



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2019-2020

LFIR#: 1392

1. **Title of Project:** SailFuture Campus

2. **Senate Sponsor:** Aaron Bean

3. **Date of Submission:** 02/11/2019

4. **Project/Program Description:**

SailFuture is an innovative child welfare agency for high-risk teens in foster care. In partnership with Eckerd Kids, we seek to build a specialized mental health, job training, and private education campus for foster youth in crisis in Circuit's 6 and 13.

On any given school day, dozens of teens sit at group homes, with transporters, or case managers in offices rather than in school. Hundreds more struggle in GED centers and schools unable to meet their unique emotional and academic needs.

Fewer than 50% of these teens will go on to earn a high school diploma, entering adulthood with no education, family support, or employment opportunity. For many, homelessness begins at their 18th birthday.

On campus, students will receive non-traditional therapy, participate in a job training apprenticeship, and work towards their high school diploma. 18+ services include transitional housing, job placement, and transportation assistance.

Eckerd Kids has agreed to provide operational funding.

5. **State Agency to receive requested funds :** Department of Children and Families

State Agency Contacted? No

6. **Amount of the Nonrecurring Request for Fiscal Year 2019-2020**

Type of Funding	Amount
Operations	
Fixed Capital Outlay	900,000
Total State Funds Requested	900,000

7. **Total Project Cost for Fiscal Year 2019-2020 (including matching funds available for this project)**

Type of Funding	Amount	Percent
Total State Funds Requested (from question #6)	900,000	50.00%
Federal	0	0.00%
State (excluding the amount of this request)	0	0.00%
Local	0	0.00%
Other	900,000	50.00%
Total Project Costs for Fiscal Year 2019-2020	1,800,000	100.0%

8. **Has this project previously received state funding?** No

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	NonRecurring		



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9. Is future-year funding likely to be requested? No

10. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits		
Other Salary and Benefits		
Expense/Equipment/Travel/Supplies/Other		
Consultants/Contracted Services/Study		
Operational Costs:		
Salary and Benefits		
Expense/Equipment/Travel/Supplies/Other	Furniture and job training equipment for culinary training kitchen, maritime apprenticeship, and construction apprenticeship.	205,000
Consultants/Contracted Services/Study		
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/Planning Engineering	Renovate a 6000 sq. ft. building in downtown St. Pete to make the building conducive for educational learning and vocational opportunities including culinary, maritime apprenticeship and construction apprenticeship. Sailfuture will be raising private dollars to match state appropriation.	695,000
Total State Funds Requested (must equal total from question #6)		900,000

11. Program Performance:

a. What is the specific purpose or goal that will be achieved by the funds requested?

The funds requested will be utilized to renovate an existing building and construct a new building where SailFuture will provide services for difficult to place high-risk youth in foster care. Hundreds of teenagers in foster care in Pinellas, Pasco, and Hillsborough counties struggle with temporary or failed foster placements, and age out of care without permanent families. The campus will integrate critical services into a comprehensive campus that meets difficult to reach teens where they're at, providing them with a place to achieve stability and personal growth, educational learning and vocational opportunities including culinary, maritime apprenticeship and construction apprenticeship and job placement.

b. What are the activities and services that will be provided to meet the intended purpose of these funds?

SailFuture will renovate an existing 6,000 sq. ft. building and construct a new 3,000 sq. ft. building for office, classroom, and job training facility space.

c. What are the direct services to be provided to citizens by the appropriations project?



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Foster youth between the ages of 13 and 18 will receive the following services: 1) Non-traditional counseling; 2) Apprenticeship-style job training; 3) Private school education grades 8th - 12th; and 4) Post 18 job training and housing support.

d. Who is the target population served by this project? How many individuals are expected to be served?

60 high-risk foster youth between the ages of 13 - 18 will be served per year.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

Youth will achieve emotional stability, maintain a stable schedule, attain their high school diploma, build life skills and apprenticeship specific job skills, and transition into adulthood with a support system and necessary resources for further growth and stability. Specifically, we will measure the following outcomes: 1) Daily attendance; 2) Quarterly academic growth measured through Math, Reading, and Writing STAR Assessments; 3) High school graduation rate; 4) Job Training Badges earned; 5) Life skill Badges earned; 6) Quarterly emotional growth measuring emotional regulation and coping skills development; 7) Post 18th birthday employment rate; 8) Post 18th birthday housing stability; 9) Licensed foster placement stability; and 10) Recidivism / arrest rate.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?

Failure to meet performance measures or contract deliverables will result in a corrective action plan or financial penalties.

12. The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owner(s) of the facility and the entity.

SailFuture is the owner of the land and facility.

13. Requestor Contact Information:

- a. **Name:** Michael Long
- b. **Organization:** SailFuture
- c. **E-mail Address:** mlong@sailfuture.org
- d. **Phone Number:** (941)219-9847

14. Recipient Contact Information:

- a. **Organization:** SailFuture
- b. **County:** Pinellas
- c. **Organization Type:**
 - For Profit
 - Non Profit 501(c) (3)
 - Non Profit 501(c) (4)
 - Local Entity
 - University or College



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Other (Please specify)

- d. Contact Name:** Michael Long
- e. E-mail Address:** mlong@sailfuture.org
- f. Phone Number:** (941)219-9847

15. Lobbyist Contact Information

- a. Name:** Christy Brodeur
- b. Firm Name:** Ballard Partners, Inc.
- c. E-mail Address:** christy@ballardfl.com
- d. Phone Number:** (850)251-3206