1 A bill to be entitled 2 An act relating to intrastate crowdfunding; amending 3 s. 517.021, F.S.; conforming a cross-reference; 4 defining the term "intermediary" for purposes of the 5 Florida Securities and Investor Protection Act; 6 amending s. 517.061, F.S.; exempting offers or sales 7 of securities by certain issuers from registration 8 requirements; creating s. 517.0611, F.S.; providing a 9 short title; exempting the intrastate offering and 10 sale of certain securities from certain regulatory requirements; providing applicability; providing 11 12 registration and reporting requirements for issuers and intermediaries offering such securities; requiring 13 the issuer to provide to the office a copy of a 14 15 specified escrow agreement; limiting the aggregate amount of sales of such securities within a specified 16 period; limiting the aggregate amount of sales to 17 specified investors; requiring an issuer to produce 18 19 and distribute an annual report to investors; 20 requiring a notice-filing to be suspended under 21 certain circumstances; providing for the deposit of 2.2 fees; requiring a qualified third party to hold certain funds in escrow; amending s. 517.12, F.S.; 23 providing registration requirements for an 24 intermediary; conforming a cross-reference; amending 25 26 s. 517.121, F.S.; requiring an intermediary to comply

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with specified recordkeeping requirements; amending s. 517.161, F.S.; including an intermediary in certain disciplinary provisions; amending s. 626.9911, F.S.; conforming a cross-reference; providing an appropriation; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Subsection (9) of section 517.021, Florida Statutes, is amended, subsections (13) through (23) are renumbered as subsections (14) through (24), respectively, and a new subsection (13) is added to that section, to read:

517.021 Definitions.—When used in this chapter, unless the context otherwise indicates, the following terms have the following respective meanings:

- (9) "Federal covered adviser" means a person who is registered or required to be registered under s. 203 of the Investment Advisers Act of 1940. The term "federal covered adviser" does not include any person who is excluded from the definition of investment adviser under subparagraphs (14)(b)1.-8.
- (13) "Intermediary" means a natural person residing in the state or a corporation, trust, partnership, association, or other legal entity registered with the Secretary of State to do business in the state, which facilitates the offer or sale of securities under s. 517.0611.

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Section 2. Section 517.061, Florida Statutes, is amended to read:

517.061 Exempt transactions.—Except as otherwise provided in s. 517.0611 for a transaction listed in subsection (21), the exemption for each transaction listed below is self-executing and does not require any filing with the office before prior to claiming the such exemption. Any person who claims entitlement to any of the exemptions bears the burden of proving such entitlement in any proceeding brought under this chapter. The registration provisions of s. 517.07 do not apply to any of the following transactions; however, such transactions are subject to the provisions of ss. 517.301, 517.311, and 517.312:

- (1) At any judicial, executor's, administrator's, guardian's, or conservator's sale, or at any sale by a receiver or trustee in insolvency or bankruptcy, or any transaction incident to a judicially approved reorganization in which a security is issued in exchange for one or more outstanding securities, claims, or property interests.
- (2) By or for the account of a pledgeholder or mortgagee selling or offering for sale or delivery in the ordinary course of business and not for the purposes of avoiding the provisions of this chapter, to liquidate a bona fide debt, a security pledged in good faith as security for such debt.
- (3) The isolated sale or offer for sale of securities when made by or on behalf of a vendor not the issuer or underwriter of the securities, who, being the bona fide owner of such

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securities, disposes of her or his own property for her or his own account, and such sale is not made directly or indirectly for the benefit of the issuer or an underwriter of such securities or for the direct or indirect promotion of any scheme or enterprise with the intent of violating or evading any provision of this chapter. For purposes of this subsection, isolated offers or sales include, but are not limited to, an isolated offer or sale made by or on behalf of a vendor of securities not the issuer or underwriter of the securities if:

- (a) The offer or sale of securities is in a transaction satisfying all of the requirements of subparagraphs (11)(a)1., 2., 3., and 4. and paragraph (11)(b); or
- (b) The offer or sale of securities is in a transaction exempt under s. 4(1) of the Securities Act of 1933, as amended.

For purposes of this subsection, any person, including, without limitation, a promoter or affiliate of an issuer, shall not be deemed an underwriter, an issuer, or a person acting for the direct or indirect benefit of the issuer or an underwriter with respect to any securities of the issuer which she or he has owned beneficially for at least 1 year.

(4) The distribution by a corporation, trust, or partnership, actively engaged in the business authorized by its charter or other organizational articles or agreement, of securities to its stockholders or other equity security holders, partners, or beneficiaries as a stock dividend or other

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distribution out of earnings or surplus.

- (5) The issuance of securities to such equity security holders or other creditors of a corporation, trust, or partnership in the process of a reorganization of such corporation or entity, made in good faith and not for the purpose of avoiding the provisions of this chapter, either in exchange for the securities of such equity security holders or claims of such creditors or partly for cash and partly in exchange for the securities or claims of such equity security holders or creditors.
- (6) Any transaction involving the distribution of the securities of an issuer exclusively among its own security holders, including any person who at the time of the transaction is a holder of any convertible security, any nontransferable warrant, or any transferable warrant which is exercisable within not more than 90 days of issuance, when no commission or other remuneration is paid or given directly or indirectly in connection with the sale or distribution of such additional securities.
- (7) The offer or sale of securities to a bank, trust company, savings institution, insurance company, dealer, investment company as defined by the Investment Company Act of 1940, pension or profit-sharing trust, or qualified institutional buyer as defined by rule of the commission in accordance with Securities and Exchange Commission Rule 144A (17 C.F.R. s. 230.144(A)(a)), whether any of such entities is acting

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in its individual or fiduciary capacity; provided that such offer or sale of securities is not for the direct or indirect promotion of any scheme or enterprise with the intent of violating or evading any provision of this chapter.

- (8) The sale of securities from one corporation to another corporation provided that:
- (a) The sale price of the securities is \$50,000 or more; and
- (b) The buyer and seller corporations each have assets of \$500,000 or more.
- (9) The offer or sale of securities from one corporation to another corporation, or to security holders thereof, pursuant to a vote or consent of such security holders as may be provided by the articles of incorporation and the applicable corporate statutes in connection with mergers, share exchanges, consolidations, or sale of corporate assets.
- (10) The issuance of notes or bonds in connection with the acquisition of real property or renewals thereof, if such notes or bonds are issued to the sellers of, and are secured by all or part of, the real property so acquired.
- (11) (a) The offer or sale, by or on behalf of an issuer, of its own securities, which offer or sale is part of an offering made in accordance with all of the following conditions:
- 1. There are no more than 35 purchasers, or the issuer reasonably believes that there are no more than 35 purchasers,

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of the securities of the issuer in this state during an offering made in reliance upon this subsection or, if such offering continues for a period in excess of 12 months, in any consecutive 12-month period.

- 2. Neither the issuer nor any person acting on behalf of the issuer offers or sells securities pursuant to this subsection by means of any form of general solicitation or general advertising in this state.
- 3. <u>Before Prior to</u> the sale, each purchaser or the purchaser's representative, if any, is provided with, or given reasonable access to, full and fair disclosure of all material information.
- 4. No person defined as a "dealer" in this chapter is paid a commission or compensation for the sale of the issuer's securities unless such person is registered as a dealer under this chapter.
- 5. When sales are made to five or more persons in this state, any sale in this state made pursuant to this subsection is voidable by the purchaser in such sale either within 3 days after the first tender of consideration is made by such purchaser to the issuer, an agent of the issuer, or an escrow agent or within 3 days after the availability of that privilege is communicated to such purchaser, whichever occurs later.
- (b) The following purchasers are excluded from the calculation of the number of purchasers under subparagraph (a) 1.:

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1. Any relative or spouse, or relative of such spouse, of a purchaser who has the same principal residence as such purchaser.

- 2. Any trust or estate in which a purchaser, any of the persons related to such purchaser specified in subparagraph 1., and any corporation specified in subparagraph 3. collectively have more than 50 percent of the beneficial interest (excluding contingent interest).
- 3. Any corporation or other organization of which a purchaser, any of the persons related to such purchaser specified in subparagraph 1., and any trust or estate specified in subparagraph 2. collectively are beneficial owners of more than 50 percent of the equity securities or equity interest.
- 4. Any purchaser who makes a bona fide investment of \$100,000 or more, provided such purchaser or the purchaser's representative receives, or has access to, the information required to be disclosed by subparagraph (a)3.
- 5. Any accredited investor, as defined by rule of the commission in accordance with Securities and Exchange Commission Regulation 230.501 (17 C.F.R. s. 230.501).
- (c)1. For purposes of determining which offers and sales of securities constitute part of the same offering under this subsection and are therefore deemed to be integrated with one another:
- a. Offers or sales of securities occurring more than 6 months $\underline{\text{before}}$ $\underline{\text{prior to}}$ an offer or sale of securities made

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pursuant to this subsection shall not be considered part of the same offering, provided there are no offers or sales by or for the issuer of the same or a similar class of securities during such 6-month period.

- b. Offers or sales of securities occurring at any time after 6 months from an offer or sale made pursuant to this subsection shall not be considered part of the same offering, provided there are no offers or sales by or for the issuer of the same or a similar class of securities during such 6-month period.
- 2. Offers or sales which do not satisfy the conditions of any of the provisions of subparagraph 1. may or may not be part of the same offering, depending on the particular facts and circumstances in each case. The commission may adopt a rule or rules indicating what factors should be considered in determining whether offers and sales not qualifying for the provisions of subparagraph 1. are part of the same offering for purposes of this subsection.
- (d) Offers or sales of securities made pursuant to, and in compliance with, any other subsection of this section or any subsection of s. 517.051 shall not be considered part of an offering pursuant to this subsection, regardless of when such offers and sales are made.
- (12) The sale of securities by a bank or trust company organized or incorporated under the laws of the United States or this state at a profit to such bank or trust company of not more

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than 2 percent of the total sale price of such securities; provided that there is no solicitation of this business by such bank or trust company where such bank or trust company acts as agent in the purchase or sale of such securities.

- order of, and as the agent for, another by a dealer registered pursuant to the provisions of s. 517.12; provided that this exemption applies solely and exclusively to such registered dealers and does not authorize or permit the purchase or sale of securities on order of, and as agent for, another by any person other than a dealer so registered; and provided, further, that such purchase or sale is not directly or indirectly for the benefit of the issuer or an underwriter of such securities or for the direct or indirect promotion of any scheme or enterprise with the intent of violation or evading any provision of this chapter.
- (14) The offer or sale of shares of a corporation which represent ownership, or entitle the holders of the shares to possession and occupancy, of specific apartment units in property owned by such corporation and organized and operated on a cooperative basis, solely for residential purposes.
- (15) The offer or sale of securities under a bona fide employer-sponsored stock option, stock purchase, pension, profit-sharing, savings, or other benefit plan when offered only to employees of the sponsoring organization or to employees of its controlled subsidiaries.

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(16) The sale by or through a registered dealer of any securities option if at the time of the sale of the option:

- (a) The performance of the terms of the option is guaranteed by any dealer registered under the federal Securities Exchange Act of 1934, as amended, which guaranty and dealer are in compliance with such requirements or rules as may be approved or adopted by the commission; or
- (b) Such options transactions are cleared by the Options Clearing Corporation or any other clearinghouse recognized by the office; and
- (c) The option is not sold by or for the benefit of the issuer of the underlying security; and
- (d) The underlying security may be purchased or sold on a recognized securities exchange or is quoted on the National Association of Securities Dealers Automated Quotation System; and
- (e) Such sale is not directly or indirectly for the purpose of providing or furthering any scheme to violate or evade any provisions of this chapter.
- (17) (a) The offer or sale of securities, as agent or principal, by a dealer registered pursuant to s. 517.12, when such securities are offered or sold at a price reasonably related to the current market price of such securities, provided such securities are:
- 1. Securities of an issuer for which reports are required to be filed by s. 13 or s. 15(d) of the Securities Exchange Act

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287 of 1934, as amended;

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- 2. Securities of a company registered under the Investment Company Act of 1940, as amended;
- 3. Securities of an insurance company, as that term is defined in s. 2(a)(17) of the Investment Company Act of 1940, as amended;
- Securities, other than any security that is a federal covered security pursuant to s. 18(b)(1) of the Securities Act of 1933 and is not subject to any registration or filing requirements under this act, which appear in any list of securities dealt in on any stock exchange registered pursuant to the Securities Exchange Act of 1934, as amended, and which securities have been listed or approved for listing upon notice of issuance by such exchange, and also all securities senior to any securities so listed or approved for listing upon notice of issuance, or represented by subscription rights which have been so listed or approved for listing upon notice of issuance, or evidences of indebtedness quaranteed by companies any stock of which is so listed or approved for listing upon notice of issuance, such securities to be exempt only so long as such listings or approvals remain in effect. The exemption provided for herein does not apply when the securities are suspended from listing approval for listing or trading.
- (b) The exemption provided in this subsection does not apply if the sale is made for the direct or indirect benefit of an issuer or controlling persons of such issuer or if such

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securities constitute the whole or part of an unsold allotment to, or subscription or participation by, a dealer as an underwriter of such securities.

- (c) This exemption shall not be available for any securities which have been denied registration pursuant to s. 517.111. Additionally, the office may deny this exemption with reference to any particular security, other than a federal covered security, by order published in such manner as the office finds proper.
- (18) The offer or sale of any security effected by or through a person in compliance with s. 517.12(17).
- exempted from the registration provisions of s. 517.07, which rules the commission may adopt from time to time, but only after a finding by the office that the application of the provisions of s. 517.07 to a particular transaction is not necessary in the public interest and for the protection of investors because of the small dollar amount of securities involved or the limited character of the offering. In conjunction with its adoption of such rules, the commission may also provide in such rules that persons selling or offering for sale the exempted securities are exempt from the registration requirements of s. 517.12. No rule so adopted may have the effect of narrowing or limiting any exemption provided for by statute in the other subsections of this section.
 - (20) Any nonissuer transaction by a registered associated

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person of a registered dealer, and any resale transaction by a sponsor of a unit investment trust registered under the Investment Company Act of 1940, in a security of a class that has been outstanding in the hands of the public for at least 90 days; provided, at the time of the transaction:

- (a) The issuer of the security is actually engaged in business and is not in the organization stage or in bankruptcy or receivership and is not a blank check, blind pool, or shell company whose primary plan of business is to engage in a merger or combination of the business with, or an acquisition of, any unidentified person;
- (b) The security is sold at a price reasonably related to the current market price of the security;
- (c) The security does not constitute the whole or part of an unsold allotment to, or a subscription or participation by, the broker-dealer as an underwriter of the security;
- (d) A nationally recognized securities manual designated by rule of the commission or order of the office or a document filed with the Securities and Exchange Commission that is publicly available through the commission's electronic data gathering and retrieval system contains:
- 1. A description of the business and operations of the issuer;
- 2. The names of the issuer's officers and directors, if any, or, in the case of an issuer not domiciled in the United States, the corporate equivalents of such persons in the

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issuer's country of domicile;

- 3. An audited balance sheet of the issuer as of a date within 18 months before such transaction or, in the case of a reorganization or merger in which parties to the reorganization or merger had such audited balance sheet, a pro forma balance sheet; and
- 4. An audited income statement for each of the issuer's immediately preceding 2 fiscal years, or for the period of existence of the issuer, if in existence for less than 2 years or, in the case of a reorganization or merger in which the parties to the reorganization or merger had such audited income statement, a pro forma income statement; and
- (e) The issuer of the security has a class of equity securities listed on a national securities exchange registered under the Securities Exchange Act of 1934 or designated for trading on the National Association of Securities Dealers Automated Quotation System, unless:
- 1. The issuer of the security is a unit investment trust registered under the Investment Company Act of 1940;
- 2. The issuer of the security has been engaged in continuous business, including predecessors, for at least 3 years; or
- 3. The issuer of the security has total assets of at least \$2 million based on an audited balance sheet as of a date within 18 months before such transaction or, in the case of a reorganization or merger in which parties to the reorganization

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391	or merger had such audited balance sheet, a pro forma balance
392	sheet.
393	(21) The offer or sale of a security by an issuer
394	conducted in accordance with s. 517.0611.
395	Section 3. Section 517.0611, Florida Statutes, is created
396	to read:
397	517.0611 Intrastate crowdfunding
398	(1) This section may be cited as the "Florida Intrastate
399	Crowdfunding Exemption."
400	(2) Notwithstanding any other provision of this chapter,
401	an offer or sale of a security by an issuer is an exempt
402	transaction under s. 517.061 if the offer or sale is conducted
403	in accordance with this section. The exemption provided in this
404	section may not be used in conjunction with any other exemption
405	under s. 517.051 or s. 517.061.
406	(3) The offer or sale of securities under this section
407	must be conducted in accordance with the requirements of the
408	federal exemption for intrastate offerings in s. 3(a)(11) of the
409	Securities Act of 1933, 15 U.S.C. s. 77c(a)(11), and United
410	States Securities and Exchange Commission Rule 147, 17 C.F.R. s.
411	230.147, adopted pursuant to the Securities Act of 1933.
412	(4) An issuer must:
413	(a) Be a for-profit business entity formed under the laws
414	of the state, be registered with the Secretary of State,
415	maintain its principal place of business in the state, and

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derive its revenues primarily from operations in the state.

CODING: Words stricken are deletions; words underlined are additions.

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(b) Conduct transactions for the offering through a dealer registered with the office or an intermediary registered under s. 517.12(20).

- (c) Not be, either before or as a result of the offering, an investment company as defined in s. 3 of the Investment

 Company Act of 1940, 15 U.S.C. s. 80a-3, or subject to the reporting requirements of s. 13 or s. 15(d) of the Securities

 Exchange Act of 1934, 15 U.S.C. s. 78m or s. 78o(d).
- (d) Not be a company with an undefined business operation, a company that lacks a business plan, a company that lacks a stated investment goal for the funds being raised, or a company that plans to engage in a merger or acquisition with an unspecified business entity.
- (e) Not be subject to a disqualification established by the commission or office or a disqualification described in s. 517.1611 or United States Securities and Exchange Commission Rule 506(d), 17 C.F.R. 230.506(d), adopted pursuant to the Securities Act of 1933. Each director, officer, person occupying a similar status or performing a similar function, or person holding more than 20 percent of the shares of the issuer, is subject to this requirement.
- (f) Execute an escrow agreement with a federally insured financial institution authorized to do business in the state for the deposit of investor funds, and ensure that all offering proceeds are provided to the issuer only when the aggregate capital raised from all investors is equal to or greater than

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the target offering amount.

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- <u>(g) Allow investors to cancel a commitment to invest</u>
 within 3 business days before the offering deadline, as stated
 in the disclosure statement, and issue refunds to all investors
 if the target offering amount is not reached by the offering
 deadline.
- The issuer must file a notice of the offering with the (5) office, in writing or in electronic form, in a format prescribed by commission rule, together with a nonrefundable filing fee of \$200. The filing fee shall be deposited into the Regulatory Trust Fund of the office. The commission may adopt rules establishing procedures for the deposit of fees and the filing of documents by electronic means if the procedures provide the office with the information and data required by this section. A notice is effective upon receipt, by the office, of the completed form, filing fee, and an irrevocable written consent to service of civil process, similar to that provided for in s. 517.101. The notice may be terminated by filing with the office a notice of termination. The notice and offering expire 12 months after filing the notice with the office and are not eligible for renewal. The notice must:
- (a) Be filed with the office at least 10 days before the issuer commences an offering of securities or the offering is displayed on a website of an intermediary in reliance upon the exemption provided by this section.
 - (b) Indicate that the issuer is conducting an offering in

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reliance upon the exemption provided by this section.

- (c) Contain the name and contact information of the issuer.
- (d) Identify any predecessors, owners, officers, directors, and control persons or any person occupying a similar status or performing a similar function of the issuer, including that person's title, his or her status as a partner, trustee, sole proprietor or similar role, and his or her ownership percentage.
- (e) Identify the federally insured financial institution, authorized to do business in the state, in which investor funds will be deposited, in accordance with the escrow agreement.
- (f) Require an attestation under oath that the issuer, its predecessors, affiliated issuers, directors, officers, and control persons, or any other person occupying a similar status or performing a similar function, are not currently and have not been within the past 10 years the subject of regulatory or criminal actions involving fraud or deceit.
- (g) Include documentation verifying that the issuer is organized under the laws of the state and authorized to do business in the state.
- (h) Include the intermediary's website address where the issuer's securities will be offered.
 - (i) Include the target offering amount.
- (6) The issuer must amend the notice form within 30 days after any information contained in the notice becomes inaccurate

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for any reason. The commission may require, by rule, an issuer who has filed a notice under this section to file amendments with the office.

- intermediary, along with a copy to the office at the time that the notice is filed, and make available to potential investors through the dealer or intermediary, a disclosure statement containing material information about the issuer and the offering, including:
- (a) The name, legal status, physical address, and website address of the issuer.
- (b) The names of the directors, officers, and any person occupying a similar status or performing a similar function, and the name of each person holding more than 20 percent of the shares of the issuer.
- (c) A description of the business of the issuer and the anticipated business plan of the issuer.
- (d) A description of the stated purpose and intended use of the proceeds of the offering.
- (e) The target offering amount, the deadline to reach the target offering amount, and regular updates regarding the progress of the issuer in meeting the target offering amount.
- (f) The price to the public of the securities or the method for determining the price. However, before the sale, each investor must receive in writing the final price and all required disclosures and have an opportunity to rescind the

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521 <u>commitment to purchase the securities.</u>

- (g) A description of the ownership and capital structure of the issuer, including:
- 1. Terms of the securities being offered and each class of security of the issuer, including how those terms may be modified, and a summary of the differences between such securities, including how the rights of the securities being offered may be materially limited, diluted, or qualified by rights of any other class of security of the issuer.
- 2. A description of how the exercise of the rights held by the principal shareholders of the issuer could negatively impact the purchasers of the securities being offered.
- 3. The name and ownership level of each existing shareholder who owns more than 20 percent of any class of the securities of the issuer.
- 4. How the securities being offered are being valued, and examples of methods of how such securities may be valued by the issuer in the future, including during subsequent corporate actions.
- 5. The risks to purchasers of the securities relating to minority ownership in the issuer, the risks associated with corporate action, including additional issuances of shares, a sale of the issuer or of assets of the issuer, or transactions with related parties.
- (h) A description of the financial condition of the issuer.

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1. For offerings that, in combination with all other
offerings of the issuer within the preceding 12-month period,
have target offering amounts of \$100,000 or less, the
description must include the most recent income tax return filed
by the issuer, if any, and a financial statement that must be
certified by the principal executive officer of the issuer as
true and complete in all material respects.

- 2. For offerings that, in combination with all other offerings of the issuer within the preceding 12-month period, have target offering amounts of more than \$100,000, but not more than \$500,000, the description must include financial statements prepared in accordance with generally accepted accounting principles and reviewed by a certified public accountant, as defined in s. 473.302, who is independent of the issuer, using professional standards and procedures for such review or standards and procedures established by the office, by rule, for such purpose.
- 3. For offerings that, in combination with all other offerings of the issuer within the preceding 12-month period, have target offering amounts of more than \$500,000, the description must include audited financial statements prepared in accordance with generally accepted accounting principles by a certified public accountant, as defined in s. 473.302, who is independent of the issuer, and other requirements as the commission may establish by rule.
 - (i) The following statement in boldface, conspicuous type

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on the front page of the disclosure statement:

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These securities are offered under, and will be sold in reliance upon, an exemption from the registration requirements of federal and Florida securities laws. Consequently, neither the Federal Government nor the State of Florida has reviewed the accuracy or completeness of any offering materials. In making an investment decision, investors must rely on their own examination of the issuer and the terms of the offering, including the merits and risks involved. These securities are subject to restrictions on transferability and resale and may not be transferred or resold except as specifically authorized by applicable federal and state securities laws. Investing in these securities involves a speculative risk, and investors should be able to bear the loss of their entire investment.

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(8) The issuer shall provide to the office a copy of the escrow agreement with a financial institution authorized to conduct business in this state. All investor funds must be deposited in the escrow account. The escrow agreement must require that all offering proceeds be released to the issuer only when the aggregate capital raised from all investors is equal to or greater than the minimum target offering amount

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specified in the disclosure statement as necessary to implement the business plan, and that all investors will receive a full return of their investment commitment if that target offering amount is not raised by the date stated in the disclosure statement.

- (9) The sum of all cash and other consideration received for sales of a security under this section may not exceed \$1 million, less the aggregate amount received for all sales of securities by the issuer within the 12 months preceding the first offer or sale made in reliance upon this exemption. Offers or sales to a person owning 20 percent or more of the outstanding shares of any class or classes of securities or to an officer, director, partner, or trustee, or a person occupying a similar status, do not count toward this limitation.
- (10) Unless the investor is an accredited investor as defined by Rule 501 of Regulation D, adopted pursuant to the Securities Act of 1933, the aggregate amount sold by an issuer to an investor in transactions exempt from registration requirements under this subsection in a 12-month period may not exceed:
- (a) The greater of \$2,000 or 5 percent of the annual income or net worth of such investor, if the annual income or the net worth of the investor is less than \$100,000.
- (b) Ten percent of the annual income or net worth of such investor, not to exceed a maximum aggregate amount sold of \$100,000, if either the annual income or net worth of the

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investor is equal to or exceeds \$100,000.

- investors free of charge an annual report of the results of operations and financial statements of the issuer within 45 days after the end of its fiscal year, until no securities under this offering are outstanding. The annual reports must meet the following requirements:
- (a) Include an analysis by management of the issuer of the business operations and the financial condition of the issuer, and disclose the compensation received by each director, executive officer, and person having an ownership interest of 20 percent or more of the issuer, including cash compensation earned since the previous report and on an annual basis, and any bonuses, stock options, other rights to receive securities of the issuer, or any affiliate of the issuer, or other compensation received.
- (b) Disclose any material change to information contained in the disclosure statements which was not disclosed in a previous report.
- (12) (a) A notice-filing under this section shall be summarily suspended by the office if the payment for the filing is dishonored by the financial institution upon which the funds are drawn. For purposes of s. 120.60(6), failure to pay the required notice filing fee constitutes an immediate and serious danger to the public health, safety, and welfare. The office shall enter a final order revoking a notice-filing in which the

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payment for the filing is dishonored by the financial institution upon which the funds are drawn.

- (b) A notice-filing under this section shall be summarily suspended by the office if the issuer made a material false statement in the issuer's notice-filing. The summary suspension shall remain in effect until a final order is entered by the office. For purposes of s. 120.60(6), a material false statement made in the issuer's notice-filing constitutes an immediate and serious danger to the public health, safety, and welfare. If an issuer made a material false statement in the issuer's notice-filing, the office shall enter a final order revoking the notice-filing, issue a fine as prescribed by s. 517.221(3), and issue permanent bars under s. 517.221(4) to the issuer and all owners, officers, directors, and control persons, or any person occupying a similar status or performing a similar function of the issuer, including title; status as a partner, trustee, sole proprietor, or similar role; and ownership percentage.
 - (13) An intermediary must:
- (a) Take measures, as established by commission rule, to reduce the risk of fraud with respect to transactions, including verifying that the issuer is in compliance with the requirements of this section and, if necessary, denying an issuer access to its platform if the intermediary believes it is unable to adequately assess the risk of fraud of the issuer or its potential offering.
 - (b) Provide basic information on its website regarding the

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high risk of investment in and limitation on the resale of exempt securities and the potential for loss of an entire investment. The basic information must include:

- 1. A description of the escrow agreement that the issuer has executed and the conditions for release of such funds to the issuer in accordance with the agreement and subsection (4).
- 2. A description of whether financial information provided by the issuer has been audited by an independent certified public accountant, as defined in s. 473.302.
- (c) Obtain a zip code or residence address from each potential investor who seeks to view information regarding specific investment opportunities, in order to confirm that the potential investor is a resident of the state.
- (d) Obtain and verify a valid Florida driver license number or Florida identification card number from each investor before purchase of a security to confirm that the investor is a resident of the state. The commission may adopt rules authorizing additional forms of identification and prescribing the process for verifying any identification presented by the investor.
- (e) Obtain an affidavit from each investor stating that the investment being made by the investor is consistent with the income requirements of subsection (10).
- (f) Direct the release of investor funds in escrow in accordance with subsection (4).
 - (g) Direct investors to transmit funds directly to the

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/03	financial institution designated in the escrow agreement to hold
704	the funds for the benefit of the investor.
705	(h) Provide a monthly update for each offering, after the
706	first full month after the date of the offering. The update must
707	be accessible on the intermediary's website and must display the
708	date and amount of each sale of securities, and each
709	cancellation of commitment to invest, in the previous calendar
710	month.
711	(i) Require each investor to certify in writing, including
712	as part of such certification his or her signature and his or
713	her initials next to each paragraph of the certification, as
714	<u>follows:</u>
715	
716	I understand and acknowledge that:
717	
718	I am investing in a high-risk, speculative business
719	venture. I may lose all of my investment, and I can
720	afford the loss of my investment.
721	
722	This offering has not been reviewed or approved by any
723	state or federal securities commission or other
724	regulatory authority and no regulatory authority has
725	confirmed the accuracy or determined the adequacy of
726	any disclosure made to me relating to this offering.
727	
728	The securities I am acquiring in this offering are

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729	illiquid and are subject to possible dilution. There
730	is no ready market for the sale of the securities. It
731	may be difficult or impossible for me to sell or
732	otherwise dispose of the securities, and I may be
733	required to hold the securities indefinitely.
734	
735	I may be subject to tax on my share of the taxable
736	income and losses of the issuer, whether or not I have
737	sold or otherwise disposed of my investment or
738	received any dividends or other distributions from the
739	issuer.
740	
741	By entering into this transaction with the issuer, I
742	am affirmatively representing myself as being a
743	Florida resident at the time this contract is formed,
744	and if this representation is subsequently shown to be
745	false, the contract is void.
746	
747	If I resell any of the securities I am acquiring in
748	this offering to a person that is not a Florida
749	resident within 9 months after the closing of the
750	offering, my contract with the issuer for the purchase
751	of these securities is void.
752	
753	(j) Require each investor to answer questions
754	demonstrating an understanding of the level of risk generally

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applicable to investments in startups, emerging businesses, and small issuers, and an understanding of the risk of illiquidity.

- (k) Take reasonable steps to protect personal information collected from investors, as required by s. 501.171.
- (1) Prohibit its directors and officers from having any financial interest in the issuer using its services.
- (m) Implement written policies and procedures that are reasonably designed to achieve compliance with federal and state securities laws; comply with the anti-money laundering requirements of 31 C.F.R. chapter X applicable to registered brokers; and comply with the privacy requirements of 17 C.F.R. part 248 relating to brokers.
- (14) An intermediary not registered as a dealer under s. 517.12(6) may not:
- (a) Offer investment advice or recommendations. A refusal by an intermediary to post an offering that it deems not credible or that represents a potential for fraud may not be construed as an offer of investment advice or recommendation.
- (b) Solicit purchases, sales, or offers to buy securities offered or displayed on its website.
- (c) Compensate employees, agents, or other persons for the solicitation of, or based on the sale of, securities offered or displayed on its website.
- (d) Hold, manage, possess, or otherwise handle investor funds or securities.
 - (e) Compensate promoters, finders, or lead generators for

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providing the intermediary with the personal identifying information of any potential investor.

- (f) Engage in any other activities set forth by commission rule.
- (15) All funds received from investors must be directed to the financial institution designated in the escrow agreement to hold the funds and must be used in accordance with representations made to investors by the intermediary. If an investor cancels a commitment to invest, the intermediary must direct the financial institution designated to hold the funds to promptly refund the funds of the investor.
- Section 4. Subsection (20) of section 517.12, Florida Statutes, is renumbered as subsection (21) and amended, and a new subsection (20) is added to that section, to read:
- 517.12 Registration of dealers, associated persons, intermediaries, and investment advisers.—
- (20) An intermediary may not engage in business in this state unless the intermediary is registered as a dealer or as an intermediary with the office pursuant to this section to facilitate the offer or sale of securities in accordance with s. 517.0611. An intermediary, in order to obtain registration, must file with the office a written application on a form prescribed by commission rule and pay a registration fee of \$200. The fees under this subsection shall be deposited into the Regulatory Trust Fund of the office. The commission may establish by rule procedures for depositing fees and filing documents by

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electronic means if such procedures provide the office with the information and data required by this section. Each intermediary must also file an irrevocable written consent to service of civil process, as provided in s. 517.101.

- (a) The application must contain such information as the commission or office may require concerning:
- 1. The name of the applicant and address of its principal office and each office in this state.
- 2. The applicant's form and place of organization; and, if the applicant is a corporation, a copy of its articles of incorporation and amendments to the articles of incorporation or, if a partnership, a copy of the partnership agreement.
- 3. The website address where securities of the issuer will be offered.
 - 4. Contact information.

(b) The application must also contain such information as the commission may require by rule about the applicant; any member, principal, or director of the applicant or any person having a similar status or performing similar functions; or any persons directly or indirectly controlling the applicant. Each applicant and any direct owners, principals, or indirect owners that are required to be reported on a form adopted by commission rule shall submit fingerprints for live-scan processing in accordance with rules adopted by the commission. The fingerprints may be submitted through a third-party vendor authorized by the Department of Law Enforcement to provide live-

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833 scan fingerprinting. The costs of fingerprint processing shall 834 be borne by the person subject to the background check. The 835 Department of Law Enforcement shall conduct a state criminal 836 history background check, and a federal criminal history 837 background check must be conducted through the Federal Bureau of 838 Investigation. The office shall review the results of the state 839 and federal criminal history background checks and determine 840 whether the applicant meets registration requirements. The 841 commission may waive, by rule, the requirement that applicants, 842 including any direct owners, principals, or indirect owners, 843 which are required to be reported on a form adopted by 844 commission rule submit fingerprints or the requirement that such 845 fingerprints be processed by the Department of Law Enforcement 846 or the Federal Bureau of Investigation. The commission, by rule, 847 or the office may require information about any applicant or 848 person, including:

- 1. His or her full name and any other names by which he or she may have been known and his or her age, social security number, photograph, qualifications, and educational and business history.
- 2. Any injunction or administrative order by a state or federal agency, national securities exchange, or national securities association involving a security or any aspect of the securities business and any injunction or administrative order by a state or federal agency regulating banking, insurance, finance, or small loan companies, real estate, mortgage brokers,

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or other related or similar industries, which relate to such person.

- 3. His or her conviction of, or plea of nolo contendere
 to, a criminal offense or his or her commission of any acts that
 would be grounds for refusal of an application under s. 517.161.
- (c) The application must be amended within 30 days if any information contained in the form becomes inaccurate for any reason.
- intermediary are not subject to any disqualification described in s. 517.1611 or the United States Securities and Exchange Commission Rule 506(d), 17 C.F.R. 230.506(d), adopted pursuant to the Securities Act of 1933. Each director, officer, control person of the issuer, any person occupying a similar status or performing a similar function, and each person holding more than 20 percent of the shares of the intermediary is subject to this requirement.
- (e) If the office finds that the applicant is of good repute and character and has complied with the provisions of this chapter and the rules adopted thereunder, it shall register the applicant. The registration of each intermediary expires on December 31 of the year the registration became effective unless the registrant renews his or her registration on or before that date. Registration may be renewed by furnishing such information as the commission may require by rule, together with payment of a \$200 fee and the payment of any amount due to the office

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pursuant to any order of the office or pursuant to any agreement with the office. An intermediary who has not renewed a registration by the time that the current registration expires may request reinstatement of such registration by filing with the office, on or before January 31 of the year following the year of expiration, such information as required by the commission, together with payment of the \$200 fee and a late fee of \$200. Any reinstatement of registration granted by the office during the month of January is deemed effective retroactive to January 1 of that year.

(21) (20) The registration requirements of this section do not apply to any general lines insurance agent or life insurance agent licensed under chapter 626, for the sale of a security as defined in s. 517.021(22)(g) 517.021(21)(g), if the individual is directly authorized by the issuer to offer or sell the security on behalf of the issuer and the issuer is a federally chartered savings bank subject to regulation by the Federal Deposit Insurance Corporation. Actions under this subsection shall constitute activity under the insurance agent's license for purposes of ss. 626.611 and 626.621.

Section 5. Subsections (1) and (2) of section 517.121, Florida Statutes, are amended to read:

- 517.121 Books and records requirements; examinations.-
- (1) A dealer, investment adviser, branch office, exassociated person, or intermediary shall maintain such books and records as the commission may prescribe by rule.

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(2) The office shall, at intermittent periods, examine the affairs and books and records of each registered dealer, investment adviser, associated person, intermediary, or branch office notice-filed with the office, or require such records and reports to be submitted to it as required by rule of the commission, to determine compliance with this act.

Section 6. Section 517.161, Florida Statutes, is amended to read:

- 517.161 Revocation, denial, or suspension of registration of dealer, investment adviser, <u>intermediary</u>, or associated person.—
- (1) Registration under s. 517.12 may be denied or any registration granted may be revoked, restricted, or suspended by the office if the office determines that such applicant or registrant; any member, principal, or director of the applicant or registrant or any person having a similar status or performing similar functions; or any person directly or indirectly controlling the applicant or registrant:
- (a) Has violated any provision of this chapter or any rule or order made under this chapter;
- (b) Has made a material false statement in the application for registration;
- (c) Has been guilty of a fraudulent act in connection with rendering investment advice or in connection with any sale of securities, has been or is engaged or is about to engage in making fictitious or pretended sales or purchases of any such

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securities or in any practice involving the rendering of investment advice or the sale of securities which is fraudulent or in violation of the law;

- (d) Has made a misrepresentation or false statement to, or concealed any essential or material fact from, any person in the rendering of investment advice or the sale of a security to such person;
- (e) Has failed to account to persons interested for all money and property received;
- (f) Has not delivered, after a reasonable time, to persons entitled thereto securities held or agreed to be delivered by the dealer, broker, or investment adviser, as and when paid for, and due to be delivered;
- (g) Is rendering investment advice or selling or offering for sale securities through any associated person not registered in compliance with the provisions of this chapter;
- (h) Has demonstrated unworthiness to transact the business of dealer, investment adviser, <u>intermediary</u>, or associated person;
- (i) Has exercised management or policy control over or owned 10 percent or more of the securities of any dealer, intermediary, or investment adviser that has been declared bankrupt, or had a trustee appointed under the Securities Investor Protection Act; or is, in the case of a dealer, intermediary, or investment adviser, insolvent;
 - (j) Has been convicted of, or has entered a plea of guilty

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or nolo contendere to, regardless of whether adjudication was withheld, a crime against the laws of this state or any other state or of the United States or of any other country or government which relates to registration as a dealer, investment adviser, issuer of securities, intermediary, or associated person; which relates to the application for such registration; or which involves moral turpitude or fraudulent or dishonest dealing;

- (k) Has had a final judgment entered against her or him in a civil action upon grounds of fraud, embezzlement, misrepresentation, or deceit;
 - (1) Is of bad business repute;

(m) Has been the subject of any decision, finding, injunction, suspension, prohibition, revocation, denial, judgment, or administrative order by any court of competent jurisdiction, administrative law judge, or by any state or federal agency, national securities, commodities, or option exchange, or national securities, commodities, or option association, involving a violation of any federal or state securities or commodities law or any rule or regulation promulgated thereunder, or any rule or regulation of any national securities, commodities, or options exchange or national securities, commodities, or options association, or has been the subject of any injunction or adverse administrative order by a state or federal agency regulating banking, insurance, finance or small loan companies, real estate,

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mortgage brokers or lenders, money transmitters, or other related or similar industries. For purposes of this subsection, the office may not deny registration to any applicant who has been continuously registered with the office for 5 years after the date of entry of such decision, finding, injunction, suspension, prohibition, revocation, denial, judgment, or administrative order provided such decision, finding, injunction, suspension, prohibition, revocation, denial, judgment, or administrative order has been timely reported to the office pursuant to the commission's rules; or

- (n) Made payment to the office for a registration with a check or electronic transmission of funds that is dishonored by the applicant's or registrant's financial institution.
- (2) The payment or anticipated payment of any amount from the Securities Guaranty Fund in settlement of a claim or in satisfaction of a judgment against an applicant or registrant constitutes prima facie grounds for the denial of the applicant's application for registration or the revocation of the registrant's registration.
- application or revoke a registration, it shall enter a final order with its findings on the register of dealers and associated persons; and denial, suspension, or revocation of the registration of a dealer, intermediary, or investment adviser shall also deny, suspend, or revoke the registration of all her or his associated persons.

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- It shall be sufficient cause for denial of an application or revocation of registration, in the case of a partnership, corporation, or unincorporated association, if any member of the partnership or any officer, director, or ultimate equitable owner of the corporation or association has committed any act or omission which would be cause for denying, revoking, restricting, or suspending the registration of an individual dealer, investment adviser, intermediary, or associated person. As used in this subsection, the term "ultimate equitable owner" means a natural person who directly or indirectly owns or controls an ownership interest in the corporation, partnership, association, or other legal entity however organized, regardless of whether such natural person owns or controls such ownership interest through one or more proxies, powers of attorney, nominees, corporations, associations, partnerships, trusts, joint stock companies, or other entities or devices, or any combination thereof.
- (5) The office may deny any request to terminate or withdraw any application or registration if the office believes that an act which would be a ground for denial, suspension, restriction, or revocation under this chapter has been committed.
- (6) Registration under s. 517.12 may be denied or any registration granted may be suspended or restricted if an applicant or registrant is charged, in a pending enforcement action or pending criminal prosecution, with any conduct that

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would authorize denial or revocation under subsection (1).

Registration under s. 517.12 may be suspended or restricted if a
registrant is arrested for any conduct that would authorize
revocation under subsection (1).

- (a) Any denial of registration ordered under this subsection shall be without prejudice to the applicant's ability to reapply for registration.
- (b) Any order of suspension or restriction under this subsection shall:
- 1. Take effect only after a hearing, unless no hearing is requested by the registrant or unless the suspension or restriction is made in accordance with s. 120.60(6).
- 2. Contain a finding that evidence of a prima facie case supports the charge made in the enforcement action or criminal prosecution.
- 3. Operate for no longer than 10 days beyond receipt of notice by the office of termination with respect to the registrant of the enforcement action or criminal prosecution.
 - (c) For purposes of this subsection:
- 1. The term "enforcement action" means any judicial proceeding or any administrative proceeding where such judicial or administrative proceeding is brought by an agency of the United States or of any state to enforce or restrain violation of any state or federal law, or any disciplinary proceeding maintained by the Financial Industry Regulatory Authority, the National Futures Association, or any other similar self-

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1067 regulatory organization.

- 2. An enforcement action is pending at any time after notice to the applicant or registrant of such action and is terminated at any time after entry of final judgment or decree in the case of judicial proceedings, final agency action in the case of administrative proceedings, and final disposition by a self-regulatory organization in the case of disciplinary proceedings.
- 3. A criminal prosecution is pending at any time after criminal charges are filed and is terminated at any time after conviction, acquittal, or dismissal.
- Section 7. Paragraph (b) of subsection (4) of section 626.9911, Florida Statutes, is amended to read:
 - 626.9911 Definitions.—As used in this act, the term:
- (4) "Life expectancy provider" means a person who determines, or holds himself or herself out as determining, life expectancies or mortality ratings used to determine life expectancies:
- (b) In connection with a viatical settlement investment, pursuant to s. 517.021(24) 517.021(23); or
- Section 8. For the 2015-2016 fiscal year, the sum of \$120,000 in nonrecurring funds from the Regulatory Trust Fund of the Department of Financial Services is appropriated to the Office of Financial Regulation for the purpose of implementing this act.
 - Section 9. This act shall take effect October 1, 2015.

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