1	A bill to be entitled
2	An act relating to state procurement; amending
3	s. 287.094, F.S.; revising provisions relating
4	to minority business enterprise programs;
5	providing for revoking the certification of
б	certain minority businesses under certain
7	circumstances; providing exceptions;
8	prohibiting agencies from denying contractors,
9	firms, or individuals an opportunity to compete
10	in public procurement of commodities and
11	services under certain circumstances; providing
12	for filing of certain complaints; providing
13	procedures and requirements; providing a
14	penalty for certain discrimination; amending s.
15	287.0943, F.S.; requiring the Office of
16	Supplier Diversity to accept certain businesses
17	as certified minority businesses for certain
18	purposes under certain circumstances; revising
19	the appointment criteria for the Minority
20	Business Certification Task Force; revising
21	criteria for certification of minority business
22	enterprises; requiring businesses to comply
23	with state licensing requirements for certain
24	certification; providing for review or audit of
25	certain businesses under certain circumstances;
26	providing for random reviews or audits of
27	certain business by the Office of Supplier
28	Diversity; authorizing the Auditor General to
29	review or audit certain minority businesses for
30	certain purposes; transferring the Minority
31	Business Advocacy and Assistance Office from

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1	the Department of Labor and Employment Security
2	to the Department of Management Services and
3	renaming the office as the Office of Supplier
4	Diversity; amending s. 287.09451, F.S., to
5	conform to such transfer and renaming; amending
б	s. 288.703, F.S.; revising certain definitions;
7	creating s. 287.134, F.S.; providing
8	definitions; prohibiting certain entities or
9	affiliates from bidding on certain contracts;
10	prohibiting public entities from accepting
11	certain bids from, awarding certain contracts
12	to, or transacting business with certain
13	entities; requiring invitations to bid,
14	requests for proposals, and certain written
15	contracts to contain notice of provisions;
16	providing requirements, procedures, and
17	limitations for determinations of
18	discrimination by certain entities; providing
19	for notice and administrative hearings;
20	providing for nonapplication to certain
21	activities; amending ss. 17.11, 255.102,
22	287.012, 287.042, 287.057, and 287.9431, F.S.,
23	to conform; providing an effective date.
24	
25	Be It Enacted by the Legislature of the State of Florida:
26	
27	Section 1. Section 287.094, Florida Statutes, is
28	amended to read:
29	287.094 Minority business enterprise programs; penalty
30	for discrimination and false representation
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1	(1) It is unlawful for any individual to falsely claim
2	to be represent any entity as a minority business enterprise
3	for purposes of qualifying for certification with any
4	governmental certifying organization as a minority business
5	enterprise in order to participate under a program of a state
6	agency which is designed to assist certified minority business
7	enterprises in the receipt of contracts with the agency for
8	the provision of goods or services. The certification of any
9	contractor, firm, or individual obtained by such false
10	representation shall be permanently revoked and the entity
11	shall be barred from doing business with state government for
12	a period of 36 months. Any person who violates this section is
13	guilty of a felony of the second degree, punishable as
14	provided in s. 775.082, s. 775.083, or s. 775.084.
15	(2) Any contractor, firm, or individual which falsely
16	represents to an agency or to a contractor, pursuant to a
17	state contract, that it is a certified minority business
18	enterprise or which represents that it will use the services
19	or commodities of a certified minority business enterprise and
20	subsequently does not do so shall be in breach of contract.
21	Upon determination that a breach has occurred, all payments
22	under the contract may be immediately suspended. The
23	contractor or firm may show that it attempted through
24	reasonable and objective means and in good faith to comply
25	with the terms of the contract relating to minority business
26	enterprises but was unable to comply. If the agency determines
27	that the contractor or firm did not act in good faith, all
28	amounts paid to the contractor or firm under the state
29	contract intended for expenditure with the certified minority
30	business enterprises shall be forfeited and recoverable by the
31	Department of Legal Affairs. In addition, the contract may be

rescinded and the agency may return all goods received and 1 recover all amounts paid under the contract. 2 (3) Any No contractor, firm, or individual shall be 3 4 barred from doing business with state government for a period 5 of 36 months, and shall be permanently disqualified from doing 6 business with state government as a certified minority 7 business enterprise, if qualified for 36 months to bid on 8 contracts or negotiate for the rendering of professional 9 services pursuant to s. 287.055 awarded by an agency after the 10 office determines that the contractor, firm, or individual has falsely represented that it is a certified minority business 11 enterprise, or the office has determined that the contractor, 12 firm, or individual has not acted in good faith to fulfill the 13 14 terms of a contract calling for it to use the services or commodities of a certified minority business enterprise. If 15 the Department of Legal Affairs, agency final order, or a 16 17 court of law determines or a court of law adjudges that a person was involved in a violation of this section, knew about 18 such violation, or collaborated with a contractor or firm in 19 such violation, the person, or any contractor or firm the 20 person is employed by or affiliated with, shall be barred from 21 doing business with state government for a period of at least 22 23 36 months shall not be a qualified vendor for the state for at least 36 months to bid on contracts or negotiate for the 24 25 rendering of professional services pursuant to s. 287.055 26 awarded by an agency after such determination is made. 27 (4) No agency shall deny any contractor, firm, or 28 individual a fair opportunity to compete in the public 29 procurement of commodities and services based on race, 30 national origin, gender, religion, or physical disability, which for purposes of this subsection constitutes prohibited 31 4

discrimination. Complaints alleging prohibited discrimination 1 2 by an agency in its public procurement may be filed with the 3 Office of Supplier Diversity within 60 days after the facts 4 giving rise to the complaint are known, or reasonably should 5 have been discovered. Any complaint shall be filed in 6 writing, and must set forth the specific facts giving rise to 7 the claim of prohibited discrimination. The Office of 8 Supplier Diversity shall, within 10 days, refer the complaint 9 to the Inspector General for the agency that is the subject of the complaint, who shall coordinate a prompt investigation and 10 issue written findings of fact. These findings shall be 11 12 reviewed by the Chief Inspector General or his or her designee, who is authorized to conduct any further 13 14 investigation deemed necessary or appropriate. Upon a final determination that an agency has abused its discretion by 15 engaging in prohibited discrimination, the Chief Inspector 16 17 General shall refer any state employee determined to have participated in the prohibited discrimination for disciplinary 18 19 action in accordance with Chapter 60K(9), Florida 20 Administrative Code, and subsequently enacted rules, up to and 21 including termination. (5) (4) The owner of a minority business enterprise 22 that has been found guilty under subsection (1) or subsection 23 (3) shall not attempt to circumvent this section by creating a 24 new business entity for the purposes of attempting to transact 25 26 business in this state corporate structure. Section 2. Section 287.0943, Florida Statutes, is 27 amended to read: 28 29 287.0943 Certification of minority business 30 enterprises.--31 5

1 (1) A business certified by any local governmental 2 jurisdiction or organization shall be accepted by the 3 Department of Management Services, Office of Supplier 4 Diversity, as a certified minority business enterprise for 5 purposes of doing business with state government when the 6 Office of Supplier Diversity determines that the state's 7 minority business enterprise certification criteria are 8 applied in the local certification process. 9 (2)(1)(a) The office is hereby directed to convene a "Minority Business Certification Task Force." The task force 10 shall meet as often as necessary, but no less frequently than 11 12 annually. (b) The task force shall be regionally balanced and 13 14 comprised of officials representing the department, counties, municipalities, school boards, special districts, and other 15 16 political subdivisions of the state who administer programs to 17 assist minority businesses in procurement or development in government-sponsored programs. The following organizations may 18 19 appoint two members each of the task force who fit the 20 description above: 21 1. The Florida League of Cities, Inc. 2. The Florida Association of Counties. 22 3. The Florida School Boards Association, Inc. 23 4. The Association of Special Districts. 24 25 5. The Florida Association of Minority Business 26 Enterprise Officials. The Florida Association of Government Purchasing 27 6. Officials. 28 29 30 In addition, the Minority Business Advocacy and Assistance Office of Supplier Diversity shall appoint seven members 31 6 CODING: Words stricken are deletions; words underlined are additions.

consisting of three representatives of minority business 1 enterprises, one of whom should be a woman business owner, two 2 3 officials of the office, and two at-large members to ensure 4 balance regional, gender, racial, and ethnic balance among the 5 groups specified in s. 288.703(3). The chairperson of the 6 Legislative Committee on Intergovernmental Relations or a 7 designee shall be a member of the task force, ex officio. A quorum shall consist of one-third of the current members, and 8 9 the task force may take action by majority vote. Any vacancy may only be filled by the organization or agency originally 10 authorized to appoint the position. 11 12 (c) The purpose of the task force will be to propose uniform criteria and procedures by which participating 13 14 entities and organizations can qualify businesses to 15 participate in procurement or contracting programs as certified minority business enterprises in accordance with the 16 17 certification criteria established by law. 18 (d) A final list of the criteria and procedures 19 proposed by the task force shall be considered by the 20 secretary. The task force may seek technical assistance from qualified providers of technical, business, and managerial 21 expertise to ensure the reliability of the certification 22 23 criteria developed. (e) In assessing the status of ownership and control, 24 25 certification criteria shall, at a minimum: 26 1. Link ownership by a minority person, as defined in 27 s. 288.703(3), or as dictated by the legal obligations of a 28 certifying organization, to day-to-day control and financial 29 risk by the qualifying minority owner, and to demonstrated expertise or licensure licensure of a minority owner in any 30 trade or profession that the minority business enterprise will 31 7 CODING: Words stricken are deletions; words underlined are additions.

offer to the state when certified; however, the minority 1 licenseholder need not be the controlling owner of the 2 3 enterprise, but must hold an ownership interest. Minority 4 business enterprises presently certified by the state will not be subject to the licensure requirement until 5 years after 5 6 the effective date of this act. Businesses must comply with 7 all state licensing requirements prior to becoming certified 8 as a minority business enterprise.

9 2. If present ownership was obtained by transfer, require the minority person on whom eligibility is based to 10 have owned at least 51 percent of the applicant firm for a 11 12 minimum of 2 years, when any previous majority ownership interest in the firm was by a nonminority who is or was a 13 14 relative, former employer, or current employer of the minority 15 person on whom eligibility is based. This requirement shall 16 not apply to minority persons who are otherwise eligible who 17 take a 51-percent-or-greater interest in a firm that requires professional licensure to operate and who will be the 18 19 qualifying licenseholder for the firm when certified. A transfer made within a related immediate family group from a 20 nonminority person to a minority person in order to establish 21 ownership by a minority person shall be deemed to have been 22 23 made solely for purposes of satisfying certification criteria and shall render such ownership invalid for purposes of 24 25 qualifying for such certification if the combined total net 26 asset value of all members of such family group exceeds \$1 27 million. For purposes of this subparagraph, the term "related immediate family group" means one or more children under 16 28 29 years of age and a parent of such children or the spouse of 30 such parent residing in the same house or living unit. 31

3. Require that prospective certified minority 1 2 business enterprises be currently performing or seeking to 3 perform a useful business function. A "useful business 4 function" is defined as a business function which results in 5 the provision of materials, supplies, equipment, or services to customers other than state or local government. Acting as a 6 7 conduit to transfer funds to a nonminority business does not 8 constitute a useful business function unless it is done so in 9 a normal industry practice. As used in this section, the term "acting as a conduit" means, in part, not acting as a regular 10 dealer by making sales of material, goods, or supplies from 11 12 items bought, kept in stock, and regularly sold to the public in the usual course of business. Brokers, manufacturer's 13 14 representatives, sales representatives, and nonstocking distributors are considered as conduits that do not perform a 15 useful business function, unless normal industry practice 16 17 dictates. 18 When a business receives payments or awards (f) 19 exceeding \$100,000 in one fiscal year, a review of its 20 certification status or an audit will be conducted within 2 21 years. In addition, random reviews or audits will be conducted as deemed appropriate by the Office of Supplier 22 23 Diversity. The certification procedures should include, at a minimum, an onsite visit to inspect business operations and 24 25 verify statements included in the application, unless 26 verification can be accomplished by other methods of adequate verification or assessment of ownership and control. 27 28 (g) The certification criteria approved by the task 29 force and adopted by the Department of Management Services Labor and Employment Security shall be included in a statewide 30 and interlocal agreement as defined in s. 287.09431 and, in 31 9

1 accordance with s. 163.01, shall be executed according to the 2 terms included therein.

3 (h) The certification procedures should allow an applicant seeking certification to designate on the 4 5 application form the information the applicant considers to be 6 proprietary, confidential business information. As used in 7 this paragraph, "proprietary, confidential business 8 information" includes, but is not limited to, any information 9 that would be exempt from public inspection pursuant to the provisions of s. 119.07(3); trade secrets; internal auditing 10 controls and reports; contract costs; or other information the 11 12 disclosure of which would injure the affected party in the marketplace or otherwise violate s. 286.041. The executor in 13 14 receipt of the application shall issue written and final 15 notice of any information for which noninspection is requested but not provided for by law. 16

(i) A business that is certified under the provisions 17 of the statewide and interlocal agreement shall be deemed a 18 19 certified minority enterprise in all jurisdictions or organizations where the agreement is in effect, and that 20 business is deemed available to do business as such within any 21 such jurisdiction or with any such organization statewide. All 22 23 state agencies must accept minority business enterprises certified in accordance with the statewide and interlocal 24 agreement of s. 287.09431, and that business shall also be 25 26 deemed a "certified minority business enterprise" as defined 27 in s. 288.703. However, any governmental jurisdiction or 28 organization that administers a minority business purchasing 29 program may reserve the right to establish further certification procedures necessary to comply with federal law. 30 31

(j) The statewide and interlocal agreement shall be 1 2 guided by the terms and conditions found therein and may be 3 amended at any meeting of the task force and subsequently 4 adopted by the secretary of the Department of Management 5 Services Labor and Employment Security. The amended agreement 6 must be enacted, initialed, and legally executed by at least 7 two-thirds of the certifying entities party to the existing 8 agreement and adopted by the state as originally executed in 9 order to bind the certifying entity.

10 (k) The task force shall meet for the first time no
11 later than 45 days after the effective date of this act.
12 (3)(2)(a) The office shall review and evaluate the
13 certification programs and procedures of all prospective
14 executors of the statewide and interlocal agreement to
15 determine if their programs exhibit the capacity to meet the
16 standards of the agreement.

17 (b) The evaluations shall, at a minimum, consider: the 18 certifying entity's capacity to conduct investigations of 19 applicants seeking certification under the designated 20 criteria; the ability of the certifying entity to collect the requisite data and to establish adequate protocol to store and 21 exchange said information among the executors of the agreement 22 23 and to provide adequate security to prevent unauthorized access to information gathered during the certification 24 25 process; and the degree to which any legal obligations or 26 supplemental requirements unique to the certifying entity exceed the capacity of that entity to conduct certifications. 27 28 (c) Any firms certified by organizations or 29 governmental entities determined not to meet the state certification criteria standards of the agreement shall not be 30 eligible to participate as certified minority business 31 11

enterprises in the minority business assistance programs of 1 2 the state or of the executors of the agreement. For a period 3 of 1 year from the effective date of this legislation, the 4 executor of the statewide and interlocal agreement may elect 5 to accept only minority business enterprises certified 6 pursuant to criteria in place at the time the agreement was 7 signed. After the 1-year period, either party may elect to 8 withdraw from the agreement without further notice. Such a 9 firm may subsequently apply to an executor of the agreement for certification. 10

(d) Any organizations or governmental entities determined by the office not to meet the standards of the agreement shall not be eligible to execute the statewide and interlocal agreement as a participating organization until approved by the office.

(e) Any participating program receiving three or more 16 challenges to its certification decisions pursuant to 17 18 subsection (3) from other organizations that are executors to 19 the statewide and interlocal agreement, shall be subject to a review by the office, as provided in paragraphs (a) and (b), 20 of the organization's capacity to perform under such agreement 21 and in accordance with the core criteria established by the 22 task force. The office shall submit a report to the secretary 23 of the Department of Management Services Labor and Employment 24 Security regarding the results of the review. 25

26 (f) The office shall maintain a directory of all
27 executors of the statewide and interlocal agreement. The
28 directory should be communicated to the general public.

29 <u>(4)(3)</u> A certification may be challenged by any 30 executor to the statewide and interlocal agreement upon the 31 grounds of failure by the certifying organization to adhere to

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1 the adopted criteria or to the certifying organization's rules 2 and procedures, or on the grounds of a misrepresentation or 3 fraud by the certified minority business enterprise. The 4 challenge shall proceed according to procedures specified in 5 the agreement.

(5)(4)(a) The secretary of the Department of б 7 Management Services Labor and Employment Security shall 8 execute the statewide and interlocal agreement established 9 under s. 287.09431 on behalf of the state. The office shall certify minority business enterprises in accordance with the 10 laws of this state agreement and, by affidavit, shall 11 12 recertify such minority business enterprises not less than 13 once each year.

14 (b) The office shall contract with parties to the 15 statewide and interlocal agreement to perform onsite visits associated with state certifications. The Minority Business 16 17 Advocacy and Assistance Office may perform random, onsite reviews of certified minority business enterprises to 18 19 determine whether the applicants are meeting all certification 20 requirements of a certified minority business enterprise and of a qualified vendor. 21

22 (6)(-5)(a) The office shall maintain up-to-date records 23 of all certified minority business enterprises, as defined in s. 288.703, that are certified by a party to the statewide and 24 interlocal agreement and of applications for certification 25 26 that were denied and shall make this list available to all agencies. The office shall, for statistical purposes, collect 27 and track subgroupings of gender and nationality status for 28 29 each certified minority business enterprise. Agency spending shall also be tracked for these subgroups. The records may 30 include information about minority business enterprises that 31

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provide legal services, auditing services, and health
 services. Agencies shall use this list in efforts to meet the
 minority business enterprise procurement goals set forth in s.
 289.09451 289.0945.

5 (b) The office shall establish and administer a 6 computerized data bank to carry out the requirements of 7 paragraph (a), to be available to all executors of the 8 statewide and interlocal agreement. Data maintained in the 9 data bank shall be sufficient to allow each executor to 10 reasonably monitor certifications it has issued.

(7)(6) The office shall identify minority business 11 12 enterprises eligible for certification in all areas of state services and commodities purchasing. The office may contract 13 14 with a private firm or other agency, if necessary, in seeking 15 to identify minority business enterprises for certification. Agencies may request the office to identify certifiable 16 17 minority business enterprises that are in the business of providing a given service or commodity; the office shall 18 19 respond to such requests and seek out such certifiable minority business enterprises. 20

21 (8)(7) The office shall adopt rules necessary to 22 implement this section.

23 (9)(8) State agencies shall comply with this act 24 except to the extent that the requirements of this act are in 25 conflict with federal law.

26 <u>(10)(9)</u> Any transfer of ownership or permanent change 27 in the management and daily operations of a certified minority 28 business enterprise which may affect certification must be 29 reported to the original certifying jurisdiction or entity and 30 to the office within 14 days of the transfer or change taking 31 place. In the event of a transfer of ownership, the transferee

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seeking to do business with the state as a certified minority 1 business enterprise is responsible for such reporting. In the 2 3 event of a permanent change in the management and daily 4 operations, owners seeking to do business with the state as a 5 certified minority business enterprise are responsible for reporting such change to the office. Any person violating the 6 7 provisions of this subsection shall be guilty of a misdemeanor 8 of the first degree, punishable as provided in s. 775.082 or 9 s. 775.083.

10 <u>(11)(10)</u> To deter fraud in the program, the Auditor 11 General may review the criteria by which a business became 12 certified as a certified minority business enterprise these 13 certifications pursuant to s. 11.45.

(12)(11) Any executor of the statewide and interlocal 14 15 agreement may revoke the certification or recertification of a 16 firm doing business as a certified minority business 17 enterprise if the minority business enterprise does not meet 18 the requirements of the jurisdiction or certifying entity that 19 certified or recertified the firm as a certified minority business enterprise, or the requirements of subsection (1), s. 20 288.703, and any rule of the office or the Department of 21 Management Services or if the business acquired certification 22 23 or recertification by means of falsely representing any entity as a minority business enterprise for purposes of qualifying 24 25 for certification or recertification.

26 <u>(13)(12)</u> <u>Unless permanently revoked,</u> a certified 27 minority business enterprise for which certification or 28 recertification has been revoked may not apply or reapply for 29 certification or recertification for <u>a minimum of</u> 36 months 30 after the date of the notice of revocation.

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(14)(13)(a) Except for certification decisions issued 1 2 by the Office of Supplier Diversity, an executor to the 3 statewide and interlocal agreement shall, in accordance with 4 its rules and procedures: 5 1. Give reasonable notice to affected persons or 6 parties of its decision to deny certification based on failure 7 to meet eligibility requirements of the statewide and 8 interlocal agreement of s. 287.09431, together with a summary 9 of the grounds therefor. 2. Give affected persons or parties an opportunity, at 10 a convenient time and place, to present to the agency written 11 12 or oral evidence in opposition to the action or of the executor's refusal to act. 13 14 3. Give a written explanation of any subsequent decision of the executor overruling the objections. 15 16 (b) An applicant that is denied minority business enterprise certification based on failure to meet eligibility 17 requirements of the statewide and interlocal agreement 18 19 pursuant to s. 287.09431 may not reapply for certification or recertification until at least 6 months after the date of the 20 21 notice of the denial of certification or recertification. 22 (15)(14) The office shall adopt rules in compliance 23 with this part. 24 Section 3. Effective July 1, 2000, the Minority 25 Business Advocacy and Assistance Office is transferred by a 26 type two transfer as defined in s. 20.06(2), Florida Statutes, 27 from the Department of Labor and Employment Security to the 28 Department of Management Services and renamed as the Office of 29 Supplier Diversity. The Executive Office of the Governor shall 30 take the necessary actions to ensure the transfer of the budget, as appropriated, of the Minority Business Advocacy and 31 16

Assistance Office from the Department of Labor and Employment 1 Security to the Department of Management Services. 2 3 Section 4. Section 287.09451, Florida Statutes, is 4 amended to read: 5 287.09451 Minority Business Advocacy and Assistance 6 Office of Supplier Diversity; powers, duties, and functions .--(1) The Legislature finds that there is evidence of a 7 8 systematic pattern of past and continuing racial 9 discrimination against minority business enterprises and a disparity in the availability and use of minority business 10 enterprises in the state procurement system. It is determined 11 12 to be a compelling state interest to rectify such discrimination and disparity. Based upon statistical data 13 14 profiling this discrimination, the Legislature has enacted race-conscious and gender-conscious remedial programs to 15 ensure minority participation in the economic life of the 16 17 state, in state contracts for the purchase of commodities and services, and in construction contracts. The purpose and 18 19 intent of this section is to increase participation by minority business enterprises accomplished by encouraging the 20 use of minority business enterprises and the entry of new and 21 22 diversified minority business enterprises into the 23 marketplace. 24 (2) The Minority Business Advocacy and Assistance Office of Supplier Diversity is established within the 25 26 Department of Management Services Labor and Employment 27 Security to assist minority business enterprises in becoming suppliers of commodities, services, and construction to state 28 29 government. (3) The secretary shall appoint an executive director 30 31 for the Minority Business Advocacy and Assistance Office of 17

Supplier Diversity, who shall serve at the pleasure of the secretary.

3 (4) The Minority Business Advocacy and Assistance
4 Office of Supplier Diversity shall have the following powers,
5 duties, and functions:

6 (a) To adopt rules to determine what constitutes a
7 "good faith effort" for purposes of state agency compliance
8 with the minority business enterprise procurement goals set
9 forth in s. 287.042. Factors which shall be considered by the
10 Minority Business Enterprise Assistance Office in determining
11 good faith effort shall include, but not be limited to:

Whether the agency scheduled presolicitation or
 prebid meetings for the purpose of informing minority business
 enterprises of contracting and subcontracting opportunities.

Whether the contractor advertised in general
 circulation, trade association, or minority-focus media
 concerning the subcontracting opportunities.

Whether the agency effectively used services and
 resources of available minority community organizations;
 minority contractors' groups; local, state, and federal
 minority business assistance offices; and other organizations
 that provide assistance in the recruitment and placement of
 minority business enterprises or minority persons.

4. Whether the agency provided written notice to a
reasonable number of minority business enterprises that their
interest in contracting with the agency was being solicited in
sufficient time to allow the minority business enterprises to
participate effectively.

(b) To adopt rules to determine what constitutes a "good faith effort" for purposes of contractor compliance with contractual requirements relating to the use of services or

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commodities of a minority business enterprise under s. 1 287.094(2). Factors which shall be considered by the Minority 2 3 Business Advocacy and Assistance Office of Supplier Diversity 4 in determining whether a contractor has made good faith 5 efforts shall include, but not be limited to: 1. Whether the contractor attended any presolicitation 6 7 or prebid meetings that were scheduled by the agency to inform 8 minority business enterprises of contracting and 9 subcontracting opportunities. 2. Whether the contractor advertised in general 10 circulation, trade association, or minority-focus media 11 12 concerning the subcontracting opportunities. 3. Whether the contractor provided written notice to a 13 14 reasonable number of specific minority business enterprises that their interest in the contract was being solicited in 15 sufficient time to allow the minority business enterprises to 16 17 participate effectively. 4. Whether the contractor followed up initial 18 19 solicitations of interest by contacting minority business enterprises or minority persons to determine with certainty 20 whether the minority business enterprises or minority persons 21 22 were interested. 23 5. Whether the contractor selected portions of the work to be performed by minority business enterprises in order 24 to increase the likelihood of meeting the minority business 25 26 enterprise procurement goals, including, where appropriate, 27 breaking down contracts into economically feasible units to facilitate minority business enterprise participation. 28 29 6. Whether the contractor provided interested minority business enterprises or minority persons with adequate 30 31 19

information about the plans, specifications, and requirements 1 of the contract or the availability of jobs. 2 3 7. Whether the contractor negotiated in good faith 4 with interested minority business enterprises or minority 5 persons, not rejecting minority business enterprises or 6 minority persons as unqualified without sound reasons based on 7 a thorough investigation of their capabilities. 8 8. Whether the contractor effectively used the 9 services of available minority community organizations; minority contractors' groups; local, state, and federal 10 minority business assistance offices; and other organizations 11 12 that provide assistance in the recruitment and placement of minority business enterprises or minority persons. 13 14 (c) To adopt rules and do all things necessary or 15 convenient to guide all state agencies toward making expenditures for commodities, contractual services, 16 17 construction, and architectural and engineering services with certified minority business enterprises in accordance with the 18 19 minority business enterprise procurement goals set forth in s. 20 287.042. 21 To monitor the degree to which agencies procure (d) services, commodities, and construction from minority business 22 23 enterprises in conjunction with the Department of Banking and Finance as specified in s. 17.11. 24 25 (e) To receive and disseminate information relative to 26 procurement opportunities, availability of minority business 27 enterprises, and technical assistance. 28 (f) To advise agencies on methods and techniques for 29 achieving procurement objectives. 30 31 20 CODING: Words stricken are deletions; words underlined are additions.

1 (g) To provide a central minority business enterprise 2 certification process which includes independent verification 3 of status as a minority business enterprise. 4 (h) To develop procedures to investigate complaints 5 against minority business enterprises or contractors alleged 6 to violate any provision related to this section or s. 7 287.0943, that may include visits to worksites or business 8 premises, and to refer all information on businesses suspected 9 of misrepresenting minority status to the Department of 10 Management Services Labor and Employment Security for investigation. When an investigation is completed and there is 11 12 reason to believe that a violation has occurred, the Department of Labor and Employment Security shall refer the 13 14 matter to the office of the Attorney General, Department of Legal Affairs, for prosecution. 15 (i) To maintain a directory of all minority business 16 enterprises which have been certified and provide this 17 18 information to any agency or business requesting it. 19 (j) To encourage all firms which do more than \$1 20 million in business with the state within a 12-month period to 21 develop, implement, and submit to this office a minority 22 business development plan. 23 (k) To communicate on a monthly basis with the Small and Minority Business Advisory Council to keep the council 24 25 informed on issues relating to minority enterprise 26 procurement. 27 (1) To serve as an advocate for minority business enterprises, and coordinate with the small and minority 28 29 business ombudsman, as defined in s. 288.703, which duties 30 shall include: 31 21 CODING: Words stricken are deletions; words underlined are additions. 1. Ensuring that agencies supported by state funding
 2 effectively target the delivery of services and resources, as
 3 related to minority business enterprises.

4 2. Establishing standards within each industry with
5 which the state government contracts on how agencies and
6 contractors may provide the maximum practicable opportunity
7 for minority business enterprises.

3. Assisting agencies and contractors by providing
outreach to minority businesses, by specifying and monitoring
technical and managerial competence for minority business
enterprises, and by consulting in planning of agency
procurement to determine how best to provide opportunities for
minority business enterprises.

14 4. Integrating technical and managerial assistance for
15 minority business enterprises with government contracting
16 opportunities.

(m) To certify minority business enterprises, as defined in s. 288.703, and as specified in ss. 287.0943 and 287.09431, and shall recertify such minority businesses not less than once a year. Minority business enterprises must be recertified annually by affidavit.

22 (n)1. To develop procedures to be used by an agency in 23 identifying commodities, contractual services, architectural and engineering services, and construction contracts, except 24 25 those architectural, engineering, construction, or other 26 related services or contracts subject to the provisions of 27 chapter 339, that could be provided by minority business enterprises. Each agency is encouraged to spend 21 percent of 28 29 the moneys actually expended for construction contracts, 25 percent of the moneys actually expended for architectural and 30 engineering contracts, 24 percent of the moneys actually 31

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expended for commodities, and 50.5 percent of the moneys 1 actually expended for contractual services during the previous 2 3 fiscal year, except for the state university construction 4 program which shall be based upon public education capital 5 outlay projections for the subsequent fiscal year, and reported to the Legislature pursuant to s. 216.023, for the 6 7 purpose of entering into contracts with certified minority 8 business enterprises as defined in s. 288.703(2), or approved 9 joint ventures. However, in the event of budget reductions 10 pursuant to s. 216.221, the base amounts may be adjusted to reflect such reductions. The overall spending goal for each 11 12 industry category shall be subdivided as follows: 13 a. For construction contracts: 4 percent for black 14 Americans, 6 percent for Hispanic-Americans, and 11 percent 15 for American women. For architectural and engineering contracts: 9 16 b. 17 percent for Hispanic-Americans, 1 percent for Asian-Americans, 18 and 15 percent for American women. 19 c. For commodities: 2 percent for black Americans, 4 percent for Hispanic-Americans, 0.5 percent for 20 Asian-Americans, 0.5 percent for Native Americans, and 17 21 22 percent for American women. 23 d. For contractual services: 6 percent for black 24 Americans, 7 percent for Hispanic-Americans, 1 percent for Asian-Americans, 0.5 percent for Native Americans, and 36 25 26 percent for American women. 2. For the purposes of commodities contracts for the 27 purchase of equipment to be used in the construction and 28 29 maintenance of state transportation facilities involving the Department of Transportation, "minority business enterprise" 30 has the same meaning as provided in s. 288.703. "Minority 31 23

person" has the same meaning as in s. 288.703(3). In order to 1 ensure that the goals established under this paragraph for 2 3 contracting with certified minority business enterprises are 4 met, the department, with the assistance of the Minority 5 Business Advocacy and Assistance Office of Supplier Diversity, shall make recommendations to the Legislature on revisions to 6 7 the goals, based on an updated statistical analysis, at least 8 once every 5 years. Such recommendations shall be based on 9 statistical data indicating the availability of and disparity in the use of minority businesses contracting with the state. 10 The results of the first updated disparity study must be 11 12 presented to the Legislature no later than December 1, 1996. In determining the base amounts for assessing 13 3. 14 compliance with this paragraph, the Minority Business Advocacy and Assistance Office of Supplier Diversity may develop, by 15 16 rule, guidelines for all agencies to use in establishing such 17 base amounts. These rules must include, but are not limited to, guidelines for calculation of base amounts, a deadline for 18 19 the agencies to submit base amounts, a deadline for approval of the base amounts by the Minority Business Advocacy and 20 Assistance Office of Supplier Diversity, and procedures for 21 22 adjusting the base amounts as a result of budget reductions 23 made pursuant to s. 216.221. To determine guidelines for the use of price 24 4. preferences, weighted preference formulas, or other 25 26 preferences, as appropriate to the particular industry or 27 trade, to increase the participation of minority businesses in state contracting. These guidelines shall include 28 29 consideration of: a. Size and complexity of the project. 30 31 24

The concentration of transactions with minority 1 b. 2 business enterprises for the commodity or contractual services 3 in question in prior agency contracting. The specificity and definition of work allocated to 4 c. 5 participating minority business enterprises. 6 d. The capacity of participating minority business 7 enterprises to complete the tasks identified in the project. 8 The available pool of minority business enterprises e. 9 as prime contractors, either alone or as partners in an approved joint venture that serves as the prime contractor. 10 5. To determine guidelines for use of joint ventures 11 12 to meet minority business enterprises spending goals. For purposes of this section, "joint venture" means any 13 14 association of two or more business concerns to carry out a 15 single business enterprise for profit, for which purpose they combine their property, capital, efforts, skills, and 16 17 knowledge. The guidelines shall allow transactions with joint ventures to be eligible for credit against the minority 18 19 business enterprise goals of an agency when the contracting joint venture demonstrates that at least one partner to the 20 joint venture is a certified minority business enterprise as 21 defined in s. 288.703, and that such partner is responsible 22 23 for a clearly defined portion of the work to be performed, and shares in the ownership, control, management, 24 responsibilities, risks, and profits of the joint venture. 25 26 Such demonstration shall be by verifiable documents and sworn statements and may be reviewed by the Minority Business 27 Advocacy and Assistance Office of Supplier Diversity at or 28 29 before the time a contract bid is submitted. An agency may count toward its minority business enterprise goals a portion 30 of the total dollar amount of a contract equal to the 31 25

percentage of the ownership and control held by the qualifying
 certified minority business partners in the contracting joint
 venture, so long as the joint venture meets the guidelines
 adopted by the office.

5 (o)1. To establish a system to record and measure the 6 use of certified minority business enterprises in state 7 contracting. This system shall maintain information and 8 statistics on certified minority business enterprise 9 participation, awards, dollar volume of expenditures and agency goals, and other appropriate types of information to 10 analyze progress in the access of certified minority business 11 12 enterprises to state contracts and to monitor agency compliance with this section. Such reporting must include, but 13 14 is not limited to, the identification of all subcontracts in 15 state contracting by dollar amount and by number of subcontracts and the identification of the utilization of 16 17 certified minority business enterprises as prime contractors 18 and subcontractors by dollar amounts of contracts and 19 subcontracts, number of contracts and subcontracts, minority status, industry, and any conditions or circumstances that 20 significantly affected the performance of subcontractors. 21 Agencies shall report their compliance with the requirements 22 23 of this reporting system at least annually and at the request of the office. All agencies shall cooperate with the office in 24 establishing this reporting system. Except in construction 25 26 contracting, all agencies shall review contracts costing in excess of CATEGORY FOUR as defined in s. 287.017 to determine 27 if such contracts could be divided into smaller contracts to 28 29 be separately bid and awarded, and shall, when economical, offer such smaller contracts to encourage minority 30 participation. 31

To report agency compliance with the provisions of 1 2. 2 subparagraph 1. for the preceding fiscal year to the Governor 3 and Cabinet, the President of the Senate, the Speaker of the 4 House of Representatives, and the secretary of the Department 5 of Labor and Employment Security on or before February 1 of each year. The report must contain, at a minimum, the б 7 following: 8 Total expenditures of each agency by industry. a. 9 b. The dollar amount and percentage of contracts awarded to certified minority business enterprises by each 10 11 state agency. 12 c. The dollar amount and percentage of contracts awarded indirectly to certified minority business enterprises 13 14 as subcontractors by each state agency. 15 d. The total dollar amount and percentage of contracts awarded to certified minority business enterprises, whether 16 17 directly or indirectly, as subcontractors. 18 e. A statement and assessment of good faith efforts 19 taken by each state agency. f. A status report of agency compliance with 20 21 subsection (6), as determined by the Minority Business 22 Enterprise Office. 23 (5)(a) Each agency shall, at the time the specifications or designs are developed or contract sizing is 24 determined for any proposed procurement costing in excess of 25 26 CATEGORY FOUR, as defined in s. 287.017, forward a notice to 27 the Minority Business Advocacy and Assistance Office of Supplier Diversity of the proposed procurement and any 28 29 determination on the designs of specifications of the proposed procurement that impose requirements on prospective vendors, 30 no later than 30 days prior to the issuance of a solicitation, 31 27 CODING: Words stricken are deletions; words underlined are additions. except that this provision shall not apply to emergency
 acquisitions. The 30-day notice period shall not toll the time
 for any other procedural requirements.

(b) If the Minority Business Advocacy and Assistance 4 5 Office of Supplier Diversity determines that the proposed procurement will not likely allow opportunities for minority 6 7 business enterprises, the office may, within 20 days after it receives the information specified in paragraph (a), propose 8 9 the implementation of minority business enterprise utilization provisions or submit alternative procurement methods that 10 would significantly increase minority business enterprise 11 12 contracting opportunities.

(c) Whenever the agency and the Minority Business
Advocacy and Assistance Office of Supplier Diversity disagree,
the matter shall be submitted for determination to the head of
the agency or the senior-level official designated pursuant to
this section as liaison for minority business enterprise
issues.

19 (d) Should the proposed procurement proceed to competitive bidding, the office is hereby granted standing to 20 protest, pursuant to this section, in a timely manner, any 21 22 contract award in competitive bidding for contractual services and construction contracts that fail to include minority 23 business enterprise participation, if any responding bidder 24 has demonstrated the ability to achieve any level of 25 26 participation, or, any contract award for commodities where, a 27 reasonable and economical opportunity to reserve a contract, statewide or district level, for minority participation was 28 29 not executed or, an agency failed to adopt an applicable preference for minority participation. The bond requirement 30 shall be waived for the office purposes of this subsection. 31

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(e) An agency may presume that a bidder offering no 1 2 minority participation has not made a good faith effort when 3 other bidders offer minority participation of firms listed as relevant to the agency's purchasing needs in the pertinent 4 5 locality or statewide to complete the project. 6 (f) Paragraph (a) will not apply when the Minority 7 Business Advocacy and Assistance Office of Supplier Diversity 8 determines that an agency has established a work plan to allow 9 advance consultation and planning with minority business enterprises and where such plan clearly demonstrates: 10 A high level of advance planning by the agency with 11 1. 12 minority business enterprises. A high level of accessibility, knowledge, and 13 2. 14 experience by minority business enterprises in the agency's 15 contract decisionmaking process. A high quality of agency monitoring and enforcement 16 3. 17 of internal implementation of minority business utilization 18 provisions. 19 4. A high quality of agency monitoring and enforcement 20 of contractor utilization of minority business enterprises, 21 especially tracking subcontractor data, and ensuring the 22 integrity of subcontractor reporting. 23 5. A high quality of agency outreach, agency networking of major vendors with minority vendors, and 24 25 innovation in techniques to improve utilization of minority 26 business enterprises. 6. Substantial commitment, sensitivity, and proactive 27 attitude by the agency head and among the agency minority 28 29 business staff. 30 (6) Each state agency shall coordinate its minority business enterprise procurement activities with the Minority 31 29 CODING: Words stricken are deletions; words underlined are additions.

Business Advocacy and Assistance Office of Supplier Diversity. 1 At a minimum, each agency shall: 2 3 (a) Adopt a minority business enterprise utilization plan for review and approval by the Minority Business Advocacy 4 5 and Assistance Office of Supplier Diversity which should 6 require meaningful and useful methods to attain the 7 legislative intent in assisting minority business enterprises. 8 (b) Designate a senior-level employee in the agency as 9 a minority enterprise assistance officer, responsible for overseeing the agency's minority business utilization 10 11 activities, and who is not also charged with purchasing 12 responsibility. A senior-level agency employee and agency purchasing officials shall be accountable to the agency head 13 14 for the agency's minority business utilization performance. 15 The Minority Business Advocacy and Assistance Office of 16 Supplier Diversity shall advise each agency on compliance 17 performance. (c) If an agency deviates significantly from its 18 19 utilization plan in 2 consecutive or 3 out of 5 total fiscal 20 years, the Minority Business Advocacy and Assistance Office of 21 Supplier Diversity may review any and all solicitations and contract awards of the agency as deemed necessary until such 22 23 time as the agency meets its utilization plan. Section 5. Subsections (1), (4), (5), (6), and (8) of 24 25 section 288.703, Florida Statutes, are amended to read: 26 288.703 Definitions.--As used in this act, the following words and terms shall have the following meanings 27 unless the content shall indicate another meaning or intent: 28 29 "Small business" means an independently owned and (1) 30 operated business concern that employs 200 100 or fewer permanent full-time employees and that, together with its 31 30

affiliates, has a net worth of not more than \$5\$3 million or 1 2 any firm based in this state which has a Small Business 3 Administration 8(a) certification and an average net income 4 after federal income taxes, excluding any carryover losses, 5 for the preceding 2 years of not more than \$2 million. As 6 applicable to sole proprietorships, the\$5\$3 million net 7 worth requirement shall include both personal and business 8 investments. 9 (4) "Certified minority business enterprise" means a business which has been certified by the certifying 10 11 organization or jurisdiction in accordance with s. 287.0943(1) 12 and (2). (5) 13 "Department" means the Department of Management 14 Services Labor and Employment Security. 15 "Ombudsman" means an office or individual whose (6) responsibilities include coordinating with the Minority 16 Business Advocacy and Assistance Office of Supplier Diversity 17 for the interests of and providing assistance to small and 18 19 minority business enterprises in dealing with governmental 20 agencies and in developing proposals for changes in state 21 agency rules. 22 (8) "Secretary" means the secretary of the Department 23 of Management Services Labor and Employment Security. Section 6. Section 287.134, Florida Statutes, is 24 25 created to read: 26 287.134 Discrimination; denial or revocation of the 27 right to transact business with public entities .--28 (1) As used in this section: 29 (a) "Affiliate" means: 30 1. A predecessor or successor of an entity that 31 discriminated; or 31

1	2. An entity under the control of any natural person
2	or entity that is active in the management of the entity that
3	discriminated. The term "affiliate" includes those officers,
4	directors, executives, partners, shareholders, employees,
5	members, and agents who are active in the management of an
б	affiliate. The ownership by one entity of shares constituting
7	a controlling interest in another entity, or a pooling of
8	equipment or income among entities when not for fair market
9	value under an arm's length agreement, shall be a prima facie
10	case that one entity controls another entity.
11	(b) "Discrimination" or "discriminated" means a
12	determination of liability by a state circuit court or federal
13	district court for a violation of any state or federal law
14	prohibiting discrimination on the basis of race, gender,
15	national origin, disability, or religion by an entity; if an
16	appeal is made, the determination of liability does not occur
17	until the completion of any appeals to a higher tribunal.
18	(c) "Discriminatory vendor list" means the list
19	required to be kept by the department pursuant to paragraph
20	(3)(d).
21	(d) "Department" means the Department of Management
22	Services.
23	(e) "Entity" means any natural person or any entity
24	organized under the laws of any state or of the United States
25	with the legal power to enter into a binding contract and
26	which bids or applies to bid on contracts let by a public
27	entity, or which otherwise transacts or applies to transact
28	business with a public entity.
29	(f) "Public entity" means this state and any
30	department or agency of this state.
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1	(g) "Senior Management" includes chief executive
2	officers; assistant chief executive officers, including, but
3	not limited to, assistant presidents, vice presidents, or
4	assistant treasurers; chief financial officers; chief
5	personnel officers; or any employee of an entity performing
6	similar functions.
7	(2)(a) An entity or affiliate who has been placed on
8	the discriminatory vendor list may not submit a bid on a
9	contract to provide any goods or services to a public entity,
10	may not submit a bid on a contract with a public entity for
11	the construction or repair of a public building or public
12	work, may not submit bids on leases of real property to a
13	public entity, may not be awarded or perform work as a
14	contractor, supplier, subcontractor, or consultant under a
15	contract with any public entity, and may not transact business
16	with any public entity.
17	(b) No public entity shall accept any bid from, award
18	any contract to, or transact any business with any entity or
19	affiliate on the discriminatory vendor list for a period of 36
20	months from the date that entity or affiliate was placed on
21	the discriminatory vendor list unless that entity or affiliate
22	has been removed from the list pursuant to paragraph $(3)(f)$.
23	No public entity which was transacting business with an entity
24	at the time of the discrimination which resulted in that
25	entity being placed on the discriminatory vendor list shall
26	accept any bid from, award any contract to, or transact any
27	business with any other entity who is under the same, or
28	substantially the same, control as the entity whose name
29	appears on the discriminatory vendor list so long as that
30	entity's name appears on the discriminatory vendor list.
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1	(3)(a) All invitations to bid, as defined by s.
2	287.012(11), requests for proposals, as defined by s.
3	287.012(15), and any written contract document of the state
4	shall contain a statement informing entities of the provisions
5	of paragraph (2)(a).
6	(b) An entity must notify the department within 30
7	days after a final determination of discrimination. Any
8	public entity which receives information that an entity has
9	discriminated shall transmit that information to the
10	department in writing within 10 days. Before entering into
11	any contract with the state, all entities shall disclose to
12	the department whether they have been found liable, in a state
13	circuit court or federal court, for violation of any state or
14	federal law prohibiting discrimination based on race, gender,
15	national origin, disability, or religion.
16	(c) The department shall maintain a list of the names
17	and addresses of any entity which has been disqualified from
18	the public contracting and purchasing process under this
19	section. The department shall publish an initial list on
20	January 1, 2001, and shall publish an updated version of the
21	list quarterly thereafter. The initial list and revised
22	quarterly lists shall be published in the Florida
23	Administrative Weekly. Notwithstanding this paragraph, an
24	entity or affiliate disqualified from the public contracting
25	and purchasing process pursuant to this section shall be
26	disqualified as of the date the final order is entered.
27	(d)1. Upon receiving reasonable information from any
28	source that an entity has discriminated, the department shall
29	investigate the information and determine whether good cause
30	exists to place that entity or an affiliate of that entity on
31	the discriminatory vendor list. If good cause exists, the
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1	department shall notify the entity or affiliate in writing of
2	its intent to place the name of that entity or affiliate on
3	the discriminatory vendor list, and of the entity's or
4	affiliate's right to a hearing, the procedure that must be
5	followed, and the applicable time requirements. If the entity
6	of affiliate does not request a hearing, the department shall
7	enter a final order placing the name of the entity or
8	affiliate on the discriminatory vendor list. No entity or
9	affiliate may be placed on the discriminatory vendor list
10	without receiving an individual notice of intent from the
11	department.
12	2. Within 21 days after receipt of the notice of
13	intent, the entity or affiliate may file a petition for a
14	formal hearing pursuant to ss. 120.569 and 120.57(1) to
15	determine whether it is in the public interest for that entity
16	or affiliate to be placed on the discriminatory vendor list.
17	An entity or affiliate may not file a petition for an informal
18	hearing under s. 120.57(2). The procedures of chapter 120
19	shall apply to any formal hearing under this section except
20	where they are in conflict with the following provisions:
21	a. The petition shall be filed with the department.
22	The department shall be a party to the proceeding for all
23	purposes.
24	b. Within 5 days after the filing of the petition, the
25	department shall notify the Division of Administrative
26	Hearings of the request for a formal hearing. The director of
27	the Division of Administrative Hearings shall, within 5 days
28	after receipt of notice from the department, assign an
29	administrative law judge to preside over the proceeding. The
30	administrative law judge, upon request by a party, may
31	consolidate related proceedings.
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The administrative law judge shall conduct the 1 c. 2 formal hearing within 30 days after being assigned, unless 3 otherwise stipulated by the parties. Within 30 days after the formal hearing or receipt 4 d. 5 of the hearing transcript, whichever is later, the 6 administrative law judge shall enter a final order, which 7 shall consist of findings of fact, conclusions of law, 8 interpretation of agency rules, and any other information 9 required by law or rule to be contained in the final order. Such final order shall place or not place the entity or 10 affiliate on the discriminatory vendor list. 11 12 e. The final order of the administrative law judge 13 shall be final agency action for purposes of s. 120.68. 14 f. At any time after the filing of the petition, 15 informal disposition may be made pursuant to s. 120.57(4). In that event, the administrative law judge shall enter a final 16 17 order adopting the stipulation, agreed settlement, or consent order. 18 19 3. It shall not be in the public interest to place an 20 entity or affiliate on the discriminatory vendor list if: 21 a. Discrimination did not occur; The discrimination was committed by an employee of 22 b. 23 the entity or affiliate other than senior management; or The member of senior management responsible for the 24 с. 25 discrimination is no longer an employee of the entity or 26 affiliate. 4. In determining whether it is in the public interest 27 to place an entity or affiliate on the discriminatory vendor 28 29 list, the administrative law judge shall consider the 30 following factors: The nature and details of the discrimination. 31 a. 36
b. The degree of culpability of the entity or 1 2 affiliate proposed to be placed on the discriminatory vendor 3 list. 4 c. The prompt or voluntary payment of any damages or 5 penalty as a result of the discrimination. 6 d. Prior or future self-policing by the entity or 7 affiliate to prevent discrimination. 8 e. Compliance by the entity or affiliate with the 9 notification provisions of paragraph (b). f. The needs of public entities for additional 10 competition in the procurement of goods and services in their 11 respective markets. 12 13 g. Mitigation based upon any demonstration of good 14 citizenship by the entity or affiliate. 15 5. In any proceeding under this section, the department shall be required to prove by clear and convincing 16 17 evidence that it is in the public interest for the entity to which the department has given notice under this section to be 18 19 placed on the discriminatory vendor list. Proof of 20 discrimination by the entity or a person or entity which is an 21 affiliate of such entity shall constitute a prima facie case 22 that it is in the public interest for the entity or affiliate 23 to which the department has given notice to be put on the discriminatory vendor list. Status as an affiliate must be 24 25 proven by clear and convincing evidence. 6. Any entity or affiliate which has been notified by 26 27 the department of the department's intent to place the 28 entity's or affiliate's name on the discriminatory vendor list may offer evidence on any relevant issue. Upon establishment 29 30 of a prima facie case that it is in the public interest for the entity or affiliate to which the department has given 31 37

notice to be put on the discriminatory vendor list, that 1 2 entity or affiliate may prove by a preponderance of the 3 evidence that it would not be in the public interest to put 4 such entity on the discriminatory vendor list, based upon 5 evidence addressing the factors in subparagraphs 3. and 4. 6 (e)1. An entity on the discriminatory vendor list may 7 petition for removal from the list no sooner than 6 months 8 from the date a final order is entered disqualifying that 9 entity from the public purchasing and contracting process pursuant to this section. The petition shall be filed with 10 the department and the proceeding shall be conducted pursuant 11 12 to the procedures and requirements of this subsection. 13 2. An entity may be removed from the discriminatory 14 vendor list subject to such terms and conditions as may be 15 prescribed by the administrative law judge upon a determination that removal is in the public interest. In 16 17 determining whether removal would be in the public interest, the administrative law judge shall give consideration to any 18 19 relevant factors, including, but not limited to, the factors 20 identified in subparagraphs 3. and 4. 21 3. If a petition for removal is denied, the entity or affiliate may not petition for another hearing on removal for 22 23 a period of 9 months after the date of denial. The department may petition for removal prior to the the expiration of such 24 period if, in the department's discretion, the department 25 26 determines that removal would be in the public interest. 27 (4) Placement on the discriminatory vendor list shall not affect any rights or obligations under any contract, 28 29 franchise, or other binding agreement which predates such 30 conviction or placement on the discriminatory vendor list. 31 38

1 (5) The provisions of this section do not apply to any 2 activities regulated by the Florida Public Service Commission 3 or to the purchase of goods or services made by any public 4 entity from the Department of Corrections, from the nonprofit 5 corporation organized under chapter 946, or from any 6 accredited nonprofit workshop certified under ss. 7 413.032-413.037. 8 Section 7. Subsection (2) of section 17.11, Florida 9 Statutes, is amended to read: 17.11 To report disbursements made.--10 (2) The Comptroller shall also cause to have reported 11 12 from the Florida Accounting Information Resource Subsystem no less than quarterly the disbursements which agencies made to 13 14 small businesses, as defined in the Florida Small and Minority Business Assistance Act of 1985; to certified minority 15 business enterprises in the aggregate; and to certified 16 minority business enterprises broken down into categories of 17 18 minority persons, as well as gender and nationality subgroups. 19 This information shall be made available to the agencies, the Minority Business Advocacy and Assistance Office of Supplier 20 Diversity, the Governor, the President of the Senate, and the 21 22 Speaker of the House of Representatives. Each agency shall be 23 responsible for the accuracy of information entered into the Florida Accounting Information Resource Subsystem for use in 24 25 this reporting. 26 Section 8. Subsections (1) and (2) of section 255.102, Florida Statutes, are amended to read: 27 28 255.102 Contractor utilization of minority business 29 enterprises. --30 (1) Agencies shall consider the use of price preferences, weighted preference formulas, or other 31 39 CODING: Words stricken are deletions; words underlined are additions.

preferences for construction contracts, as determined 1 appropriate by the Minority Business Advocacy and Assistance 2 3 Office of Supplier Diversity in collaboration with the 4 Department of Management Services to increase minority 5 participation. 6 (2) The Minority Business Advocacy and Assistance 7 Office of Supplier Diversity, in collaboration with the 8 Department of Management Services and the State University 9 System, shall adopt rules to determine what is a "good faith effort" for purposes of contractor compliance with minority 10 participation goals established for competitively awarded 11 12 building and construction projects. Pro forma efforts shall not be considered good faith. Factors which shall be 13 14 considered by the state agency in determining whether a contractor has made good faith efforts shall include, but not 15 16 be limited to: 17 (a) Whether the contractor attended any presolicitation or prebid meetings that were scheduled by the 18 19 agency to inform minority business enterprises of contracting and subcontracting opportunities. 20 21 (b) Whether the contractor advertised in general circulation, trade association, or minority-focus media 22 23 concerning the subcontracting opportunities. (c) Whether the contractor provided written notice to 24 25 all relevant subcontractors listed on the minority vendor list 26 for that locality and statewide as provided by the agency as of the date of issuance of the invitation to bid, that their 27 interest in the contract was being solicited in sufficient 28 29 time to allow the minority business enterprises to participate 30 effectively. 31 40

(d) Whether the contractor followed up initial 1 2 solicitations of interest by contacting minority business 3 enterprises, the Minority Business Advocacy and Assistance 4 Office of Supplier Diversity, or minority persons who 5 responded and provided detailed information about prebid meetings, access to plans, specifications, contractor's 6 7 project manager, subcontractor bonding, if any, payment 8 schedule, bid addenda, and other assistance provided by the 9 contractor to enhance minority business enterprise 10 participation. (e) Whether the contractor selected portions of the 11 12 work to be performed by minority business enterprises in order to increase the likelihood of meeting the minority business 13 14 enterprise procurement goals, including, where appropriate, 15 breaking down contracts into economically feasible units to 16 facilitate minority business enterprise participation under 17 reasonable and economical conditions of performance. 18 (f) Whether the contractor provided the Minority 19 Business Advocacy and Assistance Office of Supplier Diversity as well as interested minority business enterprises or 20 minority persons with adequate information about the plans, 21 22 specifications, and requirements of the contract or the 23 availability of jobs at a time no later than when such information was provided to other subcontractors. 24 (g) Whether the contractor negotiated in good faith 25 26 with interested minority business enterprises or minority 27 persons, not rejecting minority business enterprises or minority persons as unqualified without sound reasons based on 28

30 implausible conditions of performance on the contract.

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a thorough investigation of their capabilities or imposing

Whether the contractor diligently seeks to replace 1 2 a minority business enterprise subcontractor that is unable to 3 perform successfully with another minority business 4 enterprise. 5 (i) Whether the contractor effectively used the 6 services of available minority community organizations; 7 minority contractors' groups; local, state, and federal 8 minority business assistance offices; and other organizations 9 that provide assistance in the recruitment and placement of minority business enterprises or minority persons. 10 (3) If an agency considers any other criteria in 11 12 determining whether a contractor has made a good faith effort, the agency shall adopt such criteria in accordance with s. 13 14 120.54, and, where required by that section, by rule, after 15 May 31, 1994. In adopting such criteria, the agency shall identify the specific factors in as objective a manner as 16 17 possible to be used to assess a contractor's performance 18 against said criteria. 19 (4) Notwithstanding the provisions of s. 287.0945 to 20 the contrary, agencies shall monitor good faith efforts of contractors in competitively awarded building and construction 21 projects, in accordance with rules established pursuant to 22 23 this section. It is the responsibility of the contractor to exercise good faith efforts in accordance with rules 24 established pursuant to this section, and to provide 25 26 documentation necessary to assess efforts to include minority 27 business participation. 28 Section 9. Subsection (19) of section 287.012, Florida 29 Statutes, is amended to read: 30 287.012 Definitions.--The following definitions shall apply in this part: 31

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(19) "Office" means the Minority Business Advocacy and 1 2 Assistance Office of Supplier Diversity of the Department of 3 Management Services Labor and Employment Security. Section 10. Paragraphs (a) and (c) of subsection (2) 4 5 and paragraphs (b) and (c) of subsection (4) of section 6 287.042, Florida Statutes, are amended to read: 7 287.042 Powers, duties, and functions.--The department 8 shall have the following powers, duties, and functions: 9 (2)(a) To plan and coordinate purchases in volume and to negotiate and execute purchasing agreements and contracts 10 for commodities and contractual services under which state 11 12 agencies shall make purchases pursuant to s. 287.056, and under which a federal, county, municipality, institutions 13 14 qualified pursuant to s. 240.605, private nonprofit community 15 transportation coordinator designated pursuant to chapter 427, while conducting business related solely to the Commission for 16 17 the Transportation Disadvantaged, or other local public agency 18 may make purchases. The department may restrict purchases from 19 some term contracts to state agencies only for those term contracts where the inclusion of other governmental entities 20 will have an adverse effect on competition or to those federal 21 facilities located in this state. In such planning or 22 23 purchasing the Minority Business Advocacy and Assistance Office of Supplier Diversity may monitor to ensure that 24 opportunities are afforded for contracting with minority 25 business enterprises. The department, for state term 26 27 contracts, and all agencies, for multiyear contractual services or term contracts, shall explore reasonable and 28 29 economical means to utilize certified minority business enterprises. Purchases by any county, municipality, private 30 nonprofit community transportation coordinator designated 31

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pursuant to chapter 427, while conducting business related 1 solely to the Commission for the Transportation Disadvantaged, 2 3 or other local public agency under the provisions in the state 4 purchasing contracts, and purchases, from the corporation 5 operating the correctional work programs, of products or services that are subject to paragraph (1)(f), are exempt from б 7 the competitive sealed bid requirements otherwise applying to 8 their purchases.

9 (c) Any person who files an action protesting a decision or intended decision pertaining to contracts 10 administered by the department or a state agency pursuant to 11 12 s. 120.57(3)(b) shall post with the department or the state 13 agency at the time of filing the formal written protest a bond 14 payable to the department or state agency in an amount equal 15 to 1 percent of the department's or the state agency's estimate of the total volume of the contract or \$5,000, 16 17 whichever is less, which bond shall be conditioned upon the payment of all costs which may be adjudged against him or her 18 19 in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding. For protests 20 of decisions or intended decisions of the department 21 22 pertaining to agencies' requests for approval of exceptional 23 purchases, the bond shall be in an amount equal to 1 percent of the requesting agency's estimate of the contract amount for 24 the exceptional purchase requested or \$5,000, whichever is 25 26 less. In lieu of a bond, the department or state agency may, in either case, accept a cashier's check or money order in the 27 amount of the bond. If, after completion of the administrative 28 29 hearing process and any appellate court proceedings, the agency prevails, it shall recover all costs and charges which 30 shall be included in the final order or judgment, excluding 31

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attorney's fees. This section shall not apply to protests 1 2 filed by the Minority Business Advocacy and Assistance Office 3 of Supplier Diversity. Upon payment of such costs and charges 4 by the person protesting the award, the bond, cashier's check, 5 or money order shall be returned to him or her. If the person 6 protesting the award prevails, he or she shall recover from 7 the agency all costs and charges which shall be included in the final order of judgment, excluding attorney's fees. 8

9 (4) To establish a system of coordinated, uniform 10 procurement policies, procedures, and practices to be used by 11 agencies in acquiring commodities and contractual services, 12 which shall include, but not be limited to:

(b) Development of procedures for the releasing of 13 14 requests for proposals, invitations to bid, and other 15 competitive acquisitions which procedures shall include, but are not limited to, notice by publication in the Florida 16 Administrative Weekly, on Government Services Direct, or by 17 mail at least 10 days before the date set for submittal of 18 19 proposals or bids. The Minority Business Advocacy and Assistance Office of Supplier Diversity may consult with 20 agencies regarding the development of bid distribution 21 procedures to ensure that maximum distribution is afforded to 22 23 certified minority business enterprises as defined in s. 288.703. 24

(c) Development of procedures for the receipt and opening of bids or proposals by an agency. Such procedures shall provide the <u>Minority Business Advocacy and Assistance</u> Office <u>of Supplier Diversity</u> an opportunity to monitor and ensure that the contract award is consistent with the original request for proposal or invitation to bid, in accordance with and

s. 287.0945(6), and subject to the review of bid responses 1 within standard timelines. 2 3 Section 11. Subsection (5) and paragraph (a) of 4 subsection (6) of section 287.057, Florida Statutes, are 5 amended to read: 6 287.057 Procurement of commodities or contractual 7 services.--8 (5) Upon issuance of any invitation to bid or request 9 for proposals, an agency shall forward to the department one copy of each invitation to bid or request for proposals for 10 all commodity and contractual services purchases in excess of 11 the threshold amount provided in s. 287.017 for CATEGORY TWO. 12 An agency shall also, upon request, furnish a copy of all 13 14 competitive sealed bid or competitive sealed proposal tabulations. The Minority Business Advocacy and Assistance 15 Office of Supplier Diversity may also request from the 16 17 agencies any information submitted to the department pursuant to this subsection. 18 19 (6)(a) In order to strive to meet the minority 20 business enterprise procurement goals set forth in s. 21 287.0945, an agency may reserve any contract for competitive sealed bidding only among certified minority business 22 23 enterprises. Agencies shall review all their contracts each fiscal year and shall determine which contracts may be 24 25 reserved for bidding only among certified minority business enterprises. This reservation may only be used when it is 26 determined, by reasonable and objective means, before the 27 28 invitation to bid that there are capable, qualified certified 29 minority business enterprises available to bid on a contract to provide for effective competition. The Minority Business 30 Advocacy and Assistance Office of Supplier Diversity shall 31 46

consult with any agency in reaching such determination when 1 2 deemed appropriate. 3 Section 12. Section 287.09431, Florida Statutes, is 4 amended to read: 5 287.09431 Statewide and interlocal agreement on 6 certification of business concerns for the status of minority 7 business enterprise. -- The statewide and interlocal agreement 8 on certification of business concerns for the status of 9 minority business enterprise is hereby enacted and entered into with all jurisdictions or organizations legally joining 10 therein. If, within 2 years from the date that the 11 12 certification core criteria are approved by the Department of Labor and Employment Security, the agreement included herein 13 14 is not executed by a majority of county and municipal 15 governing bodies that administer a minority business assistance program on the effective date of this act, then the 16 17 Legislature shall review this agreement. It is the intent of 18 the Legislature that if the agreement is not executed by a 19 majority of the requisite governing bodies, then a statewide uniform certification process should be adopted, and that said 20 agreement should be repealed and replaced by a mandatory state 21 22 government certification process. 23 24 ARTICLE I 25 26 PURPOSE, FINDINGS, AND POLICY .--(1) The parties to this agreement, desiring by common 27 28 action to establish a uniform certification process in order 29 to reduce the multiplicity of applications by business concerns to state and local governmental programs for minority 30 business assistance, declare that it is the policy of each of 31 47 CODING: Words stricken are deletions; words underlined are additions. 1 them, on the basis of cooperation with one another, to remedy 2 social and economic disadvantage suffered by certain groups, 3 resulting in their being historically underutilized in 4 ownership and control of commercial enterprises. Thus, the 5 parties seek to address this history by increasing the 6 participation of the identified groups in opportunities 7 afforded by government procurement.

8 (2) The parties find that the State of Florida 9 presently certifies firms for participation in the minority business assistance programs of the state. The parties find 10 further that some counties, municipalities, school boards, 11 12 special districts, and other divisions of local government require a separate, yet similar, and in most cases redundant 13 14 certification in order for businesses to participate in the 15 programs sponsored by each government entity.

16 (3) The parties find further that this redundant 17 certification has proven to be unduly burdensome to the 18 minority-owned firms intended to benefit from the underlying 19 purchasing incentives.

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(4) The parties agree that:

(a) They will facilitate integrity, stability, and cooperation in the statewide and interlocal certification process, and in other elements of programs established to assist minority-owned businesses.

(b) They shall cooperate with agencies, organizations,
and associations interested in certification and other
elements of minority business assistance.

(c) It is the purpose of this agreement to provide for a uniform process whereby the status of a business concern may be determined in a singular review of the business information for these purposes, in order to eliminate any undue expense,

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delay, or confusion to the minority-owned businesses in 1 seeking to participate in the minority business assistance 2 3 programs of state and local jurisdictions. 4 5 ARTICLE II 6 7 DEFINITIONS.--As used in this agreement and contracts 8 made pursuant to it, unless the context clearly requires 9 otherwise: "Awarding organization" means any political 10 (1)subdivision or organization authorized by law, ordinance, or 11 12 agreement to enter into contracts and for which the governing 13 body has entered into this agreement. 14 (2) "Department" means the Department of Labor and 15 Employment Security. 16 "Minority" means a person who is a lawful, (3) 17 permanent resident of the state, having origins in one of the 18 minority groups as described and adopted by the Department of 19 Labor and Employment Security, hereby incorporated by 20 reference. 21 "Minority business enterprise" means any small (4) business concern as defined in subsection (6) that meets all 22 23 of the criteria described and adopted by the Department of Labor and Employment Security, hereby incorporated by 24 25 reference. 26 (5) "Participating state or local organization" means 27 any political subdivision of the state or organization 28 designated by such that elects to participate in the 29 certification process pursuant to this agreement, which has been approved according to s. 287.0943(3)(2) and has legally 30 entered into this agreement. 31 49

1	(6) "Small business concern" means an independently
2	owned and operated business concern which is of a size and
3	type as described and adopted by vote related to this
4	agreement of the commission, hereby incorporated by reference.
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б	ARTICLE III
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8	STATEWIDE AND INTERLOCAL CERTIFICATIONS
9	(1) All awarding organizations shall accept a
10	certification granted by any participating organization which
11	has been approved according to s. $287.0943(3)(2)$ and has
12	entered into this agreement, as valid status of minority
13	business enterprise.
14	(2) A participating organization shall certify a
15	business concern that meets the definition of minority
16	business enterprise in this agreement, in accordance with the
17	duly adopted eligibility criteria.
18	(3) All participating organizations shall issue notice
19	of certification decisions granting or denying certification
20	to all other participating organizations within 14 days of the
21	decision. Such notice may be made through electronic media.
22	(4) No certification will be granted without an onsite
23	visit to verify ownership and control of the prospective
24	minority business enterprise, unless verification can be
25	accomplished by other methods of adequate verification or
26	assessment of ownership and control.
27	(5) The certification of a minority business
28	enterprise pursuant to the terms of this agreement shall not
29	be suspended, revoked, or otherwise impaired except on any
30	grounds which would be sufficient for revocation or suspension
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of a certification in the jurisdiction of the participating
 organization.

3 (6) The certification determination of a party may be 4 challenged by any other participating organization by the 5 issuance of a timely written notice by the challenging 6 organization to the certifying organization's determination 7 within 10 days of receiving notice of the certification 8 decision, stating the grounds therefor.

9 (7) The sole accepted grounds for challenge shall be 10 the failure of the certifying organization to adhere to the 11 adopted criteria or the certifying organization's rules or 12 procedures, or the perpetuation of a misrepresentation or 13 fraud by the firm.

14 (8) The certifying organization shall reexamine its
15 certification determination and submit written notice to the
16 applicant and the challenging organization of its findings
17 within 30 days after the receipt of the notice of challenge.
18 (9) If the certification determination is affirmed,
19 the challenging agency may subsequently submit timely written

20 notice to the firm of its intent to revoke certification of 21 the firm.

ARTICLE IV

APPROVED AND ACCEPTED PROGRAMS.--Nothing in this agreement shall be construed to repeal or otherwise modify any ordinance, law, or regulation of a party relating to the existing minority business assistance provisions and procedures by which minority business enterprises participate therein.

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HB 2127, First Engrossed

1 ARTICLE V 2 3 TERM.--The term of the agreement shall be 5 years, 4 after which it may be reexecuted by the parties. 5 6 ARTICLE VI 7 8 AGREEMENT EVALUATION. -- The designated state and local 9 officials may meet from time to time as a group to evaluate 10 progress under the agreement, to formulate recommendations for changes, or to propose a new agreement. 11 12 13 ARTICLE VII 14 15 OTHER ARRANGEMENTS .-- Nothing in this agreement shall be 16 construed to prevent or inhibit other arrangements or 17 practices of any party in order to comply with federal law. 18 19 ARTICLE VIII 20 21 EFFECT AND WITHDRAWAL. --22 (1) This agreement shall become effective when 23 properly executed by a legal representative of the participating organization, when enacted into the law of the 24 25 state and after an ordinance or other legislation is enacted 26 into law by the governing body of each participating organization. Thereafter it shall become effective as to any 27 28 participating organization upon the enactment of this 29 agreement by the governing body of that organization. 30 (2) Any party may withdraw from this agreement by enacting legislation repealing the same, but no such 31 52 CODING: Words stricken are deletions; words underlined are additions.

withdrawal shall take effect until one year after the 1 governing body of the withdrawing party has given notice in 2 3 writing of the withdrawal to the other parties. (3) No withdrawal shall relieve the withdrawing party 4 5 of any obligations imposed upon it by law. 6 7 ARTICLE IX 8 FINANCIAL RESPONSIBILITY. --9 (1) A participating organization shall not be 10 financially responsible or liable for the obligations of any 11 12 other participating organization related to this agreement. The provisions of this agreement shall constitute 13 (2) 14 neither a waiver of any governmental immunity under Florida 15 law nor a waiver of any defenses of the parties under Florida law. The provisions of this agreement are solely for the 16 17 benefit of its executors and not intended to create or grant any rights, contractual or otherwise, to any person or entity. 18 19 20 ARTICLE X 21 22 VENUE AND GOVERNING LAW .-- The obligations of the 23 parties to this agreement are performable only within the county where the participating organization is located, and 24 statewide for the Minority Business Advocacy and Assistance 25 26 Office of Supplier Diversity, and venue for any legal action 27 in connection with this agreement shall lie, for any participating organization except the Minority Business 28 29 Advocacy and Assistance Office of Supplier Diversity, exclusively in the county where the participating organization 30 31 53

is located. This agreement shall be governed by and construed in accordance with the laws and court decisions of the state. ARTICLE XI CONSTRUCTION AND SEVERABILITY .-- This agreement shall be liberally construed so as to effectuate the purposes thereof. The provisions of this agreement shall be severable and if any phrase, clause, sentence, or provision of this agreement is declared to be contrary to the State Constitution or the United States Constitution, or the application thereof to any government, agency, person, or circumstance is held invalid, the validity of the remainder of this agreement and the applicability thereof to any government, agency, person, or circumstance shall not be affected thereby. If this agreement shall be held contrary to the State Constitution, the agreement shall remain in full force and effect as to all severable matters. Section 13. This act shall take effect July 1, 2000. CODING: Words stricken are deletions; words underlined are additions.