Tab 5	SB 336 by Rouson; Large-scale Agricultural Pollution Reduction Pilot Program	
Tab 6	SB 374 by Bradley; Fair Repair of Agricultural Equipment	

The Florida Senate

COMMITTEE MEETING EXPANDED AGENDA

AGRICULTURE Senator Rouson, Chair Senator Bradley, Vice Chair

MEETING DATE: Wednesday, January 27, 2021

TIME: 9:00—11:30 a.m.

PLACE: Toni Jennings Committee Room, 110 Senate Building

MEMBERS: Senator Rouson, Chair; Senator Bradley, Vice Chair; Senators Ausley, Boyd, Burgess, Perry, Polsky,

Rodriguez, and Thurston

TAB	BILL NO. and INTRODUCER	BILL DESCRIPTION and SENATE COMMITTEE ACTIONS	COMMITTEE ACTION
1	PUBLIC TESTIMONY WILL BE REC TUCKER CIVIC CENTER, 505 W PE	Discussed	
2	Update on the State Hemp Program of Agriculture and Consumer Service	by Holly Bell, Director of Cannabis, Florida Department s	Presented
3		of Citrus by Shannon Shepp, Executive Director, and omic and Market Research, Florida Department of	Presented
4	Presentation by Thomas Mantz, Pres Safely, Executive Director of Feeding	Presented	
5	Presentations on the effect of COVID	Presented	
6	SB 336 Rouson	Large-scale Agricultural Pollution Reduction Pilot Program; Creating a large-scale agricultural pollution reduction pilot program within the Department of Environmental Protection as a partnership with dairy farms for a specified purpose; specifying that pilot program participants are presumed to comply with water quality standards and are eligible for certain permit terms and funding; authorizing the department to grant general permits for certain department- approved large-scale dairy farm pollution reduction pilot program participants, etc. AG 01/27/2021 Favorable EN AP	Favorable Yeas 8 Nays 0

COMMITTEE MEETING EXPANDED AGENDA

Agriculture
Wednesday, January 27, 2021, 9:00—11:30 a.m.

TAB	BILL NO. and INTRODUCER	BILL DESCRIPTION and SENATE COMMITTEE ACTIONS	COMMITTEE ACTION
7	SB 374 Bradley	Fair Repair of Agricultural Equipment; Citing this act as the "Agricultural Equipment Fair Repair Act"; requiring original equipment manufacturers of agricultural equipment to provide certain manufacturing, diagnostic, and repair information to independent repair providers and owners; prohibiting the original equipment manufacturers from excluding certain information concerning security-related functions, etc.	Favorable Yeas 8 Nays 0
		AG 01/27/2021 Favorable CM RC	

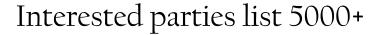


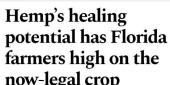
Listen now 06:42

Legal CBD could be a big boost for Florida hemp farmers



Public Interest





Orlando Sentinel SUBSCRIBE



NEWS SERVICE OF FLORIDA JUL 26, 2019 | 12:16 PM



Workshops 8:30 a.m. - 12 noon | \$30 (includes lunch) Field Visits 1:30 p.m. - 4:00 p.m. | S10 July 30, 2019

August 16, 2019







Florida Department of Agriculture and Consumer Services



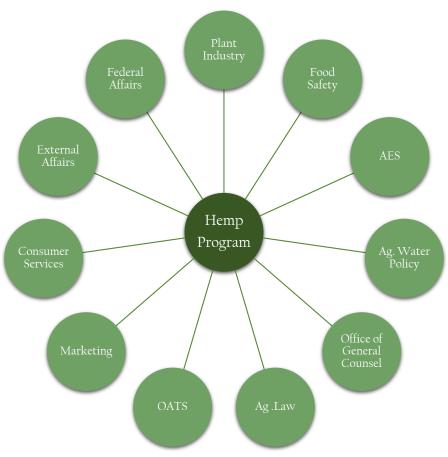
Program Progress

√ Assembled team

Florida Department of Agriculture and Consumer Services



Our Team



Florida Department of Agriculture and Consumer Services



SB 1020





May 3, 2019

Florida Department of Agriculture and Consumer Services



Rule Development for SB 1020

5B – 57.014 State Hemp Program

5E – 3 Feed Rule

5E – 4 Seed Rule

5K – 4.034 Food Safety

5K – 10.006 Dairy Rule



Rule Workshops and Adoption



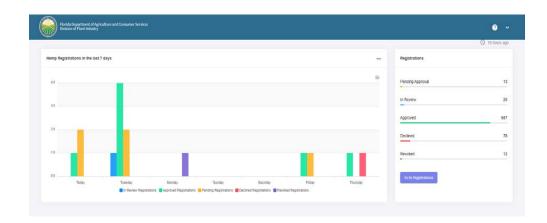
June 20, 2019 – Pembroke Pines June 21, 2019 – Tampa June 24, 2019 – Tallahassee

900+ attended 190+ public comments

4 of the 5 rules were adopted and effective on 1/1/2020. The last rule (cultivation) was adopted and effective 4/2020.



USDA Plan Approval for Florida



The Florida Hemp Plan was approved by the USDA in April 2020

Along with traditional paper applications, FDACS accepts and issues licenses through an online portal.

This allowed FDACS to issue our first license to cultivate hemp in late April.

The USDA has issued their final rule as of 1/19/2021, with an effective date of 3/22/2021.

Florida's rules align well with the USDA final rule.



FDACS Hemp Team

Division of Agricultural Environmental Services (AES)

Seeds, pesticides, fertilizer, and animal feed

Division of Plant Industry (DPI)

Cultivation

Division of Food Safety (FS)

Processing, manufacturing, and retailing

Florida Department of Agriculture and Consumer Services



Agricultural Environmental Services Progress

Seed Dealer Permits

•18

Animal Feed Dealer Permits

•29



Plant Industry Progress



Florida Department of Agriculture and Consumer Services



Food Safety Progress

 Retail

 ● 7,194

 Manufacturers

 ● 280

 Warehouses

 ● 219

 Distributors

 ● 38

 Processors/Extractors

Florida Department of Agriculture and Consumer Services

●15



Program Progress

- √ Assembled team
- √ Continued research



Pilot Projects



2019 Seed and Clone



2020 Hemp 4 Water



2019 Seed and Clone First to Approve 6 seeds & 1 cultivar



2020



2020 Pharmaceutical and Seed





Education



Cannabis Law course





Research Needed

The Federal Farm Bill had Pilot Research Programs ending in 2020. Congress extended authorization through Sep-2021.

The need for ongoing research is important.

The Florida statute follows the Farm Bill.



Program Progress

- ✓ Assembled team
- √ Continuing research
- √ Connecting with Floridians



Industry Knowledge & Resources

Website https://www.fdacs.gov/Cannabis-Hemp/Hemp-CBD-in-Florida

Our Hemp page has detailed information on every aspect of the program.

Webinars

FDACS has hosted 10 informational webinars for the industry with 75 to 140 attendees per session.

Law Enforcement Education

Ag Law Officer Major Ben Burns has met with law enforcement across the state, in-person and virtually, over the past two years. He has also written a reference document which we share on our website.

State Programs

In November of 2020, Holly and team hosted the first virtual state hemp regulators conference. Guest speakers included many SMEs from the USDA, DEA, and others.

Outreach and Response

The Hemp team conducts speaking events 2x a month and answers numerous calls and emails every week on the program.

Florida Department of Agriculture and Consumer Services



Industry Knowledge & Resources

Cultivation Education for Farmer





Both FAMU and UF have been hosting, and continue to host meetings to share research, cultivation updates, and networking events for Hemp Farmers in Florida.

Florida Hemp Associations







Florida Department of Agriculture and Consumer Services



Program Progress

- ✓ Assembled team
- √ Continued research
- √ Connected with Floridians
- √ Formed Hemp Advisory Council



Hemp Advisory Council

Hemp Advisory Council formed as directed in SB 1020.

3 Seats remain unappointed.

Next Meeting is 2/4/2021

Current Members

Senator Ben Albritton

Senator Ray Rodrigues

Holly Bell, FDACS Director of Cannabis

Tara Tedrow, JD

Laura Fuentes, RPh, CEO Greenroads

Dr. Stephan Leong, FAMU Hemp Pilot Program

Dr. Robert Gilbert, Dean UF IFAS

John Hoblick, President Florida Farm Bureau

Michael Joyner, President Florida Fruit and Vegetable Association

Director David Coffman, Director FDLE Lab

Sheriff Mike Adkinson, Walton County Sheriff

Leonard Dietzen, JD, Florida Police Chief's Association

Florida Department of Agriculture and Consumer Services



Program Progress

- √ Assembled team
- √ Continued research
- √ Connected with Floridians
- √ Formed Hemp Advisory Council
- √ Collaborated with sister agencies



Sister Agency Collaboration

- FDLE, DOH, and DBPR
- Educational webinar series to assist with field operations and industry knowledge.
- Holding meetings with DBPR to ensure the industry is permitted properly and our field teams are communicating.







Florida Department of Agriculture and Consumer Services



Looking Ahead

- l. Education
- 2. Florida Hemp logo
- 3. Economic development
- 4. Industry data collection
- 5. Regulation of the industry
- 6. Ag Water best management practices
- 7. Continued collaboration with all law enforcement
- 8. Continued testing of products for consumer protection





Industry Growth in Hamilton County

Green Point Research purchased a 32-acre vacant complex for logistics and drying.

The Cannabis Center of Excellence plans to have 20 employees as the build out continues.





Florida Department of Agriculture and Consumer Services



Industry Growth in Hamilton County

In December, over 150k pounds of hemp biomass was shipped out of the facility to customers across the Southeast, primarily Florida.

Green Point's 110-acre fall harvest in Hamilton County was FL's LARGEST legal hemp harvest with local partner farm, the Murphy Farm.

Farming expansion in Hamilton County for 2021 is already underway.





Industry Growth In Ocala

63,000 square foot hemp complex.

Projecting hiring 30 employees in 2021

Knox Horticulture is a hemp genetics provider.

Titan Processors is a state-ofthe-art facility for processing and drying of hemp.







Florida Department of Agriculture and Consumer Services



Industry Growth in Ocala

Trust Wellness is a hemp white labeler with the ability to manufacture multiple products.

Greene's Reserve is a manufacturer of tobacco-free full spectrum hemp snuff.







Industry Growth in Umatilla

Purchased a repurposed and empty citrus processing facility in 2020.

15 employees with plans to expand in 2021.

The facility will dry, process, manufacturer, and distribute hemp products.







Industry Growth in Umatilla

Treadwell Farms purchased hemp from 10 farmers from Central Florida in the 2020 season.

Treadwell Farms also created a coalition of farmers called Florida Hemp Farmers to work together to successfully grow hemp in our region.





Industry Growth in Tampa

Global Widgets is a hemp white labeler that manufacturers over 1000 different products which are shipped through out the country.

They purchased and refurbished a vacant 110,000 square foot building in March 2019.

In 2020 they purchased an adjacent 10,000 square foot building due to growth.

They employee 190 team members and are growing. They currently have 8 open positions.







Florida Department of Agriculture and Consumer Services

Holly Bell Director of Cannabis

Florida Department of Agriculture and Consumer Services

Holly.Bell@fdacs.gov www.fdacs.gov/Cannabis



THE FLORIDA SENATE

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting) Bill Number (if applicable) Amendment Barcode (if applicable) Cannabis Director Against In Support Against Speaking: Waive Speaking: (The Chair will read this information into the record.) Representing Lobbyist registered with Legislature: Appearing at request of Chair: Yes

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S-001 (10/14/14)

Florida Department of Citrus

presentation to the Senate Agriculture Committee

Shannon Shepp
Executive Director
January 27, 2021



The Florida Department of Citrus

Overview

- Established in 1935 by growers
- Self-funded for 80+ years
- 9 member Florida Citrus Commission appointed by Governor
- Executive agency of Florida government charged with the marketing, research and regulation of the Florida Citrus industry





Mission

Maximize consumer demand for Florida Citrus products to ensure the sustainability and economic well-being of the Florida Citrus grower, the citrus industry and the state of Florida.

Nutrient-Dense 100% Orange Juice

100% orange juice is more nutrient-dense than other commonly consumed 100% fruit juices.¹

Excellent Source

Vitamin C

Calcium (fortified)

Good Source

Potassium

Folate

Thiamin

Vitamin D (fortified)

Phytonutrients

Flavonoids

Hesperidin

Naringin



Lesser Amounts (<10% Daily Value)

Vitamin B6

Magnesium

Riboflavin

Niacin

Vitamin A

Carotenoids

Beta-carotene

Alpha-carotene

Beta-cryptoxanthin

Lutein

Zeaxanthin

1 cup serving

1. Rampersaud GC. J Food Sci. 2007;72(4):S261-S266.

4

Research Supporting Benefits of 100% OJ



Heart Health



Higher Diet Quality & Increased Levels of Key Nutrients



Brain Health



No Association with Weight Gain



Glucose/Insuli n Response



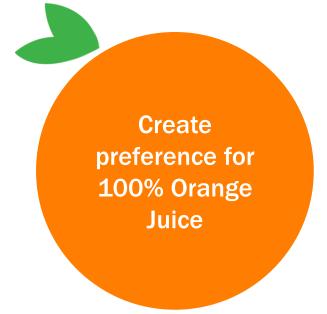
Hydration & Rehydration After Workouts

2020 Domestic OJ Marketing Program Shifts

eCommerce & Digital

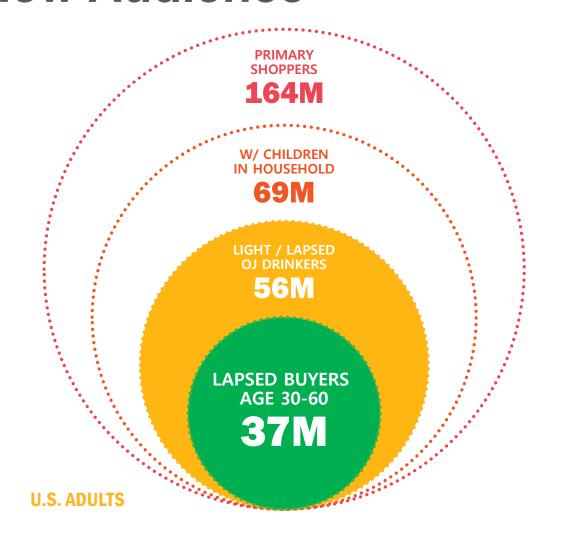
FY2020-2021 Objective







New Audience

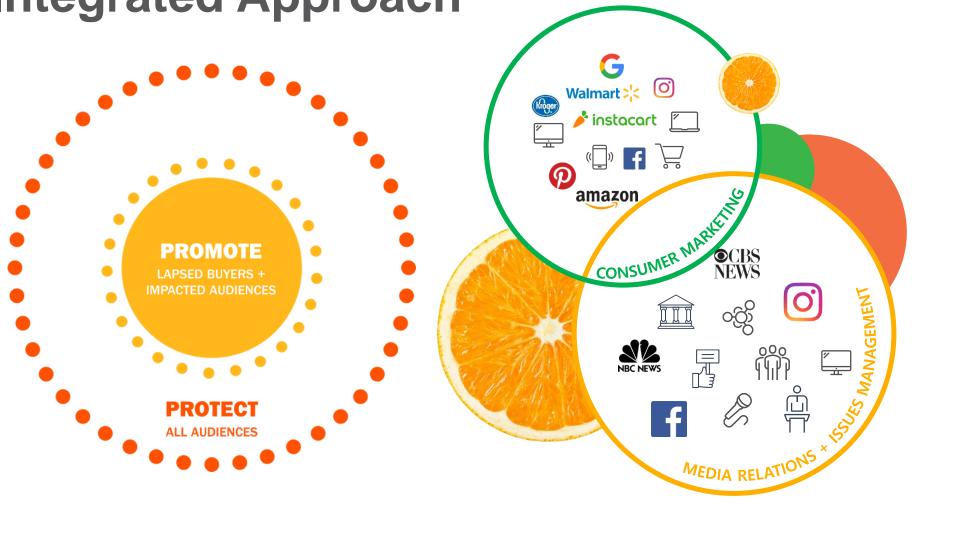








Integrated Approach



eCommerce Journey: Jan 2020 – Jan 2021



eCommerce Update: Jul 2020 – Jan 2021

Campaign Impressions*

189,103,126

Campaign Attributed
Sales*

\$7,089,495

Campaign ROAS* \$6.85







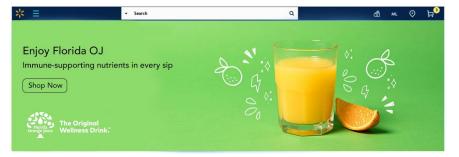
*As of 1/20/21

eCommerce Content

Instacart



Walmart



Kroger





Paid Social Media







Add some sunshine to your routine with Florida OJ—full of nutrients that offer amazing health benefits. Buy now to enjoy. ©









Comment Comment

Florida Orange Juice (Default) 🥥

Add some sunshine to your routine with Florida OJ-full of nutrients that offer amazing health benefits. Buy now to enjoy.

> Feel good about what

you drink

Learn More

Share

Sponsored · 3

The Original Wellness Drink

Like

Discover the facts and benefits of Florida Ora...



Display and Streaming Video

Channel Platforms

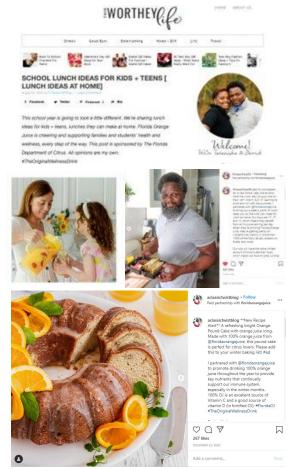




verizon / media



Influencer Engagement





Cold Weather Wellness: Staying Healthy All Winter Long With Florida OJ

Prioritizing your nutrition and having a consistent exercise routine is essential for keeping you healthy and well through the cold winter months. I'm sharing two of my favorite drinks made with Florida Orange Juice to help support my overall health and training.





A Classic Twist



Eleat Nutrition



Foodness Gracious



The Parentologist





The Chutney Life



Sweet Potato Soul



Something Nutritious



Party of 4 Sometimes 2



FDOC Program Measurement

Dr. Marisa Zansler
Director, Economic and Market Research
January 27, 2021



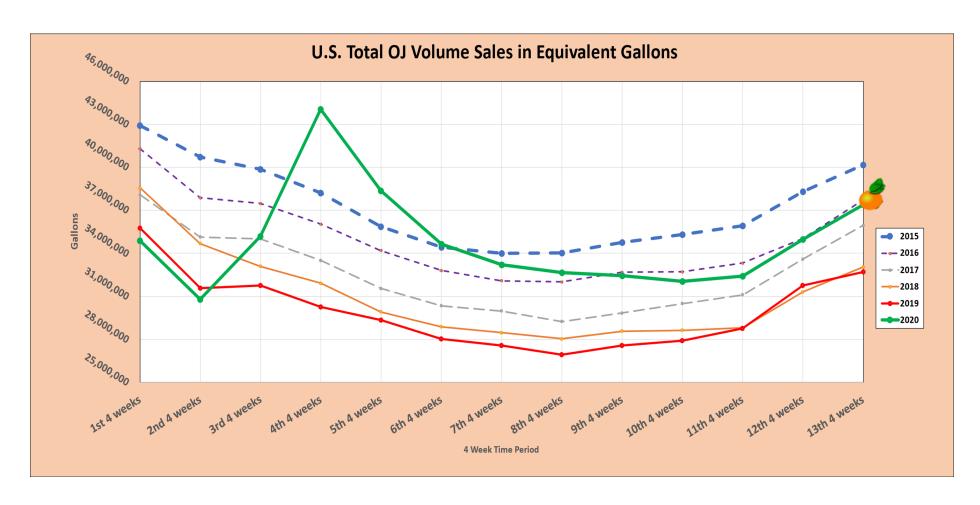
FDOC Strategic Approach

Drive sales of 100% orange juice to increase demand for Florida-sourced oranges.



^{*} Approved by Florida Citrus Commission - September 2020

U.S. OJ retail sales finish near 2016 levels



FDOC Program Measurement

- Multifaceted approach to measurement using peer-reviewed methodology.
- Data and Methods 2.
 - **Consumer Survey** a)
 - Retail Sales Data
- Attributed economic output impacts for the State from investment in FDOC promotion activities

Heng Y, Ward RW, House LA, Zansler M. Assessing key factors influencing orange juice demand in the current US market. Agribusiness. 2019; 35:501-515. https://doi.org/10.1002/agr.21596 Received: 19 February 2018 | Revised: 15 September 2018 | Accepted: 28 October 2018

RESEARCH ARTICLE

WILEY Agribusiness

Assessing key factors influencing orange juice demand in the current US market

Yan Heng¹ Ronald W. Ward¹ Lisa A. House¹ Marisa Zansler²

Economics, University of Florida, Gainesville,

Research, Florida Department of Citrus,

Correspondence Lisa A House, Department of Food and Resource Economics, University of Florida, PO Box 110240, Gainesville, FL.

Funding information Florida Department of Citrus

The US orange juice (OJ) industry has experienced dramatic changes and pressure from both the supply and demand side in the past decade. It is critical for the industry to understand and enhance consumer's demand to sustain the higher prices associated with decreased production and maintain demand for the point in time where production can recover. This study utilized both Nielsen scanner data and a unique consumer tracker database to explore the impact of key factors on O.I. consumption to estimate the return on investment. The usage of two datasets and multiple methods increases the reliability of results. Our results identified several demand drivers including demographics, health conditions, promotion awareness, and consumer's positive perceptions. Moreover, this study implies that a larger positive impact can be obtained by focusing on the positive aspects over responding to negative news. Therefore, we suggest the industry enhance generic promotion and advertising awareness and develop marketing programs that emphasize the positive attributes and benefits of OJ.

consumer tracker demand drivers, generic advertising orange juice, return on investment

JEL CLASSIFICATION

1 | INTRODUCTION

The US orange juice (OJ) industry has experienced dramatic changes in the past decade. As the major producer of OJ in the United States. Florida production declined from 820.9 million gallons during the 2006-2007 season to

wileyonlinelibrary.com/journal/agr

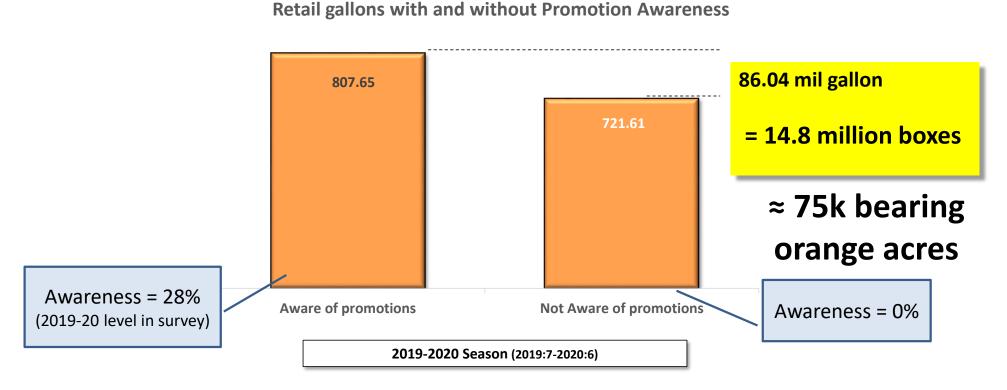
© 2018 Wiley Periodicals, Inc. 1

ROI Table

		Household		Nielsen w/
	Units	tracker	Nielsen Data	Brand spend
FDOC promotion expenditure during 2019-20	million \$	\$ 8.00	\$ 8.00	
Estimated retail quantity sales with promotion	million SSE Gallon	807.65	413.18	412.77
Estimated retail quantity sales without promotion	n n	721.61	334.76	329.54
Increased retail quantity sales	II	86.04	78.41	83.23
Retail Price (Nielsen price)	\$/Gallon	\$6.88	\$6.88	\$6.88
Gain in retail revenue	II .	\$591.94	\$539.49	\$572.60
Markup down (delivered-in/retail price)	%	31.92%	31.92%	31.92%
Gain in delivered-in (producer) revenue	million \$	\$188.95	\$172.21	\$182.77
Domestic share of total available OJ	%	57%	57%	57%
Gain to Florida producers	million \$	\$107.70	\$98.16	\$104.18
ROI (delivered-in to domestic juice)		13.46	12.27	13.02
Net ROI (delivered-in to domestic juice)		12.46	11.27	12.02

20

Impact of Promotion Awareness on Volume



Gains for Florida-sourced orange juice

- The domestic share of Florida-sourced orange juice was estimated at 57% for the 2019-20 season, higher than the previous seasons due to decline in imported juice.
- Gains in demand for Florida-sourced orange juice share attributed to the awareness of promotions was about 49 million single-strength equivalent gallons
- Gains in volume movement serve to support the Florida delivered-in price and provide economic output to the state in the 2020-21 season.

Benefits from FDOC Generic Promotion

Economic Output Impacts

- Total Florida grower and General Revenue investment in FDOC's 100% orange juice promotional activity* was estimated to support additional output impacts of up to \$361.5 million.
 - \$202.5 million from direct effects from grower and processor
 - \$80.9 million in indirect effects; and
 - \$78.1 million in induced effects.
- The additional output impacts include roughly \$7 million in state and local tax revenues

*Averaged over the last 3 years

Economic Impact Analysis of FDOC program gains provided by Dr. Christa Court, Director of the Economic Impact Analysis Program in the University of Florida's Food and Resource Economics Department.





THE FLORIDA SENATE

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting) 1/27/21 Meeting Date Bill Number (if applicable) Topic Florida Department of Citrus Amendment Barcode (if applicable) Name Shannon Shepp Job Title Executive Director Address 605 East Main Street Phone 863-537-3950 Street Bartow FL 33830 Email sshepp@citrus.myflorida.com City State Zip Speaking: Against Information Waive Speaking: In Support Against (The Chair will read this information into the record.) Florida Department of Citrus Representing Appearing at request of Chair: Yes Lobbyist registered with Legislature: While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard. This form is part of the public record for this meeting. S-001 (10/14/14)

THE FLORIDA SENATE

APPEARANCE RECORD

Duplicate

1/27/21

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Meeting Date		Bill Number (if applicable)
Topic Florida Department of Citrus		endment Barcode (if applicable)
Name Dr. Marisa Zansler		
Job Title Director of Economic and Market Research		
Address 605 East Main Street	Phone <u>863-53</u>	37-3950
Street Bartow FL	33830 Email_ ^{MZ} ansle	er@citrus.myflorida.com
Speaking: ☐ For ☐ Against ✓ Information	Zip Waive Speaking: In (The Chair will read this info	Support Against Against Against Against Against Against Against
Representing Florida Department of Citrus		
Appearing at request of Chair: 🗹 Yes 🗌 No	Lobbyist registered with Legis	lature: ☐ Yes 🗹 No
While it is a Senate tradition to encourage public testimony, tir meeting. Those who do speak may be asked to limit their rema	e may not permit all persons wishing to ks so that as many persons as possib	o speak to be heard at this le can be heard.
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HUNGER IN FLORIDA:Addressing Statewide Needs

Senate Agriculture Committee Meeting January 27, 2021



- One of the largest partner-based organizations in Florida
- Board and Committee members represent every industry in the state and most Fortune companies
- Supporters and Funders number in the hundreds of thousands
- Funders help us generate close to \$100 million each year (pre-COVID) to support our communities





NETWORK ECONOMIC IMPACT

\$5,152,311 Environmental

\$19,572,414

Disposal Fees

\$150,810,599

Tax Savings

\$83,576,056

Operating Budget

\$1,005,403,944

In-Kind Food Value



Two Primary Roles:

- Make sure families have access to healthy, nutritious food
- 2. Develop and deploy programs that create household and personal economic self-sufficiency

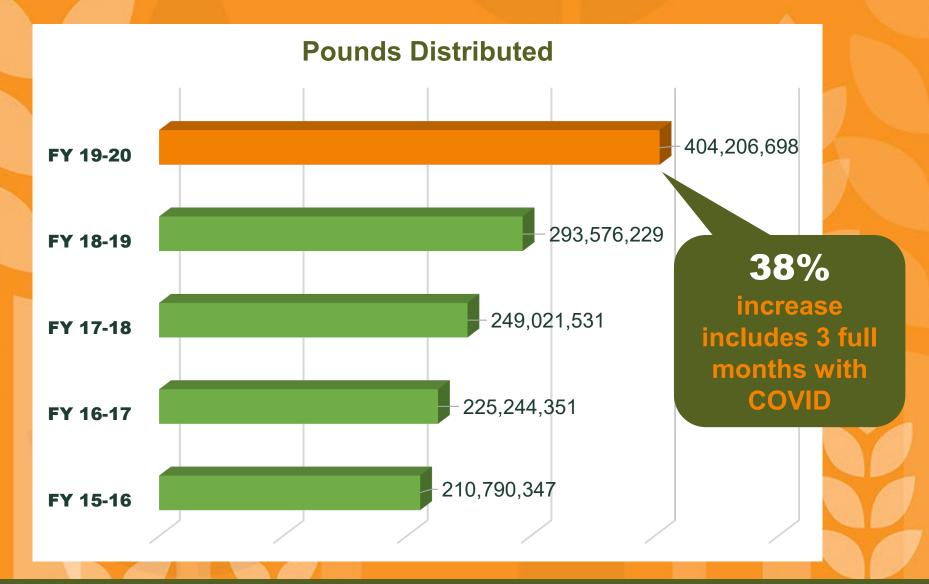


- 404 million pounds of food distributed last fiscal year
- Of that, over 52 million pounds were fresh fruits and vegetables from Florida growers
- On a trend to distribute
 564 million pounds in FY
 20/21
- We support and coordinate over 2,400 partner agencies in Florida – the central hub of all food relief





Distribution of Resources



Pre-COVID Food Insecurity

Projected with COVID

2.8 million
Floridians faced hunger

(Map the Meal Gap, Feeding America)

819,000+ were children

(Map the Meal Gap, Feeding America)

16 million meals were missed each week

(Meal Deficit Metric, Feeding Florida)

3.6 million
Floridians faced hunger

(Map the Meal Gap, Feeding America)

1.5 million are children

(Map the Meal Gap, Feeding America)

19 million meals missed each week

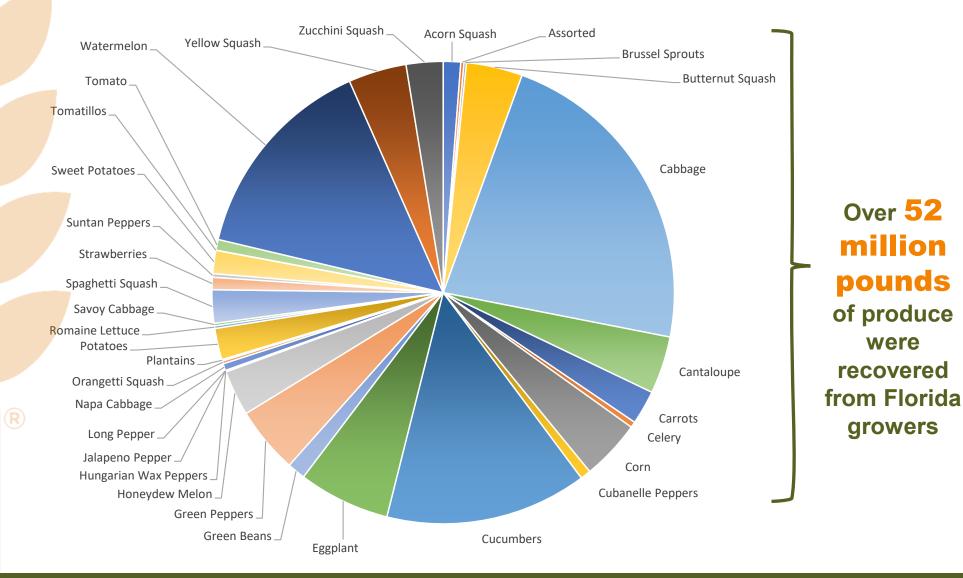
(Meal Deficit Metric, Feeding Florida)



Feeding Florida Network's Food Portfolio

- Purchased Foods
- Donations
- Federal Programs
 - CFAP, TEFAP, & CSFP
- Farmers Feeding Florida

Crop Varieties Past 3 Years



Shortening the line:

Enable Household Capability

- Workforce Training Program
- Benefits Assistance Programs
- Partnerships to assist household and individual needs

Improving Health strategies

- Food Rx Programs
- Groceries on the Go
- Nutrition Education Programs





When Crisis Happens, We Show Up

- Hurricanes
 - Core member of Florida's State Emergency Response Team: ESF-6 Mass Feeding
- Government Shutdown
- · COVID-19



COVID-19 Challenges

Sustained increased demand

Food supply disruptions

Health and safety concerns



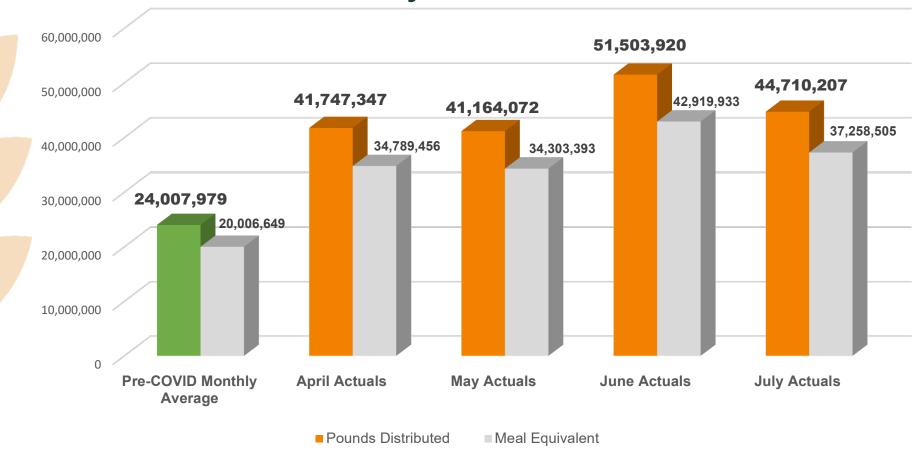
- Network Partners
- Distribution Expanded
- Prepared Meals Amplified
- No Touch Boxes



- Food Purchasing
- Workforce Supplemented
- Operational Capacity Increased

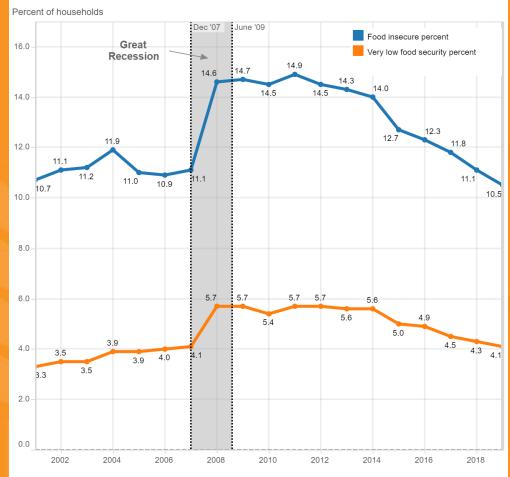
Distribution Before and During COVID

Monthly Distribution



Food Insecurity Trends

Trends in the prevalence of food insecurity and very low food security in U.S. households, 2001-19



Source: Calculated by USDA, Economic Research Service, using Current Population Survey Food Security Supplement data. https://www.ers.usda.gov/topics/food-nutrition-assistance/food-security-in-the-us/

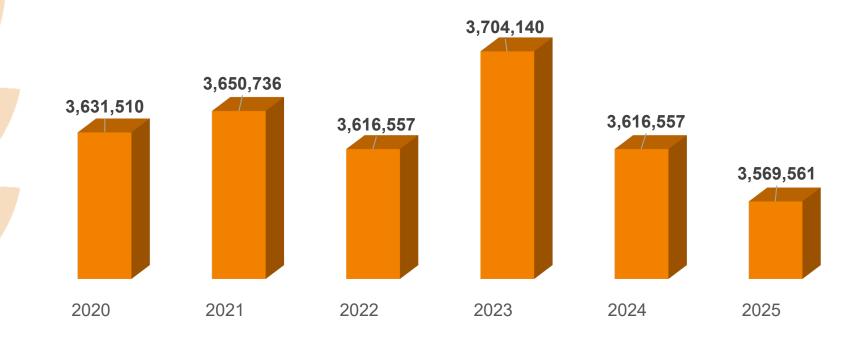
Food Insecurity Forecast until 2025



Projected food insecure Florida population FEEDING® FLORIDA



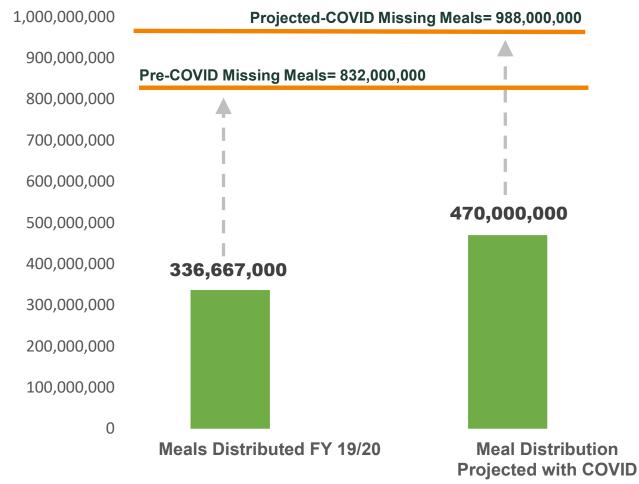
Florida's Food Bank Network





Projected Meal Gap Across Florida





What Does Success Look Like?

- Close the Meal Gap
- Greater coordination of public and private support
- Increase food recovery with an emphasis on produce
- Review public policy that is forward-focused rather than emergency-based







Robin Safley

Executive Director robin@feedingflorida.org 850.228.3312 (c)



Thomas Mantz

President and CEO tmantz@feedingtampabay.org 904.610.9191 (c)

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional S	Staff conducting the meeting)
Meeting Date	Bill Number (if applicable)
Topic FOODING FUNCADA	Amendment Barcode (if applicable)
Name	_
Job Title <u>BXECUTIVE</u> <u>DIRECTOR</u>	_
Address 1493 MARICET ST.	Phone 856-228-5312
	Email robin@ feedingfloride
	speaking: In Support Against air will read this information into the record.)
Representing FORDING FLORIDA	
Appearing at request of Chair: Yes No Lobbyist regis	tered with Legislature: Yes No
While it is a Senate tradition to encourage public testimony, time may not permit a meeting. Those who do speak may be asked to limit their remarks so that as many	ll persons wishing to speak to be heard at this persons as possible can be heard.
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APPEARANCE RECORD

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Meeting Date	y decayy			Bill Number (if applicable)
Topic Food Insecur	ity !			mendment Barcode (if applicable)
Name Thomas Mant	2			
Job Title Pres. / CEC	2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	•		
Address 4702 Transp	not Dr		_ Phone _ 90	14-610-9191
City	FE State	336 05 Zip	_ Email <u>+war</u>	to feeding tampabay. or
Speaking: For Against	Information		Speaking: I	n Support Against of ormation into the record.)
Representing — Feed.	in anna Ba	in		
Appearing at request of Chair:	Yes No	เ Lobbyist regi	stered with Leg	islature: Yes No
While it is a Senate tradition to encour neeting. Those who do speak may be				
This form is part of the public recor	d for this meeting.			S-001 (10/14/14)

THE FLORIDA SENATE APPEARANCE RECORD (Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting) Bill Number (if applicable) Meeting Date **Topic** Amendment Barcode (if applicable) Name Job Title Phone Address Street City State Zip Information In Support **Waive Speaking:** Speaking: For Against Against The Chair will read this info*f* mation into the record. Representing Appearing at request of Chair: Lobbyist registered with Legislature:

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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S-001 (10/14/14)





My Story

- V & W Farms is our family-owned dairy in Hardee County.
- Opened in 1932.
- 1200 COWS.
- Grazing style operation on more than 1,300 acres.
- FDACS Ag Environmental Leadership Award, 1998.
- FL Ag-Institute's Inaugural "Agvocate" Award, 2007.
- President of Southeast Milk Inc.







Florida Dairy Farms

- 70 dairy farms in Florida.
- 50% fewer than in 2010 due to development pressures, depressed prices and market volatility.
- Most dairies are in Okeechobee, Hardee, Highlands, Gilchrist and Lafayette counties and are huge economic engines for these rural areas.

How is Florida dairy farmer pay price calculated?

Class 1 — Fluid Milk	Perishable and thus should have the highest dairy price. 84% of Florida-produced milk is used for Class 1 purposes.
Class 2 - Soft Products	Ice cream, cottage cheese and yogurt. Approximately 12%-15% of the milk produced in Florida is processed as Class 2. Publix Supermarkets makes its own brand of Class 2 products, largely at its Lakeland, Florida facility.
Class 3 - Cheese	Few niche players in Florida produce cheese
Class 4 – Butter and Milk Powder	No butter/powder manufacturing plants in Florida







Florida Dairy Farmers Accustomed to Adversity & Then Came COVID-19



Immediate Impacts of COVID-19

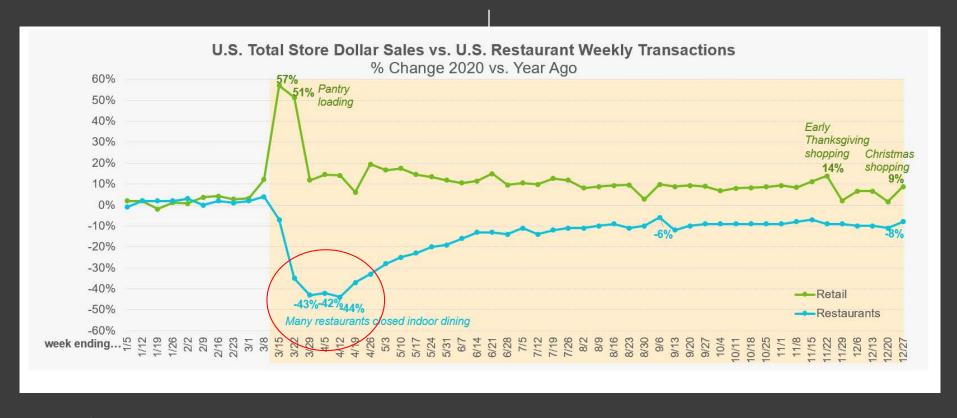
- April and May 2020: Florida Dairy Farms made headlines with dumping more than 300 tanker loads of milk.
- Shutdowns of schools, restaurants, purchase restrictions impacted demand; there was no place to send the milk.
- Florida Dairy Farms lost more than \$100 million in 2020.
- CFAP covered a fraction of the losses.

Long-Term Impacts of COVID-19

- COVID-19 altered the demand across classes of milk.
- Closure of restaurants and schools reduced demand for fluid milk.
- USDA Food Box Program and large cheese donations affected supply/demand for soft products and cheese.
- Florida farms that regularly produce fluid/drinkable milk continue to see price decreases because of this market/supply distributions.



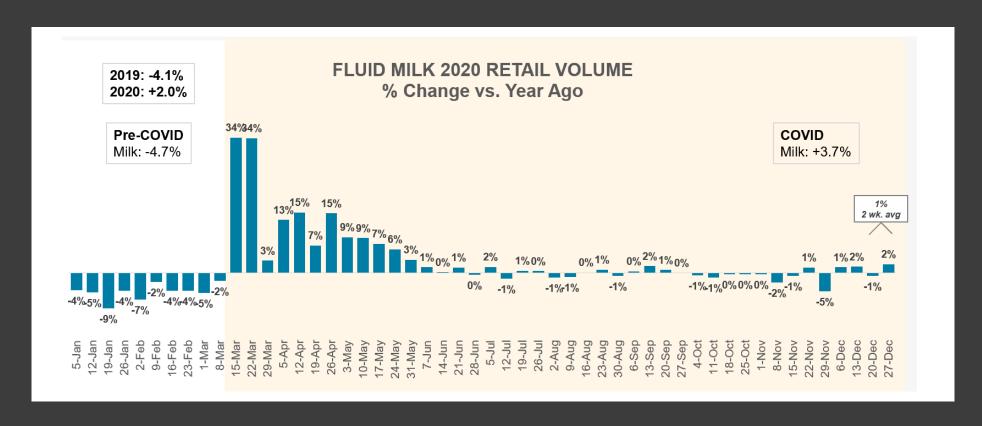
Radical Spending Shift: Restaurant to Retail



Source: Retail: IRI Source: Foodservice: The NPD Group/ CREST® Performance Alerts Restaurant weekly transactions for 75 chains measured

Disclosed with permission of The NPD Group solely for the purpose for which it is being provided by DMI. The reproduction, dissemination or use of this information for any other purpose is strictly prohibited without NPD's prior written consent

Fluid Milk Retail Volume Was Up 2% In 2020

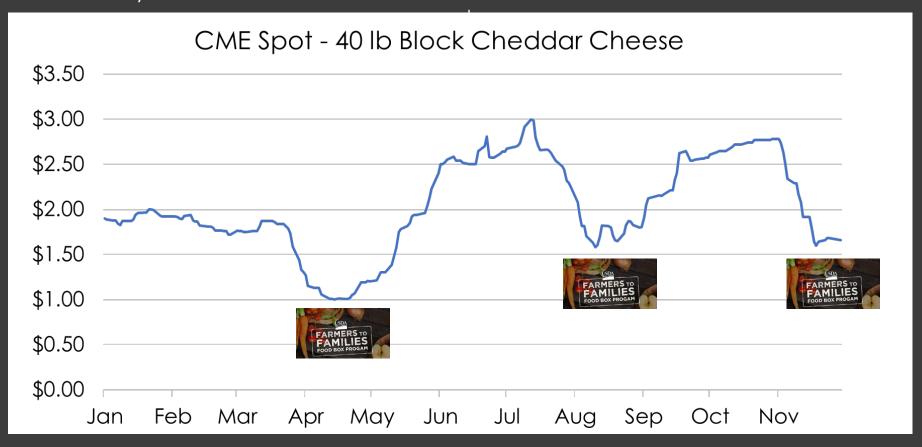


IRI DMI/MilkPEP/DFW/CMAB custom database, Total US Multi Outlet + Convenience 2020: 52 weeks ending 12-27; PRE-COVID: 2020 through 3-8; COVID: 3-9-2020 to 12-27-2020 2-week averages are weighted averages

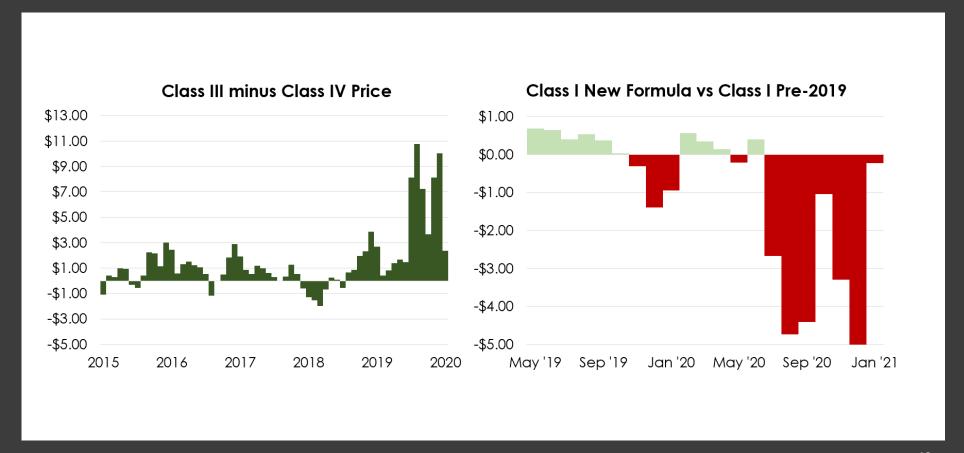
Domestic Retail Dairy Sales

Segment	March 15	March 29	April 5	Nov 2020	YTD Nov 29
Fluid Milk	+33%	+3.4%	+14%	-2.1%	+2.0%
Cheese	+62%	+26%	+33%	+9.0%	+13.6%
Butter	+85%	+59%	+73%	+4.6%	+23.1%
Yogurt	+41%	-7%	-2%	+3.4%	+3.4%

USDA Food Box Policy Induced Market Volatility In Cheese Prices



Class I Price Performance







Other Major Economic Factors We Are Facing

- Input costs increasing
- \$15 minimum wage increase
- Dean Foods and Borden bankruptcies
- Ethanol Impacts to Feed Costs
- Regulatory Compliance Costs

Action Needed:
Protect
Long-Term
Sustainability
of Florida's
Milk Supply

- Florida farms are interconnected to the life of consumers, environment and economy.
- A safe, healthy and fresh milk supply is essential to Florida families, especially children.
- The challenges of 2020 are an existential threat to Florida's dairy farms.



Step 1: Water Quality Enhancement Dairy Pilot Project

- Dairies have a rich history in stewardship of natural resources.
- Dairies are the most regulated of any agriculture sector.
- Larger dairies are permitted by DEP because of the manure production.
- There are many new technologies that can greatly reduce any impact we might have to water resources, but they are expensive to build and operate and the milk income on the farm can't fund.
- Pilot projects will provide much needed resources and will lead to many more dairies participating with your help in key environmental restorations areas.



Next Steps

- Establishment of some means for the State to bring in all stakeholders to discuss and plan the actions needed by the state to help advance this dairy sustainability initiative in the coming years.
- Secure more funding to support long-term environmental project planning, development, construction, operation, maintenance and monitoring costs for all dairies.
- Create state incentives to promote the purchase of milk produced in Florida as part of this new sustainable program.
- Create state incentives to promote the development of renewable energy on Florida dairy farms.
- Expand partnerships to connect the local milk supply to those communities in the state that need greater access to nutritious foods.

Vision

In Development & Needs Your Help to Become Reality

- Dairy production in Florida will achieve state environmental targets for both water and air quality to a level that is most economically and technically feasible.
- 100% of the dairies in the Okeechobee and Suwannee BMAPs (Basin Management Action Plans) are participating in advanced nutrient recovery and water conservation efforts.
- A network of renewable energy facilities developed on dairies that will reduce greenhouse gases while creating renewable energy via natural gas and electricity to power Florida's economy.
- More market opportunities for the dairy manure to be utilized as organic fertilizer and other sustainable uses.
- Dairy production, transportation, processing and packaging is done in such a way that is most sustainable as possible.
- Floridians have more appreciation for Florida dairies in providing safe, high quality, and socially responsible milk products.
- Florida dairy farm families have a stronger economic outlook and thus can make positive contributions to their local communities' economy.
- More Florida consumers in need of nutritious and fresh milk are provided more access through improved partnerships between the State, dairy supply chain and food banks.



APPEARANCE RECORD

(Deliver BOTH co	pies of this form to the	e Senator or Senate Professiona	l Staff conducting the meeting)	9
weeting Date				Bill Number (if applie	cable)
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Representing Mn /	Dairy	Fa Man	of Flex	18	,
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Job Title Farense	
Address 27725 SW 187 Aire	Phone
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Name <u>Granchen Stone</u>	_
Job Title <u>CEO</u> Big Moon Seafarm	<u>-</u> .
Address	Phone 785-370 -2422
Cldar Key Fl. 32625 City State Zip	Email gratchen a big moon sea farms. com
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Representing <u>Cedar Key Aquaculture</u>	ASSOC
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THE FLORIDA SENATE	11
APPEARANCE RECORD	1 7
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Name DAVIA SERDAN	~
Job Title STATES MAN CONCERNED	senion
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City State Zip	19550
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S-001 (10/14/14)

The Florida Senate BILL ANALYSIS AND FISCAL IMPACT STATEMENT

(This document is based on the provisions contained in the legislation as of the latest date listed below.)

	Prep	oared By: T	ne Professional S	Staff of the Commit	tee on Agriculture	Э
BILL:	SB 336					
INTRODUCER:	Senator Rouson					
SUBJECT:	Large-scal	e Agricult	ural Pollution	Reduction Pilot	Program	
DATE:	January 25	5, 2021	REVISED:			
ANAL	YST	STAF	F DIRECTOR	REFERENCE		ACTION
1. Argote		Becke	r	AG	Favorable	
2.				EN	•	
3.				AP		

I. Summary:

SB 336 creates a large-scale agricultural pollution reduction pilot program within the Department of Environmental Protection (DEP) in partnership with dairy farms to develop and maintain regional pollution reduction projects that eliminate water pollution in the state.

The bill establishes pilot program application and project selection requirements. All aspects of projects planned and developed must be available for inspection by the DEP, the Department of Agriculture and Consumer Services, and water management districts. The bill specifies that pilot program participants are presumed to comply with water quality standards and are eligible for certain permit terms and funding. The DEP is given discretionary authority to adopt rules to provide a general permit for the construction of systems and projects under certain circumstances.

The bill requires that the Office of Program Policy Analysis and Government Accountability evaluate the pilot program using specified minimum criteria and report its findings to the Legislature. The pilot program is repealed as of October 2, 2025, unless reviewed and continued by the Legislature.

The bill authorizes the DEP to grant general permits for certain pilot program participants.

The bill provides for a nonrecurring appropriation in the 2021-2022 fiscal year of \$1.3 million for the initial implementation of the program, of which \$800,000 is to be spent in the Lake Okeechobee Basin Management Action Plan and \$500,000 in the Suwannee Basin Management Action Plan.

This act takes effect July 1, 2021.

II. Present Situation:

Water Quality and Nutrients

Phosphorus and nitrogen are naturally present in water and are essential nutrients for the healthy growth of plant and animal life. The correct balance of both nutrients is necessary for a healthy ecosystem; however, excessive nitrogen and phosphorus can cause significant water quality issues. Animal manure contains high concentrations of organic material, nitrogen, phosphorus, and fecal bacteria, which can be harmful when absorbed into wastewater. Excessive nutrient loads may result in harmful algal blooms, nuisance aquatic weeds, and the alteration of the natural community of plants and animals. Dense, harmful algal blooms can also cause human health problems, fish kills, problems for water treatment plants, and impairment of the aesthetics and taste of waters. Growth of nuisance aquatic weeds tends to increase in nutrient enriched waters, which can impact recreational activities.¹

Total Maximum Daily Loads and Concentrated Agricultural Feeding Operations

A total maximum daily load (TMDL), which must be adopted by rule, is a scientific determination of the maximum amount of a given pollutant that can be absorbed by a waterbody and still meet water quality standards.² Waterbodies or sections of waterbodies that do not meet the established water quality standards are deemed impaired. Pursuant to the federal Clean Water Act, The DEP is required to establish a TMDL for impaired waterbodies.³ A TMDL for an impaired waterbody is defined as the sum of the individual waste load allocations for point sources and the load allocations for nonpoint sources and natural background.⁴ Point sources are discernible, confined, and discrete conveyances including pipes, ditches, and tunnels.⁵ Nonpoint sources are unconfined sources that include runoff from agricultural lands or residential areas.⁶

Concentrated agricultural feeding operations (CAFOs)⁷ are facilities where large numbers of livestock or poultry animals are confined for various purposes which include feeding, breeding, training, milking, egg production, meat production, and more. Facilities that have fewer than the

¹ The Environmental Protection Agency, *The Problem*, https://www.epa.gov/nutrientpollution/problem (last visited Jan. 26, 2021).

² The Florida Department of Environmental Protection, *Total Maximum Daily Loads Program*, https://floridadep.gov/dear/water-quality-evaluation-tmdl/content/total-maximum-daily-loads-tmdl-program (last visited Jan. 26, 2021).

³ See s. 403.067(1), F.S.

⁴ See s. 403.031(21), F.S.

⁵ Fla. Admin. Code R. 62-620.200(37). "Point source" is defined as "any discernible, confined, and discrete conveyance, including any pipe, ditch, channel, tunnel, conduit, well, discrete fissure, container, rolling stock, concentrated animal feeding operation, landfill leachate collection system, vessel or other floating craft from which pollutants are or may be discharged." Nonpoint sources of pollution are sources of pollution that are not point sources. Nonpoint sources can include runoff from agricultural lands or residential areas; oil, grease and toxic materials from urban runoff; and sediment from improperly managed construction sites.

⁶ *Id*.

⁷ Florida Livestock Agents Group, *Spring Ranchers Forum*, UF-IFAS, https://extadmin.ifas.ufl.edu/media/extadminifasufledu/cflag/image/docs/pdfs/spring-ranchers-forum/2014/2014Proceedings.pdf (last visited Jan. 26, 2021).

threshold number of animals are referred to as Animal Feeding Operations (AFOs). The confinement of a large number of animals in a relatively small area can cause a manure build up, which can impact TMDLs. Because of their potential to be significant pollution sources, CAFOs nationwide are subject to federal and state wastewater permitting. CAFOs are regulated under the National Pollutant Discharge Elimination System (NPDES), which was created as a portion of the federal Clean Water Act. NPDES rules require CAFOs to obtain wastewater permits if they discharge pollutants to surface water.

The DEP oversees the regulation of dairy farms through the issuance of permits for their centralized wastewater management streams in areas which contain CAFOs. ¹² State waste disposal regulations are designed to work in conjunction with animal feeding operation rules so that facilities permitted under animal feeding operation rules will be exempt from solid waste permit requirements. ¹³

Basin Management Action Plans and Best Management Practices

Basin management action plans (BMAPs) are one of the primary mechanisms DEP uses to achieve TMDLs. BMAPs are plans that address the entire pollution load, including point and nonpoint discharges, for a watershed. BMAPs generally include:

- Permitting and other existing regulatory programs, including water quality based effluent limitations;
- Best Management Practices (BMPs) and non-regulatory and incentive-based programs, including cost-sharing, waste minimization, pollution prevention, agreements, and public education;
- Public works projects, including capital facilities; and
- Land acquisition.¹⁴

Agricultural BMPs

Agricultural BMPs are practical measures that agricultural producers undertake to reduce the impacts of fertilizer and water use and otherwise manage the landscape to further protect water resources. BMPs are developed using the best available science with economic and technical consideration and, in certain circumstances, can maintain or enhance agricultural productivity.¹⁵

⁸ The threshold is defined as animals that have been, are, or will be stabled or confined and fed or maintained for a total of 45 days or more in any 12-month period; and when crops, vegetation, forage growth, or post-harvest residues cannot be sustained in the normal growing season over any portion of the lot or facility due to animal activity. Florida Department of Agriculture and Consumer Services, *Water Quality/ Quantity Best Management Practices for Florida Dairy Operations, available at* https://www.fdacs.gov/ezs3download/download/64582/1525731/Media/Files/Agricultural-Water-Policy-Files/Best-Management-Practices/dairyBMPFinal.pdf (last visited Jan. 26, 2021).

⁹ Fla. Admin. Code R. 62-620; Florida Department of Environmental Protection, *Animal Feeding Operations*, available at https://floridadep.gov/water/industrial-wastewater/content/animal-feeding-operations (last visited Jan. 26, 2021).

¹⁰ The United States Environmental Protection Agency, *National Pollutant Discharge Elimination System*, *available at* https://www.epa.gov/npdes (last visited Jan. 26, 2021).

¹¹ 33 U.S.C. §1251 et eq. (1972).

¹² See s. 403.707, F.S.

¹³ *Id*.

¹⁴ See s. 403.067(7), F.S.

¹⁵ Florida Department of Agriculture and Consumer Services Office of Agricultural Water Policy, *Status of Implementation of Agricultural Nonpoint Source Best Management Practices*, 3, (Jul. 1, 2019), *available at*

Those areas of dairies not regulated through DEP permits are enrolled in the Department of Agriculture and Consumer Services (DACS) Office of Agricultural Water Policy's (OAWP) BMP program. ¹⁶ Since the BMP program was implemented in 1999, ¹⁷ DACS has adopted 11 BMP manuals that cover nearly all major agricultural commodities in Florida. According to the annual report on BMPs prepared by DACS, approximately 54 percent of agricultural acreage is enrolled in the DACS BMP program statewide. ¹⁸

Producers implementing BMPs receive a presumption of compliance with state water quality standards for the pollutants addressed by the BMPs¹⁹ and those who enroll in the BMP program become eligible for technical assistance and cost-share funding for BMP implementation. To enroll in the BMP program, producers must meet with the OAWP to determine the BMPs that are applicable to their operation and submit a Notice of Intent to Implement the BMPs, along with the BMP checklist from the applicable BMP manual.²⁰ Any cost share projects for nutrient pollution reduction are currently funded through existing DEP and DACS cost share programs via the cooperative agricultural regional water quality improvement element.²¹

III. Effect of Proposed Changes:

Section 1 creates s. 403.068, F.S., to establish a large-scale agricultural pollution reduction pilot program (pilot program) within the DEP which works in conjunction with dairy farms²² to develop and maintain regional pollution reduction projects that eliminate water pollution in the state.

Pilot Program Application and Selection

A pilot program applicant must submit an application to the DEP which includes the following information:

https://www.fdacs.gov/ezs3download/download/84080/2481615/Media/Files/Agricultural-Water-Policy-Files (last visited Jan. 26, 2021).

¹⁶ Section 403.061, F.S. DEP has the power and the duty to control and prohibit pollution of air and water in accordance with the law and rules adopted and promulgated by it. Furthermore, s. 403.061(21), F.S., allows DEP to advise, consult, cooperate, and enter into agreements with other state agencies, the federal government, other states, interstate agencies, etc.

¹⁷ The program was voluntary from 1999-2005. In 2005, the Florida Legislature modified the law requiring agricultural producers to adopt BMPs or conduct water quality monitoring.

¹⁸ Florida Department of Agriculture and Consumer Services Office of Agricultural Water Policy, *Status of Implementation of Agricultural Nonpoint Source Best Management Practices*, 2, (Jul. 1, 2019), *available at https://www.fdacs.gov/ezs3download/download/84080/2481615/Media/Files/Agricultural-Water-Policy-Files/Status-of-Implementation-of-BMPs-Report-2019.pdf* (last visited Jan. 26, 2021).

¹⁹ See s. 403.067(7), F.S.

²⁰ Florida Department of Agriculture and Consumer Services Office of Agricultural Water Policy, *Status of Implementation of Agricultural Nonpoint Source Best Management Practices*, 3, (Jul. 1, 2019), *available at* https://www.fdacs.gov/ezs3download/84080/2481615/Media/Files/Agricultural-Water-Policy-Files/Status-of-Implementation-of-BMPs-Report-2019.pdf (last visited Jan. 26, 2021)

²¹ DACS works with the U.S. Department of Agriculture's Natural Resources Conservation Service, FDEP, water management districts, and soil and water conservation districts to provide funding to assist producers in implementing Best Management Practices. DACS prioritizes the use of cost share funding for projects and practices that provide the greatest benefits to water resources. *See* s. 403.067(7)(e).

²² Defined as any place or premises where one or more cows, goats, sheep, water buffalo, or other hooved mammals are kept and from which a part or all of the milk is provided, sold, or offered for sale. *See* s. 502.012 (2), F.S.

• A plan for the design, construction, operation, management, maintenance, and monitoring of pollution reduction;

- A financial plan that includes financial commitments for the development and long-term maintenance of the pollution reduction project(s), which may include a cooperative agreement among multiple dairy farms to collectively pool resources to support systems designed to capture, reuse, and treat all storm water to reduce nutrient loading to waters of the state; and
- A plan to reduce nutrient loading to waters of the state completely or to insignificant levels for each participating dairy farm.

The DEP is responsible for selecting projects to move forward and each of these projects are subject to DEP review and comment. All aspects of projects planned and developed must be available for inspection by the DEP, the DACS, and water management districts.

Participation in the Pilot Program

Participation in the pilot program results in:

- A rebuttable presumption that the dairy farms participating in the project comply with water quality standards;
- Permit issuance of up to 20 years unless inconsistent with federal law;
- Eligibility for state funding under this section and s. 403.067(7)(e), F.S.; and
- Eligibility for self-certification of the pilot program project.

The DEP is given discretionary authority to provide a general permit that authorizes the construction of the approved pilot program projects. As a part of the general permit, the pilot program projects are permitted to proceed without any further agency action if, before construction begins, an electronic self-certification is submitted to the DEP or water management district which certifies that the proposed system was designed by a Florida registered professional who has certified that the proposed system will not:

- Impact wetlands or surface waters;
- Contain activities conducted in, on, or over wetlands or other surface waters;
- Contain drainage facilities that include pipes having diameters greater than 24 inches and will not use pumps in any manner;
- Be a part of a larger common plan, development, or sale;
- Cause or contribute to adverse water quantity or flooding impacts to receiving water and adjacent lands;
- Cause or contribute to adverse impacts to existing surface water storage and conveyance;
- Cause or contribute to violation of state water quality standards; or
- Cause or contribute to an adverse impact to the maintenance of surface or groundwater flows established pursuant to s. 372.042, F.S., or a work of the district established pursuant to s. 373.086, F.S.

The DEP shall authorize rules to implement this section.

Pilot Program Evaluation

By June 30, 2024, the Office of Program Policy Analysis and Government Accountability shall evaluate the pilot program and report its findings to the President of the Senate and Speaker of the House of Representatives. The report should include, at minimum, costs associated with the pilot program and the level of nutrient loading into the waters of the state by properties involved in the pilot program.

Other Provisions

The pilot program is repealed as of October 2, 2025, unless reviewed and continued by the Legislature. Commitments and benefits that result from the pilot program shall continue to be binding for all partnerships entered into before the repeal date unless or until the department terminates the partnership.

Section 2 amends s. 403.814, F.S., which outlines terms for general permits and delegation, to add subsection 13 which allows the DEP to grant general permits for projects that are part of a department-approved pilot program pursuant to s. 403.068, F.S.

Section 3 provides for a nonrecurring appropriation in the 2021-2022 fiscal year of \$1.3 million for the initial implementation of the program, of which \$800,000 is allocated to the Lake Okeechobee Basin Management Action Plan and \$500,000 is allocated to the Suwannee Basin Management Action Plan.

Section 4 provides that this act shall take effect July 1, 2021.

IV. Constitutional Issues:

A. Municipality/County Mandates Restrictions:

Not applicable. The bill does not require counties and municipalities to spend funds, reduce counties' or municipalities' ability to raise revenue, or reduce the percentage of state tax shared with counties and municipalities.

B. Public Records/Open Meetings Issues
--

None.

C. Trust Funds Restrictions:

None.

D. State Tax or Fee Increases:

None.

E. Other Constitutional Issues:

None.

V. Fiscal Impact Statement:

A. Tax/Fee Issues:

None.

B. Private Sector Impact:

Indeterminate.

C. Government Sector Impact:

The pilot program is contingent upon legislative appropriation in the amount of \$1.3 million.

The bill has an indeterminate fiscal impact on the DEP, the DACS, and water management districts for administrative costs incurred as a result of the creation and implementation of the program.

VI. Technical Deficiencies:

None.

VII. Related Issues:

None.

VIII. Statutes Affected:

This bill substantially amends section 403.814 of the Florida Statutes.

This bill creates section 403.068 of the Florida Statutes.

IX. Additional Information:

A. Committee Substitute – Statement of Changes:

(Summarizing differences between the Committee Substitute and the prior version of the bill.)

None.

B. Amendments:

None.

This Senate Bill Analysis does not reflect the intent or official position of the bill's introducer or the Florida Senate.

By Senator Rouson

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19-00643-21 2021336

A bill to be entitled An act relating to a large-scale agricultural pollution reduction pilot program; creating s. 403.068, F.S.; creating a large-scale agricultural pollution reduction pilot program within the Department of Environmental Protection as a partnership with dairy farms for a specified purpose; providing pilot program application and project selection requirements; providing that projects must be available for inspection by the department, the Department of Agriculture and Consumer Services, and water management districts; specifying that pilot program participants are presumed to comply with water quality standards and are eligible for certain permit terms and funding; authorizing the department to adopt rules to provide a general permit for the construction of systems and projects under certain circumstances; requiring the Office of Program Policy Analysis and Government Accountability to evaluate the pilot program by a specified date using specified minimum criteria and report its findings to the Legislature; providing for the future repeal of the pilot program unless reviewed and saved from repeal by the Legislature; amending s. 403.814, F.S.; authorizing the department to grant general permits for certain department-approved large-scale dairy farm pollution reduction pilot program participants; providing an appropriation; providing an effective date.

Page 1 of 6

 ${\tt CODING:}$ Words ${\tt stricken}$ are deletions; words ${\tt \underline{underlined}}$ are additions.

Florida Senate - 2021 SB 336

	19-00643-21 2021336
30	Be It Enacted by the Legislature of the State of Florida:
31	
32	Section 1. Section 403.068, Florida Statutes, is created to
33	read:
34	403.068 Large-scale agricultural pollution reduction pilot
35	program
36	(1) There is created within the department a large-scale
37	agricultural pollution reduction pilot program as a partnership
38	with dairy farms, as defined in s. 502.012. The purpose of the
39	pilot program is to develop and maintain regional pollution
40	reduction projects that are designed to eliminate pollution to
41	waters of the state.
42	(2) A pilot program applicant must submit an application to
43	the department in a format prescribed by the department. The
44	application must include all of the following information:
45	(a) A plan for the design, construction, operation,
46	management, maintenance, and monitoring of pollution reduction
47	from the agricultural properties that are participating in the
48	project.
49	(b) A financial plan, including financial commitments for
50	the development and long-term maintenance of the pollution
51	reduction project or projects. The financial plan may include a
52	cooperative agreement among multiple dairy farms to collectively
53	<pre>pool resources to support systems designed to capture, reuse,</pre>
54	and treat all stormwater to reduce nutrient loading to waters of
55	the state.
56	(c) A plan to reduce nutrient loading to waters of the
57	state completely or to negligible levels for each participating
58	dairy farm.

Page 2 of 6

19-00643-21 2021336

(3) Selection of projects shall be made at the discretion of the department, and all aspects of selected projects are subject to department review and comment. All aspects of projects planned and developed pursuant to this section must be available for inspection by the department, the Department of Agriculture and Consumer Services, and water management districts.

- (4) A participant in a department-approved regional pollution reduction project that meets the requirements of this section and that operates in accordance with all rules and plans applicable to such project shall:
- (a) Have a rebuttable presumption that the dairy farms participating in the project comply with water quality standards;
- (b) Unless inconsistent with federal law, receive a permit duration of up to 20 years;
 - (c) Be eligible for state funding pursuant to this section;
- $\frac{\text{(d) If the project is incorporated into the applicable}}{\text{basin management action plan, be eligible for state funding}} \\ \\ \text{pursuant to s. 403.067(7)(e); and}$
- (e) Be eligible for self-certification pursuant to paragraph (5)(a) for systems and projects constructed under the department-approved regional pollution reduction project.
 - (5) The department:

(a) May adopt rules to provide a general permit pursuant to s. 403.814(13) that authorizes the construction of the systems and projects that are part of a department-approved project.

Such construction projects may proceed without any further agency action by the department or water management district if,

Page 3 of 6

 ${\tt CODING:}$ Words ${\tt stricken}$ are deletions; words ${\tt \underline{underlined}}$ are additions.

Florida Senate - 2021 SB 336

	19-00643-21 2021336
88	before construction begins, an electronic self-certification is
89	submitted to the department or water management district which
90	certifies that the proposed system was designed by a Florida
91	registered professional and that the registered professional has
92	certified that the proposed system will meet the following
93	additional requirements:
94	1. Activities will not impact wetlands or surface waters;
95	2. Activities are not conducted in, on, or over wetlands or
96	other surface waters;
97	3. Drainage facilities will not include pipes having
98	diameters greater than 24 inches, or the hydraulic equivalent,
99	and will not use pumps in any manner;
100	4. The project is not part of a larger common plan,
101	development, or sale; and
102	5. The project does not:
103	a. Cause or contribute to adverse water quantity or
104	flooding impacts to receiving water and adjacent lands;
105	b. Cause or contribute to adverse impacts to existing
106	surface water storage and conveyance;
107	c. Cause or contribute to violation of state water quality
108	standards; or
109	d. Cause or contribute to an adverse impact to the
110	<pre>maintenance of surface or groundwater flows established pursuant</pre>
111	to s. 373.042 or a work of the district established pursuant to
112	<u>s. 373.086.</u>
113	(b) Shall adopt rules to implement this section.
114	(6) By June 30, 2024, the Office of Program Policy Analysis
115	and Government Accountability shall evaluate the pilot program
116	$\underline{\text{created pursuant to this section and report its findings to the}}$

Page 4 of 6

2021336

19-00643-21

117 President of the Senate and the Speaker of the House of 118 Representatives. The report shall examine, at a minimum, the 119 costs associated with pilot program projects and the level of 120 nutrient loading into the waters of the state by properties 121 participating in this pilot program. 122 (7) This section shall stand repealed on October 2, 2025, 123 unless reviewed and saved from repeal through reenactment by the 124 Legislature. Any commitments entered into or benefits received 125 pursuant to this section shall continue to be binding for any 126 project partnerships entered into before the repeal date unless 127 or until the department terminates the project partnership. 128 Section 2. Subsection (13) is added to section 403.814, 129 Florida Statutes, to read: 130 403.814 General permits; delegation.-131 (13) The department may grant general permits for projects 132 that are part of a department-approved large-scale dairy farm 133 pollution reduction pilot program pursuant to s. 403.068. 134 Section 3. For the 2021-2022 fiscal year, the sum of 135 \$1,300,000 in nonrecurring funds is appropriated from the 136 General Revenue Fund to the Department of Environmental 137 Protection for the purpose of large-scale dairy farm pollution 138 reduction projects approved pursuant to s. 403.068, which shall 139 be allocated as follows: 140 (1) The sum of \$800,000 shall be allocated to a project or 141 projects located within the Okeechobee Basin Management Action 142 Plan. 143 (2) The sum of \$500,000 shall be allocated to a project or 144 projects located within the Suwanee Basin Management Action 145 Plan.

Page 5 of 6

CODING: Words stricken are deletions; words underlined are additions.

Florida Senate - 2021 SB 336

19-00643-21 2021336__ 146 Section 4. This act shall take effect July 1, 2021.

Page 6 of 6

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting) Meeting Date Bill Number (if applicable) Amendment Barcode (if applicable) Name Job Title Address State Speaking: For Against Information Waive Speaking: In Support (The Chair will read this information into the record.) Appearing at request of Chair: Yes Lobbyist registered with Legislature: While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard. This form is part of the public record for this meeting.

APPEARANCE RECORD
(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting) We sting Date The staff conducting the meeting of this form to the Senator or Senate Professional Staff conducting the meeting of the staff conducting the staff conducting the meeting of the staff conducting the st
Meeting Date Bill Number (if applicable)
Topic
Name DAVID SERDAR Comp-Ourva
Job Title Kedened (in a rescrat CERT Head Change Hork
Address Of Winteria (Lew On Phone 352805659)
Street Street Pl 3473 Email Goffendaux 1955 City State Zip Email Goffendaux 1955
State Zip
Speaking: For Against Information Waive Speaking: In Support Against (The Chair will read this information into the record.)
Representing ACLUSS
Appearing at request of Chair: Yes No Lobbyist registered with Legislature: Yes No
While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

S-001 (10/14/14)

This form is part of the public record for this meeting.

The Florida Senate

BILL ANALYSIS AND FISCAL IMPACT STATEMENT

(This document is based on the provisions contained in the legislation as of the latest date listed below.)

	Prepared	By: The Professional	Staff of the Commit	tee on Agricultur	е
BILL:	SB 374				
INTRODUCER:	Senator Bradley	y			
SUBJECT:	Fair Repair of A	Agricultural Equipa	ment		
DATE:	January 25, 202	21 REVISED:			
ANAL	/ST	STAFF DIRECTOR	REFERENCE		ACTION
l. Argote	В	Becker	AG	Favorable	
2.			CM		
3.		_	RC		

I. Summary:

SB 374 creates the "Agricultural Equipment Fair Repair Act" requiring original equipment manufacturers of agricultural equipment to provide certain manufacturing, diagnostic, and repair information to independent repair providers and owners. Original equipment manufacturers are prohibited from excluding certain information concerning security-related functions. The bill does not apply to motor vehicle manufacturers or motor vehicle dealers. Additionally, a civil penalty may be collected from any original equipment manufacturer who is found to be in violation.

The bill takes effect July 1, 2021.

II. Present Situation:

Agricultural Equipment Manufacturers and Dealers Act

S. 686.401, F.S., states that the distribution and sale of equipment primarily designed for or used in agriculture affects the general economy of the state, the public interest, and the public welfare. It is therefore deemed necessary to regulate the conduct of manufacturers, distributors, and dealers of agricultural equipment doing business in Florida in order to prevent fraud, unfair business practices, unfair methods of competition, impositions, and other abuses upon its citizens. Currently, the State does not regulate the distribution of information related to manufacturing, diagnostic, and repair between original equipment manufacturers (OEM) and independent repair providers and owners.

¹ See ch. 686.401, F.S.

 $^{^{2}}$ Id.

Right to Repair Legislation

Over 32 states have considered right to repair legislation and 20 of those states introduced legislation in 2019 alone. Though related to vehicle manufacturers, Massachusetts3 has been the only state successful in this endeavor to date. Georgia, New York, Washington, Missouri, Kansas, and Nebraska are among the states that have introduced legislation surrounding the availability of diagnostic and repair information to any independent repair provider or owner of products manufactured by an OEM.

Massachusetts

Mass. Gen. Laws Ann. ch. 165, § 93K (2013)¹⁰ requires vehicle owners and independent repair facilities in Massachusetts to have access to the same vehicle diagnostic and repair information made available to the manufacturers, dealers located in Massachusetts, and authorized repair facilities. This legislation includes provisions similar to that of SB 374, including protections surrounding trade secrets and the terms of an authorized repair agreement.

Association of Equipment Manufacturers and Equipment Dealers Association

The Association of Equipment Manufacturers and the Equipment Dealers Association created R2R Solutions¹¹ which compiles maintenance, diagnostic, and repair information for tractors and combines.¹² The publication is available online and includes access to manuals, product guides, product service demonstrations, fleet management information, and more. R2R Solutions provides owners with access to descriptions for fault codes on equipment, allowing owners the ability to choose whether to repair machinery independently or turn to an authorized repair provider.

III. Effect of Proposed Changes:

The Agricultural Equipment Fair Repair Act

The bill creates s. 686.35, F.S., known as the "Agricultural Equipment Fair Repair Act." The bill requires that original equipment manufacturers (OEM) provide diagnostic and repair documentation, including updates and corrections to embedded software, to any independent repair provider or owner of equipment manufactured by the OEM. Such information must be available free of charge or provided to an independent repair provider or owner in the same manner that the OEM would divulge such information to an authorized repair provider.

³ Mass. Gen. Laws Ann. ch. 165, § 93K (2013).

⁴ Georgia HB 286 (2019).

⁵ New York SB 710 (2020).

⁶ Washington HB 1342 (2020).

⁷ Missouri HB 1079 (2019).

⁸ Kansas HB 2122 (2017).

⁹ Nebraska LB 67 (2017).

¹⁰ Mass. Gen. Laws Ann. ch. 165, § 93K (2013).

¹¹ Association of Equipment Manufacturers and Equipment Dealers Association, *Right to Repair Solutions*, R2R Solutions.org, https://r2rsolutions.org/ (last visited Jan. 26, 2021).

¹² Association of Equipment Manufacturers, *Right to Repair*, https://www.aem.org/advocacy-old/right-to-repair (last visited Jan. 26, 2021).

Following the dissemination of this information, the OEM is not responsible for the content and functionality of such aftermarket diagnostic tools, diagnostics, or service information systems.

Definitions

The bill provides definitions for the terms:

- Authorized repair provider,
- Embedded software,
- Equipment,
- Fair and reasonable terms,
- Firmware,
- Independent repair provider,
- Motor vehicle.
- Motor vehicle dealer,
- Motor vehicle manufacturer.
- Original equipment manufacturer,
- Owner,
- Part, and
- Trade secret.

Information Concerning Security-Related Functions

The bill requires that diagnostic, service, and repair documentation needed to reset a security-related electronic function be provided to an owner or independent repair provider as long as this documentation is not excluded under the terms defined within this bill. If so, the necessary documentation must be obtained by an owner or independent repair provider through the appropriate secure data release systems.

Exclusions

The bill explicitly does not:

- Require that an OEM divulge a trade secret.
- Interfere with the terms of an agreement between the OEM and an authorized repair provider with the exception of any provision within the agreement that waives, avoids, restricts, or limits and OEM's compliance with the terms defined within this bill.
- Require that OEMs or authorized repair providers give an owner or independent repair
 provider access to non-diagnostic and repair documentation provided by an OEM to an
 authorized repair provider pursuant the terms of an authorized repair agreement.
- Apply to motor vehicle manufacturers, any product or service of a motor vehicle manufacturer, or motor vehicle dealers.

Other Provisions

The bill provides that any OEM found in violation is liable to a civil penalty of not more than \$500 for each violation.

Effective Date

This bill takes effect July 1, 2021.

IV. Constitutional Issues:

A. Municipality/County Mandates Restrictions:

None.

B. Public Records/Open Meetings Issues:

None.

C. Trust Funds Restrictions:

None.

D. State Tax or Fee Increases:

None.

E. Other Constitutional Issues:

None.

V. Fiscal Impact Statement:

A. Tax/Fee Issues:

None.

B. Private Sector Impact:

Original equipment manufacturers may be susceptible to liability if modifications are made on equipment that result in serious injury. Original equipment manufacturers may also be subject to a decrease in revenue related to repairs as owners will be authorized to seek repair services from independent repair providers and may be subject to a civil penalty of not more than \$500.

Owners of equipment will acquire the ability to maintain, service, repair, and rebuild their agricultural equipment on their own accord or by the repair shop of their choice as a result of the provisions implemented by this bill. This may cause a positive fiscal impact for owners as they will no longer bear the cost of transportation of faulty equipment to an authorized repair provider or dealer for service.

C. Government Sector Impact:

The bill creates a new civil penalty of not more than \$500, which may increase revenue if the provisions set forth by this bill are violated.

VI. Technical Deficiencies:

Line 41 defines "fair and reasonable terms," but that definition is not used in the substance of the bill.

VII. Related Issues:

As written, the bill allows equipment owners autonomy over repairs. Equipment owners will have the ability to make modifications that may lead to environmental, safety, and liability implications for customers and dealers.

VIII. Statutes Affected:

This bill creates section 686.35 of the Florida Statutes.

IX. Additional Information:

A. Committee Substitute – Statement of Changes:

(Summarizing differences between the Committee Substitute and the prior version of the bill.)

None.

B. Amendments:

None.

This Senate Bill Analysis does not reflect the intent or official position of the bill's introducer or the Florida Senate.

By Senator Bradley

5-00459-21 2021374

A bill to be entitled An act relating to the fair repair of agricultural equipment; providing a short title; creating s. 686.35, F.S.; defining terms; requiring original equipment manufacturers of agricultural equipment to provide certain manufacturing, diagnostic, and repair information to independent repair providers and owners; prohibiting the original equipment manufacturers from excluding certain information 10 concerning security-related functions; providing 11 construction and applicability; providing civil 12 liability; providing an effective date. 13

Be It Enacted by the Legislature of the State of Florida:

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Section 1. This act may be cited as the "Agricultural Equipment Fair Repair Act."

Section 2. Section 686.35, Florida Statutes, is created to read:

686.35 Fair repair of agricultural equipment.-

(1) As used in this section, the term:

- (a) "Authorized repair provider" means an individual or an entity that has an arrangement for a definite or indefinite period in which an original equipment manufacturer grants to a separate individual or entity a license to use a trade name, service mark, or related characteristic for the purpose of offering repair services under the name of the original equipment manufacturer.
 - (b) "Embedded software" means any programmable instructions

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 ${\tt CODING:}$ Words ${\tt stricken}$ are deletions; words ${\tt \underline{underlined}}$ are additions.

Florida Senate - 2021 SB 374

	5-00459-21 2021374
30	provided on firmware delivered with the equipment for the
31	purpose of equipment operation, including all relevant patches
32	and fixes made by the original equipment manufacturer for this
33	purpose. The term includes, but is not limited to, a basic
34	internal operating system, an internal operating system, a
35	machine code, an assembly code, a robot code, or a microcode.
36	(c) "Equipment" means digital electronic equipment, or a
37	part for such equipment, which is originally manufactured for
38	farm equipment, including combines, tractors, implements, self-
39	propelled equipment, and related attachments and implements, and
40	that is manufactured for distribution and sale in this state.
41	(d) "Fair and reasonable terms" means an equitable price in
42	light of relevant factors, including, but not limited to:
43	1. The net cost to the authorized repair provider for
44	similar information obtained from an original equipment
45	manufacturer, excluding any discounts, rebates, or other
46	incentive programs;
47	2. The cost to the original equipment manufacturer for
48	preparing and distributing the information, excluding any
49	research and development costs incurred in designing and
50	implementing, upgrading, or altering the product, but including
51	amortized capital costs for the preparation and distribution of
52	the information;
53	3. The price charged by other original equipment
54	manufacturers for similar information;
55	4. The price charged by original equipment manufacturers
56	for similar information before the launch of original equipment
57	manufacturer websites;
58	5. The ability of aftermarket technicians or shops to

Page 2 of 6

2021374 5-00459-21

afford the information;

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- 6. The means by which the information is distributed;
- 7. The extent to which the information is used, including the number of users and the frequency, duration, and volume of use; and
 - 8. Inflation.
- (e) "Firmware" means a software program or set of instructions programmed on a hardware device to allow the device to communicate with other computer hardware.
- (f) "Independent repair provider" means a person or business operating in this state which is not affiliated with an original equipment manufacturer or an original equipment manufacturer's authorized repair provider and which is engaged in the diagnosis, service, maintenance, or repair of equipment. However, an original equipment manufacturer meets the definition of an independent repair provider when such original equipment manufacturer engages in the diagnosis, service, maintenance, or repair of equipment that is not affiliated with the original equipment manufacturer.
- (g) "Motor vehicle" means any vehicle that is designed for transporting persons or property on a street or highway and certified by the motor vehicle manufacturer under all applicable federal safety and emissions standards and requirements for distribution and sale in the United States. The term does not include a motorcycle or a recreational vehicle or manufactured home equipped for habitation.
- (h) "Motor vehicle dealer" means a person or business that, in the ordinary course of business, is engaged in the selling or leasing of new motor vehicles to a person or business pursuant

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Florida Senate - 2021 SB 374

	5-00459-21 2021374
88	to a franchise agreement; is engaged in the diagnosis, service,
89	maintenance, or repair of motor vehicles or motor vehicle
90	engines pursuant to such franchise agreement; and has obtained a
91	license under s. 320.27.
92	(i) "Motor vehicle manufacturer" means a person or business
93	engaged in the manufacturing or assembling of new motor
94	vehicles.
95	(j) "Original equipment manufacturer" means a person or
96	business that, in the ordinary course of business, is engaged in
97	the selling or leasing of new equipment to a person or business
98	and is engaged in the diagnosis, service, maintenance, or repair
99	of such equipment.
100	(k) "Owner" means a person or business that owns or leases
101	a digital electronic product purchased or used in this state.
102	(1) "Part" means a replacement part, either new or used,
103	which the original equipment manufacturer makes available to the
104	authorized repair provider for purposes of effecting repair.
105	(m) "Trade secret" means anything tangible or intangible or
106	electronically stored or kept which constitutes, represents,
107	evidences, or records intellectual property, including secret or
108	confidentially held designs, processes, procedures, formulas,
109	inventions, or improvements or secret or confidentially held
110	scientific, technical, merchandising, production, financial,
111	business, or management information. The term also includes any
112	other trade secret as defined in 18 U.S.C. 1839, as such section
113	existed on January 1, 2020.
114	(2) For equipment sold and used in this state, the original

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Page 4 of 6

equipment manufacturer shall make available diagnostic and

repair documentation, including repair technical updates and

5-00459-21 2021374 117 updates and corrections to embedded software, to any independent 118 repair provider or owner of equipment manufactured by such 119 original equipment manufacturer. The information must be made available for no charge or provided in the same manner as the 120 original equipment manufacturer makes such diagnostic and repair 121 documentation available to an authorized repair provider. 122 123 Thereafter, the original equipment manufacturer is not 124 responsible for the content and functionality of such 125 aftermarket diagnostic tools, diagnostics, or service 126 information systems. 127 (3) Original equipment manufactured by the original equipment manufacturer which is sold or used in this state to 128 129 provide security-related functions may not exclude diagnostic, 130 service, and repair documentation that is necessary to reset a 131 security-related electronic function from information provided 132 to an owner or independent repair provider. If such 133 documentation is excluded under this section, the documentation 134 necessary to reset an immobilizer system or a security-related 135 electronic module must be obtained by an owner or independent 136 repair provider through the appropriate secure data release 137 systems. 138 (4) This section may not be construed to do any of the

(4) This section may not be construed to do any of the following:

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- $\underline{\mbox{(a) Require an original equipment manufacturer to divulge a}} \label{eq:continuous}$ trade secret.
- (b) Abrogate, interfere with, contradict, or alter the terms of an agreement executed and in force between an authorized repair provider and an original equipment manufacturer, including, but not limited to, the performance or

Page 5 of 6

 ${\bf CODING:}$ Words ${\bf stricken}$ are deletions; words ${\bf \underline{underlined}}$ are additions.

Florida Senate - 2021 SB 374

0	5-00459-21 2021374_
146	provision of warranty or recall repair work by an authorized
147	repair provider on behalf of an original equipment manufacturer
148	pursuant to such authorized repair agreement, except that any
149	provision in such an authorized repair agreement which purports
150	to waive, avoid, restrict, or limit an original equipment
151	manufacturer's compliance with this section is void and
152	unenforceable.
153	(c) Require original equipment manufacturers or authorized
154	repair providers to provide an owner or independent repair
155	provider access to nondiagnostic and repair documentation
156	provided by an original equipment manufacturer to an authorized
157	repair provider pursuant to the terms of an authorized repair
158	agreement.
159	(5) This section does not apply to motor vehicle
160	manufacturers, any product or service of a motor vehicle
161	manufacturer, or motor vehicle dealers.
162	(6) Any original equipment manufacturer found in violation
163	of this section is liable to a civil penalty of not more than
164	\$500 for each violation.
165	Section 3. This act shall take effect July 1, 2021.

Page 6 of 6

APPEARANCE RECORD

X T-6

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

SB 374
Bill Number (if applicable)

S-001 (10/14/14)

wieeling Date	Bill Number (if applicable)
Topic Fair Repair of Ag. Favipment	Amendment Barcode (if applicable)
Name Bob Long	· · · · · · · · · · · · · · · · · · ·
Job Title Territory Customer Support Mgr. W	John Deer
Job Title Territory Customer Support Mgr. w/ Address 5360 Cypress Dr. Street	Phone 859-471-1723
	Email long robert wo john deere, ca
Speaking: For Against Information Waive Speaking: (The Cha	peaking: In Support Against ir will read this information into the record.)
Representing John Deen	
Appearing at request of Chair: Yes No Lobbyist register	ered with Legislature: Yes X No
While it is a Senate tradition to encourage public testimony, time may not permit all meeting. Those who do speak may be asked to limit their remarks so that as many	persons wishing to speak to be heard at this persons as possible can be heard
This form is part of the public record for this meeting.	0.004/40/44/4

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Se	nate Professional Staff conducting the meeting)
Meeting Date	Bill Number (if applicable)
Topic Sepair of Ag Eguipm.	Amendment Barcode (if applicable)
Name Adam basiero	
Job Title Director of Legislative	Ascirs
Address 310 W College ful	Phone 392-9354299
Street FC	52301 Email adam bastord OSPA
City State	Zip
Speaking: For Against Information	Waive Speaking: In Support Against (The Chair will read this information into the record.)
Representing Lorica Farn	1 Burlay
Appearing at request of Chair: Yes No Lo	obbyist registered with Legislature: Yes No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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S-001 (10/14/14)

APPEARANCE RECORD	
(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)	
Meeting Date Bill Number (if applicable)	
Topic FAR REPAIR Day- Equip-Marment/Barcode (if applicable)	
Name DAVIOL SENDAN	
Job Title Conscience Sentan	
Address Ollwrighten Phone 352 805657	
Fruitland Pank of 3473/ Email Golfendave 1955	
Speaking: For Against Information Waive Speaking: In Support Against (The Chair will read this information into the record.)	
Representing +AMMLAS	
Appearing at request of Chair: Yes No Lobbyist registered with Legislature: Yes No	
While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.	

S-001 (10/14/14)

This form is part of the public record for this meeting.

Tallahassee, Florida 32399-1100

COMMITTEES:

Agriculture
Appropriations Subcommittee on Agriculture,
Environment, and General Government
Appropriations Subcommittee on Transportation,
Tourism, and Economic Development
Environment and Natural Resources

SELECT COMMITTEE:Select Committee on Pandemic Preparedness and Response

JOINT COMMITTEE:
Joint Administrative Procedures Committee

SENATOR LORANNE AUSLEY
3rd District

January 25, 2021

The Honorable Darryl Rouson Chair, Agriculture Committee Florida Senate 404 S Monroe ST 335 Knott Building Tallahassee, FL 32399-1100

Dear Chair Rouson:

I would respectfully request to be excused from your Agriculture Committee on Wednesday, January 27, 2021. Unfortunately, I was exposed to COVID-19 last Friday and am currently following CDC guidelines for testing and quarantining.

I am keenly interested in Wednesday's agenda, as these are topics that are really important to the 11 counties of Senate District 3 - particularly the update on the State Hemp program, and the presentations on food insecurity and COVID impacts on the agriculture industry. I intend to participate as fully as possible via the Florida Channel as I realize there are no current options for virtual participation. I will be available by phone should anyone need to reach me. I am looking forward to serving on this committee and so sorry I will miss being physically present at our first meeting.

Thank you for your consideration.

Sincerely, Loranse Ausley

Loranne Ausley Senate District 3

cc: Katherine Becker, Staff Director

Laureen Zaugg, Committee Administrative Assistant

REPLY TO:

☐ 20 East Washington Street, Suite D, Quincy, Florida 32351 (850) 627-0474

□ 202 Senate Building, 404 South Monroe Street, Tallahassee, Florida 32399-1100 (850) 487-5003

Senate's Website: www.flsenate.gov

CourtSmart Tag Report

Room: EL 110 Case No.: Type:

Caption: Senate Agriculture Committee Judge:

Started: 1/27/2021 9:01:06 AM

Ends: 1/27/2021 11:23:38 AM Length: 02:22:33

9:01:05 AM Meeting called to order

9:01:14 AM Roll Call

9:01:37 AM Quorum present

9:01:43 AM Senator Ausley has been excused, watching remotely

9:03:34 AM Member introductions

9:04:27 AM Senator Bradley talks about agriculture and rural communities

9:04:43 AM Senator Boyd-Manatee, Eastern Hillsborough County

9:05:11 AM Senator Perry-Alachua, Putnam, Marion County-lots of rural areas9:05:36 AM Senator Rodriguez-represents all agariculture areas in South Florida

9:06:12 AM Senator Polsky-Broward and Palm Beach County-Lots of agriculture including rice, sugar

9:07:00 AM Senator Thurston-Broward County-Importance of Agriculture to Florida

9:07:59 AM Issues to tackle-Farming, Best Management Practices, Covid safety, Food, Hemp 9:10:58 AM Update on State Hemp Program-Director Holly Bell, Florida Dept of Agriculture

9:12:36 AM SB 1020 was a big help, we started by workshopping the bill. All 5 rules were adopted.

9:15:06 AM First big harvest in June 2020.

9:16:43 AM There are several pilot projects conducted by Florida Universities.

9:18:24 AM More research is needed which is now high on the priority list.

9:23:15 AM Industry is regulated on a daily basis. Collaborating with FDLE to understand regulations.

9:24:01 AM We continue to go out and test products to make sure consumers are protected.

9:27:00 AM Ms. Bell discusses the successes they have had and which counties they are in.

9:28:30 AM Senator Boyd-Manufacturing facilities are getting growers from around the country?

9:29:08 AM Yes, not just Florida. Projection of 3-5 years on number of acres to expand?

9:29:41 AM Ms.Bell-Expect to grow in double digits in excess of 25%. More data to come.

9:30:24 AM Senator Rouson-Asks about technology.

9:32:03 AM Overview of Florida Department of Citurs by Executive Director Shannon Shepp

9:33:09 AM She also introduced Dr. Marisa Zansler.

9:34:03 AM Stand alone government agency for the State of Florida-Research, regulation and promo.

9:34:48 AM Mission-Maximize consumer demand for citrus products.

9:36:06 AM Discusses benefits of citrus-health, hydration rehydration.

9:39:27 AM They started new programs to promote citrus through an integrated approach.

9:45:03 AM FDOC Program Measurement by Dr. Zansler, Director of Econ. and Market Research 9:45:59 AM Increase the demand for Florida oranges. Average sales of orange juice has declined

9:46:31 AM due to promotional dollars. Since pandemic sales have increased.

9:48:24 AM Measuring preceptions of orange juice through consumer surveys.

9:48:57 AM Retail sales data model to see what return on investment is.

9:54:31 AM Senator Burgess-Fun fact-Dept of Citrus not located in Tallahassee. OJ helps body regulate

9:55:32 AM how quickly your body regulates sugar. Helps you control your insulin.

9:57:25 AM Thomas Mantz, President and CEO of Feeding Tampa Bay.

9:58:36 AM Robin Safely, Executive Director of Feeding America.

9:59:44 AM How food relief works in the local communities, pre and post covid.

10:00:27 AM They represent about 75% of all charitable feeding.

10:04:03 AM How do folks get out of the food line. We are always there if you need us.

10:04:42 AM Work with many agencies to provide programs to supply food to the needy.

10:06:28 AM 90% of those that come to the food bank have a job and a home, but wages are low.

10:12:42 AM What do we do to end hunger? We have workforce training programs, choose people **10:13:48 AM** that may have difficulty getting a job, we work with partners for food distribution.

10:14:47 AM We bring in case managers. Primary objective is to improve health. Food relief provides

10:24:41 AM long term healthcare.

10:25:41 AM Projected meal gap across Florida.

10:28:09 AM Senator Perry-How many people that come are on food stamps? No more than 4-5%.

10:29:26 AM Question on food deserts. Food insecure people don't buy healthy food. It doesn't seem

10:30:33 AM Food stores.

- Senator Rodriguesz-Commending Feeding America staff 10:31:57 AM 10:32:41 AM Senator Polsky-Visited location in Vero Beach and wants to say thank you. 10:33:34 AM Senator Bradley-Thank you for what you do. Senator Thurston-Thank you for your nutritional training. 10:34:41 AM 10:35:47 AM Senator Boyd-Wants to say thank you. David Serdar Fruitland Park-Concerned Senior Citizen 10:37:44 AM Presentation on the effect of Covid on the Agriculture Industry. 10:38:54 AM Dairy farmer and what is unique about the milk industry. 10:39:59 AM 10:41:13 AM 84% of Florida milk goes into a milk jug, not cheese or butter. 10:49:01 AM Homestead Florida farmer-they grow 2500 acres. Pandemic strikes and we had too many 10:50:01 AM crops Lots of crops were wasted due to hot weather and didn't want plants to die. 10:50:58 AM Prison system requested crops and shipping to prisons began. Stop relying on other 10:51:57 AM countries to feed our citizens and let American farmers protect our food source. 10:53:00 AM Tim Alderman, Alderman Farms-Palm Beach County-1200 acres-farmers gave a lot 10:53:59 AM of vegetables to food banks because everything shut down. The problem was nobody 10:55:15 AM wanted to pay to have pickers pick. Help get farm workers a vaccination. 10:57:03 AM Gretchen Stone-Aquaculture in Florida-Shelfish Farmer 10:59:54 AM Incredible loss due to pandemic. Senator Bradley-Good to see you and look forward to touring your facility. 11:02:43 AM 11:03:24 AM David Sertar - Fruitland Park - representing himself 11:04:34 AM 11:05:28 AM SB 374 by Senator Bradley on Fair Repair of Agricultural Equipment 11:06:09 AM Very costly and time consuming for farmers. Farmers should have the authority to 11:06:33 AM repair their own equipment and not have to go to the manufacturer for repairs. 11:07:04 AM This bill would be similar to what now happens with automobile repairs. Senator Boyd-Gives farmers a choice to go to dealer or any other facility correct? 11:07:25 AM 11:07:52 AM Yes that is exactly right. 11:08:19 AM Senator Thurston-Is this going to cause the dealer to increase the price? 11:09:10 AM No, I don't think so. 11:09:29 AM Bob Long-Fair Repair of Ag. Equipment-they oppose the package. 11:11:08 AM They do not want anyone to have access to the equipment software. Privacy concerns. Liability and safety concerns. Modified equipment could pose a serious threat to users. 11:11:37 AM 11:12:56 AM Adam Bosford-Florida Farm Bureau-This bill has given Farm Bureau ability to educate. 11:13:56 AM Working with John Deere to produce a webinar to discuss this issue. 11:15:19 AM Senator Burgess-Thank you for this legislation. Senator Bradley to close on bill-This is not a new system. Please support 11:16:20 AM 11:17:10 AM SB 374 reported favorably SB 336 by Senator Rouson-Large scale Agricultural Pollution Reduction Pilot Program 11:17:44 AM Senator Rouson-This bill is specifically for dairy farmers. Maintain pollution reduction 11:18:17 AM projects to stop pollution in waters. 11:19:15 AM 11:19:47 AM This is a pilot program and if it works to expand. 11:20:06 AM Senator Thurston-How would bill help dairy farmers. Help large scale producers of
- 11:20:41 AM dairy to reduce pollutants and provide aid and incentives.
- 11:21:20 AM Ray Hodge waives in support.
- 11:21:49 AM David Serdar-speaks on bill in support.
- 11:22:20 AM No debate
- 11:22:29 AM Senator Rouson waives close.
- 11:22:35 AM SB 336 reported favorably.
- 11:22:52 AM Senator Rouson moves the meeting adjourned. Meeting adjourned.