1

A bill to be entitled

2 An act relating to Enterprise Florida, Inc.; amending s. 288.041, F.S.; deleting the requirement that Enterprise 3 4 Florida, Inc., assist in the expansion of the solar energy 5 industry in this state; deleting a requirement that the 6 Department of Environmental Protection promote certain 7 solar technology projects; amending s. 288.095, F.S.; deleting obsolete provisions; repealing s. 288.8155, F.S., 8 relating to the International Trade Data Resource and 9 Research Center; amending s. 288.901, F.S.; revising the 10 11 membership, organization, and meetings of the board of directors of Enterprise Florida, Inc.; amending s. 12 288.9015, F.S.; deleting obsolete provisions regarding the 13 14 Workforce Development Board of Enterprise Florida, Inc.; amending s. 288.90151, F.S.; deleting obsolete provisions; 15 16 specifying moneys and contributions that may be considered as private-sector support to Enterprise Florida, Inc.; 17 clarifying the term "economic development organization"; 18 requiring Enterprise Florida, Inc. to hire certain firms 19 20 to develop certain survey reporting; deleting a requirement that the annual report be certified; amending 21 s. 288.904, F.S.; revising the power of the board to make 22 23 and enter into contracts; providing that certain limitations do not apply to contracts awarded by another 24 entity; providing an effective date. 25 26 27 Be It Enacted by the Legislature of the State of Florida: 28

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29 Section 1. Section 288.041, Florida Statutes, is amended 30 to read:

31 288.041 Solar energy industry; legislative findings and 32 policy; promotional activities.--

33

(1) It is hereby found and declared that:

(a) The solar energy industry in this state has been a
leader in the nation in the manufacture, supply, and delivery of
solar energy systems.

37 (b) The use of solar energy in this state has been38 demonstrated to save conventional energy sources.

39 (c) The solar energy industry offers the prospect for 40 improved economic welfare of this state through creation of 41 jobs, increased energy security, and enhancing the quality of 42 the environment of this state.

(d) Through helping to provide for a clean environment and
healthy economy, the solar energy industry contributes to the
continued growth and development of the tourist industry of this
state.

47 (2) It is the policy of this state to promote, stimulate,
48 develop, and advance the growth of the solar energy industry in
49 this state.

50 (3) Enterprise Florida, Inc., and its boards shall assist 51 in the expansion of the solar energy industry in this state. 52 Such efforts shall be undertaken in cooperation with the 53 Department of Environmental Protection, the Florida Solar Energy 54 Center, and the Florida Solar Energy Industries Association, and 55 shall include:

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(a) Providing assistance and support to new and existing 56 photovoltaic companies, with special emphasis on attracting one 57 or more manufacturers of photovoltaic products to locate within 58 59 this state. (b) Sponsoring initiatives which aid and take full 60 advantage of the export market potential of solar technologies. 61 (c) Informing the business sector of this state about 62 opportunities for cost-effective commercial applications of 63 solar technologies. 64 (d) Encouraging employment of residents of this state by 65 66 solar energy companies. 67 (e) Retaining existing solar energy companies and supporting their expansion efforts in this state. 68 69 (f) Supporting the promotion of solar energy by sponsoring workshops, seminars, conferences, and educational programs on 70 the benefits of solar energy. 71 (g) Recognizing outstanding developments and achievements 72 in, and contributions to, the solar energy industry. 73 (h) Collecting and disseminating solar energy information 74 75 relevant to the promotion of solar energy applications. 76 (i) Enlisting the support of persons, civic groups, the solar energy industry, and other organizations to promote and 77 improve solar energy products and services. 78 (4) The department shall also promote projects that 79 80 demonstrate viable applications of solar technology which may include, but shall not be limited to: irrigation and stock 81 82 watering, process heat for dairy and citrus operations, 83 aquaculture, hydroponics, horticulture, waste detoxification, Page 3 of 12

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84 and other means of meeting the energy needs of the agricultural 85 industry.

86 <u>(3)</u>(5) By January 15 of each year, the Department of 87 Environmental Protection shall report to the Governor, the 88 President of the Senate, and the Speaker of the House of 89 Representatives on the impact of the solar energy industry on 90 the economy of this state and shall make any recommendations on 91 initiatives to further promote the solar energy industry as the 92 department deems appropriate.

93 Section 2. Paragraph (c) of subsection (3) of section
94 288.095, Florida Statutes, is amended to read:

95

288.095 Economic Development Trust Fund. --

96 (3)

97 (C) By December 31 of each year, Enterprise Florida, Inc., shall submit a complete and detailed report to the Governor, the 98 99 President of the Senate, the Speaker of the House of Representatives, and the director of the Office of Tourism, 100 Trade, and Economic Development of all applications received, 101 recommendations made to the Office of Tourism, Trade, and 102 Economic Development, final decisions issued, tax refund 103 104 agreements executed, and tax refunds paid or other payments made 105 under all programs funded out of the Economic Development 106 Incentives Account, including analyses of benefits and costs, 107 types of projects supported, and employment and investment created. Enterprise Florida, Inc., shall also include a separate 108 analysis of the impact of such tax refunds on state enterprise 109 zones designated pursuant to s. 290.0065, rural communities, 110 111 brownfield areas, and distressed urban communities. The report Page 4 of 12

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112 must discuss whether the authority and moneys appropriated by 113 the Legislature to the Economic Development Incentives Account 114 were managed and expended in a prudent, fiducially sound manner. 115 The Office of Tourism, Trade, and Economic Development shall 116 assist Enterprise Florida, Inc., in the collection of data 117 related to business performance and incentive payments.

Section 3. Section 288.8155, Florida Statutes, is repealed.

120Section 4.Subsections (7), (8), and (11) of section121288.901, Florida Statutes, are amended to read:

122 288.901 Enterprise Florida, Inc.; creation; membership;
 123 organization; meetings; disclosure.--

(7) The Governor shall serve as chairperson of the board of directors. The board of directors shall biennially elect one of its appointive members as vice chairperson. The president shall keep a record of the proceedings of the board of directors and is the custodian of all books, documents, and papers filed with the board of directors, the minutes of the board of directors, and the official seal of Enterprise Florida, Inc.

The board of directors shall meet at least four times 131 (8) 132 each year, upon the call of the chairperson, at the request of 133 the vice chairperson, or at the request of a majority of the 134 membership. A majority of the total number of current voting all 135 directors fixed by subsection (3) shall constitute a quorum. The board of directors may take official action by a majority vote 136 of the members present at any meeting at which a quorum is 137 138 present.

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139	(11) Notwithstanding the provisions of subsection (3), the
140	board of directors may by resolution appoint at-large members to
141	the board from the private sector, each of whom may serve a $rac{1-}{}$
142	year term <u>of up to 3 years</u> . At-large members shall have the
143	powers and duties of other members of the board , except that
144	they may not serve on an executive committee. An at-large member
145	is eligible for reappointment but may not vote on his or her own
146	reappointment. An at-large member shall be eligible to fill
147	vacancies occurring among private-sector appointees under
148	subsection (3).
149	Section 5. Section 288.9015, Florida Statutes, is amended
150	to read:
151	288.9015 Enterprise Florida, Inc.; purpose; duties
152	(1) Enterprise Florida, Inc., is the principal economic
153	development organization for the state. It shall be the
154	responsibility of Enterprise Florida, Inc., to provide
155	leadership for business development in Florida by aggressively
156	establishing a unified approach to Florida's efforts of
157	international trade and reverse investment; by aggressively
158	marketing the state as a probusiness location for potential new
159	investment; and by aggressively assisting in the retention and
160	expansion of existing businesses and the creation of new
161	businesses. In support of this effort, Enterprise Florida, Inc.,
162	may develop and implement specific programs or strategies that
163	address the creation, expansion, and retention of Florida
164	business; the development of import and export trade; and the
165	recruitment of worldwide business.

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166	(2) It shall be the responsibility of Enterprise Florida,
167	Inc., to aggressively market Florida's rural communities,
168	distressed urban communities, and enterprise zones as locations
	_
169	for potential new investment, to aggressively assist in the
170	retention and expansion of existing businesses in these
171	communities, and to aggressively assist these communities in the
172	identification and development of new economic development
173	opportunities for job creation, fully marketing state incentive
174	programs such as the Qualified Target Industry Tax Refund
175	Program under s. 288.106 and the Quick Action Closing Fund under
176	s. 288.1088 in economically distressed areas.
177	(3) It shall be the responsibility of Enterprise Florida,
178	Inc., through the Workforce Development Board, to develop a
179	comprehensive approach to workforce development that will result
180	in better employment opportunities for the residents of this
181	state. Such comprehensive approach must include:
182	(a) Creating and maintaining a highly skilled workforce
183	that is capable of responding to rapidly changing technology and
184	diversified market opportunities.
185	(b) Training, educating, and assisting target populations,
186	such as those who are economically disadvantaged or who
187	participate in the WAGES Program or otherwise receive public
188	assistance to become independent, self reliant, and self
189	sufficient. This approach must ensure the effective use of
190	federal, state, local, and private resources in reducing the
191	need for public assistance.
192	(3)(4) It shall be the responsibility of Enterprise
193	Florida, Inc., to assess, on an ongoing basis, Florida's Page7of12

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economic development competitiveness as measured against other business locations, to identify and regularly reevaluate Florida's economic development strengths and weaknesses, and to incorporate such information into the strategic planning process under s. 288.904.

(4) (4) (5) Enterprise Florida, Inc., shall incorporate the 199 needs of small and minority businesses into the economic-200 development, international-trade and reverse-investment, and 201 workforce-development responsibilities assigned to the 202 organization by this section. Where practicable and consistent 203 204 with the expertise of the Black Business Investment Board, Inc., 205 Enterprise Florida, Inc., shall contract with the corporation 206 for the delivery of services in fulfillment of the 207 responsibilities of Enterprise Florida, Inc., relating to small and minority businesses. 208

209 <u>(5)(6)</u> Enterprise Florida, Inc., shall not endorse any 210 candidate for any elected public office, nor shall it contribute 211 moneys to the campaign of any such candidate.

(6) (7) As part of its business development and marketing 212 responsibilities, Enterprise Florida, Inc., shall prepare a 213 214 business quide and checklist that contains basic information on the federal, state, and local requirements for starting and 215 216 operating a business in this state. The guide and checklist must describe how additional information can be obtained on any such 217 requirements and shall include, to the extent feasible, the 218 names, addresses, and telephone numbers of appropriate 219 government agency representatives. The guide and checklist must 220 221 also contain information useful to persons who may be starting a Page 8 of 12

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business for the first time, including, but not limited to,

information on business structure, financing, and planning.

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224 Section 6. Subsections (1), (5), (7), and (8) of section 288.90151, Florida Statutes, are amended to read: 225 226 288.90151 Return on investment from activities of 227 Enterprise Florida, Inc. --The public funds appropriated each year for the 228 (1)229 operation of Enterprise Florida, Inc., are invested in this 230 public-private partnership to enhance international trade and economic development, to spur job-creating investments, and to 231 232 create new employment opportunities for Floridians, and to 233 prepare Floridians for those jobs. This policy will be the Legislature's priority consideration when reviewing the return-234 235 on-investment for Enterprise Florida, Inc. (5) Private-sector support in operating Enterprise 236 Florida, Inc., includes: 237 Cash given directly to Enterprise Florida, Inc., for 238 (a) its operations, excluding contributions from grantees or 239 companies having contracts with Enterprise Florida, Inc., which 240 represent more than 5 percent of the value of all contracts with 241 242 Enterprise Florida, Inc., exclusive of grants, or more than 5 243 percent of the company's revenues. Cash in this category is not 244 subject to restrictions on the use of appropriated funds. 245 operating budget; 246 Cash jointly raised by Enterprise Florida, Inc., and a (b) local economic development organization, a group of such 247 organizations, or a statewide business organization that 248 249 supports collaborative projects.; Page 9 of 12 CODING: Words stricken are deletions; words underlined are additions. hb0931-02-e1

(c) Cash generated by <u>fees charged for</u> products or
 services of Enterprise Florida, Inc., and by sponsorship of
 <u>events</u>, missions, programs, and publications.; and

In-kind contributions directly to Enterprise Florida, 253 (d) 254 Inc., including: business expenditures; business services provided; business support; or other business contributions that 255 256 augment the operations, program, activities, or assets of 257 Enterprise Florida, Inc., including, but not limited to: an 258 individual's time and expertise; sponsored publications; 259 private-sector staff services; payment for advertising 260 placements; sponsorship of events; sponsored or joint research; 261 discounts on leases or purchases; mission or program sponsorship; and copayments, stock, warrants, royalties, or 262 263 other private resources dedicated to Enterprise Florida, Inc.

As part of the annual report required under s. 264 (7)288.906, Enterprise Florida, Inc., shall provide the Legislature 265 with information quantifying the public's return-on-investment 266 as described in this section for fiscal year 1997-1998 and each 267 subsequent fiscal year. The annual report shall also include the 268 results of a customer-satisfaction survey of businesses served, 269 270 as well as the lead economic development staff person of each organization that is a primary partner local economic 271 272 development organization that employs a full time or part time 273 staff person.

274 (8) Enterprise Florida, Inc., in consultation with the
 275 Office of Program Policy Analysis and Government Accountability,
 276 shall hire <u>an economic-analysis</u> a private accounting firm to
 277 develop the methodology for establishing and reporting return Page 10 of 12

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278 on-investment and a firm experienced in survey research in-kind 279 contributions as described in this section and to develop, 280 analyze, and report on the results of the customer-satisfaction survey. The Office of Program Policy Analysis and Government 281 282 Accountability shall review and offer feedback on the 283 methodology before it is implemented. The private accounting firm shall certify whether the applicable statements in the 284 285 annual report comply with this subsection.

286 Section 7. Paragraph (b) of subsection (1) of section 287 288.904, Florida Statutes, is amended to read:

288.904 Powers of the board of directors of Enterprise289 Florida, Inc.--

(1) The board of directors of Enterprise Florida, Inc.,shall have the power to:

(b)1. Make and enter into contracts and other instruments 292 293 necessary or convenient for the exercise of its powers and functions, except that any contract made with an organization 294 295 represented on the board of directors which exceeds \$100,000 296 must be approved by a two-thirds vote of the entire board 297 members in attendance at a meeting where a quorum is present of 298 directors, and the board member representing such organization 299 shall abstain from voting. No more than 65 percent of the dollar 300 value of all contracts or other agreements entered into in any 301 fiscal year, exclusive of grant programs, shall be made with an 302 organization represented on the board of directors. This section 303 does not apply to a contract awarded by another entity to an organization represented on the board of directors or to a 304 305 contract in which Enterprise Florida, Inc., is the recipient of Page 11 of 12

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306 funds from an organization represented on the board of 307 directors. An organization represented on the board may not 308 enter into a contract to receive a state-funded economic 309 development incentive or similar grant, unless such incentive 310 award is specifically endorsed by a two thirds vote of the 311 entire board. The board member representing such organization, 312 if applicable, shall abstain from voting and refrain from 313 discussing the issue with other members of the board. No more than 50 percent of the dollar value of grants issued by the 314 315 board in any fiscal year may go to businesses associated with 316 board members.

317 A contract that Enterprise Florida, Inc., executes with 2. 318 a person or organization under which such person or organization 319 agrees to perform economic development services or similar business assistance services on behalf of Enterprise Florida, 320 Inc., or on behalf of the state must include provisions 321 requiring that such person or organization report on 322 323 performance, account for proper use of funds provided under the 324 contract, coordinate with other components of state and local 325 economic development systems, and avoid duplication of existing 326 state and local services and activities.

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Section 8. This act shall take effect upon becoming a law.

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