



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2021-2022

LFIR # 1109

1. Project Title
2. Senate Sponsor
3. Date of Request

4. Project/Program Description

Tom P. Haney Technical Center (HTC) provides career opportunities--not only for enrolled students--but also for the community and region at large by operating testing labs for 10 major platforms. Many career fields require industry certifications for employment or career advancement. Hurricane Michael's damage to HTC's current facilities, space limitations, scheduling restrictions, and outdated infrastructure limit credentialing and employment opportunities for our region's much-needed workforce. For example, teachers must travel two hours to take the Florida Teacher's Exam. In an effort to increase the pool of qualified employees with transferable, sustainable workforce skills via industry credentials, we propose the building of a state-of-the-art Testing Center on our campus. The requested funding would provide dedicated space, technology, equipment, supplies, furniture, and marketing to increase capacity by thousands of industry certifications annually.

5. State Agency to receive requested funds
- State Agency contacted?

6. Amount of the Nonrecurring Request for Fiscal Year 2021-2022

Type of Funding	Amount
Operations	900,000
Fixed Capital Outlay	3,000,000
Total State Funds Requested	3,900,000

7. Total Project Cost for Fiscal Year 2021-2022 (including matching funds available for this project)

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	3,900,000	100%
Matching Funds		
Federal	0	0%
State (excluding the amount of this request)	0	0%
Local	0	0%
Other	0	0%
Total Project Costs for Fiscal Year 2021-2022	3,900,000	100%

8. Has this project previously received state funding?

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		

9. Is future funding likely to be requested?

a. If yes, indicate nonrecurring amount per year.

b. Describe the source of funding that can be used in lieu of state funding.



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10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?

If yes, indicate the amount of funds received and what the funds were used for.

\$208,795.00 CARES Act Rapid Credentialing Grant to purchase a forklift and provide OSHA Forklift Operator Credential training to Haney students and to create an unmanned drone program for students to earn their FAA Commercial sUAS Pilot License.
 \$269,980 in CARES Act HEERF to students for rent, tuition, food, etc.
 \$269,980 in CARES Act HEERF to school for technology, hot spots, hardware, PPE, extra supplies/equipment for social distancing, etc.

11. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits	N/A	0
Other Salary and Benefits	N/A	0
Expense/Equipment/Travel/Supplies/Other	N/A	0
Consultants/Contracted Services/Study	N/A	0
Operational Costs: Other		
Salary and Benefits	IT Director Salary and Benefits	100,000
Expense/Equipment/Travel/Supplies/Other	Computers/Servers/Technology/Cameras/Security System/Furniture/Supplies/Marketing/Digital Sign	800,000
Consultants/Contracted Services/Study	N/A	0
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/Planning Engineering	Demolition of hurricane-damaged buildings on campus Design/Planning/Engineering Infrastructure/Building	3,000,000
Total State Funds Requested (must equal total from question #6)		3,900,000

12. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?

Haney operates the only authorized industry credential Testing Center in Bay County. Hurricane damage, limited space, and outdated infrastructure restrict testing opportunities. Although HTC is authorized to offer 10 major testing platforms (531 certifications), we can only offer 2-3 at any given time because our "Testing Center" consists of three computer labs in two different buildings that only operates during school hours. The school must prioritize student testing needs over community access. An updated, centralized Testing Center designed to offer multiple platforms simultaneously would allow HTC to expand current industry certification offerings to thousands more residents annually. This would create a great influx of qualified employees with the necessary credentials to fill employment needs and would enable residents to test locally instead of driving 1-4 hours to the nearest Testing Center.

b. What activities and services will be provided to meet the intended purpose of these funds?

The proposed project would allow Haney to greatly expand current test offerings for industry credentials to our students and to the community. HTC operates the Testing Center as a community service instead of for-profit. Minimum test fees are charged with all cost savings passed on to the test taker in order to remove barriers that would negatively impact employment opportunities. A designated Center could provide testing beyond the regular school hours and calendar and would provide greatly increased access to community members.

c. What direct services will be provided to citizens by the appropriation project?



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Many career fields require industry certifications for employment or career advancement. The project will provide testing accessibility to anybody needing to take industry certifications on the testing platforms offered by HTC. Just a few of the 531 certifications available on these platforms include GED, Federal Aviation Administration (FAA), Automotive Service Excellence (ASE), Environmental Protection Agency, NCCER, EMT/Paramedic Certification, Law Enforcement Officer, Real Estate, Florida Department of Financial Services, Cisco, CompTIA, GIAC, Board of Certification for Emergency Nursing, Florida Teacher's Examination, and hundreds of others. Moving the 3 testing rooms located in different buildings to a new, expanded, stand-alone Testing Center will free up the current testing labs. This would provide much-needed space for Haney to expand existing career technical education program offerings that are full or to open new programs that are needed in the community.

d. Who is the target population served by this project? How many individuals are expected to be served?

The target population includes all Bay County and regional residents in need of industry certifications. Not only will this benefit employees, but employers seeking skilled workers will also reap great rewards from local testing capabilities. In 2018-2019, (closed 3 months - Hurricane Michael) HTC provided 4802 industry certification exams to students and residents. In 2019-2020 (closed 3 months - Covid) Haney gave 3947 tests. This occurred with limited facilities and outdated infrastructure. Haney could increase community industrial credential testing by thousands of people and tests offered annually. A Lumina Foundation Gallup study shows 41% of Americans in their prime working years have a professional certification of some kind, and 81% of them are employed compared to 68% of those without certification. Those with a high school education and a professional certification—but no other postsecondary education—are among the workers most likely to be in a good job at 49%.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

A new Testing Center that is designed to offer multiple platforms at the same time will create a huge increase in the number of people served and tests taken. Test-takers who earn industry credentials can also anticipate increased employment opportunities as well as higher salaries. Employers can fill positions requiring skilled workers. Non-degree credentials such as certificates and licenses have been shown to have significant impact on earning potential and increasing economic mobility, according to a 2018 Lumina Foundation Gallup Study. The study found that certificate holders make an average of \$15,000 more than non-certificate holding peers and were also more likely to be full-time employees. The outcome will be measured by tracking the total number and types of tests taken annually. Additionally, HTC will report all GED tests administered and industry certifications on the CAPES funding list earned by HTC students.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?

None.

13. The owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

Tom P. Haney Technical Center is owned and operated by Bay District Schools.



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14. Requestor Contact Information

a. First Name Last Name

b. Organization

c. E-mail Address

d. Phone Number Ext.

15. Recipient Contact Information

a. Organization

b. Municipality and County

c. Organization Type

- ☐ For Profit Entity
- ☐ Non Profit 501(c)(3)
- ☐ Non Profit 501(c)(4)
- ☐ Local Entity
- ☐ University or College
- ☒ Other (please specify) Adult Technical Center

d. First Name Last Name

e. E-mail Address

f. Phone Number

16. Lobbyist Contact Information

a. Name

b. Firm Name

c. E-mail Address

d. Phone Number