A bill to be entitled 1 2 An act relating to contracting for efficiency or 3 conservation measures by state agencies; amending s. 471.023, F.S.; exempting certain business organizations 4 5 from obtaining a certification of authorization to provide engineering services to the public; amending s. 489.145, 6 7 F.S.; including water and wastewater efficiency and 8 conservation in the measures encouraged by the 9 Legislature; revising definitions; providing for inclusion of water and wastewater efficiency and conservation 10 measures in guaranteed performance savings contracts 11 entered into by state agencies, municipalities, or 12 political subdivisions; exempting guaranteed performance 13 savings contractors from engineering certification 14 requirements under certain circumstances; amending s. 15 16 1013.23, F.S.; exempting energy performance contractors from engineering certification requirements under certain 17 circumstances; amending s. 287.064, F.S., relating to 18 19 consolidated financing of deferred-payment purchases, to conform; providing an effective date. 20 21 Be It Enacted by the Legislature of the State of Florida: 22 23 24 Section 1. Subsection (6) is added to section 471.023, 25 Florida Statutes, to read: 26 471.023 Certification of business organizations.--This section does not apply to business organizations 27 (6) registered as energy performance contractors as defined in s. 28 Page 1 of 11

CODING: Words stricken are deletions; words underlined are additions.

29 1013.23(2)(d).

30 Section 2. Section 489.145, Florida Statutes, is amended31 to read:

32 489.145 Guaranteed energy performance savings
 33 contracting.--

34 (1) SHORT TITLE.--This section may be cited as the
 35 "Guaranteed Energy Performance Savings Contracting Act."

36 (2)LEGISLATIVE FINDINGS. -- The Legislature finds that 37 investment in energy, water, and wastewater efficiency or conservation measures in agency facilities can reduce the amount 38 of energy and water consumed and wastewater to be treated and 39 produce immediate and long-term savings. It is the policy of 40 this state to encourage each agency agencies to invest in 41 energy, water, and wastewater efficiency or conservation 42 measures that provide such reductions reduce energy consumption, 43 44 produce a cost savings for the agency, and, for energy measures, improve the quality of indoor air in public facilities and to 45 operate, maintain, and, when economically feasible, build or 46 47 renovate existing agency facilities in such a manner as to minimize energy and water consumption and wastewater production 48 49 and maximize energy, water, and wastewater savings. It is 50 further the policy of this state to encourage each agency agencies to reinvest any energy savings resulting from energy, 51 water, and wastewater efficiency or conservation measures in 52 additional energy, water, and wastewater efficiency or 53 54 conservation measures efforts.

55 56 (3) DEFINITIONS.--As used in this section, the term:(a) "Agency" means the state, a municipality, or a Page 2 of 11

CODING: Words stricken are deletions; words underlined are additions.

57 political subdivision.

(b) "Energy, water, or wastewater efficiency or
conservation measure" means a training program, facility
alteration, or equipment purchase to be used in <u>new facilities</u>
<u>or in retrofitting or adding to existing facilities or</u>
<u>infrastructure that new construction, including an addition to</u>
<del>an existing facility, which</del> reduces energy, water, wastewater,
or operating costs and includes, but is not limited to:

Insulation of the facility structure and systems withinthe facility.

Storm windows and doors, caulking or weatherstripping,
multiglazed windows and doors, heat-absorbing, or heatreflective, glazed and coated window and door systems,
additional glazing, reductions in glass area, and other window
and door system modifications that reduce energy consumption.

72

3. Automatic energy control systems.

4. Heating, ventilating, or air-conditioning systemmodifications or replacements.

75 5. Replacement or modifications of lighting fixtures to
76 increase the energy efficiency of the lighting system, which, at
77 a minimum, must conform to the applicable state or local
78 building code.

79

6. Energy recovery systems.

7. Cogeneration systems that produce steam or forms of
energy such as heat, as well as electricity, for use primarily
within a facility or complex of facilities.

83 8. Energy conservation measures that provide long-term
 84 operating cost reductions or significantly reduce Btu consumed.
 Page 3 of 11

CODING: Words stricken are deletions; words underlined are additions.

hb0271-02-c2

CS/CS/HB	271
----------	-----

85 9. Renewable energy systems, such as solar, biomass, or86 wind systems.

87 10. Devices that reduce water consumption or <u>wastewater</u>
88 sewer charges.

89 <u>11. Equipment upgrades that improve the accuracy of</u>
90 billable revenue-generating systems.

91 <u>12. Automated electronic or remotely controlled systems or</u> 92 <u>measures that reduce direct personnel costs.</u>

93 <u>13. Such other energy, water, or wastewater efficiency or</u> 94 <u>conservation measures as may provide measurable operating cost</u> 95 reductions or billable revenue increases.

96 <u>14.11.</u> Energy storage systems, such as fuel cells and
97 thermal storage.

98 <u>15.12.</u> Energy-generating generating technologies, such as
 99 microturbines.

100

16. Cool roof coating.

101 <u>17.13.</u> Any other repair, replacement, or upgrade of 102 existing equipment.

103 (C) "Energy, water, or wastewater cost savings" means a measured reduction in the cost of fuel, energy or water 104 105 consumption, or wastewater production and stipulated improvement 106 in the operation and maintenance created from the implementation of one or more energy, water, or wastewater efficiency or 107 conservation measures when compared with an established baseline 108 for the previous cost of fuel, energy or water consumption, or 109 wastewater production and stipulated operation and maintenance. 110 "Guaranteed energy performance savings contract" means 111 (d)

112 a contract for the evaluation, recommendation, and

Page 4 of 11

CODING: Words stricken are deletions; words underlined are additions.

implementation of energy, water, or wastewater efficiency or conservation measures, which, at a minimum, shall include:

115 1. The design and installation of equipment to implement 116 one or more of such measures and, if applicable, operation and 117 maintenance of such measures.

118 2. The amount of any actual annual savings that meet or 119 exceed total annual contract payments made by the agency for the 120 contract.

3. The finance charges incurred by the agency over thelife of the contract.

(e) "Guaranteed energy performance savings contractor"
means a person or business that is licensed under chapter 471,
chapter 481, or this chapter, and is experienced in the
analysis, design, implementation, or installation of energy,
water, or wastewater efficiency or conservation measures through
energy performance contracts.

(4) PROCEDURES.--

129

(a) An agency may enter into a guaranteed energy
performance savings contract with a guaranteed energy
performance savings contractor to significantly reduce energy,
<u>water</u>, or wastewater or operating costs of an agency facility
through one or more energy, water, or wastewater efficiency or
conservation measures.

(b) Before design and installation of energy, water, or
 wastewater efficiency and conservation measures, the agency must
 obtain from a guaranteed energy performance savings contractor a
 report that summarizes the costs associated with the energy
 conservation measures and provides an estimate of the amount of
 Page 5 of 11

CODING: Words stricken are deletions; words underlined are additions.

hb0271-02-c2

141 the associated energy cost savings or operational improvements. 142 The issuance of such report and the design and installation of energy, water, or wastewater efficiency and conservation 143 144 measures pursuant to a guaranteed performance savings contract 145 shall not subject the guaranteed performance savings contractor 146 to the provisions of s. 471.023. The agency and the guaranteed 147 energy performance savings contractor may enter into a separate agreement to pay for costs associated with the preparation and 148 149 delivery of the report; however, payment to the contractor shall be contingent upon the report's projection of energy cost 150 151 savings being equal to or greater than the total projected costs 152 of the design and installation of the report's energy conservation or efficiency measures. 153

154 The agency may enter into a guaranteed energy (C)155 performance savings contract with a guaranteed energy 156 performance savings contractor if the agency finds that the 157 amount the agency would spend on the energy conservation or 158 efficiency measures will not likely exceed the amount of the 159 associated energy cost savings for up to 20 years from the date of installation, based on the life cycle cost calculations 160 161 provided in s. 255.255, if the recommendations in the report 162 were followed and if the qualified provider or providers give a 163 written guarantee that such the energy cost savings will meet or 164 exceed the costs of the system. The contract may provide for installment payments for a period not to exceed 20 years. 165

(d) A guaranteed energy performance savings contractor must be selected in compliance with s. 287.055; except that if fewer than three firms are qualified to perform the required Page 6 of 11

CODING: Words stricken are deletions; words underlined are additions.

hb0271-02-c2

169 services, the requirement for agency selection of three firms, 170 as provided in s. 287.055(4)(b), and the bid requirements of s. 171 287.057 do not apply.

(e) Before entering into a guaranteed energy performance
savings contract, an agency must provide published notice of the
meeting in which it proposes to award the contract, the names of
the parties to the proposed contract, and the contract's
purpose.

177 (f) A guaranteed energy performance savings contract may provide for financing, including tax-exempt tax exempt 178 179 financing, by a third party. The contract for third-party third party financing may be separate from the energy performance 180 savings contract. A separate contract for third-party third 181 182 party financing must include a provision that the third-party third party financier must not be granted rights or privileges 183 184 that exceed the rights and privileges available to the 185 quaranteed energy performance savings contractor.

186 In determining the amount the agency will finance to (q) 187 acquire the efficiency or energy conservation measures, the agency may reduce such amount by the application of any grant 188 189 moneys, rebates, or capital funding available to the agency for 190 the purpose of buying down the cost of the guaranteed energy performance savings contract. However, in calculating the life 191 cycle cost as required in paragraph (c), the agency shall not 192 apply any grants, rebates, or capital funding. 193

194 (5) CONTRACT PROVISIONS.--

(a) A guaranteed energy performance savings contract must
 include a written guarantee that may include, but is not limited
 Page 7 of 11

CODING: Words stricken are deletions; words underlined are additions.

2007

hb0271-02-c2

197 to the form of, a letter of credit, insurance policy, or 198 corporate guarantee by the guaranteed energy performance savings 199 contractor that annual <u>associated</u> energy cost savings will meet 200 or exceed the amortized cost of <u>the efficiency or</u> energy 201 conservation measures.

202 The guaranteed energy performance savings contract (b) 203 must provide that all payments, except obligations on 204 termination of the contract before its expiration, may be made 205 over time, but not to exceed 20 years from the date of complete 206 installation and acceptance by the agency, and that the annual 207 savings are guaranteed to the extent necessary to make annual payments to satisfy the quaranteed energy performance savings 208 contract. 209

(c) The guaranteed energy performance savings contract
must require that the guaranteed energy performance savings
contractor to whom the contract is awarded provide a 100-percent
public construction bond to the agency for its faithful
performance, as required by s. 255.05.

(d) The guaranteed energy performance savings contract may contain a provision allocating to the parties to the contract any annual <u>associated</u> energy cost savings that exceed the amount of the <u>associated</u> energy cost savings guaranteed in the contract.

(e) The guaranteed energy performance savings contract
 shall require the guaranteed energy performance savings
 contractor to provide to the agency an annual reconciliation of
 the guaranteed <u>associated</u> energy cost savings. If the
 reconciliation reveals a shortfall in <u>such</u> annual <u>energy</u> cost
 Page 8 of 11

CODING: Words stricken are deletions; words underlined are additions.

I I

savings, the guaranteed energy performance savings contractor is liable for such shortfall. If the reconciliation reveals an excess in <u>such</u> annual energy cost savings, the excess savings may be allocated under paragraph (d) but may not be used to cover potential energy cost savings shortages in subsequent contract years.

(f) The guaranteed energy performance savings contract must provide for payments of not less than one-twentieth of the price to be paid within 2 years from the date of the complete installation and acceptance by the agency, and the remaining costs to be paid at least quarterly, not to exceed a 20-year term, based on life cycle cost calculations.

(g) The guaranteed energy performance savings contract may
extend beyond the fiscal year in which it becomes effective;
however, the term of any contract expires at the end of each
fiscal year and may be automatically renewed annually for up to
20 years, subject to the agency making sufficient annual
appropriations based upon continued realized energy, water, or
wastewater savings.

(h) The guaranteed energy performance savings contract
must stipulate that it does not constitute a debt, liability, or
obligation of the state.

(6) PROGRAM ADMINISTRATION AND CONTRACT REVIEW.--The
 Department of Management Services, with the assistance of the
 Office of the Chief Financial Officer, may, within available
 resources, provide technical assistance to state agencies
 contracting for energy, water, or wastewater efficiency or
 conservation measures and engage in other activities considered
 Page 9 of 11

CODING: Words stricken are deletions; words underlined are additions.

253 appropriate by the department for promoting and facilitating 254 guaranteed energy performance contracting by state agencies. The Office of the Chief Financial Officer, with the assistance of 255 256 the Department of Management Services, may, within available 257 resources, develop model contractual and related documents for use by state agencies. Prior to entering into a guaranteed 258 259 energy performance savings contract, any contract or lease for 260 third-party financing, or any combination of such contracts, a 261 state agency shall submit such proposed contract or lease to the 262 Office of the Chief Financial Officer for review and approval.

263 Section 3. Paragraph (d) of subsection (3) of section 264 1013.23, Florida Statutes, is amended to read:

265

1013.23 Energy efficiency contracting.--

266

(3) ENERGY PERFORMANCE-BASED CONTRACT PROCEDURES. --

(d) 267 Prior to the design and installation of the energy 268 conservation measure, the district school board, community college board of trustees, or state university board of trustees 269 270 must obtain from the energy performance contractor a report that 271 discloses all costs associated with the energy conservation measure and provides an estimate of the amount of the energy 272 273 cost savings. The report must be reviewed by either the 274 Department of Education or the Department of Management Services 275 or signed and sealed by a registered professional engineer. The 276 issuance of such report and the design and installation of 277 energy conservation measures pursuant to an energy performance-278 based contract shall not subject the energy performance 279 contractor to the provisions of s. 471.023. Section 4. Subsection (10) of section 287.064, Florida 280

Page 10 of 11

CODING: Words stricken are deletions; words underlined are additions.

281 Statutes, is amended to read:

282 287.064 Consolidated financing of deferred-payment 283 purchases.--

Costs incurred pursuant to a guaranteed energy 284 (10)285 performance savings contract, including the cost of energy, 286 water, or wastewater efficiency and conservation measures, each 287 as defined in s. 489.145, may be financed pursuant to a master 288 equipment financing agreement; however, the costs of training, 289 operation, and maintenance may not be financed. The period of time for repayment of the funds drawn pursuant to the master 290 equipment financing agreement under this subsection may exceed 5 291 292 years but may not exceed 10 years.

293

Section 5. This act shall take effect July 1, 2007.

Page 11 of 11

CODING: Words stricken are deletions; words underlined are additions.