1	A bill to be entitled
2	An act relating to economic development;
3	amending s. 14.2015, F.S.; revising the
4	reporting requirements of the Office of
5	Tourism, Trade, and Economic Development
6	relating to permits and rules; authorizing the
7	Office of Tourism, Trade, and Economic
8	Development to coordinate establishment of a
9	one-stop permit registry; amending s. 212.08,
10	F.S.; exempting certain property based in
11	enterprise zones from the sales tax under
12	certain circumstances; amending s. 212.096,
13	F.S.; expanding enterprise zone sales tax
14	credit to JTPA or WAGES Program participants
15	not residing in an enterprise zone; requiring
16	documentation; amending ss. 212.097 and
17	212.098, F.S.; clarifying the definition of a
18	"new business" under the Urban High-Crime Area
19	Job Tax Credit Program and the Rural Job Tax
20	Credit Program; providing that certain call
21	centers or similar customer service operations
22	are eligible businesses under these programs;
23	amending s. 220.03, F.S.; expanding enterprise
24	zone corporate tax credit to JTPA or WAGES
25	Program participants not residing in an
26	enterprise zone; amending s. 220.181, F.S.;
27	requiring documentation; amending s. 288.075,
28	F.S.; replacing a reference to the Department
29	of Commerce with a reference to the Office of
30	Tourism, Trade, and Economic Development in the
31	definition of "economic development agency"
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1	under a provision relating to the
2	confidentiality of certain economic development
3	information; specifying that the prohibition
4	against contracting with entities that have
5	requested confidentiality concerning certain
б	economic development information does not apply
7	to a public officer or employee or an economic
8	development agency employee acting in his or
9	her official capacity; amending s. 288.095,
10	F.S.; establishing a cap on the total amount of
11	the state share of tax refunds which may be
12	approved for a single fiscal year under the tax
13	refund programs for qualified defense
14	contractors, qualified target industry
15	businesses, and brownfield redevelopment;
16	amending s. 288.1045, F.S.; conforming the
17	limitation on the amount of tax refunds
18	approved for payment under the qualified
19	defense contractor tax refund program to the
20	amount appropriated by the Legislature for such
21	refunds; correcting references relating to
22	program administration; amending s. 288.106,
23	F.S.; authorizing a reduced employment
24	threshold for expanding businesses in certain
25	rural areas or enterprise zones under the tax
26	refund program for qualified target industry
27	businesses; amending s. 288.1221, F.S.;
28	conforming legislative intent on the time
29	period covered by a tourism promotion marketing
30	plan to the time period covered by the
31	marketing plan prepared by the Florida

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1	Commission on Tourism under s. 288.1224, F.S.;
2	amending s. 288.1222, F.S.; revising the
3	definition of "tourist" to clarify that the
4	term applies to a person participating in trade
5	or recreation activities outside the county of
6	permanent residence; amending s. 288.1223,
7	F.S.; eliminating an historical reference to
8	the first meeting of the Florida Commission on
9	Tourism; providing that the commission shall
10	meet at least quarterly; providing that the
11	commission shall elect a vice chairman
12	annually; providing legislative findings and
13	intent on the potential economic development
14	benefits of ecotourism; authorizing the
15	Division of Recreation and Parks of the
16	Department of Environmental Protection, subject
17	to legislative appropriation, to establish an
18	ecotourism promotion program; providing for
19	eligible uses of funds under such program;
20	authorizing funds to be used to award
21	ecotourism promotion grants; prescribing grant
22	application procedures and eligible uses of
23	grant awards; amending s. 479.261, F.S.;
24	expanding the logo sign program to include
25	certain heritage, historic, or scenic trails;
26	amending s. 288.90151, F.S.; revising the
27	matching private funding requirements for
28	Enterprise Florida, Inc.; providing for partial
29	release of funds placed in reserve under
30	specified circumstances; amending s. 288.9618,
31	F.S.; limiting the amount of appropriations for
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1	the microenterprise program that may be used
2	for administrative expenses; creating s.
3	288.9958, F.S.; establishing the PRIDE Job
4	Placement Incentive Program; directing
5	Enterprise Florida, Inc., to examine the
6	current and potential economic development
7	contribution of the biotechnology industry and
8	other health technology industries to this
9	state; requiring Enterprise Florida, Inc., to
10	report to the Legislature on findings and
11	recommendations; providing for designation of
12	an enterprise zone that encompasses a
13	brownfield project under certain circumstances;
14	amending s. 370.28, F.S.; providing that a
15	business located in an enterprise zone in a
16	community impacted by net limitations is
17	eligible for the maximum sales tax exemption
18	for building materials used in the
19	rehabilitation of real property in an
20	enterprise zone, for business property used in
21	an enterprise zone, and for electrical energy
22	used in an enterprise zone, and the maximum
23	enterprise zone property tax credit against the
24	corporate income tax, if a specified percentage
25	of its employees are residents of the
26	jurisdiction of the county, rather than of the
27	enterprise zone; requiring businesses eligible
28	to receive certain tax credits to apply for
29	such credits by a time certain; amending s.
30	414.25, F.S.; extending the expiration date;
31	requiring Enterprise Florida, Inc., to develop
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1	a strategic plan designed to help Florida
2	capitalize on economic opportunities with the
3	Caribbean and South Africa; requiring
4	Enterprise Florida, Inc., to develop a master
5	plan for integrating international trade and
6	reverse investment resources; prescribing
7	procedures, content, and a submission deadline
8	related to such plan; requiring Enterprise
9	Florida, Inc., in conjunction with the Office
10	of Tourism, Trade, and Economic Development, to
11	prepare a plan to promote foreign direct
12	investment in Florida; prescribing procedures,
13	content, and a submission deadline related to
14	such plan; requiring Enterprise Florida, Inc.,
15	to develop a strategic plan that will allow
16	Florida to capitalize on the economic
17	opportunities associated with a post-embargo
18	Cuba; amending s. 14.2015, F.S.; relating to
19	the disbursement of certain funds by the Office
20	of Tourism, Trade, and Economic Development;
21	requiring reports; amending s. 15.18, F.S.;
22	providing for coordination of international
23	activities of the Department of State; amending
24	s. 55.604, F.S.; requiring foreign judgments to
25	be filed with the Secretary of State; amending
26	s. 55.605, F.S.; requiring the Secretary of
27	State to create and maintain a specified list
28	relative to foreign money judgments; amending
29	s. 15.18, F.S.; requiring the Secretary of
30	State to maintain lists relating to foreign
31	money judgments; creating s. 257.34, F.S.;
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1	creating the Florida State International
2	Archive; Providing requirements for the
3	archive; providing for access to the archive;
4	amending s. 288.8175, F.S.; authorizing linkage
5	institutes to competitively apply for Targeted
6	Market Pilot Projects Grants; creating s.
7	288.9530, F.S.; providing for the creation of
8	the Florida Business Expansion Corporation to
9	provide business expansion assistance to
10	businesses in the state having job growth or
11	emerging technology potential; creating s.
12	288.9531, F.S.; providing for powers and duties
13	of the corporation; creating s. 288.9532, F.S.,
14	and s. 288.9533, F.S.; creating the corporation
15	board of directors and providing for their
16	powers and duties; creating s. 288.9534, F.S.;
17	providing that the corporation contracts with
18	an experienced management company to administer
19	and perform the duties of the corporation;
20	creating s. 288.9535, F.S.; creating the
21	Florida Business Expansion Account to receive
22	state, federal, and private financial resources
23	for the purpose of funding the objectives of
24	the corporation; creating s. 288.9536, F.S.;
25	providing for the reporting and review
26	requirements of the corporation; creating Part
27	IV of ch. 721; creating s. 721.96, F.S.;
28	providing a purpose for the commissioners of
29	deeds; creating s. 721.97, F.S.; authorizing
30	the appointment of commissioners of deed;
31	providing authority; ratifying certain actions

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1	of commissioners of deeds; creating s. 721.98,
2	F.S.; limiting powers of the Division of
3	Florida Land Sales, Condominiums, and Mobile
4	Homes; amending s. 288.012, F.S., relating to
5	State of Florida foreign offices; directing
6	each office to report annually to the Office of
7	Tourism, Trade, and Economic Development on
8	activities and accomplishments; prescribing the
9	contents of such reports; authorizing the
10	Office of Tourism, Trade, and Economic
11	Development to contract with Enterprise
12	Florida, Inc., for the award of Inner City
13	Redevelopment Assistance Grants; amending s.
14	212.097, F.S.; relating to the Urban High-Crime
15	Job tax credit; permitting legislative review
16	of the program; providing for local government
17	reimbursement to the state under certain
18	circumstances; providing an effective date.
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20	Be It Enacted by the Legislature of the State of Florida:
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22	Section 1. Subsection (6) of section 14.2015, Florida
23	Statutes, is amended to read:
24	14.2015 Office of Tourism, Trade, and Economic
25	Development; creation; powers and duties
26	(6)(a) In order to improve the state's regulatory
27	environment, the Office of Tourism, Trade, and Economic
28	Development shall consider the impact of agency rules on
29	businesses, provide one-stop permit information and
30	assistance, and serve as an advocate for businesses,
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particularly small businesses, in their dealings with state 1 2 agencies. 3 (b) As used in this subsection, the term "permit" 4 means any approval of an agency required as a condition of 5 operating a business in this state, including, but not limited б to, licenses and registrations. 7 (c) The office shall have powers and duties to: 1. Review proposed agency actions for impacts on small 8 9 businesses and offer alternatives to mitigate such impacts, as provided in s. 120.54. 10 2. In consultation with the Governor's rules 11 12 ombudsman, make recommendations to agencies on any existing 13 and proposed rules for alleviating unnecessary or 14 disproportionate adverse effects to businesses. 15 3. Make recommendations to the Legislature and to 16 agencies for improving permitting procedures affecting 17 business activities in the state. By October 1, 1997, and 18 annually thereafter as part of the report prepared pursuant to 19 paragraph (2)(e), the Office of Tourism, Trade, and Economic 20 Development shall submit a report to the Legislature on containing the following: 21 An identification and description of methods to 22 a. 23 eliminate, consolidate, simplify, or expedite permits. An identification and description of those agency 24 b. rules repealed or modified during each calendar year to 25 26 improve the regulatory climate for businesses operating in the 27 state. A recommendation for an operating plan and funding 28 c. 29 level for establishing an automated one-stop permit registry to provide the following services: 30 31 8 CODING: Words stricken are deletions; words underlined are additions.

1	(I) Access by computer network to all permit
2	applications and approval requirements of each state agency.
3	(II) Assistance in the completion of such
4	applications.
5	(III) Centralized collection of any permit fees and
б	distribution of such fees to agencies.
7	(IV) Submission of application data and circulation of
8	such data among state agencies by computer network.
9	
10	Subject to legislative appropriation, the Office of Tourism,
11	Trade, and Economic Development is authorized to coordinate
12	the establishment of such a one-stop permit registry,
13	including, but not limited to, working with all appropriate
14	state agencies on the implementation of the operating plan. If
15	the Legislature establishes such a registry <u>is established</u> ,
16	subsequent annual reports to the Legislature from the Office
17	of Tourism, Trade, and Economic Development pursuant to this
18	paragraph must cover the status and performance of this
19	registry.
20	4. Serve as a clearinghouse for information on which
21	permits are required for a particular business and on the
22	respective application process, including criteria applied in
23	making a determination on a permit application. Each state
24	agency that requires a permit, license, or registration for a
25	business shall submit to the Office of Tourism, Trade, and
26	Economic Development by August 1 of each year a list of the
27	types of businesses and professions that it regulates and of
28	each permit, license, or registration that it requires for a
29	type of business or profession.
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1 Obtain information and permit applications from 5. 2 agencies and provide such information and permit applications to the public. 3 4 6. Arrange, upon request, informal conferences between 5 a business and an agency to clarify regulatory requirements or standards or to identify and address problems in the permit б 7 review process. 7. Determine, upon request, the status of a particular 8 9 permit application. 8. Receive complaints and suggestions concerning 10 permitting policies and activities of governmental agencies 11 12 which affect businesses. (d) Use of the services authorized in this subsection 13 14 does not preclude a person or business from dealing directly 15 with an agency. (e) In carrying out its duties under this subsection, 16 17 the Office of Tourism, Trade, and Economic Development may consult with state agency personnel appointed to serve as 18 19 economic development liaisons under s. 288.021. (f) The office shall clearly represent that its 20 services are advisory, informational, and facilitative only. 21 Advice, information, and assistance rendered by the office 22 23 does not relieve any person or business from the obligation to secure a required permit. The office is not liable for any 24 consequences resulting from the failure to issue or to secure 25 26 a required permit. However, an applicant who uses the services 27 of the office and who receives a written statement identifying required state permits relating to a business activity may not 28 29 be assessed a penalty for failure to obtain a state permit that was not identified, if the applicant submits an 30 application for each such permit within 60 days after written 31 10

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notification from the agency responsible for issuing the 1 2 permit. 3 Section 2. Paragraph (h) of subsection (5) of section 4 212.08, Florida Statutes, is amended to read: 5 212.08 Sales, rental, use, consumption, distribution, 6 and storage tax; specified exemptions. -- The sale at retail, 7 the rental, the use, the consumption, the distribution, and 8 the storage to be used or consumed in this state of the 9 following are hereby specifically exempt from the tax imposed by this chapter. 10 (5) EXEMPTIONS; ACCOUNT OF USE. --11 12 (h) Business property used in an enterprise zone.--1. Beginning July 1, 1995, business property purchased 13 14 for use by businesses located in an enterprise zone which is 15 subsequently used in an enterprise zone shall be exempt from the tax imposed by this chapter. This exemption inures to the 16 17 business only through a refund of previously paid taxes. A 18 refund shall be authorized upon an affirmative showing by the 19 taxpayer to the satisfaction of the department that the 20 requirements of this paragraph have been met. 21 To receive a refund, the business must file under 2. 22 oath with the governing body or enterprise zone development 23 agency having jurisdiction over the enterprise zone where the 24 business is located, as applicable, an application which 25 includes: 26 The name and address of the business claiming the a. refund. 27 The identifying number assigned pursuant to s. 28 b. 29 290.0065 to the enterprise zone in which the business is 30 located. 31 11 CODING: Words stricken are deletions; words underlined are additions.

c. A specific description of the property for which a 1 2 refund is sought, including its serial number or other permanent identification number. 3 The location of the property. 4 d. 5 The sales invoice or other proof of purchase of the e. 6 property, showing the amount of sales tax paid, the date of 7 purchase, and the name and address of the sales tax dealer 8 from whom the property was purchased. 9 f. Whether the business is a small business as defined by s. 288.703(1). 10 If applicable, the name and address of each 11 q. 12 permanent employee of the business, including, for each employee who is a resident of an enterprise zone, the 13 14 identifying number assigned pursuant to s. 290.0065 to the 15 enterprise zone in which the employee resides. 16 3. Within 10 working days after receipt of an 17 application, the governing body or enterprise zone development 18 agency shall review the application to determine if it 19 contains all the information required pursuant to subparagraph 2. and meets the criteria set out in this paragraph. The 20 governing body or agency shall certify all applications that 21 22 contain the information required pursuant to subparagraph 2. 23 and meet the criteria set out in this paragraph as eligible to receive a refund. If applicable, the governing body or agency 24 shall also certify if 20 percent of the employees of the 25 26 business are residents of an enterprise zone, excluding 27 temporary and part-time employees. The certification shall be in writing, and a copy of the certification shall be 28 29 transmitted to the executive director of the Department of Revenue. The business shall be responsible for forwarding a 30 31 12

certified application to the department within the time
 specified in subparagraph 4.

4. An application for a refund pursuant to this
paragraph must be submitted to the department within 6 months
after the business property is purchased.

6 The provisions of s. 212.095 do not apply to any 5. 7 refund application made pursuant to this paragraph. The amount 8 refunded on purchases of business property under this 9 paragraph shall be the lesser of 97 percent of the sales tax 10 paid on such business property or \$5,000, or, if no less than 20 percent of the employees of the business are residents of 11 12 an enterprise zone, excluding temporary and part-time employees, the amount refunded on purchases of business 13 14 property under this paragraph shall be the lesser of 97 15 percent of the sales tax paid on such business property or 16 \$10,000. A refund approved pursuant to this paragraph shall be 17 made within 30 days of formal approval by the department of the application for the refund. No refund shall be granted 18 19 under this paragraph unless the amount to be refunded exceeds 20 \$100 in sales tax paid on purchases made within a 60-day time period. 21

6. The department shall adopt rules governing the
manner and form of refund applications and may establish
guidelines as to the requisites for an affirmative showing of
qualification for exemption under this paragraph.

7. If the department determines that the business property is used outside an enterprise zone within 3 years from the date of purchase, the amount of taxes refunded to the business purchasing such business property shall immediately be due and payable to the department by the business, together with the appropriate interest and penalty, computed from the

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date of purchase, in the manner provided by this chapter. 1 2 Notwithstanding this subparagraph, business property used 3 exclusively in: 4 a. Licensed commercial fishing vessels, 5 b. Fishing guide boats, or 6 c. Ecotourism guide boats 7 8 that leave and return to a fixed location within an area 9 designated under s. 370.28 are eligible for the exemption 10 provided under this paragraph if all requirements of this paragraph are met. Such vessels and boats must be owned by a 11 12 business that is eligible to receive the exemption provided under this paragraph. This exemption does not apply to the 13 14 purchase of a vessel or boat. The department shall deduct an amount equal to 10 15 8. percent of each refund granted under the provisions of this 16 17 paragraph from the amount transferred into the Local 18 Government Half-cent Sales Tax Clearing Trust Fund pursuant to 19 s. 212.20 for the county area in which the business property is located and shall transfer that amount to the General 20 21 Revenue Fund. 22 9. For the purposes of this exemption, "business 23 property" means new or used property defined as "recovery 24 property" in s. 168(c) of the Internal Revenue Code of 1954, 25 as amended, except: 26 a. Property classified as 3-year property under s. 27 168(c)(2)(A) of the Internal Revenue Code of 1954, as amended; 28 b. Industrial machinery and equipment as defined in 29 sub-subparagraph (b)6.a. and eligible for exemption under paragraph (b); and 30 31 14 CODING: Words stricken are deletions; words underlined are additions.

Building materials as defined in sub-subparagraph 1 c. 2 (g)8.a. 3 The provisions of this paragraph shall expire and 10. be void on December 31, 2005. 4 5 Section 3. Subsection (1) and paragraph (a) of 6 subsection (3) of section 212.096, Florida Statutes, are 7 amended to read: 212.096 Sales, rental, storage, use tax; enterprise 8 9 zone jobs credit against sales tax.--10 For the purposes of the credit provided in this (1)section: 11 12 (a) "Eligible business" means any sole proprietorship, firm, partnership, corporation, bank, savings association, 13 14 estate, trust, business trust, receiver, syndicate, or other 15 group or combination, or successor business, located in an enterprise zone. An eligible business does not include any 16 17 business which has claimed the credit permitted under s. 220.181 for any new business employee first beginning 18 19 employment with the business after July 1, 1995. 20 "Month" means either a calendar month or the time (b) period from any day of any month to the corresponding day of 21 22 the next succeeding month or, if there is no corresponding day 23 in the next succeeding month, the last day of the succeeding 24 month. 25 (C) "New employee" means a person residing in an 26 enterprise zone, a qualified Job Training Partnership Act 27 classroom training participant, or a WAGES Program participant who begins employment with an eligible business after July 1, 28 29 1995, and who has not been previously employed within the preceding 12 months by the eligible business, or a successor 30 31 15 CODING: Words stricken are deletions; words underlined are additions. CS for CS for SB 760

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eligible business, claiming the credit allowed by this 1 2 section. 3 4 A person shall be deemed to be employed if the person performs 5 duties in connection with the operations of the business on a б regular, full-time basis, provided the person is performing 7 such duties for an average of at least 36 hours per week each month, or a part-time basis, provided the person is performing 8 9 such duties for an average of at least 20 hours per week each 10 month throughout the year. The person must be performing such duties at a business site located in the enterprise zone. 11 12 (3) In order to claim this credit, an eligible business must file under oath with the governing body or 13 14 enterprise zone development agency having jurisdiction over 15 the enterprise zone where the business is located, as 16 applicable, a statement which includes: 17 (a) For each new employee for whom this credit is claimed, the employee's name and place of residence, including 18 19 the identifying number assigned pursuant to s. 290.0065 to the 20 enterprise zone in which the employee resides if the new employee is a person residing in an enterprise zone, and, if 21 applicable, documentation that the employee is a qualified Job 22 23 Training Partnership Act classroom training participant or a 24 WAGES Program participant. Section 4. Subsection (2) of section 212.097, Florida 25 26 Statutes, is amended to read: 27 212.097 Urban High-Crime Area Job Tax Credit Program.--28 29 (2) As used in this section, the term: "Eligible business" means any sole proprietorship, 30 (a) firm, partnership, or corporation that is located in a 31 16 CODING: Words stricken are deletions; words underlined are additions.

qualified county and is predominantly engaged in, or is 1 headquarters for a business predominantly engaged in, 2 3 activities usually provided for consideration by firms 4 classified within the following standard industrial 5 classifications: SIC 01 through SIC 09 (agriculture, forestry, and fishing); SIC 20 through SIC 39 (manufacturing); 6 7 SIC 422 (public warehousing and storage); SIC 70 (hotels and 8 other lodging places); SIC 7391 (research and development); 9 SIC 7992 (public golf courses); and SIC 7996 (amusement parks). A call center or similar customer service operation 10 that services a multistate market or an international market 11 12 is also an eligible business.Excluded from eligible receipts 13 are receipts from retail sales, except such receipts for 14 hotels and other lodging places classified in SIC 70, public golf courses in SIC 7992, and amusement parks in SIC 7996. 15 16 For purposes of this paragraph, the term "predominantly" means 17 that more than 50 percent of the business's gross receipts from all sources is generated by those activities usually 18 19 provided for consideration by firms in the specified standard industrial classification. The determination of whether the 20 business is located in a qualified high-crime area and the 21 22 tier ranking of that area must be based on the date of 23 application for the credit under this section. Commonly owned 24 and controlled entities are to be considered a single business 25 entity.

(b) "Qualified employee" means any employee of an eligible business who performs duties in connection with the operations of the business on a regular, full-time basis for an average of at least 36 hours per week for at least 3 months within the qualified high-crime area in which the eligible business is located. An owner or partner of the eligible

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business is not a qualified employee. The term also includes an employee leased from an employee leasing company licensed under chapter 468, if such employee has been continuously leased to the employer for an average of at least 36 hours per week for more than 6 months.

(C) "New business" means any eligible business first 6 7 beginning operation on a site in a qualified high-crime area 8 and clearly separate from any other commercial or business 9 operation of the business entity within a qualified high-crime area. A business entity that operated an eligible business 10 within a qualified high-crime area within the 48 months before 11 12 the period provided for application by subsection (3)date shall not be considered a new business. 13

14 (d) "Existing business" means any eligible business15 that does not meet the criteria for a new business.

(e) "Qualified high-crime area" means an area selected by the Office of Tourism, Trade, and Economic Development in the following manner: every third year, the office shall rank and tier those areas nominated under subsection (8), according to the following prioritized criteria:

1. Highest arrest rates within the geographic area for
 violent crime and for such other crimes as drug sale, drug
 possession, prostitution, vandalism, and civil disturbances;

24 2. Highest reported crime volume and rate of specific
25 property crimes such as business and residential burglary,
26 motor vehicle theft, and vandalism;

3. Highest percentage of reported index crimes thatare violent in nature;

4. Highest overall index crime volume for the area;and

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Highest overall index crime rate for the geographic 1 5. 2 area. 3 4 Tier-one areas are ranked 1 through 5 and represent the 5 highest crime areas according to this ranking. Tier-two areas are ranked 6 through 10 according to this ranking. Tier-three б 7 areas are ranked 11 through 15. Section 5. Subsection (2) of section 212.098, Florida 8 9 Statutes, is amended to read: 212.098 Rural Job Tax Credit Program.--10 (2) As used in this section, the term: 11 12 (a) "Eligible business" means any sole proprietorship, 13 firm, partnership, or corporation that is located in a 14 qualified county and is predominantly engaged in, or is 15 headquarters for a business predominantly engaged in, activities usually provided for consideration by firms 16 17 classified within the following standard industrial classifications: SIC 01 through SIC 09 (agriculture, 18 19 forestry, and fishing); SIC 20 through SIC 39 (manufacturing); 20 SIC 422 (public warehousing and storage); SIC 70 (hotels and other lodging places); SIC 7391 (research and development); 21 22 SIC 7992 (public golf courses); and SIC 7996 (amusement 23 parks). A call center or similar customer service operation that services a multistate market or an international market 24 is also an eligible business.Excluded from eligible receipts 25 are receipts from retail sales, except such receipts for 26 27 hotels and other lodging places classified in SIC 70, public golf courses in SIC 7992, and amusement parks in SIC 7996. 28 For purposes of this paragraph, the term "predominantly" means 29 that more than 50 percent of the business's gross receipts 30 from all sources is generated by those activities usually 31

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provided for consideration by firms in the specified standard 1 industrial classification. The determination of whether the 2 3 business is located in a qualified county and the tier ranking 4 of that county must be based on the date of application for 5 the credit under this section. Commonly owned and controlled 6 entities are to be considered a single business entity. 7 "Qualified employee" means any employee of an (b) 8 eligible business who performs duties in connection with the 9 operations of the business on a regular, full-time basis for an average of at least 36 hours per week for at least 3 months 10 within the qualified county in which the eligible business is 11 12 located. An owner or partner of the eligible business is not a 13 qualified employee. 14 (C) "Qualified county" means a county that has a 15 population of fewer than 75,000 persons, or any county that has a population of 100,000 or less and is contiguous to a 16 17 county that has a population of less than 75,000, selected in the following manner: every third year, the Office of 18 19 Tourism, Trade, and Economic Development shall rank and tier the state's counties according to the following four factors: 20 21 1. Highest unemployment rate for the most recent 22 36-month period. 23 2. Lowest per capita income for the most recent 24 36-month period. 25 3. Highest percentage of residents whose incomes are 26 below the poverty level, based upon the most recent data available. 27 4. Average weekly manufacturing wage, based upon the 28 29 most recent data available. 30 31 20 CODING: Words stricken are deletions; words underlined are additions.

Tier-one qualified counties are those ranked 1 through 5 and 1 represent the state's least-developed counties according to 2 3 this ranking. Tier-two qualified counties are those ranked 6 4 through 10, and tier-three counties are those ranked 11 5 through 15. (d) "New business" means any eligible business first 6 7 beginning operation on a site in a qualified county and 8 clearly separate from any other commercial or business 9 operation of the business entity within a qualified county. A business entity that operated an eligible business within a 10 qualified county within the 48 months before the period 11 12 provided for application by subsection (3)date shall not be considered a new business. 13 14 (e) "Existing business" means any eligible business 15 that does not meet the criteria for a new business. Section 6. Paragraph (q) of subsection (1) of section 16 17 220.03, Florida Statutes, is amended to read: 220.03 Definitions.--18 19 (1) SPECIFIC TERMS.--When used in this code, and when not otherwise distinctly expressed or manifestly incompatible 20 21 with the intent thereof, the following terms shall have the 22 following meanings: 23 "New employee," for the purposes of the enterprise (q) 24 zone jobs credit, means a person residing in an enterprise zone, a qualified Job Training Partnership Act classroom 25 26 training participant, or a WAGES Program participant employed 27 at a business located in an enterprise zone who begins employment in the operations of the business after July 1, 28 29 1995, and who has not been previously employed within the preceding 12 months by the business or a successor business 30 claiming the credit pursuant to s. 220.181. A person shall be 31 21 CODING: Words stricken are deletions; words underlined are additions.

1	deemed to be employed by such a business if the person
2	performs duties in connection with the operations of the
3	business on a full-time basis, provided she or he is
4	performing such duties for an average of at least 36 hours per
5	week each month, or a part-time basis, provided she or he is
6	performing such duties for an average of at least 20 hours per
7	week each month throughout the year. The person must be
8	performing such duties at a business site located in an
9	enterprise zone. The provisions of this paragraph shall expire
10	and be void on June 30, 2005.
11	Section 7. Paragraph (a) of subsection (2) of section
12	220.181, Florida Statutes, is amended to read:
13	220.181 Enterprise zone jobs credit
14	(2) When filing for an enterprise zone jobs credit, a
15	business must file under oath with the governing body or
16	enterprise zone development agency having jurisdiction over
17	the enterprise zone where the business is located, as
18	applicable, a statement which includes:
19	(a) For each new employee for whom this credit is
20	claimed, the employee's name and place of residence during the
21	taxable year, including the identifying number assigned
22	pursuant to s. 290.0065 to the enterprise zone in which the
23	new employee resides if the new employee is a person residing
24	in an enterprise zone, and, if applicable, documentation that
25	the employee is a qualified Job Training Partnership Act
26	classroom training participant or a WAGES Program participant.
27	Section 8. Section 288.075, Florida Statutes, is
28	amended to read:
29	288.075 Confidentiality of records
30	(1) As used in this section, the term "economic
31	development agency" means the Office of Tourism, Trade, and
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Economic Development Division of Economic Development of the 1 Department of Commerce, any industrial development authority 2 3 created in accordance with part III of chapter 159 or by 4 special law, the public economic development agency that 5 advises the county commission on the issuance of industrial revenue bonds of a county that does not have an industrial 6 7 development authority created in accordance with part III of chapter 159 or by special law, or any research and development 8 9 authority created in accordance with part V of chapter 159. The term also includes any private agency, person, 10 partnership, corporation, or business entity when authorized 11 12 by the state, a municipality, or a county to promote the general business interests or industrial interests of the 13 14 state or that municipality or county. 15 (2) Upon written request from a private corporation, 16 partnership, or person, records of an economic development 17 agency which contain or would provide information concerning plans, intentions, or interests of such private corporation, 18 19 partnership, or person to locate, relocate, or expand any of its business activities in this state are confidential and 20 exempt from s. 119.07(1) and s. 24(a), Art. I of the State 21 Constitution for 24 months after the date an economic 22 23 development agency receives a request for confidentiality or until disclosed by an economic development agency pursuant to 24 subsection (4) or by the party requesting confidentiality 25 26 under this section. Confidentiality must be maintained until 27 the expiration of the 24-month period or until documents or information are otherwise disclosed, whichever occurs first. 28 29 This confidentiality does not apply when any party petitions a court of competent jurisdiction and, in the opinion of the 30 court, proves need for access to such documents. This 31

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exemption expires October 2, 2001, and is subject to review by 1 2 the Legislature under the Open Government Sunset Review Act of 3 1995 in accordance with s. 119.15. 4 (3) This section does not waive any provision of 5 chapter 120 or any other provision of law requiring a public 6 hearing. 7 (4) A public officer or employee or any person who is 8 an employee of an economic development agency may not enter 9 into a binding agreement with any corporation, partnership, or person who has requested confidentiality of information 10 pursuant to this section, until 90 days after such information 11 12 is made public, unless such public officer or employee or 13 economic development agency employee is acting in an official 14 capacity. 15 (5) Any person who is an employee of an economic development agency who violates the provisions of this section 16 17 is guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 or s. 775.083. 18 19 Section 9. Subsection (3) of section 288.095, Florida 20 Statutes, is amended to read: 21 288.095 Economic Development Trust Fund.--(3)(a) Contingent upon an annual appropriation by the 22 23 Legislature, the Office of Tourism, Trade, and Economic Development may approve tax refunds pursuant to ss. 288.1045, 24 25 288.106, and 288.107. The office may not approve tax refunds 26 in excess of the amount appropriated to the Economic 27 Development Incentives Account for such tax refunds, for a fiscal year pursuant to paragraph (b). 28 29 The combined total amount of the state share of (b) tax refunds approved by the Office of Tourism, Trade, and 30 Economic Development pursuant to ss. 288.1045, 288.106, and 31 24 CODING: Words stricken are deletions; words underlined are additions.

288.107 for a single fiscal year shall not exceed the lesser 1 2 of \$30 million or the amount appropriated to the Economic 3 Development Incentives Account for such state share of tax 4 refunds purposes for the fiscal year. In the event the 5 Legislature does not appropriate an amount sufficient to satisfy projections by the office for tax refunds under ss. 6 7 288.1045, 288.106, and 288.107 in a fiscal year, the Office of 8 Tourism, Trade, and Economic Development shall, not later than 9 July 15 of such year, determine the proportion of each refund 10 claim which shall be paid by dividing the amount appropriated for tax refunds for the fiscal year by the projected total of 11 12 refund claims for the fiscal year. The amount of each claim for a tax refund shall be multiplied by the resulting 13 14 quotient. If, after the payment of all such refund claims, 15 funds remain in the Economic Development Incentives Account for tax refunds, the office shall recalculate the proportion 16 17 for each refund claim and adjust the amount of each claim 18 accordingly.

19 (c) By September 30 of each year, the Office of 20 Tourism, Trade, and Economic Development shall submit a complete and detailed report to the board of directors of 21 Enterprise Florida, Inc., created under part VII of this 22 23 chapter, of all applications received, final decisions issued, 24 tax refund agreements executed, and tax refunds paid or other payments made under all programs funded out of the Economic 25 Development Incentives Account, including analyses of benefits 26 27 and costs, types of projects supported, and employment and investment created. The Office of Tourism, Trade, and Economic 28 29 Development shall also include a separate analysis of the impact of such tax refunds on state enterprise zones 30 designated pursuant to s. 290.0065. By December 1 of each 31

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year, the board of directors of Enterprise Florida, Inc., 1 shall review and comment on the report, and the board shall 2 3 submit the report, together with the comments of the board, to 4 the Governor, the President of the Senate, and the Speaker of 5 the House of Representatives. The report must discuss whether the authority and moneys appropriated by the Legislature to 6 7 the Economic Development Incentives Account were managed and expended in a prudent, fiducially sound manner. 8 9 (d) Moneys in the Economic Development Incentives 10 Account may be used only to pay tax refunds and other payments authorized under s. 288.1045, s. 288.106, or s. 288.107. 11 12 (e) The Office of Tourism, Trade, and Economic 13 Development may adopt rules necessary to carry out the 14 provisions of this subsection, including rules providing for 15 the use of moneys in the Economic Development Incentives Account and for the administration of the Economic Development 16 17 Incentives Account. 18 Section 10. Section 288.1045, Florida Statutes, is 19 amended to read: 20 288.1045 Qualified defense contractor tax refund 21 program.--(1) DEFINITIONS.--As used in this section: 22 23 "Consolidation of a Department of Defense (a) contract" means the consolidation of one or more of an 24 applicant's facilities under one or more Department of Defense 25 26 contracts either from outside this state or from inside and 27 outside this state, into one or more of the applicant's facilities inside this state. 28 29 "Average wage in the area" means the average of (b) all wages and salaries in the state, the county, or in the 30 31 26 CODING: Words stricken are deletions; words underlined are additions. CS for CS for SB 760

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standard metropolitan area in which the business unit is 1 2 located. 3 "Applicant" means any business entity that holds a (C) 4 valid Department of Defense contract or any business entity 5 that is a subcontractor under a valid Department of Defense contract or any business entity that holds a valid contract 6 7 for the reuse of a defense-related facility, including all 8 members of an affiliated group of corporations as defined in 9 s. 220.03(1)(b). 10 (d) "Office" "Division" means the Office of Tourism, Trade, and Economic Development Division of Economic 11 12 Development of the Department of Commerce. "Department of Defense contract" means a 13 (e) 14 competitively bid Department of Defense contract or a 15 competitively bid federal agency contract issued on behalf of the Department of Defense for manufacturing, assembling, 16 17 fabricating, research, development, or design with a duration of 2 or more years, but excluding any contract to provide 18 19 goods, improvements to real or tangible property, or services directly to or for any particular military base or 20 21 installation in this state. "New Department of Defense contract" means a 22 (f) 23 Department of Defense contract entered into after the date application for certification as a qualified applicant is made 24 25 and after January 1, 1994. 26 "Jobs" means full-time equivalent positions, (q) consistent with the use of such terms by the Department of 27 Labor and Employment Security for the purpose of unemployment 28 29 compensation tax, resulting directly from a project in this state. This number does not include temporary construction 30 31 27 CODING: Words stricken are deletions; words underlined are additions. CS for CS for SB 760

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jobs involved with the construction of facilities for the 1 2 project. 3 "Nondefense production jobs" means employment (h) 4 exclusively for activities that, directly or indirectly, are 5 unrelated to the Department of Defense. (i) "Project" means any business undertaking in this 6 7 state under a new Department of Defense contract, 8 consolidation of a Department of Defense contract, or 9 conversion of defense production jobs over to nondefense production jobs or reuse of defense-related facilities. 10 "Qualified applicant" means an applicant that has 11 (j) 12 been approved by the director secretary to be eligible for tax 13 refunds pursuant to this section. 14 (k) "Director" "Secretary" means the director of the 15 Office of Tourism, Trade, and Economic Development Secretary 16 of Commerce. 17 (1) "Taxable year" means the same as in s. 18 220.03(1)(z). 19 (m) "Fiscal year" means the fiscal year of the state. 20 "Business unit" means an employing unit, as (n) defined in s. 443.036, that is registered with the Department 21 22 of Labor and Employment Security for unemployment compensation 23 purposes or means a subcategory or division of an employing unit that is accepted by the Department of Labor and 24 Employment Security as a reporting unit. 25 "Local financial support" means funding from local 26 (o) 27 sources, public or private, which is paid to the Economic Development Trust Fund and which is equal to 20 percent of the 28 29 annual tax refund for a qualified applicant. Local financial support may include excess payments made to a utility company 30 under a designated program to allow decreases in service by 31 28

the utility company under conditions, regardless of when 1 application is made. A qualified applicant may not provide, 2 3 directly or indirectly, more than 5 percent of such funding in 4 any fiscal year. The sources of such funding may not include, 5 directly or indirectly, state funds appropriated from the General Revenue Fund or any state trust fund, excluding tax 6 7 revenues shared with local governments pursuant to law. "Contract for reuse of a defense-related facility" 8 (p) 9 means a contract with a duration of 2 or more years for the use of a facility for manufacturing, assembling, fabricating, 10 research, development, or design of tangible personal 11 12 property, but excluding any contract to provide goods, 13 improvements to real or tangible property, or services 14 directly to or for any particular military base or 15 installation in this state. Such facility must be located within a port, as defined in s. 313.21, and have been occupied 16 17 by a business entity that held a valid Department of Defense contract or occupied by any branch of the Armed Forces of the 18 19 United States, within 1 year of any contract being executed for the reuse of such facility. A contract for reuse of a 20 defense-related facility may not include any contract for 21 22 reuse of such facility for any Department of Defense contract 23 for manufacturing, assembling, fabricating, research, 24 development, or design. "Local financial support exemption option" means 25 (q)

the option to exercise an exemption from the local financial support requirement available to any applicant whose project is located in a county designated by the Rural Economic Development Initiative, if the county commissioners of the county in which the project will be located adopt a resolution requesting that the applicant's project be exempt from the

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local financial support requirement. Any applicant that 1 exercises this option is not eligible for more than 80 percent 2 3 of the total tax refunds allowed such applicant under this 4 section. 5 (2) GRANTING OF A TAX REFUND; ELIGIBLE AMOUNTS.--6 (a) There shall be allowed, from the Economic 7 Development Trust Fund, a refund to a qualified applicant for 8 the amount of eligible taxes certified by the director 9 secretary which were paid by such qualified applicant. The total amount of refunds for all fiscal years for each 10 qualified applicant shall be determined pursuant to subsection 11 12 (3). The annual amount of a refund to a qualified applicant 13 shall be determined pursuant to subsection (5). 14 (b) A qualified applicant may not be qualified for any 15 project to receive more than \$5,000 times the number of jobs provided in the tax refund agreement pursuant to subparagraph 16 17 (4)(a)1. A qualified applicant may not receive refunds of more than 25 percent of the total tax refunds provided in the tax 18 19 refund agreement pursuant to subparagraph (4)(a)1. in any 20 fiscal year, provided that no qualified applicant may receive more than \$2.5 million in tax refunds pursuant to this section 21 22 in any fiscal year. 23 (c) A qualified applicant may not receive more than 24 \$7.5 million in tax refunds pursuant to this section in all 25 fiscal years. 26 (d) Contingent upon an annual appropriation by the 27 Legislature, the director secretary may approve not more than the lesser of \$25 million in tax refunds than or the amount 28 29 appropriated to the Economic Development Trust Fund for tax refunds, for a fiscal year pursuant to subsection (5) and s. 30 288.095. 31

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1	(a) The the first (months of each first) were the
1 2	(e) For the first 6 months of each fiscal year, the
	<u>director</u> secretary shall set aside 30 percent of the amount
3	appropriated for refunds pursuant to this section by the
4	Legislature to provide tax refunds only to qualified
5	applicants who employ 500 or fewer full-time employees in this
6	state. Any unencumbered funds remaining undisbursed from this
7	set-aside at the end of the 6-month period may be used to
8	provide tax refunds for any qualified applicants pursuant to
9	this section.
10	(f) After entering into a tax refund agreement
11	pursuant to subsection (4), a qualified applicant may receive
12	refunds from the Economic Development Trust Fund for the
13	following taxes due and paid by the qualified applicant
14	beginning with the applicant's first taxable year that begins
15	after entering into the agreement:
16	1. Taxes on sales, use, and other transactions paid
17	pursuant to chapter 212.
18	2. Corporate income taxes paid pursuant to chapter
19	220.
20	3. Intangible personal property taxes paid pursuant to
21	chapter 199.
22	4. Emergency excise taxes paid pursuant to chapter
23	221.
24	5. Excise taxes paid on documents pursuant to chapter
25	201.
26	6. Ad valorem taxes paid, as defined in s.
27	220.03(1)(a) on June 1, 1996.
28	
29	However, a qualified applicant may not receive a tax refund
30	pursuant to this section for any amount of credit, refund, or
31	exemption granted such contractor for any of such taxes. If a
	31
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refund for such taxes is provided by the office Department of 1 Commerce, which taxes are subsequently adjusted by the 2 3 application of any credit, refund, or exemption granted to the 4 qualified applicant other than that provided in this section, 5 the qualified applicant shall reimburse the Economic Development Trust Fund for the amount of such credit, refund, 6 7 or exemption. A qualified applicant must notify and tender 8 payment to the office Department of Commerce within 20 days 9 after receiving a credit, refund, or exemption, other than that provided in this section. 10

(g) Any qualified applicant who fraudulently claims 11 12 this refund is liable for repayment of the refund to the Economic Development Trust Fund plus a mandatory penalty of 13 14 200 percent of the tax refund which shall be deposited into 15 the General Revenue Fund. Any qualified applicant who fraudulently claims this refund commits a felony of the third 16 17 degree, punishable as provided in s. 775.082, s. 775.083, or 18 s. 775.084.

19 (h) Funds made available pursuant to this section may not be expended in connection with the relocation of a 20 business from one community to another community in this state 21 unless the Office of Tourism, Trade, and Economic Development 22 determines that without such relocation the business will move 23 outside this state or determines that the business has a 24 compelling economic rationale for the relocation which creates 25 26 additional jobs.

27 (3) APPLICATION PROCESS; REQUIREMENTS; AGENCY28 DETERMINATION.--

(a) To apply for certification as a qualified
applicant pursuant to this section, an applicant must file an
application with the office division which satisfies the

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requirements of paragraphs (b) and (e), paragraphs (c) and 1 2 (e), or paragraphs (d) and (e). An applicant may not apply for 3 certification pursuant to this section after a proposal has 4 been submitted for a new Department of Defense contract, after the applicant has made the decision to consolidate an existing 5 Department of Defense contract in this state for which such 6 7 applicant is seeking certification, or after the applicant has 8 made the decision to convert defense production jobs to 9 nondefense production jobs for which such applicant is seeking certification. 10 (b) Applications for certification based on the 11 12 consolidation of a Department of Defense contract or a new 13 Department of Defense contract must be submitted to the office 14 division as prescribed by the office Department of Commerce 15 and must include, but are not limited to, the following 16 information: 17 1. The applicant's federal employer identification number, the applicant's Florida sales tax registration number, 18 19 and a notarized signature of an officer of the applicant. 20 The permanent location of the manufacturing, 2. assembling, fabricating, research, development, or design 21 22 facility in this state at which the project is or is to be 23 located. 24 3. The Department of Defense contract numbers of the 25 contract to be consolidated, the new Department of Defense 26 contract number, or the "RFP" number of a proposed Department of Defense contract. 27 4. The date the contract was executed or is expected 28 29 to be executed, and the date the contract is due to expire or is expected to expire. 30 31 33 CODING: Words stricken are deletions; words underlined are additions.

1 5. The commencement date for project operations under 2 the contract in this state. 3 6. The number of full-time equivalent jobs in this 4 state which are or will be dedicated to the project during the 5 year and the average wage of such jobs. 6 7. The total number of full-time equivalent employees 7 employed by the applicant in this state. 8 8. The percentage of the applicant's gross receipts 9 derived from Department of Defense contracts during the 5 taxable years immediately preceding the date the application 10 11 is submitted. 12 9. The amount of: 13 a. Taxes on sales, use, and other transactions paid 14 pursuant to chapter 212; 15 Corporate income taxes paid pursuant to chapter b. 16 220; 17 c. Intangible personal property taxes paid pursuant to chapter 199; 18 19 d. Emergency excise taxes paid pursuant to chapter 20 221; 21 Excise taxes paid on documents pursuant to chapter e. 201; and 22 23 f. Ad valorem taxes paid 24 during the 5 fiscal years immediately preceding the date of 25 26 the application, and the projected amounts of such taxes to be 27 due in the 3 fiscal years immediately following the date of the application. 28 10. The estimated amount of tax refunds to be claimed 29 30 in each fiscal year. 31 34 CODING: Words stricken are deletions; words underlined are additions.

A brief statement concerning the applicant's need 1 11. 2 for tax refunds, and the proposed uses of such refunds by the 3 applicant. A resolution adopted by the county commissioners 4 12. 5 of the county in which the project will be located, which 6 recommends the applicant be approved as a qualified applicant, 7 and which indicates that the necessary commitments of local 8 financial support for the applicant exist. Prior to the 9 adoption of the resolution, the county commission may review the proposed public or private sources of such support and 10 determine whether the proposed sources of local financial 11 12 support can be provided or, for any applicant whose project is located in a county designated by the Rural Economic 13 14 Development Initiative, a resolution adopted by the county 15 commissioners of such county requesting that the applicant's 16 project be exempt from the local financial support 17 requirement. 18 13. Any additional information requested by the office 19 division. 20 (c) Applications for certification based on the conversion of defense production jobs to nondefense production 21 jobs must be submitted to the office division as prescribed by 22 23 the office Department of Commerce and must include, but are not limited to, the following information: 24 1. The applicant's federal employer identification 25 26 number, the applicant's Florida sales tax registration number, 27 and a notarized signature of an officer of the applicant. 28 2. The permanent location of the manufacturing, 29 assembling, fabricating, research, development, or design facility in this state at which the project is or is to be 30 31 located. 35

1 3. The Department of Defense contract numbers of the 2 contract under which the defense production jobs will be 3 converted to nondefense production jobs. 4 4. The date the contract was executed, and the date 5 the contract is due to expire or is expected to expire, or was 6 canceled. 7 5. The commencement date for the nondefense production 8 operations in this state. 9 6. The number of full-time equivalent jobs in this state which are or will be dedicated to the nondefense 10 production project during the year and the average wage of 11 12 such jobs. 7. The total number of full-time equivalent employees 13 14 employed by the applicant in this state. 15 8. The percentage of the applicant's gross receipts derived from Department of Defense contracts during the 5 16 taxable years immediately preceding the date the application 17 is submitted. 18 19 9. The amount of: 20 Taxes on sales, use, and other transactions paid a. pursuant to chapter 212; 21 22 b. Corporate income taxes paid pursuant to chapter 23 220; 24 с. Intangible personal property taxes paid pursuant to 25 chapter 199; 26 d. Emergency excise taxes paid pursuant to chapter 221; 27 28 Excise taxes paid on documents pursuant to chapter e. 29 201; and 30 Ad valorem taxes paid f. 31 36 CODING: Words stricken are deletions; words underlined are additions.

during the 5 fiscal years immediately preceding the date of 1 the application, and the projected amounts of such taxes to be 2 3 due in the 3 fiscal years immediately following the date of 4 the application. 5 10. The estimated amount of tax refunds to be claimed 6 in each fiscal year. 7 11. A brief statement concerning the applicant's need 8 for tax refunds, and the proposed uses of such refunds by the 9 applicant. 10 12. A resolution adopted by the county commissioners of the county in which the project will be located, which 11 12 recommends the applicant be approved as a qualified applicant, and which indicates that the necessary commitments of local 13 14 financial support for the applicant exist. Prior to the adoption of the resolution, the county commission may review 15 the proposed public or private sources of such support and 16 17 determine whether the proposed sources of local financial support can be provided or, for any applicant whose project is 18 19 located in a county designated by the Rural Economic Development Initiative, a resolution adopted by the county 20 commissioners of such county requesting that the applicant's 21 22 project be exempt from the local financial support 23 requirement. 24 13. Any additional information requested by the office 25 division. 26 (d) Applications for certification based on a contract 27 for reuse of a defense-related facility must be submitted to the office division as prescribed by the office Department of 28 29 Commerce and must include, but are not limited to, the following information: 30 31 37 CODING: Words stricken are deletions; words underlined are additions.

1 The applicant's Florida sales tax registration 1. 2 number and a notarized signature of an officer of the 3 applicant. 4 2. The permanent location of the manufacturing, 5 assembling, fabricating, research, development, or design 6 facility in this state at which the project is or is to be 7 located. 8 3. The business entity holding a valid Department of 9 Defense contract or branch of the Armed Forces of the United States that previously occupied the facility, and the date 10 such entity last occupied the facility. 11 12 4. A copy of the contract to reuse the facility, or 13 such alternative proof as may be prescribed by the office 14 department that the applicant is seeking to contract for the reuse of such facility. 15 5. The date the contract to reuse the facility was 16 17 executed or is expected to be executed, and the date the 18 contract is due to expire or is expected to expire. 19 6. The commencement date for project operations under 20 the contract in this state. 21 The number of full-time equivalent jobs in this 7. state which are or will be dedicated to the project during the 22 23 year and the average wage of such jobs. 8. The total number of full-time equivalent employees 24 employed by the applicant in this state. 25 26 9. The amount of: 27 Taxes on sales, use, and other transactions paid a. pursuant to chapter 212. 28 29 b. Corporate income taxes paid pursuant to chapter 30 220. 31 38 CODING: Words stricken are deletions; words underlined are additions.

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c. Intangible personal property taxes paid pursuant to 1 2 chapter 199. Emergency excise taxes paid pursuant to chapter 3 d. 4 221. 5 e. Excise taxes paid on documents pursuant to chapter 6 201. 7 f. Ad valorem taxes paid during the 5 fiscal years 8 immediately preceding the date of the application, and the 9 projected amounts of such taxes to be due in the 3 fiscal 10 years immediately following the date of the application. The estimated amount of tax refunds to be claimed 11 10. 12 in each fiscal year. 13 11. A brief statement concerning the applicant's need 14 for tax refunds, and the proposed uses of such refunds by the 15 applicant. 12. A resolution adopted by the county commissioners 16 17 of the county in which the project will be located, which 18 recommends the applicant be approved as a qualified applicant, 19 and which indicates that the necessary commitments of local financial support for the applicant exist. Prior to the 20 adoption of the resolution, the county commission may review 21 the proposed public or private sources of such support and 22 23 determine whether the proposed sources of local financial support can be provided or, for any applicant whose project is 24 located in a county designated by the Rural Economic 25 26 Development Initiative, a resolution adopted by the county 27 commissioners of such county requesting that the applicant's project be exempt from the local financial support 28 29 requirement. Any additional information requested by the office 13. 30 31 division. 39 CODING: Words stricken are deletions; words underlined are additions.

1	(e) To qualify for review by the office division , the
2	application of an applicant must, at a minimum, establish the
3	following to the satisfaction of the office division:
4	1. The jobs proposed to be provided under the
5	application, pursuant to subparagraph (b)6. or subparagraph
6	(c)6., must pay an estimated annual average wage equaling at
7	least 115 percent of the average wage in the area where the
8	project is to be located.
9	2. The consolidation of a Department of Defense
10	contract must result in a net increase of at least 25 percent
11	in the number of jobs at the applicant's facilities in this
12	state or the addition of at least 80 jobs at the applicant's
13	facilities in this state.
14	3. The conversion of defense production jobs to
15	nondefense production jobs must result in net increases in
16	nondefense employment at the applicant's facilities in this
17	state.
18	4. The Department of Defense contract cannot allow the
19	business to include the costs of relocation or retooling in
20	its base as allowable costs under a cost-plus, or similar,
21	contract.
22	5. A business unit of the applicant must have derived
23	not less than 70 percent of its gross receipts in this state
24	from Department of Defense contracts over the applicant's last
25	fiscal year, and must have derived not less than 80 percent of
26	its gross receipts in this state from Department of Defense
27	contracts over the 5 years preceding the date an application
28	is submitted pursuant to this section. This subparagraph does
29	not apply to any application for certification based on a
30	contract for reuse of a defense-related facility.
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6. The reuse of a defense-related facility must result 1 2 in the creation of at least 100 jobs at such facility. 3 (f) Each application meeting the requirements of 4 paragraphs (b) and (e), paragraphs (c) and (e), or paragraphs 5 (d) and (e) must be submitted to the office division for a determination of eligibility. The office division shall 6 7 review, evaluate, and score each application based on, but not 8 limited to, the following criteria: 9 1. Expected contributions to the state strategic 10 economic development plan adopted by Enterprise Florida, Inc., taking into account the extent to which the project 11 12 contributes to the state's high-technology base, and the 13 long-term impact of the project and the applicant on the 14 state's economy. 15 2. The economic benefit of the jobs created or 16 retained by the project in this state, taking into account the 17 cost and average wage of each job created or retained, and the potential risk to existing jobs. 18 19 3. The amount of capital investment to be made by the 20 applicant in this state. 21 The local commitment and support for the project 4. 22 and applicant. 23 The impact of the project on the local community, 5. 24 taking into account the unemployment rate for the county where the project will be located. 25 26 6. The dependence of the local community on the defense industry. 27 The impact of any tax refunds granted pursuant to 28 7. 29 this section on the viability of the project and the probability that the project will occur in this state if such 30 tax refunds are granted to the applicant, taking into account 31 41 CODING: Words stricken are deletions; words underlined are additions.

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the expected long-term commitment of the applicant to economic 1 2 growth and employment in this state. 3 The length of the project, or the expected 8. 4 long-term commitment to this state resulting from the project. 5 (g) The office division shall forward its written 6 findings and evaluation on each application meeting the 7 requirements of paragraphs (b) and (e), paragraphs (c) and (e), or paragraphs (d) and (e) to the director secretary 8 9 within 60 calendar days of receipt of a complete application. The office division shall notify each applicant when its 10 application is complete, and when the 60-day period begins. In 11 12 its written report to the director secretary, the office division shall specifically address each of the factors 13 14 specified in paragraph (f), and shall make a specific 15 assessment with respect to the minimum requirements established in paragraph (e). The office division shall 16 17 include in its report projections of the tax refund claims that will be sought by the applicant in each fiscal year based 18 19 on the information submitted in the application. 20 (h) Within 30 days after receipt of the office's division's findings and evaluation, the director secretary 21 shall enter a final order that either approves or disapproves 22 23 an application. The decision must be in writing and provide the justifications for either approval or disapproval. If 24 25 appropriate, the director secretary shall enter into a written 26 agreement with the qualified applicant pursuant to subsection (4). 27 28 The director secretary may not enter any final (i) 29 order that certifies any applicant as a qualified applicant when the value of tax refunds to be included in that final 30 order exceeds the available amount of authority to enter final 31 42 CODING: Words stricken are deletions; words underlined are additions.

orders as determined in s. 288.095(3)aggregate amount of tax 1 2 refunds for all qualified applicants projected by the division 3 in any fiscal year exceeds the lesser of \$25 million or the 4 amount appropriated for tax refunds for that fiscal year. A 5 final order that approves an application must specify the 6 maximum amount of a tax refund that is to be available to the 7 contractor in each fiscal year and the total amount of tax 8 refunds for all fiscal years. 9 (j) This section does not create a presumption that an applicant should receive any tax refunds under this section. 10 (4) QUALIFIED DEFENSE CONTRACTOR TAX REFUND 11 12 AGREEMENT. --(a) A qualified applicant shall enter into a written 13 14 agreement with the office department containing, but not 15 limited to, the following: The total number of full-time equivalent jobs in 16 1. this state that are or will be dedicated to the qualified 17 applicant's project, the average wage of such jobs, the 18 19 definitions that will apply for measuring the achievement of 20 these terms during the pendency of the agreement, and a time schedule or plan for when such jobs will be in place and 21 active in this state. This information must be the same as the 22 23 information contained in the application submitted by the contractor pursuant to subsection (3). 24 2. The maximum amount of a refund that the qualified 25 26 applicant is eligible to receive in each fiscal year. 27 3. An agreement with the office department allowing 28 the office department to review and verify the financial and 29 personnel records of the qualified applicant to ascertain whether the qualified applicant is complying with the 30 requirements of this section. 31 43

1 The date after which, each fiscal year, the 4 2 qualified applicant may file an annual claim pursuant to 3 subsection (5). 4 5. That local financial support shall be annually 5 available and will be paid to the Economic Development Trust 6 Fund. 7 (b) Compliance with the terms and conditions of the 8 agreement is a condition precedent for receipt of tax refunds 9 each year. The failure to comply with the terms and conditions of the agreement shall result in the loss of eligibility for 10 receipt of all tax refunds previously authorized pursuant to 11 this section, and the revocation of the certification as a 12 13 qualified applicant by the director secretary. 14 (c) The agreement shall be signed by the director 15 secretary and the authorized officer of the qualified 16 applicant. 17 (d) The agreement must contain the following legend, clearly printed on its face in bold type of not less than 10 18 19 points: 20 21 "This agreement is neither a general obligation 22 of the State of Florida, nor is it backed by the full faith and credit of the State of 23 Florida. Payment of tax refunds are conditioned 24 on and subject to specific annual 25 26 appropriations by the Florida Legislature of 27 funds sufficient to pay amounts authorized in 28 s. 288.1045 s. 288.104, Florida Statutes." 29 30 (5) ANNUAL CLAIM FOR REFUND FROM A OUALIFIED DEFENSE 31 CONTRACTOR . --44

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1	(a) Qualified applicants who have entered into a
2	written agreement with the <u>office</u> department pursuant to
3	subsection (4) and who have entered into a valid new
4	Department of Defense contract, commenced the consolidation of
5	a Department of Defense contract, commenced the conversion of
6	defense production jobs to nondefense production jobs or who
7	have entered into a valid contract for reuse of a
8	defense-related facility may apply once each fiscal year to
9	the <u>office</u> Department of Commerce for tax refunds. The
10	application must be made on or after the date contained in the
11	agreement entered into pursuant to subsection (4) and must
12	include a notarized signature of an officer of the applicant.
13	(b) The claim for refund by the qualified applicant
14	must include a copy of all receipts pertaining to the payment
15	of taxes for which a refund is sought, and data related to
16	achieving each performance item contained in the tax refund
17	agreement pursuant to subsection (4). The amount requested as
18	a tax refund may not exceed the amount for the fiscal year in
19	the written agreement entered pursuant to subsection (4).
20	(c) A tax refund may not be approved for any qualified
21	applicant unless local financial support has been paid to the
22	Economic Development Trust Fund in that fiscal year. If the
23	local financial support is less than 20 percent of the
24	approved tax refund, the tax refund shall be reduced. The tax
25	refund paid may not exceed 5 times the local financial support
26	received. Funding from local sources includes tax abatement
27	under s. 196.1995 provided to a qualified applicant. The
28	amount of any tax refund for an applicant approved under this
29	section shall be reduced by the amount of any such tax
30	abatement, and the limitations in subsection (2) and paragraph
31	(3)(h) shall be reduced by the amount of any such tax

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abatement. A report listing all sources of the local financial 1 2 support shall be provided to the office division when such 3 support is paid to the Economic Development Trust Fund. 4 (d) The director secretary, with assistance from the 5 office division, the Department of Revenue, and the Department 6 of Labor and Employment Security, shall determine the amount 7 of the tax refund that is authorized for the qualified applicant for the fiscal year in a written final order within 8 9 30 days after the date the claim for the annual tax refund is 10 received by the office Department of Commerce. (e) The total amount of tax refunds approved by the 11 12 director secretary under this section in any fiscal year may 13 not exceed the amount appropriated to the Economic Development 14 Trust Fund for such purposes for the fiscal year. If the 15 Legislature does not appropriate an amount sufficient to 16 satisfy projections by the office division for tax refunds in 17 a fiscal year, the director secretary shall, not later than July 15 of such year, determine the proportion of each refund 18 19 claim which shall be paid by dividing the amount appropriated for tax refunds for the fiscal year by the projected total 20 amount of refund claims for the fiscal year. The amount of 21 each claim for a tax refund shall be multiplied by the 22 23 resulting quotient. If, after the payment of all such refund claims, funds remain in the Economic Development Trust Fund 24 for tax refunds, the director secretary shall recalculate the 25 26 proportion for each refund claim and adjust the amount of each claim accordingly. 27 28 (f) Upon approval of the tax refund pursuant to 29 paragraphs (c) and (d), the Comptroller shall issue a warrant for the amount included in the final order. In the event of 30 any appeal of the final order, the Comptroller may not issue a 31

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warrant for a refund to the qualified applicant until the 1 2 conclusion of all appeals of the final order. 3 (g) A prorated tax refund, less a 5 percent penalty, 4 shall be approved for a qualified applicant provided all other 5 applicable requirements have been satisfied and the applicant 6 proves to the satisfaction of the director that it has 7 achieved at least 80 percent of its projected employment. 8 (6) ADMINISTRATION. --9 (a) The office may department shall adopt rules pursuant to chapter 120 for the administration of this 10 11 section. 12 (b) The office department may verify information provided in any claim submitted for tax credits under this 13 14 section with regard to employment and wage levels or the 15 payment of the taxes with the appropriate agency or authority including the Department of Revenue, the Department of Labor 16 17 and Employment Security, or any local government or authority. 18 (c) To facilitate the process of monitoring and 19 auditing applications made under this program, the office department may provide a list of qualified applicants to the 20 Department of Revenue, the Department of Labor and Employment 21 22 Security, or to any local government or authority. The office 23 department may request the assistance of said entities with respect to monitoring the payment of the taxes listed in 24 25 subsection (2). 26 (d) By December 1 of each year, the office department 27 shall submit a complete and detailed report to the Governor, 28 the President of the Senate, and the Speaker of the House of 29 Representatives of all tax refunds paid under this section, including analyses of benefits and costs, types of projects 30 supported, employment and investment created, geographic 31 47

distribution of tax refunds granted, and minority business 1 2 participation. The report must indicate whether the moneys 3 appropriated by the Legislature to the qualified applicant tax 4 refund program were expended in a prudent, fiducially sound 5 manner. (7) EXPIRATION. -- An applicant may not be certified as б 7 qualified under this section after June 30, 1999. 8 Section 11. Paragraph (b) of subsection (4) of section 9 288.106, Florida Statutes, is amended to read: 10 288.106 Tax refund program for qualified target 11 industry businesses .--(4) APPLICATION AND APPROVAL PROCESS.--12 To qualify for review by the office, the 13 (b) 14 application of a target industry business must, at a minimum, 15 establish the following to the satisfaction of the office: 16 1. The jobs proposed to be provided under the 17 application, pursuant to subparagraph (a)4., must pay an 18 estimated annual average wage equaling at least 115 percent of 19 the average private sector wage in the area where the business is to be located or the statewide private sector average wage. 20 The office may waive this average wage requirement at the 21 22 request of the local governing body recommending the project 23 and Enterprise Florida, Inc. The wage requirement may only be waived for a project located in a rural city or county or in 24 25 an enterprise zone and only when the merits of the individual 26 project or the specific circumstances in the community in 27 relationship to the project warrant such action. If the local governing body and Enterprise Florida, Inc., make such a 28 29 recommendation, it must be transmitted in writing and the specific justification for the waiver recommendation must be 30 explained. If the director elects to waive the wage 31

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requirement, the waiver must be stated in writing and the 1 2 reasons for granting the waiver must be explained. 2. The target industry business's project must result 3 4 in the creation of at least 10 jobs at such project and, if an 5 expansion of an existing business, must result in a net 6 increase in employment of not less than 10 percent at such 7 business. Notwithstanding the definition of the term expansion of an existing business" under paragraph (2)(g), at 8 9 the request of the local governing body recommending the project and Enterprise Florida, Inc., the office may define an 10 "expansion of an existing business" in a rural city, a rural 11 12 county, or an enterprise zone as the expansion of a business 13 resulting in a net increase in employment of less than 10 14 percent at such business, if the merits of the individual 15 project or the specific circumstances in the community in 16 relationship to the project warrant such action. If the local 17 governing body and Enterprise Florida, Inc., make such a request, it must be transmitted in writing and the specific 18 19 justification for the request must be explained. If the 20 director elects to accept such request, such election must be 21 stated in writing and the reason for granting the request must 22 be explained. 23 The business activity or product for the 3. applicant's project is within an industry or industries that 24 have been identified by the office to be high-value-added 25 26 industries that contribute to the area and to the economic 27 growth of the state and that produce a higher standard of living for citizens of this state in the new global economy or 28 29 that can be shown to make an equivalent contribution to the 30 area and state's economic progress. 31 49

Section 12. Subsection (1) of section 288.1221, 1 2 Florida Statutes, is amended to read: 3 288.1221 Legislative intent.--4 (1)It is the intent of the Legislature to establish a 5 public-private partnership to provide policy direction to and 6 technical expertise in the promotion and marketing of the 7 state's tourism attributes. The Legislature further intends to 8 authorize this partnership to recommend the tenets of an 9 industry standard 4-year 5-year marketing plan for an annual marketing plan for tourism promotion and recommend a 10 comparable organizational structure to carry out such a plan. 11 12 The Legislature intends to have such a plan funded by that 13 portion of the rental car surcharge annually dedicated to the 14 Tourism Promotional Trust Fund, pursuant to s. 212.0606, and 15 by the tourism industry. The Legislature intends that the 16 exercise of this authority by the public-private partnership shall take into consideration the recommendations made to the 17 1992 Legislature in the report submitted by the Florida 18 19 Tourism Commission created pursuant to chapter 91-31, Laws of 20 Florida. 21 Section 13. Subsection (2) of section 288.1222, Florida Statutes, is amended to read: 22 23 288.1222 Definitions.--For the purposes of ss. 288.017, 288.121-288.1226, and 288.124, the term: 24 "Tourist" means any person who participates in 25 (2) 26 trade or recreation activities outside the county country of 27 his or her permanent residence or who rents or leases transient living quarters or accommodations as described in s. 28 29 125.0104(3)(a). Section 14. Paragraphs (f) and (g) of subsection (2) 30 of section 288.1223, Florida Statutes, are amended to read: 31 50 CODING: Words stricken are deletions; words underlined are additions.

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288.1223 Florida Commission on Tourism; creation; 1 2 purpose; membership.--3 (2) 4 (f) The commission shall hold its first meeting no 5 later than September 1992 and must meet at least quarterly. A 6 majority of the members shall constitute a quorum for the 7 purpose of conducting business. 8 (g) The Governor shall serve as chair of the 9 commission. The commission shall annually biennially elect one of its tourism-industry-related members as vice chair, who 10 11 shall preside in the absence of the chair. 12 Section 15. (1) The Legislature finds that tourism associated with the natural, cultural, and historical assets 13 14 of this state constitutes one of the fastest growing segments 15 of the travel and tourism industry. Such ecotourism and heritage tourism hold significant potential for contributing 16 17 to the economic well-being of this state and its citizens through the generation of revenues and the creation of jobs. 18 19 The Legislature further finds that there are opportunities to 20 promote travel experiences that link this state's traditional 21 travel destinations with its ecotourism or heritage tourism 22 destinations and to promote travel experiences that link 23 ecotourism or heritage tourism destinations within a county or among multiple counties. Overarching these findings is the 24 25 Legislature's recognition that the state's ecotourism and 26 heritage tourism assets must be preserved and maintained if they are to be enjoyed by future generations. It is the intent 27 28 of the Legislature to encourage the promotion of sustainable 29 ecotourism and heritage tourism in this state. 30 (2) Subject to specific appropriation in the General Appropriations Act, the Division of Recreation and Parks of 31 51

the Department of Environmental Protection is authorized to 1 2 establish an ecotourism promotion program designed to 3 encourage and facilitate visitation to state parks and to 4 other natural resources in the state, while also safeguarding that such visitation does not jeopardize the environmental 5 6 value or the sustainability of the resources. Funds 7 appropriated for this program may be used to: 8 (a) Make infrastructure improvements within and to, or 9 otherwise rehabilitate, state parks or other natural resources under the jurisdiction of the division; 10 (b) Develop and distribute marketing materials 11 12 describing ecotourism resources under the jurisdiction of the division, including the proximity of the resources to 13 14 commercial tourism sites in a region or to other ecotourism 15 sites in a region in order to encourage travel experiences 16 that link these sites; or 17 (c) Award ecotourism promotion grants to assist localities and regions in promoting ecotourism or the economic 18 19 development activities related to such tourism. 20 1. An eligible grant applicant is a governmental or not-for-profit tourism or economic development organization in 21 this state. An application may be submitted jointly on behalf 22 23 of a combination of such organizations, in which case the organizations together shall be deemed to be one applicant. An 24 organization may not participate in the submission of more 25 than one application. 26 27 2. Applications submitted to the division must include 28 a requested grant amount and a detailed plan governing the 29 proposed use of the grant award. The division shall review 30 each application and shall submit award recommendations to the 31 Secretary of Environmental Protection for final approval. 52

1	3. The division shall establish guidelines for
2	administering this program and shall establish criteria for
3	the competitive evaluation of grant applications. Evaluation
4	criteria must include, but need not be limited to, the extent
5	to which the plan submitted with the application links tourism
6	sites within the community or region or links tourism sites
7	within two or more communities or regions.
8	4. Eligible uses of grant awards include:
9	a. Marketing ecotourism sites;
10	b. Marketing areas as appropriate sites for the
11	location or expansion of businesses that are engaged in or
12	that facilitate ecotourism activities; or
13	c. Establishing local or regional ecotourism and
14	heritage tourism advisory and promotion organizations for
15	specific state parks.
16	5. Each grant awarded to an applicant under this
17	program shall not exceed \$30,000.
18	Section 16. Section 288.90151, Florida Statutes, is
19	amended to read:
20	288.90151 Funding for contracting with Enterprise
21	Florida, Inc
22	(1) (a) From funds appropriated from the General
23	Revenue Fund to the Office of Tourism, Trade, and Economic
24	Development for the purpose of annually contracting with
25	Enterprise Florida, Inc., 10 percent of such funds for the
26	fiscal year 1996-1997, 20 percent of such funds for the fiscal
27	year 1997-1998, 30 percent of such funds for the fiscal year
28	1998-1999, 40 percent of such funds for the fiscal year
29	1999-2000, and 50 percent of such funds for the fiscal year
30	2000-2001 shall be placed in reserve by the Executive Office
31	of the Governor. The funds may be released through a budget
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amendment, in accordance with chapter 216, as requested by 1 Enterprise Florida, Inc., through the Office of Tourism, 2 3 Trade, and Economic Development if Enterprise Florida, Inc., 4 has provided sufficient documentation that the same amount of 5 matching private funds as the amount placed in reserve has been contributed during the same fiscal year to Enterprise 6 7 Florida, Inc., in support of its economic development efforts. If sufficient documentation is not provided by the end of the 8 9 fiscal year, such funds shall revert back to the General Revenue Fund. 10 11 (b) In fiscal years 1999-2000 and 2000-2001, 50 12 percent of the funds placed in reserve may be released by the 13 same budget amendment process if Enterprise Florida, Inc., has 14 provided sufficient documentation that the amount of matching 15 private funds contributed during the same fiscal year to Enterprise Florida, Inc., is equal to 75 percent of the funds 16 17 placed in reserve. The remaining funds in reserve may be released by the same budget amendment process if Enterprise 18 19 Florida, Inc., meets the requirements of paragraph (a). 20 In each fiscal year, at least 55 percent of the matching 21 22 private funds required to be documented under this subsection 23 must be comprised of the first category of matching private funds described in subsection (3). 24 (2) Prior to the 1999 Regular Session of the 25 26 Legislature, the Office of Program Policy Analysis and Government Accountability shall conduct a review of the 27 contributions made to Enterprise Florida, Inc., during the 28 29 prior 3 years pursuant to this section. The review must be conducted in such a manner as to determine the amount and type 30 of matching private funds contributed and the circumstances 31 54

affecting the ability to achieve or not achieve the specified 1 amount of matching private funds for each year. Based on this 2 3 information and historical data, the Office of Program Policy 4 Analysis and Governmental Accountability shall determine 5 whether the funding levels of matching private funds for fiscal year 1999-2000, and fiscal year 2000-2001, as specified 6 7 in this section, are appropriate. This report shall be 8 submitted by January 1, 1999, to the President of the Senate, 9 the Speaker of the House of Representatives, the Senate 10 Minority Leader, and the House Minority Leader. (3) For the purposes of this section, matching private 11 12 funds shall be divided into two categories. The first category of matching private funds shall include any payment of cash 13 14 made in response to a solicitation by Enterprise Florida, 15 Inc., and used exclusively by Enterprise Florida, Inc., in its 16 operations or programs, excluding any payment of cash made by 17 any entity to qualify for any Enterprise Florida, Inc., state, or local incentive, grant, or loan program, or any cash 18 19 received by Enterprise Florida, Inc., pursuant to a grant or contract. The second category of matching private funds shall 20 include a conveyance of property, or payment or distribution 21 of property or anything of value, including contributions 22 23 in-kind having an attributable monetary value in any form, and including any payment of cash not counted within the first 24 category of matching private funds. Contributions in-kind 25 26 include, but are not limited to, goods or services rendered. 27 The cost of the contribution shall be the reasonable cost to the sponsor of the goods or services. 28 29 Section 17. Subsection (3) is added to section 30 288.9618, Florida Statutes, to read: 288.9618 Microenterprises.--31 55

1	(3) Not more than 15 percent of the funds appropriated
2	each fiscal year for activities under this section may be used
3	for administrative expenses of the Office of Tourism, Trade,
4	and Economic Development or for administrative expenses of the
5	organization with which the office contracts under this
6	section.
7	Section 18. Section 288.9958, Florida Statutes, is
8	created to read:
9	288.9958 PRIDE Job Placement Incentive Program
10	(1) The Legislature recognizes that the location of
11	some correctional facilities has been determined by the desire
12	to provide employment opportunities for residents of
13	communities that have not experienced the economic growth of
14	other portions of the state. The Legislature further
15	recognizes that the corporation authorized by chapter 946 to
16	manage correctional work programs can provide expertise and
17	assistance in the areas of on-the-job training and employment
18	assistance. Partnerships between the state and the corporation
19	authorized by chapter 946 to manage correctional work programs
20	may result in increased employment opportunities for local
21	citizens. To assist the corporation authorized by chapter 946
22	in economic development initiatives that specifically enhance
23	the employment opportunities for WAGES participants, the PRIDE
24	Job Placement Incentive Program is created. The Legislature
25	hereby permits the corporation authorized by chapter 946 to
26	participate in the PRIDE Job Training Placement Incentive
27	Program.
28	(2) The PRIDE Job Placement Incentive Program is
29	created to encourage the use of the corporation's expertise
30	and resources, including correctional facilities, in job
31	training and employment assistance in the economic development
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of the state. The program shall be administered by the 1 2 Workforce Development Board of Enterprise Florida, Inc. The Workforce Development Board shall adopt guidelines for the 3 4 administration of this program. Awarding of grants is 5 dependent upon legislative appropriation. 6 (a) The Workforce Development Board may authorize a 7 grant of \$1,000 to the corporation authorized by chapter 946, 8 or a business working in association with such corporation, 9 for full-time employment of a WAGES participant in those workforce development regions and two sites identified by the 10 Workforce Development Board pursuant to subsection (3). The 11 12 incentive payment shall be paid incrementally, with a payment of \$250 upon initial employment, \$250 at an employment 13 14 duration of 6 months, and \$500 at an employment duration of 1 15 year. Such grants are provided to off-set the costs of business location and training the local workforce. 16 17 (b) The Workforce Development Board may authorize a grant of \$2,400 to the corporation authorized by chapter 946, 18 19 or a business working in association with such corporation for 20 full-time employment of a WAGES participant and when the corporation provides on-the-job training to the WAGES 21 22 participant. 23 (c) Grants may not be issued for the employment of individuals who have participated in a prison rehabilitative 24 25 industry program longer that 6 months in the 2 years prior to 26 employment. (d) WAGES participants eligible for employment in the 27 PRIDE Job Placement Incentive Program must be referred by 28 29 local WAGES coalitions to the corporation authorized by 30 chapter 946. 31 57

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1	(3) The Workforce Development Board shall identify
2	five workforce development regions in the state which have the
3	least employment opportunities per WAGES participant and, if
4	approved by the Workforce Development Board, two sites where
5	the corporation authorized by chapter 946 has facilities or
6	resources. The five workforce development regions and two
7	sites, if applicable, designated by the Workforce Development
8	Board as having the fewest employment opportunities per WAGES
9	participant are those in which the corporation authorized by
10	chapter 946 or businesses working in association with such
11	corporation may be eligible for job placement incentives.
12	(4) Businesses that have accepted a job placement
13	incentive pursuant to this section may also be eligible to
14	apply for any tax credits, wage supplementation, wage subsidy,
15	or employer payment for that employee which are authorized in
16	law or by agreement with the employer.
17	(5) If approved by the Department of Corrections,
18	WAGES participants may be employed by the corporation
19	authorized by chapter 946 in those facilities not operated
20	within the secured perimeters of the prison grounds that are
21	managed by such corporation, and in other areas, as approved
22	by the Department of Corrections. A safety plan for all WAGES
23	participants in this program must be completed by the
24	corporation in cooperation with the Department of Corrections.
25	(6) In carrying out the provisions of this section,
26	the corporation shall be entitled to all the privileges and
27	immunities as set forth in part II of chapter 946.
28	Section 19. As part of the sector strategy approach to
29	economic development planning identified in section
30	288.905(2)(j), Florida Statutes, Enterprise Florida, Inc.,
31	shall examine the current and potential economic development
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contribution of the biotechnology industry and other health 1 2 technology industries to this state. In conducting this 3 examination, Enterprise Florida, Inc., shall work in 4 conjunction with representatives of the biotechnology industry and other health technology industries in this state. Such 5 6 examination shall include, but is not limited to, an 7 identification of impediments to the maintenance and growth of these industries in this state. One of the issues Enterprise 8 9 Florida, Inc., shall consider is whether there are impediments to the transfer of technology stemming from the state's 10 policies governing the working relationships between 11 12 university scientists and private businesses. Enterprise 13 Florida, Inc., shall also consider issues related to tax 14 policies applicable to these industries, the capital and 15 financing needs of these industries, and the research and development needs of these industries, as well as any other 16 17 issues that Enterprise Florida, Inc., and the private-sector representatives deem significant. Enterprise Florida, Inc., 18 19 shall report to the Legislature on its findings by October 1, 20 1998, including any recommendations for legislative or other action to improve the business climate for these industries. 21 Section 20. Notwithstanding any provision of law to 22 23 the contrary, the governing body of a municipality or county containing a United States Environmental Protection Agency 24 brownfield pilot project that was designated as of May 1, 25 26 1997, may apply to the Office of Tourism, Trade, and Economic 27 Development for designation of one enterprise zone encompassing the brownfield pilot project if the project is 28 29 located in a county with a population less than one million. The application must be submitted by December 31, 1999, and 30 must comply with the requirements of section 290.0055, Florida 31 59

Statutes, except section 290.0055(3), Florida Statutes. 1 2 Notwithstanding the provisions of section 290.0065, Florida 3 Statutes, limiting the total number of enterprise zones 4 designated and the number of enterprise zones within a 5 population category, the Office of Tourism, Trade, and 6 Economic Development shall designate one enterprise zone under 7 this section if the zone is consistent with the limitations 8 imposed under this section. The Office of Tourism, Trade, and 9 Economic Development shall establish the initial effective date of the enterprise zone designated pursuant to this 10 section. 11 12 Section 21. Subsection (4) of section 370.28, Florida 13 Statutes, is amended, and subsection (5) is added to that 14 section to read: 15 370.28 Enterprise zone designation; communities adversely impacted by net limitations. --16 17 (4) Notwithstanding the enterprise zone residency requirements set out in ss. 212.096(1)(c) and 220.03(1)(q), 18 19 businesses located in enterprise zones designated pursuant to this section may receive the credit provided under s. 212.096 20 or s. 220.181 for hiring any person within the jurisdiction of 21 22 the county within which nominating community of such 23 enterprise zone is located. All other provisions of ss. 24 212.096, 220.03(1)(q), and 220.181 apply to such businesses. Notwithstanding the requirement specified in ss. 25 26 212.08(5)(g)5. and (h)5. and (15)(a) and 220.182(1)(b) that no 27 less than 20 percent of a business's employees, excluding temporary and part-time employees, must be residents of an 28 29 enterprise zone for the business to qualify for the maximum exemption or credit provided in ss. 212.08(5)(g) and (h) and 30 (15) and 220.182, a business that is located in an enterprise 31 60

zone designated pursuant to this section shall be qualified 1 2 for those maximum exemptions or credits if no less than 20 3 percent of such employees of the business are residents of the 4 jurisdiction of the county within which the enterprise zone is 5 located. All other provisions of ss. 212.08(5)(g) and (h) and (15) and 220.182 apply to such business. б 7 (5) Notwithstanding the time limitations contained in 8 chapters 212 and 220, a business eligible to receive tax 9 credits under this section from January 1, 1997, to June 1, 10 1998, must submit an application for the tax credits by December 1, 1998. All other requirements of the enterprise 11 12 zone program apply to such a business. Section 22. Section 414.25, Florida Statutes, is 13 14 amended to read: 15 414.25 Exemption from leased real property requirements. -- In order to facilitate implementation of this 16 17 chapter with respect to establishing jobs and benefits offices, the Department of Labor and Employment Security and 18 19 the Department of Children and Family Services are exempt from the requirements of s. 255.25 which relate to the procurement 20 of leased real property. This exemption expires June 30, 2000 21 22 1998. 23 Section 23. Subsection (1) of section 479.261, Florida 24 Statutes, is amended to read: 479.261 Logo sign program.--25 26 (1) The department shall establish a logo sign program 27 for the rights-of-way of the interstate highway system to 28 provide information to motorists about available gas, food, 29 lodging, and camping services, and regional or local heritage, historic, or scenic trails at interchanges, through the use of 30 business logos, and may include additional interchanges under 31 61 CODING: Words stricken are deletions; words underlined are additions.

1	the program. A logo sign for nearby attractions may be added
2	to this program if allowed by federal rules. An attraction as
3	used in this chapter is defined as an establishment, site,
4	facility, or landmark which is open a minimum of 5 days a week
5	for 52 weeks a year; which charges an admission for entry;
6	which has as its principal focus family-oriented
7	entertainment, cultural, educational, recreational,
8	scientific, or historical activities; and which is publicly
9	recognized as a bona fide tourist attraction. However, the
10	permits for businesses seeking to participate in the
11	attractions logo sign program shall be awarded by the
12	department annually to the highest bidders, notwithstanding
13	the limitation on fees in subsection (5), which are qualified
14	for available space at each qualified location, but the fees
15	therefor may not be less than the fees established for logo
16	participants in other logo categories.
17	Section 24. Enterprise Florida, Inc., shall prepare a
18	strategic plan designed to allow Florida to capitalize on the
10 19	economic opportunities associated with the Caribbean nations
20	and South Africa. The plan should recognize the historical and
21 22	cultural ties between this state and such areas and should
	focus on building a long-term economic relationship between
23	these communities. The plan should also recognize existing economic infrastructure in Florida that could be applied
24 25	<u>_</u>
25 26	toward trade and other business activities with the Caribbean
26 27	and South Africa. In developing this plan, Enterprise Florida,
27	Inc., shall solicit the participation and input of individuals
28	who have expertise on these areas and their economies,
29 20	including, but not limited to, business leaders in Florida who
30	have had previous business experience in these areas. The plan
31	may include recommendations for legislative action necessary
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1	to implement the strategic plan. The plan must be submitted to
2	the Governor and Legislature before January 1, 1999.
3	Section 25. Enterprise Florida, Inc., shall develop a
4	master plan for integrating public-sector and private-sector
5	international-trade and reverse-investment resources, in order
6	that businesses may obtain comprehensive assistance and
7	information in the most productive and efficient manner. The
8	scope of this plan shall include, but need not be limited to,
9	resources related to the provision of trade information, such
10	as trade leads and reverse investment opportunities; trade
11	counseling; and trade financing services. In developing the
12	master plan, Enterprise Florida, Inc., shall solicit the
13	participation and input of organizations providing these
14	resources, the consumers of these resources, and others who
15	have expertise and experience in international trade and
16	reverse investment. The master plan may include
17	recommendations for legislative action designed to enhance the
18	delivery of international-trade and reverse-investment
19	assistance. The master plan, which Enterprise Florida, Inc.,
20	may include within the annual update or modification to the
21	strategic plan required under section 288.905, Florida
22	Statutes, must be submitted to the Legislature and the
23	Governor before January 1, 1999.
24	Section 26. Enterprise Florida, Inc., in conjunction
25	with the Office of Tourism, Trade, and Economic Development,
26	shall prepare a plan for promoting direct investment in
27	Florida by foreign businesses. This plan must assess and
28	inventory Florida's strengths as a location for foreign direct
29	investment and must include a detailed strategy for
30	capitalizing upon those strengths. In developing the plan,
31	Enterprise Florida, Inc., shall focus on businesses with
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site-election criteria that are consistent with Florida's 1 business climate, businesses likely to facilitate the 2 3 transshipment of goods through Florida or to export Florida-produced goods from the state, and businesses that 4 5 complement or correspond to those industries identified as 6 part of the sector-strategy approach to economic development 7 required under section 288.905, Florida Statutes. The plan 8 must also identify weaknesses in Florida's ability to attract 9 foreign direct investment and must include a detailed strategy for addressing those weaknesses. The plan may include 10 recommendations for legislative action designed to enhance 11 12 Florida's ability to attract foreign direct investment. In developing the plan, Enterprise Florida, Inc., shall solicit 13 14 the participation and input of entities that have expertise 15 and experience in foreign direct investment. The plan, which Enterprise Florida, Inc., may include within the annual update 16 17 or modification to the strategic plan required under section 288.905, Florida Statutes, must be submitted to the 18 Legislature and the Governor before January 1, 1999. 19 20 Section 27. In anticipation of the day that the people of Cuba are no longer denied the inalienable rights and 21 freedom that all men and women should be guaranteed, 22 23 Enterprise Florida, Inc., shall prepare a strategic plan designed to allow Florida to capitalize on the economic 24 opportunities associated with a free Cuba. The plan should 25 26 recognize the historical and cultural ties between this state 27 and Cuba and should focus on building a long-term economic relationship between these communities. The plan should also 28 29 recognize existing economic infrastructure in Florida that could be applied toward trade and other business activities 30 with Cuba. The plan should identify specific preparatory steps 31 64

to be taken in advance of a lifting of the trade embargo with 1 2 Cuba. In developing this plan, Enterprise Florida, Inc., shall solicit the participation and input of individuals who have 3 4 expertise on Cuba and its economy, including, but not limited 5 to, business leaders in Florida who have had previous business 6 experience in Cuba. The plan may include recommendations for 7 legislative action necessary to implement the strategic plan. The plan must be submitted to the Governor and Legislature 8 9 before January 1, 1999. Section 28. Subsection (9) is added to section 10 14.2015, Florida Statutes, to read: 11 12 14.2015 Office of Tourism, Trade, and Economic 13 Development; creation; powers and duties .--14 (9) The Office of Tourism, Trade, and Economic Development shall ensure the prompt disbursement of funds when 15 responsible for the disbursement of funds. When such funds 16 17 have not been disbursed on or before legislatively or contractually prescribed disbursement dates, or within 30 days 18 of the beginning of the state fiscal year, whichever is 19 20 applicable, the Office of Tourism, Trade, and Economic Development shall notify the President of the Senate and the 21 22 Speaker of the House of Representatives of the fact that such 23 funds have not been disbursed, along with a brief description of the reasons for the delay in disbursement. At the end of 24 each succeeding 30 day period that such funds remain 25 26 undisbursed, the Office of Tourism, Trade, and Economic 27 Development shall provide a supplemental report to the President of the Senate and the Speaker of the House of 28 29 Representatives with a brief description of the reasons for the continued delay in disbursement. 30 31 65

Section 29. Section 15.18, Florida Statutes, is 1 2 amended to read: 15.18 International and cultural relations.--The 3 4 Divisions of Cultural Affairs, Historical Resources, and Library and Information Services of the Department of State 5 6 promote programs having substantial cultural, artistic, and 7 indirect economic significance that emphasize American 8 creativity. The Secretary of State, as the head administrator 9 of these divisions, shall hereafter be known as "Florida's Chief Cultural Officer." As this officer, the Secretary of 10 State is encouraged to initiate and develop relationships 11 12 between the state and foreign cultural officers, their representatives, and other foreign governmental officials in 13 14 order to promote Florida as the center of American creativity. The Secretary of State shall coordinate international 15 activities pursuant to this section with Enterprise Florida, 16 17 Inc., and any other organization the secretary deems appropriate the Florida International Affairs Commission. For 18 19 the accomplishment of this purpose, the Secretary of State shall have the power and authority to: 20 21 (1) Disseminate any information pertaining to the 22 State of Florida which promotes the state's cultural assets. 23 (2) Plan and carry out activities designed to cause 24 improved cultural and governmental programs and exchanges with 25 foreign countries. 26 (3) Plan and implement cultural and social activities 27 for visiting foreign heads of state, diplomats, dignitaries, 28 and exchange groups. 29 Encourage and cooperate with other public and (4) private organizations or groups in their efforts to promote 30 the cultural advantages of Florida. 31 66

(5) Establish and maintain the list prescribed in s. 1 2 55.605(2)(g), relating to recognition of foreign money 3 judgments. 4 (6) (5) Serve as the liaison with all foreign consular 5 and ambassadorial corps, as well as international 6 organizations, that are consistent with the purposes of this 7 section. 8 (7) (6) Provide, arrange, and make expenditures for the 9 achievement of any or all of the purposes specified in this section. 10 (8) (7) Notwithstanding the provisions of part I of 11 12 chapter 287, promulgate rules for entering into contracts which are primarily for promotional services and events, which 13 14 may include commodities involving a service. Such rules shall 15 include the authority to negotiate costs with the offerors of such services and commodities who have been determined to be 16 17 qualified on the basis of technical merit, creative ability, and professional competency. The rules shall only apply to the 18 19 expenditure of funds donated for promotional services and events. Expenditures of appropriated funds shall be made only 20 in accordance with part I of chapter 287. 21 Section 30. Subsections (1) and (6) of section 55.604, 22 23 Florida Statutes, are amended to read: 55.604 Recognition and enforcement.--Except as 24 25 provided in s. 55.605, a foreign judgment meeting the 26 requirements of s. 55.603 is conclusive between the parties to the extent that it grants or denies recovery of a sum of 27 money. Procedures for recognition and enforceability of a 28 29 foreign judgment shall be as follows: (1) The foreign judgment shall be filed with the 30 Department of State and the clerk of the court and recorded in 31 67 CODING: Words stricken are deletions; words underlined are additions.

the public records in the county or counties where enforcement 1 2 is sought. The filing with the Department of State shall not 3 create a lien on any property. 4 (a) At the time of the recording of a foreign 5 judgment, the judgment creditor shall make and record with the 6 clerk of the circuit court an affidavit setting forth the 7 name, social security number, if known, and last known 8 post-office address of the judgment debtor and of the judgment 9 creditor. 10 (b) Promptly upon the recording of the foreign judgment and the affidavit, the clerk shall mail notice of the 11 12 recording of the foreign judgment, by registered mail with return receipt requested, to the judgment debtor at the 13 14 address given in the affidavit and shall make a note of the 15 mailing in the docket. The notice shall include the name and address of the judgment creditor and of the judgment 16 17 creditor's attorney, if any, in this state. In addition, the judgment creditor may mail a notice of the recording of the 18 19 judgment to the judgment debtor and may record proof of mailing with the clerk. The failure of the clerk to mail 20 notice of recording will not affect the enforcement 21 22 proceedings if proof of mailing by the judgment creditor has 23 been recorded. 24 (6) Once an order recognizing the foreign judgment has been entered by a court of this state, the order and a copy of 25 26 the judgment shall be filed with the Department of State and 27 may be recorded in any other county of this state without further notice or proceedings, and shall be enforceable in the 28 29 same manner as the judgment of a court of this state. Section 31. Paragraph (g) of subsection (2) of section 30 55.605, Florida Statutes, is amended to read: 31 68

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55.605 Grounds for nonrecognition.--1 2 (2) A foreign judgment need not be recognized if: 3 (g) The foreign jurisdiction where judgment was 4 rendered would not give recognition to a similar judgment 5 rendered in this state. For purposes of this paragraph, the 6 Secretary of State shall establish and maintain a list of 7 foreign jurisdictions where the condition specified in this 8 paragraph has been found to apply. 9 Section 32. Section 5. Section 257.34, Florida 10 Statutes, is created to read: 257.34 Florida State International Archive and 11 12 Repository.--13 (1) There is created within the Division of Library 14 and Information Services of the Department of State the 15 Florida International Archive and Repository for the 16 preservation of those public records, as defined in s. 17 119.011(1), manuscripts, international judgements involving disputes between domestic and foreign businesses, and all 18 19 other public matters the department or the Florida Council of 20 International Development deems relevant to international issues. It is the duty and responsibility of the division to: 21 (a) Organize and administer the Florida State 22 23 International Archive and Repository; Preserve and administer such records as shall be 24 (b) 25 transferred to its custody; accept, arrange, and preserve 26 them, according to approved archival and repository practices; 27 and permit them, at reasonable times and under the supervision of the division, to be inspected, examined, and copied. All 28 29 public records transferred to the custody of the division 30 shall be subject to the provisions of s. 119.07(1). 31 69

1	(c) Assist the records and information management
2	program in the determination of retention values for records;
3	(d) Cooperate with and assist insofar as practicable
4	state institutions, departments, agencies, counties,
5	municipalities, and individuals engaged in international
6	related activities;
7	(e) Provide a public research room where, under rules
8	established by the division, the materials in the
9	international archive and repository may be studied;
10	(f) Conduct, promote, and encourage research in
11	international trade, government, and culture and maintain a
12	program of information, assistance, coordination, and guidance
13	for public officials, educational institutions, libraries, the
14	scholarly community, and the general public engaged in such
15	research;
16	(g) Cooperate with and, insofar as practicable, assist
17	agencies, libraries, institutions, and individuals in projects
18	designed to promote international related issues and preserve
19	original materials relating to international related issues;
20	and
21	(h) Assist and cooperate with the records and
22	information management program in the training and information
23	program described in s. 257.36(1)(g).
24	(2) Any agency is authorized and empowered to turn
25	over to the division any record no longer in current official
26	use. The division, in its discretion, is authorized to accept
27	such record and, having done so, shall provide for its
28	administration and preservation as herein provided and, upon
29	acceptance, shall be considered the legal custodian of such
30	record. The division is empowered to direct and effect the
31	transfer to the archives of any records that are determined by
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the division to have such historical or other value to warrant 1 their continued preservation or protection, unless the head of 2 3 the agency which has custody of the records certifies in 4 writing to the division that the records shall be retained in 5 the agency's custody for use in the conduct of the regular 6 current business of the agency. 7 (3) Title to any record transferred to the Florida 8 State International Archive and Repository, as authorized in 9 this chapter, shall be vested in the division. (4) The division shall make certified copies under 10 seal of any record transferred to it upon the application of 11 12 any person, and said certificates shall have the same force 13 and effect as if made by the agency from which the record was 14 received. The division may charge a fee for this service based 15 upon the cost of service. (5) The division may establish and maintain a schedule 16 17 of fees for services which shall include, but not be limited to, restoration of materials, storage of materials, special 18 19 research services, and publications. 20 (6) The division shall establish and maintain a mechanism by which the information contained within the 21 Florida State International Archive and Repository may be 22 23 accessed by computer via the World Wide Web. In doing so, the 24 division shall take whatever measures it deems appropriate to insure the validity, quality and safety of the information 25 26 being accessed. The division shall promulgate such rules as are 27 (7) necessary to implement the provisions of this section. 28 29 (8) The Florida Council of International Development may select materials for inclusion in the Florida State 30 International Archive and Repository and shall be consulted 31 71

1	closely by the division in all matters relating to its
2	establishment and maintenance.
3	Section 33. Present subsections (3), (4), and (5) of
4	section 288.012, Florida Statutes, are redesignated as
5	subsections (4), (5), and (6), respectively, and a new
6	subsection (3) is added to that section to read:
7	288.012 State of Florida foreign officesThe
8	Legislature finds that the expansion of international trade
9	and tourism is vital to the overall health and growth of the
10	economy of this state. This expansion is hampered by the lack
11	of technical and business assistance, financial assistance,
12	and information services for businesses in this state. The
13	Legislature finds that these businesses could be assisted by
14	providing these services at State of Florida foreign offices.
15	The Legislature further finds that the accessibility and
16	provision of services at these offices can be enhanced through
17	cooperative agreements or strategic alliances between state
18	entities, local entities, foreign entities, and private
19	businesses.
20	(3) By October 1 of each year, each foreign office
21	shall submit to the Office of Tourism, Trade, and Economic
22	Development a complete and detailed report on its activities
23	and accomplishments during the preceding fiscal year. In a
24	format provided by Enterprise Florida, Inc., the report must
25	set forth information on:
26	(a) The number of Florida companies assisted.
27	(b) The number of inquiries received about investment
28	opportunities in this state.
29	(c) The number of trade leads generated.
30	(d) The number of investment projects announced.
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The estimated U.S. dollar value of sales 1 (e) 2 confirmations. 3 The number of representation agreements. (f) 4 (g) The number of company consultations. 5 (h) Barriers or other issues affecting the effective 6 operation of the office. 7 (i) Changes in office operations which are planned for 8 the current fiscal year. 9 (j) Marketing activities conducted. (k) Strategic alliances formed with organizations in 10 the country in which the office is located. 11 12 (1) Activities conducted with other Florida foreign 13 offices. 14 (m) Any other information that the office believes 15 would contribute to an understanding of its activities. Section 34. Subsection (9) of section 288.8175, 16 17 Florida Statutes, is amended to read: 18 288.8175 Linkage institutes between postsecondary 19 institutions in this state and foreign countries.--20 (9) The Department of Education shall review and make 21 linkage-institute budget requests to the Governor and the 22 Legislature. State appropriations for institutes created under 23 this section must be made by a single lump-sum line item to the department, which must apportion the funds among the 24 various institutes in accordance with criteria established by 25 26 the department. The linkage institutes shall be eligible to 27 apply on a competitive basis to the Office of Tourism, Trade, and Economic Development for the Targeted Market Pilot Project 28 29 Grants Program as defined in s. 14.2015, designed to improve short and long term international business opportunities for 30 31 Florida businesses.

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Section 35. Section 288.9530, Florida Statutes, is 1 2 created to read: 3 288.9530 The Florida Business Expansion Corporation .--4 (1) The Florida Business Expansion Corporation is hereby created as a corporation not-for-profit, to be 5 6 incorporated under the provisions of chapter 617. The 7 corporation is organized on a nonstock basis. The corporation 8 shall provide business expansion assistance to businesses in 9 this state having job growth or emerging technology potential and fewer than 500 employees. The primary purpose of the 10 corporation shall be to assist such Florida businesses to grow 11 12 through the development of cross-border transactions which lead to increased revenues, cost reductions, sales or 13 14 investments for Florida businesses. For purposes of this Act, 15 'cross-border transactions" shall be defined as the formation of joint venture, strategic alliance, investment, technology 16 17 transfer or licensing, co-development, or other commercial relationships between Florida businesses and non-Florida 18 19 entities. In providing its services, the corporation shall 20 seek to recover its costs and expenditures of state funds via 21 fee, equity participation, or any other form of revenue generation or recovery, and to achieve the self-sufficiency of 22 23 its operations. It is the intent of the Legislature that the corporation achieve self-sufficiency within three years of its 24 25 establishment. For the purposes of this section, the term 26 "self-sufficiency" shall mean that the annual expenses of operation of the corporation shall be less than or equal to 27 the total value of the compensation derived including fee, 28 29 equity participation, or any other form of revenue generation or recovery from the operations of the corporation by June 30, 30 31 2001. 74

(2) The corporation is intended to compliment, rather 1 2 than duplicate, the services and programs of Enterprise 3 Florida, Inc., the Florida Export Finance Corporation, and 4 other existing economic development entities. The corporation 5 programs are to serve small to mid-sized Florida firms in 6 conducting transactions with entities located in other states 7 and nations. 8 Section 36. Section 288.9531, Florida Statutes, is 9 created to read: 288.9531 Powers and Duties of the Corporation .--10 (1) In addition to all of the statutory powers of 11 Florida not-for-profit corporations, the corporation shall 12 13 have the power and duty to: 14 (a) Perform analyses of opportunities to Florida businesses from the formation of stronger and numerous 15 16 commercial relationships through cross-border transactions; 17 (b) Locate Florida businesses which are strong 18 candidates for business expansion and match such businesses 19 with joint venture or strategic alliance partners, sources of 20 investment capital, or purchasers or licensees of technology; 21 (c) Prepare selected Florida firms to achieve business expansion through preparation of business plans and marketing 22 23 materials, arranging participation in major domestic and international events targeted towards industry participants 24 25 and investors, and placement of articles in business press and 26 trade publications; (d) Counsel Florida businesses in the development and 27 28 execution of cross-border transactions; 29 (e) Develop, in conjunction with target businesses, 30 criteria for evaluation of potential cross-border transactions 31 or strategic partners; 75

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1	(f) Provide listings of strategic partners which meet
2	agreed-upon criteria;
3	(g) Develop negotiating strategies and marketing
4	materials designed to address the concerns of potential
5	strategic partners;
6	(h) Approach and initiate discussions with potential
7	strategic partners and investors;
8	(i) Present Florida small and medium-sized firms to
9	potential strategic partners and investors;
10	(j) Identify and, in conjunction with associated
11	professionals, provide guidance on critical business and legal
12	issues associated with proposed transactions, including issues
13	relating to transfers of assets, ownership of intellectual
14	property, tax planning, and other relevant matters;
15	(k) Assist in the negotiation of pricing and terms of
16	participation of the parties;
17	(1) Close cross-border transactions on behalf of
18	Florida small and medium-sized firms, and manage outside
19	professionals in the closing of the transaction;
20	(m) Handle issues that arise after closing to ensure
21	continued success of the transaction; and
22	(n) Charge fees, in amounts to be determined by the
23	board, to defray the operating costs of its programs.
24	(2) On or before December 31, 1998, the corporation
25	shall submit to the Office of Tourism, Trade, and Economic
26	Development a business plan providing further specifics of its
27	operations, including, but not limited to, the following:
28	(a) Specific goals and outcomes to be achieved by the
29	corporation in the accomplishment of its statutory duties;
30	(b) Types of specific assistance to be rendered to
31	Florida businesses, including detailed descriptions of the
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specific steps required to provide each type of assistance, 1 2 and the projected costs of such assistance; and 3 (c) Specific provisions for the self-sufficient 4 operation of the corporation prior to July 1, 2001, including 5 specific projections of the compensation anticipated from 6 generation of successful cross-border transactions. 7 (d) A description of the manner in which the 8 corporation will interact with existing state-sponsored 9 economic development entities. (3) The business plan and the data upon which it is 10 based shall constitute a public record and shall be 11 12 distributed in a manner which will provide maximum benefit to 13 Florida businesses. 14 Section 37. Section 288.9532, Florida Statutes, is 15 created to read: 288.9532 Board of directors.--16 17 (1) The corporation shall have an initial board of 18 directors consisting of the following persons: 19 (a) The President of Enterprise Florida, Inc., or his 20 designee; 21 (b) The Comptroller or his designee; (c) The Commissioner of Insurance or his designee; 22 23 The chair of the Florida Black Business Investment (d) 24 Board or his designee; 25 (e) The chair of the Florida Export Finance 26 Corporation or his designee; and The chair of the Florida First Capital Finance 27 (f) 28 corporation or his designee. 29 (2) Notwithstanding the provisions of subsection (1), 30 the board of directors may by resolution appoint to the board up to ten at-large members from the private sector, each of 31 77

whom shall serve a 2-year term. Minority and gender 1 2 representation shall be considered when making at-large 3 appointments to the board. At-large members shall have the 4 powers and duties of other members of the board. An at-large 5 member is eligible for reappointment, but may not vote on his 6 or her own reappointment. 7 (3) The board shall ensure that its composition is 8 reflective of the diversity of Florida's business community, 9 and to the greatest degree possible shall include, but not be limited to, individuals representing small and medium-sized 10 businesses, minority businesses, universities and other 11 12 institutions of higher education, and international and 13 domestic economic development organizations. A majority of 14 at-large members of the board shall have significant 15 experience in international business, with expertise in the areas of trade, transportation, finance, law, or 16 17 manufacturing. (4) Members of the board of directors shall serve 18 19 without compensation, but members, the president, and staff 20 may be reimbursed for all reasonable, necessary, and actual 21 expenses, as determined by the board of directors. (5) A majority of currently serving members of the 22 23 board shall constitute a quorum for purposes of all business 24 of the board. 25 Section 38. Section 288.9533, Florida Statutes, is 26 created to read: 27 288.9533 Powers and Duties of the Board of 28 Directors.--The board shall: 29 (1) Prior to the expenditure of funds from the Florida Business Expansion account, adopt bylaws and internal 30 31 procedures which are necessary to carry out the 78

responsibilities of the corporation. The articles and bylaws 1 2 of the corporation shall be reviewed and approved by the 3 Office of Tourism, Trade, and Economic Development prior to 4 final adoption by the board; 5 (2) Hold regularly scheduled meetings, at least 6 quarterly, in order to carry out the objectives and duties of 7 the board; 8 (3) Develop a streamlined application and review 9 process; 10 (4) Adopt rules and policies, including application and award criteria, regarding eligibility of businesses to 11 12 receive assistance from the corporation. Such rules and policies shall include, but not be limited to, the 13 14 requirements that the target businesses: 15 (a) Shall have substantial operations in Florida; (b) Shall have products, business or technology in 16 17 existence at the time of application; 18 (c) Shall have proven management; 19 (d) Shall be in a stage of business which is favorable 20 to expansion of the business into international markets; 21 (e) Shall have products or technologies which have a substantial potential for beneficial effect on business 22 23 expansion, business revenue or employment in Florida; and (f) Shall have products or technologies which are 24 25 potential technology or market leaders with substantial 26 commercial potential in international markets. (5) Proposed awards of assistance shall be reviewed 27 and approved at meetings of the board. The board shall give 28 29 the highest priority to activities that offer the greatest 30 opportunity for economic development impact and cost recovery. 31 79

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1 Section 39. Chapter 288.9534, Florida Statutes, is 2 created to read: 3 288.9534 Management of the Corporation .--4 (1) The activities of the corporation shall be administered under a multiyear contract with a private sector 5 6 entity selected by the board no later than September 1, 1998. 7 Such company shall have responsibility for performance of all 8 statutory duties of the corporation, under the control and 9 supervision of the board. Potential management companies shall: 10 (a) Have existing operations in Florida, and provide 11 12 Florida-resident personnel to perform services under the 13 contract; 14 (b) Have an established record of success in the creation of cross-border transactions, and at least ten years 15 of operational experience in such business; 16 17 (c) Have staff with substantial financial and 18 international affairs experience; 19 (d) Have international offices; 20 (e) Commit to a cash match expenditure of ten percent 21 of the amount of the state contract issued pursuant to this 22 section, with such cash to be provided from the capital of the 23 contractor and expended directly in the pursuit of the statutory purposes of the corporation; and 24 25 (f) Have substantial experience in as many of the 26 following areas as possible: 1. Arrangement of cross-border transactions; 27 28 2. Development and implementation of market entry 29 strategies for business expansion; 30 3. Preparation of market analyses and strategic plans; 31 and 80

1	4. Work with foreign and domestic financial
2	institutions, highly regulated industries and foreign
3	governments.
4	(2) The company selected pursuant to this subsection
5	shall provide personnel to serve as officers of the
б	corporation who shall perform on behalf of the corporation all
7	of the customary functions of the offices they occupy.
8	(3) The board shall provide by contract for division
9	with the management company of total compensation derived from
10	the operations of the corporation. Such division shall be made
11	quarterly, and shall involve the total compensation of the
12	corporation which are in excess of the expenses of the
13	corporation for that quarter.
14	(4) Prior to securing management services for the
15	corporation, staffing of the corporation shall be provided by
16	the Office of Tourism, Trade, and Economic Development, which
17	shall provide to the board by August 7, 1998, a list of
18	candidates qualified and desiring to perform the duties of the
19	management company specified in this section. The Office of
20	Tourism, Trade, and Economic Development shall also have
21	responsibility for the establishment of performance measures
22	and requirements which provide for the performance of the
23	statutory duties of the corporation, as well as the following:
24	(a) Specific outcomes from the performance of the
25	management company, as well as timetables for the
26	accomplishment of such outcomes;
27	(b) Requirements relating to the handling of state
28	funds and providing for third party audit and financial review
29	of the operations of the corporation;
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1 (c) Reversion to the state of all assets of the 2 corporation in the event of cessation of operations of the 3 corporation; and 4 (d) Termination of the management company in the event of its failure to perform the duties or deliver the outcomes 5 6 provided in the management contract. 7 Section 40. Section 288.9535, Florida Statutes, is 8 created to read: 9 288.9535 Florida Business Expansion Account.--(1) The board shall create the Florida Business 10 Expansion account for the purpose of receiving state, federal, 11 12 and private financial resources, and the return from employment of those resources, and for the purposes of the 13 14 corporation. The account shall be under the exclusive control 15 of the board. (2) Resources in the account shall be allocated for 16 17 operating expenses of the corporation and for other statutorily authorized purposes, including costs of research, 18 19 provision of business assistance to targeted businesses, and 20 other costs. 21 (3) Appropriations for the corporation shall be 22 deposited into the account. 23 (4) The board may establish the account and any sub-accounts necessary and convenient for the operation of the 24 25 corporation with state or federally chartered financial 26 institutions in this state and may invest the assets of the 27 account in permissible securities. 28 (5) At all times, the board shall attempt to maximize 29 the returns on funds in the account. 30 31 82 CODING: Words stricken are deletions; words underlined are additions.

1	(6) All revenues received from the operations of the
2	corporation shall be redeposited in the account to be used to
3	promote the statutory purposes of the corporation.
4	(7) Under no circumstances shall the credit of the
5	state be pledged by or on behalf of the corporation, other
б	than funds appropriated by law to the account, nor shall the
7	state be liable or obligated in any way for claims on the
8	account or against the corporation.
9	(8) Pursuant to s. 216.351, the amount of any moneys
10	appropriated to the account which are unused at the end of the
11	fiscal year shall not be subject to reversion under s.
12	216.301. All moneys in the account are continuously
13	appropriated to the account and may be used for the purposes
14	specified in this section. The Office of Tourism, Trade, and
15	Economic Development shall ensure that all funds in the
16	account shall revert to the state in the event that the
17	corporation is dissolved, ceases operations, or upon the
18	evaluation of the board that such services cannot be provided
19	on a cost-recovery basis. Such a determination shall be made
20	only after an initial period of program setup and market
21	research of at least one year.
22	Section 41. Section 288.9536, Florida Statutes, is
23	created to read:
24	288.9536 Reporting and Review
25	(1) By September 1, 1999, the corporation in
26	cooperation with the Office of Program Policy Analysis and
27	Government Accountability shall develop a research design,
28	including goals and measurable objectives for the corporation,
29	which will provide the Legislature with a quantitative
30	evaluation of the corporation. The corporation shall utilize
31	the monitoring mechanisms and reports developed in the designs
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and provide these reports to the Governor, the President of 1 2 the Senate, the Speaker of the House of Representatives, and 3 the Office of Program Policy Analysis and Government 4 Accountability. 5 (2) On January 31, 2000, and on January 31 of each 6 succeeding year, the corporation shall prepare a report on the 7 financial status of the corporation and the account and shall 8 submit a copy of the report to the Governor, the President of 9 the Senate, the Speaker of the House of Representatives, and the President of Enterprise Florida, Inc. The report shall 10 specify the assets and liabilities of the account within the 11 12 current fiscal year and shall include a list of the businesses 13 assisted, the benefits obtained by each business assisted, 14 including, but not limited to, increased revenues, cost 15 reductions, sales or investment which have been realized by such businesses. 16 17 (3) Prior to the 2001 regular session of the Legislature, the Office of Program Policy Analysis and 18 19 Government Accountability shall perform a review and 20 evaluation of the corporation using the research design promulgated pursuant to this section. The report shall review 21 and comment on the operations and accomplishments of the 22 23 corporation. A report of the findings and recommendations of 24 the Office of Program Policy Analysis and Government Accountability shall be submitted to the President of the 25 26 Senate and the Speaker of the House of Representatives prior 27 to the 2001 regular session. Section 42. Part IV of chapter 721, Florida Statutes, 28 29 consisting of sections 721.96, 721.97, and 721.98, is created to read: 30 31 84

1	721.96 PurposeThe purpose of this part is to
2	provide for the appointment of commissioners of deeds to take
3	acknowledgments, proofs of execution and oaths outside the
4	United States in connection with the execution of any deed,
5	mortgage, deed of trust, contract, power of attorney, or any
6	other agreement, instrument or writing concerning, relating
7	to, or to be used or recorded in connection with a timeshare
8	estate, timeshare license, any property subject to a timeshare
9	plan, or the operation of a timeshare plan located within this
10	state.
11	721.97 Timeshare Commissioner of Deeds
12	(1) The Governor may appoint commissioners of deeds to
13	take acknowledgments, proofs of execution or oaths in any
14	foreign country. The term of office shall be for four years.
15	Commissioners of deeds shall have authority to take
16	acknowledgments, proofs of execution and oaths in connection
17	with the execution of any deed, mortgage, deed of trust,
18	contract, power of attorney, or any other writing to be used
19	or recorded in connection with a timeshare estate, timeshare
20	license, any property subject to a timeshare plan, or the
21	operation of a timeshare plan located within this state;
22	provided such instrument or writing is executed outside the
23	United States. Such acknowledgments, proofs of execution and
24	oaths must be taken or made in the manner directed by the laws
25	of this state, including, but not limited to, s. 117.05(4),
26	(5)(a) and (6), and certified by a commissioner of deeds. The
27	certification shall be endorsed on or annexed to the
28	instrument or writing aforesaid and has the same effect as if
29	made or taken by a notary public licensed in this state.
30	(2) Any person seeking to be appointed a commission of
31	deeds shall take and subscribe an oath, before a notary public
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in this state or any other state, or a person authorized to 1 take oaths in another country, to well and faithfully execute 2 3 and perform the duties of such commissioner of deeds. The oath 4 shall be filed with the Department of State prior to the 5 person being commissioned. 6 (3) Official acts performed by any previously 7 appointed commissioners of deeds between May 30, 1997, and the 8 effective date of this part, are declared valid as though such 9 official acts were performed in accordance with and under the 10 authority of this part. 721.98 Powers of the division.--The division has no 11 12 duty or authority to regulate, enforce, or ensure compliance 13 with any provision of this part. 14 Section 43. Subject to an appropriation in the General 15 Appropriations Act, the Office of Tourism, Trade, and Economic 16 Development is authorized to contract with Enterprise Florida, 17 Inc., for the award of Inner City Redevelopment Assistance Grants in connection with the urban initiative of Enterprise 18 19 Florida, Inc. Such grants may only be used to fund economic 20 development in areas that meet or exceed the criteria for 21 areas eligible under the Urban High-Crime Area Job Tax Credit Program pursuant to section 212.097, Florida Statutes. 22 23 Section 44. Subsection (18) of section 212.097, Florida Statutes, is amended to read: 24 212.097 Urban High-Crime Area Job Tax Credit 25 26 Program.--(18) Applications for credit under this section may be 27 submitted on or after January 1, 1999. Prior to January 1, 28 29 2000, the Legislature may review all areas designated by local 30 government and approved by the Office of Tourism, Trade, and Economic Development for use of the tax credit. If the 31 86

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1	Legislature determines that any local government application
2	has been submitted which fails to include the highest crime
3	areas in the county or city, based upon the criteria
4	established in this section, the unit of local government
5	which has applied for the tax credit must reimburse the state
6	in an amount equal to the credit claimed by businesses in the
7	affected jurisdiction.
8	Section 45. This act shall take effect July 1, 1998.
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COD	ING: Words stricken are deletions; words <u>underlined</u> are additions.