1	A bill to be entitled
2	An act relating to nursing homes and related
3	health care facilities; amending s. 400.235,
4	F.S.; revising membership and terms of office
5	of the Governor's Panel on Excellence in
6	Long-Term Care; providing for selection of a
7	panel chairperson; amending s. 400.4195, F.S.;
8	providing conditions under which the
9	prohibition against payment of referral fees by
10	assisted living facilities does not apply;
11	authorizing the Agency for Health Care
12	Administration to adopt rules; amending s.
13	817.505, F.S.; providing that certain penalties
14	for patient brokering do not apply under such
15	conditions; providing an effective date.
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17	Be It Enacted by the Legislature of the State of Florida:
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19	Section 1. Paragraph (a) of subsection (3) of section
20	400.235, Florida Statutes, is amended to read:
21	400.235 Nursing home quality and licensure status;
22	Gold Seal Program
23	(3)(a) The Gold Seal Program shall be developed and
24	implemented by the Governor's Panel on Excellence in Long-Term
25	Care, which shall operate under the authority of the Executive
26	Office of the Governor. The panel shall be composed of $\underline{\text{the}}$
27	following members:
28	a. A consumer advocate for senior citizens, appointed
29	by the Governor.

1	b. Two persons having expertise in the field of
2	quality management, service-delivery excellence, or
3	public-sector accountability, appointed by the Governor.
4	c. A consumer advocate for senior citizens, appointed
5	by the Secretary of Elderly Affairs.
6	d. An active member of a nursing facility family and
7	resident care council, appointed by the Secretary of Elderly
8	Affairs.
9	e. A member of the University Consortium on Aging,
LO	appointed by the Secretary of Elderly Affairs.
L1	f. The State Long-Term Care Ombudsman.
L2	g. A consumer advocate for senior citizens, appointed
L3	by the Florida Life Care Residents Association.
L4	h. A consumer advocate for senior citizens, appointed
L5	by the Secretary of Health.
L6	i. A consumer advocate for senior citizens, appointed
L7	by the Secretary of the Agency for Health Care Administration.
L8	j. The Deputy Secretary for Medicaid of the Agency for
L9	Health Care Administration.
20	k. One person appointed by the Florida Association of
21	Homes for the Aging.
22	1. One person appointed by the Florida Health Care
23	Association.
24	m. A member of the Florida Silver Hair Legislature,
25	appointed by the Florida Silver Hair Legislature.
26	n. A member of the Florida Alliance for Retired
27	Americans, appointed by the Florida Alliance for Retired
28	Americans.
29	o. An elder-law attorney appointed by The Florida Bar.
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Persons serving on the panel on the effective date of this act 1 2 shall continue to serve and persons shall be appointed 3 according to the criteria described in sub-subparagraphs m., 4 n., and o. for terms beginning October 1, 2002; however, for the dual purpose of staggering the terms of the members and 5 6 maintaining continuity, the terms of the panel members serving 7 on the effective date of this act who were appointed according to the criteria described in sub-subparagraphs b., d., g., i., 8 9 and k. expire September 30, 2002, and terms of the panel 10 members serving on the effective date of this act who were appointed according to the criteria described in 11 12 sub-subparagraphs a., c., e., h., and l. expire September 30, 2003. Thereafter, each appointive member shall be appointed 13 14 for a 4-year term in the same manner as the original 15 appointment. A person may not be appointed to serve more than two consecutive 4-year terms. However, an appointee serving on 16 17 the effective date of this act is not eligible for 18 reappointment. 19

- 2. Panel members shall select the panel chairperson to serve a 3-year term by a majority vote at the panel's first meeting after all panel members have been appointed.
- 3. For the purposes of this paragraph, the term consumer advocate for senior citizens means a person who:
- a. Does not receive more than 20 percent of his or her personal income from any business involved in the delivery of long-term care services, from any attorney or law firm that represents nursing home facilities or nursing home residents in personal injury actions, or from any affiliated membership organizations or corporations;

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b. Is not an employee of the Agency for Health Care Administration, the Department of Health, or the Department of Elderly Affairs; and

c. Is either a member of an organized senior advocacy group or has had or currently has a relative in a nursing home.three persons appointed by the Governor, to include a consumer advocate for senior citizens and two persons with expertise in the fields of quality management, service delivery excellence, or public sector accountability; three persons appointed by the Secretary of Elderly Affairs, to include an active member of a nursing facility family and resident care council and a member of the University Consortium on Aging; the State Long-Term Care Ombudsman; one person appointed by the Florida Life Care Residents Association; one person appointed by the Secretary of Health; two persons appointed by the Secretary of Health Care Administration; one person appointed by the Florida Association of Homes for the Aging; and one person appointed by the Florida Health Care Association. Vacancies on the panel shall be filled in the same manner as the original appointments.

Section 2. Section 400.4195, Florida Statutes, is amended to read:

400.4195 Rebates prohibited; penalties.--

(1) Except as provided in subsection (2), it is unlawful for any assisted living facility, or any person or agency employed by or contracting with the facility, licensed under this part to contract or promise to pay or receive any commission, bonus, kickback, or rebate or engage in any split-fee arrangement in any form whatsoever with any health care practitioner, health care facility, or other physician,

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30 31 surgeon, organization, agency, or person, either directly or indirectly, for residents referred to an assisted living facility licensed under this part.

- (2)(a) A facility may employ or contract with persons or agencies to market the facility for a fee or commission not based on the volume or value of referrals to the facility. Fees or commissions may be based on the volume or value of referrals to the facility when:
- 1. The facility is not subject to the provisions of 42 U.S.C. s. 1320a-7b;
- 2. Payment to the contract provider is made under a nonexclusive contract;
- 3. The contract provider represents multiple facilities with different owners; , provided
- 4. The employee or contract provider clearly indicates to all clients prior to referral that he or she represents and is being compensated by the facility, in addition to all other facilities represented by the person or agency;
  - 5. The employee or contract provider:
- a. Is not a health care practitioner or employee, vendor, or other contract provider of a health care facility in a position to make referrals to an assisted living facility;
- b. Is not employed by a health care facility, social service agency, or any other organization in a position to make referrals to an assisted living facility;
- c. Does not have an ownership interest in an assisted living facility and is not related to a person with an ownership interest in an assisted living facility;
- d. Does not contract with or pay a health care facility, its employees, vendors, or other contract providers

for access to internal or external processes for discharge of disabled persons over the age of 18 or frail and elderly persons to assisted living facilities;

- <u>e. Cannot offer the client or referral any money or</u> gift of value as an enticement for services;
- 6. A level 2 background screening must be conducted for the contract provider or related employees for the purposes of conducting screening under chapter 435;
  - 7. Referral is made to a licensed facility;
- 8. The contract does not require the facility or the individual being referred to use any other services affiliated with or owned in whole or in part by the contract provider;
- 9. The person referred remains a resident of the facility for at least 90 days.
  - (b) As used in this section, the term:
- 1. "Facility" means an assisted living facility, as defined in s. 400.402, which is not part of a continuing care facility licensed under chapter 651;
- 2. "Contract provider" means a person, agency, organization, or corporation that contracts with a facility to market that facility to potential residents;
- 3. "Health care facility" means the office of a health care practitioner, a hospital licensed under chapter 395, a long-term care hospital licensed under chapter 395 which meets the requirements of 42 CFR s. 412.23(e), a skilled nursing facility, a hospice, as defined in part IV of chapter 400, an intermediate care facility for the developmentally disabled licensed under chapter 393, or a community mental health center licensed under chapter 394. A facility relying solely on spiritual means through prayer for healing is not a health care facility;

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under chapter 461, a doctor of dentistry licensed under chapter 466, or another health care professional regulated by the Department of Health;

(c)1. All contract providers must register with the agency. If the agency determines that a contract provider does not meet the requirements of this section, the registration

licensed under chapter 458, a doctor of osteopathy licensed

under chapter 459, a doctor of chiropractic medicine licensed under chapter 460, a doctor of podiatric medicine licensed

"Health care practitioner" means a medical doctor

2. As part of the registration process, the agency may adopt by rule requirements for:

shall be denied. If a registrant fails to comply with this

section, the agency may revoke or suspend the registration.

- a. Reporting of activity by a contract provider; and
- b. A process by which consumers or facilities may register a complaint with the agency alleging a violation of this section.
- 3. The agency may adopt by rule any necessary fee structure to cover the cost of administering the registration and reporting requirements.
- (d)1. If the agency finds that any ground exists for the revocation or suspension of a contract provider's registration, the agency may, in lieu of revocation or suspension, impose a fine upon the contract provider.
- a. With respect to any nonwillful violation, the fine may not exceed \$1,000 per violation, not to exceed a total of \$10,000 for all nonwillful violations arising out of the same action.
- b. With respect to any knowing and willful violation, the fine may not exceed \$10,000 for each violation, not to

exceed a total of \$100,000 for all knowing and willful 1 2 violations arising out of the same action. 2. The agency must adopt by rule penalty categories 3 4 that specify varying ranges of monetary fines for willful and 5 nonwillful violations. 6 3. The agency may also refer the contract provider to 7 the appropriate law enforcement agency for enforcement under 8 subsection (5). 9 (3) A person or agency independent of and not under contract with a the facility may provide placement or referral 10 services for a fee to individuals seeking assistance in 11 12 finding a suitable facility; however, any fee paid for placement or referral services must be paid by the individual 13 14 looking for a facility, not by the facility. 15 (4) The agency shall adopt rules to implement this 16 section. 17 (5) A violation of this section shall be considered patient brokering and is punishable as provided in s. 817.505. 18 19 Section 3. Paragraph (j) is added to subsection (3) of section 817.505, Florida Statutes, to read: 20 21 817.505 Patient brokering prohibited; exceptions; 22 penalties.--23 (3) This section shall not apply to: 24 (j) Services authorized in s. 400.4195(2). 25 Section 4. This act shall take effect upon becoming a 26 law. 27 28 29 30 31