

The Florida Senate Local Funding Initiative Request Fiscal Year 2024-2025

LFIR # 3375

1. Project Title Goodwill of Southwest Florida Regional Opportunity Center

2. Senate Sponsor Jonathan Martin

3. Date of Request 01/08/2024

4. Project/Program Description

Funds requested will provide for construction of new Goodwill regional headquarters to support Goodwill's extensive mission programs including workforce and small business development, training for adults with disabilities, support services for families caring for individuals with disabilities and community disaster/emergency response services. Goodwill of SW Florida delivers critical services to an average of 25,000 individuals per year over five counties, and following Hurricane Ian, served 33,000.

5. State Agency to receive requested funds

Department of Commerce

State Agency contacted? No

6. Amount of the Nonrecurring Request for Fiscal Year 2024-2025

Type of Funding	Amount
Operations	0
Fixed Capital Outlay	7,000,000
Total State Funds Requested	7,000,000

7. Total Project Cost for Fiscal Year 2024-2025 (including matching funds available for this project)

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	7,000,000	41%
Matching Funds		
Federal	0	0%
State (excluding the amount of this request)	0	0%
Local	0	0%
Other	10,000,000	59%
Total Project Costs for Fiscal Year 2024-2025	17,000,000	100%

8. Has this project previously received state funding? No

Fiscal Year	Amo	ount	Specific	Vetoed
(уууу-уу)	Recurring	Nonrecurring	Appropriation #	

9. Is future funding likely to be requested?

Yes		

7,000,000

a. If yes, indicate nonrecurring amount per year.

b. Describe the source of funding that can be used in lieu of state funding.

At the present time, there is no source of funding that can be used in lieu of state funding.

10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?

Yes



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If yes, indicate the amount of funds received and what the funds were used for.

es. Goodwill of Southwest Florida received the following:

-\$260,144.06 for employee retention credit

-\$225,000 in ARPA funds to assist low-income individuals in their financial recovery from the

impacts of the COVID pandemic through employability skills training and job search assistance.

Complete questions 11 and 12 for Fixed Capital Outlay Projects

11. Status of Construction

a. What is the current phase of the project?

O Planning O Design O Construction N/A

b. Is the project "shovel ready" (i.e permitted)?

c. What is the estimated start date of construction?

d. What is the estimated completion date of construction? December 1, 2026

12. List the owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

When complete, the facility will be wholly owned by Goodwill Industries of Southwest Florida, a nonprofit 501(c)(3) organization.

Yes

July 1, 2024

13. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits		0
Other Salary and Benefits		0
Expense/Equipment/Travel/Supplies/ Other		0
Consultants/Contracted Services/Study		0
Operational Costs: Other		
Salary and Benefits		0
Expense/Equipment/Travel/Supplies/ Other		0
Consultants/Contracted Services/Study		0
Fixed Capital Construction/Majo	r Renovation:	
Construction/Renovation/Land/ Planning Engineering	Phase 1 costs including civil design and engineering, architectural design, permitting as well as general site work including clearing, import of fill and grading, drainage, utilities	7,000,000
Total State Funds Requested (m	ust equal total from question #6)	7,000,000

14. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?



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Funds provided are for construction of new Goodwill regional headquarters to support Goodwill's extensive mission programs including workforce and small business development, training for adults with disabilities, support services for families caring for individuals with disabilities and community disaster/emergency response services. Goodwill of SW Florida delivers critical services to an average of 25,000 individuals per year over five counties, and following Hurricane lan, served 33,000.

b. What activities and services will be provided to meet the intended purpose of these funds?

Construction of new, 29-acre campus for Goodwill Industries of Southwest Florida, which will serve as a Regional Opportunity Center. The new campus will allow Goodwill to expand their programming which includes: -Employment services, digital training, ESL, citizenship

-Disability services including Pathways to Opportunity Adult Day Training Program, respite care and disability support services

-Business start-up including entrepreneurship training, micro-enterprise and business start-up

A significant portion of the 29-acre campus will be set aside for workforce and affordable housing, including housing for adults with disabilities. Goodwill of SW FL has already engaged a local developer for this purpose.

c. What direct services will be provided to citizens by the appropriation project?

Although this request is specifically for construction, the new facility will allow Goodwill to provide critical services more efficiently and effectively for the region it serves, which includes Lee, Collier, Hendry, Glades and Charlotte Counties. It should be noted that the 2022 Community Health Assessment of Glades and Hendry Counties, prepared by the Health Planning Council of SW FI, noted that the percentage of people living in poverty is higher than the state average. It further noted that Glades County's population of people living with a disability is higher than the statewide average, which are just two of many indicators of the need in this region.

d. Who is the target population served by this project? How many individuals are expected to be served?

Goodwill's mission is to provide programs and services for people with disabilities and other barriers to employment. As part of that mission, Goodwill of Southwest Florida serves and average of 25,000 individuals per year, but most recently served 33,000 following Hurricane Ian.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will

be measured?

The new Regional Opportunity Center will help people in the community become more independent and self-sufficient through job training, supported employment, small business training adult day training and many other support services. To measure the success, Goodwill uses a case management system that helps to track and report client milestones, success and needs. Notably, since a portion of the property will be utilized for workforce and affordable housing, Goodwill anticipates that the completion of this project will lead to an increase in the number of units of workforce and affordable housing in the region, including additional units for individuals with disabilities.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?

No reimbursement will be released.

15. Requester Contact Information

a. First Name	John	Last Name	Nadeau	
b. Organization	Goodwill Industries of Southwest Florida			
c. E-mail Address	johnnadeau@goodwillswf	l.org		
d. Phone Number	(239)995-2106	Ext.		
16. Recipient Contact Information				
a. Organization	Goodwill Industries of Southwest Florida			
b. Municipality and County Lee				



17.

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c. Organization Type

□For Profit Entity				
☑Non Profit 501(c	:)(3)			
□Non Profit 501(c	e)(4)			
□Local Entity				
□University or Co	llege			
□Other (please sp	pecify)			
d. First Name	John	Last Name	Nadeau	
e. E-mail Address	johnnadeau@goodwillsw	fl.org		
f. Phone Number	(239)995-2106			
Lobbyist Contact I	nformation			
a. Name	Ronald L. Book			
b. Firm Name	Ronald L. Book PA			
c. E-mail Address	ron@rlbookpa.com			
d. Phone Number	(305)935-1866			