

LFIR # 1449

1. Pro	ject Title	VetConnect Solution -	Improving Florida	Veteran Experiences	
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2. Senate Sponsor Danny Burgess

3. Date of Request 11/08/2023

4. Project/Program Description

VetConnect Solution will help identify veterans to provide services and experiences that matter. Each year some veterans do not get the critical support and services. They get lost navigating complex systems or do not know what support is available. States often have siloed systems of record, resulting in lost funding for veteran support. Identifying veterans in your community is the first critical step in a process of outreach, engagement, and service navigation to support our veterans.

5. State Agency to receive requested funds

Department of Veterans' Affairs

State Agency contacted? Yes

6. Amount of the Nonrecurring Request for Fiscal Year 2024-2025

Type of Funding	Amount
Operations	1,290,000
Fixed Capital Outlay	0
Total State Funds Requested	1,290,000

7. Total Project Cost for Fiscal Year 2024-2025 (including matching funds available for this project)

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	1,290,000	76%
Matching Funds		
Federal	0	0%
State (excluding the amount of this request)	0	0%
Local	0	0%
Other	400,000	24%
Total Project Costs for Fiscal Year 2024-2025	1,690,000	100%

8. Has this project previously received state funding? No

Fiscal Year	Amo	ount	Specific	Vetoed
(уууу-уу)	Recurring	Nonrecurring	Appropriation #	

9. Is future funding likely to be requested?

Yes	

1,290,000

a. If yes, indicate nonrecurring amount per year.

b. Describe the source of funding that can be used in lieu of state funding.

Private company supplement

10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?

No



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If yes, indicate the amount of funds received and what the funds were used for.

Complete questions 11 and 12 for Fixed Capital Outlay Projects

11. Status of Construction

a. What is the current phase of the project?

O Planning

Construction

b. Is the project "shovel ready" (i.e permitted)?

🔘 Design

c. What is the estimated start date of construction?

- d. What is the estimated completion date of construction?
- 12. List the owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

🔘 N/A

13. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits		0
Other Salary and Benefits		0
Expense/Equipment/Travel/Supplies/ Other		0
Consultants/Contracted Services/Study		0
Operational Costs: Other	· · · · · ·	
Salary and Benefits		0
Expense/Equipment/Travel/Supplies/ Other	The Qualtrics Vet Connect Solution includes licenses needed to run the full Veteran and Employee Experience, including Customer XM, Employee XM, and Design XM. The Customer XM and Design XM licenses includes 50 Qualtrics users and 1,500,000 responses. The Employee XM license is based on 1,500 employees at FDVA.	679,725
Consultants/Contracted Services/Study	Qualtrics Advanced Success package will provide technical guidance and perspective coaching to drive Vet Connect success. Isobar will provide technology implementation for the Vet Connect solution and the Employee XM programs, as well as additional advisory support. TransUnion will partner with Qualtrics to provide the data mining to collect veteran data for Florida residents.	610,275
Fixed Capital Construction/Majo	r Renovation:	
Construction/Renovation/Land/ Planning Engineering		0
Total State Funds Requested (m	ust equal total from question #6)	1,290,000

14. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?



The funds will help support Florida veterans and the employees that serve them in several ways. First, by providing information and advocacy to all Florida veterans, their families, and survivors; and assisting them in obtaining all Federal and State benefits due to them. The funds will also improve the long term health care services eligible to Florida veterans. Finally, the funds will help provide effective and responsive management to support divisions and programs serving veterans.

b. What activities and services will be provided to meet the intended purpose of these funds?

The Vet Connect solution will increase identification of veterans and awareness to engage them in needed services. It will quantify and qualify veterans for available services as well as engage them to understand their specific needs. The feedback obtained from Florida veterans and FDVA employees will improve the processes and programs as well as enhance staffing and resources.

c. What direct services will be provided to citizens by the appropriation project?

Applying learnings from other states, FDVA can identify, contact, and serve an additional 880,000 to 1,100,000 more Florida veterans. The advanced listening systems and employee engagement programs can increase federal benefits owed to Florida veterans which can result in an uptick in many state programs to support veterans, such economic and health outcomes for veterans.

d. Who is the target population served by this project? How many individuals are expected to be served?

All Veterans in the State of Florida; both those the state is aware of and those that are unaccounted. This is as many as the 1,500,000 current veterans in the state plus as many as 1,100,000 more.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will

be measured?

Veterans who have access to VA services tend to have better health outcomes, lower unemployment, and lower homelessness compared to those without access. By identifying all veterans in the state, understanding their needs and connecting them to services, the Vet Connect program can improve veteran and employee experiences with automations and workflows.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?

Repayment of funds will be made to the state if the Qualtrics fails to meet the deliverables or performance measure criteria within the contract.

15. Requester Contact Information

a. First Name	Justin		Last Name	Wobbekind		
b. Organization	Qualtrics					
c. E-mail Address	jwobbekir	wobbekind@qualtrics.com				
d. Phone Number	(305)240-	-7393	Ext.			
16. Recipient Contact Information						
a. Organization	Qualtrics					
b. Municipality and	d County Statewide					
c. Organization Type						
☑For Profit Entity						
□Non Profit 501(c	c)(3)					



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□Non Profit 501(c	□Non Profit 501(c)(4)						
Local Entity	□Local Entity						
□University or Co	□University or College						
□Other (please sp	□Other (please specify)						
d. First Name	d. First Name Justin Last Name Wobbekind						
e. E-mail Address	e. E-mail Address jwobbekind@qualtrics.com						
f. Phone Number	(305)240-7393						
17. Lobbyist Contact I	17. Lobbyist Contact Information						
a. Name	Thomas Griffin						
b. Firm Name	The Griffin Group						
c. E-mail Address	tom@thegriffingroup.com						
d. Phone Number	(561)891-7122						