By the Committee on Banking and Insurance; and Senator Posey

597-2366-06

1	A bill to be entitled
2	An act relating to insurance agents; amending
3	s. 626.171, F.S.; providing additional
4	requirements for applications for certain
5	licenses; requiring applicants to submit
6	fingerprints and pay a processing fee;
7	providing for fingerprints to be taken by a
8	designated examination center; requiring the
9	Department of Financial Services to require
10	designated examination centers to have certain
11	equipment; prohibiting the department from
12	approving licensure applications without
13	submitted fingerprints; amending s. 626.211,
14	F.S.; deleting a prohibition against the
15	department denying, delaying, or withholding
16	approval of applications lacking a criminal
17	history report; revising circumstances under
18	which the department must notify an applicant
19	about examinations; amending s. 626.221, F.S.;
20	expanding the authorized adjuster designations
21	for exemptions from adjuster license
22	examinations; amending s. 626.231, F.S.;
23	providing authorization and procedures for
24	applying on the department's Internet website
25	to take a licensure examination prior to
26	applying for licensure; specifying required
27	application information; requiring an
28	application disclosure statement; requiring
29	payment of an examination fee with an
30	application; amending s. 626.241, F.S.;
31	providing for application of certain

1	examination provisions to certain persons;
2	creating s. 626.2415, F.S.; requiring the
3	department to annually prepare, publicly
4	announce, and publish reports of certain
5	examination statistical information; providing
6	report requirements; authorizing the department
7	to provide certain contracted testing service
8	providers with certain demographic application
9	information under certain circumstances;
10	amending s. 626.251, F.S.; requiring the
11	department to provide certain information to
12	examination applicants; amending s. 626.261,
13	F.S.; requiring examination applicants to
14	personally take the examination; amending s.
15	626.281, F.S.; applying reexamination
16	provisions to examination applicants; amending
17	s. 626.291, F.S.; requiring the department to
18	issue a license for certain applicants after
19	the department approves the application;
20	specifying a period of validity of a passing
21	examination grade; prohibiting the department
22	from issuing a license based on an examination
23	taken more than 1 year prior to filing an
24	application; providing appropriations;
25	authorizing additional positions; providing
26	effective dates.
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28	Be It Enacted by the Legislature of the State of Florida:
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1	Section 1. Effective January 1, 2007, subsections (2)
2	and (4) of section 626.171, Florida Statutes, are amended to
3	read:
4	626.171 Application for license as an agent, customer
5	representative, adjuster, service representative, managing
6	general agent, or reinsurance intermediary
7	(2) In the application, the applicant shall set forth:
8	(a) His or her full name, age, social security number,
9	residence address, business address, and mailing address.
10	(b) Proof that he or she has completed or is in the

(c) Whether he or she has been refused or has voluntarily surrendered or has had suspended or revoked a license to solicit insurance by the department or by the supervising officials of any state.

process of completing any required prelicensing course.

- (d) Whether any insurer or any managing general agent claims the applicant is indebted under any agency contract or otherwise and, if so, the name of the claimant, the nature of the claim, and the applicant's defense thereto, if any.
- (e) Proof that the applicant meets the requirements for the type of license for which he or she is applying.
 - (f) The applicant's gender (male or female).
 - (q) The applicant's native language.
- (h) The highest level of education achieved by the applicant.
- (i) The applicant's race or ethnicity (African American, white, American Indian, Asian, Hispanic, or other).
- $\underline{\text{(i)}(f)}$ Such other or additional information as the department may deem proper to enable it to determine the character, experience, ability, and other qualifications of

the applicant to hold himself or herself out to the public as 2 an insurance representative. 3 4 However, the application must contain a statement that an 5 applicant is not required to disclose his or her race or ethnicity, gender, or native language, that he or she will not 7 be penalized for not doing so, and that the department will 8 use this information exclusively for research and statistical purposes and to improve the quality and fairness of the 9 10 examinations. (4) An applicant application for a license as an 11 12 agent, customer representative, adjuster, service 13 representative, managing general agent, or reinsurance intermediary must <u>submit</u> be accompanied by a set of the 14 individual applicant's fingerprints, or, if the applicant is 15 not an individual, by a set of the fingerprints of the sole 16 proprietor, majority owner, partners, officers, and directors, 18 to the department and must pay on a form adopted by rule of the department and accompanied by the fingerprint processing 19 fee set forth in s. 624.501. Fingerprints shall be used to 20 21 investigate the applicant's qualifications pursuant to s. 22 626.201. The fingerprints shall be taken by a law enforcement 23 agency, designated examination center, or other department-approved entity. The department shall require all 2.4 designated examination centers to have fingerprinting 2.5 equipment and to take fingerprints from any applicant or 26 27 prospective applicant who pays the applicable fee. The 2.8 department may not approve an application for licensure as an agent, customer service representative, adjuster, service 29 representative, managing general agent, or reinsurance 30 intermediary if fingerprints have not been submitted.

Section 2. Effective January 1, 2007, subsections (1) 2 and (2) of section 626.211, Florida Statutes, are amended to 3 read: 4 626.211 Approval, disapproval of application. --(1) If upon the basis of a completed application for 5 6 license and such further inquiry or investigation as the 7 department may make concerning an applicant the department is 8 satisfied that, subject to any examination required to be 9 taken and passed by the applicant for a license, the applicant is qualified for the license applied for and that all 10 pertinent fees have been paid, it shall approve the 11 12 application. The department shall not deny, delay, or 13 withhold approval of an application due to the fact that it has not received a criminal history report based on the 14 15 applicant's fingerprints. (2) Upon approval of an applicant for license as 16 17 agent, customer representative, or adjuster who is subject to 18 written examination, the department shall notify the applicant when and where he or she may take the required examination 19 unless the applicant has taken and passed the examination 20 21 within 1 year before the date of filing the application. 22 Section 3. Paragraph (k) of subsection (2) of section 23 626.221, Florida Statutes, is amended to read: 626.221 Examination requirement; exemptions.--2.4 25 (2) However, no such examination shall be necessary in any of the following cases: 26 27 (k) An applicant for license as an adjuster who has 2.8 the designation of Accredited Claims Adjuster (ACA) from a 29 regionally accredited postsecondary institution in this state, or the designation of Professional Claims Adjuster (PCA) from 30

the Professional Career Institute, or Certified Claims

31 prelicensing course.

1	Adjuster (CCA) from the Association of Property and Casualty			
2	Claims Professionals, whose curriculum has been approved by			
3	the department and whose curriculum includes comprehensive			
4	analysis of basic property and casualty lines of insurance and			
5	5 testing at least equal to that of standard department test			
6	6 for the all-lines adjuster license. The department shall ad			
7	rules establishing standards for the approval of curriculum.			
8	Section 4. Effective January 1, 2007, section 626.23			
9	Florida Statutes, is amended to read:			
10	626.231 Eligibility; application for examination			
11	(1) A No person may not shall be permitted to take an			
12	examination for license until his or her application for			
13	examination or application for the license has been approved			
14	and the required fees have been received by the department or			
15	a person designated by the department to administer the			
16	examination.			
16 17	examination. (2) A person required to take an examination for a			
17	(2) A person required to take an examination for a			
17 18	(2) A person required to take an examination for a license may be permitted to take an examination prior to			
17 18 19	(2) A person required to take an examination for a license may be permitted to take an examination prior to submitting an application for licensure pursuant to s. 626.171			
17 18 19 20	(2) A person required to take an examination for a license may be permitted to take an examination prior to submitting an application for licensure pursuant to s. 626.171 by submitting an application for examination through the			
17 18 19 20 21	(2) A person required to take an examination for a license may be permitted to take an examination prior to submitting an application for licensure pursuant to s. 626.171 by submitting an application for examination through the department's Internet website. In the application, the			
17 18 19 20 21 22	(2) A person required to take an examination for a license may be permitted to take an examination prior to submitting an application for licensure pursuant to s. 626.171 by submitting an application for examination through the department's Internet website. In the application, the applicant shall set forth:			
17 18 19 20 21 22 23	(2) A person required to take an examination for a license may be permitted to take an examination prior to submitting an application for licensure pursuant to s. 626.171 by submitting an application for examination through the department's Internet website. In the application, the applicant shall set forth: (a) His or her full name, age, social security number,			
17 18 19 20 21 22 23 24	(2) A person required to take an examination for a license may be permitted to take an examination prior to submitting an application for licensure pursuant to s. 626.171 by submitting an application for examination through the department's Internet website. In the application, the applicant shall set forth: (a) His or her full name, age, social security number, residence address, business address, and mailing address.			
17 18 19 20 21 22 23 24 25	(2) A person required to take an examination for a license may be permitted to take an examination prior to submitting an application for licensure pursuant to s. 626.171 by submitting an application for examination through the department's Internet website. In the application, the applicant shall set forth: (a) His or her full name, age, social security number, residence address, business address, and mailing address. (b) The type of license that the applicant intends to			
17 18 19 20 21 22 23 24 25 26	(2) A person required to take an examination for a license may be permitted to take an examination prior to submitting an application for licensure pursuant to s. 626.171 by submitting an application for examination through the department's Internet website. In the application, the applicant shall set forth: (a) His or her full name, age, social security number, residence address, business address, and mailing address. (b) The type of license that the applicant intends to apply for.			
17 18 19 20 21 22 23 24 25 26 27	(2) A person required to take an examination for a license may be permitted to take an examination prior to submitting an application for licensure pursuant to s. 626.171 by submitting an application for examination through the department's Internet website. In the application, the applicant shall set forth: (a) His or her full name, age, social security number, residence address, business address, and mailing address. (b) The type of license that the applicant intends to apply for. (c) The name of any required prelicensing course he or			

1	(e) The applicant's gender (male or female).	
2	(f) The applicant's native language.	
3	(q) The highest level of education achieved by the	
4	applicant.	
5	(h) The applicant's race or ethnicity (African	
6	American, white, American Indian, Asian, Hispanic, or other).	
7		
8	However, the application must contain a statement that an	
9	applicant is not required to disclose his or her race or	
10	ethnicity, gender, or native language, that he or she will not	
11	be penalized for not doing so, and that the department will	
12	use this information exclusively for research and statistical	
13	purposes and to improve the quality and fairness of the	
14	examinations.	
15	(3) Each application must be accompanied by payment of	
16	the applicable examination fee.	
17	Section 5. Subsection (9) is added to section 626.241,	
18	Florida Statutes, to read:	
19	626.241 Scope of examination	
20	(9) This section applies to any person who submits an	
21	application for license and to any person who submits an	
22	application for examination prior to filing an application for	
23	license.	
24	Section 6. Section 626.2415, Florida Statutes, is	
25	created to read:	
26	626.2415 Annual report of results of life insurance	
27	examinations	
28	(1) No later than May 1 of each year, the department	
29	or a person designated by the department shall prepare,	
30	publicly announce, and publish a report that summarizes	
31	statistical information relating to life insurance agent	

examinations administered during the preceding calendar year. 2 Each report shall include the following information for all examinees, combined and separately by race or ethnicity, 3 4 gender, race or ethnicity within gender, education level, and 5 native language: 6 (a) The total number of examinees. 7 (b) The percentage and number of examinees who passed 8 the examination. 9 (c) The mean scaled scores on the examination. 10 (d) Standard deviation of scaled scores on the examination. 11 12 (2) No later than May 1 of each year, the department or a person designated by the department shall prepare and 13 make available upon request a report of summary statistical 14 information relating to each operational item on each life 15 insurance test form administered during the preceding calendar 16 year. The report shall show, for each operational item, for 18 all examinees combined and separately for African-American examinees, white examinees, American Indian examinees, Asian 19 2.0 examinees, Hispanic examinees, and other examinees, the 21 correct-answer rates and correlations. 22 (3) The department may provide a testing service 23 provider, under contract with the department, demographic information received by the department on applications 2.4 relating to examinations taken to qualify for an insurance 2.5 agent license if the department requires the provider to 26 27 review and analyze examination results in conjunction with the 2.8 race or ethnicity, gender, education level, and native 29 language of examinees. 30 Section 7. Subsection (1) of section 626.251, Florida

Statutes, is amended to read:

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1	626.251 Time and place of examination; notice				
2	2 (1) The department or a person designated by the				
3	department shall mail written notice of the time and place of				
4	the examination to each applicant for examination and each				
5	applicant for license required to take an examination who wil				
6	be eligible to take the examination as of the examination				
7	7 date. The notice shall be so mailed, postage prepaid, and				
8	addressed to the applicant at his or her address shown on the				
9	application for license or at such other address as requested				
10	by the applicant in writing filed with the department prior to				
11	the mailing of the notice. Notice shall be deemed given when				
12	so mailed.				
13	Section 8. Effective January 1, 2007, subsection (1)				
14	of section 626.261, Florida Statutes, is amended to read:				
15	626.261 Conduct of examination				
16	(1) The applicant for license or the applicant for				
17	examination shall appear in person and personally take the				
18	examination for license at the time and place specified by the				
19	department or by a person designated by the department.				
20	Section 9. Subsection (1) of section 626.281, Florida				
21	Statutes, is amended to read:				
22	626.281 Reexamination				
23	(1) Any applicant for license or applicant for				
24	<pre>examination who has either:</pre>				
25	(a) Taken an examination and failed to make a passing				
26	grade, or				
27	(b) Failed to appear for the examination or to take or				
28	complete the examination at the time and place specified in				
29	the notice of the department,				

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may take additional examinations, after filing with the
department an application for reexamination together with
applicable fees. The failure of an applicant to pass an
examination or the failure to appear for the examination or to
take or complete the examination does not preclude the
applicant from taking subsequent examinations.

Section 10. Effective January 1, 2007, section

Section 10. Effective January 1, 2007, section 626.291, Florida Statutes, is amended to read:

626.291 <u>Examination results;</u> denial, issuance of license.--

- any examination required under s. 626.221, the department or its designee shall provide a score report; and, if it finds that the applicant has received a passing grade, the department shall within such period notify the applicant and issue and transmit the license to which such examination related. If it finds that the applicant did not make a passing grade on the examination for a particular license, the department or its designee shall within this period provide notice to the applicant to that effect and of its denial of the license. For those applicants who have completed the examination and received a passing grade prior to submitting the license application, the department shall promptly issue the license applied for as soon as the department approves the application.
- (2) As to an applicant for a license for which no examination is required, the department shall promptly issue the license applied for as soon as it has approved the application.
- (3) A passing grade on an examination is valid for a period of 1 year. The department may not issue a license to an

applicant based on an examination taken more than 1 year prior to the date that an application for license is filed. The department shall not deny, delay, or withhold issuance of a license due to the fact that it has not received a criminal history report based on the applicant's fingerprints. Section 11. The sums of \$158,995 in recurring funds and \$120,069 in nonrecurring funds are appropriated from the Insurance Regulatory Trust Fund in the Department of Financial Services for the 2006-2007 fiscal year for the purposes of funding this act, and three full-time equivalent positions with \$103,285 in associated salary rate are authorized. Section 12. Except as otherwise expressly provided in this act, this act shall take effect July 1, 2006. 2.4

1		STATEMENT OF SUBSTANTIAL CHANGES CONTAINED IN COMMITTEE SUBSTITUTE FOR
2		Senate Bill 2526
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4 5	1.	Allows fingerprints of insurance agent applicants to be taken at a designated examination center and requires DFS to have fingerprinting equipment available.
6	2.	Deletes a prohibition against the Department of Financial
7	2.	Services (DFS) denying, delaying, or withholding approval of license applications without a criminal history report.
8	2	-
9	3.	Revises circumstances under which the department must notify an applicant about license examinations.
10 11	4.	Exempts from the examination requirement for a claims adjuster an individual who has obtained certification as a claims adjuster from the Association of Property and Casualty Claims Professionals.
12	5.	Provides procedures for applying for agent licensure
13	٥.	examination prior to applying for licensure.
14 15	tl	Allows insurance agent applicants to voluntarily disclose their race, ethnicity, gender, and native language on license applications to the (DFS) which will use the
16		information for research and statistical purposes to improve the fairness of the license examinations.
17 18 19	7.	Requires DFS to annually publish a report summarizing information relating to life insurance agent examinations administered each year, including ethnic classifications (race, ethnicity, gender, or native language) pertaining to passing rates and correct-answer rates.
20	8.	Requires DFS to provide certain information to examination applicants.
21	9.	Appropriates to DFS \$158,995 (recurring) and \$120,069 (non-recurring), from the Insurance Regulatory Trust Fund, and 3 full-time positions with a \$103,285
23		associated salary rate.
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