



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2026-2027

LFIR # 1385

1. Project Title

2. Senate Sponsor

3. Date of Request

4. Project/Program Description

Inclusion Revolution's Integrated Jobs Program prepares and places adults with intellectual and developmental disabilities (IDD) into competitive employment in Sarasota and Manatee counties. The program provides individualized job development, coaching, and ongoing support so participants can secure meaningful work, earn wages, and be fully included in workplaces. State funding will support a program administrator, job coaches, transportation, employer education, and wage support for paid internships when needed. These services reduce barriers that keep adults with IDD out of the workforce (employer readiness, individualized coaching, and transportation) and replace them with a supported pathway into jobs. The requested funds will allow Inclusion Revolution to serve approximately 70 participants from Sarasota and Manatee counties each year, match them with inclusive employers, and provide coaching needed to maintain employment and advance toward self-sufficiency.

5. State Agency to receive requested funds

State Agency contacted?

6. Amount of the Nonrecurring Request for Fiscal Year 2026-2027

Type of Funding	Amount
Operating	245,000
Fixed Capital Outlay	0
Total State Funds Requested	245,000

7. Total Project Cost for Fiscal Year 2026-2027 (including matching funds available for this project)

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	245,000	70%
Matching Funds		
Federal	0	0%
State (excluding the amount of this request)	0	0%
Local	105,000	30%
Other	0	0%
Total Project Costs for Fiscal Year 2026-2027	350,000	100%

8. Has this project previously received state funding?

If yes, provide the most recent instance:

Fiscal Year (YYYY-YY)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		

9. Is future-year funding likely to be requested?

a. If yes, indicate nonrecurring amount per year.

b. Describe the source of funding that can be used in lieu of state funding.



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In lieu of state funding, Inclusion Revolution would seek increased support from private philanthropy, local government partners, and employer contributions. These sources, however, are not sufficient or predictable enough to sustain intensive job coaching, transportation supports, and employer training for adults with IDD across both counties. State funding provides the backbone of the program, allowing local philanthropy and employers to be leveraged for growth rather than core capacity.

Complete questions 10 and 11 for Fixed Capital Outlay Projects

10. Status of Construction

a. What is the current phase of the project?

☐ Planning ☐ Design ☐ Construction ☐ N/A

b. Is the project "shovel ready" (i.e permitted)?

c. What is the estimated start date of construction?

d. What is the estimated completion date of construction?

e. What funding stream will be used for ongoing operations and maintenance of the project?

11. List the owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

12. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits	Program Administrator responsible for overseeing the Integrated Jobs Program across Sarasota and Manatee counties, managing staff, coordinating with state and local partners, tracking outcomes, and ensuring compliance and reporting for the state appropriation.	100,000
Other Salary and Benefits	Partial salary and benefits for job coaches/employment specialists who provide individualized job development, on-site coaching, and employer support for participants with IDD.	90,000
Expense/Equipment/Travel/Supplies/Other	Mileage and transportation assistance for participants and staff; program supplies and materials; phones, software licenses, and data systems used to track participant progress, job placements, and employer partnerships.	15,000
Consultants/Contracted Services/Study	Contracted trainers to provide employer education on inclusive hiring, disability awareness training sessions, and external evaluation support as needed.	10,000
Operational Costs		
Salary and Benefits	Additional direct-service staff time (job coaches and employment specialists) required to support participants with higher levels of need, including intensive coaching during the first 90 days of employment.	10,000



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Expense/Equipment/Travel/Supplies/ Other	Participant supports such as uniforms, work-appropriate clothing, and basic work tools not provided by employers; printing and outreach materials for employer recruitment; incidentals needed to support successful job starts.	10,000
Consultants/Contracted Services/Study	Limited wage subsidies or paid internship stipends, when necessary to help a new employer "test drive" a candidate with IDD before permanent hire, administered through contracted payroll or staffing support.	10,000
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/ Planning Engineering		0
Total State Funds Requested (must equal total from question #6)		245,000

13. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?

The requested funds will expand Inclusion Revolution's Integrated Jobs Program so that adults with intellectual and developmental disabilities (IDD) in Sarasota and Manatee counties can obtain and maintain competitive, integrated employment. The primary goal is to increase the number of participants with IDD who secure paid jobs in community businesses at or above minimum wage and who are still successfully employed at 6 and 12 months.

b. What activities and services will be provided to meet the intended purpose of these funds?

- Outreach and intake for adults with IDD and their families in Sarasota and Manatee counties
- Individualized vocational assessment and job readiness planning
- Job development and employer matching based on participants' strengths, interests, and support needs
- On-site job coaching during onboarding and the first 90 days of employment, with tapering support as the participant gains independence
- Ongoing follow-along support to address any workplace issues and help participants advance in their roles
- Employer education and technical assistance on inclusive hiring, reasonable accommodations, and disability awareness
- Limited wage subsidies or paid internship support where needed to help new employers test a placement before permanent hire
- Data collection and reporting on employment outcomes, wages, hours, and retention

c. What direct services will be provided to citizens by the appropriation project?

- Direct services to citizens will include:
- One-to-one job coaching and employment support for adults with IDD
 - Assistance with job search, resume development, and interview practice
 - On-site coaching during the first days and weeks of employment
 - Ongoing individualized support to maintain employment, resolve issues, and build workplace social skills
 - Guidance to families and caregivers on how to support employment success
 - Disability-inclusive training and consultation directly to participating employers and their staff.

d. Who is the target population served by this project? How many individuals are expected to be served?

The target population is adults (typically ages 18 and older) with intellectual and developmental disabilities living in Sarasota and Manatee counties who are seeking competitive, integrated employment. Many participants are low- to moderate-income, and most have experienced long-term exclusion from the workforce.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?



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Expected benefits/outcomes include:

- Increased number of adults with IDD securing competitive, integrated jobs
- Increased wages and hours worked for participants
- Improved workplace social skills, independence, and self-confidence among participants
- Increased number of employers in Sarasota and Manatee who successfully hire and retain employees with IDD
- Reduced isolation and increased community inclusion for adults with IDD.

Measurement methodology:

- Tracking of job placements, wages, hours, and job type for each participant
- Employment retention measured at 3/6/12 months
- Number of employers engaged, trained, and employing individuals with IDD
- Pre- and post- surveys of participants (and/or families) measuring self-reported confidence, independence, and sense of belonging
- Employer satisfaction surveys assessing performance, retention, and likelihood of hiring additional participants
- Regular reporting on key metrics to state agency and the Florida Senate, as required

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?

Inclusion Revolution agrees that failure to meet agreed-upon performance measures may result in:

- Withholding of a portion of remaining grant funds until corrective actions are implemented;
 - Requirement to submit a corrective action plan with specific timelines; and
 - Reduction of future-year funding recommendations if performance benchmarks are not met without good cause.
- Any such penalties would be in addition to the contracting agency's standard contract terms and conditions.

14. Is this project related to mitigation, response, or recovery from a natural disaster?

a. If Yes, what phase best describes the project?

- ☐ Mitigation (reducing or eliminating potential loss of life or property)
- ☐ Response (addressing the immediate and short-term effects of a natural disaster)
- ☐ Recovery (assisting communities return to normal operations, including rebuilding damaged infrastructure)

b. Name of the natural disaster (or Executive Order # for events not under a federal declaration):

15. Has the entity applied for or received federal assistance for this project?

- ☐ Yes, Applied
- ☐ Yes, Received
- ☐ No
- ☐ No, but intends to apply

a. If yes, provide the FEMA project worksheet ID#:

b. Provide the total project cost listed on the FEMA project worksheet:

16. Has the entity applied for or received state assistance for this project (other than this request)?

- ☐ Yes, Applied
- ☐ Yes, Received



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☐ No

☐ No, but intends to apply

a. If yes, specify the program and state agency (ex. Local Government Emergency Bridge Loan, Department of Commerce):

17. Requester Contact Information

a. First Name Last Name

b. Organization

c. E-mail Address

d. Phone Number Ext.

18. Recipient Contact Information

a. Organization

b. Municipality and County

c. Organization Type

- ☐ For Profit Entity
- ☒ Non Profit 501(c)(3)
- ☐ Non Profit 501(c)(4)
- ☐ Local Entity
- ☐ University or College
- ☐ Other (please specify)

d. First Name Last Name

e. E-mail Address

f. Phone Number Ext.

19. Lobbyist Contact Information

a. Name

b. Firm Name

c. E-mail Address

d. Phone Number



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The information provided will be posted to the Florida Senate website for public viewing if sponsored by a Senator.