



The Florida Senate

Local Funding Initiative Request - Fiscal Year 2018-2019

1. Title of Project: Pensacola International Airport Commercial Aircraft Maintenance, Repair, Overhaul (MRO) Campus expansion

2. Senate Sponsor: Doug Broxson

3. Date of Submission: 12/08/2017

4. Project/Program Description:

Creates a City owned commercial aircraft maintenance, repair, and overhaul campus at of Pensacola International Airport (PNS) as a part of the State's Aerospace targeted industry program. Last year, the Legislature funded the PNS Commerce Park in the vicinity where this project will be constructed. The Project is transformational and will establish Northwest Florida as a civilian aerospace activity center and has the potential to create more than 1,325 additional direct high paying jobs in Northwest Florida by 2022. This project consists of constructing the following facilities: (1) three additional aircraft maintenance hangars totaling 555,000 square feet; (2) aircraft taxiways and parking aprons adjacent to hangars; and (3) specialty shops, warehousing, and an administrative/educational facility totaling 220,000 square feet. Approximately 3,500 indirect jobs will result from the Proposed Project according to the Haas Center at the University of West Florida.

5. State Agency Contacted? Yes

a. If yes, which state agency? Department of Transportation

b. If no, which is the most appropriate state agency to place an appropriation for the issue being requested?

6. Amount of Non-recurring Requested for fiscal year 2018-19:

Amount Requested for Operations	Amount Requested for Fixed Capital Outlay	Total Amount of Requested State Funds
	6,000,000	6,000,000

7. Type, amount and percent of matching funds available for this project for fiscal year 2018-19:

Type	Amount	Percent
Federal	0	0.0%
State (excluding the amount of this request)	0	0.0%
Local	5,000,000	2.5%
Other	189,000,000	94.5%
TOTAL	194,000,000	97.0 %

8. Total Project Cost for fiscal year 2018-19 (including the Total Amount of Requested State Funds): 200,000,000

9. Previous Year Funding Details:



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- Has funding been provided in a previous state budget for this activity? No
- In the previous 5 fiscal years, how many years was funding provided? (Optional)
- What is the most recent fiscal year the project was funded?
- Were the funds provided in the most recent fiscal year subsequently vetoed?
- Complete the following Worksheet.

FY:	Input Prior FY Appropriation for this project for FY 2017-18 (If appropriated in FY 2017-18 enter the appropriated amount, even if vetoed.)		
Column:	A	B	C
Funds Description:	Prior Year Recurring Funds *	Prior Year Nonrecurring Funds *	Total Funds Appropriated (Column A + Column B)
Input Amounts:			

10. Is future-year funding likely to be requested?

No

11. Program Performance:

a. What is the specific purpose or goal that will be achieved by the funds requested?

New infrastructure for growth of an existing and expanding targeted industry bringing 1,325 of above median income new direct jobs and approximately 3,500 new indirect jobs, according to the Haas Center at the University of West Florida-Economic Impact of Proposed Expansion of Pensacola International Airport August 31, 2017, as the project reaches its full potential.

b. What are the activities and services that will be provided to meet the intended purpose of these funds?

Construction of all infrastructure needed for the development of MRO Hangars 2, 3, and 4, warehousing, shops, training, engineering, and administrative facilities that will produce 1,325 new direct MRO jobs as well as 3,500 new indirect jobs.

c. How will the funds be expended?

Spending Category	Description	Amount
Administrative Costs		
<input type="checkbox"/> Executive Director/Project Head Salary and Benefits		
<input type="checkbox"/> Other Salary and Benefits		



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<input type="checkbox"/> Expense/Equipment/Travel/Supplies/Other		
<input type="checkbox"/> Consultants/Contracted Services/Study		
Operational Costs		
<input type="checkbox"/> Salary and Benefits		
<input type="checkbox"/> Expense/Equipment/Travel/Supplies/Other		
<input type="checkbox"/> Consultants/Contracted Services/Study		
Fixed Capital Construction/Major Renovation		
<input checked="" type="checkbox"/> Construction/Renovation/Land/Planning Engineering	Project development and construction.	6,000,000
TOTAL		6,000,000

d. What are the direct services to be provided to citizens by the appropriations project?

Creation of a substantial number of high paying direct and indirect jobs in Northwest Florida

e. Who is the target population served by this project? How many individuals are expected to be served?

Many beneficiaries will be members of the financially disadvantaged community—the Proposed Project will provide a path to the “middle-class” for many. Also, the jobs created by the Proposed Project will provide a career path for aircraft mechanics and technicians exiting the military thus retaining these people in the region. The Proposed Project will result in the creation of 1,325 new direct jobs and about 3,500 new indirect jobs (according to the Haas Center at the University of West Florida-Economic Impact of Proposed Expansion of Pensacola International Airport August 31, 2017) as the Proposed Project reaches its full potential.

f. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

Northwest Florida will become a national MRO center with growing aerospace employment. The metric to measure success is direct and indirect jobs actually created.

g. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?

The facilities leases will have a “clawback” provision that requires the MRO contractor to repay facility development costs for failure to achieve the employment goal defined in the facilities leases.

12. The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owner(s) of the facility and the entity.



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The City of Pensacola Florida will be the recipient of grant funding. The constructed facilities will be owned by the City and will be leased to an MRO service provider. Therefore, the infrastructure and facilities constructed with grant proceeds will be publicly owned facilities.

13. Requestor Contact Information:

- a. **Name:** Ashton Hayward
- b. **Organization:** City of Pensacola, Florida
- c. **Email:** mayorhayward@cityofpensacola.com
- d. **Phone Number:** (850)453-1626

14. Recipient Contact Information:

- a. **Organization:** City of Pensacola
- b. **County:** Escambia
- c. **Organization Type:**
 - ☐ For Profit
 - ☐ Non Profit 501(c) (3)
 - ☐ Non Profit 501(c) (4)
 - ☒ Local Entity
 - ☐ University or College
 - ☐ Other (Please specify)
- d. **Contact Name:** Keith Wilkins
- e. **E-mail Address:** kwilkins@cityofpensacola.com
- f. **Phone Number:** (850)436-5627

15. If there is a registered lobbyist, fill out the lobbyist information below.

- a. **Name:** Mark Pinto
- b. **Firm:** The Fiorentino Group
- c. **Email:** mpinto@thefiorentinogroup.com
- d. **Phone Number:** (904)358-2757