



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2022-2023

LFIR # 1659

1. Project Title

2. Senate Sponsor

3. Date of Request

4. Project/Program Description

Childcare is in crisis. Funding will allow us to scale-up and formalize our program with on-the-job, paid apprenticeships and employment placement for up to 20 childcare apprentices, 4 food service, and 4 maintenance workers per year. Fuller Center serves 600 families and educates over 900 children annually from 40 zip codes throughout South Palm Beach County, serves 1,800 meals/day, and manages two 6-acre campuses. Informally, we have operated an apprenticeship program for decades, helping individuals enter or re-enter the workforce through volunteering or employment. Almost a third of Fuller Center's staff are also Fuller parents, 10% are alumni, and for 17% of them, Fuller Center is their first job. Early Education Professionals are at an all-time low, negatively impacting our children, our parents who are unable to return to work, and ultimately our entire community and local economy. This project is a solution to the urgent statewide staffing emergency, and can be scaled.

5. State Agency to receive requested funds

State Agency contacted? No

6. Amount of the Nonrecurring Request for Fiscal Year 2022-2023

Type of Funding	Amount
Operations	398,428
Fixed Capital Outlay	0
Total State Funds Requested	398,428

7. Total Project Cost for Fiscal Year 2022-2023 (including matching funds available for this project)

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	398,428	100%
Matching Funds		
Federal	0	0%
State (excluding the amount of this request)	0	0%
Local	0	0%
Other	0	0%
Total Project Costs for Fiscal Year 2022-2023	398,428	100%

8. Has this project previously received state funding? Yes

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		
2020-21	0	250,000	129	Yes

9. Is future funding likely to be requested? Yes

a. If yes, indicate nonrecurring amount per year.

b. Describe the source of funding that can be used in lieu of state funding.

Local and Foundation Grants
Fundraising and Special Events Revenue (should pre-Covid levels resume)



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10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?

Yes

If yes, indicate the amount of funds received and what the funds were used for.

In 2020 - (*NOT 2021) \$774K in PPP strictly used for payroll - \$150K 2X/month. Secured 120 positions throughout pandemic. Incurred cost increases for staff, cleaning, and PPE. \$85K monthly revenue loss per CDC distancing capacity reductions. Over \$1M special event loss, relied on for 50 years.

11. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits	Hire and supervise Apprenticeship Program Manager (APM)	50,170
Other Salary and Benefits	Administrative Expenses	36,221
Expense/Equipment/Travel/Supplies/Other		0
Consultants/Contracted Services/Study		0
Operational Costs: Other		
Salary and Benefits	The Apprenticeship Program Manager (APM) provides direct supervision for the Apprenticeship Program Coordinators (\$18,375.00). APM salary is allocated at 0.33 FTE plus FICA and benefits @ 22.5%. Two FT Apprenticeship Program Coordinators (APCs), one on each campus (\$81,536).	81,536
Expense/Equipment/Travel/Supplies/Other	Apprenticeship wages (\$183,389); Professional fees (\$1,500); Staff Travel Expenses (\$5,625); Background checks (\$1,820); Supplies (\$8,887); Staff Development, to include credentialing (\$16,000); Occupancy (\$13,280); Administrative Expenses (\$36,221)	230,501
Consultants/Contracted Services/Study		0
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/Planning Engineering		0
Total State Funds Requested (must equal total from question #6)		398,428

12. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?

Train and employ currently un/underemployed individuals to become childcare professionals, food service, and maintenance workers. Program supports participants' economic mobility and creates a pipeline of experienced, qualified childcare workers, addressing industry-wide critical staff shortages disruptive to operations and the children we serve, and undermining the stability of early education- the foundation for a thriving and stable economy. Parents are unable to work without quality childcare staffed by credentialed employees. Childcare is in crisis. The economy depends on it to recover from COVID. This initiative reduces turnover and retraining costs, increases stability of childcare essential workers, and puts our community on a path to prosperity.

b. What activities and services will be provided to meet the intended purpose of these funds?

One-on-one on-the-job training, pre-employment skills, coaching, 30 hours/week paid apprenticeship, job placement, and retention support, ongoing case management and wrap-around family services. Paid apprentices will be directly supervised by credentialed staff until ready for placement, making room for new apprentices.

c. What direct services will be provided to citizens by the appropriation project?



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This program transitions people from being public charges to being public contributions. It trains individuals for essential jobs in our community in fields with advancement opportunities. It helps people redirect after COVID job losses and helps secure essential childcare services with stable staffing of highly qualified, caring, and competent childcare staff - staff entrusted to care for our community's children. It will also improve the quality of early learning and the educational foundation of hundreds of children.

d. Who is the target population served by this project? How many individuals are expected to be served?

This project will serve up to 28 un/underemployed individuals in Palm Beach and Broward Counties, initially drawing from the 600 or more families we are already serving, as well as others in the community. 98% of our families struggle financially, living at or below the Federal Poverty Level or designated by United Way as A.L.I.C.E. (Asset-Limited, Income-Constrained, Employed) families - one paycheck, flat tire, or illness away from crisis. Unemployment among our families jumped by over 18% since the start of the pandemic, and over 90% of those who are employed are frontline or essential workers. It will also benefit the 400+ children in the Center's care now and the more than 900+ children we serve annually in normal times.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

75% or 21/28 individuals will gain employment upon program completion.
71.4% or 15/21 of them will maintain employment for at least one year.
75% or 21/28 of the program participants will experience an increase in income within 12 months of program completion. Methodology used includes tracking income and employment data upon entrance into the program, upon completion of apprenticeship, at time of employment placement, and approximately 12 months after program completion.
90% of children served will be school-ready or promoted to the next year, determined by FL State assessments or report cards.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?

The contracting agency may consider a reduction in award/return of unused funds.

13. The owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

Florence Fuller Child Development Centers ,Inc. owns both childcare facilities.



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14. Requestor Contact Information

a. First Name Last Name

b. Organization

c. E-mail Address

d. Phone Number Ext.

15. Recipient Contact Information

a. Organization

b. Municipality and County

c. Organization Type

For Profit Entity

Non Profit 501(c)(3)

Non Profit 501(c)(4)

Local Entity

University or College

Other (please specify)

d. First Name Last Name

e. E-mail Address

f. Phone Number

16. Lobbyist Contact Information

a. Name

b. Firm Name

c. E-mail Address

d. Phone Number