HB 1503

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	HB 1503 2004
1	A bill to be entitled
2	An act relating to insurer interests in certain motor
3	vehicle repair shops; amending s. 559.901, F.S.; providing
4	a popular name; amending s. 559.903, F.S.; providing
5	definitions; amending s. 559.921, F.S.; providing a civil
6	penalty; providing for an administrative fine for certain
7	violations; creating s. 559.9222, F.S.; prohibiting
8	insurer interests in certain motor vehicle repair shops;
9	creating s. 559.9223, F.S.; providing for a favored
10	facility agreement presumption; creating s. 559.9224,
11	F.S.; providing conditions for contracts between insurers
12	and certain motor vehicle repairs shops; creating s.
13	559.9225, F.S.; providing notice requirements for certain
14	motor vehicle repair shops; creating s. 559.9226, F.S.;
15	specifying prohibited acts; creating s. 559.9227, F.S.;
16	requiring certain agreements to be negotiated and executed
17	to prevent conflicts of interest; creating s. 559.9228,
18	F.S.; authorizing insurers to provide certain support
19	services to certain repair shops under certain
20	circumstances; creating s. 559.9229, F.S.; providing
21	certain sections do not confer immunity from certain
22	antitrust laws; providing an effective date.
23	
24	Be It Enacted by the Legislature of the State of Florida:
25	
26	Section 1. Section 559.901, Florida Statutes, is amended
27	to read:
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28	HB 1503 559.901 Short titleSections 559.901-559.9229 559.901-
29	559.9221 shall be known and may be referred to by the popular
30	name cited as the "Florida Motor Vehicle Repair Act."
31	Section 2. Section 559.903, Florida Statutes, is amended
32	to read:
33	559.903 DefinitionsAs used in this act:
34	(1) "Arm's length transaction" means the standard of
35	conduct under which two parties having substantially equal
36	bargaining power, each acting in its own interest, would
37	negotiate or carry out a particular transaction.
38	(2) "Claims center" means a location designated by an
39	insurer where a claims adjuster, employee, or agent of the
40	insurer performs an initial damage estimate on a vehicle under
41	the terms of an insurance policy.
42	(3) (1) "Customer" means the person who signs the written
43	repair estimate or any other person whom the person who signs
44	the written repair estimate designates on the written repair
45	estimate as a person who may authorize repair work.
46	(4) (2) "Department" means the Department of Agriculture
47	and Consumer Services.
48	(5) <mark>(3)</mark> "Employee" means an individual who is employed full
49	time or part time by a motor vehicle repair shop and performs
50	motor vehicle repair.
51	(6) "Favored facility agreement" means an agreement
52	between an insurer and a motor vehicle repair shop under which
53	the insurer agrees to recommend, directly or indirectly, to its
54	policyholders or other beneficiaries under the insurer's
55	policies, that the policyholder or other beneficiary obtain
56	repairs at that motor vehicle repair shop or in any other way

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57 agrees to influence its policyholders or other beneficiaries
58 under the insurer's policies to obtain repairs at that motor
59 vehicle repair shop.

60 <u>(7)(4)</u> "Final estimate" means the last estimate approved 61 by the customer either in writing or orally, as evidenced by the 62 written repair estimate.

63 (8) "Insurer" means any person authorized under the
64 Florida Insurance Code to transact insurance in this state.

65 <u>(9)(5)</u> "Motor vehicle" means any automobile, truck, bus, 66 recreational vehicle, motorcycle, motor scooter, or other motor 67 powered vehicle, but does not include trailers, mobile homes, 68 travel trailers, trailer coaches without independent motive 69 power, watercraft or aircraft, or special mobile equipment as 70 defined in s. 316.003(48).

71 (10)(8) "Motor vehicle repair" means all maintenance of 72 and modifications and repairs to motor vehicles, and diagnostic 73 work incident thereto, including, but not limited to, the 74 rebuilding or restoring of rebuilt vehicles, body work, 75 painting, warranty work, and other work customarily undertaken 76 by motor vehicle repair shops.

77 (11)(6) "Motor vehicle repair shop" means any person who, 78 for compensation, engages or attempts to engage in the repair of motor vehicles owned by other persons and includes, but is not 79 80 limited to: mobile motor vehicle repair shops, motor vehicle and recreational vehicle dealers; garages; service stations; self-81 82 employed individuals; truck stops; paint and body shops; brake, 83 muffler, or transmission shops; and shops doing glass work. Any 84 person who engages solely in the maintenance or repair of the 85 coach portion of a recreational vehicle is not a motor vehicle

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HB 1503 2004 86 repair shop. 87 (12)(7) "Place of business" means a physical place where the business of motor vehicle repair is conducted, including any 88 89 vehicle constituting a mobile motor vehicle repair shop from 90 which the business of motor vehicle repair is conducted. 91 (13) "Support services" means basic services, provided 92 nonspecifically, that are provided internally and to each 93 affiliate or subsidiary by an insurer, its parent company, or a separate affiliate created to provide basic corporate support. 94 95 The term does not include a service related to the operation of a motor vehicle repair shop if that service would have no value 96 97 or minimal value to any other type of business. 98 (14) "Tied motor vehicle repair shop" means a motor 99 vehicle repair shop in which an insurer owns an interest. 100 Section 3. Subsections (4), (5), and (7) of section 101 559.921, Florida Statutes, are amended to read: 559.921 Remedies.--102 (4)(a) The department may enter an order imposing one or 103 more of the penalties set forth in paragraph (b) if the 104 105 department finds that a motor vehicle repair shop: 106 Violated or is operating in violation of any of the 1. 107 provisions of this part or of the rules adopted or orders issued thereunder; 108 Made a material false statement in any application, 109 2. document, or record required to be submitted or retained under 110 this part; 111 112 3. Refused or failed, or any of its principal officers 113 have refused or failed, after notice, to produce any document or 114 record or disclose any information required to be produced or Page 4 of 12

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HB 1503 2004 115 disclosed under this part or the rules of the department; 116 4. Made a material false statement in response to any 117 request or investigation by the department, the Department of 118 Legal Affairs, or the state attorney; or 119 5. Has intentionally defrauded the public through 120 dishonest or deceptive means. 121 (b) Upon a finding as set forth in paragraph (a), the 122 department may enter an order doing one or more of the 123 following: 124 1. Issuing a notice of noncompliance pursuant to s. 125 120.695. 126 Imposing an administrative fine not to exceed \$1,000 2. 127 per violation for each act which constitutes a violation of ss. 128 559.901-559.9221 this part or a rule or order. 129 3. Imposing an administrative fine of not less than \$1,000 130 nor more than \$5,000 for each act which constitutes a violation 131 of ss. 559.9222-559.9229. Each day during which a violation of 132 ss. 559.9222-559.9229 occurs constitutes a separate violation. The amount of the administrative fine shall be based on the 133 134 seriousness of the violation and must reflect the following 135 factors: a. The nature, circumstances, extent, and gravity of the 136 act or omission that constitutes the violation. 137 138 b. The economic harm caused by the violation. 139 c. The history of previous violations. The need to deter future violations by the person 140 d. 141 charged with a violation. 142 e. Efforts, if any, made to correct the violation. 143 f. Any other factors the court considers appropriate to Page 5 of 12

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HB 1503 2004 144 implement the remedial intent of this chapter. 145 4.3. Directing that the motor vehicle repair shop cease 146 and desist specified activities. 5.4. Refusing to register or revoking or suspending a 147 148 registration. 149 6.5. Placing the registrant on probation for a period of 150 time, subject to such conditions as the department may specify. 151 (C) The administrative proceedings which could result in 152 the entry of an order imposing any of the penalties specified in 153 paragraph (b) shall be conducted in accordance with chapter 120. 154 (5)(a) The department or the state attorney, if a 155 violation of this part occurs in his or her judicial circuit, 156 shall be the enforcing authority for purposes of this part and 157 may bring a civil action in circuit court for temporary or 158 permanent injunctive relief and may seek other appropriate civil 159 relief, including a civil penalty not to exceed \$1,000 for each 160 violation of ss. 559.904-559.921 and a civil penalty of not less 161 than \$1,000 and not more than \$5,000 for a violation of ss. 559.9222-559.9229, restitution and damages for injured 162 163 customers, court costs, and reasonable attorney's fees. 164 The enforcing authority may terminate any (b)

165 investigation or action upon agreement by the offender to pay a 166 stipulated civil penalty, to make restitution or pay damages to 167 customers, or to satisfy any other relief authorized herein and 168 requested by the department.

169 (7) If, in any proceeding brought pursuant to <u>ss. 559.904-</u> 170 <u>559.921</u> this part, it is determined that the repairs and costs 171 thereof were in fact authorized, orally or in writing, the 172 repairs were completed in a proper manner, and the consumer

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HB 1503 2004 173 benefited therefrom, then the enforcing authority may consider 174 such factors in assessing penalties or damages and may award the 175 reasonable value of such repairs. 176 Section 4. Section 559.9222, Florida Statutes, is created 177 to read: 178 559.9222 Insurer interests; exclusivity.--179 (1) Except as provided by this section, an insurer may not 180 own or acquire an interest in a motor vehicle repair shop. (2) An insurer that owns an interest in a tied motor 181 182 vehicle repair shop that was open for business, or on which 183 construction had commenced, on January 1, 2004, may maintain 184 that ownership interest and may operate that facility. 185 (3) An insurer may relocate a tied motor vehicle repair 186 shop described by subsection (2) but may not obtain an ownership 187 interest in any additional facility not described by that 188 subsection. (4) Subsections (2) and (3) apply to an insurer only if 189 190 the insurer and its tied motor vehicle repair shop are in compliance with ss. 559.9222-559.9229. 191 192 (5) Unless otherwise specifically provided, this part 193 provides the exclusive authority and rules applicable to the 194 regulation of the relations between an insurer and a tied motor 195 vehicle repair shop. 196 Section 5. Section 559.9223, Florida Statutes, is created to read: 197 559.9223 Favored facility agreement presumed. -- An insurer 198 199 is presumed to have a favored facility agreement with a motor 200 vehicle repair shop in which it owns an interest. 201 Section 6. Section 559.9224, Florida Statutes, is created Page 7 of 12

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202	HB 1503 2004
202	to read:
203	559.9224 Contractual conditions
204	(1) An insurer that owns an interest in a motor vehicle
205	repair shop may be a party to only one favored facility
206	agreement.
207	(2) The terms under which the insurer enters into a
208	favored facility agreement must be identical for all motor
209	vehicle repair shops, including tied motor vehicle repair shops.
210	However, an insurer may, as necessary, vary the terms to
211	implement technical differences required by geographical factors
212	or other legitimate business factors.
213	(3) Except as provided by subsection (4), an insurer may
214	not cancel a favored facility agreement until the expiration of
215	the 30th day after the date on which the insurer provides notice
216	to the motor vehicle repair shop of the insurer's intent to
217	cancel the agreement. The insurer shall include with the notice
218	a statement explaining the reason for the cancellation of the
219	agreement.
220	(4) An insurer may summarily cancel a favored facility
221	agreement with a motor vehicle repair shop if the insurer, a
222	policyholder of the insurer, or another beneficiary under the
223	insurer's policy establishes reasonable grounds to believe that
224	the motor vehicle repair shop is fraudulent in its dealings with
225	the insurer or the policyholder or other beneficiaries under the
226	insurer's policy.
227	Section 7. Section 559.9225, Florida Statutes, is created
228	to read:
229	559.9225 Notice
230	(1) An insurer that owns an interest in a motor vehicle
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231	repair shop shall post the following notice in each of its tied
232	motor vehicle repair shops:
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234	"THIS MOTOR VEHICLE REPAIR SHOP IS OWNED IN WHOLE OR IN PART BY
235	(insert name of insurer here). YOU ARE HEREBY NOTIFIED THAT YOU
236	ARE ENTITLED TO SEEK REPAIRS AT ANY MOTOR VEHICLE REPAIR SHOP OF
237	YOUR CHOICE."
238	
239	(2) The notice required by subsection (1) must be posted
240	prominently in a location in which it is likely to be seen and
241	read by a customer of the motor vehicle repair shop.
242	Section 8. Section 559.9226, Florida Statutes, is created
243	to read:
244	559.9226 Prohibited actsAn insurer may not:
245	(1) Condition the provision of a product, service,
246	insurance policy renewal, pricing, or other benefit on the
247	purchase of any good or service from its tied motor vehicle
248	repair shops.
249	(2) Share information with its tied motor vehicle repair
250	shops that is not made available on identical terms and
251	conditions to other motor vehicle repair shops with which the
252	insurer has entered into a favored facility agreement;
253	(3) Engage in a joint marketing program with its tied
254	motor vehicle repair shops.
255	(4) Provide its tied motor vehicle repair shops with a
256	recommendation, referral, description, advantage, or access to
257	its policyholders or other beneficiaries under its insurance
258	policies that is not provided on identical terms to other motor
259	vehicle repair shops with which the insurer has entered into a
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260	HB 1503 favored facility agreement.
261	(5) Provide a tied motor vehicle repair shop access to the
262	insurer's products or services on terms and conditions different
263	from those under which the insurer provides access to the same
263 264	
	products or services to another motor vehicle repair shop with
265	which the insurer has entered into a favored facility agreement.
266	(6) Allow a tied motor vehicle repair shop to use the
267	<u>insurer's name, trademark, trade name, brand, or logo in a</u>
268	manner different than that allowed for any other favored
269	facility.
270	(7) Subsidize the business activities or operating
271	expenses of a tied motor vehicle repair shop.
272	(8) Directly or indirectly require a policyholder of the
273	insurer or other beneficiary under the insurer's policy to
274	obtain a damage estimate on a vehicle covered by the insurance
275	policy at a tied motor vehicle repair shop.
276	(9) Authorize or allow a person representing the insurer,
277	whether an employee or an independent contractor, to recommend
278	to a policyholder or other beneficiary under the insurance
279	policy that the policyholder or other beneficiary obtain motor
280	vehicle repair at a tied motor vehicle repair shop, except to
281	the same extent that the person recommends other motor vehicle
282	repair shops with whom the insurer has entered into a favored
283	facility agreement.
284	(10) Require a policyholder or beneficiary to use a claims
285	center located on the premises of a tied motor vehicle repair
286	shop.
287	(11) Enter into a favored facility agreement exclusively
288	with its tied motor vehicle repair shops.
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289	HB 1503 (12) Retaliate or discriminate against a person who files
290	an action as provided by this part.
291	(13) Retaliate or discriminate against a person who
292	assists or participates in any manner in an investigation,
293	judicial proceeding, or other action brought or maintained as
294	provided by this part.
295	(14) Include earnings or losses of a tied motor vehicle
296	repair shop in a rate filing made under chapter 627.
297	Section 9. Section 559.9227, Florida Statutes, is created
298	to read:
299	559.9227 Conflict of interest prohibitedExcept as
300	otherwise provided by this part, an agreement between an insurer
301	and its tied motor vehicle repair shop must be negotiated and
302	executed as an arm's length transaction.
303	Section 10. Section 559.9228, Florida Statutes, is created
304	to read:
305	559.9228 Support services
306	(1) Notwithstanding this part, and except as provided by
307	subsection (2), an insurer may provide support services to its
308	tied motor vehicle repair shops if those services:
309	(a) Are priced at a level that is fair and reasonable to
310	both the insurer and the tied motor vehicle repair shop.
311	(b) Do not directly or indirectly confer a competitive
312	advantage to the tied motor vehicle repair shop.
313	(2) Notwithstanding subsection (1), an agreement by an
314	insurer to provide support services to its tied motor vehicle
315	repair shop may not create the potential for confusion among the
316	policyholders of the insurer, other beneficiaries of an
317	insurance policy issued by the insurer, or other parties.

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318	HB 1503 2004 Section 11. Section 559.9229, Florida Statutes, is created								
319	to read:								
320	559.9229 Antitrust enforcementSections 559.9222-								
321	559.9229 do not confer immunity from an antitrust law of this								
322	state or the United States. A sanction or penalty imposed in an								
323	action brought under this part is in addition to other relief								
324	granted on the basis of the violation of an antitrust law of								
325	this state or the United States.								
326	Section 12. This act shall take effect upon becoming a								
327	law.								