



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2024-2025

LFIR # 1812

1. Project Title

2. Senate Sponsor

3. Date of Request

4. Project/Program Description

Shake A Leg Miami utilizes the marine environment of Biscayne Bay to improve the health, education, and independence of children and adults with physical, developmental and economic challenges, in an inclusive community setting. This mission has fulfilled in partnership with the City of Miami since 1990. Shake A Leg is developing its existing, proven vocational program that prepares adults 18+ and veterans with disabilities for skilled jobs in the marine and hospitality industries. This vocational program will incorporate an innovation center with a purpose to develop devices and boats that improve the accessibility of water sports and the mobility for people with disabilities, creating new commercial products and entrepreneurial opportunities.

5. State Agency to receive requested funds

State Agency contacted?

6. Amount of the Nonrecurring Request for Fiscal Year 2024-2025

Type of Funding	Amount
Operations	618,820
Fixed Capital Outlay	0
Total State Funds Requested	618,820

7. Total Project Cost for Fiscal Year 2024-2025 (including matching funds available for this project)

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	618,820	50%
Matching Funds		
Federal	0	0%
State (excluding the amount of this request)	0	0%
Local	300,000	25%
Other	300,000	25%
Total Project Costs for Fiscal Year 2024-2025	1,218,820	100%

8. Has this project previously received state funding?

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		
2023-24	0	506,100	27	No

9. Is future funding likely to be requested?

a. If yes, indicate nonrecurring amount per year.

b. Describe the source of funding that can be used in lieu of state funding.

Private contributions and grants

10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?



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Yes

If yes, indicate the amount of funds received and what the funds were used for.

Paycheck Protection Program forgiven loan for \$208,328 to stabilize staffing and operations. U.S. Small Business Administration Disaster Assistance loan for \$500,000 to be repaid. Shake A Leg remains in full compliance with all requirements related to COVID-19 federal assistance.

Complete questions 11 and 12 for Fixed Capital Outlay Projects

11. Status of Construction

a. What is the current phase of the project?

- Planning
 Design
 Construction
 N/A

b. Is the project "shovel ready" (i.e permitted)?

c. What is the estimated start date of construction?

d. What is the estimated completion date of construction?

12. List the owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

13. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits	Project Manager	47,320
Other Salary and Benefits	5% total in administrative costs on a \$482,000 Operational Costs below.	29,500
Expense/Equipment/Travel/Supplies/Other		0
Consultants/Contracted Services/Study		0
Operational Costs: Other		
Salary and Benefits	Vocational Program Manager, Manager Assistant, Shop Assistant, Marina Assistant, Hospitality Program & Event Operations, Reception Operations, Communications and Bookings.	100,000
Expense/Equipment/Travel/Supplies/Other	Boat Equipment Usage, Facilities Usage, Shop and Educational Program Supplies, Travel and Transportation, Insurance, Utilities.	290,000
Consultants/Contracted Services/Study	Specialists in Welding, Woodworking and Electrical. Shop Instructor, Marina Instructor, Sailing Instructor, Captain's License Instructor, Yacht Brokerage Instructor, and Hospitality and Catering Instructor. Career Readiness Specialist.	152,000
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/Planning Engineering		0
Total State Funds Requested (must equal total from question #6)		618,820

14. Program Performance



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a. What specific purpose or goal will be achieved by the funds requested?

The specific purpose of the Shake A Leg Miami Marine & Hospitality Vocational Program is to administer a vocational training program that prepares adults 18+ and veterans with disabilities for skilled jobs in the marine and hospitality industries. This vocational program will incorporate an innovation center with a purpose to develop devices and boats that improve the accessibility of water sports and the mobility for people with disabilities, creating new products and entrepreneurial opportunities. 50 to 100 disabled participants will enroll annually to combat the 80% unemployment rate among people with disabilities (US Bureau of Labor Statistics) and to support the regional marine and hospitality industries.

b. What activities and services will be provided to meet the intended purpose of these funds?

Shake A Leg Miami is an accessible community boating center serving over 10,000 participants annually. This campus includes a vocational facility that encompasses shop spaces, equipment, docks, boats, and experienced staff and volunteers serving the needs of people with disabilities. The vocational program provides hands-on coursework that builds skills for jobs in the marine and hospitality industries including career readiness resume-building, interviewing, and job placement.

c. What direct services will be provided to citizens by the appropriation project?

Courses designed for participants with disabilities include boater education, maintenance & repair, shop operations, CNC operations, electronics, navigation, crew positions, marina operation, community center operations, R&D and fabrication, and brokerage. Hospitality includes catering, event & operations, communications, and reception & guest services.

d. Who is the target population served by this project? How many individuals are expected to be served?

Adults age 18+ and veterans with disabilities from Miami-Dade, Broward and Monroe Counties. 100% of vocational program participants will be disabled, 75% will be low-to-moderate income. 100 to 150 will be enrolled in the vocational program annually.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

According to FL Dept. of Commerce, hospitality and trade are in the top three industries with the highest vacancy rates. US Bureau of Labor Statistics reporting 2021 data: 80% of people with disabilities were unemployed. Miami Today, 9-10-19 "Skilled labor shortage may swamp marine industry" <https://www.miamitodaynews.com/2019/09/10/skilled-labor-shortage-may-swamp-marine-industry/>

1. Improve the physical health of students by building strength & endurance through outdoor & water-based activities.
2. Improve education for students to advance their knowledge & skills applicable to the growing marine & hospitality industries.
3. Improve mental health of participants who build confidence, self-esteem, social & emotional health, problem-solving & communication skills.
4. Improve economic self sufficiency by providing highly skilled job training placement opportunities. Pre and post test surveys, class exams and course completion, and instructor observations.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?

Shake A Leg Miami hereby agrees to deliver its Marine & Hospitality Vocational Program in accordance with an operational plan and performance measures as presented to the State of Florida. Penalties for failing to meet deliverables may include a halt on funding reimbursements by the State of Florida.

15. Requester Contact Information

a. First Name **Last Name**

b. Organization

c. E-mail Address

d. Phone Number **Ext.**

16. Recipient Contact Information



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a. Organization

b. Municipality and County

c. Organization Type

- For Profit Entity
- Non Profit 501(c)(3)
- Non Profit 501(c)(4)
- Local Entity
- University or College
- Other (please specify)

d. First Name Last Name

e. E-mail Address

f. Phone Number

17. Lobbyist Contact Information

a. Name

b. Firm Name

c. E-mail Address

d. Phone Number