By Senator Flores

37-01450C-16

20161696___

| | 37-01450C-16 20161696 |
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| 1 | A bill to be entitled |
| 2 | An act relating to consumer finance loans; creating s. |
| 3 | 516.40, F.S.; establishing the Increased Access to |
| 4 | Responsible Small Dollar Loans Pilot Program; |
| 5 | providing legislative findings and intent; providing |
| 6 | applicability; creating s. 516.41, F.S.; defining |
| 7 | terms; creating s. 516.42, F.S.; prohibiting a person |
| 8 | from certain activities without prior approval from |
| 9 | the Office of Financial Regulation; specifying |
| 10 | requirements for participating in the program to make |
| 11 | certain consumer finance installment loans; specifying |
| 12 | requirements for an application and fee; authorizing |
| 13 | the office to grant a person a license covering more |
| 14 | than one physical location under certain |
| 15 | circumstances; creating s. 516.43, F.S.; requiring a |
| 16 | program licensee to file annual reports; creating s. |
| 17 | 516.44, F.S.; providing general requirements for a |
| 18 | program loan; requiring a program licensee to provide |
| 19 | specified written disclosures to a borrower; |
| 20 | specifying requirements for origination fees; |
| 21 | specifying requirements for insufficient funds fees |
| 22 | and delinquency charges; requiring a program licensee |
| 23 | to offer certain credit education to a borrower; |
| 24 | specifying requirements for reporting borrower payment |
| 25 | performance to credit reporting agencies; defining the |
| 26 | term "consumer reporting agency that compiles and |
| 27 | maintains files on consumers on a nationwide basis"; |
| 28 | authorizing the office to approve a licensee for the |
| 29 | program before it has been accepted as a data |
| 30 | furnisher under certain circumstances; requiring a |
| 31 | program licensee to provide certain information |
| 32 | relating to credit reporting agencies; specifying |
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Page 1 of 25

37-01450C-16 20161696 33 requirements for a program licensee to underwrite 34 program loans; prohibiting a program licensee from 35 requiring certain waivers from a borrower; specifying requirements for permissible waivers; prohibiting 36 37 certain actions by a program licensee; providing 38 applicability; creating s. 516.45, F.S.; requiring a 39 program licensee and a referral partner to enter into a written referral partner agreement; specifying 40 permitted services by a referral partner; specifying 41 42 procedures for receipt or disbursement by a referral 43 partner of program loan payments made by a borrower; 44 providing that a borrower who submits a loan payment to a referral partner is not liable under certain 45 circumstances; requiring a referral partner to 46 47 maintain certain records; prohibiting certain activities by a referral partner; specifying 48 49 disclosure notice requirements; specifying two-way 50 communication requirements between a program licensee 51 and an applicant; defining the term "two-way 52 communication"; specifying requirements and 53 prohibitions for compensation from a program licensee 54 to a referral partner; requiring a program licensee to 55 provide the office with a specified notice after 56 contracting with a referral partner; creating s. 57 516.46, F.S.; requiring the office to examine program licensees at specified intervals; providing an 58 59 exception; requiring program licensees to pay the cost 60 of examinations; authorizing the office to maintain an 61 action of recovery of the cost; authorizing a manner

Page 2 of 25

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SB 1696

| I | 37-01450C-16 20161696 |
|----|---|
| 62 | to determine the cost of examinations; creating s. |
| 63 | 516.47, F.S.; requiring the office to post a report to |
| 64 | its website summarizing the use of the program by a |
| 65 | certain date; specifying information to be contained |
| 66 | in the report; requiring the office to conduct a |
| 67 | specified survey of borrowers and include the results |
| 68 | in the report; providing for conditional future repeal |
| 69 | of the program; providing an effective date. |
| 70 | |
| 71 | Be It Enacted by the Legislature of the State of Florida: |
| 72 | |
| 73 | Section 1. Section 516.40, Florida Statutes, is created to |
| 74 | read: |
| 75 | 516.40 Increased Access to Responsible Small Dollar Loans |
| 76 | <u>Pilot Program</u> |
| 77 | (1) The Increased Access to Responsible Small Dollar Loans |
| 78 | Pilot Program is hereby established. |
| 79 | (2) The Legislature finds that demand for responsible |
| 80 | consumer finance installment loans in principal amounts of at |
| 81 | least \$300 and no more than \$3,000 exceeds the supply of these |
| 82 | loans. As a first step toward addressing this gap, the Increased |
| 83 | Access to Responsible Small Dollar Loans Pilot Program would |
| 84 | allow more Floridians to obtain responsible consumer finance |
| 85 | installment loans of at least \$300 and no more than \$3,000. The |
| 86 | pilot program is also intended to assist consumers in building |
| 87 | their credit and has additional consumer protections for these |
| 88 | installment loans which exceed current protections under Florida |
| 89 | law. |
| 90 | (3) Except as otherwise provided, ss. 516.40-516.47 do not |

Page 3 of 25

| | 37-01450C-16 20161696 |
|-----|---|
| 91 | exempt a licensee from any other provision of this chapter. |
| 92 | Section 2. Section 516.41, Florida Statutes, is created to |
| 93 | read: |
| 94 | 516.41 DefinitionsFor purposes of ss. 516.40-516.47, the |
| 95 | term: |
| 96 | (1) "Pilot program" or "program" means the Increased Access |
| 97 | to Responsible Small Dollar Loans Pilot Program. |
| 98 | (2) "Program licensee" means a person who is licensed to |
| 99 | make consumer finance installment loans under this chapter and |
| 100 | who is approved by the office to participate in the program. |
| 101 | (3) "Program loan" means a consumer finance installment |
| 102 | loan with a principal amount of at least \$300 and no more than |
| 103 | <u>\$3,000.</u> |
| 104 | (4) "Referral partner" means a person who markets program |
| 105 | loans, and administers and processes program loan applications |
| 106 | on behalf of a program licensee at the referral partner's |
| 107 | physical business location. |
| 108 | (a) The term does not include a person whose sole means of |
| 109 | bringing a program licensee and a prospective borrower together |
| 110 | at that person's physical business location is an electronic |
| 111 | access point through which a prospective borrower may directly |
| 112 | access the website of a program licensee. |
| 113 | (b) A referral partner is not a credit service organization |
| 114 | as that term is defined in s. 817.7001 or a loan broker as |
| 115 | defined in s. 687.141. |
| 116 | (5) "Refinance program loan" means a program loan that |
| 117 | replaces and revises an existing program loan contract with a |
| 118 | borrower and which results in an extension of additional |
| 119 | principal to that borrower. |

Page 4 of 25

| | 37-01450C-16 20161696 |
|-----|--|
| 120 | Section 3. Section 516.42, Florida Statutes, is created to |
| 121 | read: |
| 122 | 516.42 Approval required; program application requirements; |
| 123 | fees |
| 124 | (1) A program licensee may not offer or make a program |
| 125 | loan, impose any charges or fees pursuant to s. 516.44, or use a |
| 126 | referral partner pursuant to s. 516.45 without prior approval |
| 127 | from the office to participate in the program. |
| 128 | (2) In order to participate in the program, a program |
| 129 | licensee must be licensed to make consumer finance installment |
| 130 | loans under this chapter, be in good standing with the office, |
| 131 | and not be the subject of an outstanding enforcement action or |
| 132 | have a deficiency at the time of the person's application. The |
| 133 | applicant must file with the office an application in a form and |
| 134 | manner prescribed by rule of the commission and pay a fee to the |
| 135 | office in an amount determined by rule of the commission. In |
| 136 | determining the fee, the commission must consider the office's |
| 137 | costs to administer the program. |
| 138 | (3) A program licensee who desires to participate in the |
| 139 | program but who is not licensed to make consumer finance |
| 140 | installment loans pursuant to this chapter shall submit a |
| 141 | combined application to the office, in a form and manner |
| 142 | prescribed by rule of the commission, for licensure under this |
| 143 | chapter to make consumer finance installment loans and for |
| 144 | admission to the program. The applicant shall pay a fee to the |
| 145 | office in an amount equal to the fees that would have been |
| 146 | imposed if the applicant had submitted separate applications. To |
| 147 | be eligible to apply in this manner, a person must not be the |
| 148 | subject of an outstanding enforcement or other disciplinary |

Page 5 of 25

| 1 | 37-01450C-16 20161696 |
|-----|--|
| 149 | action by any financial regulatory agency in this state. |
| 150 | (4) Notwithstanding s. 516.05, the office may grant a |
| 151 | person a license that covers more than one physical business |
| 152 | location if the person only offers program loans to prospective |
| 153 | borrowers via an electronic access point through which the |
| 154 | person's website may be directly accessed. |
| 155 | Section 4. Section 516.43, Florida Statutes, is created to |
| 156 | read: |
| 157 | 516.43 Annual report.—On or before March 15 of each year, a |
| 158 | program licensee shall file a report with the office in a manner |
| 159 | prescribed by rule of the commission. The report is in addition |
| 160 | to any other annual report the program licensee may be required |
| 161 | to file. |
| 162 | Section 5. Section 516.44, Florida Statutes, is created to |
| 163 | read: |
| 164 | 516.44 Requirements for program loans |
| 165 | (1) GENERAL REQUIREMENTSA program licensee must comply |
| 166 | with each of the following requirements in making program loans: |
| 167 | (a) A program loan must be unsecured. |
| 168 | (b) A program loan must have a minimum term of 90 days, |
| 169 | except it may not have a prepayment penalty. |
| 170 | (c) A program loan must include a borrower's right to |
| 171 | rescind the program loan by notifying the program licensee of |
| 172 | the borrower's intent to rescind the program loan and return the |
| 173 | principal advanced by the end of the business day after the day |
| 174 | the program loan is consummated. |
| 175 | (d) Notwithstanding s. 516.031, the interest rate charged |
| 176 | on a program loan to the borrower may not exceed 36 percent. The |
| 177 | interest rate must be fixed for the life of the program loan and |

Page 6 of 25

| | 37-01450C-16 20161696 |
|-----|--|
| 178 | must accrue on a simple-interest basis through the application |
| 179 | of a daily periodic rate to the actual unpaid principal balance |
| 180 | each day. |
| 181 | (e) For a refinance program loan, the principal amount |
| 182 | payable may not include more than 60 days' unpaid interest |
| 183 | accrued on the previous program loan in accordance with s. |
| 184 | 516.031(5). A program licensee may not refinance a program loan |
| 185 | made under this section unless the borrower is current on his or |
| 186 | her outstanding program loan at the time the borrower submits an |
| 187 | application to refinance. |
| 188 | (f) A program licensee must provide a receipt for payments |
| 189 | made in accordance with s. 687.08. |
| 190 | (g) A program licensee must comply with the other |
| 191 | provisions of this section. |
| 192 | (2) WRITTEN DISCLOSURES.— |
| 193 | (a) A program licensee must provide the following written |
| 194 | disclosures in clear and distinct terms to the borrower at the |
| 195 | time of application: |
| 196 | 1. The amount and date of the program loan and the date of |
| 197 | its maturity. |
| 198 | 2. The name and address of the borrower and of the program |
| 199 | licensee. |
| 200 | 3. The rate of interest charged. |
| 201 | 4. The payment amount of each monthly installment. |
| 202 | 5. The delinquency charge amount. |
| 203 | 6. The following statement: "Repaying your loan early will |
| 204 | lower your borrowing costs by reducing the amount of interest |
| 205 | you will pay. This loan has no prepayment penalty." |
| 206 | 7. A statement describing the borrower's right of |

Page 7 of 25

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SB 1696

| | 37-01450C-16 20161696 |
|-----|--|
| 207 | rescission as provided in paragraph (1)(c). |
| 208 | (b) The written disclosures required in paragraph (a) must |
| 209 | be in a typeface of at least 12-point type. A program licensee |
| 210 | may provide the disclosures in a mobile or other electronic |
| 211 | application on which the size of the typeface of the disclosure |
| 212 | can be manually modified by a prospective borrower, if the |
| 213 | prospective borrower is given the option to print the disclosure |
| 214 | in a typeface of at least 12-point size or is provided a printed |
| 215 | copy of the disclosure by the program licensee with a typeface |
| 216 | of at least 12-point size before the program loan is |
| 217 | consummated. |
| 218 | (3) ORIGINATION FEES |
| 219 | (a) Notwithstanding s. 516.031, a program licensee may |
| 220 | contract for and receive an origination fee from a borrower on a |
| 221 | program loan. The origination fee must be fully earned |
| 222 | immediately upon making the program loan in an amount not to |
| 223 | exceed the following: |
| 224 | 1. Seven percent of the principal amount exclusive of the |
| 225 | origination fee or \$90, whichever is less, on the first program |
| 226 | loan made to a borrower. |
| 227 | 2. Six percent of the principal amount exclusive of the |
| 228 | origination fee or \$75, whichever is less, on the second and |
| 229 | subsequent program loans made to that borrower. |
| 230 | (b) A program licensee may not charge the same borrower an |
| 231 | origination fee more than once in any 4-month period. |
| 232 | (c) Notwithstanding paragraph (1)(e), a program licensee |
| 233 | may not contract for or charge an origination fee in connection |
| 234 | with a refinance program loan unless at least 8 months have |
| 235 | elapsed since the receipt of a previous origination fee paid by |

Page 8 of 25

| | 37-01450C-16 20161696 |
|-----|--|
| 236 | the borrower. For a program loan that is not a refinance program |
| 237 | loan, only one origination fee may be contracted for or received |
| 238 | until the program loan has been repaid in full. |
| 239 | (4) INSUFFICIENT FUNDS FEES AND DELINQUENCY CHARGES |
| 240 | Notwithstanding s. 516.031, a program licensee approved by the |
| 241 | office to participate in the program may: |
| 242 | (a) Require reimbursement from a borrower of no more than |
| 243 | \$25 for fees incurred by the program licensee from a dishonored |
| 244 | payment due to insufficient funds of the borrower. |
| 245 | (b) Contract for and receive a delinquency charge of no |
| 246 | more than \$15 for each payment in default for at least 10 days |
| 247 | if the charge is agreed upon in writing between the parties |
| 248 | before imposing the charge in accordance with s. 516.031(3)(a)9. |
| 249 | A delinquency fee imposed by a program licensee is subject to |
| 250 | all of the following: |
| 251 | 1. No more than one delinquency fee may be imposed per |
| 252 | delinquent payment. |
| 253 | 2. No more than two delinquency fees may be imposed during |
| 254 | a period of 30 consecutive days. |
| 255 | 3. The program licensee or its wholly owned subsidiaries |
| 256 | must attempt to collect a delinquent payment for a period of at |
| 257 | least 30 days after the start of the delinquency before selling |
| 258 | or assigning that unpaid debt to an independent party for |
| 259 | collection. |
| 260 | (5) CREDIT EDUCATIONBefore disbursement of program loan |
| 261 | proceeds to the borrower, the program licensee must either |
| 262 | direct the borrower to the consumer credit counseling services |
| 263 | promoted by the office in accordance with s. 516.32 or invite |
| 264 | the borrower to a credit education program or seminar offered by |

Page 9 of 25

| | 37-01450C-16 20161696 |
|-----|--|
| 265 | |
| 266 | participate in either of these education programs or seminars. A |
| 267 | credit education program or seminar offered pursuant to this |
| 268 | subsection must be provided at no cost to the borrower. |
| 269 | (6) CREDIT REPORTING |
| 270 | (a) The program licensee must report each borrower's |
| 271 | payment performance to at least one consumer reporting agency |
| 272 | that compiles and maintains files on consumers on a nationwide |
| 273 | basis upon acceptance as a data furnisher by that consumer |
| 274 | reporting agency. For purposes of this section, the term |
| 275 | "consumer reporting agency that compiles and maintains files on |
| 276 | consumers on a nationwide basis" has the same meaning as in s. |
| 277 | 603(p) of the Fair Credit Reporting Act, 15 U.S.C. s. 1681a(p). |
| 278 | A program licensee that is accepted as a data furnisher after |
| 279 | admittance into the program must report the payment performance |
| 280 | of all its borrowers since its inception of lending under the |
| 281 | program as soon as practicable, but no more than 6 months after |
| 282 | its acceptance into the program. |
| 283 | (b)1. The office may approve a licensee for the program |
| 284 | before the licensee has been accepted as a data furnisher by a |
| 285 | consumer reporting agency if the office has a reasonable |
| 286 | expectation based on information supplied by the licensee that: |
| 287 | a. The licensee will be accepted as a data furnisher once |
| 288 | it achieves a lending volume required of data furnishers of its |
| 289 | type by a consumer reporting agency; and |
| 290 | b. The required lending volume will be achieved within the |
| 291 | first 6 months after the licensee commences lending. |
| 292 | 2. The office shall withdraw approval for pilot program |
| 293 | participation from a program licensee that fails to become |
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Page 10 of 25

| 294 accepted as a data furnisher by a consumer reporting | agency |
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| | |
| 295 within 6 months after commencing lending under the pi | lot |
| 296 program. | |
| 297 (c) The program licensee must provide each borro | ower with |
| 298 the name or names of the consumer reporting agency or | agencies |
| 299 to which it will report the borrower's payment histor | cy. A |
| 300 program licensee that is accepted as a data furnisher | after |
| 301 admittance into the program must provide its borrower | rs as soon |
| 302 as practicable following acceptance as a data furnish | ner with the |
| 303 name or names of the consumer reporting agency or age | encies to |
| 304 which it will report those borrowers' payment histori | es. |
| 305 (7) PROGRAM LOAN UNDERWRITING | |
| 306 (a) The program licensee shall underwrite each p | orogram loan |
| 307 to determine a borrower's ability and willingness to | repay the |
| 308 program loan pursuant to its terms. The program licer | nsee may not |
| 309 make a program loan if it determines that the borrowe | er's total |
| 310 monthly debt service payments at the time of originat | tion, |
| 311 including the program loan for which the borrower is | being |
| 312 considered and all outstanding forms of credit that c | can be |
| 313 independently verified by the program licensee, excee | ed 50 |
| 314 percent of the borrower's gross monthly income. | |
| 315 (b)1. The program licensee shall seek information | on and |
| 316 documentation pertaining to all of a borrower's outst | anding debt |
| 317 <u>obligations during the loan application and underwrit</u> | ting |
| 318 process, including loans that are self-reported by th | ne borrower |
| 319 but not available through independent verification. T | The program |
| 320 licensee shall verify that information using a credit | t report |
| 321 <u>from at least one consumer reporting agency that comp</u> | oiles and |
| 322 <u>maintains files on consumers on a nationwide basis or</u> | through |

Page 11 of 25

| ļ | 37-01450C-16 20161696 |
|-----|---|
| 323 | other available electronic debt verification services that |
| 324 | provide reliable evidence of a borrower's outstanding debt |
| 325 | obligations. |
| 326 | 2. The program licensee is not required to consider a |
| 327 | borrower's loans from friends or family for purposes of |
| 328 | determining the borrower's debt-to-income ratio. |
| 329 | (c) The program licensee shall also verify the borrower's |
| 330 | income to determine the debt-to-income ratio using information |
| 331 | from either of the following: |
| 332 | 1. Electronic means or services that provide reliable |
| 333 | evidence of the borrower's actual income. |
| 334 | 2. Internal Revenue Service Form W-2, tax returns, payroll |
| 335 | receipts, bank statements, or other third-party documents that |
| 336 | provide reasonably reliable evidence of the borrower's actual |
| 337 | income. |
| 338 | (8) PROVISIONS ON WAIVERS |
| 339 | (a) A program licensee may not require, as a condition of |
| 340 | providing the program loan, that the borrower: |
| 341 | 1. Waive any right, penalty, remedy, forum, or procedure |
| 342 | provided for in any law applicable to the program loan, |
| 343 | including the right to file and pursue a civil action or file a |
| 344 | complaint with or otherwise communicate with the office, any |
| 345 | court, or other governmental entity. |
| 346 | 2. Agree to the application of laws other than those of |
| 347 | this state. |
| 348 | 3. Agree to resolve disputes in a jurisdiction outside of |
| 349 | this state. |
| 350 | (b) A waiver by a borrower, other than one prohibited under |
| 351 | paragraph (a), must be knowing, voluntary, and in writing and |
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Page 12 of 25

| | 37-01450C-16 20161696 |
|-----|--|
| 352 | not expressly made a condition of doing business with the |
| 353 | program licensee. A waiver that is required as a condition of |
| 354 | doing business with the program licensee is presumed |
| 355 | involuntary, unconscionable, against public policy, and |
| 356 | unenforceable. The program licensee has the burden of proving |
| 357 | that a waiver of any rights, penalties, forums, or procedures |
| 358 | was knowing, voluntary, and not expressly made a condition of |
| 359 | the contract with the borrower. |
| 360 | (c) A program licensee may not refuse to do business with |
| 361 | or discriminate against a borrower or applicant on the basis |
| 362 | that the borrower or applicant refuses to waive any right, |
| 363 | penalty, remedy, forum, or procedure, including the right to |
| 364 | file and pursue a civil action or complaint with, or otherwise |
| 365 | notify, the office, a court, or any other governmental entity. |
| 366 | The exercise of a person's right to refuse to waive any right, |
| 367 | penalty, remedy, forum, or procedure, including a rejection of a |
| 368 | contract requiring a waiver, does not affect any otherwise legal |
| 369 | terms of a contract or an agreement. |
| 370 | (d) This subsection does not apply to any agreement to |
| 371 | waive any right, penalty, remedy, forum, or procedure, including |
| 372 | any agreement to arbitrate a claim or dispute, after a claim or |
| 373 | dispute has arisen. This subsection does not affect the |
| 374 | enforceability or validity of any other provision of the |
| 375 | contract. |
| 376 | Section 6. Section 516.45, Florida Statutes, is created to |
| 377 | read: |
| 378 | 516.45 Referral partners |
| 379 | (1) REFERRAL PARTNER AGREEMENTAll arrangements between a |
| 380 | program licensee and a referral partner must be set forth in a |
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Page 13 of 25

| 1 | 37-01450C-16 20161696 |
|-----|--|
| 381 | written referral partner agreement between the parties. The |
| 382 | agreement must contain a provision that the referral partner |
| 383 | agrees to comply with this section and all rules adopted under |
| 384 | this section regarding the activities of referral partners, and |
| 385 | that the office has access to all of the referral partner's |
| 386 | books and records pertaining to the referral partner's |
| 387 | operations under the agreement with the program licensee. |
| 388 | (2) PERMITTED SERVICES.—A program licensee may use the |
| 389 | services of one or more referral partners as provided in this |
| 390 | section. A referral partner may perform one or more of the |
| 391 | following services for a program licensee at the referral |
| 392 | partner's physical business location: |
| 393 | (a) Distributing, circulating, using, or publishing printed |
| 394 | brochures, flyers, fact sheets, or other written materials |
| 395 | relating to program loans that the program licensee may make or |
| 396 | negotiate. The written materials must be reviewed and approved |
| 397 | in writing by the program licensee before being distributed, |
| 398 | circulated, or published. |
| 399 | (b) Providing written factual information about program |
| 400 | loan terms, conditions, or qualification requirements to a |
| 401 | prospective borrower which have either been prepared by the |
| 402 | program licensee or reviewed and approved in writing by the |
| 403 | program licensee. A referral partner may discuss the information |
| 404 | with a prospective borrower in general terms but may not provide |
| 405 | counseling or advice to a prospective borrower. |
| 406 | (c) Notifying a prospective borrower of the information |
| 407 | needed in order to complete a program loan application without |
| 408 | providing counseling or advice to the prospective borrower. |
| 409 | (d) Entering information provided by the prospective |
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Page 14 of 25

| | 37-01450C-16 20161696 |
|-----|--|
| 410 | borrower on a preprinted or electronic application form or in a |
| 411 | preformatted computer database without providing counseling or |
| 412 | advice to a prospective borrower. |
| 413 | (e) Assembling credit applications and other materials |
| 414 | obtained in the course of a credit application transaction for |
| 415 | submission to the program licensee. |
| 416 | (f) Contacting the program licensee to determine the status |
| 417 | of a program loan application. |
| 418 | (g) Communicating a response that is returned by the |
| 419 | program licensee's automated underwriting system to a borrower |
| 420 | or a prospective borrower. |
| 421 | (h) Obtaining a borrower's signature on documents prepared |
| 422 | by the program licensee and delivering final copies of the |
| 423 | documents to the borrower. |
| 424 | (i) Disbursing program loan proceeds to a borrower if this |
| 425 | method of disbursement is acceptable to the borrower, subject to |
| 426 | the requirements of subsection (3). A loan disbursement made by |
| 427 | a referral partner under this paragraph is deemed to be made by |
| 428 | the program licensee on the date the funds are disbursed or |
| 429 | otherwise made available by the referral partner to the |
| 430 | borrower. |
| 431 | (j) Receiving a program loan payment from the borrower if |
| 432 | this method of payment is acceptable to the borrower, subject to |
| 433 | the requirements of subsection (3). |
| 434 | (3) RECEIPT OR DISBURSEMENT OF PROGRAM LOAN PAYMENTS |
| 435 | (a) A loan payment made by a borrower to a referral partner |
| 436 | under paragraph (2)(j) must be applied to the borrower's program |
| 437 | loan and deemed received by the program licensee as of the date |
| 438 | the payment is received by the referral partner. |
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Page 15 of 25

| | 37-01450C-16 20161696 |
|-----|--|
| 439 | (b) A referral partner that receives loan payments must |
| 440 | deliver or cause to be delivered to the borrower, at the time |
| 441 | that the payment is made by the borrower, a plain and complete |
| 442 | receipt showing all of the following: |
| 443 | 1. The name of the referral partner. |
| 444 | 2. The total payment amount received. |
| 445 | 3. The date of payment. |
| 446 | 4. The program loan balance before and after application of |
| 447 | the payment. |
| 448 | 5. The amount of the payment that was applied to principal, |
| 449 | interest, and fees. |
| 450 | 6. The type of payment made by the borrower. |
| 451 | 7. The following statement, prominently displayed in a type |
| 452 | size equal to or greater than the type size used to display the |
| 453 | other items on the receipt: "If you have any questions about |
| 454 | your loan now or in the future, you should direct those |
| 455 | questions to (Name of program licensee) by (At least two |
| 456 | different ways in which a borrower may contact the program |
| 457 | licensee)." |
| 458 | (c) A borrower who submits a loan payment to a referral |
| 459 | partner under this subsection is not liable for a failure or |
| 460 | delay by the referral partner in transmitting the payment to the |
| 461 | program licensee. |
| 462 | (d) A referral partner that disburses or receives loan |
| 463 | payments pursuant to paragraph (2)(i) or paragraph (2)(j) must |
| 464 | maintain records of all disbursements made and loan payments |
| 465 | received for a period of at least 2 years, or for 1 month |
| 466 | following the completion of a regular examination by the office |
| 467 | under s. 516.46, whichever is later. |
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Page 16 of 25

| | 37-01450C-16 20161696 |
|-----|--|
| 468 | (4) PROHIBITED ACTIVITIESA referral partner may not |
| 469 | engage in any of the following activities: |
| 470 | (a) Providing counseling or advice to a borrower or |
| 471 | prospective borrower with respect to any loan term. |
| 472 | (b) Providing loan-related marketing material that has not |
| 473 | previously been approved by the program licensee to a borrower |
| 474 | or a prospective borrower. |
| 475 | (c) Negotiating a loan term between a program licensee and |
| 476 | a prospective borrower. |
| 477 | (d) Offering information pertaining to a single prospective |
| 478 | borrower to more than one program licensee, except if a program |
| 479 | licensee has declined to offer a program loan to a prospective |
| 480 | borrower and has so notified that prospective borrower in |
| 481 | writing, the referral partner may then offer information |
| 482 | pertaining to a single prospective borrower to another program |
| 483 | licensee with whom it has a referral partner agreement. |
| 484 | (5) DISCLOSURE NOTICE AND COMMUNICATION |
| 485 | (a) At the time the referral partner receives or processes |
| 486 | an application for a program loan, the referral partner must |
| 487 | provide the following statement to the applicant on behalf of |
| 488 | the program licensee, in no smaller than 10-point type, and must |
| 489 | request that the applicant acknowledge receipt of the statement |
| 490 | in writing: |
| 491 | |
| 492 | Your loan application has been referred to us by (Name of |
| 493 | referral partner). We may pay a fee to (Name of referral |
| 494 | partner) for the successful referral of your loan application. |
| 495 | IF YOU ARE APPROVED FOR THE LOAN, (Name of program licensee) |
| 496 | WILL BECOME YOUR LENDER. If you have any questions about your |
| · | |

Page 17 of 25

| | 37-01450C-16 20161696 |
|-----|--|
| 497 | loan, now or in the future, you should direct those questions to |
| 498 | (Name of program licensee) by (Insert at least two different |
| 499 | ways in which a borrower may contact the program licensee). If |
| 500 | you wish to report a complaint about (Name of referral partner) |
| 501 | or (Name of program licensee) regarding this loan transaction, |
| 502 | you may contact the Division of Consumer Finance of the Office |
| 503 | of Financial Regulation at 850-487-9687. |
| 504 | |
| 505 | (b) If the loan applicant has questions about the program |
| 506 | loan which the referral partner is not permitted to answer, the |
| 507 | referral partner must make a good faith effort to assist the |
| 508 | applicant in making direct contact with the program licensee |
| 509 | before the program loan is consummated. This effort must at a |
| 510 | minimum include assisting the applicant with establishing a two- |
| 511 | way communication with the program licensee as soon as |
| 512 | reasonably practicable. |
| 513 | (c) The program licensee must ensure that a program loan is |
| 514 | not consummated until the program licensee has completed a two- |
| 515 | way communication with the applicant. |
| 516 | (d) For purposes of this subsection, the term "two-way |
| 517 | communication" includes telephone, e-mail, or another form of |
| 518 | communication which allows both the applicant and program |
| 519 | licensee to communicate and respond. The term does not include |
| 520 | the sending of a voicemail or electronic message to the |
| 521 | applicant without a prior inquiry or subsequent response from |
| 522 | the applicant. |
| 523 | (e) If the program loan is consummated, the program |
| 524 | licensee must provide to the borrower a written copy of the |
| 525 | disclosure notice within 2 weeks after the date of the program |

Page 18 of 25

| | 37-01450C-16 20161696 |
|-----|--|
| 526 | loan consummation. A program licensee may include the disclosure |
| 527 | in its loan contract or as a separate document to the borrower |
| 528 | via any means acceptable to the borrower. |
| 529 | (6) COMPENSATION |
| 530 | (a) The program licensee may compensate a referral partner |
| 531 | in accordance with a written agreement and a compensation |
| 532 | schedule that is mutually agreed to by the program licensee and |
| 533 | the referral partner, subject to the requirements in paragraph |
| 534 | <u>(b).</u> |
| 535 | (b) The compensation of a referral partner by a program |
| 536 | licensee is subject to all of the following requirements: |
| 537 | 1. Compensation may not be paid to a referral partner in |
| 538 | connection with a loan application unless that program loan is |
| 539 | consummated. |
| 540 | 2. Compensation may not be paid to a referral partner based |
| 541 | upon the principal amount of the program loan. |
| 542 | 3. The total compensation paid by a program licensee to a |
| 543 | referral partner over the life of a program loan may not exceed |
| 544 | the sum of the origination fee and interest charges paid by the |
| 545 | borrower in connection with that program loan. |
| 546 | 4. Subject to the limitations set forth in subparagraphs |
| 547 | 1., 2., and 3., the total compensation paid by a program |
| 548 | licensee to a referral partner for the services set forth in |
| 549 | subsection (2) may not exceed the sum of: |
| 550 | a. Sixty dollars per program loan, on average, assessed |
| 551 | annually whether paid at the time of consummation, through |
| 552 | installments, or in a manner otherwise agreed upon by the |
| 553 | program licensee and the referral partner; and |
| 554 | b. Two dollars per payment received by the referral partner |

Page 19 of 25

| | 37-01450C-16 20161696 |
|-----|--|
| 555 | on behalf of the program licensee for the duration of the |
| 556 | program loan, if the referral partner receives borrower loan |
| 557 | payments on the program licensee's behalf in accordance with s. |
| 558 | 516.45(3). |
| 559 | 5. The referral partner's location for services and other |
| 560 | information required by subsection (7) must be reported to the |
| 561 | office, and the referral partner may not be barred from |
| 562 | providing services at that location by the office. |
| 563 | (c) A program licensee may not directly or indirectly pass |
| 564 | on to a borrower a fee or other compensation, or a portion of a |
| 565 | fee or other compensation, which the program licensee pays to a |
| 566 | referral partner in connection with that borrower's program |
| 567 | loan. |
| 568 | (7) NOTICE TO OFFICEA program licensee that uses the |
| 569 | service of a referral partner must notify the office within 15 |
| 570 | days after entering into a contract with a referral partner, on |
| 571 | a form prescribed by rule of the commission, regarding all of |
| 572 | the following: |
| 573 | (a) The name, business address, and licensing details of |
| 574 | the referral partner and all locations at which the referral |
| 575 | partner will perform services under this section. |
| 576 | (b) The name and contact information for an employee of the |
| 577 | referral partner who is knowledgeable about, and has the |
| 578 | authority to execute, the referral partner agreement. |
| 579 | (c) The name and contact information of one or more |
| 580 | employees of the referral partner who are responsible for that |
| 581 | referral partner's referring activities on behalf of the program |
| 582 | licensee. |
| 583 | (d) Any other information requested by the office. |

Page 20 of 25

| | 37-01450C-16 20161696 |
|-----|--|
| 584 | Section 7. Section 516.46, Florida Statutes, is created to |
| 585 | read: |
| 586 | 516.46 Examinations |
| 587 | (1) Notwithstanding any other law, the office must examine |
| 588 | each program licensee that is accepted into the program at least |
| 589 | once every 24 months. |
| 590 | (2) Notwithstanding subsection (1), the office may waive |
| 591 | one or more branch office examinations if the office deems that |
| 592 | the branch office examinations are not necessary for the |
| 593 | protection of the public due to the centralized operations of |
| 594 | the program licensee or other factors acceptable to the office. |
| 595 | (3) The examined program licensee must pay for the cost of |
| 596 | an examination to the office and the office may maintain an |
| 597 | action for the recovery of the cost in any court of competent |
| 598 | jurisdiction. In determining the cost of the examination, the |
| 599 | office may use the estimated average hourly cost for all persons |
| 600 | performing examinations of program licensees or other persons |
| 601 | subject to ss. 516.40-516.47 for the fiscal year. |
| 602 | Section 8. Section 516.47, Florida Statutes, is created to |
| 603 | read: |
| 604 | 516.47 Report by the office |
| 605 | (1) On or before January 1, 2018, the office must post a |
| 606 | report on its website summarizing the use of the program. |
| 607 | (2) If there is more than one program licensee approved to |
| 608 | participate in the program, the office's report must state the |
| 609 | information in aggregate so as not to identify data by specific |
| 610 | program licensee. |
| 611 | (3) The office's report must specify the period to which |
| 612 | the report corresponds and must include, but not be limited to, |
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Page 21 of 25

| | 37-01450C-16 20161696 |
|-----|--|
| 613 | the following for that period: |
| 614 | (a) The number of entities that applied to participate in |
| 615 | the program. |
| 616 | (b) The number of entities accepted to participate in the |
| 617 | program. |
| 618 | (c) The reasons for rejecting applications for |
| 619 | participation, if applicable. This information must be provided |
| 620 | in a manner that does not identify the entity or entities |
| 621 | rejected. |
| 622 | (d) The number of program loan applications received by |
| 623 | program licensees participating in the program, the number of |
| 624 | program loans made pursuant to the program, the total amount |
| 625 | loaned, the distribution of loan lengths upon origination, and |
| 626 | the distribution of interest rates and principal amounts upon |
| 627 | origination among those program loans. |
| 628 | (e) The number of borrowers who obtained more than one |
| 629 | program loan and the distribution of the number of program loans |
| 630 | per borrower. |
| 631 | (f) Of the number of borrowers who obtained more than one |
| 632 | program loan, the percentage of those borrowers whose credit |
| 633 | scores increased between successive loans, based on information |
| 634 | from at least one major credit bureau, and the average size of |
| 635 | the increase. |
| 636 | (g) The income distribution of borrowers upon program loan |
| 637 | origination, including the number of borrowers who obtained at |
| 638 | least one program loan and who resided in a low-income or |
| 639 | moderate-income census tract at the time of their loan |
| 640 | applications. |
| 641 | (h) The number of borrowers who obtained program loans for |
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Page 22 of 25

| | 37-01450C-16 20161696 |
|-----|---|
| 642 | the following purposes, based on borrower responses at the time |
| 643 | of their loan applications indicating the primary purpose for |
| 644 | which the program loan was obtained: |
| 645 | 1. Pay medical expenses. |
| 646 | 2. Pay for vehicle repair or a vehicle purchase. |
| 647 | 3. Pay bills. |
| 648 | 4. Consolidate debt. |
| 649 | 5. Build or repair credit history. |
| 650 | 6. Pay other expenses. |
| 651 | (i) The number of borrowers who self-report that they had a |
| 652 | bank account at the time of their loan application and the |
| 653 | number of borrowers who self-report that they did not have a |
| 654 | bank account at the time of their loan application. |
| 655 | (j) With respect to refinance program loans, the report |
| 656 | must specifically include the following information: |
| 657 | 1. The number and percentage of borrowers who applied for a |
| 658 | refinance program loan. |
| 659 | 2. Of those borrowers who applied for a refinance program |
| 660 | loan, the number and percentage of borrowers who obtained a |
| 661 | refinance program loan. |
| 662 | (k) The number and type of referral partners used by |
| 663 | program licensees. |
| 664 | (1) The number and percentage of borrowers who obtained one |
| 665 | or more program loans on which delinquency charges were |
| 666 | assessed, the total amount of delinquency charges assessed, and |
| 667 | the average delinquency charge assessed by dollar amount and as |
| 668 | a percentage of the principal amount loaned. |
| 669 | (m)1. The performance of program loans under the program as |
| 670 | reflected by all of the following: |

Page 23 of 25

| | 37-01450C-16 20161696 |
|-----|--|
| 671 | a. The number and percentage of borrowers who experienced |
| 672 | at least one delinquency lasting between 7 and 29 days and the |
| 673 | distribution of principal loan amounts corresponding to those |
| 674 | delinquencies. |
| 675 | b. The number and percentage of borrowers who experienced |
| 676 | at least one delinquency lasting between 30 and 59 days and the |
| 677 | distribution of principal loan amounts corresponding to those |
| 678 | delinquencies. |
| 679 | c. The number and percentage of borrowers who experienced |
| 680 | at least one delinquency lasting 60 days or more and the |
| 681 | distribution of principal loan amounts corresponding to those |
| 682 | delinquencies. |
| 683 | 2. To the extent data are readily available to the office, |
| 684 | the office shall include in its report comparable delinquency |
| 685 | data for unsecured loans made by licensed persons under ss. |
| 686 | 516.001-516.36 and part IV of chapter 560 for principal loan |
| 687 | amounts between \$300 and \$3,000, and for unsecured extensions of |
| 688 | credit made by state-chartered banks and credit unions under the |
| 689 | office's jurisdiction in principal loan amounts between \$300 and |
| 690 | <u>\$3,000.</u> |
| 691 | (n) The number and types of violations of ss. 516.40-516.47 |
| 692 | by referral partners which were documented by the office. |
| 693 | (o) The number and types of violations of ss. 516.40-516.47 |
| 694 | by program licensees which were documented by the office. |
| 695 | (p) The number of times that the office disqualified a |
| 696 | referral partner from performing services, barred a referral |
| 697 | partner from performing services at one or more specific |
| 698 | locations of the referral partner, terminated a written |
| 699 | agreement between a referral partner and a program licensee, or |

Page 24 of 25

| | 37-01450C-16 20161696 |
|-----|--|
| 700 | imposed an administrative penalty. |
| 701 | (q) The number of complaints received by the office about a |
| 702 | program licensee or a referral partner and the nature of those |
| 703 | complaints. |
| 704 | (r) Recommendations for improving the program. |
| 705 | (s) Recommendations regarding whether the program should be |
| 706 | continued after January 1, 2022. |
| 707 | (4) The office shall conduct a random sample survey of |
| 708 | borrowers who have participated in the program to obtain |
| 709 | information regarding the borrowers' experience and program |
| 710 | licensees' compliance with ss. 516.40-516.47. The results of |
| 711 | this survey shall be included in the report required by this |
| 712 | section. |
| 713 | Section 9. Sections 516.40-516.47, Florida Statutes, are |
| 714 | repealed on January 1, 2022, unless reenacted or superseded by |
| 715 | another law enacted by the Legislature before that date. |
| 716 | Section 10. This act shall take effect July 1, 2016. |
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Page 25 of 25

CODING: Words stricken are deletions; words underlined are additions.

SB 1696