Florida Senate - 2004

By the Committee on Criminal Justice; and Senator Webster

307-2660-04

1	A bill to be entitled
2	An act relating to talent agencies and
3	advance-fee talent services; amending s.
4	468.401, F.S.; revising, providing, and
5	deleting definitions applicable to regulation
6	of talent agencies and advance-fee talent
7	services; amending s. 468.402, F.S.; specifying
8	prohibited acts; amending s. 468.406, F.S.;
9	requiring the posting of maximum fee, charge,
10	and commission schedules or the inclusion of
11	such schedules in written contracts; extending
12	the period within which a talent agency must
13	pay an artist from money received for the
14	benefit of the artist; amending s. 468.408,
15	F.S.; increasing bond requirements; requiring
16	provision of a copy of the bond to an artist
17	prior to execution of a contract with the
18	artist; amending s. 468.409, F.S.; revising
19	records required to be kept; increasing the
20	minimum period records are required to be
21	preserved; amending s. 468.410, F.S.; revising
22	prohibition against registration fees;
23	providing contract requirements; requiring
24	background checks and fingerprinting of owners
25	and operators; providing grounds for voiding or
26	cancellation of contract; amending s. 468.411,
27	F.S.; requiring prior notification regarding
28	labor disputes; amending s. 468.412, F.S.;
29	providing requirements for talent agencies and
30	advance-fee talent services; amending s.
31	468.413, F.S.; specifying acts that constitute
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2468.415, F.S.; prohibiting sexual misconduct in3the operation of a talent agency or an4advance-fee talent service; creating s.5468.416, F.S.; providing for judicial6enforcement; creating s. 468.417, F.S.;7allowing a person who is injured by a violation8of pt. VII of ch. 468, F.S., to bring a civil9action for an injunction and to seek10appropriate civil relief; providing for court11costs and attorney's fees; abolishing12regulation of talent agencies by the Department13of Business and Professional Regulation;14providing for the use and transfer of remaining15regulatory funds; providing for continuation of16legal proceedings; repealing ss. 468.403,17468.404, 468.405, 468.407, and 468.414, F.S.,18relating to license requirements, license fees19and renewals, qualifications for licensure,20license period, form, content, display, and21cancellation, and collection and deposit of22moneys from regulatory fines, fees, and23penalties, respectively, to conform; providing24an effective date.252626Be It Enacted by the Legislature of the State of Florida:2728Section 1. Section 468.401, Florida Statutes, is2931	1	crimes; providing penalties; amending s.
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<pre>6 enforcement; creating s. 468.417, F.S.; 7 allowing a person who is injured by a violation 8 of pt. VII of ch. 468, F.S., to bring a civil 9 action for an injunction and to seek 10 appropriate civil relief; providing for court 11 costs and attorney's fees; abolishing 12 regulation of talent agencies by the Department 13 of Business and Professional Regulation; 14 providing for the use and transfer of remaining 15 regulatory funds; providing for continuation of 16 legal proceedings; repealing ss. 468.403, 17 468.404, 468.405, 468.407, and 468.414, F.S., 18 relating to license requirements, license fees 19 and renewals, qualifications for licensure, 20 license period, form, content, display, and 21 cancellation, and collection and deposit of 22 moneys from regulatory fines, fees, and 23 penalties, respectively, to conform; providing 24 an effective date. 25 26 Be It Enacted by the Legislature of the State of Florida: 27 28 Section 1. Section 468.401, Florida Statutes, is 29 amended to read: 30</pre>	4	advance-fee talent service; creating s.
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<pre>29 amended to read: 30</pre>	27	
30	28	Section 1. Section 468.401, Florida Statutes, is
	29	amended to read:
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1	468.401 Regulation of Talent agencies and advance-fee
2	talent services; definitionsAs used in this part, the term
3	or any rule adopted pursuant hereto:
4	<u>(1)(a) "Advance fee" means any fee that is due from or</u>
5	paid by an artist prior to the artist's obtaining actual
6	employment as an artist or prior to the artist's receiving
7	actual earnings as an artist or that exceeds the actual
8	earnings received by the artist as an artist.
9	(b) The term does not include reimbursements for
10	out-of-pocket costs actually incurred by an advance-fee talent
11	service on behalf of the artist for services rendered or goods
12	provided to the artist by an independent third party if all of
13	the following conditions are met:
14	1. The advance-fee talent service has no direct or
15	indirect financial interest in the third party.
16	2. The advance-fee talent service does not accept any
17	referral fee or other consideration for referring the artist.
18	3. The services rendered or goods provided for the
19	out-of-pocket costs are not represented to be, and are not, a
20	condition for the advance-fee talent service to register or
21	list the artist with the advance-fee talent service.
22	4. The advance-fee talent service maintains adequate
23	records to establish that the amount to be reimbursed was
24	actually advanced or owed to a third party and that the third
25	party is not a person in which the advance-fee talent service
26	has a direct or indirect financial interest or from which the
27	advance-fee talent service receives any consideration for
28	referring the artist.
29	(c) The burden of producing evidence to support a
30	defense based upon an exemption or an exception provided in
31	this subsection is upon the person claiming it.

1	(2) "Advance-fee talent service" means a person who
2	<u>charges, attempts to charge, or receives an advance fee from</u>
3	an artist for one or more of the following:
4	(a) Procuring, offering, promising, or attempting to
5	procure employment or engagements for the artist.
б	(b) Managing or directing the development or
7	advancement of the artist's career as an artist.
8	(c) Career counseling, career consulting, vocational
9	guidance, aptitude testing, evaluation, or planning, in each
10	case relating to the preparation of the artist for employment
11	<u>as an artist.</u>
12	(d) Promoting or advertising an artist to a casting
13	director, talent agency, talent manager, or any other person
14	represented to be in a position to offer assistance in the
15	procurement of engagements or employment as an artist.
16	
17	The term "advance-fee talent service" does not include the
18	person or entity holding, sponsoring, advertising, or
19	organizing an event during which the services included in
20	paragraphs (a)-(d) are independently offered by an attendee to
21	any other attendee of the event.
22	(3) "Agency" means a talent agency or an advance-fee
23	talent service. The term includes owners, operators,
24	employees, and agents of the agency or service, unless
25	specifically designated otherwise.
26	(4)(8) "Artist" means a person performing on the
27	professional stage or in the production of television, radio,
28	or motion pictures; a musician or group of musicians; or a
29	model.
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1 (5) "Buyer" or "employer" means a person, company, 2 partnership, or corporation, or other business entity that 3 uses the services of an a talent agency to provide artists. (6)(3) "Compensation" means any one or more of the 4 5 following: б (a) Any money or other valuable consideration paid or 7 promised to be paid for services rendered by any person 8 conducting the business of a talent agency or an advance-fee 9 talent service under this part; 10 (b) Any money received by any person in excess of that which has been paid out by such person for transportation, 11 12 transfer of baggage, or board and lodging for any applicant 13 for employment; or (c) The difference between the amount of money 14 15 received by any person who furnishes employees, performers, or 16 entertainers for circus, vaudeville, theatrical, or other 17 entertainments, exhibitions, engagements, or performances and 18 the amount paid by him or her to such employee, performer, or entertainer. 19 (7) "Divided fee" means the process by which, without 20 21 written contractual approval of the artist, any two or more 22 persons receive compensation for placing an artist and the 23 total compensation paid to such agents exceeds the compensation that would have been paid to only one agent 2.4 acting on behalf of the artist. 25 (8)(4) "Engagement" means any employment or placement 26 27 of an artist in which, where the artist performs in his or her 2.8 artistic capacity. However, The term does "engagement" shall not apply to procuring opera, music, theater, or dance 29 engagements for any organization defined in s. 501(c)(3) of 30 the Internal Revenue Code or any nonprofit Florida arts 31 5

1 organization that has received a grant from the Division of 2 Cultural Affairs of the Department of State or has participated in the state touring program of the Division of 3 Cultural Affairs. 4 (9) "Manager" means one who advises, guides, or 5 б directs an artist in career development and is not primarily 7 involved in placing the artist in employment. (10) "Modeling or photographing a minor in the nude in 8 the absence of written permission from the minor's parents or 9 10 legal quardians" means the visual display of the buttocks, genitals, or female breast, areolae, or nipples of a person 11 12 under the age of 18 years without having both the parents, if 13 living, or legal guardians, of the minor fully advised of the intended activity and both parents' or quardians' execution of 14 written consent for such visual display of their child or 15 16 ward. 17 (11)(6) "Operator" means the person who is or who will 18 be in actual charge of a talent agency or an advance-fee talent service. 19 (12)(2) "Owner" means any partner in a partnership, 20 21 member of a firm, or principal officer or officers of a 22 corporation, whose partnership, firm, or corporation owns a 23 talent agency or an advance-fee talent service, or any individual who is the sole owner of a talent agency or an 2.4 25 advance-fee talent service. (13)(9) "Person" means any individual, company, 26 27 society, firm, partnership, association, corporation, or 2.8 manager $_{\tau}$ or any agent or employee of any of the foregoing. (14)(1) "Talent agency" means any business entity or 29 30 person who, for compensation, engages in the occupation or 31

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   business of procuring or attempting to procure engagements for
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    an artist.
          (5) "Department" means the Department of Business and
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   Professional Regulation.
          (10) "License" means a license issued by the
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   Department of Business and Professional Regulation to carry on
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    the business of a talent agency under this part.
          (11) "Licensee" means a talent agency which holds a
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    valid unrevoked and unforfeited license issued under this
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   <del>part.</del>
           Section 2. Section 468.402, Florida Statutes, is
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    amended to read:
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           468.402 Prohibited acts Duties of the department;
    authority to issue and revoke license; adoption of rules .-- It
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    is unlawful for any agency to:
          (1) The department may take any one or more of the
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   actions specified in subsection (5) against any person who
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   has:
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          (a) Obtained or attempted to obtain any license by
    means of fraud, misrepresentation, or concealment.
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          (1)(b) Violate Violated any provision of this part,
    chapter 455, any lawful disciplinary order of the department,
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23
    or any rule of the department.
          (c) Been found guilty of, or entered a plea of nolo
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    contendere to, regardless of adjudication, a crime involving
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    moral turpitude or dishonest dealings under the laws of this
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   state or any other state or government.
2.8
          (2)(d) Make, print, publish, distribute, or cause,
    authorize, or knowingly permit Made, printed, published,
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    distributed, or caused, authorized, or knowingly permitted the
   making, printing, publication, or distribution of any false
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1 statement, description, or promise of such a character as to 2 reasonably induce any person to act to his or her damage or injury, if such statement, description, or promises were 3 purported to be performed by the talent agency and if the 4 owner or operator then knew, or by the exercise of reasonable 5 6 care and inquiry, could have known, of the falsity of the 7 statement, description, or promise. 8 (3)(e) Knowingly commit committed or be been a party to any material fraud, misrepresentation, concealment, 9 conspiracy, collusion, trick, scheme, or device whereby any 10 other person lawfully relying upon the work, representation, 11 12 or conduct of the talent agency acts or has acted to his or 13 her injury or damage. (4)(f) Fail Failed or refuse refused upon demand to 14 disclose any information, as required by this part, within his 15 or her knowledge, or fail failed or refuse refused to produce 16 17 any document, book, or record in his or her possession for 18 inspection to any state attorney the department or any authorized agent thereof acting within his or her its 19 jurisdiction or by authority of law. 20 21 (5)(g) Establish an Established the talent agency 22 within any place where intoxicating liquors are sold, any 23 place where gambling is permitted, or any house of prostitution. 2.4 25 (6)(h) Charge, collect, or receive Charged, collected, 26 or received compensation for any service performed by the 27 talent agency greater than specified in its schedule of 2.8 maximum fees, charges, and commissions previously filed with 29 the department. 30 (i) Had a license to operate a talent agency revoked, 31 suspended, or otherwise acted against, including, but not 8

limited to, having been denied a license for good cause by the 1 2 licensing authority of another state, territory, or country. (j) Willfully made or filed a report or record that 3 4 the licensee knew to be false, failed to file a report or 5 record required by state or federal law, impeded or obstructed 6 such filing, or induced another person to impede or obstruct 7 such filing. Such reports or records shall include only those that are signed in the licensee's capacity as a licensed 8 9 talent agency. 10 (7)(k) Advertise Advertised goods or services in a manner that is was fraudulent, false, deceptive, or misleading 11 12 in form or content. 13 (1) Advertised, operated, or attempted to operate under a name other than the name appearing on the license. 14 (8)(m) Commit Been found guilty of fraud or deceit in 15 16 the operation of <u>an</u> a talent agency. 17 (n) Operated with a revoked, suspended, inactive, or 18 delinquent license. 19 (o) Permitted, aided, assisted, procured, or advised 20 any unlicensed person to operate a talent agency contrary to 21 this part or to a rule of the department. 22 (p) Failed to perform any statutory or legal 23 obligation placed on a licensed talent agency. 2.4 (q) Practiced or offered to practice beyond the scope 25 permitted by law or has accepted and performed professional responsibilities that the licensee knows or has reason to know 26 27 that he or she is not competent to perform. 2.8 (9)(r) Conspire Conspired with another agency licensee or with any other person to commit an act, or has committed an 29 30 act, that would tend to coerce, intimidate, or preclude 31

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1 another agency licensee from advertising its his or her 2 services. 3 (10)(s) Solicit Solicited business, either personally 4 or through an agent or through any other person, through the use of fraud or deception or by other means; through the use 5 6 of misleading statements; or through the exercise of 7 intimidation or undue influence. (11)(t) Exercise Exercised undue influence on the 8 artist in such a manner as to exploit the artist for financial 9 10 gain of the agency licensee or a third party, which includes, but is not limited to, the promoting or selling of services to 11 12 the artist. 13 (2) The department may revoke any license that is issued as a result of the mistake or inadvertence of the 14 15 department. 16 (3) The department has authority to adopt rules 17 pursuant to ss. 120.536(1) and 120.54 to implement the 18 provisions of this part. (4) A revoked or suspended license must be returned to 19 the department within 7 days after the time for appeal has 2.0 21 elapsed. 22 (5) Upon a finding of a violation of any one or more 23 of the grounds enumerated in subsection (1) or any other 2.4 section of this part, the department may take the following 25 actions: (a) Deny an application for licensure as a talent 26 27 agency. 28 (b) Permanently revoke or suspend the license of a 29 talent agency. 30 (c) Impose an administrative fine, not to exceed 31 \$5,000, for each count or separate offense.

1 (d) Require restitution. 2 (e) Issue a public reprimand. 3 (f) Place the licensee on probation, subject to such 4 conditions as the department may specify. 5 (6) A person shall be subject to the disciplinary б actions specified in subsection (5) for violations of 7 subsection (1) by that person's agents or employees in the 8 course of their employment with that person. 9 (7) The department may deny a license if any owner or operator listed on the application has been associated with a 10 talent agency whose license has been revoked or otherwise 11 12 disciplined. 13 Section 3. Section 468.406, Florida Statutes, is amended to read: 14 468.406 Fees to be charged by talent agencies; rates; 15 16 display.--17 (1) Each agency applicant for a license shall post 18 file with the application an itemized schedule of maximum fees, charges, and commissions which it intends to charge and 19 collect for its services. This schedule may thereafter be 2.0 21 raised only by filing with the department an amended or 22 supplemental schedule at least 30 days before the change is to 23 become effective. The schedule shall be posted in a conspicuous place in each place of business of the agency and 2.4 shall be printed in not less than a 30-point boldfaced type, 25 26 except that an agency that uses written contracts containing 27 maximum fee, charge, and commission schedules need not post 2.8 such schedules. (2) All money collected by a talent agency from an 29 employer for the benefit of an artist shall be paid to the 30 artist, less the talent agency's commission fee, within 7 5 31

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1 business days after the receipt of such money by the talent 2 agency. No talent agency is required to pay money to an artist until the talent agency receives payment from the employer or 3 4 buyer. 5 Section 4. Section 468.408, Florida Statutes, is б amended to read: 7 468.408 Bond required.--8 (1) Each There shall be filed with the department for each talent agency shall obtain license a bond in the form of 9 10 a surety by a reputable company engaged in the bonding business and authorized to do business in this state. The bond 11 12 shall be for the penal sum of \$10,000 \$5,000, with one or more 13 sureties to be approved by the department, and shall be conditioned on that the agency's conforming applicant conform 14 to and not violating violate any of the duties, terms, 15 conditions, provisions, or requirements of this part. 16 17 (a) If any person is aggrieved by the misconduct of 18 any talent agency, the person may maintain an action in his or her own name upon the bond of the agency in any court having 19 20 jurisdiction of the amount claimed. All such claims shall be 21 assignable, and the assignee shall be entitled to the same 22 remedies, upon the bond of the agency or otherwise, as the 23 person aggrieved would have been entitled to if such claim had not been assigned. Any claim or claims so assigned may be 2.4 enforced in the name of such assignee. 25 (b) Prior to execution of a contract with an artist, 26 27 each agency must provide the artist with a copy of the bond 2.8 provided in this section. The bonding company shall notify the department of any claim against such bond, and a copy of such 29 notice shall be sent 30 to the talent agency against which the 31 claim is made.

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1 (2) Any remedies provided in this section shall not be 2 exclusive of any other remedy. This relief shall be cumulative to any other remedies the aggrieved person may have. 3 Section 5. Section 468.409, Florida Statutes, is 4 amended to read: 5 6 468.409 Records required to be kept.--Each talent 7 agency shall keep on file the application, registration, and 8 fully executed or contract of each artist. In addition, such file must include the name and address of each artist, the 9 10 amount of the compensation received, all attempts to promote or advertise the artist, and all attempts to procure 11 12 engagements for the artist. No such agency or employee thereof 13 shall knowingly make any false entry in applicant files or receipt files. Each card or document in such files shall be 14 preserved for a period of <u>5 years</u> 1 year after the date of the 15 16 last entry thereon. 17 Section 6. Section 468.410, Florida Statutes, is 18 amended to read: 468.410 Prohibition against registration fees; 19 referral; contract requirements. --20 21 (1) A talent agency may not charge a registration fee. 22 (2) An No talent agency may not shall, as a condition 23 to registering or obtaining employment for any applicant or artist, require the applicant or artist to subscribe to, 2.4 purchase, or attend any publication, postcard service, 25 26 advertisement, resume service, photography service, website 27 service, school, acting school, workshop, acting workshop, or 2.8 video or audiotapes. 29 (3) A contract is required to be executed between an 30 artist and an agency when the artist and the agency agree to have the agency secure employment for the artist. If the 31

1 circumstances of the arrangement between the artist and the 2 agency prevent the execution of a contract prior to the first engagement, the artist and the agency must execute the 3 4 contract within 7 days after the commencement of the first 5 engagement. б (4) (4) (3) At the time of execution of a contract, an A 7 talent agency <u>must</u> shall give each <u>artist</u> applicant a copy of 8 the signed or authenticated a contract which lists the services to be provided and the fees or commissions to be 9 10 charged. The contract shall state that the talent agency is regulated by the department and shall list the address and 11 12 telephone number of the department. 13 (5) At the time of execution an agency must give each artist a copy of this part. 14 (6) Because agencies occupy positions of trust and 15 responsibility to artists, prior to execution of a contract 16 17 with an artist each agency must provide the artist a copy of a 18 criminal background check of each owner and operator of the agency. The background check shall include, but not be limited 19 to, fingerprinting for all purposes and checks of a statewide 20 21 criminal records check through the Department of Law 2.2 Enforcement and may include local criminal records checks 23 through local law enforcement agencies. The background check must have been completed within the previous 12 months. 2.4 (7) An agency contract that does not conform to this 25 part is voidable by the artist. If an artist voids an agency 26 27 contract, the artist is not required to pay any consideration 2.8 or return any consideration received from the agency to induce the artist to enter into the contract. 29 30 31

1	(8) An artist may cancel a contract with an agency by
2	giving notice of the cancellation to the agency in writing
3	within 14 days after the contract is signed.
4	(9) An artist may not waive the right to cancel a
5	contract with an agency, and any attempt by an agency to have
6	an artist waive his or her right to cancel the contract is a
7	violation of this part.
8	(10) If an artist cancels a contract with an agency,
9	the artist is not required to pay any consideration or return
10	any consideration received from the agency to induce the
11	artist to enter into the contract.
12	Section 7. Section 468.411, Florida Statutes, is
13	amended to read:
14	468.411 Labor disputes; <u>notice</u> statements
15	required <u>An</u> No talent agency <u>may not</u> shall knowingly send
16	any person who has received a motion picture or videotape
17	engagement or any other engagement to any place where a
18	strike, lockout, or other labor dispute is in active progress,
19	without first notifying that person of such conditions.
20	Section 8. Section 468.412, Florida Statutes, is
21	amended to read:
22	468.412 Talent Agency requirements regulations
23	(1) An A talent agency shall maintain a record sheet
24	for each booking. This shall be the only required record of
25	placement and shall be kept for a period of <u>5 years</u> 1 year
26	after the date of the last entry in the buyer's file.
27	(2) Each talent agency shall keep records in which
28	shall be entered:
29	(a) The name and address of each artist employing such
30	talent agency.+
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1 (b) The amount of fees or commissions received from 2 each such artist.+ 3 The employment in which each such artist is (C) 4 engaged at the time of employing such talent agency and the amount of compensation of the artist in such employment, if 5 6 any, and the employments subsequently secured by such artist 7 during the term of the contract between the artist and the 8 talent agency and the amount of compensation received by the 9 artist pursuant thereto; and 10 (d) Other information which the department may require 11 from time to time. 12 (3) All books, records, and other papers kept pursuant 13 to this <u>part</u> act by any talent agency shall be open at all reasonable hours to the inspection of any state attorney or 14 any authorized agent thereof the department and its agents. 15 Each talent agency shall furnish to any state attorney or any 16 17 authorized agent thereof the department, upon request, a true 18 copy of such books, records, and papers, or any portion thereof, and shall make such reports as the department may 19 prescribe from time to time. 20 21 (4) Each talent agency shall post in a conspicuous 2.2 place in the office of such talent agency a printed copy of 23 this part and of the rules adopted under this part. Such 2.4 copies shall also contain the name and address of the officer charged with enforcing this part. The department shall furnish 25 26 to talent agencies printed copies of any statute or rule 27 required to be posted under this subsection. 2.8 (4)(5) An No talent agency may not knowingly issue a contract for employment containing any term or condition 29 30 which, if complied with, would be in violation of law, or 31

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1 attempt to fill an order for help to be employed in violation 2 of law. 3 (5)(6) An No talent agency may not publish or cause to be published any false, fraudulent, or misleading information, 4 representation, notice, or advertisement. All advertisements 5 б of a talent agency by means of card, circulars, or signs, and 7 in newspapers and other publications, and all letterheads, 8 receipts, and blanks shall be printed and contain the licensed 9 name, department license number, and address of the talent agency and the words "talent agency." An No talent agency may 10 not give any false information or make any false promises or 11 12 representations concerning an engagement or employment to any 13 applicant who applies for an engagement or employment. 14 (6)(7) An No talent agency may not send or cause to be sent any person as an employee to any house of ill fame, to 15 any house or place of amusement for immoral purposes, to any 16 17 place resorted to for the purposes of prostitution, to any 18 place for the modeling or photographing of a minor in the nude in the absence of written permission from the minor's parents 19 or legal guardians, the character of which places the talent 20 21 agency could have ascertained upon reasonable inquiry. 22 (7)(8) An No talent agency may not divide fees with 23 anyone, including, but not limited to, an agent or other employee of an employer, a buyer, a casting director, a 2.4 producer, a director, or any venue that uses entertainment. 25 (8)(9) If an a talent agency collects from an artist a 26 fee or expenses for obtaining <u>a specific engagement or</u> 27 2.8 employment for the artist, and the artist fails to procure such specific engagement or employment, or the artist fails to 29 be paid for such specific engagement or employment if 30 procured, such talent agency shall, upon demand therefor, 31 17

1 repay to the artist the fee and expenses so collected. Unless 2 repayment thereof is made within 48 hours after demand therefor, the talent agency shall pay to the artist an 3 additional sum equal to the amount of the fee. 4 5 (9)(10) Each talent agency must maintain a permanent 6 office and must maintain regular operating hours at that 7 office. Section 9. Section 468.413, Florida Statutes, is 8 amended to read: 9 10 468.413 Legal requirements; penalties.--(1) Each of the following acts related to services 11 12 provided by an agency constitutes a felony of the third 13 degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084: 14 (a) Making, printing, publishing, distributing, 15 causing, or authorizing, or knowingly permitting the making, 16 17 printing, publication, or distribution of, any false 18 statement, description, or promise of such a character as to reasonably induce any person to act to his or her damage or 19 injury, if such statement, description, or promises were 2.0 21 purported to be performed by the agency and if the owner or 22 operator then knew, or by the exercise of reasonable care and 23 inquiry, could have known, of the falsity of the statement, 2.4 description, or promise. (b) Knowingly committing or being a party to any 25 material fraud, misrepresentation, concealment, conspiracy, 26 27 collusion, trick, scheme, or device whereby any other person 2.8 lawfully relying upon the work, representation, or conduct of the agency acts or has acted to his or her injury or damage. 29 30 31

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1	(c) Establishing an agency within any place in which
2	intoxicating liquors are sold, any place in which gambling is
3	permitted, or any house of prostitution.
4	(d) Sending or causing to be sent any person as an
5	employee to any house of ill fame, to any house or place of
б	amusement for immoral purposes, to any place resorted to for
7	the purposes of prostitution, to any place for the modeling or
8	photographing of a minor in the nude in the absence of written
9	permission from the minor's parents or legal guardians, the
10	character of which places the agency could have ascertained
11	upon reasonable inquiry.
12	(e) Committing fraud or deceit in the operation of an
13	agency.
14	(f) Conspiring with another agency or with any other
15	person to commit an act that would tend to coerce, intimidate,
16	or preclude another agency from advertising its services.
17	(q) Soliciting business, either personally or through
18	an agent or other person, through the use of fraud or
19	deception or by other means, through the use of misleading
20	statements, or through the exercise of intimidation or undue
21	influence.
22	(h) Exercising undue influence on the artist in such a
23	manner as to exploit the artist for financial gain of the
24	agency or a third party.
25	(i) Committing sexual misconduct as prohibited in s.
26	468.415.
27	(a) Owning or operating, or soliciting business as, a
28	talent agency in this state without first procuring a license
29	from the department.
30	(b) Obtaining or attempting to obtain a license by
31	means of fraud, misrepresentation, or concealment.
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1	(2) Each of the following acts <u>related to services</u>
2	provided by an agency constitutes a misdemeanor of the second
3	degree, punishable as provided in s. 775.082 or s. 775.083:
4	(a) Relocating a business as a talent agency, or
5	operating under any name other than that designated on the
6	license, unless written notification is given to the
7	department and to the surety or sureties on the original bond,
8	and unless the license is returned to the department for the
9	recording thereon of such changes.
10	(b) Assigning or attempting to assign a license issued
11	under this part.
12	(c) Failing to show on a license application whether
13	or not the agency or any owner of the agency is financially
14	interested in any other business of like nature and, if so,
15	failing to specify such interest or interests.
16	(a)(d) Failing to maintain the records required by s.
17	468.409 or knowingly making false entries in such records.
18	<u>(b)(e)</u> Requiring as a condition to registering or
19	obtaining employment or placement for any applicant that the
20	applicant subscribe to, purchase, or attend any publication,
21	postcard service, advertisement, resume service, photography
22	service, <u>website service,</u> school, acting school, workshop, or
23	acting workshop.
24	<u>(c)(f)</u> Failing <u>, at the time of execution</u> , to give each
25	<u>artist</u> applicant a copy of <u>the signed or authenticated</u> a
26	contract which lists the services to be provided and the fees
27	or commissions to be charged, which states that the talent
28	agency is regulated by the department, and which lists the
29	address and telephone number of the department.
30	<u>(d)(g)</u> Failing to maintain a record sheet as required
31	by s. 468.412(1).

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1	<u>(e)(h)</u> Knowingly sending or causing to be sent any
2	artist to a prospective employer or place of business, the
3	character or operation of which employer or place of business
4	the talent agency knows to be in violation of the laws of the
5	United States or of this state.
б	(f) Failing to provide a copy of this part as required
7	<u>in s. 468.410(5).</u>
8	(q) Failing to provide a copy of a criminal background
9	check as required in s. 468.410(6).
10	(h) Failing to provide a copy of a bond as required in
11	<u>s. 468.408.</u>
12	(i) Failing to maintain a bond as required in s.
13	<u>468.408.</u>
14	(j) Violating any provision of this part.
15	(k) Charging, collecting, or receiving compensation
16	for any service performed by the agency greater than specified
17	in its schedule of maximum fees, charges, and commissions.
18	(1) Failing to post in a conspicuous place or include
19	in the contract an itemized schedule of maximum fees, charges,
20	and commissions which it intends to charge and collect for its
21	services.
22	(m) Charging a registration fee, except as permitted
23	for advance-fee talent services.
24	(n) Dividing fees with anyone, including, but not
25	limited to, an agent or other employee of an employer, a
26	buyer, a casting director, a producer, a director, or any
27	venue that uses entertainment.
28	(o) Advertising goods or services in a manner that is
29	fraudulent, false, deceptive, or misleading in form or
30	content.
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1	<u>(p) Failing to notify an artist prior to sending an</u>
2	artist to an engagement that there is a strike, lockout, or
3	other labor dispute in active progress.
4	(q) Failing or refusing upon demand to disclose any
5	information, as required by this part, within his or her
б	knowledge, or failing or refusing to produce any document,
7	book, or record in his or her possession for inspection, to
8	any state attorney or any authorized agent thereof acting
9	within the jurisdiction of the state attorney or by authority
10	<u>of law.</u>
11	(r) Failing to maintain a permanent office and regular
12	operating hours at that office.
13	(s) Attempting to have an artist waive his or her
14	right to cancel a contract with the agency.
15	(t) Failing to provide payment to an artist as
16	provided in s. 468.406(2).
17	(u) Failing to return fees as provided in s.
18	<u>468.412(8).</u>
19	(v) Failing to maintain records as provided in s.
20	<u>468.409.</u>
21	(3) The court may, in addition to other punishment
22	provided for in subsection (2), suspend or revoke the license
23	of any licensee under this part who has been found guilty of
24	any misdemeanor listed in subsection (2).
25	(3)(4) In the event the department or any state
26	attorney shall have probable cause to believe that $\underline{an} = \underline{a}$
27	agency or other person has violated any provision of
28	subsection (1) or subsection (2) , an action may be brought by
29	the department or any state attorney to enjoin such talent
30	agency or any person from continuing such violation, or
31	engaging therein or doing any acts in furtherance thereof, and
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1 for such other relief as to the court seems appropriate. In 2 addition to this remedy, the department may assess a penalty 3 against any talent agency or any person in an amount not to 4 exceed \$1,000. Section 10. Section 468.415, Florida Statutes, is 5 б amended to read: 7 468.415 Sexual misconduct in the operation of a talent 8 agency or an advance-fee talent service. -- The talent agent-artist relationship between a talent agency or an 9 advance-fee talent service and an artist is founded on mutual 10 trust. Sexual misconduct in the operation of a talent agency 11 12 or an advance-fee talent service means violation of the talent 13 agent-artist relationship through which the talent agency or advance-fee talent service or owner, operator, or employee of 14 the agency or service agent uses the relationship to induce or 15 attempt to induce the artist to engage or attempt to engage in 16 17 sexual activity. Sexual misconduct is prohibited in the 18 operation of a talent agency or an advance-fee talent service. If any agent, owner, or operator of a licensed talent agency 19 is found to have committed sexual misconduct in the operation 2.0 21 of a talent agency, the agency license shall be permanently 22 revoked. Such agent, owner, or operator shall be permanently 23 disqualified from present and future licensure as owner or 2.4 operator of a Florida talent agency. 25 Section 11. Section 468.416, Florida Statutes, is created to read: 26 27 468.416 Judicial enforcement.--In addition to other 2.8 penalties provided in this part, state attorneys and their assistants are authorized to apply to the court of competent 29 jurisdiction within their respective jurisdictions, upon the 30 sworn affidavit of any person alleging a violation of any of 31

1 the provisions of this part. Such court shall have 2 jurisdiction, upon hearing and for cause shown, to grant a temporary or permanent injunction restraining any person from 3 4 violating any provision of this part, whether or not there exists an adequate remedy at law; and such injunction shall 5 6 issue without bond. 7 Section 12. Section 468.417, Florida Statutes, is 8 created to read: 9 468.417 Civil actions. -- Any person injured by a 10 prohibited act or practice in violation of this part may bring a civil action in circuit court for temporary or permanent 11 12 injunctive relief and may seek appropriate civil relief, 13 including, but not limited to, a civil penalty not to exceed \$5,000 for each violation, restitution and treble damages for 14 15 injured parties, and court costs and reasonable attorney's 16 fees. 17 Section 13. The regulation of talent agencies by the 18 Department of Business and Professional Regulation is abolished. Any funds and balances associated with the 19 regulation of talent agencies remaining in the Professional 20 21 Regulation Trust Fund after the effective date of this act 2.2 shall be used to pay any remaining expenses associated with 23 this regulation. Any funds or balances remaining in the trust fund after January 1, 2005, shall be transferred to the 2.4 General Revenue Fund. 25 Section 14. The Department of Business and 26 27 Professional Regulation may continue to prosecute any legal 2.8 proceedings and related administrative cases that are in 29 existence on the effective date of this act. 30 Section 15. Sections 468.403, 468.404, 468.405, 468.407, and 468.414, Florida Statutes, are repealed. 31

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Florida Senate - 2004 307-2660-04

CS for SB 2408

1	Section 16. This act shall take effect July 1, 2004.
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3	STATEMENT OF SUBSTANTIAL CHANGES CONTAINED IN COMMITTEE SUBSTITUTE FOR
4	Senate Bill 2408
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6	The CS further clarifies the definition of "advance-fee talent service" created by the bill.
7	Service created by the bill.
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