

**LFIR # 1915** 

1. Project Titl	e Technical Assistance	e Initiative for Sr	mall Manufacturers	
2. Senate Spo	onsor Keith Truenow			
3. Date of Red	quest 11/12/2025			
4. Project/Pro	gram Description			
within the D Manufacture access to ca advanced n	vivision of Economic Developme ers. This initiative will deliver dire apital, cyber resiliency, and cont	nt budget entity ect technical ass tinuous improve dership and work	te Economic Enhancement and Develor to establish a Technical Assistance In sistance to small manufacturers, includement services. It will support the accelerations development, and strategic businanufacturing sector.	itiative for Small ling assessments, erated adoption of
5. State Agen	cy to receive requested funds	Departme	ent of Commerce	
State Agen	cy contacted? No			
6. Amount of	the Nonrecurring Request for	Fiscal Year 202	26-2027	
Type of Fu	nding		Amount	
Operating			2,000,00	0
Fixed Capit	al Outlay			0
<b>Total State</b>	Funds Requested		2,000,00	0

### 7. Total Project Cost for Fiscal Year 2026-2027 (including matching funds available for this project)

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	2,000,000	50%
Matching Funds		
Federal	2,000,000	50%
State (excluding the amount of this request)	0	0%
Local	0	0%
Other	0	0%
Total Project Costs for Fiscal Year 2026-2027	4,000,000	100%

8. Has this project previously received state funding? If yes, provide the most recent instance:

Yes	

Fiscal Year	Amo	ount	Specific	Vetoed	
(yyyy-yy)	Recurring	Nonrecurring	Appropriation #		
2025-26	0	250,000	2077	No	

9. Is future-year	r funding likel	y to be requested?
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Yes

a. If yes, indicate nonrecurring amount per year.

2,000,000

b. Describe the source of funding that can be used in lieu of state funding.

The intent is to secure recurring funding. Federal funding is available for the match to double the investment by the state.



10 Status of Construction

### The Florida Senate Local Funding Initiative Request Fiscal Year 2026-2027

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### Complete questions 10 and 11 for Fixed Capital Outlay Projects

a. What is the cu	irrent phase of t	he project?				
Planning	O Design	Construction	O N/A			
b. Is the project	"shovel ready"	(i.e permitted)?				
c. What is the es	stimated start da	te of construction?				
d. What is the es	stimated comple	etion date of constru	ction?			
e. What funding	stream will be u	sed for ongoing ope	erations and	maintenance	of the project?	
		o receive, directly or ers of the facility and		ny fixed capit	al outlay fundir	ng. Include the
•		•	•			

### 12. Details on how the requested state funds will be expended

Spending Category	Description	Amount				
Administrative Costs:	Administrative Costs:					
Executive Director/Project Head Salary and Benefits	Management and oversight of the grant.	114,000				
Other Salary and Benefits	Financial, reporting, and administrative support.	86,000				
Expense/Equipment/Travel/Supplies/ Other		0				
Consultants/Contracted Services/Study		0				
Operational Costs						
Salary and Benefits	Technical assistance experts and service delivery.	285,000				
Expense/Equipment/Travel/Supplies/Other	Travel and supplies.	143,000				
Consultants/Contracted Services/Study	Third party contracted services.	1,372,000				
Fixed Capital Construction/Major	or Renovation:					
Construction/Renovation/Land/ Planning Engineering		0				
Total State Funds Requested (must equal total from question #6) 2,000,000						

### 13. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?

The specific purpose of the requested \$2,000,000 is to establish a Technical Assistance Initiative for Small Manufacturers in Florida. This initiative will deliver direct technical assistance to manufacturers, including assessments, access to capital, cyber resiliency, and continuous improvement services. It aims to support the accelerated adoption of advanced manufacturing technologies, leadership and workforce development, and strategic business growth, ultimately enhancing the competitiveness and resilience of Florida's manufacturing sector.

b. What activities and services will be provided to meet the intended purpose of these funds?



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The funds will support activities such as assessments and needs analyses, access to capital resources, cyber resiliency services, and continuous improvement initiatives. Additionally, the program will provide leadership and workforce development, advanced manufacturing technology adoption, and strategic business growth for Florida's small manufacturers.

c. What direct services will be provided to citizens by the appropriation project?

The funds will provide small manufacturers, who are Florida citizens, with direct services including assessments, access to capital resources, cyber resiliency, and continuous improvement support. It also offers leadership and workforce development, adoption of advanced manufacturing technologies, and strategic business growth, enhancing overall competitiveness and productivity.

d. Who is the target population served by this project? How many individuals are expected to be served?

The target population includes small manufacturers across Florida, particularly those in rural, unserved, or underserved areas. The initiative aims to serve manufacturing businesses, impacting tens of thousands of employees within these firms.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

Core measures include new & retained sales, cost savings and avoidance, increased capital investment, and jobs created or retained. Federal sponsor surveys clients, through a third-party, 6 to 12 months after project completion to determine the impacts realized.

	What are the suggested penalties that the contracting agency may consider in addition to its standard penalties · failing to meet deliverables or performance measures provided for in the contract?
N	on-payment for non-performance.
4. Is t	this project related to mitigation, response, or recovery from a natural disaster? No
a. If	Yes, what phase best describes the project?
	Mitigation (reducing or eliminating potential loss of life or property)
	Response (addressing the immediate and short-term effects of a natural disaster)
	Recovery (assisting communities return to normal operations, including rebuilding damaged infastructure)
b. N	ame of the natural disaster (or Executive Order # for events not under a federal declaration):
5. Ha	s the entity applied for or received federal assistance for this project?
<b>-</b> \	Yes, Applied
<b>-</b> \	Yes, Received
□ 1	No
<b>1</b>	No, but intends to apply
a. If	yes, provide the FEMA project worksheet ID#:

b. Provide the total project cost listed on the FEMA project worksheet:



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16. Has the entity app	lied for o	r received state	assistance f	or this projec	ct (other tha	n this request)?
☐ Yes, Applied						
☐ Yes, Received						
□ No						
☐ No, but intends to	o apply					
a. If yes, specify the	e program	n and state ager	ncy (ex. Loca	al Governmen	ıt Emergenc	y Bridge Loan, Department of
Commerce):						
17. Requester Contact	Informat	ion				
a. First Name	Kevin		Last Name	Carr		
b. Organization	FloridaMa	akes				
c. E-mail Address	kevin.car	r@floridamakes.	com			
d. Phone Number	(240)344	-7155	Ext.			
40 Desirient Contest	luda uua a4:					
18. Recipient Contact a. Organization	FloridaMa					
b. Municipality and					]	
c. Organization Ty	•	Ciatomac			J	
□For Profit Entity	Je					
·	.)(2)					
☑Non Profit 501(c	, ,					
□Non Profit 501(c	:)(4)					
□Local Entity						
□University or Co	llege					
□Other (please sp	ecify)					
d. First Name	Kevin		Last Name	Carr		
e. E-mail Address	kevin.car	r@floridamakes.	com			
f. Phone Number	(240)344	-7155	Ext.			
19. Lobbyist Contact I	nformatio	on				
a. Name	Christop	her T. Dawson				
b. Firm Name	GrayRob	oinson PA				
c. E-mail Address	chris.daw	vson@gray-robin	son.com			



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The information provided will be posted to the Florida Senate website for public viewing if sponsored by a Senator.