



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2021-2022

LFIR # 1282

1. Project Title

2. Senate Sponsor

3. Date of Request

4. Project/Program Description

The project will provide telemedicine peripheral equipment to schools located within 15 mainly rural northcentral and northeast Florida counties, focusing on schools that have 60% or more of their students enrolled in free or reduced lunch programs.

The installation of the equipment and associated staff training will provide access to telemedicine and behavioral health services provided by physician-supervised nurse practitioners or mental health professionals for approximately 64,000 students and staff.

The use of telehealth in schools in low-income, medically underserved areas offers an opportunity to improve health care access and equity. The opportunity is particularly strong in rural areas, where health professional shortages and transportation challenges are prevalent.

Research shows that students with access to care through telehealth at school show improved health and education outcomes and may also experience reduced student absenteeism.

5. State Agency to receive requested funds

State Agency contacted?

6. Amount of the Nonrecurring Request for Fiscal Year 2021-2022

Type of Funding	Amount
Operations	2,060,000
Fixed Capital Outlay	0
Total State Funds Requested	2,060,000

7. Total Project Cost for Fiscal Year 2021-2022 (including matching funds available for this project)

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	2,060,000	100%
Matching Funds		
Federal	0	0%
State (excluding the amount of this request)	0	0%
Local	0	0%
Other	0	0%
Total Project Costs for Fiscal Year 2021-2022	2,060,000	100%

8. Has this project previously received state funding?

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		

9. Is future funding likely to be requested?

a. If yes, indicate nonrecurring amount per year.

b. Describe the source of funding that can be used in lieu of state funding.



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10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?

No

If yes, indicate the amount of funds received and what the funds were used for.

11. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits		0
Other Salary and Benefits		0
Expense/Equipment/Travel/Supplies/Other		0
Consultants/Contracted Services/Study		0
Operational Costs: Other		
Salary and Benefits		0
Expense/Equipment/Travel/Supplies/Other	Telehealth equipment package, including installation and training on the use of the equipment. 24/7 technical support with IT staff. Unlimited virtual training opportunities and support. Training will also be provided to new school hires, and the equipment package includes a 5 year warranty. The cost is \$20,000 per school, for a total of 103 schools located in Baker, Bradford, Clay, Columbia, Dixie, Gilchrist, Hamilton, Lafayette, Levy, Madison, Nassau, Putnam, Suwannee, Taylor and Union.	2,060,000
Consultants/Contracted Services/Study		0
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/Planning Engineering		0
Total State Funds Requested (must equal total from question #6)		2,060,000

12. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?

The program will provide telehealth services to children in underserved Florida school districts located in northcentral and northeast Florida. By providing the necessary equipment and access to physician-supervised nurse practitioners or mental health experts via telemedicine, this program can provide efficiently delivered quality primary health care, including mental health services, to underserved populations.

b. What activities and services will be provided to meet the intended purpose of these funds?

Installation of desktop hardware, telemedicine peripherals, initial training, 24/7 technical support, unlimited virtual training and support, training for new school employees, and a 5 year warranty on the telemedicine equipment package. School district staff will be trained to connect students needing primary care services to nurse practitioners, and will use the telemedicine equipment to assist in the transmission of student health data to the nurse practitioners.

c. What direct services will be provided to citizens by the appropriation project?



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Students who attend public schools where the telemedicine equipment is installed will receive access to the efficient delivery of primary healthcare services without having to leave school, which results in the parents or guardians of the students also not having to leave work. However, the parents or guardians will be able to consult with the medical care providers via an app or phone, so they have a complete understanding of the medical needs of their student and the services being provided.

d. Who is the target population served by this project? How many individuals are expected to be served?

Those persons who are served by public schools in 15 mainly rural counties of northcentral and northeast Florida. There are approximately 64,000 students attending 103 elementary, middle and high schools within the 15 counties. School staff will also be able to access the services. Those counties include: Baker, Bradford, Clay, Columbia, Dixie, Gilchrist, Hamilton, Lafayette, Levy, Madison, Nassau, Putnam, Suwannee, Taylor and Union. The project will focus on elementary schools first, followed by middle and high schools.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

Increased access to the delivery of efficient primary medical care and behavioral health services in mostly rural areas of the state. The number of days students must be removed from school due to an unexpected illness that can be served by telemedicine should decrease, along with the hours that parents must miss work. This can be measured by counting the number of telemedicine visits and mental counseling sessions that take place with the student remaining in school.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?

Failure to meet performance measures could result in cessation or revocation of contract funding.

13. The owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

N/A



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Tracking # 14411

14. Requestor Contact Information

a. First Name Bobby Last Name Hulslander

b. Organization Fulfilling Lives Foundation, Inc.

c. E-mail Address bobby417@outlook.com

d. Phone Number (904)738-1585 Ext.

15. Recipient Contact Information

a. Organization Fulfilling Lives Foundation, Inc.

b. Municipality and County Statewide

c. Organization Type

- ☐ For Profit Entity
- ☒ Non Profit 501(c)(3)
- ☐ Non Profit 501(c)(4)
- ☐ Local Entity
- ☐ University or College
- ☐ Other (please specify)

d. First Name Bobby Last Name Hulslander

e. E-mail Address bobby417@outlook.com

f. Phone Number (904)738-1585

16. Lobbyist Contact Information

a. Name M. Lane Stephens

b. Firm Name SCG Governmental Affairs

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