



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2022-2023

LFIR # 1065

1. **Project Title** Culinary Workforce Training Program at Second Harvest Food Bank of Central Florida - Orange

2. **Senate Sponsor** Jason Brodeur

3. **Date of Request** 10/05/2021

4. **Project/Program Description**

Second Harvest Food Bank of Central Florida's Culinary Program fulfills its mission "to create hope and nourish lives" by providing the job-readiness training and life-skills training for unemployed/under-employed adults to enable them to move from a cycle of financial instability to a life of long-term employability and financial stability.

This program is provided at no cost to the students and is designed to assist students with barriers that would prevent them from achieving success while enrolled, such as food, housing, transportation, childcare, or medical needs. The curriculum covers the basic culinary skills needed to successfully obtain an entry-level position in the food service industry. 96% of the 385 graduates have been placed into jobs to date, with 4% continuing their culinary education.

5. **State Agency to receive requested funds** Department of Economic Opportunity

State Agency contacted? No

6. **Amount of the Nonrecurring Request for Fiscal Year 2022-2023**

Type of Funding	Amount
Operations	500,000
Fixed Capital Outlay	0
Total State Funds Requested	500,000

7. **Total Project Cost for Fiscal Year 2022-2023 (including matching funds available for this project)**

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	500,000	95%
Matching Funds		
Federal	0	0%
State (excluding the amount of this request)	0	0%
Local	0	0%
Other	25,000	5%
Total Project Costs for Fiscal Year 2022-2023	525,000	100%

8. **Has this project previously received state funding?** Yes

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		
2020-21		150,000	2234A	Yes

9. **Is future funding likely to be requested?** No

a. **If yes, indicate nonrecurring amount per year.**

b. **Describe the source of funding that can be used in lieu of state funding.**



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10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?

Yes

If yes, indicate the amount of funds received and what the funds were used for.

Yes, the received \$8 million in CARES Act funding from Orange County for food purchases for the Orange County pantries and for the expansion of the meal production space that provides food for homebound seniors, after school programs, etc. The food bank also received \$700,000 in CARES Act funding from Osceola County for food purchases for Osceola pantries. The food bank recently received \$10 million in American Rescue Plan funding from Orange County for food delivery program for seniors, homebound individuals, etc.

11. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits		0
Other Salary and Benefits	Program oversight (salary, taxes, and benefits)	14,619
Expense/Equipment/Travel/Supplies/Other	Indirect cost allocation (shared services cost for finance, HR, IT, executive leadership)	65,240
Consultants/Contracted Services/Study		0
Operational Costs: Other		
Salary and Benefits	Instructional staffing (Life Skills Instructor, Head Chef Instructor, Part-Time Instructor, Social Worker, and Bakery Instructor) (salary, taxes, and benefits)	303,279
Expense/Equipment/Travel/Supplies/Other	Equipment, uniforms, supplies, food/paper, vehicle cost/mileage, recognitions, dues/subscriptions, transportation costs, insurance, professional development	112,862
Consultants/Contracted Services/Study	Life Skills Trainer	4,000
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/Planning Engineering		0
Total State Funds Requested (must equal total from question #6)		500,000

12. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?

The goal of the Second Harvest Food Bank of Central Florida's Culinary Training Expansion and Enhancement Pilot is to change lives by providing eligible, at-risk, and economically disadvantaged adults with the culinary and life skills training that will provide the foundation for a sustainable and successful culinary job placement. The program will offer specializations in the high-demand field of baking to increase the employability of students. Food services is the fastest growing industry in Central Florida and the Department of Economic Opportunity estimates a 34% growth in food services in the next 7 years. These students will help fill the need.

b. What activities and services will be provided to meet the intended purpose of these funds?

Students will have the opportunity to learn nutrition skills, how to search for jobs, and how to craft their cover letters and resumes. Additionally, financial literacy training and mock interview opportunities are provided. Students often join on-staff chefs to assist with signature events being held at the food bank. Often times, students are able to help execute these events. Lastly, students will have the opportunity to learn about baking, a highly sought after skill in Central Florida hospitality.

c. What direct services will be provided to citizens by the appropriation project?



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The program provides students with skills needed to maintain employment and achieve long-term financial stability through job placement. It allows them to move forward in self-sufficiency and no longer seek public assistance for food, housing, etc. Graduates start their new careers at an average wage of \$12.92/hour and on average receive promotions within the first few months of employment.

d. Who is the target population served by this project? How many individuals are expected to be served?

The program reaches adults that have a history of financial instability through lack of full-time, permanent employment. Focus is on at-risk, economically disadvantaged adults, of which 10% have been veterans and 30% of graduates entered the program homeless, often times with their family. The funding will allow 60 students to complete the program at no cost to them and increase their employability with the enhancement pilot.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

The program is measured by the number of students graduating from the program; the number of students obtaining employment upon graduation; and the number of students maintaining employment. Since the program was launched in April 2013, 385 students have graduated. There is a 96% job placement rate for graduates, with 4% choosing to continue their culinary education. A case manager follows up with the students for one year after graduation to track their employment process and assist with needs such as GED placement and college application with 78% of graduates maintaining permanent employment after one year.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?

Second Harvest will adhere to all contract deliverables.

13. The owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

N/A



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14. Requestor Contact Information

a. First Name Last Name
b. Organization
c. E-mail Address
d. Phone Number Ext.

15. Recipient Contact Information

a. Organization
b. Municipality and County

c. Organization Type

- ☐ For Profit Entity
☒ Non Profit 501(c)(3)
☐ Non Profit 501(c)(4)
☐ Local Entity
☐ University or College
☐ Other (please specify)

d. First Name Last Name
e. E-mail Address
f. Phone Number

16. Lobbyist Contact Information

a. Name
b. Firm Name
c. E-mail Address
d. Phone Number