### Local Funding Initiative Request - Fiscal Year 2018-2019

1. Title of Project: Port of Fernandina – Multipurpose Dock Crane and Warehouse

Senate Sponsor: Aaron Bean
 Date of Submission: 12/01/2017

### 4. Project/Program Description:

These capital improvements at the Port of Fernandina will modernize the Port's infrastcture, allowing the Port to move cargo more quickly and efficiently, store more cargo onsite and enhance the Port's performance as an economic engine for Nassau County and critical logistics partner for important Nassau County businesses.

#### 5. State Agency Contacted? Yes

- a. If yes, which state agency? Department of Transportation
- b. If no, which is the most appropriate state agency to place an appropriation for the issue being requested?

#### 6. Amount of Non-recurring Requested for fiscal year 2018-19:

Amount Requested for Operations	Amount Requested for Fixed Capital Outlay	Total Amount of Requested State Funds
	5,000,000	5,000,000

#### 7. Type, amount and percent of matching funds available for this project for fiscal year 2018-19:

Туре	Amount	Percent
Federal	0	0.0%
State (excluding the amount of this request)	0	0.0%
Local	0	0.0%
Other	0	0.0%
TOTAL	0	0.0 %

#### 8. Total Project Cost for fiscal year 2018-19 (including the Total Amount of Requested State Funds): 5,000,000

#### 9. Previous Year Funding Details:

- a. Has funding been provided in a previous state budget for this activity? Yes
- b. In the previous 5 fiscal years, how many years was funding provided? (Optional) 1
- c. What is the most recent fiscal year the project was funded? 2017-18
- d. Were the funds provided in the most recent fiscal year subsequently vetoed? Yes
- e. Complete the following Worksheet.



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FY:	Input Prior FY Appropriation for this project  for FY 2017-18  (If appropriated in FY 2017-18 enter the appropriated amount, even if vetoed.)		
Column:	Α	В	С
Funds Description:	Prior Year Recurring Funds *	Prior Year Nonrecurring Funds *	Total Funds Appropriated (Column A + Column B)
Input Amounts:		3,000,000	3,000,000

#### 10. Is future-year funding likely to be requested?

No

#### 11. Program Performance:

#### a. What is the specific purpose or goal that will be achieved by the funds requested?

The new dock crane will allow for faster load/unload times which yields higher vessel turn arounds. Its installation is imperative to not only handle containers but also the ability to address the expanding break-bulk forest product business in the area. The existing 200,000 sq ft of warehouse space is 100% utilized, the new warehouse will allow relief for existing customer base as well as give the ability to take on other opportunities that require 50,000 sqft of warehouse space. The local paper and pulp mills will be more efficient and competitive with an updated local port and reduce inland costs. Truck traffic will be reduced along the A1A corridor reducing safety concerns and environmental impacts. Construction jobs would begin almost immediately as well as permanently creating 4 warehouse, 4 stevedoring and 2 crane operator jobs.

#### b. What are the activities and services that will be provided to meet the intended purpose of these funds?

The Port's existing activities will continue, but these improvements will greatly enhance the capacity and efficiency of such operations.

#### c. How will the funds be expended?

Spending Category	Description	Amount
Administrative Costs		
☐Executive Director/Project Head Salary and Benefits		
□Other Salary and Benefits		
□Expense/Equipment/Travel/Supplies/Other		



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□Consultants/Contracted Services/Study		
Operational Costs		
☐Salary and Benefits		
□Expense/Equipment/Travel/Supplies/Other		
☐Consultants/Contracted Services/Study		
Fixed Capital Construction/Major Renovation		
☑Construction/Renovation/Land/Planning Engineering	Addition of a new multipurpose dock crane (\$3,500,000) and a new 50,000 sqft covered warehouse (\$1,500,000).	5,000,000
TOTAL		5,000,000

d. What are the direct services to be provided to citizens by the appropriations project?

<u>n/a</u>

e. Who is the target population served by this project? How many individuals are expected to be served?

n/a

f. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

Increased port tonnages and State/Local revenue collections.

- g. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?

  \_The standard penalties in place for noncompliance are sufficient.
- 12. The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owner(s) of the facility and the entity.

Fernandina Ocean Highway & Port Authority.

13. Requestor Contact Information:

a. Name: Adam Salzburg

b. Organization: Fernandina Ocean Highway & Port Authority

c. Email: asalzburg@portoffernandina.org

d. Phone Number: (904)753-1781



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#### 14. Recipient Contact Information:

a. Organization: Fernandina Ocean Highway & Port Authority

b. County: Nassauc. Organization Type:

O For Profit

O Non Profit 501(c) (3)

O Non Profit 501(c) (4)

Local Entity

O University or College

O Other (Please specify)

d. Contact Name: Adam Salzburg

e. E-mail Address: asalzburg@portoffernandina.org

f. Phone Number: (904)753-1781

15. If there is a registered lobbyist, fill out the lobbyist information below.

a. Name: Matt Brockelman

b. Firm: Southern Strategy Groupc. Email: brockelman@sostrategy.comd. Phone Number: (904)425-8765