organization or sponsor which coordinates, 405 supervises, or exercises control over policy, fundraising, and 406 expenditures or assists or advises one or more of the 407 organization's chapters, branches, or affiliates in this state.

408 (19) (16) "Person" means <u>an</u> any individual, organization,
409 trust, foundation, group, association, entity, partnership,
410 corporation, <u>or</u> society, or any combination <u>thereof</u> of them.

411 (20) (17) "Professional fundraising consultant" means a any 412 person who is retained by a charitable organization or sponsor 413 for a fixed fee or rate under a written agreement to plan, 414 manage, conduct, carry on, advise, consult, or prepare material 415 for a solicitation of contributions in this state - but who does 416 not solicit contributions or employ, procure, or engage any 417 compensated person to solicit contributions and who does not at 418 any time have custody or control of contributions. A bona fide 419 volunteer or bona fide employee or salaried officer of a charitable organization or sponsor maintaining a permanent 420 establishment in this state is not a professional fundraising 421 422 consultant. An attorney, investment counselor, or banker who 423 advises an individual, corporation, or association to make a 424 charitable contribution is not a professional fundraising 425 consultant as the result of such advice.

#### Page 17 of 62

CODING: Words stricken are deletions; words underlined are additions.

# 

CS/CS/HB 629, Engrossed 1

426 (21) (18) "Professional solicitor" means a any person who, 427 for compensation, performs for a charitable organization or sponsor a any service in connection with which contributions are 428 429 or will be solicited in, or from a location in, this state by 430 the compensated person or by a any person it employs, procures, 431 or otherwise engages, directly or indirectly, to solicit 432 contributions, or a person who plans, conducts, manages, carries on, advises, consults, whether directly or indirectly, in 433 434 connection with the solicitation of contributions for or on 435 behalf of a charitable organization or sponsor  $\tau$  but who does not 436 qualify as a professional fundraising consultant. A bona fide 437 volunteer or bona fide employee or salaried officer of a 438 charitable organization or sponsor maintaining a permanent 439 establishment in this state is not a professional solicitor. An 440 attorney, investment counselor, or banker who advises an 441 individual, corporation, or association to make a charitable 442 contribution is not a professional solicitor as the result of such advice. 443

444 (22) "Program service costs" means all expenses incurred
 445 primarily to accomplish the charitable organization or sponsor's
 446 stated purposes. The term does not include fundraising costs.

447 <u>(23)(19)</u> "Religious institution" means <u>a</u> any church, 448 ecclesiastical or denominational organization, or established 449 physical place for worship in this state at which nonprofit 450 religious services and activities are regularly conducted and

Page 18 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

#### CS/CS/HB 629, Engrossed 1

451 carried on<sub> $\tau$ </sub> and includes those bona fide religious groups that 452 which do not maintain specific places of worship. The term 453 "Religious institution" also includes a any separate group or 454 corporation that which forms an integral part of a religious 455 institution that which is exempt from federal income tax under 456 the provisions of s. 501(c)(3) of the Internal Revenue Code<sub> $\tau$ </sub> and 457 that which is not primarily supported by funds solicited outside 458 its own membership or congregation.

459 (24) (20) "Solicitation" means a request, directly or 460 indirectly, for money, property, financial assistance, or any 461 other thing of value on the plea or representation that such 462 money, property, financial assistance, or other thing of value 463 or a portion of it will be used for a charitable or sponsor 464 purpose or will benefit a charitable organization or sponsor. 465 The term "Solicitation" includes, but is not limited to, the 466 following methods of requesting or securing the promise, pledge, 467 or grant of money, property, financial assistance, or any other thing of value: 468

469

(a) Making any oral or written request;

(b) Making any announcement to the press, on radio or
television, by telephone or telegraph, or by any other
communication device concerning an appeal or campaign by or for
any charitable organization or sponsor or for any charitable or
sponsor purpose;

475

(c) Distributing, circulating, posting, or publishing any

#### Page 19 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

492

CS/CS/HB 629, Engrossed 1

476 handbill, written advertisement, or other publication that 477 directly or by implication seeks to obtain any contribution; or Selling or offering or attempting to sell any 478 (d) 479 advertisement, advertising space, book, card, coupon, chance, 480 device, magazine, membership, merchandise, subscription, 481 sponsorship, flower, admission, ticket, food, or other service 482 or tangible good, item, or thing of value, or any right of any 483 description in connection with which any appeal is made for any 484 charitable organization or sponsor or charitable or sponsor 485 purpose, or when the name of any charitable organization or 486 sponsor is used or referred to in any such appeal as an 487 inducement or reason for making the sale or when, in connection 488 with the sale or offer or attempt to sell, any statement is made 489 that all or part of the proceeds from the sale will be used for 490 any charitable or sponsor purpose or will benefit any charitable 491 organization or sponsor.

493 A solicitation is considered as having taken place regardless of 494 whether or not the person making the solicitation receives any 495 contribution. A solicitation does not occur when a person 496 applies for a grant or an award to the government or to an 497 organization that is exempt from federal income taxation under 498 s. 501(a) of the Internal Revenue Code and described in s. 499 501(c) of the Internal Revenue Code and is duly registered with the department. 500

### Page 20 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

CS/CS/HB 629, Engrossed 1

501 (25) (21) "Sponsor" means a group or person who which is or 502 holds herself or himself itself out to be soliciting 503 contributions by the use of a any name that which implies that 504 the group or person is in any way affiliated with or organized 505 for the benefit of emergency service employees or law 506 enforcement officers and the group or person which is not a 507 charitable organization. The term includes a chapter, branch, or 508 affiliate that which has its principal place of business outside 509 the state, if such chapter, branch, or affiliate solicits or holds itself out to be soliciting contributions in this state. 510

511 <u>(26)(22)</u> "Sponsor purpose" means <u>a</u> any program or endeavor 512 performed to benefit emergency service employees or law 513 enforcement officers.

514 <u>(27)(23)</u> "Sponsor sales promotion" means an advertising or 515 sales campaign conducted by a commercial co-venturer who 516 represents that the purchase or use of goods or services offered 517 by the commercial co-venturer will be used for a sponsor purpose 518 or donated to a sponsor. The provision of advertising services 519 to a sponsor does not, in itself, constitute a sponsor sales 520 promotion.

521 Section 6. Subsection (1), paragraphs (a) and (g) of 522 subsection (2), subsection (3), paragraph (b) of subsection (4), 523 and subsections (7) and (8) of section 496.405, Florida 524 Statutes, are amended, and subsections (9) and (10) are added to 525 that section, to read:

### Page 21 of 62

CODING: Words stricken are deletions; words underlined are additions.

## 

CS/CS/HB 629, Engrossed 1

526 496.405 Registration statements by charitable 527 organizations and sponsors.—

(1) (a) A charitable organization or sponsor, unless 528 529 exempted pursuant to s. 496.406, which intends to solicit 530 contributions in or from this state by any means or have funds 531 solicited on its behalf by any other person, charitable 532 organization, sponsor, commercial co-venturer, or professional solicitor, or that participates in a charitable sales promotion 533 or sponsor sales promotion, must, before prior to engaging in 534 any of these activities, file an initial registration statement, 535 536 and a renewal statement annually thereafter, with the 537 department.

538 (a) (b) Except as provided in paragraph (b), any changes in 539 the information submitted on the initial registration statement 540 or the last renewal statement must be updated annually on a 541 renewal statement provided by the department on or before the 542 date that marks 1 year after the date the department approved 543 the initial registration statement as provided in this section. 544 The department shall annually provide a renewal statement to each registrant by mail or by electronic mail at least 30 days 545 before the renewal date. 546

547 (b) Any changes to the information submitted to the 548 department pursuant to paragraph (2)(d) on the initial 549 registration statement or the last renewal statement must be 550 reported to the department on a form prescribed by the

### Page 22 of 62

CODING: Words stricken are deletions; words underlined are additions.

# 

CS/CS/HB 629, Engrossed 1

2014

551 department within 10 days after the change occurs. 552 (c) A charitable organization or sponsor that is required 553 to file an initial registration statement or annual renewal 554 statement may not, before prior to approval of its statement by 555 the department in accordance with subsection (7), solicit 556 contributions or have contributions solicited on its behalf by 557 any other person, charitable organization, sponsor, commercial co-venturer, or professional solicitor, or participate in a 558 559 charitable sales promotion or sponsor sales promotion. 560 (d) For good cause shown, the department may extend the 561 time for the filing of an annual renewal statement or financial 562 report for a period not to exceed 60 days, during which time the 563 previous registration remains in effect. 564 (d) (e) In no event shall The registration of a charitable 565 organization or sponsor may not continue in effect and shall 566 expire without further action of the department: 567 1. After the date the charitable organization or sponsor should have filed, but failed to file, its renewal statement 568 569 financial report in accordance with this section. 570 2. For failure to provide a financial statement within any extension period provided under and s. 496.407. The organization 571 572 may not file a renewal statement until it has filed the required 573 financial report with the department. 574 (2)The initial registration statement must be submitted 575 on a form prescribed by the department, signed by an authorized

Page 23 of 62

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

### 

576 official of the charitable organization or sponsor who shall 577 certify that the registration statement is true and correct, and 578 include the following information or material:

(a) A copy of the financial <u>statement</u> report or Internal
Revenue Service Form 990 and all attached schedules or Internal
Revenue Service Form 990-EZ and Schedule O required under s.
496.407 for the immediately preceding fiscal year. A newly
organized charitable organization or sponsor with no financial
history must file a budget for the current fiscal year.

(g) The following information must be filed with the initial registration statement and must be updated when any change occurs in the information that was previously filed with the initial registration statement:

589 The principal street address and telephone number of 1. 590 the charitable organization or sponsor and the street address 591 and telephone numbers of any offices in this state or, if the 592 charitable organization or sponsor does not maintain an office in this state, the name, street address, and telephone number of 593 594 the person who that has custody of its financial records. The parent organization that files a consolidated registration 595 statement on behalf of its chapters, branches, or affiliates 596 597 must additionally provide the street addresses and telephone numbers of all such locations in this state. 598

599 2. The names and street addresses of the officers, 600 directors, trustees, and the principal salaried executive

#### Page 24 of 62

CODING: Words stricken are deletions; words underlined are additions.

## 

2014

601 personnel.

602 3. The date when the charitable <u>organization</u>
603 organization's or sponsor's fiscal year ends.

~ ~ ^

4. A list or description of the major program activities.
5. The names, street addresses, and telephone numbers of
the individuals or officers who have final responsibility for
the custody of the contributions and who will be responsible for
the final distribution of the contributions.

609 (3) Each chapter, branch, or affiliate of a parent organization that is required to register under this section 610 611 must either file a separate registration statement and financial 612 statement report or must report the required information to its 613 parent organization, which shall then file, on a form prescribed 614 by the department, a consolidated registration statement for the 615 parent organization and its Florida chapters, branches, and affiliates. A consolidated registration statement filed by a 616 617 parent organization must include or be accompanied by financial 618 statements reports as specified in s. 496.407 for the parent 619 organization and each of its Florida chapters, branches, and affiliates that solicited or received contributions during the 620 preceding fiscal year. However, if all contributions received by 621 622 chapters, branches, or affiliates are remitted directly into a 623 depository account that which feeds directly into the parent 624 organization's centralized accounting system from which all 625 disbursements are made, the parent organization may submit one

#### Page 25 of 62

CODING: Words stricken are deletions; words underlined are additions.

## 

#### CS/CS/HB 629, Engrossed 1

626 consolidated financial statement report on a form prescribed by 627 the department. The consolidated financial statement must comply 628 with s. 496.407 and must reflect the activities of each chapter, 629 branch, or affiliate of the parent organization, including all 630 contributions received in the name of each chapter, branch, or 631 affiliate; all payments made to each chapter, branch, or 632 affiliate; and all administrative fees assessed to each chapter, 633 branch, or affiliate. A copy of Internal Revenue Service Form 634 990 and all attached schedules filed for the preceding fiscal 635 year, or a copy of Internal Revenue Service Form 990-EZ and 636 Schedule O for the preceding fiscal year, for the parent 637 organization and each Florida chapter, branch, or affiliate that 638 is required to file such forms must be attached to the 639 consolidated financial statement.

(4)

640

(b) A charitable organization or sponsor that which fails
to file a registration statement by the due date may be assessed
an additional fee for such late filing. The late filing fee is
shall be \$25 for each month or part of a month after the date on
which the annual renewal statement was and financial report were
due to be filed with the department.

(7) (a) The department must examine each initial
registration statement or annual renewal statement and the
supporting documents filed by a charitable organization or
sponsor and shall determine whether the registration

### Page 26 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

CS/CS/HB 629, Engrossed 1

651 requirements are satisfied. Within 15 business working days 652 after its receipt of a statement, the department must examine 653 the statement, notify the applicant of any apparent errors or 654 omissions, and request any additional information the department 655 is allowed by law to require. Failure to correct an error or 656 omission or to supply additional information is not grounds for 657 denial of the initial registration or annual renewal statement unless the department has notified the applicant within the 15-658 659 business-day 15-working-day period. The department must approve or deny each statement, or must notify the applicant that the 660 661 activity for which she or he seeks registration is exempt from 662 the registration requirement, within 15 business working days 663 after receipt of the initial registration or annual renewal 664 statement or the requested additional information or correction 665 of errors or omissions. A Any statement that is not approved or 666 denied within 15 business working days after receipt of the 667 requested additional information or correction of errors or 668 omissions is approved. Within 7 business working days after 669 receipt of a notification that the registration requirements are not satisfied, the charitable organization or sponsor may 670 request a hearing. The hearing must be held within 7 business 671 672 working days after receipt of the request, and any recommended 673 order, if one is issued, must be rendered within 3 business 674 working days after of the hearing. The final order must then be issued within 2 business working days after the recommended 675

#### Page 27 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

#### CS/CS/HB 629, Engrossed 1

676 order. If a recommended order is not issued, the final order 677 must be issued within 5 business working days after the hearing. The proceedings must be conducted in accordance with chapter 678 679 120, except that the time limits and provisions set forth in 680 this paragraph subsection prevail to the extent of any conflict. 681 (b) If a charitable organization or sponsor discloses 682 information specified in subparagraphs (2) (d) 2.-7. in the 683 initial registration statement or annual renewal statement, the 684 time limits set forth in paragraph (a) are waived, and the 685 department shall process such initial registration statement or 686 annual renewal statement in accordance with the time limits set 687 forth in chapter 120. The registration of a charitable 688 organization or sponsor shall be automatically suspended for 689 failure to disclose any information specified in subparagraphs 690 (2) (d)2.-7. until such time as the required information is 691 submitted to the department. 692 (8) A No charitable organization or sponsor, or an 693 officer, director, trustee, or employee thereof, may not shall knowingly allow an officer, director, trustee, or employee of 694

695 <u>the charitable organization or sponsor</u> any of its officers, 696 directors, trustees, or employees to solicit contributions on 697 behalf of such charitable organization or sponsor if such 698 officer, director, trustee, or employee has, <u>in any state</u>, 699 regardless of adjudication, been convicted of, <u>been</u> or found 690 guilty of, or pled guilty or nolo contendere to, or has been

#### Page 28 of 62

CODING: Words stricken are deletions; words underlined are additions.

## 

#### CS/CS/HB 629, Engrossed 1

701 incarcerated within the last 10 years as a result of having 702 previously been convicted of, been or found guilty of, or pled 703 quilty or nolo contendere to, a any felony within the last 10 704 years or a any crime within the last 10 years involving fraud, 705 theft, larceny, embezzlement, fraudulent conversion, 706 misappropriation of property, or a any crime arising from the 707 conduct of a solicitation for a charitable organization or 708 sponsor, or has been enjoined in any state from violating a any 709 law relating to a charitable solicitation. The prohibitions in 710 this subsection also apply to a misdemeanor in another state 711 which constitutes a disqualifying felony in this state.

712 (9) The department may deny or revoke the registration of 713 <u>a charitable organization or sponsor if the charitable</u> 714 <u>organization or sponsor, or an officer, director, or trustee</u> 715 <u>thereof, has had the right to solicit contributions revoked in</u> 716 <u>any state or has been ordered by a court or governmental agency</u> 717 <u>to cease soliciting contributions within any state.</u>

718 (10) A charitable organization or sponsor registered under 719 this section which ends solicitation activities or participation 720 in charitable sales promotions in this state shall immediately 721 notify the department in writing of the date such activities 722 ceased. 723 Section 7. Section 496.4055, Florida Statutes, is created to read: 724 725 496.4055 Charitable organization or sponsor board duties.-

### Page 29 of 62

CODING: Words stricken are deletions; words underlined are additions.

## 

CS/CS/HB 629, Engrossed 1

726 (1) As used in this section, the term "conflict of 727 interest transaction" means a transaction between a charitable 728 organization or sponsor and another party in which a director, 729 officer, or trustee of the charitable organization or sponsor 730 has a direct or indirect financial interest. The term includes, 731 but is not limited to, the sale, lease, or exchange of property 732 to or from the charitable organization or sponsor; the lending 733 of moneys to or borrowing of moneys from the charitable 734 organization or sponsor; and the payment of compensation for 735 services provided to or from the charitable organization or 736 sponsor. 737 The board of directors, or an authorized committee (2) 738 thereof, of a charitable organization or sponsor required to 739 register with the department under s. 496.405 shall adopt a 740 policy regarding conflict of interest transactions. The policy 741 shall require annual certification of compliance with the policy by all directors, officers, and trustees of the charitable 742 743 organization. A copy of the annual certification shall be 744 submitted to the department with the annual registration 745 statement required by s. 496.405. Section 8. Section 496.407, Florida Statutes, is amended 746 747 to read: 748 496.407 Financial statement report.-749 A charitable organization or sponsor that is required (1)750 to initially register or annually renew registration must file

Page 30 of 62

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

# 

CS/CS/HB 629,	Engrossed	1
---------------	-----------	---

751	an annual financial <u>statement</u> <del>report</del> for the immediately
752	preceding fiscal year <u>on</u> <del>upon</del> a form prescribed by the
753	department.
754	(a) The statement <del>report</del> must include the following:
755	<u>1.(a)</u> A balance sheet.
756	2.(b) A statement of support, revenue and expenses, and
757	any change in the fund balance.
758	3.(c) The names and addresses of the charitable
759	organizations or sponsors, professional fundraising consultant,
760	professional solicitors, and commercial co-venturers used, if
761	any, and the amounts received <u>therefrom</u> <del>from each of them</del> , if
762	any.
763	4.(d) A statement of functional expenses that must
764	include, but $\mathrm{\underline{is}}$ not $\mathrm{\underline{be}}$ limited to, expenses in the following
765	categories:
766	<u>a.<del>l.</del> Program service costs</u> .
767	<u>b.</u> 2. Management and general <u>costs</u> .
768	<u>c.<del>3.</del></u> Fundraising <u>costs</u> .
769	(b) The financial statement must be audited or reviewed as
770	follows:
771	1. For a charitable organization or sponsor that receives
772	less than \$500,000 in annual contributions, a compilation,
773	audit, or review of the financial statement is optional.
774	2. For a charitable organization or sponsor that receives
775	at least \$500,000 but less than \$1 million in annual

Page 31 of 62

CODING: Words stricken are deletions; words underlined are additions.

## 

2014

776	contributions, the financial statement shall be reviewed or
777	audited by an independent certified public accountant.
778	3. For a charitable organization or sponsor that receives
779	\$1 million or more in annual contributions, the financial
780	statement shall be audited by an independent certified public
781	accountant.
782	(c) Audits and reviews shall be prepared in accordance
783	with the following standards:
784	1. An audit shall be prepared by an independent certified
785	public accountant in accordance with generally accepted auditing
786	standards, including the Statements on Auditing Standards.
787	2. A review shall be prepared by an independent certified
788	public accountant in accordance with the Statements on Standards
789	for Accounting and Review Services.
789 790	for Accounting and Review Services. (d) An audited or reviewed financial statement must be
790	(d) An audited or reviewed financial statement must be
790 791	(d) An audited or reviewed financial statement must be accompanied by a report signed and prepared by the independent
790 791 792	(d) An audited or reviewed financial statement must be accompanied by a report signed and prepared by the independent certified public accountant performing such audit or review.
790 791 792 793	(d) An audited or reviewed financial statement must be accompanied by a report signed and prepared by the independent certified public accountant performing such audit or review. (2)(a) In lieu of the financial statement report described
790 791 792 793 794	(d) An audited or reviewed financial statement must be accompanied by a report signed and prepared by the independent certified public accountant performing such audit or review. (2)(a) In lieu of the financial statement report described in subsection (1), a charitable organization or sponsor may
790 791 792 793 794 795	(d) An audited or reviewed financial statement must be accompanied by a report signed and prepared by the independent certified public accountant performing such audit or review. (2)(a) In lieu of the financial statement report described in subsection (1), a charitable organization or sponsor may submit a copy of its Internal Revenue Service Form 990 and all
790 791 792 793 794 795 796	(d) An audited or reviewed financial statement must be accompanied by a report signed and prepared by the independent certified public accountant performing such audit or review. (2)(a) In lieu of the financial statement report described in subsection (1), a charitable organization or sponsor may submit a copy of its Internal Revenue Service Form 990 and all attached schedules filed for the preceding fiscal year, or a
790 791 792 793 794 795 796 797	(d) An audited or reviewed financial statement must be accompanied by a report signed and prepared by the independent certified public accountant performing such audit or review. (2)(a) In lieu of the financial statement report described in subsection (1), a charitable organization or sponsor may submit a copy of its Internal Revenue Service Form 990 and all attached schedules filed for the preceding fiscal year, or a copy of its Internal Revenue Service Form 990-EZ and Schedule 0
790 791 792 793 794 795 796 797 798	(d) An audited or reviewed financial statement must be accompanied by a report signed and prepared by the independent certified public accountant performing such audit or review. (2)(a) In lieu of the financial statement report described in subsection (1), a charitable organization or sponsor may submit a copy of its Internal Revenue Service Form 990 and all attached schedules filed for the preceding fiscal year, or a copy of its Internal Revenue Service Form 990-EZ and Schedule 0 filed for the preceding fiscal year. <u>A charitable organization</u>

Page 32 of 62

CODING: Words stricken are deletions; words underlined are additions.

# 

2014

801	26 U.S.C. s. 6104(d)(3) before submission.
802	(b) Forms and schedules described in paragraph (a)
803	submitted by a charitable organization or sponsor that receives
804	\$500,000 or more in annual contributions must be prepared by a
805	certified public accountant or another professional who prepares
806	such forms or schedules in the ordinary course of his or her
807	business.
808	(3) Upon a showing of good cause by a charitable
809	organization or sponsor, the department may extend the time for
810	the filing of a financial statement required under this section
811	by up to 180 days, during which time the previous registration
812	shall remain active. The registration shall be automatically
813	suspended for failure to file the financial statement within the
014	extension period.
814	extension period.
814 815	(4) The department may require that an audit or review be
815	(4) The department may require that an audit or review be
815 816	(4) The department may require that an audit or review be conducted for any financial statement submitted by a charitable
815 816 817	(4) The department may require that an audit or review be conducted for any financial statement submitted by a charitable organization or sponsor if the department finds any
815 816 817 818	(4) The department may require that an audit or review be conducted for any financial statement submitted by a charitable organization or sponsor if the department finds any discrepancies, which may include, but are not limited to,
815 816 817 818 819	(4) The department may require that an audit or review be conducted for any financial statement submitted by a charitable organization or sponsor if the department finds any discrepancies, which may include, but are not limited to, irregular or inconsistent information, in the charitable
815 816 817 818 819 820	(4) The department may require that an audit or review be conducted for any financial statement submitted by a charitable organization or sponsor if the department finds any discrepancies, which may include, but are not limited to, irregular or inconsistent information, in the charitable organization's or sponsor's financial statement. A charitable
815 816 817 818 819 820 821	(4) The department may require that an audit or review be conducted for any financial statement submitted by a charitable organization or sponsor if the department finds any discrepancies, which may include, but are not limited to, irregular or inconsistent information, in the charitable organization's or sponsor's financial statement. A charitable organization or sponsor may elect to also include a financial
815 816 817 818 819 820 821 822	(4) The department may require that an audit or review be conducted for any financial statement submitted by a charitable organization or sponsor if the department finds any discrepancies, which may include, but are not limited to, irregular or inconsistent information, in the charitable organization's or sponsor's financial statement. A charitable organization or sponsor may elect to also include a financial report that has been audited by an independent certified public
815 816 817 818 819 820 821 822 823	(4) The department may require that an audit or review be conducted for any financial statement submitted by a charitable organization or sponsor if the department finds any discrepancies, which may include, but are not limited to, irregular or inconsistent information, in the charitable organization's or sponsor's financial statement. A charitable organization or sponsor may elect to also include a financial report that has been audited by an independent certified accountant or an audit with opinion by an independent certified

Page 33 of 62

CODING: Words stricken are deletions; words underlined are additions.

# 

CS/CS/HB 629,	Engrossed	1
---------------	-----------	---

826	optional filing must be noted in the department's annual report
827	submitted pursuant to s. 496.423.
828	Section 9. Section 496.4071, Florida Statutes, is created
829	to read:
830	496.4071 Supplemental financial disclosure
831	(1) If, for the immediately preceding fiscal year, a
832	charitable organization or sponsor had more than \$1 million in
833	total revenue and spent less than 25 percent of the organization
834	or sponsor's total annual functional expenses on program service
835	costs, in addition to any financial statement required under s.
836	496.407, the charitable organization or sponsor shall file the
837	following supplemental financial information on a form
838	prescribed by the department:
839	(a) The dollar amount and the percentage of total revenue
840	and charitable contributions allocated to funding each of the
841	following administrative functions:
842	1. Total salaries of all persons employed by the
843	charitable organization or sponsor.
844	2. Fundraising, including the names of any professional
845	solicitors, amounts paid to professional solicitors, and
846	contributions received from professional solicitors' campaigns.
847	3. Travel expenses.
848	4. Overhead and other expenses related to managing and
849	administering the charitable organization or sponsor.
850	(b) The names of and specific sums earned by or paid to

Page 34 of 62

CODING: Words stricken are deletions; words underlined are additions.

## 

851	all employees or consultants who earned or were paid more than
852	\$100,000 during the immediately preceding fiscal year.
853	(c) The names of and specific sums paid to all service
854	providers who were paid more than \$100,000 during the
855	immediately preceding fiscal year and a brief description of the
856	services provided.
857	(d) The dollar amount and percentage of total revenue and
858	charitable contributions allocated to programs.
859	(e) The details of any economic or business transaction
860	between the charitable organization or sponsor and an officer,
861	trustee, or director of the charitable organization or sponsor;
862	the immediate family of an officer, trustee, or director of the
863	charitable organization or sponsor; an entity controlled by an
864	officer, trustee, or director of the charitable organization or
865	sponsor; an entity controlled by the immediate family of an
866	officer, trustee, or director of the charitable organization or
867	sponsor; an entity that employed or engaged for consultation an
868	officer, trustee, or director of the charitable organization or
869	sponsor; and an entity that employed or engaged for consultation
870	the immediate family of an officer, trustee, or director of the
871	charitable organization or sponsor. As used in this paragraph,
872	the term "immediate family" means a parent, spouse, child,
873	sibling, grandparent, grandchild, brother-in-law, sister-in-law,
874	son-in-law, daughter-in-law, mother-in-law, or father-in-law.
875	(f) Any additional clarifying information.
	Dega 25 of 62

### Page 35 of 62

CODING: Words stricken are deletions; words underlined are additions.

# 

CS/CS/HB 629,	Engrossed	1
---------------	-----------	---

2014

876	(2) The supplemental financial information required under
877	subsection (1) must be filed with the department by the
878	charitable organization or sponsor within 30 days after
879	receiving a request for such information from the department.
880	Section 10. Section 496.4072, Florida Statutes, is created
881	to read:
882	496.4072 Financial statements for specific disaster relief
883	solicitations
884	(1) A charitable organization or sponsor that solicits
885	contributions in this state for a charitable purpose related to
886	a specific disaster or crisis and receives at least \$50,000 in
887	contributions in response to such solicitation shall file
888	quarterly disaster relief financial statements with the
889	department on a form prescribed by the department. The quarterly
890	statements must detail the contributions secured as a result of
891	the solicitation and the manner in which such contributions were
892	expended.
893	(2) The first quarterly statement shall be filed on the
894	last day of the 3rd month following the accrual of at least
895	\$50,000 in contributions after the commencement of solicitations
896	for the specific disaster or crisis. The charitable organization
897	or sponsor shall continue to file quarterly statements with the
898	department until the quarter after all contributions raised in
899	response to the solicitation are expended.
900	(3) The department shall post notice on its website of

### Page 36 of 62

CODING: Words stricken are deletions; words <u>underlined</u> are additions.

### 

2014

901	each disaster or crisis subject to the reporting requirements of
902	this section within 10 days after the disaster or crisis.
903	(4) A charitable organization or sponsor that has been
904	registered with the department for at least 4 consecutive years
905	immediately before soliciting contributions for a charitable
906	purpose related to a specific disaster or crisis is exempt from
907	the reporting requirements of this section.
908	Section 11. Subsections (4), (6), and (9) of section
909	496.409, Florida Statutes, are amended, and subsection (10) is
910	added to that section, to read:
911	496.409 Registration and duties of professional
912	fundraising consultant
913	(4) <u>A professional fundraising consultant may enter into a</u>
914	contract or agreement with a charitable organization or sponsor
915	only if the charitable organization or sponsor has complied with
916	all applicable provisions of this chapter. A <del>Every</del> contract or
917	agreement between a professional fundraising consultant and a
918	charitable organization or sponsor must be in writing, signed by
919	two authorized officials of the charitable organization or
920	sponsor, and filed by the professional fundraising consultant
921	with the department at least 5 days <u>before</u> <del>prior to</del> the
922	performance of any material service by the professional
923	fundraising consultant. Solicitation under the contract or
924	agreement may not begin before the filing of the contract or
925	agreement.

### Page 37 of 62

### 

CS/CS/HB 629, Engrossed 1

926 (6) (a) The department shall examine each registration 927 statement and all supporting documents filed by a professional 928 fundraising consultant and determine whether the registration 929 requirements are satisfied. If the department determines that 930 the registration requirements are not satisfied, the department 931 must notify the professional fundraising consultant within 15 932 business working days after its receipt of the registration 933 statement; otherwise the registration statement is approved. 934 Within 7 business working days after receipt of a notification 935 that the registration requirements are not satisfied, the 936 applicant may request a hearing. The hearing must be held within 937 7 business working days after receipt of the request, and any 938 recommended order, if one is issued, must be rendered within 3 939 business working days after the hearing. The final order must 940 then be issued within 2 business working days after the 941 recommended order. If a there is no recommended order is not 942 issued, the final order must be issued within 5 business working 943 days after the hearing. The proceedings must be conducted in 944 accordance with chapter 120, except that the time limits and provisions set forth in this paragraph subsection prevail to the 945 extent of any conflict. 946

947 (b) If a professional fundraising consultant discloses 948 information specified in paragraphs (2)(e)-(g) in the initial 949 application for registration or renewal application, the time 950 limits set forth in paragraph (a) are waived, and the department

### Page 38 of 62

CODING: Words stricken are deletions; words underlined are additions.

CS/CS/HB 629, Engrossed 1

951 <u>shall process the initial application for registration or the</u> 952 <u>renewal application in accordance with the time limits set forth</u> 953 <u>in chapter 120. The registration of a professional consultant</u> 954 <u>shall be automatically suspended for failure to disclose any</u> 955 <u>information specified in paragraphs (2)(e)-(g) until such time</u> 956 <u>as the required information is submitted to the department.</u>

(9) A No person may not act as a professional fundraising 957 958 consultant, and a no professional fundraising consultant, or an officer, director, trustee, or employee thereof, may not shall 959 960 knowingly employ an any officer, trustee, director, or employee, 961 if such person has, in any state, regardless of adjudication, 962 been convicted of, been or found guilty of, or pled guilty or 963 nolo contendere to, or has been incarcerated within the last 10 964 years as a result of having previously been convicted of, been 965 or found quilty of, or pled quilty or nolo contendere to, a any 966 crime within the last 10 years involving fraud, theft, larceny, 967 embezzlement, fraudulent conversion, or misappropriation of 968 property, or a any crime arising from the conduct of a 969 solicitation for a charitable organization or sponsor, or has 970 been enjoined in any state from violating a any law relating to a charitable solicitation. 971

972 (10) The department may deny or revoke the registration of 973 <u>a professional fundraising consultant if the professional</u> 974 <u>fundraising consultant, or any of its officers, directors, or</u> 975 trustees, has had the right to solicit contributions revoked in

Page 39 of 62

CODING: Words stricken are deletions; words underlined are additions.

## 

CS/CS/HB 629, Engrossed 1

976	any state or has been ordered by a court or governmental agency
977	to cease soliciting contributions within any state.
978	Section 12. Paragraph (i) of subsection (2) and
979	subsections (3), (5), (7), (14), and (15) of section 496.410,
980	Florida Statutes, are amended, paragraphs (j), (k), and (l) are
981	added to subsection (2) of that section, paragraphs (i) through
982	(n) are added to subsection (6) of that section, and a new
983	subsection (15) is added to that section, to read:
984	496.410 Registration and duties of professional
985	solicitors
986	(2) Applications for registration or renewal of
987	registration must be submitted on a form prescribed by rule of
988	the department, signed by an authorized official of the
989	professional solicitor who shall certify that the report is true
990	and correct, and must include the following information:
991	(i) The names, dates of birth, and identifying numbers on
992	or associated with valid government-issued identification cards
993	of all persons in charge of <u>or engaged in</u> any solicitation
994	activity, except those individuals required to obtain an
995	individual license pursuant to s. 496.4101.
996	(j) A list of all telephone numbers the applicant will use
997	to solicit contributions as well as the actual physical address
998	associated with each telephone number and any fictitious names
999	associated with such address.
1000	(k) A copy of any script, outline, or presentation used by
	Page 40 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

2014

1001 the applicant to solicit contributions or, if such solicitation 1002 aids are not used, written confirmation thereof. 1003 (1) A copy of sales information or literature provided to 1004 a donor or potential donor by the applicant in connection with a 1005 solicitation. 1006 (3) The application for registration must be accompanied 1007 by a fee of \$300. A professional solicitor that is a partnership 1008 or corporation may register for and pay a single fee on behalf 1009 of all of its partners, members, officers, directors, agents, 1010 and employees. In that case, The names and street addresses of all the officers, employees, and agents of the professional 1011 1012 solicitor and all other persons with whom the professional 1013 solicitor has contracted to work under its direction, including 1014 solicitors, must be listed in the application or furnished to 1015 the department within 5 days after the date of employment or 1016 contractual arrangement. Each registration is valid for 1 year 1017 and. The registration may be renewed for an additional 1-year 1018 period upon application to the department and payment of the 1019 registration fee.

1020 (5) (a) The department must examine each registration 1021 statement and supporting documents filed by a professional 1022 solicitor. If the department determines that the registration 1023 requirements are not satisfied, the department must notify the 1024 professional solicitor within 15 <u>business</u> working days after its 1025 receipt of the registration statement; otherwise the

#### Page 41 of 62

CS/CS/HB 629, Engrossed 1

1026 registration statement is approved. Within 7 business working 1027 days after receipt of a notification that the registration requirements are not satisfied, the applicant may request a 1028 1029 hearing. The hearing must be held within 7 business working days 1030 after receipt of the request, and any recommended order, if one 1031 is issued, must be rendered within 3 business working days after 1032 the hearing. The final order must then be issued within 2 1033 business working days after the recommended order. If a there is 1034 no recommended order is not issued, the final order must be 1035 issued within 5 business working days after the hearing. The proceedings must be conducted in accordance with chapter 120, 1036 1037 except that the time limits and provisions set forth in this 1038 paragraph subsection prevail to the extent of any conflict.

1039 (b) If a professional solicitor discloses information 1040 specified in paragraphs (2)(f) - (h) in the initial application 1041 for registration or the renewal application, the time limits set forth in paragraph (a) are waived, and the department shall 1042 process the initial application for registration or renewal 1043 1044 application in accordance with the time limits set forth in chapter 120. The registration of a professional solicitor shall 1045 1046 be automatically suspended for failure to disclose any 1047 information specified in paragraphs (2)(f)-(h) until such time 1048 as the required information is submitted to the department. 1049 (6) No less than 15 days before commencing any solicitation campaign or event, the professional solicitor must 1050

Page 42 of 62

CODING: Words stricken are deletions; words underlined are additions.

# 

1051	file with the department a solicitation notice on a form
1052	prescribed by the department. The notice must be signed and
1053	sworn to by the contracting officer of the professional
1054	solicitor and must include:
1055	(i) A statement of the guaranteed minimum percentage of
1056	the gross receipts from contributions which will be remitted to
1057	the charitable organization or sponsor, if any, or, if the
1058	solicitation involves the sale of goods, services, or tickets to
1059	a fundraising event, the percentage of the purchase price which
1060	will be remitted to the charitable organization or sponsor, if
1061	any.
1062	(j) The percentage of a contribution which may be deducted
1063	as a charitable contribution under federal income tax laws.
1001	(k) A statement as to whether an owner, director, officer,
1064	(K) A Statement as to whether an owner, director, officer,
1064 1065	trustee, or employee of the professional solicitor is related as
1065	trustee, or employee of the professional solicitor is related as
1065 1066	trustee, or employee of the professional solicitor is related as a parent, spouse, child, sibling, grandparent, grandchild,
1065 1066 1067	trustee, or employee of the professional solicitor is related as a parent, spouse, child, sibling, grandparent, grandchild, brother-in-law, sister-in-law, son-in-law, daughter-in-law,
1065 1066 1067 1068	trustee, or employee of the professional solicitor is related as a parent, spouse, child, sibling, grandparent, grandchild, brother-in-law, sister-in-law, son-in-law, daughter-in-law, mother-in-law, or father-in-law to:
1065 1066 1067 1068 1069	trustee, or employee of the professional solicitor is related as a parent, spouse, child, sibling, grandparent, grandchild, brother-in-law, sister-in-law, son-in-law, daughter-in-law, mother-in-law, or father-in-law to: <u>1. Another officer, director, owner, trustee, or employee</u>
1065 1066 1067 1068 1069 1070	<pre>trustee, or employee of the professional solicitor is related as a parent, spouse, child, sibling, grandparent, grandchild, brother-in-law, sister-in-law, son-in-law, daughter-in-law, mother-in-law, or father-in-law to:</pre>
1065 1066 1067 1068 1069 1070 1071	<pre>trustee, or employee of the professional solicitor is related as a parent, spouse, child, sibling, grandparent, grandchild, brother-in-law, sister-in-law, son-in-law, daughter-in-law, mother-in-law, or father-in-law to: 1. Another officer, director, owner, trustee, or employee of the professional solicitor. 2. An officer, director, owner, trustee, or employee of a</pre>
1065 1066 1067 1068 1069 1070 1071 1072	<pre>trustee, or employee of the professional solicitor is related as a parent, spouse, child, sibling, grandparent, grandchild, brother-in-law, sister-in-law, son-in-law, daughter-in-law, mother-in-law, or father-in-law to:</pre>
1065 1067 1068 1069 1070 1071 1072 1073	<pre>trustee, or employee of the professional solicitor is related as a parent, spouse, child, sibling, grandparent, grandchild, brother-in-law, sister-in-law, son-in-law, daughter-in-law, mother-in-law, or father-in-law to:</pre>

Page 43 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

2014

1076 professional solicitor. 1077 (1) The beginning and ending dates of the solicitation 1078 campaign. 1079 (m) A copy of any script, outline, or presentation used by 1080 the professional solicitor to solicit contributions for the 1081 solicitation campaign or, if such solicitation aids are not 1082 used, written confirmation thereof. 1083 A copy of sales information or literature provided to (n) a donor or potential donor by the professional solicitor in 1084 1085 connection with the solicitation campaign. 1086 A professional solicitor may enter into a contract or (7)1087 agreement with a charitable organization or sponsor only if the 1088 charitable organization or sponsor has complied with all 1089 applicable provisions of this chapter. A Each contract or 1090 agreement between a professional solicitor and a charitable 1091 organization or sponsor for each solicitation campaign must be 1092 in writing, signed by two authorized officials of the charitable 1093 organization or sponsor, one of whom must be a member of the 1094 organization's governing body and one of whom must be the 1095 authorized contracting officer for the professional solicitor, and contain all of the following provisions: 1096 1097 A statement of the charitable or sponsor purpose and (a) 1098 program for which the solicitation campaign is being conducted.

1099 (b) A statement of the respective obligations of the 1100 professional solicitor and the charitable organization or

#### Page 44 of 62

CS/CS/HB 629, Engrossed 1

2014

1101 sponsor.

1102 (C) A statement of the guaranteed minimum percentage of the gross receipts from contributions which will be remitted to 1103 1104 the charitable organization or sponsor, if any, or, if the 1105 solicitation involves the sale of goods, services, or tickets to 1106 a fundraising event, the percentage of the purchase price which will be remitted to the charitable organization or sponsor, if 1107 1108 any. Any stated percentage shall exclude any amount which the charitable organization or sponsor is to pay as fundraising 1109 1110 costs.

1111 (d) A statement of the percentage of the gross revenue which the professional solicitor will be compensated. If the 1112 1113 compensation of the professional solicitor is not contingent 1114 upon the number of contributions or the amount of revenue 1115 received, his or her compensation shall be expressed as a 1116 reasonable estimate of the percentage of the gross revenue, and 1117 the contract must clearly disclose the assumptions upon which the estimate is based. The stated assumptions must be based upon 1118 1119 all of the relevant facts known to the professional solicitor 1120 regarding the solicitation to be conducted by the professional solicitor. 1121

1122 1123 (e) The effective and termination dates of the contract.

(14) <u>A No person may not act as a professional solicitor,</u> and <u>a no professional solicitor, or an officer, director,</u> <u>trustee, or employee thereof, may not shall</u>, to solicit for

#### Page 45 of 62

CS/CS/HB 629, Engrossed 1

1126 compensation, knowingly employ an any officer, trustee, 1127 director, or employee, or a any person with a controlling interest therein, who has, in any state, regardless of 1128 1129 adjudication, been convicted of, been or found guilty of, or 1130 pled guilty or nolo contendere to, or has been incarcerated 1131 within the last 10 years as a result of having previously been 1132 convicted of, been or found quilty of, or pled quilty or nolo contendere to, a felony within the last 10 years involving 1133 1134 fraud, theft, larceny, embezzlement, fraudulent conversion, or 1135 misappropriation of property, or a any crime arising from the conduct of a solicitation for a charitable organization or 1136 sponsor, or has been enjoined in any state from violating a any 1137 1138 law relating to a charitable solicitation. The prohibitions in 1139 this subsection also apply to a misdemeanor in another state 1140 which constitutes a disqualifying felony in this state.

1141 (15) The department may deny or revoke the registration of 1142 <u>a professional solicitor if the professional solicitor, or any</u> 1143 <u>of its officers, directors, trustees, or agents, has had the</u> 1144 <u>right to solicit contributions revoked in any state or has been</u> 1145 <u>ordered by a court or governmental agency to cease soliciting</u> 1146 <u>contributions within any state.</u>

1147 <u>(16) (15)</u> All registration fees must be paid to the 1148 department and deposited into the General Inspection Trust Fund. 1149 Section 13. Section 496.4101, Florida Statutes, is created 1150 to read:

Page 46 of 62

CODING: Words stricken are deletions; words underlined are additions.

# 

CS/CS/HB 629, Engrossed 1

2014

1151	496.4101 Licensure of professional solicitors and certain
1152	employees thereof
1153	(1) Each officer, director, trustee, or owner of a
1154	professional solicitor and any employee of a professional
1155	solicitor conducting telephonic solicitations during which a
1156	donor's or potential donor's personal financial information is
1157	requested or provided must, before engaging in solicitation
1158	activities, obtain a solicitor license from the department. As
1159	used in this subsection, the term "personal financial
1160	information" includes, but is not limited to, social security
1161	numbers, credit card numbers, banking information, and credit
1162	reports.
1163	(2) Persons required to obtain a solicitor license under
1164	subsection (1) shall submit to the department, in such form as
1165	the department prescribes, an application for a solicitor
1166	license. The application must include the following information:
1167	(a) The true name, date of birth, unique identification
1168	number of a driver license or other valid form of
1169	identification, and home address of the applicant.
1170	(b) Whether the applicant, in any state, regardless of
1171	adjudication, has previously been convicted of, been found
1172	guilty of, or pled guilty or nolo contendere to, or has been
1173	incarcerated within the last 10 years as a result of having
1174	previously been convicted of, been found guilty of, or pled
1175	guilty or nolo contendere to, a crime within the last 10 years
	Dage 47 of 60

Page 47 of 62

# 

2014

1176	involving fraud, theft, larceny, embezzlement, fraudulent
1177	conversion, or misappropriation of property, or a crime arising
1178	from the conduct of a solicitation for a charitable organization
1179	or sponsor, or has been enjoined in any state from violating a
1180	law relating to a charitable solicitation.
1181	(c) Whether the applicant, in any state, is involved in
1182	pending litigation or has had entered against her or him an
1183	injunction, a temporary restraining order, or a final judgment
1184	or order, including a stipulated judgment or order, an assurance
1185	of voluntary compliance, a cease and desist order, or any
1186	similar document, in any civil or administrative action
1187	involving fraud, theft, larceny, embezzlement, fraudulent
1188	conversion, or misappropriation of property, or has been
1189	enjoined from violating any law relating to a charitable
1190	solicitation.
1191	(3)(a) An applicant shall submit a complete set of his or
1192	her fingerprints to an agency, entity, or vendor authorized by
1193	s. 943.053(13). The fingerprints shall be forwarded to the
1194	Department of Law Enforcement for state processing, and the
1195	Department of Law Enforcement shall forward them to the Federal
1196	Bureau of Investigation for national processing.
1197	(b) Fees for state and federal fingerprint processing and
1198	fingerprint retention fees shall be borne by the applicant. The
1199	state cost for fingerprint processing is that authorized in s.
1200	943.053(3)(b) for records provided to persons or entities other

### Page 48 of 62

CS/CS/HB 629, Engrossed 1

1201 than those specified as exceptions therein. 1202 (c) All fingerprints submitted to the Department of Law 1203 Enforcement as required under this subsection shall be retained 1204 by the Department of Law Enforcement as provided under s. 1205 943.05(2)(g) and (h) and enrolled in the Federal Bureau of 1206 Investigation's national retained print arrest notification 1207 program. Fingerprints shall not be enrolled in the national 1208 retained print arrest notification program until the Department of Law Enforcement begins participation with the Federal Bureau 1209 1210 of Investigation. Arrest fingerprints will be searched against 1211 the retained prints by the Department of Law Enforcement and the 1212 Federal Bureau of Investigation. 1213 For any renewal of the applicant's license, the (d) 1214 department shall request the Department of Law Enforcement to 1215 forward the retained fingerprints of the applicant to the 1216 Federal Bureau of Investigation unless the applicant is enrolled 1217 in the national retained print arrest notification program described in paragraph (c). The fee for the national criminal 1218 1219 history check shall be paid as part of the renewal fee to the 1220 department and forwarded by the department to Department of Law 1221 Enforcement. If the applicant's fingerprints are retained in the 1222 national retained print arrest notification program, the 1223 applicant shall pay the state and national retention fee to the 1224 department, which shall forward the fee to the Department of Law 1225 Enforcement.

Page 49 of 62

CODING: Words stricken are deletions; words underlined are additions.

# 

2014

1233not renewed expires without further action by the department.1234(5) An applicant for a solicitor license shall remit a1235license fee of \$50 to the department at the time the initial1236application is filed with the department and an annual renewal1237fee of \$50 thereafter. All fees collected, less the cost of1238administration, shall be deposited into the General Inspection1239Trust Fund.1240(6) Any material change to the information submitted to1241the department in the initial application or renewal application1242for a solicitor license shall be reported to the department by1243the applicant or licensee within 10 days after the change1244(7) It is a violation of this chapter:1245(a) For an applicant to provide inaccurate or incomplete1249information to the department in the initial or renewal1241application.		
11 11 11 11 11 11 11 11 11 11 11 11 11	1226	(e) The department shall notify the Department of Law
1229(f) The department shall screen background results to1230determine whether an applicant meets licensure requirements.1231(4) A solicitor license must be renewed annually by the1232submission of a renewal application. A solicitor license that is1233not renewed expires without further action by the department.1234(5) An applicant for a solicitor license shall remit a1235license fee of \$50 to the department at the time the initial1236application is filed with the department and an annual renewal1237fee of \$50 threafter. All fees collected, less the cost of1238administration, shall be deposited into the General Inspection1239Trust Fund.1240(6) Any material change to the information submitted to1241the department in the initial application or renewal application1242for a solicitor license shall be reported to the department by1243the applicant or licensee shall also remit a fee in the1244occurs. The application.1245(7) It is a violation of this chapter:1248(a) For an applicant to provide inaccurate or incomplete1249information to the department in the initial or renewal1240application for a solicitor license.	1227	Enforcement regarding any person whose fingerprints have been
1230determine whether an applicant meets licensure requirements.1231(4) A solicitor license must be renewed annually by the1232submission of a renewal application. A solicitor license that is1233not renewed expires without further action by the department.1234(5) An applicant for a solicitor license shall remit a1235license fee of \$50 to the department at the time the initial1236application is filed with the department and an annual renewal1237fee of \$50 thereafter. All fees collected, less the cost of1238administration, shall be deposited into the General Inspection1239Trust Fund.1240(6) Any material change to the information submitted to1241the department in the initial application or renewal application1242for a solicitor license shall be reported to the department by1243the applicant or licensee within 10 days after the change1244occurs. The applicant or licensee shall also remit a fee in the1245amount of \$10 for processing the change to the initial or1246renewal application.1247(7) It is a violation of this chapter:1248(a) For an applicant to provide inaccurate or incomplete1249information to the department in the initial or renewal1250application for a solicitor license.	1228	retained but who is no longer licensed under this chapter.
1231(4) A solicitor license must be renewed annually by the1232submission of a renewal application. A solicitor license that is1233not renewed expires without further action by the department.1234(5) An applicant for a solicitor license shall remit a1235license fee of \$50 to the department at the time the initial1236application is filed with the department and an annual renewal1237fee of \$50 thereafter. All fees collected, less the cost of1238administration, shall be deposited into the General Inspection1239Trust Fund.1240(6) Any material change to the information submitted to1241the department in the initial application or renewal application1242for a solicitor license shall be reported to the department by1243the applicant or licensee within 10 days after the change1244(7) It is a violation of this chapter:1245(a) For an applicant to provide inaccurate or incomplete1246information to the department in the initial or renewal	1229	(f) The department shall screen background results to
1232submission of a renewal application. A solicitor license that is1233not renewed expires without further action by the department.1234(5) An applicant for a solicitor license shall remit a1235license fee of \$50 to the department at the time the initial1236application is filed with the department and an annual renewal1237fee of \$50 thereafter. All fees collected, less the cost of1238administration, shall be deposited into the General Inspection1239Trust Fund.1240(6) Any material change to the information submitted to1241the department in the initial application or renewal application1242for a solicitor license shall be reported to the department by1243the applicant or licensee within 10 days after the change1244(7) It is a violation of this chapter:1248(a) For an applicant to provide inaccurate or incomplete1249information to the department in the initial or renewal1250application for a solicitor license.	1230	determine whether an applicant meets licensure requirements.
not renewed expires without further action by the department.1233not renewed expires without further action by the department.1234(5) An applicant for a solicitor license shall remit a1235license fee of \$50 to the department at the time the initial1236application is filed with the department and an annual renewal1237fee of \$50 thereafter. All fees collected, less the cost of1238administration, shall be deposited into the General Inspection1239Trust Fund.1240(6) Any material change to the information submitted to1241the department in the initial application or renewal application1242for a solicitor license shall be reported to the department by1243the applicant or licensee within 10 days after the change1244occurs. The applicant or licensee shall also remit a fee in the1245amount of \$10 for processing the change to the initial or1246(1) It is a violation of this chapter:1248(a) For an applicant to provide inaccurate or incomplete1249information to the department in the initial or renewal1250application for a solicitor license.	1231	(4) A solicitor license must be renewed annually by the
(5) An applicant for a solicitor license shall remit a license fee of \$50 to the department at the time the initial application is filed with the department and an annual renewal fee of \$50 thereafter. All fees collected, less the cost of administration, shall be deposited into the General Inspection Trust Fund. (6) Any material change to the information submitted to the department in the initial application or renewal application for a solicitor license shall be reported to the department by the applicant or licensee within 10 days after the change occurs. The applicant or licensee shall also remit a fee in the amount of \$10 for processing the change to the initial or renewal application. (7) It is a violation of this chapter: (a) For an applicant to provide inaccurate or incomplete information to the department in the initial or renewal application for a solicitor license.	1232	submission of a renewal application. A solicitor license that is
1235license fee of \$50 to the department at the time the initial application is filed with the department and an annual renewal fee of \$50 thereafter. All fees collected, less the cost of administration, shall be deposited into the General Inspection1238administration, shall be deposited into the General Inspection1239Trust Fund.1240(6) Any material change to the information submitted to1241the department in the initial application or renewal application1242for a solicitor license shall be reported to the department by1243the applicant or licensee within 10 days after the change1244occurs. The applicant or licensee shall also remit a fee in the1245amount of \$10 for processing the change to the initial or1246(7) It is a violation of this chapter:1248(a) For an applicant to provide inaccurate or incomplete1249information to the department in the initial or renewal1250application for a solicitor license.	1233	not renewed expires without further action by the department.
1236application is filed with the department and an annual renewal1237fee of \$50 thereafter. All fees collected, less the cost of1238administration, shall be deposited into the General Inspection1239Trust Fund.1240(6) Any material change to the information submitted to1241the department in the initial application or renewal application1242for a solicitor license shall be reported to the department by1243the applicant or licensee within 10 days after the change1244occurs. The applicant or licensee shall also remit a fee in the1245amount of \$10 for processing the change to the initial or1246(7) It is a violation of this chapter:1248(a) For an applicant to provide inaccurate or incomplete1249information to the department in the initial or renewal1250application for a solicitor license.	1234	(5) An applicant for a solicitor license shall remit a
1237fee of \$50 thereafter. All fees collected, less the cost of1238administration, shall be deposited into the General Inspection1239Trust Fund.1240(6) Any material change to the information submitted to1241the department in the initial application or renewal application1242for a solicitor license shall be reported to the department by1243the applicant or licensee within 10 days after the change1244occurs. The applicant or licensee shall also remit a fee in the1245amount of \$10 for processing the change to the initial or1247(7) It is a violation of this chapter:1248(a) For an applicant to provide inaccurate or incomplete1249information to the department in the initial or renewal1250application for a solicitor license.	1235	license fee of \$50 to the department at the time the initial
1238administration, shall be deposited into the General Inspection1239Trust Fund.1240(6) Any material change to the information submitted to1241the department in the initial application or renewal application1242for a solicitor license shall be reported to the department by1243the applicant or licensee within 10 days after the change1244occurs. The applicant or licensee shall also remit a fee in the1245amount of \$10 for processing the change to the initial or1246(7) It is a violation of this chapter:1248(a) For an applicant to provide inaccurate or incomplete1249information to the department in the initial or renewal1250application for a solicitor license.	1236	application is filed with the department and an annual renewal
1239Trust Fund.1240(6) Any material change to the information submitted to1241the department in the initial application or renewal application1242for a solicitor license shall be reported to the department by1243the applicant or licensee within 10 days after the change1244occurs. The applicant or licensee shall also remit a fee in the1245amount of \$10 for processing the change to the initial or1246(7) It is a violation of this chapter:1248(a) For an applicant to provide inaccurate or incomplete1249information to the department in the initial or renewal1250application for a solicitor license.	1237	fee of \$50 thereafter. All fees collected, less the cost of
1240(6) Any material change to the information submitted to1241the department in the initial application or renewal application1242for a solicitor license shall be reported to the department by1243the applicant or licensee within 10 days after the change1244occurs. The applicant or licensee shall also remit a fee in the1245amount of \$10 for processing the change to the initial or1246(7) It is a violation of this chapter:1248(a) For an applicant to provide inaccurate or incomplete1249information to the department in the initial or renewal1250application for a solicitor license.	1238	administration, shall be deposited into the General Inspection
1241the department in the initial application or renewal application1242for a solicitor license shall be reported to the department by1243the applicant or licensee within 10 days after the change1244occurs. The applicant or licensee shall also remit a fee in the1245amount of \$10 for processing the change to the initial or1246renewal application.1247(7) It is a violation of this chapter:1248(a) For an applicant to provide inaccurate or incomplete1249information to the department in the initial or renewal1250application for a solicitor license.	1239	Trust Fund.
1242for a solicitor license shall be reported to the department by1243the applicant or licensee within 10 days after the change1244occurs. The applicant or licensee shall also remit a fee in the1245amount of \$10 for processing the change to the initial or1246renewal application.1247(7) It is a violation of this chapter:1248(a) For an applicant to provide inaccurate or incomplete1249information to the department in the initial or renewal1250application for a solicitor license.	1240	(6) Any material change to the information submitted to
1243the applicant or licensee within 10 days after the change1244occurs. The applicant or licensee shall also remit a fee in the1245amount of \$10 for processing the change to the initial or1246renewal application.1247(7) It is a violation of this chapter:1248(a) For an applicant to provide inaccurate or incomplete1249information to the department in the initial or renewal1250application for a solicitor license.	1241	the department in the initial application or renewal application
1244occurs. The applicant or licensee shall also remit a fee in the1245amount of \$10 for processing the change to the initial or1246renewal application.1247(7) It is a violation of this chapter:1248(a) For an applicant to provide inaccurate or incomplete1249information to the department in the initial or renewal1250application for a solicitor license.	1242	for a solicitor license shall be reported to the department by
1245amount of \$10 for processing the change to the initial or1246renewal application.1247(7) It is a violation of this chapter:1248(a) For an applicant to provide inaccurate or incomplete1249information to the department in the initial or renewal1250application for a solicitor license.	1243	the applicant or licensee within 10 days after the change
1246renewal application.1247(7) It is a violation of this chapter:1248(a) For an applicant to provide inaccurate or incomplete1249information to the department in the initial or renewal1250application for a solicitor license.	1244	occurs. The applicant or licensee shall also remit a fee in the
1247 (7) It is a violation of this chapter: 1248 (a) For an applicant to provide inaccurate or incomplete 1249 information to the department in the initial or renewal 1250 application for a solicitor license.	1245	amount of \$10 for processing the change to the initial or
1248(a) For an applicant to provide inaccurate or incomplete1249information to the department in the initial or renewal1250application for a solicitor license.	1246	renewal application.
1249 <u>information to the department in the initial or renewal</u> 1250 <u>application for a solicitor license.</u>	1247	(7) It is a violation of this chapter:
1250 application for a solicitor license.	1248	(a) For an applicant to provide inaccurate or incomplete
	1249	information to the department in the initial or renewal
	1250	application for a solicitor license.
		Page 50 of 62

### Page 50 of 62

# 

$\operatorname{CS/CS/HB}$ 629 ,	Engrossed	1
---------------------------------	-----------	---

2014

1251	(b) For a person specified in subsection (1) to fail to
1252	maintain a solicitor license as required by this section.
1253	(c) For a professional solicitor to allow, require,
1254	permit, or authorize an employee without an active solicitor
1255	license issued under this section to conduct telephonic
1256	solicitations.
1257	(8) The department shall adopt rules that allow applicants
1258	to engage in solicitation activities on a temporary basis until
1259	such time as a solicitor license is granted or denied.
1260	(9) The department may deny or revoke a solicitor license
1261	if the applicant or licensee has had the right to solicit
1262	contributions revoked in any state, has been ordered by a court
1263	or governmental agency to cease soliciting contributions within
1264	any state, or is subject to any disqualification specified in s.
1265	496.410(14).
1266	(10) Any administrative proceeding that could result in
1267	entry of an order under this section shall be conducted in
1268	accordance with chapter 120.
1269	Section 14. Subsections (2), (3), and (6) of section
1270	496.411, Florida Statutes, are amended to read:
1271	496.411 Disclosure requirements and duties of charitable
1272	organizations and sponsors
1273	(2) A charitable organization or sponsor soliciting in
1274	this state must include all of the following disclosures at the
1275	point of solicitation:
	Page 51 of 62

Page 51 of 62

### 

(a) The name of the charitable organization or sponsor and
state of the principal place of business of the charitable
organization or sponsor.;

(b) A description of the purpose or purposes for which the solicitation is being made.;

(c) Upon request, the name and either the address or telephone number of a representative to whom inquiries <u>may</u> could be addressed.;

(d) Upon request, the amount of the contribution which may be deducted as a charitable contribution under federal income tax laws.;

1287 (e) Upon request, the source from which a written 1288 financial statement may be obtained. Such financial statement 1289 must be for the immediate preceding past fiscal year and must be 1290 consistent with the annual financial statement report filed 1291 under s. 496.407. The written financial statement must be 1292 provided within 14 days after the request and must state the 1293 purpose for which funds are raised, the total amount of all 1294 contributions raised, the total costs and expenses incurred in 1295 raising contributions, the total amount of contributions 1296 dedicated to the stated purpose or disbursed for the stated 1297 purpose, and whether the services of another person or 1298 organization have been contracted to conduct solicitation 1299 activities.

1300

(3) Every charitable organization or sponsor that which is

#### Page 52 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

CS/CS/HB 629, Engrossed 1

1301 required to register under s. 496.405 or is exempt under s. 1302 496.406(1)(d) shall must conspicuously display in capital letters the following statement on every printed solicitation, 1303 1304 written confirmation, receipt, or reminder of a contribution: 1305 1306 "A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL 1307 INFORMATION MAY BE OBTAINED FROM THE DIVISION OF 1308 CONSUMER SERVICES BY CALLING TOLL-FREE WITHIN THE 1309 STATE. REGISTRATION DOES NOT IMPLY ENDORSEMENT, 1310 APPROVAL, OR RECOMMENDATION BY THE STATE." 1311 1312 The statement must include a toll-free number and website for 1313 the division which that can be used to obtain the registration 1314 information. If When the solicitation consists of more than one 1315 piece, the statement must be displayed prominently in the 1316 solicitation materials. If the solicitation occurs on a website, 1317 the statement must be conspicuously displayed on any webpage 1318 that identifies a mailing address where contributions are to be 1319 sent, identifies a telephone number to call to process 1320 contributions, or provides for online processing of 1321 contributions. Each charitable organization or sponsor that is (6)

(6) Each charitable organization or sponsor that is required to register under s. 496.405 shall conspicuously display the <u>organization</u> <del>organization's</del> or sponsor's registration number issued by the department under this chapter

### Page 53 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

1326 on every printed solicitation, written confirmation, receipt, or 1327 reminder of a contribution. If the solicitation consists of more 1328 than a single item, the statement shall be displayed prominently 1329 in the solicitation materials.

Section 15. Subsection (1) of section 496.412, Florida Statutes, is amended to read:

1332 496.412 Disclosure requirements and duties of professional 1333 solicitors.-

(1) A professional solicitor must comply with and be responsible for complying or causing compliance with the following disclosures:

(a) <u>Before</u> Prior to orally requesting a contribution, or
contemporaneously with a written request for a contribution, a
professional solicitor must clearly disclose:

The name of the professional solicitor as on file with
 the department.

1342 2. If the individual acting on behalf of the professional 1343 solicitor identifies himself or herself by name, the 1344 individual's legal name.

3. The name and state of the principal place of business of the charitable organization or sponsor and a description of how the contributions raised by the solicitation will be used for a charitable or sponsor purpose; or, if there is no charitable organization or sponsor, a description as to how the contributions raised by the solicitation will be used for a

#### Page 54 of 62

### 

1362

1368

2014

1351 charitable or sponsor purpose.

(b) In the case of a solicitation campaign conducted
orally, whether by telephone or otherwise, any written
confirmation, receipt, or reminder sent to any person who has
contributed or has pledged to contribute, shall include a clear
disclosure of the information required by paragraph (a).

(c) In addition to the information required by paragraph
(a), any written confirmation, receipt, or reminder of
contribution made pursuant to an oral solicitation and any
written solicitation shall conspicuously state in capital
letters:

1363 "A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL
1364 INFORMATION MAY BE OBTAINED FROM THE DIVISION OF
1365 CONSUMER SERVICES BY CALLING TOLL-FREE WITHIN THE
1366 STATE. REGISTRATION DOES NOT IMPLY ENDORSEMENT,
1367 APPROVAL, OR RECOMMENDATION BY THE STATE."

1369The statement must include a toll-free number and website for1370the division which that can be used to obtain the registration1371information. If When the solicitation consists of more than one1372piece, the statement must be displayed prominently in the1373solicitation materials. If the solicitation occurs on a website,1374the statement must be conspicuously displayed on any webpage1375that identifies a mailing address where contributions are to be

### Page 55 of 62

# 

CS/CS/HB 629, Engrossed 1

1376 sent, identifies a telephone number to call to process 1377 contributions, or provides for online processing of 1378 contributions. 1379 If requested by the person being solicited, the (d) 1380 professional solicitor shall inform that person in writing, 1381 within 14 days after of the request, of the fixed percentage of 1382 the gross revenue or the reasonable estimate of the percentage 1383 of the gross revenue that the charitable organization or sponsor 1384 will receive as a benefit from the solicitation campaign or 1385 shall immediately notify the person being solicited that the information is available on the department's website or by 1386 1387 calling the division's toll-free number. 1388 (e) If requested by the person being solicited, the 1389 professional solicitor shall inform that person in writing, 1390 within 14 days after of the request, of the percentage of the 1391 contribution which may be deducted as a charitable contribution 1392 under federal income tax laws or shall immediately notify the 1393 person being solicited that the information is available on the department's website or by calling the division's toll-free 1394 1395 number. Section 16. Section 496.4121, Florida Statutes, is created 1396 1397 to read: 1398 496.4121 Collection receptacles used for donations.-1399 (1) As used in this section, the term "collection receptacle" means a receptacle used to collect donated clothing, 1400

### Page 56 of 62

CODING: Words stricken are deletions; words underlined are additions.

CS/CS/HB 629, Engrossed 1

1401 household items, or other goods for resale. 1402 (2) A collection receptacle must display a permanent sign 1403 or label on each side which contains the following information 1404 printed in letters that are at least 3 inches in height and no 1405 less than one-half inch in width, in a color that contrasts with 1406 the color of the collection receptacle: 1407 (a) For a collection receptacle used by a person required to register under this chapter, the name, business address, 1408 1409 telephone number, and registration number of the charitable 1410 organization or sponsor for whom the solicitation is made. 1411 For a collection receptacle placed or maintained in (b) 1412 public view by a person not required to register under this 1413 chapter or by a person not claiming an exemption pursuant to s. 1414 496.406, the name, telephone number, and physical address of the 1415 business conducting the solicitation and the statement: "This is 1416 not a charity. Donations made here support a for-profit business 1417 and are not tax deductible." 1418 (3) Upon request, a charitable organization or sponsor 1419 using a collection receptacle must provide the donor with 1420 documentation of its tax-exempt status and the registration 1421 issued under this chapter. 1422 Section 17. Subsection (2) of section 496.415, Florida 1423 Statutes, is amended, and subsection (18) is added to that 1424 section, to read: 1425 496.415 Prohibited acts.-It is unlawful for any person in

Page 57 of 62

CODING: Words stricken are deletions; words underlined are additions.

### 

#### CS/CS/HB 629, Engrossed 1

1426 connection with the planning, conduct, or execution of any 1427 solicitation or charitable or sponsor sales promotion to: Knowingly Submit false, misleading, or inaccurate 1428 (2)1429 information in a document that is filed with the department, 1430 provided to the public, or offered in response to a request or 1431 investigation by the department, the Department of Legal 1432 Affairs, or the state attorney. 1433 (18) Fail to remit to a charitable organization or sponsor the disclosed guaranteed minimum percentage of gross receipts 1434 from contributions as required under s. 496.410(7)(c) or, if the 1435 1436 solicitation involved the sale of goods, services, or tickets to 1437 a fundraising event, the percentage of the purchase price as 1438 agreed in the contract or agreement as required under this 1439 chapter. 1440 Section 18. Subsection (5) of section 496.419, Florida 1441 Statutes, is amended to read: 1442 496.419 Powers of the department.-Upon a finding as set forth in subsection (4), the 1443 (5) 1444 department may enter an order doing one or more of the following: 1445 1446 Issuing a notice of noncompliance pursuant to s. (a) 120.695; 1447 1448 Issuing a cease and desist order that directs that the (b) 1449 person cease and desist specified fundraising activities; 1450 Refusing to register or canceling or suspending a (C)

### Page 58 of 62

CODING: Words stricken are deletions; words underlined are additions.

hb0629-03-e1

### 

registration;

1451

CS/CS/HB 629,	Engrossed	1

2014

1452 (d) Placing the registrant on probation for a period of time, subject to such conditions as the department may specify; 1453 1454 Canceling an exemption granted under s. 496.406; and (e) Except as provided in paragraph (g), imposing an 1455 (f) 1456 administrative fine not to exceed \$5,000  $\frac{1}{2000}$  for each act or 1457 omission that which constitutes a violation of ss. 496.401-496.424 or s. 496.426 or a rule or order. With respect to a s. 1458 1459 501(c)(3) organization, the penalty imposed pursuant to this 1460 subsection may shall not exceed \$500 per violation for failure to register under s. 496.405 or file for an exemption under s. 1461 1462 496.406(2). The penalty shall be the entire amount per violation 1463 and is not to be interpreted as a daily penalty; and 1464 (g) Imposing an administrative fine not to exceed \$10,000 1465 for a violation of this chapter that involves fraud or 1466 deception. Section 19. Section 496.4191, Florida Statutes, is created 1467 1468 to read: 496.4191 Additional penalty; immediate suspension.-Upon 1469 1470 notification and subsequent written verification by a law enforcement agency, a court, a state attorney, or the Department 1471 1472 of Law Enforcement, the department shall immediately suspend a 1473 registration or the processing of an application for a 1474 registration if the registrant, applicant, or an officer or director of the registrant or applicant is formally charged with 1475

Page 59 of 62

# 

CS/CS/HB 629,	Engrossed	1
---------------	-----------	---

2014

1476	a crime involving fraud, theft, larceny, embezzlement, or
1477	fraudulent conversion or misappropriation of property or a crime
1478	arising from the conduct of a solicitation for a charitable
1479	organization or sponsor until final disposition of the case or
1480	removal or resignation of that officer or director.
1481	Section 20. Section 496.430, Florida Statutes, is created
1482	to read:
1483	496.430 Disqualification for certain tax exemptions
1484	(1) In addition to the penalties provided for in s.
1485	496.419(5), the department may issue an order to disqualify a
1486	charitable organization or sponsor from receiving any sales tax
1487	exemption certificate issued by the Department of Revenue if the
1488	department finds a violation of s. 496.419(4).
1489	(2) A charitable organization or sponsor may appeal a
1490	disqualification order by requesting a hearing within 21 days
1491	after notification from the department that it has issued a
1492	disqualification order under this section. The hearing must be
1493	conducted in accordance with chapter 120.
1494	(3) A disqualification order issued by the department
1495	pursuant to this section is effective for 1 year after such
1496	order becomes final. After the expiration of a final
1497	disqualification order, a charitable organization or sponsor may
1498	apply to the Department of Revenue for a sales tax exemption
1499	certificate.
1500	(4) The department shall provide a disqualification order

Page 60 of 62

### 

CS/CS/HB 629, Engrossed 1

2014

1501	to the Department of Revenue within 30 days after such order
1502	becomes final. A final disqualification order is conclusive as
1503	to the charitable organization or sponsor's entitlement to a
1504	sales tax exemption. The Department of Revenue shall revoke a
1505	sales tax exemption certificate granted to, or refuse to grant a
1506	sales tax exemption certificate to, a charitable organization or
1507	sponsor subject to a final disqualification order within 30 days
1508	after receiving such disqualification order. A charitable
1509	organization or sponsor may not appeal or challenge the
1510	revocation or denial of a sales tax exemption certificate by the
1511	Department of Revenue if such revocation or denial is based upon
1512	a final disqualification order issued pursuant to this section.
1513	Section 21. Paragraph (a) of subsection (3) of section
1514	741.0305, Florida Statutes, is amended to read:
1515	741.0305 Marriage fee reduction for completion of
1516	premarital preparation course
1517	(3)(a) All individuals electing to participate in a
1518	premarital preparation course shall choose from the following
1519	list of qualified instructors:
1520	1. A psychologist licensed under chapter 490.
1521	2. A clinical social worker licensed under chapter 491.
1522	3. A marriage and family therapist licensed under chapter
1523	491.
1524	4. A mental health counselor licensed under chapter 491.
1525	5. An official representative of a religious institution
	Page 61 of 62

# 

1526 which is recognized under s. 496.404(23) 496.404(19), if the 1527 representative has relevant training. Any other provider designated by a judicial circuit, 1528 6. 1529 including, but not limited to, school counselors who are 1530 certified to offer such courses. Each judicial circuit may 1531 establish a roster of area course providers, including those who 1532 offer the course on a sliding fee scale or for free. Section 22. If any provision of this act or its 1533 1534 application to any person or circumstance is held invalid, the invalidity does not affect other provisions or applications of 1535 1536 the act which can be given effect without the invalid provision 1537 or application, and to this end the provisions of this act are 1538 severable. 1539 Section 23. For the 2014-2015 fiscal year, the sums of 1540 \$179,944 in recurring funds and \$235,584 in nonrecurring funds 1541 from the General Inspection Trust Fund are appropriated to the Department of Agriculture and Consumer Services, and 3 full-time 1542 1543 equivalent positions with associated salary rate of 110,441 are 1544 authorized, for the purpose of implementing this act. 1545 Section 24. This act shall take effect July 1, 2014.

Page 62 of 62

CODING: Words stricken are deletions; words underlined are additions.