



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2019-2020

LFIR#: 2140

1. **Title of Project:** Pensacola Airport MRO Campus Expansion

2. **Senate Sponsor:** Doug Broxson

3. **Date of Submission:** 02/06/2019

4. **Project/Program Description:**

This project creates an Aviation Industry Maintenance, Repair, and Overhaul (MRO) campus on the grounds of Pensacola International Airport. As part of the aerospace targeted industry, this project enhances our aerospace industry presence at Pensacola creating at least 1,325 direct new, high paying jobs in northwest FL. Infrastructure construction includes the development of three additional hangars, an ST Engineer Aerospace Headquarters, support facilities, taxiways, ramps, and expansion leveraging our present development consisting of a \$46M, 173,000 square foot MRO facility employing 400 people completed in June 2018. The expansion of the MRO campus would provide the targeted Aerospace industry growth by expanding current infrastructure for additional MRO development sites. This expansion will provide an additional 555,000 square feet of MRO hangar space on 53 acres of existing airport property, providing the infrastructure and facilities for aviation sector job growth.

5. **State Agency to receive requested funds :** Department of Transportation

State Agency Contacted? No

6. **Amount of the Nonrecurring Request for Fiscal Year 2019-2020**

Type of Funding	Amount
Operations	
Fixed Capital Outlay	6,000,000
Total State Funds Requested	6,000,000

7. **Total Project Cost for Fiscal Year 2019-2020 (including matching funds available for this project)**

Type of Funding	Amount	Percent
Total State Funds Requested (from question #6)	6,000,000	28.99%
Federal	0	0.00%
State (excluding the amount of this request)	4,000,000	19.32%
Local	9,200,000	44.44%
Other	1,500,000	7.25%
Total Project Costs for Fiscal Year 2019-2020	20,700,000	100.0%

8. **Has this project previously received state funding?** Yes

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	NonRecurring		
2018-19		3,000,000	1906A	No

9. **Is future-year funding likely to be requested?** No



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2019-2020

LFIR#: 2140

10. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits		
Other Salary and Benefits		
Expense/Equipment/Travel/Supplies/Other		
Consultants/Contracted Services/Study		
Operational Costs:		
Salary and Benefits		
Expense/Equipment/Travel/Supplies/Other		
Consultants/Contracted Services/Study		
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/Planning Engineering	Hangar plans, specifications and construction costs.	6,000,000
Total State Funds Requested (must equal total from question #6)		6,000,000

11. Program Performance:

a. What is the specific purpose or goal that will be achieved by the funds requested?

New infrastructure for growth of existing, and expanding targeted industries bringing 1,325 of above median income new direct jobs, and approximately 3,500 new indirect jobs, according to the Haas Center at the University of West Florida- Economic Impact of Proposed Expansion of Pensacola International Airport August 31, 2017 as the proposed project reaches its full potential.

b. What are the activities and services that will be provided to meet the intended purpose of these funds?

Construction of all infrastructure needed for the development of MRO Hangars 2, 3, and 4, warehousing, shops, training, engineering, and administrative facilities that will produce 1,325 new direct MRO jobs as well as 3,500 new indirect jobs.

c. What are the direct services to be provided to citizens by the appropriations project?

Adding infrastructure to provide education, training, and employment in above average salary professional fields within an expanding industry.

d. Who is the target population served by this project? How many individuals are expected to be served?

Veterans, exiting military aircraft mechanics and service technicians, and emerging high school graduates entering technical fields. 1,325 new jobs will be created in the northwest Florida region.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

1,325 new jobs at above average salaries in an emerging and growing professional field. Location of an international corporation headquarters. Outcomes will be measure by new jobs created and average salary against the implementation timeline of four years.



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2019-2020

LFIR#: 2140

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?

The facilities leases will have "clawback" provisions that require the MRO contractor to proportionally repay facility development costs for failure to achieve the employment goal defined in the facilities leases.

12. The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owner(s) of the facility and the entity.

The City of Pensacola.

13. Requestor Contact Information:

- a. **Name:** Grover Robinson
- b. **Organization:** City of Pensacola, FL
- c. **E-mail Address:** grobinson@cityofpensacola.com
- d. **Phone Number:** (850)435-1626

14. Recipient Contact Information:

- a. **Organization:** City of Pensacola
- b. **County:** Escambia
- c. **Organization Type:**
 - For Profit
 - Non Profit 501(c) (3)
 - Non Profit 501(c) (4)
 - Local Entity
 - University or College
 - Other (Please specify)
- d. **Contact Name:** Chris Holley
- e. **E-mail Address:** cholley@cityofpensacola.com
- f. **Phone Number:** (850)435-1696

15. Lobbyist Contact Information

- a. **Name:** Brady Benford
- b. **Firm Name:** Ballard Partners
- c. **E-mail Address:** brady@ballardfl.com
- d. **Phone Number:** (850)577-0444