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### Education

**Senator Gruters, Chair**  
**Senator Jones, Vice Chair**

**Meeting Date:** Tuesday, February 16, 2021  
**Time:** 9:00—11:30 a.m.  
**Place:** Pat Thomas Committee Room, 412 Knott Building

**Members:** Senator Gruters, Chair; Senator Jones, Vice Chair; Senators Berman, Bradley, Broxson, Diaz, Hutson, Passidomo, Polsky, and Thurston

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**Public Testimony Will Be Received From Room A3 At The Donald L. Tucker Civic Center, 505 W Pensacola Street, Tallahassee, FL 32301**

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<td>SB 258</td>
<td>Internship Tax Credit Program; Designating the “Florida Internship Tax Credit Program”; providing a corporate income tax credit for qualified businesses employing degree-seeking student interns if certain criteria are met; specifying the amount of the credit a qualified business may claim per student intern, etc.</td>
<td>ED 02/16/2021 Favorable</td>
<td>Favorable Yeas 10 Nays 0</td>
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<td>SB 280</td>
<td>Cardiopulmonary Resuscitation Training in Public Schools; Providing that school districts are encouraged to provide basic training in first aid, including cardiopulmonary resuscitation, in specified grades; requiring school districts to provide basic training in first aid, including cardiopulmonary resuscitation, in specified grades; revising requirements for instruction in cardiopulmonary resuscitation, etc.</td>
<td>ED 02/16/2021 Favorable</td>
<td>Favorable Yeas 10 Nays 0</td>
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<td>SB 538 Polsky (Similar H 99)</td>
<td>Use of Epinephrine Auto-injectors on Public K-20 Campuses; Providing that state universities and Florida College System institutions are considered authorized entities for specified purposes relating to the emergency use of epinephrine auto-injectors; requiring, rather than authorizing, public schools to purchase or acquire a supply of epinephrine auto-injectors for specified purposes; requiring state universities and Florida College System institutions to purchase or acquire a supply of epinephrine auto-injectors for specified purposes, etc.</td>
<td>Favorable (Yeas 10 Nays 0)</td>
</tr>
<tr>
<td>4</td>
<td>SB 760 Burgess (Identical H 355)</td>
<td>Florida High School Athletic Association (FHSAA); Requiring the FHSAA to allow certain schools and home education cooperatives to maintain full membership in the association or to join by sport; prohibiting the FHSAA from discouraging such school or cooperative from simultaneously maintaining membership in another athletic association; requiring, rather than authorizing, the FHSAA to allow public schools to join other athletic associations, etc.</td>
<td>Favorable (Yeas 10 Nays 0)</td>
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Other Related Meeting Documents
The Florida Senate

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Meeting Date: 2/16/21

Bill Number (if applicable):

Amendment Barcode (if applicable):

Topic: Careers & Tech Education

Name: Henry Mack

Job Title: Chancellor

Address: 325 W. Gaines St.

Phone: ___________________________

Email: Henry.mack@fdeop.gov

City: Tallahassee

State: FL

Zip: 32399

Speaking: [ ] For [ ] Against [ ] Information

Waive Speaking: [ ] In Support [ ] Against

(The Chair will read this information into the record.)

Representing: Dept. of Education

Appearing at request of Chair: [ ] Yes [ ] No

Lobbyist registered with Legislature: [ ] Yes [ ] No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.

S-001 (10/14/14)
2/16/2021

Meeting Date

Topic: Programs of Strategic Emphasis

Name: Marshall Criser

Job Title: Chancellor

Address: 325 W. Gaines St. #1600

Phone: 850-681-0350

Email: Marshall.Criser@fsu.edu

Speaking: ☑ For ☐ Against ☑ Information

Representing: Florida University System/Board of Governors

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.

S-001 (10/14/14)
2/16/21

Meeting Date

The Florida Senate

APPEARANCE RECORD

Topic
Presentations on the alignment between postsecondary education and labor market demand

Name
Adrienne Johnston

Job Title
Workforce Services Division Director

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Tallahassee, FL 32399

Phone
850-245-7205

Email
adrienne.johnston@deo.myflorida.com

Speaking: [ ] For [ ] Against [✓] Information
Waive Speaking: [ ] In Support [ ] Against
(The Chair will read this information into the record.)

Representing
Department of Economic Opportunity

Appearing at request of Chair: [✓] Yes [ ] No
Lobbyist registered with Legislature: [ ] Yes [ ] No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.
I. Summary:

SB 258 creates the “Florida Internship Tax Credit Program” to authorize a tax credit of $2,000 for each degree-seeking student intern employed by a qualified business, up to a maximum of $10,000 in any taxable year, beginning in taxable years on or after January 1, 2022. The bill also provides a definition of a degree-seeking student intern, responsibilities for postsecondary educational institutions and the Department of Revenue, and an authorization to carry forward any unused portion of a tax credit.

The bill does not have an impact on state revenues in 2021-2022. A revenue estimating conference is required to estimate the recurring fiscal impact of the bill.

The bill takes effect on July 1, 2021.

II. Present Situation:

Internships

The National Association of Colleges and Employers (NACE) defines an internship as “a form of experiential learning that integrates knowledge and theory learned in the classroom with practical application and skill development in a professional setting. Internships give students the opportunity to gain valuable applied experience and make connections in professional fields they are considering for career paths; and give employers the opportunity to guide and evaluate talent.”

NACE further defines criteria to determine if an experience is a legitimate internship:2

- The experience must be an extension of the classroom: a learning experience that provides for applying the knowledge gained in the classroom. It must not be simply to advance the operations of the employer or be the work that a regular employee would routinely perform.
- The skills or knowledge learned must be transferable to other employment settings.
- The experience has a defined beginning and end, and a job description with desired qualifications.
- There are clearly defined learning objectives or goals related to the professional goals of the student’s academic coursework.
- There is supervision by a professional with expertise and educational or professional background in the field of the experience.
- There is routine feedback by the experienced supervisor.
- There are resources, equipment, and facilities provided by the host employer that support learning objectives/goals.

Internships are typically one-time work or service experiences related to the student’s major or career goal. The internship plan generally involves students working in professional settings under the supervision and monitoring of practicing professionals. Internships can be paid3 or unpaid,4 and the student may or may not receive academic credit for performing the internship.5

Florida’s Corporate Income Tax

It is the intent of the Legislature to subject corporations6 and other entities to taxation for the privilege of conducting business, deriving income, or existing within this state.7

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4 The U.S. Department of Labor (USDOL) provides information to help determine whether or not interns and students are considered employees entitled to minimum wages and overtime pay under the Fair Labor Standards Act. That test requires courts to analyze the “economic reality” of the intern’s relationship with his or her employer to evaluate whether the internship is primarily for the economic benefit of the employer or primarily for the educational benefit of the intern.
5 NACE Survey, supra note 3, at 2.
6 “Corporation” includes all domestic corporations; foreign corporations qualified to do business in this state or actually doing business in this state; specified corporations included in chapters 605, 609, 617, 618, 621, 622, and 623; foreign corporations not for profit carrying on their activities in this state; and all other organizations, associations, legal entities, and artificial persons created by or pursuant to the statutes of this state, the United States, or any other state, territory, possession, or jurisdiction. The term “corporation” does not include proprietorships; partnerships of any type; limited liability companies that are taxable as partnerships for federal income tax purposes; state or public fairs or expositions, under chapter 616; estates of decedents or incompetents; testamentary trusts; or private trusts. Section 220.03(1)(e), F.S.
7 Section 220.02(1), F.S.
Certain corporations doing business in Florida must pay a tax of 5.5 percent on income earned in Florida. The calculation of Florida corporate income tax starts with a corporation’s federal taxable income. Taxable income earned by corporations operating in more than one state is taxed in Florida on an apportioned basis using a formula based 25 percent on property, 25 percent on payroll, and 50 percent on sales. Income that is apportioned to Florida using this formula is then subject to the Florida income tax. The first $50,000 of net income is exempt, effective with tax years beginning January 1, 2013.

The Revenue Estimating Conference estimates 2021-2022 fiscal year gross corporate income tax collections of approximately $2.67 billion.

**Corporate Tax Credits**

Florida offers tax credits, refunds, and other incentives against the Florida corporate income tax liability to promote business development and job creation within the state. Such incentives related to employment include:

- The Rural and Urban Job Tax Credit Programs, which provide an incentive for eligible businesses, located within designated rural counties and urban areas, to create new jobs, valued at $100,000 in 2019-2020 and less than $100,000 in 2020-2021.

- Subtraction for Florida Employees Included in Calculation of Federal Employment Credits, which authorizes a deduction for the amount of wages and salaries paid to Florida employees for the taxable year for which no deduction is allowed under the Internal Revenue Code, valued at $17.9 million in 2020-2021.

- Enterprise Zone Jobs Tax Credit, which provides a credit of wages paid to new eligible employees who are residents of a Florida enterprise zone, valued at $900,000 in 2020-2021.

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9 Section 220.12, F.S.

10 Tax Handbook-2020, supra note 8. See also s. 220.15, F.S.

11 Id. See also s. 220.14, F.S.


14 Sections 220.1895 and 212.098, F.S., and ss. 220.1895 and 212.097, F.S.


16 Tax Handbook 2020, supra note 8 at 68.

17 Section 220.13(1)(b)3., F.S.

18 Florida Department of Revenue, supra note 13.

19 Section 220.181, F.S.

20 Tax Handbook-2020, supra note 16.
Credits against either the corporate income tax or the franchise tax are applied in an order established in law.\textsuperscript{21} There is presently no credit available against corporate income tax for employing degree-seeking student interns.\textsuperscript{22}

III. \textbf{Effect of Proposed Changes:}

The bill creates s. 220.198, F.S., to establish the “Florida Internship Tax Credit Program,” which authorizes a tax credit of $2,000 for each degree-seeking student intern employed by a qualified business, up to a maximum of $10,000 in any taxable year, beginning in taxable years on or after January 1, 2022. The bill also provides a definition of a degree-seeking student intern, responsibilities for postsecondary educational institutions and the Department of Revenue (DOR), and an authorization to carry forward any unused portion of a tax credit.

The bill defines a “degree-seeking student intern” as a person who is a junior or senior at a state university, a Florida College System (FCS) institution, a career center operated by a school district, or a charter technical career center, or any graduate student enrolled at a state university. The bill defines a “qualified business” as a business that is in existence and has been continuously operating for at least three years.

The bill authorizes a qualified business to receive a credit against the corporate income tax established in chapter 200, F.S., in the amount of $2,000 per degree-seeking student intern employed by the qualified business. Under the bill, a business would qualify to receive the tax credit if:

- The business employed a degree-seeking student in an internship in which the student worked full time, which the bill defines as at least 30 hours per week, for at least nine consecutive weeks;
- The degree-seeking student intern employed by the qualified business had a minimum grade point average of 2.0 at the start of the internship;
- The state university, FCS institution, career center operated by a school district, or charter technical career center provides documentation attesting to the degree-seeking student intern’s enrollment status; and
- The qualified business provides documentation for the current taxable year to show that at least 20 percent of the business’s full-time employees were previously employed by that business as degree-seeking student interns, or the business:
  - For the three prior years on average, employed ten or fewer full-time employees;
  - Previously hired at least one degree-seeking student intern; and
  - For the current taxable year, employs on a full-time basis at least one employee who was previously employed by the business as a degree-seeking student intern.

\textsuperscript{21} Section 220.02(8), F.S. The credits are applied in the following order: those enumerated in s. 631.828, those enumerated in s. 220.191, those enumerated in s. 220.181, those enumerated in s. 220.183, those enumerated in s. 220.182, those enumerated in s. 220.1895, those enumerated in s. 220.195, those enumerated in s. 220.184, those enumerated in s. 220.186, those enumerated in s. 220.1845, those enumerated in s. 220.19, those enumerated in s. 220.185, those enumerated in s. 220.1875, those enumerated in s. 220.192, those enumerated in s. 220.193, those enumerated in s. 220.1899, those enumerated in s. 220.194, and those enumerated in s. 220.196. \textit{Id.}

\textsuperscript{22} Department of Revenue, \textit{2020 Agency Legislative Bill Analysis of SB 1412} (Jan. 24, 2020), at 2.
The bill establishes a maximum credit of $10,000 in any taxable year and authorizes a qualified business to carry forward any unused portion of the tax credit for up to two taxable years.

Finally, the bill authorizes the DOR to adopt rules governing the manner and form of applications for the tax credit and establishing qualification requirements for the tax credit. The rule may need to specify requirements not in the bill, such as timelines for approval of tax credits, and which entity receives the documentation of the student’s enrollment status.

The tax credit established in the bill may provide an incentive for qualified businesses to provide internship opportunities for students.

The bill takes effect on July 1, 2021.

IV. **Constitutional Issues:**

A. **Municipality/County Mandates Restrictions:**

   None.

B. **Public Records/Open Meetings Issues:**

   None.

C. **Trust Funds Restrictions:**

   None.

D. **State Tax or Fee Increases:**

   None.

E. **Other Constitutional Issues:**

   None.

V. **Fiscal Impact Statement:**

A. **Tax/Fee Issues:**

   None.

B. **Private Sector Impact:**

   Qualified businesses that employ student interns specified in the bill and meet specified requirements may decrease their tax liability up to $10,000 in any taxable year.
C. Government Sector Impact:

The Revenue Estimating Conference (conference) has not estimated the fiscal impact of the bill, but the additional exemption is expected to have a negative fiscal impact.

In 2020, the conference estimated that the tax credit provisions of Senate Bill 1412 (2020) would have a fiscal impact of $14.2 million in the first applicable fiscal year, increasing to $14.8 million in the third fiscal year. The conference based its estimate on 2017 corporate income tax data to identify businesses with a positive tax liability after all other credits.

Also in 2020, the Department of Revenue estimated that implementation of the internship tax credit would require approximately 316 contractor hours and 624 in-house hours to provide modifications to the SUNTAX system. The cost was estimated at $29,388 for the first fiscal year in effect.

VI. Technical Deficiencies:

The bill uses the term “degree-seeking student intern” in the provision of a tax credit established in the bill. However, career centers operated by school districts and charter technical career centers currently do not offer associate or baccalaureate degrees, and so their students are not considered “degree-seeking.” Additionally, among the postsecondary education institutions included in the bill, only Florida College System institutions and state universities enroll students as juniors or seniors as part of a baccalaureate degree program. The sponsor may consider changing the definition to “student intern” and specify that the student must be enrolled in a degree, career certificate, or diploma program at a specified Florida postsecondary education institution.

VII. Related Issues:

The bill does not define an “internship” experience, and so it is unclear if any type of work-based educational experience may qualify, such as co-operative education, apprenticeships, practicums, service learning, clinical experience, or virtual internships. The bill does not specify if the internship may be paid or unpaid, or if the student must be receiving academic course credit for the internship experience. In addition, the Department of Revenue identified several issues with similar provisions in Senate Bill 1412 (2020):

- The bill does not amend s. 220.02(8), F.S., to specify in which order this tax credit is to be claimed against corporate income tax relative to other credits that may be claimed.

23 Workforce education programs may be conducted by a Florida College System (FCS) institution or a school district, except that college credit in an associate in applied science or an associate in science degree may be awarded only by a FCS institution. Section 1011.80(2), F.S. Career centers offer adult general education, career certificates, applied technology diplomas, continuing workforce education, and apprenticeship and preapprenticeship programs. Section 1011.80(1), F.S. In 2019-2020, Lake Technical College, the state’s only charter technical center, offered only adult general education, applied technology diploma, and career certificate programs. Florida Department of Education, A Comparison of State of Florida Charter Technical Career Centers to District Non-Charter Career Centers, 2019-2020, available at 2019/20 Charter Comparison Report.indd (fldoe.org), at 10.

- A tax credit provision in chapter 220, F.S., typically corresponds to an addition to s. 220.13, F.S., to prevent a taxpayer from taking an item or expense as a deduction from federal income and Florida income, and then also taking the same item or expense as a tax credit against Florida corporate income tax. The bill does not provide such corresponding provision.
- It is unclear whether an affiliated group filing a consolidated Florida return may take a tax credit of up to $10,000 per corporation included in the consolidated filing, or whether the tax credit is limited to $10,000 per filed return.

VIII. Statutes Affected:

This bill creates section 220.198 of the Florida Statutes.

IX. Additional Information:

A. Committee Substitute – Statement of Changes:
   (Summarizing differences between the Committee Substitute and the prior version of the bill.)
   None.

B. Amendments:
   None.

This Senate Bill Analysis does not reflect the intent or official position of the bill’s introducer or the Florida Senate.
A bill to be entitled an internship tax credit program; creating s. 220.198, F.S.; providing a short title; defining terms; providing a corporate income tax credit for qualified businesses employing degree-seeking student interns if certain criteria are met; specifying the amount of the credit a qualified business may claim per student intern; specifying a limit on the credit claimed per taxable year; authorizing the Department of Revenue to adopt certain rules; authorizing a qualified business to carry forward unused credit for a certain time; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Section 220.198, Florida Statutes, is created to read:

220.198 Internship tax credit program.—
(1) This section may be cited as the "Florida Internship Tax Credit Program."

(a) "Degree-seeking student intern" means a person who is a junior or senior at a state university, a Florida College System institution, a career center operated by a school district under s. 1001.44, or a charter technical career center, or any graduate student enrolled at a state university.

(b) "Full time" means at least 30 hours per week.

(c) "Qualified business" means a business that is in existence and has been continuously operating for at least 3 years.

(3) For taxable years beginning on or after January 1, 2022, a qualified business may receive a tax credit for previously paid corporate income taxes imposed under this chapter in the amount of $2,000 per student intern if:

(a) The qualified business employed a degree-seeking student in an internship in which the student worked full time for at least 9 consecutive weeks;

(b) The qualified business provides documentation for the current taxable year to show that at least 20 percent of the business’s full-time employees were previously employed by that business as degree-seeking student interns;

(c) A degree-seeking student intern working for a qualified business had a minimum grade point average of 2.0 at the start of the internship; and

(d) The state university, Florida College System institution, career center operated by a school district under s. 1001.44, or charter technical career center has provided documentation attesting to the degree-seeking student intern’s enrollment status.

(4) Notwithstanding paragraph (3)(b), a qualified business that, for the 3 prior years on average, employed 10 or fewer full-time employees may receive the tax credit if it provides documentation that it previously hired at least one degree-seeking student intern and, for the current taxable year, that it employs on a full-time basis at least one employee who was previously employed by that qualified business as a degree-seeking student intern.
(5) A qualified business may not claim a tax credit of more than $10,000 for previously paid corporate income taxes in any one taxable year.

(6) The department may adopt rules governing the manner and form of applications for the tax credit and establishing qualification requirements for the tax credit.

(7) A qualified business awarded a tax credit for previously paid corporate income taxes under this section may carry forward any unused portion of a tax credit for up to 2 taxable years.

Section 2. This act shall take effect July 1, 2021.
The Florida Senate

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Meeting Date

2-16-21

Bill Number (if applicable)

258

Topic

Internship Tax Credit

Name

Benjamin Ramboon

Job Title

Deputy Chief of Staff

Address

180 Park Rd

Postal Code

32765

Phone

561-774-5730

Email

benramboon@gmail.com

Speaking: For [✓] Against [ ] Information [ ]

Waive Speaking: In Support [ ] Against [ ]

(The Chair will read this information into the record.)

Representing

UCF Student Government

Appearing at request of Chair: Yes [ ] No [✓] Lobbyist registered with Legislature: Yes [ ] No [ ]

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.

S-001 (10/14/14)
I. Summary:

SB 280 modifies the provision by school districts to provide basic training in first aid, including cardiopulmonary resuscitation (CPR), and the use of an automated external defibrillator during the instruction. Specifically the bill:

- Alters the encouragement for school districts to provide basic training in first aid, including cardiopulmonary resuscitation, for all students beginning in grade 6 and every 2 years thereafter to specify such instruction for students in grade 6 and grade 8.
- Requires school districts to provide basic training in first aid, including CPR, for all students in grade 9 and grade 11.
- Specifies the use of basic, hands-only CPR instruction. This instruction must be based on a one-hour, nationally recognized training program that uses the most current evidence-based emergency cardiovascular care guidelines.
- Removes requirement to use an automated external defibrillator in instructional practice when a school district has the equipment necessary to perform the instruction.

The bill may have an impact on school district costs. See Section V.

The bill takes effect July 1, 2021.
II. Present Situation:

Cardiac Arrest

Heart disease is the leading cause of death in the United States. Sudden cardiac arrest is the leading cause of death for student athletes. Cardiac arrest is the abrupt loss of heart function in a person who may or may not have been diagnosed with heart disease. It can come on suddenly or in the wake of other symptoms. Cardiac arrest is often fatal if appropriate steps aren’t taken immediately.

More than 356,000 cardiac arrests occur outside a hospital in the United States each year. Among those cardiac arrests, 7,037 children experience cardiac arrest outside a hospital.

Though the vast majority of cardiac arrests occur at home, about 19 percent in adults and 13 percent in children happen in public. Bystander cardiopulmonary resuscitation (CPR) can double or triple a person’s chances of survival if started immediately.

One major barrier to bystanders providing lifesaving care for cardiac arrest victims is a lack of training, especially in how to perform CPR.

Certain people, including people in low-income, Black, and Hispanic neighborhoods, are less likely to receive CPR from bystanders than people in high-income white neighborhoods. Research has indicated that older age, lesser education, and lower income were associated with reduced likelihood of CPR training. These findings illustrate important gaps in CPR education in the United States and suggest the need to develop tailored CPR training efforts to address this variability.

2 Mayo Clinic, Sudden death in young people: Heart problems often blamed, https://www.mayoclinic.org/diseases-conditions/sudden-cardiac-arrest/in-depth/sudden-death/art-20047571 (last visited Feb. 5, 2021). Section 1006.165(1)(b), F.S. requires a school employee or volunteer with current training in cardiopulmonary resuscitation and use of a defibrillator to be present at each athletic event during and outside of the school year, including athletic contests, practices, workouts, and conditioning sessions. The training must include completion of a course in cardiopulmonary resuscitation or a basic first aid course that includes cardiopulmonary resuscitation training, and demonstrated proficiency in the use of a defibrillator. Each employee or volunteer who is reasonably expected to use a defibrillator must complete this training.
4 Id.
State Required Cardiopulmonary Resuscitation Training

According to the American Heart Association, 38 states and Washington D.C. have passed laws or adopted curriculum requiring hands-on, guidelines-based CPR training for students to graduate high school.\textsuperscript{10}

Currently Florida school districts are encouraged, but not required, to provide basic training in first aid, including CPR for all students beginning in grade 6 and every two years thereafter. Private and public partnerships for providing training or necessary funding are also encouraged.\textsuperscript{11}

Next Generation Sunshine State Standards

There is currently one benchmark related to CPR within the Next Generation Sunshine State Standards for Physical Education, which requires students to demonstrate basic CPR procedures.\textsuperscript{12} There are multiple courses at the high school level that incorporate instruction in basic first aid and CPR procedures, including:\textsuperscript{13}

\begin{itemize}
\item Health Opportunities through Physical Education (HOPE);
\item First Aid and Safety;
\item Care and Prevention of Athletic Injuries;
\item Water Safety;
\item Personal Fitness Trainer;
\item Access Health Opportunities Through Physical Education;
\item Florida’s Preinternational Baccalaureate Personal Fitness; and
\item United States Coast Guard Leadership and Operations.
\end{itemize}

Although not a requirement, districts currently providing instruction offer hands-only CPR through HOPE and other physical education courses.\textsuperscript{14} According to the Florida Department of Education, most districts providing this instruction partner with the American Heart Association in their area, for both the instructors and necessary equipment. A program offered by the American Heart Association\textsuperscript{15} is an example of a nationally recognized training program using the most current evidence-based\textsuperscript{16} emergency cardiovascular care guidelines.

\begin{itemize}
\item \textsuperscript{11} Section 1003.453(3), F.S.
\item \textsuperscript{14} Email, Florida Department of Education, Legislative Affairs (Feb. 9, 2021).
\end{itemize}
III. Effect of Proposed Changes:

SB 280 amends s. 1003.453(3), F.S., to specify that the encouragement for school districts to provide basic training in first aid, including cardiopulmonary resuscitation (CPR) applies to students in grade 6 and grade 8.

The bill requires school districts to provide basic training in first aid, including CPR, for all students in grade 9 and grade 11.

The bill clarifies instruction in CPR as basic, hands-only. The bill retains the requirement that a training program must use the most current evidence-based emergency cardiovascular care guidelines, but specifies that the instruction must be based on a one-hour nationally recognized training program. The bill does not specify a particular training program. Also, it is unclear if such instruction must be limited to one hour.

Hands-only CPR involves chest compressions only and does not require mouth-to-mouth breathing.\(^{17}\) Being trained in hands-only CPR increases the chances of a bystander taking action in a cardiac emergency.\(^{18}\) Requiring instruction in first aid and CPR may help a student prevent or mitigate a potentially life threatening situation.

Additionally, the bill removes the requirement to use an automated external defibrillator in instructional practice when a school district has the equipment necessary to perform the instruction.

This bill takes effect July 1, 2021.

IV. Constitutional Issues:

A. Municipality/County Mandates Restrictions:

None.

B. Public Records/Open Meetings Issues:

None.

C. Trust Funds Restrictions:

None.

D. State Tax or Fee Increases:

None.


E. Other Constitutional Issues:

None.

V. Fiscal Impact Statement:

A. Tax/Fee Issues:

None.

B. Private Sector Impact:

None.

C. Government Sector Impact:

A school district that does not already provide instruction in first aid and cardiopulmonary resuscitation may experience increased costs associated with the requirements of the bill. However, no new state funds are specifically appropriated for the implementation of these requirements.

VI. Technical Deficiencies:

None.

VII. Related Issues:

None.

VIII. Statutes Affected:

This bill substantially amends section 1003.453 of the Florida Statutes.

IX. Additional Information:

A. Committee Substitute – Statement of Changes:

(Summarizing differences between the Committee Substitute and the prior version of the bill.)

None.

B. Amendments:

None.

This Senate Bill Analysis does not reflect the intent or official position of the bill’s introducer or the Florida Senate.
A bill to be entitled
An act relating to cardiopulmonary resuscitation
training in public schools; amending s. 1003.453,
F.S.; providing that school districts are encouraged
to provide basic training in first aid, including
cardiopulmonary resuscitation, in specified grades;
requiring school districts to provide basic training
in first aid, including cardiopulmonary resuscitation,
in specified grades; revising requirements for
instruction in cardiopulmonary resuscitation;
providing an effective date.

WHEREAS, heart disease is the leading cause of death in the
United States and Florida, and
WHEREAS, sudden cardiac arrest is the leading cause of
death on school campuses and of student athletes, and
WHEREAS, an estimated 1 in 25 United States schools will
have a sudden death on campus every year, and
WHEREAS, in 2019, there were approximately 356,000 sudden
cardiac arrests that occurred in the United States, including
7,037 children under the age of 18 who experienced sudden
cardiac arrest, and
WHEREAS, 70 out of 100 of sudden cardiac arrests happen at
home, and
WHEREAS, 9 out of 10 of all sudden cardiac arrests are
fatal, and
WHEREAS, only 1 in 10 victims survive a sudden cardiac
arrest, and
WHEREAS, only 8 in 100 victims survive a sudden cardiac
arrest on school campus

12-0084A-21

arrest on school campuses in the United States, and
WHEREAS, the American Heart Association estimates that at
least 5 in 10 victims could survive if bystanders performed
cardiopulmonary resuscitation (CPR) and used automated external
defibrillators (AEDs) immediately after a cardiac arrest event,
and
WHEREAS, African Americans and Latinos are at least two
times more likely to die from sudden cardiac arrest, African-
American children are 41 percent less likely to receive CPR, and
Floridians in poor areas are more likely to die due to lack of
CPR education, and
WHEREAS, a University of Washington study showed that 89 in
100 victims on school campuses would survive a sudden cardiac
arrest if a well-executed Cardiac Emergency Response Plan were
implemented at the school campus, and
WHEREAS, the chain of survival includes prompt recognition
of a sudden cardiac arrest event, notification of emergency
services, prompt CPR, AED defibrillation, and advanced cardiac
life support, and
WHEREAS, in Florida, there are over 40,000 heart disease
deaths every single year, and
WHEREAS, Florida is a leading state for heart disease,
drownings, lightning strikes, accidental deaths, and accidental
overdoses, all conditions for which the initial life-saving
measure is CPR, NOW, THEREFORE,

Be It Enacted by the Legislature of the State of Florida:

SB 280

Section 1. Subsection (3) of section 1003.453, Florida
Statutes, is amended to read:

1003.453 School wellness and physical education policies;
nutrition guidelines.—

(3) School districts are encouraged to provide basic
training in first aid, including cardiopulmonary resuscitation,
for all students, beginning in grade 6 and grade 8 every 2 years
thereafter. School districts are required to provide basic
training in first aid, including cardiopulmonary resuscitation,
for all students in grade 9 and grade 11. Instruction in the use
of basic, hands-only cardiopulmonary resuscitation must be based
on a one-hour, nationally recognized training program that uses
the most current evidence-based emergency cardiovascular care
guidelines. The instruction must allow students to practice the
psychomotor skills associated with performing cardiopulmonary
resuscitation and use an automated external defibrillator when a
school district has the equipment necessary to perform the
instruction. Private and public partnerships for providing
training or necessary funding are encouraged.

Section 2. This act shall take effect July 1, 2021.
The Florida Senate

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Meeting Date 2/16/2021

Bill Number (if applicable) SB 280

Topic Cardiopulmonary Resuscitation

Name Dr. Nancy Hawthor

Job Title Legislation Committee Member

Address 1747 Orlando Central Pkwy

Phone 407 855-7604

Email legislation@floridapta.org

Zip 32809

City Orlando

State FL

Speaking: [ ] For [ ] Against [ ] Information

Representing Florida PTA

Appearing at request of Chair: [ ] Yes [ ] No

Lobbyist registered with Legislature: [ ] Yes [ ] No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.
1/16/20  
Meeting Date

SB 280  
Bill Number (if applicable)

SC  
Topic

Matthew Cobb  
Name

President  
Job Title

14067 Zephyrmo Lane  
Address

Winter Garden FL  
City State

407-112-6777  
Phone

Matthewsstory2020  
Email

For  
Speaking:  
Against

Waive Speaking:  
In Support  
Against

Representing  

Appearing at request of Chair:  
Yes  
No

Lobbyist registered with Legislature:  
Yes  
No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.
The Florida Senate
APPEARANCE RECORD

Meeting Date: 02/16/20

Topic: Need for CPR and AED training and heart screenings.

Name: Bethany Keime

Job Title: Founder and CEO of HeartCharged

Address: 19800 SW 87th Avenue
Cutler Bay, FL 33157

Phone: 305 772-0114

Email: bethany@getheartcharged.org

Speaking: √ For  □ Against  □ Information

Waive Speaking: □ In Support  □ Against
(The Chair will read this information into the record.)

Representing

Appearing at request of Chair: □ Yes  √ No

Lobbyist registered with Legislature: □ Yes  √ No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.

S-001 (10/14/14)
<table>
<thead>
<tr>
<th>Meeting Date</th>
<th>SB 380</th>
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</thead>
<tbody>
<tr>
<td>Topic</td>
<td></td>
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<tr>
<td>Name</td>
<td>SHAUN SIMA</td>
</tr>
<tr>
<td>Job Title</td>
<td>FATHER SCA SURVIVOR, PHYSICIAN ASSISTANT</td>
</tr>
<tr>
<td>Address</td>
<td>111 VIA HAVANA E</td>
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<tr>
<td></td>
<td>MERRITT ISLAND, FL 32953</td>
</tr>
<tr>
<td>Phone</td>
<td>850 420 5117</td>
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<tr>
<td>Email</td>
<td><a href="mailto:SHAUNSIMA@AOL.COM">SHAUNSIMA@AOL.COM</a></td>
</tr>
<tr>
<td>Speaking</td>
<td>☑️ For</td>
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<tr>
<td>Waive Speaking</td>
<td>☐ In Support</td>
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<td>Representing</td>
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<td>Appearing at request of Chair</td>
<td>☐ Yes</td>
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<td>Lobbyist registered with Legislature</td>
<td>☐ Yes</td>
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This form is part of the public record for this meeting.
THE FLORIDA SENATE

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Meeting Date

SB 260

Bill Number (if applicable)

Amendment Barcode (if applicable)

Topic

Name

Job Title

Address

Phone

Email

Speaking:  [ ] For  [ ] Against  [ ] Information

Waive Speaking:  [ ] In Support  [ ] Against

(The Chair will read this information into the record.)

Representing

Appearing at request of Chair:  [ ] Yes  [ ] No

Lobbyist registered with Legislature:  [ ] Yes  [ ] No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.
The Florida Senate

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Meeting Date

Bill Number (if applicable)

Amendment Barcode (if applicable)

Topic

Name

Job Title

Address

Phone

Email

 Speaking: [ ] For [ ] Against [ ] Information

Waive Speaking: [ ] In Support [ ] Against

(The Chair will read this information into the record.)

Representing

Appearing at request of Chair: [ ] Yes [ ] No

Lobbyist registered with Legislature: [ ] Yes [ ] No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.
The Florida Senate
APPEARANCE RECORD

Meeting Date 2/16/2020

Bill Number (if applicable) 280

Topic SB 280 CFR

Name Edward Kosiecz

Job Title Broker (Real Estate)

Address 5357 Cana Drive

City Lake Worth, FL

State FL

Zip 33463

Phone 561-755-3722

Email EdwardKosiecz@gmail.com

Speaking: [x] For  [ ] Against  [ ] Information

Waive Speaking: [ ] In Support  [ ] Against

(The Chair will read this information into the record.)

Representing ______________________________

Appearing at request of Chair: [ ] Yes  [ ] No
Lobbyist registered with Legislature: [ ] Yes  [ ] No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.

S-001 (10/14/14)
The Florida Senate

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

1/16/21

Meeting Date

Bill Number (if applicable)

SB 280

Amendment Barcode (if applicable)

Topic

SCA - CPR

Name

Joe Cobb

Job Title

Address

14067 Zephyr Moor Lane

Winter Garden, FL 34787

Phone

407-466-7266

Email

Matthewssstory2020@gmail.com

Speaking: ☑ For ☐ Against ☐ Information

Waive Speaking: ☐ In Support ☑ Against

(The Chair will read this information into the record.)

Representing

Matt's Mission

Appearing at request of Chair: ☑ Yes ☐ No

Lobbyist registered with Legislature: ☐ Yes ☑ No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.

S-001 (10/14/14)
I. Summary:

SB 538 adds requirements related to the purchase and maintenance of a supply of epinephrine auto-injectors by K-12 public schools, Florida College System (FCS) institutions, and state universities. The bill makes mandatory provisions that are optional under current law related to the purchase and maintenance of a supply of epinephrine auto-injectors in K-12 public schools. Specifically, the bill requires K-12 public schools, FCS institutions, and state universities to:

- Purchase a supply of epinephrine auto-injectors and maintain them in a secure location in each school’s or public postsecondary institution’s cafeteria.
- Adopt a protocol developed by a licensed physician for the administration of epinephrine auto-injectors by the school’s or public postsecondary institution’s personnel.

The bill provides liability protections for FCS institutions and state universities who meet specified conditions and administer epinephrine to an individual in an emergency.

The bill takes effect July 1, 2021.

II. Present Situation:

Epinephrine Use

Anaphylaxis is a severe, whole-body allergic reaction to a chemical that has become an allergen.¹ The human body releases chemicals during anaphylaxis that can cause shock, resulting in a sudden drop in blood pressure and the release of histamines, which may restrict breathing.²

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Symptoms of anaphylaxis include rapid, weak pulse; skin rash; nausea; and vomiting.\(^3\) Common causes include certain medications, some foods, insect bites or stings, and exposure to latex.\(^4\) Food allergies are also the most common cause of anaphylaxis cases in children.\(^5\)

An epinephrine auto-injector is a prescription medication in a specific dose-for-weight device that is packaged for self-delivery in the event of a life-threatening allergic reaction.\(^6\) An epinephrine injection is used along with emergency medical treatment to treat anaphylaxis. Epinephrine is in a class of medications called alpha- and beta-adrenergic agonists (sympathomimetic agents). It works by relaxing the muscles in the airways and tightening the blood vessels.\(^7\) Anaphylaxis requires an immediate injection of epinephrine. If anaphylaxis isn't treated right away, it can be fatal.\(^8\)

**Regulation**

Subject to statutory exceptions, it is illegal for a drug manufacturer\(^9\) or wholesale distributor\(^10\) in Florida to distribute a prescription drug to a person without a prescription.\(^11\) One such statutory exception authorizes a public school to purchase a supply of epinephrine auto-injectors from a wholesale distributor or manufacturer.\(^12\) In addition, a manufacturer or wholesale distributor of epinephrine auto-injectors may sell a prescription drug to:\(^13\)

- A licensed pharmacist or any person under the licensed pharmacist's supervision while acting within the scope of the licensed pharmacist's practice;
- A licensed practitioner authorized by law to prescribe prescription drugs or any person under the licensed practitioner's supervision while acting within the scope of the licensed practitioner's practice;
- A qualified person who uses prescription drugs for lawful research, teaching, or testing, and not for resale;
- A licensed hospital or other institution that procures such drugs for lawful administration or dispensing by practitioners;
- An officer or employee of a federal, state, or local government; or
- A person that holds a valid permit issued by the Department of Business and Professional Regulation, which authorizes that person to possess prescription drugs.

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\(^5\) Id.

\(^6\) Rule 6A-6.0251, F.A.C.


\(^8\) Mayo Clinic, *supra* note 4.

\(^9\) “Manufacturer” is defined in s. 499.003(29), F.S.

\(^10\) “Wholesale distributor” means a person, other than a manufacturer, a manufacturer’s co-licensed partner, a third-party logistics provider, or a repackager, who is engaged in wholesale distribution. Section 499.003(49), F.S.

\(^11\) Section 499.005(14), F.S.

\(^12\) Section 1002.20(3)(i), F.S.

\(^13\) Section 499.03(1), F.S.
Epinephrine in Schools

Federal law provides a financial incentive for schools to maintain a supply of epinephrine auto-injectors and permit trained personnel to administer it.\textsuperscript{14} A state receives priority under the federal Children’s Asthma Treatment Grants Program\textsuperscript{15} if the state attorney general certifies adequate civil liability protections exist for personnel trained to administer epinephrine to a student, and the state requires K-12 public schools to:

- Permit trained personnel of the school to administer epinephrine to any student of the school reasonably believed to be having an anaphylactic reaction;
- Maintain a supply of epinephrine in a secure location that is easily accessible to trained personnel of the school for the purpose of administration to any student of the school reasonably believed to be having an anaphylactic reaction; and
- Have in place a plan for having on the premises of the school during all operating hours of the school one or more individuals who are trained personnel of the school.

Twelve states currently require schools to maintain a supply of epinephrine auto-injectors.\textsuperscript{16} K-12 public and private schools in Florida may purchase and maintain a supply of epinephrine auto-injectors in a secure, locked location on school premises for use if a student has an anaphylactic reaction.\textsuperscript{17} A participating school district or private school is required to adopt a protocol developed by a licensed physician for administration of the epinephrine by school personnel. The epinephrine auto-injectors may be administered by school personnel or self-administered by the student.\textsuperscript{18}

A student may carry an epinephrine auto-injector to self-administer epinephrine with written authorization from a physician and parent.\textsuperscript{19} For each student authorized to carry an epinephrine auto-injector, the school nurse must develop an annual child-specific action plan for an anticipated health emergency in the school setting.\textsuperscript{20}

K-12 public schools, their employees, and physicians who provide the standing protocol, are exempted from liability for any injury arising from the use of an epinephrine auto-injector so long as the epinephrine auto-injector is administered by trained school personnel who follow the standing protocol and whose professional opinion is that the individual is having an anaphylactic

\textsuperscript{15} 42 U.S.C. s. 280g.
\textsuperscript{16} Food Allergy and Anaphylaxis Connection Team, Government Relations, \url{https://www.foodallergyawareness.org/government-relations/school-access-to-emergency-epinephrine-act/}, (last visited Feb. 12, 2021). The states with laws that require schools to maintain a supply of epinephrine are Arizona, California, Connecticut, Delaware, Maryland, Michigan, Nebraska, New Jersey, North Carolina, Nevada, Utah, and Virginia.
\textsuperscript{17} Section 1002.20(3)(i), F.S.
\textsuperscript{18} Id.
\textsuperscript{19} Rule 6A-6.0251, F.A.C.
\textsuperscript{20} Id. The annual plan is developed in cooperation with the student, parent, healthcare provider, and school personnel for the student with life threatening allergies and must specify that the emergency number 911 will be called immediately for an anaphylaxis event. It must also describe a plan of action if the student is unable to perform self-administration of the epinephrine auto-injector.
reaction.\textsuperscript{21} The liability protections apply unless the trained school personnel’s action is willful and wanton and apply:\textsuperscript{22}

- Even if the individual to whom the epinephrine is administered has not been provided notice or has not signed a statement acknowledging that the school is not liable; or
- Regardless of whether authorization has been given by the parent or legal guardian of the student.

\section*{III. Effect of Proposed Changes:}

SB 538 adds requirements related to the purchase and maintenance of a supply of epinephrine auto-injectors by K-12 public schools, Florida College System (FCS) institutions, and state universities. The bill makes mandatory provisions that are optional under current law related to the purchase and maintenance of a supply of epinephrine auto-injectors in K-12 public schools. Specifically, the bill requires K-12 public schools, FCS institutions, and state universities to:

- Purchase a supply of epinephrine auto-injectors and maintain them in a secure location in each school’s or public postsecondary institution’s cafeteria.
- Adopt a protocol developed by a licensed physician for the administration of epinephrine auto-injectors by the school’s or public postsecondary institution’s personnel.

The bill provides liability protections for FCS institutions and state universities who meet specified conditions and administer epinephrine to an individual in an emergency.

The bill adds to s. 381.88, F.S., state universities and FCS institutions to the list of entities specifically authorized to make a stock supply of epinephrine auto-injectors available to individuals who have not been certified to administer the auto-injector, if:\textsuperscript{23}

- The supply of epinephrine auto-injectors was prescribed by an authorized health care practitioner;
- The epinephrine auto-injectors are stored in a locked, secure container and are made available only upon remote authorization by an authorized health care practitioner;
- Administration of the auto-injector only occurs after consultation with the authorized health care practitioner by audio, televideo, or other similar means of electronic communication; and
- Administration of the auto-injector is limited to when a person is believed in good faith to be experiencing a severe allergic reaction.

The bill modifies s. 1002.20, F.S., to make mandatory, rather than optional, provisions related to epinephrine in K-12 public schools. The bill also creates s. 1004.0963, F.S., to add similar requirements for state universities and FCS institutions to maintain a supply of epinephrine. The bill requires each state university, FCS institution, and K-12 public school to:

- Purchase a supply of epinephrine auto-injectors from a wholesale distributor or enter into an arrangement with a wholesale distributor or manufacturer for the epinephrine auto-injectors at fair market, free, or reduced prices for use in the event a student has an anaphylactic reaction.

\begin{itemize}
  \item \textsuperscript{21} Section 1002.20(3)(i)\textsuperscript{3}, F.S.
  \item \textsuperscript{22} Id.
  \item \textsuperscript{23} Section 381.885(4), F.S.
\end{itemize}
• Maintain auto-injectors in a secure location in each public school’s cafeteria or state university or FCS institution cafeterias. Schools retain the authority under current law and state universities and FCS institutions are authorized, to maintain auto-injectors in other secure locations on the public school’s, state university’s, or FCS institution’s premises. The bill defines “cafeteria” as a space to eat or that serves food and that has a capacity of 50 or more persons, including dining halls on a state university or FCS institution campus.

The bill requires each state university or FCS institution to adopt a protocol developed by a licensed physician for the administration by the state university’s or FCS institution’s personnel who are trained to recognize an anaphylactic reaction and to administer an epinephrine auto-injector.

The bill aligns liability protections for state universities and FCS institutions with existing liability protections for the administration of epinephrine in K-12 public schools. The bill exempts an FCS institution or state university, their employees, agents, and the physician who provides the standing protocol from liability for any injury arising from the use of an epinephrine auto-injector so long as the epinephrine auto-injector is administered by trained school personnel who follow the standing protocol and whose professional opinion is that the individual is having an anaphylactic reaction. The liability protections apply unless the trained school personnel’s action is willful and wanton and apply:

• Even if the individual to whom the epinephrine is administered has not been provided notice or has not signed a statement acknowledging that the state university or FCS institution is not liable; or
• Regardless of whether authorization has been given by the individual or the individual’s parent or legal guardian if the individual is under the age of 18.

The administration of an epinephrine auto-injector pursuant to this bill may prevent the death of a student who experiences anaphylaxis on a school or public postsecondary institution campus.

The bill does not have an impact on state expenditures or revenues. However, the bill adds requirements for school districts, state universities, and FCS institutions to purchase and maintain a supply of epinephrine auto-injectors.

The bill takes effect July 1, 2021.

IV. Constitutional Issues:

A. Municipality/County Mandates Restrictions:

None.

B. Public Records/Open Meetings Issues:

None.

C. Trust Funds Restrictions:

None.
D. State Tax or Fee Increases:
None.

E. Other Constitutional Issues:
None.

V. Fiscal Impact Statement:
A. Tax/Fee Issues:
None.

B. Private Sector Impact:
None.

C. Government Sector Impact:
According to the Florida Board of Governors of the State University System, state universities may incur an estimated expense of approximately $696.52 for the purchase of each two-pack of epinephrine auto-injectors, which require periodic replacement. K-12 public schools and Florida College System (FCS) institutions may incur similar expenses. The total expenses will depend on the number of qualifying cafeterias on public school, state university, and FCS institution sites.

VI. Technical Deficiencies:
None.

VII. Related Issues:
None.

VIII. Statutes Affected:
This bill substantially amends the following sections of the Florida Statutes: 381.88 and 1002.20.

This bill creates section 1004.0963 of the Florida Statutes.

IX. Additional Information:
A. Committee Substitute – Statement of Changes:
(Summarizing differences between the Committee Substitute and the prior version of the bill.)
None.

24 Board of Governors, Legislative Bill Analysis for SB 538 (2021), at 2.
B. Amendments:

None.

This Senate Bill Analysis does not reflect the intent or official position of the bill’s introducer or the Florida Senate.
By Senator Polsky

An act relating to the use of epinephrine auto-injectors on public K-20 campuses; amending s. 381.88, F.S.; providing that state universities and Florida College System institutions are considered authorized entities for specified purposes relating to the emergency use of epinephrine auto-injectors; amending s. 1002.20, F.S.; requiring, rather than authorizing, public schools to purchase or acquire a supply of epinephrine auto-injectors for specified purposes; requiring such epinephrine auto-injectors be maintained in a specified location; defining the term "cafeteria"; creating s. 1004.0963, F.S.; requiring state universities and Florida College System institutions to purchase or acquire a supply of epinephrine auto-injectors for specified purposes; providing requirements for such supplies of epinephrine auto-injectors; defining the term "cafeteria"; requiring state universities and Florida College System institutions to develop specified protocols; providing requirements for such protocols; providing liability for the use of such epinephrine auto-injectors; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Paragraph (b) of subsection (2) of section 381.88, Florida Statutes, is amended to read:

(2) As used in this section and s. 381.885, the term:

(b) "Authorized entity" means an entity or organization at or in connection with which allergens capable of causing a severe allergic reaction may be present. The term includes, but is not limited to, restaurants, recreation camps, youth sports leagues, theme parks and resorts, and sports arenas. However, a school as described in s. 1002.20(3)(i) or s. 1002.42(17)(b), or a state university or Florida College System institution as described in s. 1004.0963, is an authorized entity for the purposes of s. 381.885(4) and (5) only.

Section 2. Paragraph (i) of subsection (3) of section 1002.20, Florida Statutes, is amended to read:

1002.20 K-12 student and parent rights.—Parents of public school students must receive accurate and timely information regarding their child’s academic progress and must be informed of ways they can help their child to succeed in school. K-12 students and their parents are afforded numerous statutory rights including, but not limited to, the following:

(i) Epinephrine use and supply.—

1. A student who has experienced or is at risk for life-threatening allergic reactions may carry an epinephrine auto-injector and self-administer epinephrine by auto-injector while in school, participating in school-sponsored activities, or in transit to or from school or school-sponsored activities if the school has been provided with parental and physician authorization. The State Board of Education, in cooperation with the Department of Health, shall adopt rules for such use of epinephrine auto-injectors that shall include provisions to
Section 1004.0963, Florida Statutes, is created to read:

(1) Each state university or Florida College System institution must purchase a supply of epinephrine auto-injectors from a wholesale distributor as defined in s. 499.003 or enter into an arrangement with a wholesale distributor or manufacturer as defined in s. 499.003 for the epinephrine auto-injectors at fair market, free, or reduced prices for use in the event an individual has an anaphylactic reaction. The epinephrine auto-injectors must be maintained in a secure location in each of the state university’s or Florida College System institution’s cafeterias and may be maintained in other secure locations on each campus. For purposes of this section, the term “cafeteria” means a space to eat or that serves food and that has a capacity of 50 or more persons. The participating school district shall adopt a protocol developed by a licensed physician for the administration by school personnel who are trained to recognize an anaphylactic reaction and to administer an epinephrine auto-injection. The supply of epinephrine auto-injectors may be provided to and used by a student authorized to self-administer epinephrine by auto-injector under subparagraph 1. or trained school personnel.

3. The school district and its employees, agents, and the physician who provides the standing protocol for school epinephrine auto-injectors are not liable for any injury arising

2. Each public school must purchase a supply of epinephrine auto-injectors from a wholesale distributor as defined in s. 499.003 or may enter into an arrangement with a wholesale distributor or manufacturer as defined in s. 499.003 for the epinephrine auto-injectors at fair market, free, or reduced prices for use in the event a student has an anaphylactic reaction. The epinephrine auto-injectors must be maintained in a secure location in each school’s cafeteria and may be maintained in other secure locations on the public school’s premises. For purposes of this subparagraph, the term “cafeteria” means a space to eat or that serves food and that has a capacity of 50 or more persons. The participating school district shall adopt a protocol developed by a licensed physician for the administration by school personnel who are trained to recognize an anaphylactic reaction and to administer an epinephrine auto-injection. The supply of epinephrine auto-injectors may be provided to and used by a student authorized to self-administer epinephrine by auto-injector under subparagraph 1. or trained school personnel.

1. If the trained school personnel’s action is willful and wanton;
2. Notwithstanding that the parents or guardians of the student to whom the epinephrine is administered have not been provided notice or have not signed a statement acknowledging that the school district is not liable; and
3. Regardless of whether authorization has been given by the student’s parents or guardians or by the student’s physician, physician assistant, or advanced practice registered nurse.

Notwithstanding that the parents or guardians of the student to whom the epinephrine is administered have not been provided notice or have not signed a statement acknowledging that the school district is not liable; and

Regardless of whether authorization has been given by the student’s parents or guardians or by the student’s physician, physician assistant, or advanced practice registered nurse.

Section 3. Section 1004.0963, Florida Statutes, is created to read:

1004.0963 Epinephrine use and supply.—

Each state university or Florida College System institution must purchase a supply of epinephrine auto-injectors from a wholesale distributor as defined in s. 499.003 or enter into an arrangement with a wholesale distributor or manufacturer as defined in s. 499.003 for the epinephrine auto-injectors at fair market, free, or reduced prices for use in the event an individual has an anaphylactic reaction. The epinephrine auto-injectors must be maintained in a secure location in each of the state university’s or Florida College System institution’s cafeterias and may be maintained in other secure locations on each campus. For purposes of this section, the term “cafeteria” means a space to eat or that serves food and that has a capacity of 50 or more persons. The participating school district shall adopt a protocol developed by a licensed physician for the administration by school personnel who are trained to recognize an anaphylactic reaction and to administer an epinephrine auto-injection. The supply of epinephrine auto-injectors may be provided to and used by a student authorized to self-administer epinephrine by auto-injector under subparagraph 1. or trained school personnel.
of 50 or more persons, including dining halls. The state university or Florida College System institution shall adopt a protocol developed by a licensed physician for the administration by the state university’s or Florida College System institution’s personnel who are trained to recognize an anaphylactic reaction and to administer an epinephrine auto-injection.

(2) The state university or Florida College System institution and its employees, agents, and the physician who provides the standing protocol for epinephrine auto-injectors are not liable for any injury arising from the use of an epinephrine auto-injector administered by trained state university or Florida College System institution personnel who follow the adopted protocol and whose professional opinion is that the individual is having an anaphylactic reaction:

(a) Unless the trained state university or Florida College System institution personnel’s action is willful and wanton;

(b) Notwithstanding that the individual to whom the epinephrine is administered has not been provided notice or has not signed a statement acknowledging that the state university or Florida College System institution is not liable; and

(c) Regardless of whether authorization has been given by the individual or the individual’s parent or legal guardian if the individual is under the age of 18.

Section 4. This act shall take effect July 1, 2021.
The Florida Senate

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Meeting Date: 02/10/21

Bill Number (if applicable): SB 578

Topic: Epinephrine auto injectors

Name: Erving Rodriguez

Job Title: Attorney General of FL

Address: 19525 St. Lucie Way

Phone: 707-797-5241

Email: gag@ufl.edu

State: FL

Speaking: ☑ For  ☐ Against  ☐ Information

Waive Speaking:  ☐ In Support  ☐ Against

(The Chair will read this information into the record.)

Representing: University of Central Florida

Appearing at request of Chair: ☐ Yes  ☑ No

Lobbyist registered with Legislature: ☐ Yes  ☐ No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.
I. **Summary:**

SB 760 enables public schools, virtual schools, and home education cooperatives to choose to maintain sport-selected membership, not only full membership, in the Florida High School Athletic Association (FHSAA) without penalty from the FHSAA.

The bill takes effect July 1, 2021.

II. **Present Situation:**

**The Florida High School Athletic Association**

The Florida High School Athletic Association (FHSAA) is designated by law as the governing nonprofit organization of athletics in Florida public schools.\(^1\) The FHSAA is not a state agency, but performs similar functions.\(^2\) The FHSAA is required to adopt bylaws regulating student eligibility, student residency and transfer, recruiting, health and safety, and investigations and sanctions.\(^3\) The bylaws of the FHSAA govern high school athletic programs in its member schools, unless otherwise specifically provided by statute.\(^4\)

If the FHSAA fails to meet requirements specified in law, the Commissioner of Education must designate a nonprofit organization to govern athletics with the approval of the State Board of Education.\(^5\)

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\(^1\) Section 1006.20(1), F.S.
\(^2\) Id.
\(^3\) Section 1006.20(2)(a), F.S.
\(^4\) Section 1006.20(1), F.S.
\(^5\) Id.
FHSAA Membership

Any high school \(^6\) in the state, including charter schools, virtual schools, and home education cooperatives,\(^7\) may become a member of the Florida High School Athletic Association (FHSAA) and participate in the activities of the FHSAA. However, membership in the FHSAA is not mandatory for any school.\(^8\) The FHSAA must allow a private school the option of maintaining full membership in the association or joining by sport, and may not discourage a private school from simultaneously maintaining membership in another athletic association.\(^9\) The FHSAA may allow a public school the option to apply for consideration to join another athletic association.\(^10\)

Qualifications for membership in the FHSAA for a Florida secondary school that is accredited and registered with the Florida Department of Education, as well as a home education cooperative, include, but are not limited to:\(^11\)

- Approval by its governing body of the FHSAA bylaws as the rules governing its interscholastic athletic program;
- Payment of all dues and fees required of member schools;
- Maintenance of insurance coverage required of member schools; and
- Successful completion of the application and provisional period.

Among other responsibilities, the FHSAA Board of Directors approves schools or cooperatives for initial and continuing membership, adopts and amends administrative regulations to govern FHSAA programs, and serves as its highest appellate authority.\(^12\)

The FHSAA defines full member schools as those enjoying all privileges of membership, including the privilege to:\(^13\)

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\(^6\) A senior high school is defined as “any traditional public school, charter school, virtual school, private school or university laboratory school that provides instruction to students at one or more grade levels from 9 through 12.” A combination school is defined as “any traditional public school, charter school, virtual school, private school or university laboratory school that provides instruction to students in both middle/junior high school grades and/or senior high school grades (i.e. K-12, K-8, 6-12, 7-12, etc.) under the direction of a single principal as defined in Bylaw 1.4.25 and located on the same campus, except for 9-12 high schools which have 9th grade centers at a separate location, with participation and enrollment based on a single campus site.” Middle/junior high schools may also join the FHSAA, such schools are defined as “any traditional public school, charter school, virtual school, private school or university laboratory school that provides instruction to students in middle school configurations (terminal grade of 6, 7 or 8) or junior high school configurations (terminal grade of 9).” Florida High School Athletic Association, Bylaws of the Florida High School Athletic Association, Inc. (2020-21 Ed.), available at https://fhsaa.com/documents/2020/10/1//2021_handbook_website_1001.pdf?id=292, at 9.

\(^7\) Defined as “a parent-directed group of individual home education students that provides opportunities for interscholastic athletic competition to those students and may include students in grades 6-12.” Id.

\(^8\) Section 1006.20(1), F.S.

\(^9\) Id.

\(^10\) Id.


\(^12\) Id., at 9, 12, and 14. The FHSAA is composed of 16 individuals: four elected public school representatives, four elected private school representatives, two elected district school superintendents, two elected district school board members, three representatives appointed by the Commissioner of Education, and the Commissioner of Education or his/her designated representative. Florida High School Athletic Association, Board of Directors, https://fhsaa.com/sports/2020/3/11/Board_of_Directors.aspx (last visited Feb. 11, 2021).

- Compete in FHSAA championships;
- Vote in FHSAA elections;
- Seek election to positions in the FHSAA governance structure and substructures; and
- Make applications for and serve as host of multi-school events that require FHSAA office approval.

FHSAA bylaws state that the privilege to participate in the Florida High School State Championship Series is limited only to those senior high schools and combination schools duly elected to full membership in the FHSAA.  

A school may exercise the option of independent status. However, the FHSAA prohibits member schools from declaring independence in a sport and organizing a conference or league to conduct a playoff or championship without approval of the FHSAA Board of Directors.

 Athletic Associations

Other athletic associations within the state include the Florida Independent Christian Athletic Association and the Sunshine State Athletic Conference. Outside of Florida, at least a dozen states host multiple state-based athletic associations.

III. Effect of Proposed Changes:

SB 760 requires the Florida High School Athletic Association (FHSAA) to allow a public school, a charter school, a virtual school, and a home education cooperative the option of maintaining full membership in the FHSAA or joining by sport. The bill specifies that the FHSAA may not discourage such school or cooperative from simultaneously maintaining membership in another athletic association.

The bill requires the FHSAA to allow a public school to join another athletic association, rather than providing the public school the option to apply for consideration to join.

The bill prohibits the FHSAA from taking any retributory or discriminatory action against any of its member schools that join another athletic association, not only against those who participate in interscholastic competition with non-FHSAA member Florida schools. The bill also prohibits the FHSAA from punishing, discouraging, intimidating, or penalizing any private school; public school, including a charter school; virtual school; and home education cooperative from choosing not to participate in the FHSAA for any sport.

---

15 Id., at 58. Reasons for independence include a newly opening school; a school that has consistently been unable to compete in the classification to which it is assigned; a school that is geographically isolated and chooses not to participate for financial reasons; a school whose educational philosophies prohibit such extended athletic participation; or a school that does not or cannot compete for religious reasons. Id.
16 Id.
The bill may offer a school that is a member of the FHSAA the flexibility to choose the athletic association appropriate for each of its offered sports, while ensuring the school can maintain privileges under the FHSAA.

The bill takes effect July 1, 2021.

IV. Constitutional Issues:

A. Municipality/County Mandates Restrictions:
   None.

B. Public Records/Open Meetings Issues:
   None.

C. Trust Funds Restrictions:
   None.

D. State Tax or Fee Increases:
   None.

E. Other Constitutional Issues:
   None.

V. Fiscal Impact Statement:

A. Tax/Fee Issues:
   None.

B. Private Sector Impact:
   None.

C. Government Sector Impact:
   None.

VI. Technical Deficiencies:

   None.

VII. Related Issues:

   None.
VIII. **Statutes Affected:**

This bill substantially amends section 1006.20 of the Florida Statutes.

IX. **Additional Information:**

A. **Committee Substitute – Statement of Changes:**
   (Summarizing differences between the Committee Substitute and the prior version of the bill.)
   
   None.

B. **Amendments:**
   
   None.

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This Senate Bill Analysis does not reflect the intent or official position of the bill’s introducer or the Florida Senate.
The commissioner shall designate a nonprofit organization to govern athletics with the approval of the State Board of Education. The FHSAA is not a state agency as defined in s. 120.52. The FHSAA shall be subject to the provisions of s. 1006.19. A private school that wishes to engage in high school athletic competition with a public high school may become a member of the FHSAA. Any high school in the state, including charter schools, virtual schools, and home education cooperatives, may become a member of the FHSAA and participate in the activities of the FHSAA. However, membership in the FHSAA is not mandatory for any school. The FHSAA must allow a private school or a public school, including a charter school, a virtual school, and a home education cooperative, the option of maintaining full membership in the association or joining by sport and may not discourage such school or cooperative from simultaneously maintaining membership in another athletic association. The FHSAA must allow a public school the option to apply for consideration to join another athletic association. The FHSAA may not deny or discourage interscholastic competition between its member schools and non-FHSAA member Florida schools, including members of another athletic governing organization, and may not take any retributory or discriminatory action against any of its member schools that join another athletic association or that participate in interscholastic competition with non-FHSAA member Florida schools. The FHSAA may not punish, discourage, intimidate, or penalize any private school or public school, including a charter school, a virtual school, and a home education cooperative, from choosing not to participate in the association for any sport. The FHSAA may not unreasonably withhold its approval of an application to become an affiliate.
member of the National Federation of State High School Associations submitted by any other organization that governs interscholastic athletic competition in this state. The bylaws of the FHSAA are the rules by which high school athletic programs in its member schools, and the students who participate in them, are governed, unless otherwise specifically provided by statute. For the purposes of this section, “high school” includes grades 6 through 12.

Section 2. This act shall take effect July 1, 2021.
2/16/21  
Meeting Date

The Florida Senate

APPEARANCE RECORD

Topic  Florida High School Athletic Association

Name  Stuart Weiss

Job Title  President

Address  P.O. Box 1881
         Valrico FL 33595

Phone  850-933-5994

Email  edward@rsaconsultingllc.com

Speaking:  ✔ For  □ Against  □ Information

Waive Speaking:  □ In Support  □ Against
(The Chair will read this information into the record.)

Representing  Sunshine State Athletic Conference

Appearing at request of Chair:  □ Yes  ✔ No

Lobbyist registered with Legislature:  □ Yes  ✔ No

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The Florida Senate

Appearance Record

2/16/2021

Meeting Date

Topic Florida High School Athletic Association

Name Ron Book

Job Title Ronald L. Book, P.A.

Address 104 W Jefferson Street
Street
Tallahassee FL 32301
City State Zip

Speaking: □ For □ Against □ Information Waive Speaking: □ In Support ✓ Against
(The Chair will read this information into the record.)

Representing Florida High School Athletic Association

Appearing at request of Chair: □ Yes ✓ No Lobbyist registered with Legislature: ✓ Yes □ No

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S-001 (10/14/14)
Feb 16th 2021

Topic: FHSAA Requirements

Name: David Sear
Job Title: Retired H.S. Athlete
Address: 4716 Wintergreen St.
City: Fruitland Park FL 34731
Phone: 352-605-6597
Email: golf49595@gmail.com

Representing: Self & Wife

Appearing at request of Chair: Yes

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<table>
<thead>
<tr>
<th>Topic</th>
<th>Florida High School Athletic Association</th>
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</thead>
<tbody>
<tr>
<td>Name</td>
<td>Mark J. Marsala</td>
</tr>
<tr>
<td>Job Title</td>
<td>Director of Athletics</td>
</tr>
<tr>
<td>Address</td>
<td>7100 Davis Blvd</td>
</tr>
<tr>
<td>Phone</td>
<td>239-777-6660</td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:mmarsala@seacrest.org">mmarsala@seacrest.org</a></td>
</tr>
<tr>
<td>Speaking</td>
<td>[ ] For [ ] Against [ ] Information</td>
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<tr>
<td>Waive Speaking</td>
<td>✔ In Support [ ] Against</td>
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<tr>
<td>Representing</td>
<td>SEACREST COUNTRY DAY</td>
</tr>
<tr>
<td>Appearing</td>
<td>[ ] Yes [ ] No</td>
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<tr>
<td>Lobbyist registered</td>
<td>[ ] Yes [ ] No</td>
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THE FLORIDA SENATE

APPEARANCE RECORD

2/16/21
Meeting Date

Topic Florida High School Athletic Association

Name Steve Bishop

Job Title Executive Director/President

Address 15010 US Highway 441

Phone 352-742-0080

Email steve@floridavolleyball.org

Representing Florida Region of USA Volleyball

Speaking: □ For □ Against □ Information

Waive Speaking: ✓ In Support □ Against
(The Chair will read this information into the record.)

Appearing at request of Chair: □ Yes ✓ No

Lobbyist registered with Legislature: □ Yes ✓ No

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THE FLORIDA SENATE
APPEARANCE RECORD

Meeting Date: 2/16/21

Topic: Florida High School Athletic Association

Name: James Doan

Job Title: Athletic Director, Lakeside Christian School

Address: 1597 Sunset Point Road, Clearwater, FL 33765

Phone: 727-515-0935

Email: jdoan@lakesidechristianschool.org

Speaking: [ ] For [ ] Against [ ] Information

Waive Speaking: [✓] In Support [ ] Against

Representing: LAKESIDE CHRISTIAN

Appearing at request of Chair: [✓] Yes [ ] No

Lobbyist registered with Legislature: [ ] Yes [✓] No

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2/16/21

Meeting Date

The Florida Senate

APPEARANCE RECORD

Topic Florida High School Athletic Association

Name Stephen Boyer

Job Title Athletic Director

Address 1105 58th ave 1105 58th ave Vero beach Vero beach Fl 32966

Phone 772-321-1725

Email S.boyer@mastersvb.org

Speaking: [ ] For [ ] Against [ ] Information

Waive Speaking: [✓] In Support [ ] Against

(The Chair will read this information into the record.)

Representing Masters Academy of Vero Beach

Appearing at request of Chair: [ ] Yes [✓] No

Lobbyist registered with Legislature: [ ] Yes [✓] No

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S-001 (10/14/14)
2/16/21  

Meeting Date

Topic Florida High School Athletic Association

Name Lisa Kleinmann

Job Title Head of School

Address 3750 Colonial Blvd.

Phone 2399368865

Email lisa.kleinmann@sfcakings.org

Representing SOUTHWEST FLORIDA CHRISTIAN SCHOOL

Speaking: [ ] For [ ] Against [ ] Information

Waive Speaking: [✓] In Support [ ] Against

Applying at request of Chair: [ ] Yes [✓] No

Lobbyist registered with Legislature: [ ] Yes [✓] No

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The Florida Senate

APPEARANCE RECORD

2/16/21

Meeting Date

Topic Florida High School Athletic Association

Name Don Birdsall

Job Title Athletic Director

Address 1533 Normandy Way

Leesburg, FL 34748

Phone 352-787-7762

Email dbirdsall@faleesburg.com

Speaking: [ ] For [ ] Against [ ] Information

Waive Speaking: [✓] In Support [ ] Against
(The Chair will read this information into the record.)

Representing First Academy - Leesburg

Appearing at request of Chair: [ ] Yes [✓] No

Lobbyist registered with Legislature: [ ] Yes [✓] No

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2/16/21
Meeting Date

The Florida Senate

APPEARANCE RECORD

Topic Florida High School Athletic Association

Name GregGage

Job Title AthleticDirector

Address 140MagnoliaAvenue
MerrittIsland FL 32926

Phone 321453-2710

Email GGage@MICSCougars.com

Speaking: [ ] For [ ] Against [ ] Information

Representing MerrittIslandChristianSchool

Appearing at request of Chair: [ ] Yes [✓] No

Lobbyist registered with Legislature: [ ] Yes [✓] No

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S-001 (10/14/14)
2/16/21
Meeting Date

Topic Florida High School Athletic Association

Name Michelle Metzler

Job Title Athletic Director

Address 8350 Okeechobee Blvd.
Street
West Palm Beach FL 33411
City State Zip

Phone 561 7980-9300
Email michelle_metzler@gobcsbulldogs.org

Speaking: ☐ For ☐ Against ☐ Information
Waive Speaking: ☑ In Support ☐ Against
(The Chair will read this information into the record.)

Representing Berean Christian School

Appearing at request of Chair: ☑ Yes ☐ No
Lobbyist registered with Legislature: ☐ Yes ☑ No

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THE FLORIDA SENATE

APPEARANCE RECORD

2/16/21
Meeting Date

Topic Florida High School Athletic Association

Name Gary Dreyer

Job Title Athletic Director

Address 8228 N. Josh Way

Phone 352-422-7622

Email gdreyer@sevenrivers.org

Speaking: □ For □ Against □ Information

Waive Speaking: ☑ In Support □ Against
(The Chair will read this information into the record.)

Representing Seven Rivers Christian School

Appearing at request of Chair: □ Yes ☑ No

Lobbyist registered with Legislature: □ Yes ☑ No

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This form is part of the public record for this meeting.

S-001 (10/14/14)
Topic: Florida High School Athletic Association
Name: Melissa King
Job Title: Principal
Address: 701 S Parrott Ave
Phone: 863-763-3072
Email: melissa.king@okeechobeechristianacademy.org
Representing: Okeechobee Christian Academy
Speaking: ✔️ For  ❌ Against  ❌ Information
Waive Speaking: ✔️ In Support  ❌ Against
Appearing at request of Chair:  ✔️ Yes  ❌ No
Lobbyist registered with Legislature:  ✔️ Yes  ❌ No

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2/16/21
Meeting Date

The Florida Senate
APPEARANCE RECORD

Topic Florida High School Athletic Association

Name Shane Marcey

Job Title Athletic Director

Address 2585 Glades Circle
Weston FL 33327

Phone 954 389 2454

Email smarcey@sagemont.com

Speaking: □ For □ Against □ Information
Waive Speaking: ☑ In Support □ Against
(The Chair will read this information into the record.)

Representing The Sagemont School

Appearing at request of Chair: □ Yes ☑ No
Lobbyist registered with Legislature: □ Yes ☑ No

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S-001 (10/14/14)
2/16/21
Meeting Date

Florida High School Athletic Association
Topic

Greg Frescoln
Name

Principal
Job Title

219 N. 13th St.
Address

Leesburg, FL 34748
City State Zip

(352)787-7762
Phone

gfrescoln@faleesburg.com
Email

For
Speaking: □ For □ Against □ Information

In Support
Waive Speaking: □ In Support □ Against
(The Chair will read this information into the record.)

Representing First Academy-Leesburg

Appearing at request of Chair: □ Yes □ No
Lobbyist registered with Legislature: □ Yes □ No

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### The Florida Senate Appearance Record

**Meeting Date:** 2/16/21

**Topic:** Florida High School Athletic Association

<table>
<thead>
<tr>
<th>Name</th>
<th>Phone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elizabeth Hardage</td>
<td>863-293-5980</td>
<td><a href="mailto:ehardage@allsaintsacademy.com">ehardage@allsaintsacademy.com</a></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Job Title</th>
<th>Address</th>
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<tbody>
<tr>
<td>Head of School</td>
<td>5001 State Road 540 W. Winter Haven, FL 33880</td>
</tr>
</tbody>
</table>

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<tr>
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<tr>
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<tr>
<td>All Saints Academy</td>
<td>[ ] Yes [ ] No</td>
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</table>

** Appearing at request of Chair: [ ] Yes ☑ No **

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THE FLORIDA SENATE

APPEARANCE RECORD

2/16/21
Meeting Date

Topic Florida High School Athletic Association

Name R.J. Fuhr

Job Title Head Football Coach/Oak Hall School

Address
Street
City  State  Zip

Phone 352-266-5912

Email rfuhr@oakhall.org

Speaking:  For  Against  Information  Waive Speaking:  ✓ In Support  □ Against
(The Chair will read this information into the record.)

Representing OAK HALL SCHOOL

Appearing at request of Chair:  □ Yes ✓ No
Lobbyist registered with Legislature:  □ Yes ✓ No

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THE FLORIDA SENATE

APPEARANCE RECORD

2/16/21
Meeting Date

Topic Florida High School Athletic Association

Name Mike Marciano

Job Title Athletic Director

Address 3750 Colonial Blvd
Ft. Myers, FL 33966

Phone 2399368865
Email mike.marciano@sfcakings.org

Speaking:  For  Against  Information
Waive Speaking:  ✓ In Support  Against
(The Chair will read this information into the record.)

Representing SOUTHWEST FLORIDA CHRISTIAN SCHOOL

Appearing at request of Chair:  Yes ✓ No
Lobbyist registered with Legislature:  Yes ✓ No

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YOU MUST PRINT AND DELIVER THIS FORM TO THE ASSIGNED TESTIMONY ROOM

2/16/21
Meeting Date

Topic Florida High School Athletic Association

Name Monty Vann

Job Title Head Football/Track Coach; teacher

Address 1707 N. Crooked Branch
Street
Lecanto FL 34461
City State Zip

Phone 321-295-9145

Email mvann@sevenrivers.org

Speaking: □ For □ Against □ Information

Waive Speaking: ✓ In Support □ Against
(The Chair will read this information into the record.)

Representing SSAC (Sunshine State Athletic Conference) and Seven Rivers Christian School

Appearing at request of Chair: □ Yes ✓ No

Lobbyist registered with Legislature: □ Yes ✓ No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.
2/16/21  
Meeting Date

<table>
<thead>
<tr>
<th>Topic</th>
<th>Florida High School Athletic Association</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name</td>
<td>Chad Bishop</td>
</tr>
<tr>
<td>Job Title</td>
<td>Athletic Director</td>
</tr>
<tr>
<td>Address</td>
<td>2400 Pine Tree Drive</td>
</tr>
<tr>
<td></td>
<td>Miami Beach, FL 33021</td>
</tr>
<tr>
<td>Phone</td>
<td>305-532-6421 x112</td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:cbishop@rasg.org">cbishop@rasg.org</a></td>
</tr>
</tbody>
</table>

Speaking:  
- For  
- Against  
- Information

Waive Speaking:  
- In Support  
- Against

Representing:  
- (PASS) HEBREW ACADEMY

Appearing at request of Chair:  
- Yes  
- No

Lobbyist registered with Legislature:  
- Yes  
- No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.
YOU MUST PRINT AND DELIVER THIS FORM TO THE ASSIGNED TESTIMONY ROOM

2/16/21  
Meeting Date

The Florida Senate

APPEARANCE RECORD

Topic Florida High School Athletic Association

Name Jimmy Smith

Job Title Owner

Address 1951 Lake Seward Dr
Street
City Lakeland
State FL
Zip 33813

Phone 863-698-3211
Email

Speaking: □ For □ Against □ Information  
Waive Speaking: ☑ In Support □ Against
(The Chair will read this information into the record.)

Representing Self

Appearing at request of Chair: □ Yes ☑ No  
Lobbyist registered with Legislature: □ Yes ☑ No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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2/16/21
Meeting Date

The Florida Senate
APPEARANCE RECORD

Bill Number (if applicable)

Amendment Barcode (if applicable)

Topic Florida High School Athletic Association

Name Judy Stinson

Job Title Banker

Address 5220 Charles Ln
Street
Lakeland FL 33811
City Zip

Phone 863-370-7785

Email

Speaking: [ ] For [ ] Against [ ] Information
Waive Speaking: [ ] In Support [ ] Against
(The Chair will read this information into the record.)

Representing Self

Appearing at request of Chair: [ ] Yes [ ] No
Lobbyist registered with Legislature: [ ] Yes [ ] No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.

S-001 (10/14/14)
2/16/21

Meeting Date

Florida High School Athletic Association

Topic

Butch Jackson

Name

Retired

Job Title

1974 Belmont Wood Dr

Address

Mulberry

City

FL

State

33860

Zip

863-559-4992

Phone

Representing Self

Appearing at request of Chair: Yes ✔ No

Lobbyist registered with Legislature: Yes ✔ No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.
2/16/21
Meeting Date

Topic Florida High School Athletic Association

Name Patricia Jackson

Job Title City Manager

Address 1974 Belmont Wood Dr
Mulberry FL 33860

Phone 863-559-2409

Speaking: □ For □ Against □ Information

Waive Speaking: ✓ In Support □ Against
(The Chair will read this information into the record.)

Representing Self

Appearing at request of Chair: □ Yes ✓ No
Lobbyist registered with Legislature: □ Yes ✓ No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.
2/16/21

Meeting Date

Topic Florida High School Athletic Association

Name Rick Lester

Job Title Office Manager

Address 2304 Leonard Dr
Street Seffner FL 33584
City State Zip

Phone 813-599-5613

Email

Speaking: [ ] For [ ] Against [ ] Information

Waive Speaking: [✓] In Support [ ] Against
(The Chair will read this information into the record.)

Representing [ ] Self

Appearing at request of Chair: [ ] Yes [✓] No

Lobbyist registered with Legislature: [ ] Yes [✓] No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.
The Florida Senate

APPEARANCE RECORD

Meeting Date: 2/16/21

Topic: Florida High School Athletic Association

Name: Marjorie Smith

Job Title: Homemaker

Address: 1951 Lake Seward Dr

Phone: 863-698-3209

Email: 

Speaking: [ ] For [ ] Against [ ] Information

Waive Speaking: [x] In Support [ ] Against

Representing: Self

Appearing at request of Chair: [ ] Yes [x] No

Lobbyist registered with Legislature: [ ] Yes [x] No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.
2/16/21
Meeting Date

Topic Florida High School Athletic Association

Name Rebekah Smith

Job Title Business Development Manager District Manager

Address 1916 Griffins Green Dr

Phone 863-333-8488

Email

Speaking: □ For □ Against □ Information
Waive Speaking: □ In Support □ Against
(The Chair will read this information into the record.)

Representing Self

Appearing at request of Chair: □ Yes □ No

Lobbyist registered with Legislature: □ Yes □ No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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2/16/21
Meeting Date

The Florida Senate

APPEARANCE RECORD

Topic: Florida High School Athletic Association

Name: Steve Smith

Job Title: Sales

Address: 1916 Griffins Green Dr

City: Bartow

State: FL

Zip: 33830

Phone: 863-581-6171

Email: 

Speaking: [ ] For [ ] Against [ ] Information

Waive Speaking: [✓] In Support [ ] Against
(The Chair will read this information into the record.)

Representing: [ ] Self

Appearing at request of Chair: [ ] Yes [✓] No

Lobbyist registered with Legislature: [ ] Yes [✓] No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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2/16/21
Meeting Date

The Florida Senate
APPEARANCE RECORD

Bill Number (if applicable)

Topic Florida High School Athletic Association

Name Tyler Sheffield

Job Title Student

Address 5220 Charles Ln

Phone 863-430-9860

Email

Speaking: □ For □ Against □ Information

Waive Speaking: ✓ In Support □ Against
(The Chair will read this information into the record.)

Representing Self

Appearing at request of Chair: □ Yes ✓ No
Lobbyist registered with Legislature: □ Yes ✓ No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.
2/16/21
Meeting Date

Topic Florida High School Athletic Association

Name Debra Fetzner

Job Title Business Development Manager

Address 5609 Hometown Ln
        Lithia FL 33547
        Phone 813-944-9228

Speaking: For Against Information
Waive Speaking: In Support Against
(The Chair will read this information into the record.)

Representing Self

Appearing at request of Chair: Yes No
Lobbyist registered with Legislature: Yes No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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YOU MUST PRINT AND DELIVER THIS FORM TO THE ASSIGNED TESTIMONY ROOM

Meeting Date

The Florida Senate
APPEARANCE RECORD

Bill Number (if applicable)

Topic Florida High School Athletic Association

Name Brandon Prince

Job Title Truck Driver

Address 5220 Charles Ln
Street
Lakeland FL 33811
City State Zip

Phone 813-951-2013

Email

Speaking: ☐ For ☐ Against ☐ Information
Waive Speaking: ☑ In Support ☐ Against
(The Chair will read this information into the record.)

Representing Self

Appearing at request of Chair: ☑ Yes ☐ No
Lobbyist registered with Legislature: ☐ Yes ☑ No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.

S-001 (10/14/14)
<table>
<thead>
<tr>
<th>Topic</th>
<th>Florida High School Athletic Association</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name</td>
<td>Chris Fetzner</td>
</tr>
<tr>
<td>Job Title</td>
<td>District Sales Manager</td>
</tr>
<tr>
<td>Address</td>
<td>5609 Hometown Ln</td>
</tr>
<tr>
<td>Street</td>
<td></td>
</tr>
<tr>
<td>Lithia</td>
<td>FL</td>
</tr>
<tr>
<td>City</td>
<td>33547</td>
</tr>
<tr>
<td>Phone</td>
<td>813-944-9228</td>
</tr>
<tr>
<td>Email</td>
<td></td>
</tr>
<tr>
<td>Speaking:</td>
<td>For ☐ Against ☐ Information ☐</td>
</tr>
<tr>
<td>Waive Speaking:</td>
<td>In Support ☑ Against ☐</td>
</tr>
<tr>
<td>Representing:</td>
<td>Self</td>
</tr>
<tr>
<td>Appearing at request of Chair:</td>
<td>Yes ☑ No ☐</td>
</tr>
<tr>
<td>Lobbyist registered with Legislature:</td>
<td>Yes ☑ No ☐</td>
</tr>
</tbody>
</table>

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This form is part of the public record for this meeting.

S-001 (10/14/14)
You must print and deliver this form to the assigned testimony room.

2/16/21

Meeting Date

The Florida Senate

Appearance Record

Bill Number (if applicable)

Topic Florida High School Athletic Association

Name Betty Jackson

Job Title Office Manager

Address 5220 Charles Ln

Phone 863-701-3326

Speaking: [ ] For [ ] Against [ ] Information

Waive Speaking: [ ] In Support [ ] Against

(The Chair will read this information into the record.)

Emial

Representing [ ] Self

Appearing at request of Chair: [ ] Yes [x] No

Lobbyist registered with Legislature: [ ] Yes [x] No

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2/16/21
Meeting Date

The Florida Senate

APPEARANCE RECORD

Topic Florida High School Athletic Association

Name Dr. Dana G. Dionne

Job Title Associate Head of School

Address 1500 Lukas Lane

Oviedo FL 32765

City

State Zip

Phone 407-971-2221

Email danadione@gmastersacademy.org

Speaking: □ For □ Against □ Information

Representing The Master's Academy of Central Florida, Inc.

Waive Speaking: □ In Support □ Against

(The Chair will read this information into the record.)

Appearing at request of Chair: □ Yes [ ] No

Lobbyist registered with Legislature: □ Yes [ ] No

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This form is part of the public record for this meeting.
2/16/21

Topic Florida High School Athletic Association

Name James Stomps

Job Title Head Football Coach / Teacher

Address 10850 Old St Augustine Rd

Street

Jacksonville

City FL

State 32257

Zip

Phone 904-325-1947

Email jstomps@ccajax.org

Speaking: ✔ For ☐ Against ☐ Information

Waive Speaking: ✔ In Support ☐ Against

(The Chair will read this information into the record.)

Representing Christ's Church Academy

Appearing at request of Chair: ☐ Yes ✔ No

Lobbyist registered with Legislature: ☐ Yes ✔ No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.
2/16/21
Meeting Date

The Florida Senate

APPEARANCE RECORD

Topic Florida High School Athletic Association

Name SHELDON B. WOLK

Job Title HEAD COACH/TEACHER

Address 8200 CR 209

Wildwood FL 34785

Phone 352-430-8977

Email NARROWGATE@EMBARQMAIL.COM

Speaking: ☑ For ☐ Against ☐ Information
Waive Speaking: ☑ In Support ☐ Against
(The Chair will read this information into the record.)

Representing FIRST ACADEMY LEESBURG HS

Appearing at request of Chair: ☐ Yes ☑ No
Lobbyist registered with Legislature: ☐ Yes ☑ No

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This form is part of the public record for this meeting.
The Florida Senate

Appearance Record

2/16/21

Meeting Date

Topic Florida High School Athletic Association

Name Wayne Stofsky

Job Title Director of Athletics

Address 5810 South Pine Island Rd.

Phone 954-583-600 Ext-466

Email wstofsky@posnackschool.org

Speaking: ☑ For ☐ Against ☐ Information

Waive Speaking: ☑ In Support ☐ Against

(The Chair will read this information into the record.)

Representing Posnack School

Appearing at request of Chair: ☐ Yes ☑ No

Lobbyist registered with Legislature: ☐ Yes ☑ No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting. S-001 (10/14/14)
YOU MUST PRINT AND DELIVER THIS FORM TO THE ASSIGNED TESTIMONY ROOM

2/16/21

Meeting Date

THE FLORIDA SENATE

APPEARANCE RECORD

Bill Number (if applicable)

Topic Florida High School Athletic Association

Name Greg Zugrave

Job Title Teacher/Coach

Address 1895 Saint Edward's Dr

Vero Beach FL 32963

Phone 9105209549

Email gzugrave@steds.org

Speaking: ✓ For □ Against □ Information

Waive Speaking: ✓ In Support □ Against

(The Chair will read this information into the record.)

Representing Saint Edward's School

Appearing at request of Chair: □ Yes ✓ No

Lobbyist registered with Legislature: □ Yes ✓ No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.

S-001 (10/14/14)
Our mission is to produce, analyze and deliver labor statistics to improve economic decision-making

- Employment data are the state’s most important economic indicators.
- Data collected under Federal/State Cooperative Statistical Programs.
- Comparable nationwide for all states, counties and metro areas.
- Collected through a combination of employer surveys, modeling and administrative records.

Thanks to Florida employers, without them we would not be able to provide data.
### Quarterly Census of Employment and Wages (QCEW)

<table>
<thead>
<tr>
<th>Industry</th>
<th>Area Name</th>
<th>Employment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Health Care and Social Assistance</td>
<td>Florida</td>
<td>1,241,601</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>Florida</td>
<td>1,112,165</td>
</tr>
<tr>
<td>Accommodation and Food Services</td>
<td>Florida</td>
<td>1,024,868</td>
</tr>
<tr>
<td>Administrative and Waste Services</td>
<td>Florida</td>
<td>822,248</td>
</tr>
<tr>
<td>Educational Services</td>
<td>Florida</td>
<td>613,755</td>
</tr>
<tr>
<td>Professional and Technical Services</td>
<td>Florida</td>
<td>597,355</td>
</tr>
<tr>
<td>Construction</td>
<td>Florida</td>
<td>567,238</td>
</tr>
<tr>
<td>Public Administration</td>
<td>Florida</td>
<td>457,782</td>
</tr>
<tr>
<td>Finance and Insurance</td>
<td>Florida</td>
<td>391,457</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>Florida</td>
<td>383,583</td>
</tr>
</tbody>
</table>

**Did you know…**
In 2009 Health Care and Social Assistance passed Retail Trade as the largest industry in Florida by employment?

- Employment and wages by industry, size and local area.
- Available statewide, metropolitan statistical areas (MSAs), counties and workforce regions.
- Serves as the foundation for most labor market and economic data.
Current Employment Statistics (CES)

• Monthly nonagricultural employment and earnings by industry and metro area.

• One of the most timely leading indicators of current economic conditions.

Did you know…
Florida has added over 700,000 jobs since April 2020.
Did you know…
Florida’s unemployment rate was 6.1 percent in December 2020.

This program answers the questions:

- Who is in the labor force?
- How many people in each area are unemployed?
- What is the labor force participation rate?
Did you know…

Registered Nurses is one of the top 10 largest occupations in Florida and has an average entry wage of over $24/hour?

### Top 10 Occupations in Florida

<table>
<thead>
<tr>
<th>Occupation</th>
<th>Employed</th>
<th>Median Wage</th>
<th>Entry Wage</th>
<th>Mean Wage</th>
<th>Experienced Wage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Retail Salespersons</td>
<td>325,640</td>
<td>$11.40</td>
<td>$9.40</td>
<td>$13.34</td>
<td>$15.26</td>
</tr>
<tr>
<td>Customer Service Representatives</td>
<td>293,430</td>
<td>$15.56</td>
<td>$11.62</td>
<td>$16.64</td>
<td>$19.15</td>
</tr>
<tr>
<td>Fast Food and Counter Workers</td>
<td>242,300</td>
<td>$9.65</td>
<td>$9.06</td>
<td>$10.40</td>
<td>$11.07</td>
</tr>
<tr>
<td>Cashiers</td>
<td>229,630</td>
<td>$10.58</td>
<td>$9.24</td>
<td>$11.08</td>
<td>$12.00</td>
</tr>
<tr>
<td>Waiters and Waitresses</td>
<td>208,360</td>
<td>$9.56</td>
<td>$9.05</td>
<td>$12.66</td>
<td>$14.47</td>
</tr>
<tr>
<td>Office Clerks, General</td>
<td>191,050</td>
<td>$15.25</td>
<td>$10.77</td>
<td>$16.51</td>
<td>$19.30</td>
</tr>
<tr>
<td>Registered Nurses</td>
<td>181,670</td>
<td>$11.65</td>
<td>$24.57</td>
<td>$32.50</td>
<td>$36.47</td>
</tr>
<tr>
<td>Laborers and Freight, Stock, and Material Movers, Hand</td>
<td>150,120</td>
<td>$13.07</td>
<td>$10.35</td>
<td>$14.59</td>
<td>$16.72</td>
</tr>
<tr>
<td>Secretaries &amp; Administrative Assistants, Except Legal, Medical &amp; Executive</td>
<td>129,470</td>
<td>$16.61</td>
<td>$11.97</td>
<td>$17.34</td>
<td>$20.07</td>
</tr>
<tr>
<td>Janitors and Cleaners, Except Maids and Housekeeping Cleaners</td>
<td>116,830</td>
<td>$11.47</td>
<td>$9.60</td>
<td>$12.77</td>
<td>$14.32</td>
</tr>
</tbody>
</table>

Measures of Occupational Demand

• Employment Projections
  • Long-Term Projections:
    • Eight Years, for career planning
  • Short-Term Projections:
    • Two Years, to forecast demand after a PSAV/Associate program
  • Mid-Term Projections:
    • Between Two Years and Eight Years

• Job Openings and Labor Turnover Survey (JOLTS)
• Online Job Advertisements
Did you know… Florida has a Projected Growth of 12.6 percent for All Industries.

- **Industry Employment Projections:**
  - National industry projections are a key input
- **Occupational Employment Projections:**
  - Change factors account for changing staffing needs for each industry
  - Separations estimates account for openings due to retirements and career changes
# Online Job Advertisements

## Statewide Overview of Occupations and Employers

### Total Online Ads

<table>
<thead>
<tr>
<th>Category</th>
<th>December 2020</th>
<th>November 2020</th>
<th>December 2019</th>
<th>Over the Month Change</th>
<th>Over the Month Percent Change</th>
<th>Over the Year Change</th>
<th>Over the Year Percent Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>All Occupations</td>
<td>370,983</td>
<td>359,184</td>
<td>339,616</td>
<td>11,799</td>
<td>3.3%</td>
<td>31,367</td>
<td>9.2%</td>
</tr>
</tbody>
</table>

### Top 20 Advertised Occupations

<table>
<thead>
<tr>
<th>Occupation</th>
<th>December 2020</th>
<th>December 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Registered Nurses</td>
<td>13,501</td>
<td>11,017</td>
</tr>
<tr>
<td>Retail Salespersons</td>
<td>12,636</td>
<td>12,688</td>
</tr>
<tr>
<td>Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products</td>
<td>11,981</td>
<td>10,947</td>
</tr>
<tr>
<td>Customer Service Representatives</td>
<td>10,947</td>
<td>9,691</td>
</tr>
<tr>
<td>First-Line Supervisors of Retail Sales Workers</td>
<td>9,691</td>
<td>7,464</td>
</tr>
<tr>
<td>Maintenance and Repair Workers, General</td>
<td>7,159</td>
<td>6,715</td>
</tr>
<tr>
<td>Managers, All Other</td>
<td>7,159</td>
<td>6,715</td>
</tr>
<tr>
<td>Combined Food Preparation and Serving Workers, Including Fast Food</td>
<td>6,367</td>
<td>6,367</td>
</tr>
<tr>
<td>Laborers and Freight, Stock, and Material Movers, Hand</td>
<td>5,961</td>
<td>5,961</td>
</tr>
<tr>
<td>Security Guards</td>
<td>5,961</td>
<td>5,961</td>
</tr>
<tr>
<td>Waiters and Waitresses</td>
<td>5,961</td>
<td>5,961</td>
</tr>
<tr>
<td>Secretaries and Administrative Assistants, Except Legal, Medical, and Executive</td>
<td>4,642</td>
<td>4,642</td>
</tr>
</tbody>
</table>

---

**Florida Department of Economic Opportunity**
## Statewide Demand Occupation List

### 2020-21 Florida Statewide Demand Occupations

Post-Secondary Adult Vocational Certificate or College Credit Certificate/Associate Degree

Sorted by Occupational Title

<table>
<thead>
<tr>
<th>SOC Code†</th>
<th>HSHW‡</th>
<th>Occupational Title†</th>
<th>Annual Percent Growth</th>
<th>Annual Openings</th>
<th>2018 Hourly Wage Mean</th>
<th>Entry Code</th>
<th>FLDOE Training Code</th>
<th>In EFI Targeted Industry?</th>
<th>STEM Occupation?</th>
<th>New to List?</th>
</tr>
</thead>
<tbody>
<tr>
<td>15-1122</td>
<td>HSHW</td>
<td>Information Security Analysts</td>
<td>3.36</td>
<td>578</td>
<td>44.21</td>
<td>27.96</td>
<td>3</td>
<td>Yes</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td>15-1132</td>
<td>HSHW</td>
<td>Software Developers, Applications</td>
<td>3.32</td>
<td>4,091</td>
<td>45.97</td>
<td>29.67</td>
<td>4</td>
<td>Yes</td>
<td>Yes</td>
<td></td>
</tr>
<tr>
<td>31-9092</td>
<td>HSHW</td>
<td>Medical Assistants</td>
<td>3.19</td>
<td>8,491</td>
<td>15.80</td>
<td>12.58</td>
<td>3</td>
<td>Yes</td>
<td>No</td>
<td></td>
</tr>
<tr>
<td>31-2021</td>
<td>HSHW</td>
<td>Physical Therapist Assistants</td>
<td>2.97</td>
<td>917</td>
<td>29.64</td>
<td>22.61</td>
<td>4</td>
<td>Yes</td>
<td>No</td>
<td></td>
</tr>
<tr>
<td>29-2032</td>
<td>HSHW</td>
<td>Diagnostic Medical Sonographers</td>
<td>2.70</td>
<td>501</td>
<td>31.65</td>
<td>24.44</td>
<td>3</td>
<td>Yes</td>
<td>No</td>
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<tr>
<td>29-1126</td>
<td>HSHW</td>
<td>Respiratory Therapists</td>
<td>2.65</td>
<td>755</td>
<td>27.86</td>
<td>22.76</td>
<td>4</td>
<td>Yes</td>
<td>Yes</td>
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<tr>
<td>31-9097</td>
<td>HSHW</td>
<td>Phlebotomists</td>
<td>2.32</td>
<td>1,151</td>
<td>15.52</td>
<td>12.45</td>
<td>3</td>
<td>Yes</td>
<td>No</td>
<td></td>
</tr>
<tr>
<td>43-6013</td>
<td>HSHW</td>
<td>Medical Secretaries</td>
<td>2.22</td>
<td>3,199</td>
<td>16.11</td>
<td>12.54</td>
<td>3</td>
<td>Yes</td>
<td>No</td>
<td></td>
</tr>
<tr>
<td>23-2011</td>
<td>HSHW</td>
<td>Paralegals and Legal Assistants</td>
<td>2.16</td>
<td>3,335</td>
<td>24.10</td>
<td>15.87</td>
<td>3</td>
<td>Yes</td>
<td>No</td>
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</tr>
<tr>
<td>29-2021</td>
<td>HSHW</td>
<td>Dental Hygienists</td>
<td>2.14</td>
<td>1,028</td>
<td>30.80</td>
<td>22.22</td>
<td>4</td>
<td>Yes</td>
<td>Yes</td>
<td></td>
</tr>
</tbody>
</table>
## Potential Labor Supply Gaps

### Preliminary Workforce Potential Supply Gap Analysis
**Florida Statewide - January 2021**

<table>
<thead>
<tr>
<th>SOC Title</th>
<th>2020 Employment</th>
<th>2028 Employment</th>
<th>Percent Growth</th>
<th>Employment Growth</th>
<th>2020-2028 Openings</th>
<th>Annual Opening</th>
<th>Unique Job Postings</th>
<th>Educational Completers</th>
<th>Education Level</th>
<th>Potential Supply Gap Category</th>
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</thead>
<tbody>
<tr>
<td>Child Care Workers</td>
<td>43,878</td>
<td>51,034</td>
<td>16.3</td>
<td>7,156</td>
<td>63,796</td>
<td>7,975</td>
<td>7,838</td>
<td>624</td>
<td>Postsecondary Non-degree Award</td>
<td>High</td>
</tr>
<tr>
<td>Industrial Machinery Mechanics</td>
<td>14,197</td>
<td>16,525</td>
<td>16.4</td>
<td>2,328</td>
<td>13,588</td>
<td>1,699</td>
<td>1,244</td>
<td>229</td>
<td>Postsecondary Non-degree Award</td>
<td>High</td>
</tr>
<tr>
<td>Automotive Service Technicians and Mechanics</td>
<td>53,198</td>
<td>56,011</td>
<td>5.3</td>
<td>2,813</td>
<td>45,348</td>
<td>5,669</td>
<td>14,063</td>
<td>1,015</td>
<td>Postsecondary Non-degree Award</td>
<td>High</td>
</tr>
<tr>
<td>Licensed Practical and Licensed Vocational Nurses</td>
<td>49,549</td>
<td>56,043</td>
<td>13.1</td>
<td>6,494</td>
<td>38,674</td>
<td>4,834</td>
<td>12,688</td>
<td>1,239</td>
<td>Postsecondary Non-degree Award</td>
<td>Moderate</td>
</tr>
<tr>
<td>Paralegals and Legal Assistants</td>
<td>32,185</td>
<td>36,013</td>
<td>11.9</td>
<td>3,828</td>
<td>32,684</td>
<td>4,086</td>
<td>6,426</td>
<td>1,102</td>
<td>Postsecondary Non-degree Award</td>
<td>Moderate</td>
</tr>
<tr>
<td>Elementary School Teachers</td>
<td>70,984</td>
<td>79,460</td>
<td>11.9</td>
<td>8,466</td>
<td>52,850</td>
<td>6,606</td>
<td>4,107</td>
<td>2,293</td>
<td>Bachelor's Degree</td>
<td>Moderate</td>
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<tr>
<td>Medical Assistants</td>
<td>59,634</td>
<td>72,951</td>
<td>21.8</td>
<td>13,017</td>
<td>71,483</td>
<td>8,935</td>
<td>14,998</td>
<td>3,253</td>
<td>Postsecondary Non-degree Award</td>
<td>Moderate</td>
</tr>
<tr>
<td>Accountants and Auditors</td>
<td>61,044</td>
<td>90,487</td>
<td>11.7</td>
<td>9,443</td>
<td>73,390</td>
<td>9,174</td>
<td>10,402</td>
<td>4,535</td>
<td>Bachelor's Degree</td>
<td>Moderate</td>
</tr>
<tr>
<td>Preschool Teachers</td>
<td>30,654</td>
<td>35,331</td>
<td>15.3</td>
<td>4,677</td>
<td>31,172</td>
<td>3,897</td>
<td>7,516</td>
<td>2,292</td>
<td>Associate Degree</td>
<td>Moderate</td>
</tr>
<tr>
<td>Aircraft Mechanics and Service Technicians</td>
<td>14,165</td>
<td>16,059</td>
<td>13.4</td>
<td>1,894</td>
<td>11,790</td>
<td>1,474</td>
<td>794</td>
<td>907</td>
<td>Postsecondary Non-degree Award</td>
<td>Low</td>
</tr>
<tr>
<td>Physical Therapist Assistants</td>
<td>6,827</td>
<td>8,849</td>
<td>29.6</td>
<td>2,022</td>
<td>9,794</td>
<td>1,224</td>
<td>1,413</td>
<td>755</td>
<td>Associate Degree</td>
<td>Low</td>
</tr>
</tbody>
</table>
Next Steps – Workforce Alignment

• New Methodology to Align Workforce Supply & Demand
• Supply Consists of:
  • Existing Workers
    • Workers that stay in same occupation
    • Workers that transfer to/from related or unrelated occupations
    • Workers that leave the workforce
  • Potential Workers
    • Job Seekers
    • High School Graduates
    • Adult Education Graduates
    • Associate Degree Graduates
    • Bachelor’s & Higher Degree Graduates
• Demand Consists of:
  • Projected Annual Job Openings by Occupation
Career and Technical Education Programs and Labor Market Needs

Senate Presentation
January 26, 2021

Presented by -
Henry Mack, Chancellor
Division of Career and Adult Education

Kathy Hebda, Chancellor
Division of Florida Colleges
Definitions & Credentialing
Award Types
# Career and Technical Credential Types - Issued by Institutions

## Definitions

**Career Certificate** – signifies a student has successfully completed a (clock hour) postsecondary career education program and is ready for employment in a field that requires non-college credit postsecondary training.

**Applied Technology Diploma** – signifies a student has successfully completed a (clock hour or college credit) postsecondary career education program and is ready for employment in a field; the program has embedded statewide articulation leading to the award of an AS degree.

**Associate in Science/Associate in Applied Science Degree** – prepares students for occupations that require a two-year technical degree.

**College Credit Certificate** – prepares students for entry into employment in a field that requires some college credit but less than a degree and signifies a student has successfully completed part of an A.S. degree.

**Baccalaureate degree** (workforce baccalaureate) – prepares students for occupations that require a four-year degree.

## Examples

- Florida Law Enforcement Academy, Automotive Service Technology
- Dental Assisting Technology and Management—ATD
- Nursing R.N. (A.S.), Automotive Service Management Technology (A.A.S.)
- Paramedic, Business Entrepreneurship
- Accounting, Business Administration
Career and Technical Credential Types
-Issued by Florida Department of Education

Definitions

**Apprenticeship Certificate of Completion** – signifies a registered apprentice has successfully completed the technical and academic standards of a registered apprenticeship program.

**Pre-Apprenticeship Certificate of Completion** – signifies a registered pre-apprentice has successfully completed the technical and academic standards of a registered pre-apprenticeship program.

Examples*

- Florida Electric Apprenticeship & Training GNJ Certificate of Completion
- Piper Aircraft Apprenticeship Program, ING Certificate of Completion
- Tampa Ironworkers Preapprenticeship JATC Certificate of Completion
- Brevard Adult Education Preapprenticeship Program

*Certificate is signed by Chancellor of Career and Adult Education, State Apprenticeship director, and the program sponsor.
# Career and Technical Credential Types
- Issued by 3rd Party Entity

## Definitions

<table>
<thead>
<tr>
<th>Industry Certification</th>
<th>Definitions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Industry Certification – a time-limited credential issued by an independent, 3rd party certifying entity</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Licensure</th>
<th>Definitions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Licensure – credential issued for a purpose of qualification for practice in a certain occupation</td>
<td></td>
</tr>
</tbody>
</table>

## Examples

<table>
<thead>
<tr>
<th>Industry Certification</th>
<th>Examples</th>
</tr>
</thead>
<tbody>
<tr>
<td>AWS Certified Welder – SMAW Plate (AWELD012)</td>
<td></td>
</tr>
<tr>
<td>CompTIA A+ (COMPT001)</td>
<td></td>
</tr>
<tr>
<td>HVAC Excellence Employment Ready – Electrical (HVACE001)</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Licensure</th>
<th>Examples</th>
</tr>
</thead>
<tbody>
<tr>
<td>Law Enforcement Officer (FLDLE004)</td>
<td></td>
</tr>
<tr>
<td>Firefighter II (FLSFM006)</td>
<td></td>
</tr>
<tr>
<td>Certified Nursing Assistant (FDMQA002)</td>
<td></td>
</tr>
</tbody>
</table>
Program Approval Process
Multilayered Approach to Program Approval

Certificate and Associate
- FDOE develops and maintains career & technical education (CTE) programs that align with 17 career clusters
- Programs are detailed in curriculum frameworks developed with education, business and industry, and trade associations
- Once State Board of Education (SBOE) approves a program, it may be offered by any institution in Florida

Apprenticeship
- Program sponsor submits apprenticeship agreement which outlines the terms and conditions for the training program to the department.
- Office of Apprenticeship conducts statutory and regulatory compliance review of the agreement.
- Office of Apprenticeship registers the program in federal apprenticeship database and notifies program of its approval to operate.

Baccalaureate
- State colleges may seek approval from SBOE to offer baccalaureate degrees in limited, high-demand workforce areas
- The process established in section 1007.33, Florida Statutes, requires colleges to partner with business/industry to show demand and demonstrate unmet need through data
- The first annual CTE audit of the baccalaureate programs revealed that all programs are meeting market demand
Other Key Definitions

- **Middle to High Wage:** Middle Wage occupations at the state-level are those with a Mean Wage of $15.13/hour and an Entry Wage of $12.31/hour. Entry and average hourly wage thresholds for the Statewide Demand Occupation List (developed by DEO) are often used in establishing performance and/or alignment.

- **High Wage:** For state purposes, DEO identifies High Wage occupations at the state-level (via the Statewide Demand Occupation List) as those with a Mean Wage of $23.72/hour and Entry Wage of $15.13/hour.

- **High Demand:** Not defined in statute; DEO identifies high demand occupations on the Statewide Demand Occupation List as those with:
  - 500 annual openings and average growth rate of 1.26%; or,
  - 1,200 annual openings with any positive growth

  **These criteria are also used on the CTE Audit to identify High Demand occupations. Further, DEO modifies these thresholds by region to identify regional High Demand occupations (found on the Regional Demand Occupation Lists).**

- **Stackable Credentials:** The U.S. Department of Labor defines stackable credentials as part of a sequence of credentials that can be accumulated over time to build up an individual’s qualifications and help them move along a career pathway or up a career ladder to different and potentially higher-paying jobs.
Lists, Resources, and Supply and Demand
# Identification of Industry Recognized Credentials & Credentials of Value

<table>
<thead>
<tr>
<th>CAPE Industry Certification Funding List (K-12)</th>
<th>CAPE Postsecondary Industry Certification Funding List</th>
<th>Perkins V Industry Recognized Credentials (IRCs)</th>
</tr>
</thead>
<tbody>
<tr>
<td>• s. 1008.44(1), F.S.</td>
<td>• s. 1008.44(1), F.S.</td>
<td>• Federal – Strengthening Career and Technical Education for the 21st Century Act (aka Perkins V)</td>
</tr>
<tr>
<td>• s. 1003.492, F.S.</td>
<td>• ss. 1011.80, 1011.81, F.S</td>
<td>• Included as a type of recognized postsecondary credentials for accountability measures for the Perkins V law</td>
</tr>
<tr>
<td>• Used for Florida Education Finance Program (FEFP) supplemental FTE for industry certification attainment as well as school grades calculation (acceleration component)</td>
<td>• Used for performance funding for school districts and Florida College System institutions for occupational areas identified in the General Appropriations Act (GAA)</td>
<td>• Initial list is still under development but informed by prior Perkins IV work as well as the current CAPE Industry Certification Funding List</td>
</tr>
<tr>
<td>• Joint development with CareerSource and Florida Department of Economic Opportunity</td>
<td>• List adopted annual in rule by the State Board of Education</td>
<td>• Only list where certifications will be linked to programs (for postsecondary only)</td>
</tr>
<tr>
<td>• List adopted annually by the State of Education</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### Identification of other Valued Credentials or Programs (Continued)

#### Career and Technical Education Audit List

- s. 1003.491(5), F.S.
- Provides authority to Commissioner of Education to audit all workforce programs to ensure for alignment to market demand.
- Joint development with CareerSource and Florida Department of Economic Opportunity & other stakeholders.
- Lists to be annually reviewed and synced with curriculum framework review process/cycle to ensure for quality.

#### Rapid Credentialing Grant (GEER) Lists

- Two lists of short term CTE programs that met statewide benchmarks, aligned to a mid-to-high wage occupation
- Crosswalked list to EF's targeted industry sectors and CareerSource sector strategy;
- Developed NAICS to CIP Code crosswalk, matched against targeted industries
- Consists of short-term clock hour and credit and industry certification preparation courses.
1. Created direct links between CTE, Florida’s talent pipeline and the resulting metrics of Florida’s economic success.

2. Forensically identified high quality secondary and postsecondary CTE programs.

3. Aligned those high quality CTE programs with in-demand professions.

4. Districts, technical colleges and state colleges dropped hundreds of low-wage, low-demand CTE programs.

5. Increased accountability leading local programs’ to create their own improvement plans.

6. Designed a regularly recurring process to ensure perpetual alignment between courses, programs and in-demand careers.
Credentials of Value

- Recently launched year-long initiative funded by BMGF grant (125k)
- With help of Education Strategy Group, convene statewide workgroup with cross-sector/agency representation:
  1. Evaluate statewide funding streams for CTE programs;
  2. Develop agreed definition for what makes a secondary and postsecondary degree/certificate/certification "valuable" in Florida;
  3. Develop and implement framework/methodology for measuring "value" to create a statewide & regional lists.
CTE Data Analytics Tool

- Invitation to Negotiate (ITN) is currently open for bids
- Multiple Functionalities
  - Collect and analyze Department student attainment & performance data of all credentialing award types, including non-degree credentials offered by Florida school districts, Florida technical colleges, Florida College System (FCS) institutions & WIOA providers/partners;
  - visualize credentialing program quality indicators as determined by the office of career and technical education (CTE) program quality;
  - develop a program inventory or registry of credentials to describe, on the one hand, local level credentialing programs available, and competencies/skills obtained, through an open data format that supports full transparency and interoperability
  - Automate the Perkins V Comprehensive Local Needs Assessment and the State and Local Performance Reviews of the annual CTE audit.
Classification of Instructional Programs (CIP)

- Taxonomy for common reporting of academic and technical programs of study
- Developed by the National Center for Education Statistics (NCES)
- For the 2021-22 year, FDOE is working on updating based upon the 2020 CIP structure

Standard Occupational Classification (SOC) System

- Federal standard classifying workers into occupational categories
- All workers are classified into one of 867 detailed occupations
Multiple linkages between CIPs and SOCs exist

Network and System Administration/Administrator (CIP 11.1001)

- Computer and Information Systems Managers (SOC 11-3021)
- Network and Computer Systems Administrators (SOC 15-1142)
- Information Security Analysts (SOC 15-1122)
- Computer Network Support Specialists (SOC 11-1152)
Other Tools and Resources on Supply and Demand
Resources: Data Infrastructure

- **Statewide Longitudinal Data Systems**: Florida is unmatched in its infrastructure and capacity to collect and report timely, high-quality data on students across Florida’s K-20 education system. Through the PK-20 Education Data Warehouse, the Florida Department of Education (department) provides stakeholders in public education with the capability of receiving timely, efficient, consistent responses to inquiries into Florida’s kindergarten through university education.

- **Data Sharing Partnerships**: The Florida Education and Training Placement Information Program (FETPIP) is used to track employment, earnings and continuing education outcomes. The Department of Education and FETPIP have a longstanding positive relationship working closely with the state workforce agency. Through interagency data agreements, FETPIP has direct access to unit record student, graduate and leavers UI wage data to promote program improvement.
For the baccalaureate program approval process, the department has guidelines to assist colleges in determining the unmet need for their instructional programs, where:

\[
\text{Demand} - \text{Supply} = \text{Unmet need}
\]

- Demand is determined by analyzing the annual number of job openings in the region through the State College Projections Portal.
- Supply is determined by calculating the annual number of postsecondary completers from nonpublic and public postsecondary institutions in the region. These data are available through the National Center for Education Statistics, Integrated Postsecondary Education Data System.
- Unmet need is the difference between the total job openings and annual supply of completers.
Allocated Projections for Florida Colleges

At the request of the Division of Florida Colleges, the Department of Economic Opportunity, Bureau of Labor Market Statistics produced special editions of industry and occupational projections for use in planning Florida College programs.

Incentive Funds – Florida College System and School District Postsecondary

Florida College System

- $14 million through specific appropriation 130 for FCS institutions to earn bonus funding for each student who earns an industry certification in select occupational areas such as public safety, health sciences, cybersecurity, welding, etc., as listed in the GAA.
- $10 million through the Work Florida Student Success Incentive Fund ("performance funding") to recognize FCS institutions for student completion and placement into high-demand jobs or high skill/high wage jobs.

School Districts

- $6.5 million through Specific Appropriation 124 for school districts to earn bonus funding for each student who earns an industry certification in select occupational areas such as select health careers, advanced manufacturing, cybersecurity, welding, etc., as listed in the GAA.
State University System
Workforce Initiatives

Marshall M. Criser III
Chancellor

February 16, 2021
www.flbog.edu
State University System Overview

- 12 public institutions
- +420,000 students
- +97,000 degrees awarded
- 2nd lowest tuition in the country
- #1 state in the nation for higher education 2017, 2018, 2019
Board of Governors Workforce Initiatives

**Aligning Degrees to Workforce Needs**
- New Academic Program Review
- Periodic Review of Existing Programs
- Programs of Strategic Emphasis
- Ad-hoc Supply/Demand Analyses

**Creating a Talent Pipeline to Diversify Florida’s Economy**
- SUS Career Centers
- Collaboration with Economic Development Stakeholders
- Research Opportunities for Students

**Assessing Student Outcomes**
- PBF Metrics 1, 2, 6, 8
- Baccalaureate Follow-up Study
New Academic Programs

Board office reviews all new academic programs to ensure workforce demand

Existing Academic Programs

Board office periodically reviews existing academic programs to ensure efficient use of resources

Programs of Strategic Emphasis

Updated 2019 & 2020 to identify state workforce needs & emerging fields; used in PBF

Gap Analyses

Review of labor market data including workforce demand projections & related graduate production
Aligning Degrees with Workforce Needs

Programs of Strategic Emphasis
used to align SUS degrees with Florida’s economic & workforce needs

- Education
- Healthcare
- Global
- STEM
- Gap Analysis
Based primarily on labor market supply/demand analysis

• Occupation requires a bachelor’s degree minimum for entry level per BLS
• Supply data was adjusted to acknowledge graduate occupational choices
• Calculated gap of at least 100 openings
• Growth rate of at least 10.1%
• Median Florida wage of at least $45,000 per year
Gap Analysis – Top Ten Occupations

**CALCULATED GAP**

<table>
<thead>
<tr>
<th>Occupation</th>
<th>Calculated Gap</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accountants and Auditors</td>
<td>7,623</td>
</tr>
<tr>
<td>Registered Nurses</td>
<td>7,085</td>
</tr>
<tr>
<td>Elementary School Teachers</td>
<td>5,539</td>
</tr>
<tr>
<td>Human Resources Specialists</td>
<td>3,813</td>
</tr>
<tr>
<td>Software Applications Developers</td>
<td>2,956</td>
</tr>
<tr>
<td>Middle School Teachers</td>
<td>2,558</td>
</tr>
<tr>
<td>Civil Engineers</td>
<td>1,497</td>
</tr>
<tr>
<td>Purchasing Agents</td>
<td>1,469</td>
</tr>
<tr>
<td>Market Research Analysts and Marketing Specialists</td>
<td>1,466</td>
</tr>
<tr>
<td>Secondary School Teachers</td>
<td>1,395</td>
</tr>
</tbody>
</table>

Source: Board of Governors Gap Analysis utilizing data from the Florida Department of Economic Opportunity, the National Center for Education Statistics’ Integrated Postsecondary Data System (IPEDS), and the United States Department of Labor Bureau of Labor Statistics.
Most Degrees in Programs of Strategic Emphasis are awarded in STEM & Health

54% of all Bachelor’s Degrees

<table>
<thead>
<tr>
<th>Category</th>
<th>Degrees Awarded</th>
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<tbody>
<tr>
<td>GLOBAL</td>
<td>2,389</td>
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<tr>
<td>EDUCATION</td>
<td>2,949</td>
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<tr>
<td>GAP ANALYSIS</td>
<td>7,182</td>
</tr>
<tr>
<td>HEALTH</td>
<td>8,779</td>
</tr>
<tr>
<td>STEM</td>
<td>19,367</td>
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</table>

63% of all Graduate Degrees

<table>
<thead>
<tr>
<th>Category</th>
<th>Degrees Awarded</th>
</tr>
</thead>
<tbody>
<tr>
<td>GLOBAL</td>
<td>402</td>
</tr>
<tr>
<td>GAP ANALYSIS</td>
<td>1,264</td>
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<tr>
<td>EDUCATION</td>
<td>2,119</td>
</tr>
<tr>
<td>HEALTH</td>
<td>5,925</td>
</tr>
<tr>
<td>STEM</td>
<td>6,134</td>
</tr>
</tbody>
</table>

Source: Florida Board of Governors Office of Data Analytics, 1/19/21. Based on preliminary completer data for the 2019-20 academic year.
Strong Talent Pipeline to Diversify Florida’s Economy

SUS research opportunities allow students to gain experience for future jobs

SUS Career Centers work to connect students with employers & prepare them for employment

Collaboration with economic development stakeholders to recruit & retain businesses

SUS research opportunities allow students to gain experience for future jobs
## Accountability: PBF Metrics

### Post Graduation Outcomes

<table>
<thead>
<tr>
<th>Metric 1</th>
<th>System 5-yr Trend</th>
</tr>
</thead>
<tbody>
<tr>
<td>% of Bachelor’s Grads Enrolled or Employed ($25,000+)</td>
<td>4%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Metric 2</th>
<th>System 5-yr Trend</th>
</tr>
</thead>
<tbody>
<tr>
<td>Median Wages of Bachelor’s Graduates (Employed Full-Time)</td>
<td>$3,500</td>
</tr>
</tbody>
</table>

**Impact:**

More graduates are securing employment after graduation & earning higher wages.
## Accountability: PBF Metrics

### Programs of Strategic Emphasis

<table>
<thead>
<tr>
<th>Metric 6</th>
<th>System 5-yr Trend</th>
</tr>
</thead>
<tbody>
<tr>
<td>% of Bachelors Degrees Awarded within Programs of Strategic Emphasis</td>
<td>3%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Metric 8</th>
<th>System 5-yr Trend</th>
</tr>
</thead>
<tbody>
<tr>
<td>% of Graduate Degrees Awarded within Programs of Strategic Emphasis</td>
<td>4%</td>
</tr>
</tbody>
</table>

**Impact:**

Universities are awarding more bachelor’s & graduate degrees in areas critical to Florida.
Baccalaureate Follow-up Study
Outcomes 1, 5 & 10 years after graduation

- Most graduates were employed & worked full-time
- More than 1/3 of graduates go on to receive another credential
- Wages increase 57% by year 10

https://www.flbog.edu/resources/baccalaureate-follow-up-study/
Accountability

Baccalaureate Follow-up Study
Outcomes 1, 5 & 10 years after graduation

Do SUS graduates' salaries increase over time?

WAGES increase over time, additional credentials earn more

$40,800
Year 1

$61,100
Year 5

$75,300
Year 10

$54,600

= grads with additional credential

August 2020

https://www.flbog.edu/resources/baccalaureate-follow-up-study/