## Amendment No. $\underline{1}$ (for drafter's use only)

	CHAMBER ACTION <u>Senate</u> <u>House</u>
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5	ORIGINAL STAMP BELOW
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11	The Committee on Business Regulation offered the following:
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13	Amendment (with title amendment)
14	Remove everything after the enacting clause
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16	and insert:
17	Section 1. DefinitionsFor the purposes of this act,
18	the term:
19	(1) "Accessorial services" means any service performed
20	by a mover which results in a charge to the shipper and is
21	incidental to the transportation service, including, but not
22	limited to, valuation coverage; preparation of written
23	inventory; storage, packing, unpacking, or crating of
24	articles; hoisting or lowering; waiting time; long carry,
25	which is defined as carrying articles excessive distances
26	between the mover's vehicle and the residence; overtime
27	loading and unloading; reweighing; disassembly or reassembly;
28	elevator or stair carrying; boxing or servicing of appliances;
29	and furnishing of packing or crating materials. Accessorial
30	services also include services not performed by the mover but
31	by a third party at the request of the shipper or mover, if

the charges for such services are to be paid to the mover by the shipper at or prior to the time of delivery.

- (2) "Compensation" means money, fee, emolument, quid pro quo, barter, remuneration, pay, reward, indemnification, or satisfaction.
- (3) "Contract for service" or "bill of lading" means a written document which authorizes services from the named mover and lists the services and all costs associated with the transportation of household goods and accessorial services to be performed.
- (4) "Department" means the Department of Agriculture and Consumer Services.
- (5) "Estimate" means a written document which sets forth the total cost and the basis of such costs related to a shipper's move, which shall include, but not be limited to, transportation or accessorial services.
- (6) "Household goods" means personal effects or other personal property found in a home, personal residence, storage facility, or other location, including property in a storehouse or warehouse facility that is owned or rented by a shipper or shipper's agent, but does not include freight or personal property moving to or from a factory, store, or other place of business.
- (7) "Mover" means any person who engages in the transportation or shipment of household goods for compensation.
- (8) "Shipper" means any person who uses the services of a mover to transport or ship household goods.
- (9) "Storage" means warehousing of the shipper's goods while under the care, custody, and control of the mover.

Section 2. Construction; intent; application. --

goods.

- (1) The provisions of this act shall be construed

  liberally to:

  (a) Establish the law of this state governing the transportation, shipment, and affiliated storage of household
- (b) Address moving practices in this state in a manner not inconsistent with federal law relating to consumer protection.
- (2) The provisions of this act shall apply to the operations of any mover engaged in the intrastate transportation of household goods, except this act shall not be construed to include shipments contracted by the United States, the state, or any local government or political subdivision of the state. The provisions of this act shall only apply to the transportation of household goods originating in this state and terminating in this state.
- (3) It is the intent of this act to secure the satisfaction and confidence of shippers and members of the public when using a mover.
- (4) Nothing in this act shall be construed to remove the authority or jurisdiction of any federal agency with respect to goods or services regulated or controlled under other provisions of law.

Section 3. Registration. --

(1) Each mover shall annually register with the department, providing its legal business and trade name, mailing address, and business locations; the full names, addresses, telephone numbers, and social security numbers of its owners or corporate officers and directors and the Florida agent of the corporation; a statement whether it is a domestic or foreign corporation, its state and date of incorporation,

its charter number, and, if a foreign corporation, the date it registered with the State of Florida, and occupational license where applicable; the date on which a mover registered its fictitious name if the mover is operating under a fictitious or trade name; the name of all other corporations, business entities, and trade names through which each owner of the mover operated, was known, or did business as a mover within the preceding 5 years; and proof of purchase of adequate bond or establishment of a letter of credit or certificate of deposit as required in this act.

- (2) A certificate evidencing proof of registration shall be issued by the department and must be prominently displayed in the mover's primary place of business.
- (3) Registration fees shall be \$300 per year per mover. All amounts collected shall be deposited by the Treasurer to the credit of the General Inspection Trust Fund of the department for the sole purpose of administration of this act.
- (4) Any person applying for or renewing a local license or registration to engage in business as a mover must exhibit a current registration certificate from the department before the local license or registration may be issued or reissued.
- (5) Each contract of a mover must include the phrase
  "...(NAME OF FIRM)... is registered with the State of Florida
  as a Mover. Registration No. ....."
- (6) Each advertisement of a mover must include the phrase "Fla. Mover Reg. No. ....."
- (7) No registration shall be valid for any mover transacting business at any place other than that designated in its application, unless the department is first notified in

writing in advance of any change of location. A registration issued under this act shall not be assignable, and the mover shall not be permitted to conduct business under more than one name except as registered. A mover desiring to change its registered name or location or designated agent for service of process at a time other than upon renewal of registration shall notify the department of such change.

- (8) The department may deny or refuse to renew the registration of any mover based upon a determination that the mover, or any of its directors, officers, owners, or general partners:
- (a) Has failed to meet the requirements for registration as provided in this act;
- (b) Has been convicted of a crime involving fraud, dishonest dealing, or any other act of moral turpitude;
- (c) Has not satisfied a civil fine or penalty arising out of any administrative or enforcement action brought by any governmental agency or private person based upon conduct involving fraud, dishonest dealing, or any violation of this act;
- (d) Has pending against him or her any criminal, administrative, or enforcement proceedings in any jurisdiction, based upon conduct involving fraud, dishonest dealing, or any other act of moral turpitude; or
- (e) Has had a judgment entered against him or her in any action brought by the department or the Department of Legal Affairs pursuant to this act or ss. 501.201-501.213, Florida Statutes, the Florida Deceptive and Unfair Trade Practices Act.
  - Section 4. Security requirements. --
  - (1) An application must be accompanied by a

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performance bond in the amount of \$25,000. The surety on such bond shall be a surety company authorized to do business in the state.

- (2) In lieu of the performance bond required in subsection (1), an applicant for registration may establish a certificate of deposit or an irrevocable letter of credit in a Florida banking institution in the amount of \$25,000. The department shall be the beneficiary to this certificate of deposit, and the original shall be filed with the department. Any such letter of credit shall provide that the issuer will give the department not less than 120 days' written notice prior to terminating or refusing to renew the letter of credit.
- (3) The performance bond, letter of credit, or certificate of deposit shall be in favor of the department for the use and benefit of any customer who is injured by the fraud, misrepresentation, breach of contract, financial failure, or violation of any provision of this act by the mover. Such liability may be enforced either by proceeding in an administrative action as specified in subsection (4) or by filing a judicial suit at law in a court of competent jurisdiction. However, in such court suit the performance bond, letter of credit, or certificate of deposit posted with the department shall not be amenable or subject to any judgment or other legal process issuing out of or from such court in connection with such lawsuit, but such performance bond, letter of credit, or certificate of deposit shall be amenable to and enforceable only by and through administrative proceedings before the department. It is the intent of the Legislature that such performance bond, letter of credit, or certificate of deposit shall be applicable and liable only for

the payment of claims duly adjudicated by order of the department. The performance bond, letter of credit, or certificate of deposit shall be open to successive claims, but the aggregate amount may not exceed the amount of the performance bond, letter of credit, or certificate of deposit.

- (4) Any shipper may file a claim against the performance bond, letter of credit, or certificate of deposit which shall be made in writing to the department within 180 days after an alleged violation has occurred or is discovered to have occurred. The proceedings shall be held in accordance with chapter 120, Florida Statutes.
- (5) The department may waive the performance bond, letter of credit, or certificate of deposit requirement on an annual basis if the mover has had 5 or more consecutive years of experience as a mover in Florida in compliance with this act; has not had any civil, criminal, or administrative action instituted against the mover by any governmental agency or any action involving fraud, theft, misappropriation of property, or moral turpitude; and has a satisfactory consumer complaint history with the department. Such waiver may be revoked if the mover violates any provision of this act.
- Section 5. <u>Estimates and contracts for service.--A</u>

  contract and estimate provided to a prospective shipper must

  be in writing and include:
- (1) The name, telephone number, and physical address where the mover's employees are available during normal business hours.
- (2) The date and time the contract or estimate is prepared and any proposed date of the move.
- (3) The name and address of the shipper, the addresses where the items are to be picked up and delivered, and a

telephone number where the shipper may be reached. 1 The name, telephone number, and physical address 2 3 of any location where the goods will be held pending further 4 transportation, including situations where the mover retains 5 possession of goods pending resolution of a fee dispute with 6 the shipper. 7 (5) An itemized breakdown and description and total of 8 all costs and services for transportation and accessorial 9 services to be provided during a move or storage of household 10 goods. 11 (6) The accepted methods of payment. 12 Section 6. Violations. -- It is a violation of this act 13 to: 14 (1) Conduct business as a mover without first being 15 registered annually with the department. 16 (2) Conduct business as a mover without a performance 17 bond, a letter of credit, or a certificate of deposit. 18 (3) Knowingly make any false statement, 19 representation, or certification in any application, document, or record required to be submitted or retained under this act. 20 (4) Knowingly require, request, encourage, or suggest, 21 directly or indirectly, that payment for the right to obtain a 22 contract for moving services or accessorial services must be 23 24 by credit card authorization or to otherwise announce a 25 preference for that method of payment over any other method when no correct and true explanation for such preference is 26 27 stated. (5) Misrepresent in any manner the shipper's right to 28

cancel and to receive an appropriate refund for services

provided by the mover.

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1	(a) The contract for services, bill of lading, or
2	inventory of household goods for the move estimated.
3	(b) The timeframe or schedule for delivery or storage
4	of household goods estimated.
5	(c) The price, size, nature, extent, qualities, or
6	characteristics of accessorial or moving services offered.
7	(d) The nature or extent of other goods, services, or
8	amenities offered.
9	(e) A shipper's rights, privileges, or benefits.
10	(7) Fail to inform a purchaser of a nonrefundable
11	cancellation policy prior to the mover accepting any
12	compensation, commission, or other valuable consideration.
13	(8) Fail to honor and comply with all provisions of
14	the contract for services or bill of lading regarding the
15	purchaser's rights, benefits, and privileges thereunder.
16	(9) Charge more than 10 percent above the cost of the
17	estimate of the contract unless authorized by the shipper
18	prior to pickup and transportation of the household goods. The
19	mover shall provide written justification for any amount
20	charged above the original estimate.
21	(10) Withhold delivery of household goods or in any
22	way hold goods in storage against the expressed wishes of the
23	shipper as delineated in the contract for services.
24	(11)(a) Include in any contract any provision
25	purporting to waive or limit any right or benefit provided to
26	shippers under this act.
27	(b) Seek or solicit such waiver or acceptance of
28	limitation from a shipper concerning rights or benefits
29	provided under this act.
30	(c) Use a local mailing address, registration

facility, drop box, or answering service in the promotion,

advertising, solicitation, or sale of contracts, unless the 1 2 mover's fixed business address is clearly disclosed during any 3 telephone solicitation and is prominently and conspicuously 4 disclosed on all solicitation materials and on the contract. (d) Do any other act which constitutes fraud, 5 misrepresentation, or failure to disclose a material fact. 6 7 Refuse or fail, or for any of the mover's principal officers to refuse or fail, after notice, to produce 8 any document or record or disclose any information required to 9 10 be produced or disclosed. 11 (f) Knowingly make a material false statement in 12 response to any request or investigation by the department, the Department of Legal Affairs, or the state attorney. 13 Section 7. Deceptive and unfair trade practice .-- Acts, 14 15 conduct, practices, omissions, failings, misrepresentations, or nondisclosures which constitute a violation of this act 16 17 also constitute a deceptive and unfair trade practice for the purpose of ss. 501.201-501.213, Florida Statutes, the Florida 18 Deceptive and Unfair Trade Practices Act, and administrative 19 20 rules adopted thereunder. Section 8. Administrative remedies; penalties.--21 22 The department may enter an order doing one or more of the following if the department finds that a mover or 23 24 person employed or contracted by a mover has violated or is 25 operating in violation of any of the provisions of this act or the rules or orders issued thereunder: 26 27 (a) Issuing a notice of noncompliance pursuant to s.

Directing that the person cease and desist

120.695, Florida Statutes.

\$5,000 for each act or omission.

(b)

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Imposing an administrative fine not to exceed

specified activities. 1 2 Refusing to register or revoking or suspending a 3 registration. 4 (e) Placing the registrant on probation for a period 5 of time, subject to such conditions as the department may 6 specify. 7 (2) The administrative proceedings which could result 8 in the entry of an order imposing any of the penalties 9 specified in subsection (1) are governed by chapter 120, 10 Florida Statutes. 11 (3) The department has the authority to adopt rules 12 pursuant to chapter 120, Florida Statutes, to implement this section. 13 Section 9. Civil penalties; remedies.--14 15 The department may institute a civil action in a court of competent jurisdiction to recover any penalties or 16 17 damages allowed in this act and for injunctive relief to 18 enforce compliance with this act. 19 (2) The department may seek a civil penalty of up to 20 \$5,000 for each violation of this act. The department may seek restitution for and on 21 (3) 22 behalf of any shipper aggrieved or injured by a violation of 23 this act. 24 (4) Any provision in a contract for services or bill 25 of lading from a mover that purports to waive, limit, restrict, or avoid any of the duties, obligations, or 26 27 prescriptions of the mover, as provided in this act, is void and unenforceable and against public policy. 28

to any other remedies available for the same conduct.

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Upon motion of the department in any action

The remedies provided in this act are in addition

brought under this act, the court may make appropriate orders, 1 2 including appointment of a master or receiver or sequestration 3 of assets, to reimburse shippers found to have been damaged, 4 to carry out a consumer transaction in accordance with the 5 shipper's reasonable expectations, or to grant other appropriate relief. 6 7 Section 10. Criminal penalties. -- Any person or 8 business that violates this act commits a misdemeanor of the first degree, punishable as provided in s. 775.082 or s. 9 10 775.083, Florida Statutes. 11 Section 11. General Inspection Trust Fund; 12 payments. -- Any moneys recovered by the department as a penalty 13 under this act shall be deposited in the General Inspection Trust Fund. 14 15 Section 12. Local preemption .-- The provisions of this act are not intended to preempt any municipality or county or 16 17 other political subdivision of this state which has authority to require, levy, or collect any registration fee or tax or to 18 19 require the registration or bonding in any manner of any mover unless that authority conflicts with any special or general 20 21 act of the Legislature. 22 Section 13. This act shall take effect July 1, 2002. 23 24 ======== T I T L E A M E N D M E N T ========= 25 And the title is amended as follows: 26 27 remove: the entire title 28 29 and insert: 30 A bill to be entitled 31 An act relating to regulation of movers;

## Amendment No. 1 (for drafter's use only)

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providing definitions; providing construction, intent, and application; providing for registration with the Department of Agriculture and Consumer Services; authorizing the department to adopt rules; providing for fees; providing for display of certain information; providing for local registration; providing requirements, procedures, criteria, and limitations; authorizing the department to charge certain fees; providing for denial of or refusal to renew registration; providing security requirements and procedures; requiring estimates of moving costs; providing requirements and criteria; specifying violations; providing that certain violations constitute deceptive and unfair trade practices; providing penalties; providing for relief; providing for deposit of funds; providing intent regarding preemption of local laws; providing an effective date.