



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2022-2023

LFIR # 1898

1. Project Title

2. Senate Sponsor

3. Date of Request

4. Project/Program Description

The City of Tallahassee is requesting state financial assistance for the Tallahassee International Airport ("TLH") to acquire the studies, training, technology, and facility support necessary for the application to establish a new Foreign Trade Zone ("FTZ") in support of the state's Freight Mobility and Trade Plan ("FMTP"). The FTZ will bolster the state's efforts to provide a safe and resilient multi-modal transportation system that enhances economic development for the northwest Florida region. The FTZ would compliment the Gulf to Gadsden freight logistics zone by increasing intermodal connectivity. The FTZ will also help address the growing freight logistics demands of the state.

5. State Agency to receive requested funds

State Agency contacted?

6. Amount of the Nonrecurring Request for Fiscal Year 2022-2023

| Type of Funding | Amount |
|------------------------------------|----------------|
| Operations | 550,000 |
| Fixed Capital Outlay | 0 |
| Total State Funds Requested | 550,000 |

7. Total Project Cost for Fiscal Year 2022-2023 (including matching funds available for this project)

| Type of Funding | Amount | Percentage |
|--|----------------|-------------|
| Total State Funds Requested (from question #6) | 550,000 | 100% |
| Matching Funds | | |
| Federal | 0 | 0% |
| State (excluding the amount of this request) | 0 | 0% |
| Local | 0 | 0% |
| Other | 0 | 0% |
| Total Project Costs for Fiscal Year 2022-2023 | 550,000 | 100% |

8. Has this project previously received state funding?

| Fiscal Year (yyyy-yy) | Amount | | Specific Appropriation # | Vetoed |
|--------------------------|-----------|--------------|-----------------------------|--------|
| | Recurring | Nonrecurring | | |
| | | | | |

9. Is future funding likely to be requested?

a. If yes, indicate nonrecurring amount per year.

b. Describe the source of funding that can be used in lieu of state funding.

10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?



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If yes, indicate the amount of funds received and what the funds were used for.

The city's airport, TLH, received CARES Act funding in the amount of \$21,213,414. CARES Act funding is being utilized for operational expenses such as payroll and utilities and may be used to support FAA-approved capital project construction costs.

11. Details on how the requested state funds will be expended

| Spending Category | Description | Amount |
|--|--|----------------|
| Administrative Costs: | | |
| Executive Director/Project Head Salary and Benefits | | 0 |
| Other Salary and Benefits | | 0 |
| Expense/Equipment/Travel/Supplies/Other | | 0 |
| Consultants/Contracted Services/Study | The cost for professional services consists of the fees associated with FTZ grantee organization and zone operations planning, studies, technology, business outreach, public relations, training for regional and state economic development agencies, business recruitment services, and the facility. | 550,000 |
| Operational Costs: Other | | |
| Salary and Benefits | | 0 |
| Expense/Equipment/Travel/Supplies/Other | | 0 |
| Consultants/Contracted Services/Study | | 0 |
| Fixed Capital Construction/Major Renovation: | | |
| Construction/Renovation/Land/Planning Engineering | | 0 |
| Total State Funds Requested (must equal total from question #6) | | 550,000 |

12. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?

The City of Tallahassee's International Airport is requesting state financial assistance for the studies, training, technology, and facility support necessary for the application to establish a new Foreign Trade Zone ("FTZ") in support of the state's Freight Mobility and Trade Plan ("FMTP"). The FTZ will bolster the state's efforts to provide a safe and resilient multi-modal transportation system that enhances economic development for the northwest Florida region. The FTZ would compliment the Gulf to Gadsden freight logistics zone by increasing intermodal connectivity. The FTZ will also help address the growing freight logistics demands of the state.

b. What activities and services will be provided to meet the intended purpose of these funds?

The FTZ would help forge partnerships between the public and private sectors and ultimately improve trade and logistics. It would further improve economic activity by increasing and expanding air cargo operations to international destinations as well as attracting aligning industries to the northwest Florida region. The establishment of an FTZ would expedite and encourage foreign commerce by providing duty, tax, and supply chain benefits and efficiencies. The FTZ would provide an economic development tool for the northwest Florida region to become more globally competitive and attract new business.

c. What direct services will be provided to citizens by the appropriation project?

Manufacturers importing and exporting goods can take advantage of the FTZ to significantly reduce costs from customs duties, taxes, and tariffs and improve their global market competitiveness.

d. Who is the target population served by this project? How many individuals are expected to be served?



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The target population is shipping and manufacturing businesses that are located within the northwest Florida region, as well as those that would be attracted to the region as a result of the establishment of the FTZ. The airport has previously received letters of support from the Chambers of Commerce within the northwest Florida region, including the counties of Leon, Madison, Gadsden, Liberty, Jefferson, Taylor, Franklin, and Wakulla.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

The FTZ will increase imports and exports for the counties within the FTZ. The FTZ will also improve economic activity by increasing and expanding air cargo operations to international trade as well as attracting aligning industries to the northwest Florida region. In the long-term, the FTZ will bolster the northwest Florida region's business environment and generate additional economic activity once the FTZ matures. Increased and improved economic activity will be measured by tracking new business partnerships established within the FTZ and measuring cargo growth by tracking the cargo tonnage arriving and departing from TLH.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?

Standard contract penalties are sufficient.

13. The owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

City of Tallahassee.



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14. Requestor Contact Information

a. First Name Last Name

b. Organization

c. E-mail Address

d. Phone Number Ext.

15. Recipient Contact Information

a. Organization

b. Municipality and County

c. Organization Type

- For Profit Entity
- Non Profit 501(c)(3)
- Non Profit 501(c)(4)
- Local Entity
- University or College
- Other (please specify)

d. First Name Last Name

e. E-mail Address

f. Phone Number

16. Lobbyist Contact Information

a. Name

b. Firm Name

c. E-mail Address

d. Phone Number