



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2020-2021

LFIR # 2387

1. **Project Title** Ready4Work - Replication2. **Senate Sponsor** Keith Perry3. **Date of Request** 01/09/20204. **Project/Program Description**

Operation New Hope is poised to expand our Ready4Work program at additional locations around the state to address the critical problems outlined above and fully deliver the Second Step to Florida. We will work together with the Florida Department of Corrections to reduce complexity in the current billing process, as well as create a predictive modeling strategy to select future Ready4Work locations. A key strategy feature will be to incorporate geographically flexible funding in order to match resources with community-based initiatives to ensure Ready4Work is available in parts of the state where it is needed most. As we expand into new communities, we will build on existing relationships and foster new community coalitions. This time-tested strategy will allow us to fully understand the unique needs of each region and develop relationships necessary to generate additional philanthropic funds to match State support.

5. **State Agency to receive requested funds** Department of CorrectionsState Agency contacted? ☒ Yes ☐ No6. **Amount of the Nonrecurring Request for Fiscal Year 2020-2021**

Type of Funding	Amount
Operations	2,000,000
Fixed Capital Outlay	000
Total State Funds Requested	2,000,000

7. **Total Project Cost for Fiscal Year 2020-2021 (including matching funds available for this project)**

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	2000000	100.0 %
Matching Funds		
Federal	00	0 %
State (excluding the amount of this request)	00	0 %
Local	00	0 %
Other	00	0 %
Total Project Costs for Fiscal Year 2020-2021	2,000,000	100 %

8. **Has this project previously received state funding?** ☐ Yes ☒ No

If yes, provide the most recent instance:

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		

9. **Is future-year funding likely to be requested?** ☒ Yes ☐ No

If yes, indicate nonrecurring amount per year. 5,000,000



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10. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits	The Replication team will be directed by a Regional Program Manager who will oversee the activities of establishing and opening all replicated sites.	100,000
Other Salary and Benefits	This cost represents the team that will report to the Replication Director. The replication team will be responsible for setting up all new locations, training staff and providing support post opening. The team will consist of a specialist in each area of the program; a Case Manager; an Employment Services Specialist; an Intake Specialist; and a Project Manager.	482,000
Expense/Equipment/Travel/Supplies/Other	This amount represents one time expenses to establish the replication team and to purchase and/or enhance system to accommodate a multi-location operation.	156,000
Consultants/Contracted Services/Study		
Operational Costs: Other		
Salary and Benefits	This cost is for staff to expand the pre-release services currently offered.	200,000
Expense/Equipment/Travel/Supplies/Other	This represents the program costs for one site in Year 1 to provide specialized vocational training and soft skills training, job skills training, and placement services for the most difficult to employ population. It will allow for additional services to be offered for those with greater need. This includes a 16% indirect cost to support staff travel and training and related equipment.	762,000
Consultants/Contracted Services/Study	The agency will work closely with the Department to identify an independent, 3rd party consultant for the purposes of defining and measuring our reentry services and outcomes for best practices, system congruency and maximum return on investment of state funding.	300,000
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/Planning Engineering		
Total State Funds Requested (must equal total from question #6)		2,000,000



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11. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?

Operation New Hope will deliver of our nationally-recognized, reentry services around the state, which will decrease the States incarceration costs, while continuing to increase public safety through reduced recidivism. In conjunction with the State's ongoing First Step criminal justice reform aimed at reducing prison populations, Operation New Hope will feature reentry services as the strategy required to: slash incarceration costs, address the lack of available reentry services, reduce the unemployment rate for the formerly incarcerated, increase the number of available skilled workers, treat substance abuse and addiction, break the cycle of poverty, lower recidivism rates, and correct coercive mobility. The Florida Department of Corrections reports a 3-year recidivism rate of 24.5%. Our Ready4Work program reports a 3-year recidivism rate for the same cohort of 8.64%. We are saving taxpayers millions of dollars by avoiding repeated cost of incarceration and lost tax revenue.

b. What activities and services will be provided to meet the intended purpose of these funds?

Operation New Hope is poised to expand our Ready4Work program at additional locations around the state to address the critical problem of incarceration expense and high recidivism rates.. A key strategy feature will be to incorporate geographically flexible funding in order to match resources with community-based initiatives to ensure Ready4Work is available in parts of the state where it is needed most. This time-tested strategy will allow us to fully understand the unique needs of each region and develop relationships necessary to generate additional philanthropic funds to match State support. The funds requested will be used to (a.) setup a delivery system which includes people and technology; (b.) use allocated funding to provide the specific services to clients around the state from county and state facilities and (c.) Engage with an Independent Evaluator to evaluate reentry in the State of Florida.

c. What direct services will be provided to citizens by the appropriation project?

Implementing a comprehensive 4-pronged approach (case management, supportive services, job training, and job placement assistance), our Ready4Work reentry program ensures each client succeeds. Our clients can receive up to \$5,000 in supportive services and earned incentives while enrolled in the program, including transitional housing and transportation. We also work with post-secondary educational institutions to address the skills gap of employment needs and offer vocational training to provide our clients with a competitive edge that leads to living wage employment. In addition to our Ready4Work program, Operation New Hope successfully delivers Ready4Release pre-release services to 20 prisons. Our dedicated pre-release team targets potential Ready4Work clients prior to release from incarceration further ensuring successful reentry through: developing a plan of care and needs assessment process as well as connecting inmates to local services.

d. Who is the target population served by this project? How many individuals are expected to be served?

The target population are those individuals currently and formerly incarcerated. In year one we plan to serve 50 individuals. This request includes a significant amount of funding as start up for a Replication Program that will position Operation New Hope to serve many, many more in future years.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

Protect general public - Public safety is a direct outcome of a successful reentry program by providing the ex-offender the opportunity to be gainfully employed in a profession that can become a career. Measured by % employed. Improve economic activity - By providing a direct pipeline of qualified candidates to fill open positions, it improves the local economy. Measured by job placement stats. Enhance economic self sufficiency - Ex-offenders returning to the community need immediate supportive services and the ability to be self sufficient through the obtain of work. This pro-active approach supports the individual, the family, and the community. Measured by job placement stats, average wage and recidivism. Reduce recidivism - The Ready4Work goal is to provide a second chance to those individuals exiting the correctional system. Measured by recidivism %. Reduce substance abuse - Clients in the Ready4Work program are required to be drug free and maintain sobriety. Measured drug test

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?

Penalties for late submission of reports.



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12. The owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

n/a

13. Requestor Contact Information

- a. First Name Last Name
- b. Organization
- c. E-mail Address
- d. Phone Number Ext.

14. Recipient Contact Information

- a. Organization
- b. Municipality and County
- c. Organization Type
- ☐ For-profit Entity
 - ☒ Non-Profit 501(c) (3)
 - ☐ Non-Profit 501(c) (4)
 - ☐ Local Entity
 - ☐ University or College
 - ☐ Other (please specify)
- d. First Name Last Name
- e. E-mail Address
- f. Phone Number

15. Lobbyist Contact Information

- a. Name
- b. Firm Name
- c. E-mail Address
- d. Phone Number Ext.