



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2026-2027

LFIR # 2581

1. **Project Title**

2. **Senate Sponsor**

3. **Date of Request**

4. Project/Program Description

North Florida Goodwill, has launched the “GoodTrades” initiative to significantly expand skilled trade education for local residents. This program directly addresses a critical shortage of skilled workers in booming Florida construction trades—such as carpentry, plumbing, HVAC, and welding—which are struggling to fill positions. Simultaneously, the program targets North Florida areas with high unemployment rates, aiming to connect motivated learners with sustainable career pathways.

By providing advanced training skills, this partnership seeks not only to empower individuals and strengthen families through career readiness but also to revitalize entire communities by cultivating a thriving, educated workforce that can fill the crucial labor gap in the region's rapidly growing construction sector.

Focus programs include NCCER Basic Construction, Plumbing and Carpentry Pre Apprenticeship tracks. In addition, all clients will receive wrap support and job placement services.

5. **State Agency to receive requested funds**

State Agency contacted?

6. Amount of the Nonrecurring Request for Fiscal Year 2026-2027

| Type of Funding | Amount |
|------------------------------------|----------------|
| Operating | 750,000 |
| Fixed Capital Outlay | 0 |
| Total State Funds Requested | 750,000 |

7. Total Project Cost for Fiscal Year 2026-2027 (including matching funds available for this project)

| Type of Funding | Amount | Percentage |
|------------------------------------------------------|------------------|-------------|
| Total State Funds Requested (from question #6) | 750,000 | 71% |
| Matching Funds | | |
| Federal | 0 | 0% |
| State (excluding the amount of this request) | 0 | 0% |
| Local | 0 | 0% |
| Other | 300,000 | 29% |
| Total Project Costs for Fiscal Year 2026-2027 | 1,050,000 | 100% |

8. **Has this project previously received state funding?**

If yes, provide the most recent instance:

| Fiscal Year (YYYY-YY) | Amount | | Specific Appropriation # | Vetoed |
|--------------------------|-----------|--------------|-----------------------------|--------|
| | Recurring | Nonrecurring | | |
| | | | | |

9. **Is future-year funding likely to be requested?**

a. **If yes, indicate nonrecurring amount per year.**



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2026-2027

LFIR # 2581

b. Describe the source of funding that can be used in lieu of state funding.

Complete questions 10 and 11 for Fixed Capital Outlay Projects

10. Status of Construction

a. What is the current phase of the project?

- Planning
 Design
 Construction
 N/A

b. Is the project "shovel ready" (i.e permitted)?

c. What is the estimated start date of construction?

d. What is the estimated completion date of construction?

e. What funding stream will be used for ongoing operations and maintenance of the project?

11. List the owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

12. Details on how the requested state funds will be expended

| Spending Category | Description | Amount |
|------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|----------------|
| Administrative Costs: | | |
| Executive Director/Project Head Salary and Benefits | | 0 |
| Other Salary and Benefits | Sr. Director of Career Services oversight of the GoodTrades program manager | 19,755 |
| Expense/Equipment/Travel/Supplies/Other | | 0 |
| Consultants/Contracted Services/Study | | 0 |
| Operational Costs | | |
| Salary and Benefits | Wages, Benefits, and Taxes for the GoodTrades Program Manager | 100,425 |
| Expense/Equipment/Travel/Supplies/Other | Emergency Wrap Around support including workplace uniforms, tutoring, transportation, mental health therapy, etc. | 370,608 |
| Consultants/Contracted Services/Study | Instructor and education costs. | 259,212 |
| Fixed Capital Construction/Major Renovation: | | |
| Construction/Renovation/Land/Planning Engineering | | 0 |
| Total State Funds Requested (must equal total from question #6) | | 750,000 |

13. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2026-2027

LFIR # 2581

The overarching goal of a collaborative program like GoodTrades is to create a powerful, self-sustaining loop of economic opportunity and community revitalization by addressing key deficits in the local workforce and education systems. We will bridge the skilled labor gap and meet industry demands. We will create pathways to sustainable employment and economic mobility.

b. What activities and services will be provided to meet the intended purpose of these funds?

The funding will be used to support a comprehensive set of activities and services that cover the entire participant journey—from initial outreach and essential skills development to advanced trade training and guaranteed job placement support. Activities include, credentialing and certification programs, career readiness and employer engagement; providing dedicated careers services staff to help with career placement and post placement retention. In addition, critical emergency wrap around support to include daycare, transportation, housing and other personalized client needs.

c. What direct services will be provided to citizens by the appropriation project?

Hands on trades training in residential carpentry, plumbing, core construction and other trades identified as needed.

d. Who is the target population served by this project? How many individuals are expected to be served?

200 plus individuals will be served. Target population is high school graduates not attending college, unemployed or those who are looking to change careers and upskill.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

The primary benefit is a direct pipeline of qualified, work-ready candidates to fill the numerous open positions (carpentry, plumbing, HVAC, electrical, welding, masonry, solar installation, etc.). This helps employers reduce recruiting costs and time-to-hire by accessing a pre-vetted pool of local talent. In addition, alleviate production bottlenecks caused by labor shortages, allowing companies to accept and complete more projects. This program addresses the long-term need for skilled workers, ensuring the industry has a strong foundation for future growth and succession planning.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?

There will be significant financial penalties if we fail to meet our deliverables.

14. Is this project related to mitigation, response, or recovery from a natural disaster? No

a. If Yes, what phase best describes the project?

- Mitigation (reducing or eliminating potential loss of life or property)
- Response (addressing the immediate and short-term effects of a natural disaster)
- Recovery (assisting communities return to normal operations, including rebuilding damaged infrastructure)

b. Name of the natural disaster (or Executive Order # for events not under a federal declaration):

15. Has the entity applied for or received federal assistance for this project?

- Yes, Applied
- Yes, Received
- No
- No, but intends to apply



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2026-2027

LFIR # 2581

a. If yes, provide the FEMA project worksheet ID#:

b. Provide the total project cost listed on the FEMA project worksheet:

16. Has the entity applied for or received state assistance for this project (other than this request)?

- Yes, Applied
- Yes, Received
- No
- No, but intends to apply

a. If yes, specify the program and state agency (ex. Local Government Emergency Bridge Loan, Department of Commerce):

17. Requester Contact Information

a. First Name Last Name

b. Organization

c. E-mail Address

d. Phone Number Ext.

18. Recipient Contact Information

a. Organization

b. Municipality and County

c. Organization Type

- For Profit Entity
- Non Profit 501(c)(3)
- Non Profit 501(c)(4)
- Local Entity
- University or College
- Other (please specify)

d. First Name Last Name

e. E-mail Address

f. Phone Number Ext.



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2026-2027

LFIR # 2581

19. Lobbyist Contact Information

- a. Name
- b. Firm Name
- c. E-mail Address
- d. Phone Number

The information provided will be posted to the Florida Senate website for public viewing if sponsored by a Senator.