



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2020-2021

LFIR # 2527

1. **Project Title** Univeristy of North Florida- The Bridges Competitive Small Business Initiative2. **Senate Sponsor** Aaron Bean3. **Date of Request** 01/27/20204. **Project/Program Description**

The objective of the program is to increase utilization of small business vendors and establish a world class vetting system for public companies in FL. The program has demonstrated small business support efficiency in each of the past 5 years. It encourages large corporations to give well-prepared small business performances statewide.

5. **State Agency to receive requested funds** Department of EducationState Agency contacted? ☐ Yes ☒ No6. **Amount of the Nonrecurring Request for Fiscal Year 2020-2021**

Type of Funding	Amount
Operations	350,000
Fixed Capital Outlay	000
Total State Funds Requested	350,000

7. **Total Project Cost for Fiscal Year 2020-2021 (including matching funds available for this project)**

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	350000	100.0 %
Matching Funds		
Federal	00	0 %
State (excluding the amount of this request)	00	0 %
Local	00	0 %
Other	00	0 %
Total Project Costs for Fiscal Year 2020-2021	350,000	100 %

8. **Has this project previously received state funding?** ☒ Yes ☐ No

If yes, provide the most recent instance:

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		
2019-20		350,000	147	No

9. **Is future-year funding likely to be requested?** ☐ Yes ☒ No

If yes, indicate nonrecurring amount per year.



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10. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits	capture and publish outcomes; Identify, market and contact participants, mentors and suppliers; Identify technologies and venue for program; provide training for vendors, suppliers and facilitators; and lead technology solutions for virtual operations learning managements systems online databases and forms.	60,000
Other Salary and Benefits		
Expense/Equipment/Travel/Supplies/Other		
Consultants/Contracted Services/Study		
Operational Costs: Other		
Salary and Benefits	Work with CIOs and regional corporations/entities to facilitate procurement, financial management, plan and perform ramp-up activities, coordinate venues and logistics, simulation exercises, lead communications, and post activities. Lead academic research opportunities.	150,000
Expense/Equipment/Travel/Supplies/Other	Databases; Curriculum, licenses, and books, Learning management Systems; Vennues, Technology related tracking systems and Online forms; Marketing & advertising; Training, travel and supplies.	105,000
Consultants/Contracted Services/Study	Training, facilitation, mentorship for vendors/participants	35,000
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/Planning Engineering		
Total State Funds Requested (must equal total from question #6)		350,000



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11. Program Performance

- a. What specific purpose or goal will be achieved by the funds requested?

The objective of the program is to increase utilization of small business vendors and establish a world class vetting system for public companies in FL. The program has demonstrated small business support efficiency in each of the past 5 years. It encourages large corporations to give well-prepared small business performances statewide.

- b. What activities and services will be provided to meet the intended purpose of these funds?

Venture services: entrepreneurial and small business development & data management.

- c. What direct services will be provided to citizens by the appropriation project?

Training and education, pitching opportunities, matchmaking opportunities, conferences opportunities, marketing & exposure opportunities. Developing predictive data around entrepreneurial activity.

- d. Who is the target population served by this project? How many individuals are expected to be served?

Jobless persons, Economically disadvantaged persons, High school students, College/University Students.

- e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

Improve the quality of education, improve economic activity, create specific immediate job opportunities to improve small business management statewide.

- f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?

Return funding



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12. The owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

n/a

13. Requestor Contact Information

- a. First Name Last Name
- b. Organization
- c. E-mail Address
- d. Phone Number Ext.

14. Recipient Contact Information

- a. Organization
- b. Municipality and County
- c. Organization Type
- ☐ For-profit Entity
 - ☐ Non-Profit 501(c) (3)
 - ☐ Non-Profit 501(c) (4)
 - ☐ Local Entity
 - ☒ University or College
 - ☐ Other (please specify)
- d. First Name Last Name
- e. E-mail Address
- f. Phone Number

15. Lobbyist Contact Information

- a. Name
- b. Firm Name
- c. E-mail Address
- d. Phone Number Ext.