



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2022-2023

LFIR # 2300

1. Project Title CKNTech Boot Camp

2. Senate Sponsor Darryl Rouson

3. Date of Request 11/30/2021

4. Project/Program Description

A three-year pilot program. The CKNTech boot camp was designed to open up the technology industry to low-income individuals ages 18 to 40. The boot camp will teach adult students the Linux systems and programming language certifications to obtain entry-level employment in 10 to 16 weeks of intensive technical training. Low-income families need increased skills to earn increased wages in their households to become sustainable. The following skills are number one for open source talent, says Jim Zemlin(2021), an executive at Linux Foundation. Students will learn to: earn certifications in Linux system and programming language; team project-based learning; soft and interviewing skills; and job placement. Students will receive four months of instructor-led face-to-face delivering up to 540 hours of instructions open six days a week for low-income families. The Boot camp resets three times a year, training 75 students in each cohort for 225 students yearly with an 85% success rate.

5. State Agency to receive requested funds Department of Education

State Agency contacted? No

6. Amount of the Nonrecurring Request for Fiscal Year 2022-2023

Type of Funding	Amount
Operations	889,600
Fixed Capital Outlay	0
Total State Funds Requested	889,600

7. Total Project Cost for Fiscal Year 2022-2023 (including matching funds available for this project)

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	889,600	100%
Matching Funds		
Federal	0	0%
State (excluding the amount of this request)	0	0%
Local	0	0%
Other	0	0%
Total Project Costs for Fiscal Year 2022-2023	889,600	100%

8. Has this project previously received state funding? No

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		

9. Is future funding likely to be requested? Yes

a. If yes, indicate nonrecurring amount per year. 750,000

b. Describe the source of funding that can be used in lieu of state funding.



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The boot camp technology certification and job placement center will be seeking state funding for three consecutive years until fundraising strategies are on board and fluent. Year four students will pay half the tuition cost with their earnings after three months of job placement. The technology certifications and job placements are a unique, sustainable program designed to lift families up and out of poverty to be funded by multiple fundraising efforts and philanthropic communities.

10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?

If yes, indicate the amount of funds received and what the funds were used for.

11. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits	Executive Director \$70,000 and Benefits 20,000 Development	90,000
Other Salary and Benefits	Book keeper 30,000 part-time Secretary 30,000 part-time	60,000
Expense/Equipment/Travel/Supplies/Other	Rental \$15000 Elect \$3000 phone/Internet \$3,000 phone system \$3,000 payroll services \$10,000	34,000
Consultants/Contracted Services/Study	audit	10,000
Operational Costs: Other		
Salary and Benefits	2-Tech Instructors \$100,000 and benefits \$40,000 2-Job placement coaches \$96,000 and benefits 40,000 2-Tech Ast. Part-time \$60,000 Literacy Coach \$ 30,000	366,000
Expense/Equipment/Travel/Supplies/Other	curriculum 50,000 furniture \$30,000 Supplies \$12,000 Equipment: lab tops 79 and installation/\$75,000 printers (3) \$3,000/ink \$10,000 projectors(3) \$1600 screens (3) \$1500 subscription: Quickbooks, Adobe, Microsoft Office \$10,000 Mileage \$15,000 platform subscription \$40,000 Security/Firewall Protection \$10,000 Background Check \$1500 Cleaning Services \$10,000	269,600
Consultants/Contracted Services/Study	consultants: Professional Development training and development of a white paper	60,000
Fixed Capital Construction/Major Renovation:		



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Construction/Renovation/Land/ Planning Engineering		0
Total State Funds Requested (must equal total from question #6)		889,600

12. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?

The design of the boot camp intensive center delivers 400 to 540 instructional hours per quarter in preparation for certification exams to low-income families members who have likely been locked out of technology training and job placements industries that pay higher wages and provide advancements opportunities by continuing education increase to wages for sustainable futures. Students will receive direct instructional training in learning the introduction of the Linux system. Students will engage and achieve certification in entry-level open-source for system administrators; Linux Foundation Associates certification. The student will learn the programming language. The student will learn soft and interviewing, and job placement skills. The student will learn to develop and use a portfolio for job placement.

b. What activities and services will be provided to meet the intended purpose of these funds?

The boot camp is instructor-led activities: face-to-face instructions, team project-based learning(hands-on), and online teaching simulations. In addition, instructors will engage students with mock interviews and building portfolios. Students will receive direct instruction on the introduction of the Linux system and programming languages. Students will engage and achieve certification in entry-level open-source system administrator: Linux Foundation Associates certification. The student will learn soft and interview and job placement skills. The student will learn to develop and use portfolios to obtain industry.

c. What direct services will be provided to citizens by the appropriation project?

The Regional Equity Report(2020) concludes that Black Americans have not advanced in 50 years. In Hillsborough County, only 71% of individuals have access to reliable Internet. Also, 26.4% of Black Americans live in poverty compared to 10.4% of Whites. The boot camp is instructor-led activities that are mostly face-to-face, team project-based learning, and online teaching simulations. In addition, instructors will engage with mock interviews and build portfolios. They will receive the following direct services provided by the appropriation project. Students will receive direct instructional hours in learning the introduction of the Linux system. Students will engage and achieve certification in entry-level open-source system administrator; Linux Foundation Associates certification. The student will learn programming languages. The student will learn soft and interviewing, and job placement skills. The student will learn to develop and use portfolios to obtain employment.

d. Who is the target population served by this project? How many individuals are expected to be served?

The Regional Equity Report(2020) concludes that Black Americans have not advanced in 50 years. In Hillsborough County, only 71% of individuals have access to reliable Internet. Also, 26.4% of Black Americans live in poverty compared to 10.4% of Whites. The boot camp is instructor-led activities that are mostly face-to-face, team project-based learning, and online teaching simulations. In addition, instructors will engage with mock interviews and build portfolios. They will receive the following direct services provided by the appropriation project. Students will receive direct instructional hours in learning the introduction of the Linux system. Students will engage and achieve certification in entry-level open-source system administrator; Linux Foundation Associates certification. The student will learn programming languages. The student will learn soft and interviewing, and job placement skills. The student will learn to develop and use portfolios to obtain employment.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

The expected benefit of the project is to increase skills, knowledge, and abilities without barriers to entry for low-income families in technology training and certifications that are marketable in a high-demand industry to earn higher wages for their families to support sustainable lifestyles. Innovative Methodology: To directly address disparities in low-income families in education and training, provide face-to-face and hands-on activities essential to student success. The Boot camp is an intensified technology program that is open six days a week, 10 hour days to accommodate work schedules with fast-paced training, instructor-led teaching as students prepare for certification exams in Linux systems and programming language. The program will be measured by: completions, certifications, portfolios, and job placements. A CKNTech will use a database for periodic reviews and reports.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties



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for failing to meet deliverables or performance measures provided for the contract?

The boot camp is a new initiative presented as a three-year pilot program. The penalty may apply in the second year or 2023, as the program capacity is fully developed. The second-year liability for not meeting goals should reflect in the third year penalty should be applied as quarterly draw-downs of funding to reimburse the organization's services rendered. The uniqueness of this initiative is that it is the original and meaningful offering of a project that transfers high demand skills to low-income families, provide direct hands-on from start to finish extended hours: six days a week, climate set-up for the success of the adult students, job placement, and open technology industry to low-income individuals.

- 13. The owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.**

In this early process, the organization is not seeking to purchase a building. Currently, we are working with 5508 organization to lease combined spaces for this three year pilot project, CKNTech Boot Camp.



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14. Requestor Contact Information

a. First Name Last Name

b. Organization

c. E-mail Address

d. Phone Number Ext.

15. Recipient Contact Information

a. Organization

b. Municipality and County

c. Organization Type

- ☐ For Profit Entity
- ☒ Non Profit 501(c)(3)
- ☐ Non Profit 501(c)(4)
- ☐ Local Entity
- ☐ University or College
- ☐ Other (please specify)

d. First Name Last Name

e. E-mail Address

f. Phone Number

16. Lobbyist Contact Information

a. Name

b. Firm Name

c. E-mail Address

d. Phone Number