

The Florida Senate Local Funding Initiative Request Fiscal Year 2024-2025

LFIR # 1145

| 1. Project Title | Manatee County - Seaport Land Acquisition and Development |
|------------------|---|

2. Senate Sponsor Jim Boyd

3. Date of Request 11/14/2023

4. Project/Program Description

SeaPort Manatee is requesting a specific appropriation of \$20 million in nonrecurring General Revenue funds which will be used for land acquisition and development costs to allow for port expansion and long-term protection of access to the Port. The Port's publicly adopted Master Plan update 2022 directs the Port to actively pursue opportunities to expand northward and eastward through land acquisition. The funding request is consistent with the Florida Seaport Mission Plan, which was developed pursuant to Section 311.09(3), F.S., and submitted to the President of the Senate and the Speaker of the House of Representatives in the Spring of 2023.

5. State Agency to receive requested funds De

Department of Transportation

State Agency contacted? Yes

6. Amount of the Nonrecurring Request for Fiscal Year 2024-2025

| Type of Funding | Amount |
|-----------------------------|------------|
| Operations | 0 |
| Fixed Capital Outlay | 20,000,000 |
| Total State Funds Requested | 20,000,000 |

7. Total Project Cost for Fiscal Year 2024-2025 (including matching funds available for this project)

| Type of Funding | Amount | Percentage |
|--|------------|------------|
| Total State Funds Requested (from question #6) | 20,000,000 | 100% |
| Matching Funds | | |
| Federal | 0 | 0% |
| State (excluding the amount of this request) | 0 | 0% |
| Local | 0 | 0% |
| Other | 0 | 0% |
| Total Project Costs for Fiscal Year 2024-2025 | 20,000,000 | 100% |

8. Has this project previously received state funding? No

| Fiscal Year | Amount | | Specific | Vetoed | |
|-------------|-----------|--------------|-----------------|--------|--|
| (уууу-уу) | Recurring | Nonrecurring | Appropriation # | | |
| | | | | | |
| | | | | | |

9. Is future funding likely to be requested?

No

a. If yes, indicate nonrecurring amount per year.

b. Describe the source of funding that can be used in lieu of state funding.

10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?

Yes



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If yes, indicate the amount of funds received and what the funds were used for.

SeaPort Manatee received \$4,885,564 as a sub-recipient of the Coronavirus State Fiscal Recovery Funds awarded by the American Rescue Plan Act of 2021. The funding was used to stabilize the sub-recipient and provide working capital.

Complete questions 11 and 12 for Fixed Capital Outlay Projects

11. Status of Construction

a. What is the current phase of the project?

| Planning | 💽 Design | Construction | 🔿 N/A |
|----------|-----------------|--------------|-------|
| | C D O O I G I I | | |

| b. Is the project "shovel ready" (i.e permitted)? | |
|--|--|
| c. What is the estimated start date of construction? | |

d. What is the estimated completion date of construction?

12. List the owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

There are several properties adjacent to the deep-water port that are available or potentially available for land acquisition through standard real estate transactions. The list of owners is subject to standard commercial real estate procedures and public procurement processes. In terms of relationship, the Port is a public deep-water seaport listed in Section 311.09, F.S., and land acquisition will occur through standard commercial real estate procedures.

No

7/1/2023 6/30/2028

13. Details on how the requested state funds will be expended

| Spending Category | Description | Amount |
|--|--|------------|
| Administrative Costs: | | |
| Executive Director/Project Head Salary and Benefits | | 0 |
| Other Salary and Benefits | | 0 |
| Expense/Equipment/Travel/Supplies/ Other | | 0 |
| Consultants/Contracted Services/Study | | 0 |
| Operational Costs: Other | | |
| Salary and Benefits | | 0 |
| Expense/Equipment/Travel/Supplies/ Other | | 0 |
| Consultants/Contracted Services/Study | | 0 |
| Fixed Capital Construction/Majo | r Renovation: | |
| Construction/Renovation/Land/ Planning Engineering | Funds will be used by the Port to acquire land and for development costs of port expansion and to ensure long-term protection of access to the Port. | 20,000,000 |
| Total State Funds Requested (m | ust equal total from question #6) | 20,000,000 |

14. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?



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General Revenue Funds (\$20,000,000) will be used by the public deep-water seaport to acquire property and for development costs to expand the seaport and generate economic activity and lead to a return on investment of more than \$20,000,000 annually in state and local taxes (ROI of 20:1).

b. What activities and services will be provided to meet the intended purpose of these funds?

SeaPort Manatee is Southwest Florida's primary public seaport. Funds will be used to acquire land and generate economic activity in Southwest Florida.

c. What direct services will be provided to citizens by the appropriation project?

Transportation costs account for approximately 35% of the costs of all goods and services. Land acquisition will allow the public deep-water seaport to move cargo more efficiently which will result in a cost savings that will be directly be passed on to Florida residents and businesses.

d. Who is the target population served by this project? How many individuals are expected to be served?

This project will benefit all population groups by creating jobs, generating tax revenue, and increasing the competitiveness of goods and services in Southwest Florida.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

be measured?

Increased export of Florida agricultural products to South, Central and North America - SeaPort Manatee is Southwest Florida's primary seaport. Land acquisition will allow the port to further support export oriented activities. For example, imported shipping containers are stripped of goods, and Florida's agricultural community can refill empty containers for export.

Generation of state and local tax revenues - The anticipated annual state and local taxes generated from land acquisition and use is more than \$20 million a year. This amount does not include economic activity generated from construction and construction jobs.

Creation of logistics and manufacturing jobs - More than 4,171 direct jobs are currently supported by SeaPort Manatee. The Port expects land acquisition to create more than 150 jobs during construction and more than 100 jobs after construction has completed, with an average annual salary of \$55,586.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?

Standard penalties

15. Requester Contact Information

| a. First Name | Virginia | | Last Name | Zimmermann | |
|-----------------------------------|-----------|------------------|------------|------------|--|
| b. Organization | Manatee | County Port Auth | hority | | |
| c. E-mail Address | vzimmerr | nann@seaportm | anatee.com | | |
| d. Phone Number | (941)721- | -2323 | Ext. | | |
| 16. Recipient Contact Information | | | | | |
| a. Organization | Manatee | County Port Aut | hority | | |
| b. Municipality and | d County | Manatee | | | |
| c. Organization Ty | ре | | | | |
| □For Profit Entity | | | | | |
| □Non Profit 501(c | :)(3) | | | | |



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| □Non Profit 501(c | □Non Profit 501(c)(4) | | | | |
|----------------------------------|--------------------------------|-----------|------------|--|--|
| ☑Local Entity | ☑Local Entity | | | | |
| □University or College | | | | | |
| □Other (please specify) | | | | | |
| d. First Name | Virginia | Last Name | Zimmermann | | |
| e. E-mail Address | vzimmermann@seaportmanatee.com | | | | |
| f. Phone Number | (941)721-2323 | | | | |
| 17. Lobbyist Contact Information | | | | | |
| a. Name | David E. Ramba | | | | |
| | | | | | |

Ramba Consulting Group LLC b. Firm Name

c. E-mail Address rachel@rambaconsulting.com

d. Phone Number (850)727-7087