By Senator Taddeo

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A bill to be entitled An act relating to film and television production; creating s. 288.1259, F.S.; defining terms; establishing the Florida Motion Picture Capital Corporation to encourage the use of this state as a site for scripted productions by providing financing to certain productions; providing powers of the corporation; requiring the board of directors to adopt specified criteria for evaluating a financing application; requiring the production to use a bonded third-party collection account management firm; requiring that certain presales or sales estimates meet a specified minimum value; requiring a production to carry an insurance package meeting certain standards; requiring a production to provide certain proof of funds within a specified period; requiring the lead producer or production company to have a specified sales record or provide a completion bond; requiring that certain items be evaluated and approved by a production expert selected by the board; requiring the production budget to include a certain amount of contingency funds; providing for the release of corporation funds according to a specified schedule; requiring the board to approve the expenditure of certain contingency funds; requiring the board to release corporation funds to a production in a specified manner; requiring the production company to allow the board to inspect and audit certain reports and ledgers within a certain

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timeframe; requiring the board to give preference to productions that meet specified criteria; authorizing the corporation to charge certain fees; requiring the board to be composed of certain members; providing for the appointment of the initial board, terms for the board, and quidelines for the board; prohibiting a board member from discussing certain pending applications with applicants outside of a board meeting for a specified period; requiring a board member to serve without compensation; authorizing the board members to be reimbursed for certain expenses; requiring the board to adopt bylaws, rules, and policies before the expenditure of funds; requiring the board to hold regularly scheduled meetings; requiring the board to create the Florida Motion Picture Capital Account and maintain exclusive control of the account; authorizing the board to deposit funds with certain institutions and to invest certain funds in permissible securities; requiring that certain dividend payments be redeposited in the account for a specified purpose; requiring that the corporation's operating expenses be kept to a minimum and funded by appropriations and certain net returns; requiring that a claim against the account be solely paid from the account; requiring the board to appoint a president who meets specified criteria; providing the powers and duties of the president; requiring the corporation to provide certain notice of financing contracts or agreements to the Department of Economic Opportunity

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and on the corporation's website for a specified period of time; requiring that the notice include specified information; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Section 288.1259, Florida Statutes, is created to read:

288.1259 Florida Motion Picture Capital Corporation.-

- (1) DEFINITIONS.—As used in this section, the term:
- (a) "Account" means the Florida Motion Picture Capital Account.
 - (b) "Board" means the corporation's board of directors.
- (c) "Corporation" means the Florida Motion Picture Capital Corporation.
- (d) "High-wage jobs" are jobs that pay at least 120 percent of the median wage for the arts, design, entertainment, sports, and media occupations category as determined by the most recent State Occupational Employment and Wage Estimates for this state published by the United States Department of Labor's Bureau of Labor Statistics.
- (e) "In-state expenditures" means the costs of tangible property used in this state and services performed by residents of this state for a scripted production, including preproduction and postproduction, but excluding costs for development, marketing, and distribution.
- (f) "President" means the chief executive officer of the corporation.
 - (g) "Scripted production" or "production" means a feature

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film at least 70 minutes in length, whether produced for theatrical, television, or direct-to-video release; a television series created to run multiple seasons having an order for distribution of at least five episodes; or a miniseries, which is produced predominately from a written screenplay or teleplay. The term does not include a commercial, an infomercial, or a political advertisement; a reality show; a game show; an awards show; a music video; an industrial or educational film; a weather or market program; a sporting event or sporting event broadcast; a gala; a production that solicits funds; a home shopping program; a political program; a documentary; a gambling-related production; a concert production; a local, regional, or Internet-distributed-only news show or currentevents show; a sports news or sports recap show; a video game; a pornographic production; or any production deemed obscene under chapter 847.

- (h) "Television" includes broadcast, cable, and Internet television.
- (2) CORPORATION.—The Florida Motion Picture Capital
 Corporation is created as a nonprofit corporation, to be
 incorporated under chapter 617 and approved by the Department of
 State. The corporation shall be organized on a nonstock basis.
 The purpose of the corporation is to encourage the use of this
 state as a site for scripted productions by providing financing
 to such productions.
 - (3) POWERS AND LIMITATIONS.—
- (a) The corporation is authorized to provide financing to scripted productions in this state pursuant to the criteria, bylaws, rules, and policies adopted by the board, which must

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include the following:

1. The corporation shall provide financing to productions
that it estimates will generate the greatest economic impact to
this state.

- 2. The amount of financing provided to a production must not exceed the amount of the production's in-state expenditures for that production.
- 3. The financing provided to a production must rank and remain pari passu with the highest class of ownership in the production, such that, in the event of liquidation or bankruptcy, the corporation's investment shares the highest priority with other preferred shareholders.
- 4. Any financing provided under this section must be less than one-half of the cost of the production's total shares or other ownership interest.
- 5. The amount of financing provided to any one production must not exceed 12.5 percent of the sum of the remaining amount of uncommitted funds in the account plus the amounts of all outstanding investments in other productions.
- 6. The corporation may not have any voting rights, creative control, or management authority over a production receiving financing under this section.
- 7. The corporation shall limit the return on its investments by establishing variable limits on returns that account for time value and reduce returns in exchange for a production's early buyout of financing positions. For a production exercising an early buyout, the corporation shall limit its return on investment to the minimum that is actuarially measurable and credible and sufficiently related to

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actual and expected losses to ensure the corporation's selfsufficiency and preservation of the state appropriations provided for the investment.

- 8. The corporation shall establish an application process and conduct at least two application periods per fiscal year, providing no more than 40 percent of the total funds in the Florida Motion Picture Capital Account for the fiscal year to productions in any one application period.
- (b) The board shall adopt objective criteria for evaluating applications for financing scripted productions in this state.
 - 1. The criteria must require:
- a. The production to use a bonded third-party collection account management firm to ensure that the corporation receives all funds due from sales proceeds in accordance with a waterfall agreement included in the corporation's investment terms.
- b. Presales or sales estimates from a sales agency that has sold at least \$50 million in feature films which are based on the cast and script of the production and which reflect a value of at least 1.5 times the exposure of the corporation.
- c. The production to carry an insurance package from an insurance company rated "A" or higher by A.M. Best Company which must include general liability insurance, workers' compensation, and key cast and director insurance that covers the costs of disruption or replacement downtime in the event of illness or other loss of services from such individuals. If at least 75 percent of the production's filming schedule occurs after June 1 and before November 30, the production's insurance package must include hurricane coverage.
 - d. The production to provide proof of funds for the

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remaining budget within 60 days after application approval and
place the remaining budget in escrow before the release of
corporation funds.

- e. That the lead producer or production company has completed, sold, and delivered at least five feature films, or the production must provide a completion bond.
- f. That the production's budget, script, and filming schedule have been evaluated and approved by a production expert selected by the board.
- g. The production budget to include contingency funds in an amount equal to at least 5 percent of the total budget. Up to 40 percent of the contingency funds may be expended during production without the approval of the board. The remaining contingency funds may only be expended with prior approval of the board.
- $\underline{\text{h. The board to release corporation funds to a production}}$ in the following manner:
- (I) Fifty percent of corporation funds shall be released on the first day of principal photography.
- (II) Twenty-five percent of corporation funds shall be released upon completion of principal photography.
- (III) Twenty-five percent of corporation funds shall be released after final picture lock, as that term is generally understood in the production industry.
- i. The production company to provide the board with the right to inspect and audit the weekly cost reports and general ledger of the production throughout preproduction, production, and postproduction.
 - 2. Preference shall be given to:

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a. Productions that will generate the greatest comparative economic impact for this state. The corporation shall make a determination of each project's comparative economic impact to this state by comparing the project budgets submitted during the application period and determining which projects create the greatest number of high-wage jobs for state residents and propose the most significant in-state expenditures as a percentage of total production expenditures.

- b. Productions in which the proposed financing by the corporation is lowest as a percentage of the production's total shares or other ownership interest.
- c. Productions with the quickest deployment, in which the production's in-state expenditures will begin soonest after the corporation commits to financing.
- d. Productions by companies with a verifiable track record in producing successful productions.
- e. Productions by production companies based in this state or by producers, writers, or directors who are residents of this state.
- f. Productions expected to significantly increase tourism to the state by using a screenplay or teleplay based on a Florida story or including recognizable locations in this state.
- g. Productions whose development demonstrates the likelihood of success, including, but not limited to, having a recognized director, actor, or other creative talent attached to the production.
- h. Productions in which the corporation's financing is matched from local sources, including, but not limited to, county or municipal agencies, local film commissions, or other

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community resources.

(c) The corporation may charge fees, including, but not limited to, application fees from productions seeking financing under this section, but such fees may not exceed the reasonable estimated cost of the activity for which the fee is charged, such as the cost of processing an application.

- (4) BOARD OF DIRECTORS; POWERS AND DUTIES.-
- <u>(a)1. The board shall consist of seven members who are</u>

 <u>permanent residents of this state. Minority and gender</u>

 <u>representation must be considered when making appointments to</u>

 the board. The board shall be composed of the following:
- a. Two members who have experience in investment banking and funds management focused on feature film and television production.
- b. Three members who have recent experience and are recognized leaders in the production of feature films or television in this state. Such members may include, but are not limited to, producers, directors, production managers or supervisors, or similar persons in positions of production leadership.
- c. One member who represents businesses that provide supplies for feature film and television production in this state, such as small businesses through which productions buy or rent equipment, house and feed cast and crew, purchase supplies and raw materials, or build production infrastructure.
- d. One member who represents this state's feature film and television workforce.
 - 2. The initial board shall be appointed as follows:
 - a. The Florida Venture Forum and the Florida Chamber of

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Commerce shall each appoint one member pursuant to subsubparagraph 1.a.

- b. The Governor, the President of the Senate, and the Speaker of the House of Representatives shall each appoint one member pursuant to sub-subparagraph 1.b.
- c. The department shall appoint one member pursuant to subsubparagraph 1.c.
- d. The Congress of Motion Picture Associations of Florida shall appoint one member pursuant to sub-subparagraph 1.d.

To establish staggered terms, the initial members appointed by the Florida Chamber of Commerce and the Congress of Motion

Picture Associations of Florida shall be appointed to 1-year terms; the initial members appointed by the President of the Senate and the Speaker of the House of Representatives shall be appointed to 2-year terms; and the initial members appointed by the Governor, the department, and the Florida Venture Forum shall be appointed to 3-year terms.

- 3. Board members shall serve for a term of 3 years and are eligible for reappointment. Vacancies shall be filled by the board within 30 days after the date of the vacancy. A vacancy that occurs before the scheduled expiration of the term of a member shall be filled for the remainder of the unexpired term.
- (b) Board members are subject to the Code of Ethics for Public Officers and Employees as set forth in part III of chapter 112. A board member must abstain from voting and comply with the disclosure requirements of s. 112.3143 if there appears to be a possible conflict under s. 112.311, s. 112.313, or s. 112.3143. This paragraph does not prohibit any principal by whom

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a board member is retained, as defined in s. 112.3143(1)(a), from applying for or receiving financing under this section.

- (c) A board member must, with respect to an application for financing which is currently pending before the corporation or which the board member knows or reasonably expects will be submitted to the corporation within 180 days, refrain from commenting on or discussing the application outside of a board meeting with the applicant or any person retained by the applicant.
- (d) Board members shall serve without compensation but may be reimbursed in accordance with s. 112.061 for all necessary expenses in the performance of their duties, including attending board meetings and conducting board business.
 - (e) The board shall:
- 1. Before the expenditure of funds from the Florida Motion Picture Capital Account, adopt bylaws, rules, and policies that are necessary to carry out the corporation's responsibilities under this section.
- 2. Hold regularly scheduled meetings, at least once per application period, in order to carry out the objectives and responsibilities of the board.
 - (5) ACCOUNT.
- (a) The board shall create the Florida Motion Picture
 Capital Account for the purpose of receiving state, federal,
 county, municipal, and private financial resources, and the
 returns from productions financed by allocations from those
 resources, and for the purposes of this section. The account
 shall be under the exclusive control of the board.
 - (b) Appropriations provided to the corporation for

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financing productions shall be deposited into the account.

- (c) The board may deposit the funds of the account with state or federally chartered financial institutions in this state and may invest any funds not allocated to a production during a fiscal year in permissible securities as described in s. 560.210(1).
- (d) Dividend payments received from the investments made by the corporation shall be redeposited into the account to be used for the purposes of this section.
- (e) The corporation shall keep its operating expenses to the minimum amount necessary. Such operating expenses shall be funded by appropriations provided for that purpose and from net returns from financing provided under this section.
- (f) Any claims against the account shall be paid solely from the account. Under no circumstances shall the credit of the state be pledged other than funds appropriated by law to the account, nor shall the state be liable or obligated in any way for claims on the account or against the corporation.
 - (6) PRESIDENT OF THE CORPORATION. -
- (a) The board shall appoint a president. The president must be knowledgeable about private and public financing of feature film and television projects.
- (b) The president shall serve at the pleasure of the board and shall receive a salary and benefits as fixed by the board.
- (c) The president shall administer the programs of the corporation and perform such duties as delegated by the board.
- (d) The president shall provide support staff to the board as requested.
 - (e) The president shall submit an annual budget to be

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approved by the board.

(7) PUBLIC NOTICE OF FINANCING.—The corporation shall notify the department upon final execution of each contract or agreement by which the corporation provides financing to a production. The corporation shall also publish and maintain a copy of the notice on the corporation's website while the financing remains outstanding. To provide adequate notice to the businesses and workforce that supply feature film and television production in this state, the notice must include, but need not be limited to, a brief description of the production, the name of the production company, and, to the extent available, the names of the director, cinematographer, production designer, costume designer, and transportation coordinator.

Section 2. This act shall take effect July 1, 2018.