



# The Florida Senate

## Local Funding Initiative Request

### Fiscal Year 2022-2023

LFIR # 2004

1. Project Title

2. Senate Sponsor

3. Date of Request

4. Project/Program Description

The purpose of this request is to secure funding to begin a culinary institute to provide people with intellectual and developmental disabilities with the training and experience to be employed in the restaurant and hospitality industry. Individuals completing the course will earn a "ServSafe" certificate demonstrating they have acquired skills needed for gainful employment in the restaurant industry.

5. State Agency to receive requested funds

State Agency contacted?

6. Amount of the Nonrecurring Request for Fiscal Year 2022-2023

Type of Funding	Amount
Operations	149,403
Fixed Capital Outlay	248,500
<b>Total State Funds Requested</b>	<b>397,903</b>

7. Total Project Cost for Fiscal Year 2022-2023 (including matching funds available for this project)

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	397,903	100%
<b>Matching Funds</b>		
Federal	0	0%
State (excluding the amount of this request)	0	0%
Local	0	0%
Other	0	0%
<b>Total Project Costs for Fiscal Year 2022-2023</b>	<b>397,903</b>	<b>100%</b>

8. Has this project previously received state funding?

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		

9. Is future funding likely to be requested?

a. If yes, indicate nonrecurring amount per year.

b. Describe the source of funding that can be used in lieu of state funding.

This will have many potential funding options including Agency for Persons with Disabilities, Vocational Rehab, local restaurants, sales from the restaurant, and The Arc Tampa Bay Foundation.

10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?



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If yes, indicate the amount of funds received and what the funds were used for.

We have received PPP and Cares Act money to pay for staffing stability. We have received FEMA funds to purchase Personal Protective Equipment (PPE).

#### 11. Details on how the requested state funds will be expended

Spending Category	Description	Amount
<b>Administrative Costs:</b>		
Executive Director/Project Head Salary and Benefits		0
Other Salary and Benefits		0
Expense/Equipment/Travel/Supplies/Other		0
Consultants/Contracted Services/Study		0
<b>Operational Costs: Other</b>		
Salary and Benefits	Salary and fringe benefits for supported employment specialist (20 hours of their 40 hour work week) to assist program participants in learning skills to acquire employment when the program is completed. It will be a 1/2 FTE position. Salary related to the Culinary Institute is \$19,656. Benefits (FICA, Group Health, dental and life insurance, retirement match) \$4, 610.30.	24,267
Expense/Equipment/Travel/Supplies/Other	Mileage and travel expenses: \$1,755. Community Outreach: \$8,000. Educational trips to visit kitchens to meet with Executive Chefs throughout the area \$1,500. Program and training materials (uniforms, aprons, culinary instruments, certification costs, and licenses): \$28,080.15. Costs for food for classes \$20,000, paper products (Paper towels, napkins, etc.): \$5,000.	64,335
Consultants/Contracted Services/Study	Salary (\$50,400.00) and benefits (\$10,401.48) for a full-time chef to oversee the program and provide curriculum and instruction. 1 FTE	60,801
<b>Fixed Capital Construction/Major Renovation:</b>		
Construction/Renovation/Land/Planning Engineering	Building renovations to ensure the kitchen complies with instructional kitchen standards: \$147,000. Kitchen appliances and accessories as a one-time start-up costs to ensure the kitchen has code compliant commercial appliances: \$101,500	248,500
<b>Total State Funds Requested (must equal total from question #6)</b>		<b>397,903</b>

#### 12. Program Performance

##### a. What specific purpose or goal will be achieved by the funds requested?

A comprehensive needs assessment for Vocational Rehabilitation was completed in 2019. One of the recommendations made was the need for more skill training for individuals with little or no work experience. A significant proportion of individuals, VR staff, and partner agencies indicated that lack of training and work experience were barriers to gainful employment for people with disabilities. This will remove the barrier to employment for people with intellectual and developmental disabilities.

##### b. What activities and services will be provided to meet the intended purpose of these funds?

One of the biggest roadblocks for people with I/DD to secure employment is lack of experience. The Culinary Institute will offer them the training they need to land a job in the service industry. They will learn under the instruction of a chef with a degree from a 2-year or 4-year culinary program or applicable experience in the industry. The learning will be conducted in a commercial kitchen to ensure the experience will be applicable when securing community employment.

##### c. What direct services will be provided to citizens by the appropriation project?



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The requested funds will be utilized to finance an educational program to assist people with intellectual and developmental disabilities in the Tampa Bay area to procure jobs in the restaurant industry. Direct services to be provided will be instruction by a chef where participants will learn culinary skills as it relates to their skill level to prepare, cook and display food. Participants will also learn dish washing, bussing and other essential support skills for the restaurant industry, including seating guests, promoting and hosting events, receiving payments, and marketing.

**d. Who is the target population served by this project? How many individuals are expected to be served?**

The target population will be people with intellectual and developmental disabilities. We expect to serve 24 to 30 individuals in the first year. This will allow them to obtain employment in the community and this will diminish their needs to access other government subsidies.

**e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?**

The U.S. Department of Labor, Bureau of Labor Statistics report, "In 2020, 17.9% of persons with a disability were employed, down from 19.3% in 2019." The purpose is to develop job ready skills for people with intellectual and developmental disabilities to improve these unemployment numbers. The program will allow the participants to gain experience in the restaurant industry and earn a 'ServSafe' certificate. The outcome will be measured through multiple mechanisms. Course certification will demonstrate that the individual has the skills to acquire a job in the restaurant industry. Success job placement will demonstrate that the individual has achieved the goal of employment. Results will be compared to non-certified individuals with intellectual disability seeking employment.

**f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?**

Deliverables will be based on number of students who successfully complete the program. If The Arc Tampa Bay is unable to meet the specified number of students per session, the agency will work with the funder to develop a plan of corrective action to ensure sufficient numbers of students are enrolled in the program and certified in completion of the program. For individuals not achieving employment goals, these will be addressed on a case by case basis.

**13. The owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.**

The City of Clearwater, who owns the building, has given their verbal support of the project as renovations will be completed to their building. The Arc Tampa Bay has 70 years left on a 100 year lease with the City of Clearwater.



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#### 14. Requestor Contact Information

a. First Name  Last Name

b. Organization

c. E-mail Address

d. Phone Number  Ext.

#### 15. Recipient Contact Information

a. Organization

b. Municipality and County

#### c. Organization Type

- ☐ For Profit Entity
- ☒ Non Profit 501(c)(3)
- ☐ Non Profit 501(c)(4)
- ☐ Local Entity
- ☐ University or College
- ☐ Other (please specify)

d. First Name  Last Name

e. E-mail Address

f. Phone Number

#### 16. Lobbyist Contact Information

a. Name

b. Firm Name

c. E-mail Address

d. Phone Number