



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2019-2020

LFIR#: 2451

1. **Title of Project:** EcoTech Visions Green Business Accelerator

2. **Senate Sponsor:** Jason Pizzo

3. **Date of Submission:** 03/14/2019

4. **Project/Program Description:**

The objective of EcoTech Visions Green Business Accelerator is to create jobs, sustain communities and protect the planet by providing constituents with access to high tech equipment to manufacture and produce products in Florida. Training is also provided for individuals to access living wage jobs in manufacturing and technology.

5. **State Agency to receive requested funds :** Department of Economic Opportunity

State Agency Contacted? No

6. **Amount of the Nonrecurring Request for Fiscal Year 2019-2020**

Type of Funding	Amount
Operations	1,040,000
Fixed Capital Outlay	460,000
Total State Funds Requested	1,500,000

7. **Total Project Cost for Fiscal Year 2019-2020 (including matching funds available for this project)**

Type of Funding	Amount	Percent
Total State Funds Requested (from question #6)	1,500,000	37.97%
Federal	0	0.00%
State (excluding the amount of this request)	0	0.00%
Local	450,000	11.39%
Other	2,000,000	50.63%
Total Project Costs for Fiscal Year 2019-2020	3,950,000	100.0%

8. **Has this project previously received state funding?** No

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	NonRecurring		

9. **Is future-year funding likely to be requested?** No

10. **Details on how the requested state funds will be expended**

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits	For management of fund 41 percent of total salary	50,000
Other Salary and Benefits	4 instructors at 80K and the program coordinator at 50K (80	130,000



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	percent of the total salary).	
Expense/Equipment/Travel/Supplies/Other	Robots and equipment for advanced manufacturing	800,000
Consultants/Contracted Services/Study	CPA and Attorney for fiscal management of funding	60,000
Operational Costs:		
Salary and Benefits		
Expense/Equipment/Travel/Supplies/Other		
Consultants/Contracted Services/Study		
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/Planning Engineering	Build-out and permitting	460,000
Total State Funds Requested (must equal total from question #6)		1,500,000

11. Program Performance:

a. What is the specific purpose or goal that will be achieved by the funds requested?

To train 300 constituents to secure tech jobs with salaries above a living wage following their completion of the 8 week training program. Help launch 10 more start ups in the first year.

b. What are the activities and services that will be provided to meet the intended purpose of these funds?

Execute Digital Citizens and Solar Citizens training boot camps and track students directly into the workforce.

c. What are the direct services to be provided to citizens by the appropriations project?

Access to advance manufacturing equipment and training programs that will increase the talent pool of the local workforce.

d. Who is the target population served by this project? How many individuals are expected to be served?

Work with local south Florida residents in Liberty City, Miami Gardens, Little Haiti, North Miami, Miami Beach, and some Broward County residents. Continue to have classes targeting low income residents and recent graduates.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

Ecotech expects a \$20 million economic impact based on creating access to employment that will reduce the tax payers current burden. The nearest competitor charges \$10,000 for the same training while Ecotech's per student cost is \$4,000 with students paying nothing. At the completion of this request 300 new jobs will be created.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?

Standard contract penalty.

12. The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owner(s) of the facility and the entity.



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Ecotech Visions

13. Requestor Contact Information:

- a. **Name:** Pandwe Gibson
- b. **Organization:** EcoTech Visions
- c. **E-mail Address:** Pandwe@ecotechvisions.com
- d. **Phone Number:** (305)399-5556

14. Recipient Contact Information:

- a. **Organization:** EcoTech Visions
- b. **County:** Miami-Dade
- c. **Organization Type:**
 - ☐ For Profit
 - ☒ Non Profit 501(c) (3)
 - ☐ Non Profit 501(c) (4)
 - ☐ Local Entity
 - ☐ University or College
 - ☐ Other (Please specify)
- d. **Contact Name:** Pandwe Gibson
- e. **E-mail Address:** Pandwe@ecotechvisions.com
- f. **Phone Number:** (305)399-5556

15. Lobbyist Contact Information

- a. **Name:** None
- b. **Firm Name:** None
- c. **E-mail Address:**
- d. **Phone Number:**