



# The Florida Senate

## Local Funding Initiative Request

### Fiscal Year 2021-2022

LFIR # 1229

1. Project Title United Against Poverty Capital Improvements to Expand Capacity and Outreach

2. Senate Sponsor Linda Stewart

3. Date of Request 02/04/2021

#### 4. Project/Program Description

Capital improvements requested will benefit the Member Share Grocery Program (MSGP) and expand capacity and outreach. Free membership allows income qualified, members to gain access to nutritious food and necessary household items while also being environmentally and socially responsible. A small handling fee to cover basic operating costs - equivalent to about 33% of retail ensures sustainability and provides a level of dignity instead of a handout. In the event a potential member has no money, crisis care staff will assist with signing up for benefits and provide vouchers until the individual can stabilize. Free support services are also available for housing and employment. The model taps into rescuing a portion of the 40% of all food produced, manufactured or grown destined for the landfill. United Against Poverty (UP) is building capacity to incorporate new strategies to reach more vulnerable populations to feed hungry people and reduce its carbon footprint.

5. State Agency to receive requested funds Department of Agriculture and Consumer Services

State Agency contacted? Yes

#### 6. Amount of the Nonrecurring Request for Fiscal Year 2021-2022

Type of Funding	Amount
Operations	30,294
Fixed Capital Outlay	908,650
<b>Total State Funds Requested</b>	<b>938,944</b>

#### 7. Total Project Cost for Fiscal Year 2021-2022 (including matching funds available for this project)

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	938,944	50%
<b>Matching Funds</b>		
Federal	0	0%
State (excluding the amount of this request)	0	0%
Local	15,000	1%
Other	923,944	49%
<b>Total Project Costs for Fiscal Year 2021-2022</b>	<b>1,877,888</b>	<b>100%</b>

8. Has this project previously received state funding? Yes

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		
2016-17	0	200,000		No

9. Is future funding likely to be requested? Yes

a. If yes, indicate nonrecurring amount per year. 1,000,000

b. Describe the source of funding that can be used in lieu of state funding.



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Orange County Community Development Block Grants, United Way Funding in Indian River, St Lucie and Orange Counties. Private Foundation, corporation and individual donations.

**10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?**

Yes

**If yes, indicate the amount of funds received and what the funds were used for.**

Paycheck Protection Program funding in the amount of \$1,012,100

**11. Details on how the requested state funds will be expended**

Spending Category	Description	Amount
<b>Administrative Costs:</b>		
Executive Director/Project Head Salary and Benefits		0
Other Salary and Benefits		0
Expense/Equipment/Travel/Supplies/Other		0
Consultants/Contracted Services/Study		0
<b>Operational Costs: Other</b>		
Salary and Benefits	Full time Compost Truck Driver - 40 hours	30,294
Expense/Equipment/Travel/Supplies/Other	Custom Built Refuse truck for Organics (1 unit) \$103K, Tilt trucks for composting (10 units) \$996x10 - \$9960, Tilt Truck Lids (10 units) \$185 x10 - \$1850 Used Reefer Trailer (5 Units) – 2019 \$51-62K \$282.5K, 26' Refrigerated Box Trucks (5 units @ \$90K average per unit) – \$450K, 2 propane forklifts (2 units @ \$25,685.00) - \$51,370.00 2 electric pallets jacks(2 units) - \$9,970.00	908,650
Consultants/Contracted Services/Study		0
<b>Fixed Capital Construction/Major Renovation:</b>		
Construction/Renovation/Land/Planning Engineering		0
<b>Total State Funds Requested (must equal total from question #6)</b>		<b>938,944</b>

**12. Program Performance**

**a. What specific purpose or goal will be achieved by the funds requested?**

The main purpose is to get fresh produce, proteins and other nutritional necessities to people in need at UP Centers and additional mobile sites identified throughout out the state. It is also a goal to be socially and environmentally responsible by not adding to landfill waste but to properly turn organic waste into compost.

**b. What activities and services will be provided to meet the intended purpose of these funds?**

UAP will purchase temperature sensitive trucks, trailers and warehouse equipment to improve the supply chain of food among our four food centers in three counties (Indian River, St. Lucie and Orange) and at new Mobile Markets in food deserts through the state. The addition of the Organics Refuse Truck and the tilt trucks will facilitate the transport of unusable organic material original rescued from the secondary market to a composting facility in lieu of the landfill.

**c. What direct services will be provided to citizens by the appropriation project?**



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The Member Share Grocery Program will provide food and household necessities to income qualified members. It will also serve as the introductory program to all other free resources: Life Coaching Classes, Education Classes, and the Success Training for Employment Program (STEP). This also includes access to multiple collaborative Social Service Agencies: health care services; domestic violence support, mental health and addiction counseling; DCF; emergency food pantry; computers for benefits registration and/or employment application, etc.

**d. Who is the target population served by this project? How many individuals are expected to be served?**

People living at the 200% Federal Poverty Level or below is our target demographic for all programs. This includes vulnerable populations such as homeless families, elders, and underserved veterans. The mobile markets have also assisted population new to our model such as migrant workers, human trafficking survivors, rural communities, displaced hospitality and theme park workers due to the pandemic. In 2021, UP expects to serve 23,000 unique households through its UP Centers and an additional 2,500 households per quarter through its Mobile Markets.

**e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?**

The Mobile Market will reach 2,500 households in food deserts per quarter. The MSGP will serve 23,000 households and increase the amount of resources they are able to retain by \$13M. UP Center metrics are kept in the FamCare data base. Income-qualified members are entered into the system with basic demographics and issued a membership card good for one year. This tracks the number of new families accessing the program. Additionally, the MSGP produces an audit twice a month of MSGP product against retail costs to ensure targeted savings rates are in place. This measures the resources retained by the family. The intended outcome is to lift 300 additional families up and out of the 200% and/or 100% Federal Poverty Levels. The Mobile Market tracks participation manually in identified food deserts.

**f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?**

If UP is unable to meet deliverables or performance measures, funding will be returned.

**13. The owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.**

No fixed capital outlay funding requested.



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#### 14. Requestor Contact Information

a. First Name  Last Name

b. Organization

c. E-mail Address

d. Phone Number  Ext.

#### 15. Recipient Contact Information

a. Organization

b. Municipality and County

#### c. Organization Type

- ☐ For Profit Entity
- ☒ Non Profit 501(c)(3)
- ☐ Non Profit 501(c)(4)
- ☐ Local Entity
- ☐ University or College
- ☐ Other (please specify)

d. First Name  Last Name

e. E-mail Address

f. Phone Number

#### 16. Lobbyist Contact Information

a. Name

b. Firm Name

c. E-mail Address

d. Phone Number