#### Florida Senate - 2008

By Senator Aronberg

27-03847A-08

20082214

| 1  | A bill to be entitled                                      |
|----|--|
| 2  | An act relating to mortgage rescue fraud; providing a      |
| 3  | short title; providing legislative findings and            |
| 4  | declarations; providing intent and purposes; providing     |
| 5  | definitions; providing requirements for foreclosure        |
| 6  | consultant contracts; providing requirements for notices   |
| 7  | of cancellation; providing for rescission of foreclosure   |
| 8  | consultant contracts; providing requirements for           |
| 9  | foreclosure conveyance contracts; providing for contract   |
| 10 | terms; providing requirements for cancellation of          |
| 11 | foreclosure conveyance contracts; providing requirements   |
| 12 | for notices of cancellation; providing for                 |
| 13 | unenforceability of waivers of provisions of the act;      |
| 14 | providing exceptions; specifying prohibited activities for |
| 15 | foreclosure consultants and foreclosure purchasers;        |
| 16 | specifying required activities for foreclosure purchasers; |
| 17 | providing a definition; specifying certain violations as   |
| 18 | unlawful practices; providing for remedies under the       |
| 19 | Florida Deceptive and Unfair Trade Practices Act;          |
| 20 | providing for judgments for damages, attorney's fees and   |
| 21 | costs, and equitable relief; providing for awards of       |
| 22 | damages; providing limitations on certain actions;         |
| 23 | specifying the offense of criminal mortgage rescue fraud;  |
| 24 | providing criminal penalties; providing for limiting       |
| 25 | contract provisions requiring arbitration; providing for   |
| 26 | application; providing severability; providing an          |
| 27 | effective date.  |
| 28 |  |

28

29 Be It Enacted by the Legislature of the State of Florida:

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31 Section 1. Short title.--This act may be cited as the 32 "Mortgage Rescue Fraud Act." Section 2. Legislative findings; declarations; intent and 33 34 purposes.--35 (1) The Legislature finds and declares that homeowners who 36 are in default on their mortgages, in foreclosure, or at risk of 37 losing their homes due to nonpayment of taxes may be vulnerable 38 to fraud, deception, and unfair dealing by foreclosure 39 consultants or foreclosure purchasers. The rapid escalation of 40 home values throughout the state has resulted in a significant 41 increase in home equity, which constitutes the greatest financial 42 asset held by many homeowners of this state. The recent increase 43 in interest rates and property taxes throughout the state has 44 placed a financial burden on homeowners and resulted in this 45 state having one of the highest foreclosure rates in the country. 46 During the time period between the default on the mortgage and 47 the scheduled foreclosure sale date, homeowners in financial 48 distress, especially poor, elderly, and financially unsophisticated homeowners, are vulnerable to aggressive 49 50 foreclosure consultants and foreclosure purchasers who induce 51 homeowners to sell their homes for a fraction of their fair 52 market values, or in some cases even sign away their homes, 53 through the use of schemes that often involve oral and written 54 misrepresentations, deceit, intimidation, and other unreasonable 55 commercial practices. 56 (2) The Legislature declares that it is the express policy 57 of this state to preserve and quard the social and economic value

58 of homeownership.

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| 59 | (3) The intent and purposes of this section are to provide        |
|----|---|
| 60 | the owner of a residence at risk of loss with information         |
| 61 | necessary to make an informed and intelligent decision regarding  |
| 62 | any transaction with a foreclosure consultant or foreclosure      |
| 63 | purchaser; to require that the agreement be expressed in writing; |
| 64 | to safeguard homeowners against deceit and financial hardship; to |
| 65 | ensure, foster, and encourage fair dealing in consultation and    |
| 66 | the sale and purchase of residences at risk of loss; to prohibit  |
| 67 | representations that tend to mislead; to prohibit or restrict     |
| 68 | unfair contract terms; to provide a cooling-off period for        |
| 69 | homeowners who enter into covered contracts; to afford homeowners |
| 70 | a reasonable and meaningful opportunity to rescind sales to       |
| 71 | foreclosure purchasers; and to preserve and protect home equity   |
| 72 | for the homeowners of this state.                                 |
| 73 | Section 3. DefinitionsFor purposes of this act:                   |
| 74 | (1)(a) "Foreclosure consultant" means any person who,             |
| 75 | directly or indirectly, makes any solicitation, representation,   |
| 76 | or offer to any owner to perform for compensation, or who         |
| 77 | performs for compensation, any service that the person represents |
| 78 | will in any manner accomplish any of the following:               |
| 79 | 1. Stop or postpone the foreclosure sale or the loss of the       |
| 80 | home due to nonpayment of taxes;                                  |
| 81 | 2. Obtain any forbearance from any beneficiary or mortgagee       |
| 82 | or relief with respect to a tax sale of the property;             |
| 83 | 3. Assist the owner in exercising any right of                    |
| 84 | reinstatement or right of redemption;                             |
| 85 | 4. Obtain any extension of the period within which the            |
| 86 | owner may reinstate the owner's rights with respect to the        |
| 87 | property;   |
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| 88  | 5. Obtain any waiver of an acceleration clause contained in       |
|-----|---|
| 89  | any promissory note or contract secured by a mortgage on a        |
| 90  | residence at risk of loss or contained in the mortgage;           |
| 91  | 6. Assist the owner during a foreclosure or loan default or       |
| 92  | a tax certificate redemption period in obtaining a loan or        |
| 93  | advance of funds;   |
| 94  | 7. Avoid or ameliorate the impairment of the owner's credit       |
| 95  | resulting from the filing of a foreclosure or the conduct of a    |
| 96  | foreclosure sale or tax sale; or                                  |
| 97  | 8. Save the owner's residence from foreclosure or loss due        |
| 98  | to nonpayment of taxes.   |
| 99  | (b) The term "foreclosure consultant" does not include:           |
| 100 | 1. A person licensed to practice law in this state when the       |
| 101 | person renders service in the course of his or her practice as an |
| 102 | attorney-at-law.  |
| 103 | 2. A person licensed as a real estate broker or sales             |
| 104 | associate under s. 475.181, Florida Statutes, when the person     |
| 105 | engages in acts the performance of which requires licensure under |
| 106 | chapter 475, Florida Statutes, unless the person is engaged in    |
| 107 | offering services designed to, or purportedly designed to, enable |
| 108 | the owner to retain possession of the residence in foreclosure.   |
| 109 | 3. A person licensed as a residential mortgage broker under       |
| 110 | s. 494.0031, Florida Statutes, or mortgage lender under s.        |
| 111 | 494.0061, Florida Statutes, when acting under the authority of    |
| 112 | that license.   |
| 113 | 4. A person or the person's authorized agent acting under         |
| 114 | the express authority or written approval of the United States    |
| 115 | Department of Housing and Urban Development.                      |
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| 116 | 5. A person who holds or is owed an obligation secured by a       |
|-----|---|
| 117 | lien on any residence at risk of loss when the person performs    |
| 118 | services in connection with such obligation or lien if the        |
| 119 | obligation or lien did not arise as the result of or part of a    |
| 120 | conveyance of the proposed residence at risk of loss.             |
| 121 | 6. Banks, savings banks, savings and loan associations, and       |
| 122 | credit unions organized, chartered, or holding a certificate of   |
| 123 | authority to do business under the laws of this state or the      |
| 124 | United States.  |
| 125 | 7. Mortgagees approved by the United States Department of         |
| 126 | Housing and Urban Development, any subsidiary or affiliate of     |
| 127 | such persons or entities, and any agent or employee of such       |
| 128 | persons or entities while engaged in the business of such persons |
| 129 | or entities.  |
| 130 | 8. An agency or organization meeting the qualifications of        |
| 131 | s. 501(c)(3) of the United States Internal Revenue Code and doing |
| 132 | business for not less than 5 years that offers counseling or      |
| 133 | advice to an owner of a residence at risk of loss if such owner   |
| 134 | does not contract for services with a for-profit lender or        |
| 135 | foreclosure purchaser or any person who structures or plans such  |
| 136 | contractual transactions.   |
| 137 | 9. A judgment creditor of the owner, to the extent the            |
| 138 | judgment creditor's claim accrued prior to the recording of the   |
| 139 | lis pendens pursuant to s. 48.23, Florida Statutes, but excluding |
| 140 | a person who purchased the claim after such recording.            |
| 141 | 10. A foreclosure purchaser.                                      |
| 142 | (2) "Foreclosure conveyance" means a transaction in which         |
| 143 | an owner of a residence at risk of loss transfers an interest in  |
| 144 | fee in the property, the acquirer of the property allows the      |
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| 145 | owner of the property to occupy the property, and the acquirer of |
|-----|---|
| 146 | the property or a person acting in participation with the         |
| 147 | acquirer of the property conveys or promises to convey an         |
| 148 | interest in fee back to the owner or gives the owner an option to |
| 149 | purchase the property at a later date.                            |
| 150 | (3) "Foreclosure purchaser" means any person who acquires         |
| 151 | any interest in fee in a residence at risk of loss while allowing |
| 152 | the owner to possess, occupy, or retain any present or future     |
| 153 | interest in fee in the property or any person who participates in |
| 154 | a joint venture or joint enterprise involving a foreclosure       |
| 155 | conveyance.   |
| 156 | (4) "Owner" means the record owner of the residential real        |
| 157 | property in foreclosure at the time a notice of lis pendens was   |
| 158 | recorded or a summons and complaint was served or, when           |
| 159 | applicable, at the time the loan on the residential real property |
| 160 | is more than 90 days delinquent or the owner of the residential   |
| 161 | real property is subject to loss of ownership due to nonpayment   |
| 162 | of taxes.   |
| 163 | (5) "Person" means any individual, partnership,                   |
| 164 | corporation, limited liability company, association, or other     |
| 165 | group, however organized.   |
| 166 | (6) "Resale" means a bona fide market sale of property            |
| 167 | subject to a foreclosure conveyance by a foreclosure purchaser to |
| 168 | an unaffiliated third party.                                      |
| 169 | (7) "Resale price" means the gross sale price of a property       |
| 170 | for resale.   |
| 171 | (8) "Residence at risk of loss" means:                            |
| 172 | (a) Residential real property consisting of one to six            |
| 173 | family dwelling units, including condominiums, against which      |
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174 there is an outstanding notice of pendency of foreclosure 175 recorded pursuant to s. 48.23, Florida Statutes, or against which 176 a summons and complaint has been served under chapter 702, Florida Statutes, or whose owner is more than 90 days delinquent 177 178 on any loan that is secured by the property; or 179 (b) Residential real property consisting of one to six 180 family dwelling units, including condominiums, at risk of loss of 181 ownership due to nonpayment of taxes. 182 (9) "Service" means and includes, but is not limited to: 183 (a) Debt, budget, or financial counseling of any type; (b) Receiving money for the purpose of distributing such 184 185 money to creditors in payment or partial payment of any 186 obligation secured by a lien on a residence at risk of loss; 187 (c) Contacting creditors on behalf of an owner of a 188 residence at risk of loss; 189 (d) Arranging or attempting to arrange for an extension of 190 the period within which the owner of a residence at risk of loss 191 may cure the owner's default and reinstate the mortgage or redeem his or her obligation pursuant to s. 45.0315, Florida Statutes; 192 193 (e) Arranging or attempting to arrange for any delay or 194 postponement of the time of sale of a residence at risk of loss; 195 Advising the filing of any document or assisting in any (f) 196 manner in the preparation of any document for filing with any 197 bankruptcy court; or 198 (g) Giving any advice, explanation, or instruction to an owner of a residence at risk of loss that in any manner relates 199 to the cure of a default or forfeiture or to the postponement or 200 201 avoidance of sale of a residence at risk of loss. 202 Section 4. Foreclosure consultant contract requirements.--

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| 203 | (1) A foreclosure consultant contract must be in writing;         |
| 204 | must fully disclose, clearly and conspicuously, the exact nature  |
| 205 | of the foreclosure consultant's services and the total amount and |
| 206 | terms of compensation; and must include:                          |
| 207 | (a) An accurate description of the goods or services              |
| 208 | offered and to be provided by the foreclosure consultant.         |
| 209 | (b) An accurate description of how the foreclosure                |
| 210 | consultant will assist persons in avoiding or delaying            |
| 211 | foreclosure or curing or otherwise addressing a default.          |
| 212 | (2) The following notice, in at least 14-point boldfaced          |
| 213 | type if the contract is printed, or in capital letters if the     |
| 214 | contract is typed, must be displayed immediately above the        |
| 215 | statement required by subsection (3):                             |
| 216 |   |
| 217 | NOTICE REQUIRED BY FLORIDA LAW                                    |
| 218 |   |
| 219 | (Name of foreclosure consultant) or anyone                        |
| 220 | working for him or her CANNOT:                                    |
| 221 | (1) Take any money from you or ask you for money                  |
| 222 | until (name of foreclosure consultant) has                        |
| 223 | completely finished doing everything he or she said he            |
| 224 | or she would do; or   |
| 225 | (2) Ask you to sign or have you sign any lien,                    |
| 226 | mortgage, or deed.  |
| 227 |   |
| 228 | (3) The foreclosure consultant contract must be written in        |
| 229 | the same language as principally used by the foreclosure          |
| 230 | consultant to describe his or her services or to negotiate the    |
| 231 | contract, must be dated and signed by the owner of the residence  |
|     |   |

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27-03847A-08 20082214 232 at risk of loss, and must contain, in immediate proximity to the 233 space reserved for the owner's signature, the following 234 conspicuous statement in a size equal to at least 14-point 235 boldfaced type if the contract is printed, or in capital letters 236 if the contract is typed: 237 238 You, the owner, may cancel this transaction at any time 239 until after the foreclosure consultant has fully 240 performed each and every service the foreclosure 241 consultant contracted to perform or represented he or she would perform. See the attached notice of 242 243 cancellation form for an explanation of this right. 244 245 (4) The foreclosure consultant contract and notice of 246 cancellation must contain on the first page, in a type size no 247 smaller than that generally used in the body of the document, 248 each of the following: 249 The name and address of the foreclosure consultant to (a) 250 whom the notice of cancellation is to be mailed or otherwise 251 delivered. A post office box must be accompanied by a physical 252 address at which the notice could be delivered by a method other 253 than mail. 254 (b) The date the owner signed the contract. 255 (5) The foreclosure consultant contract must be accompanied 256 by a completed form in duplicate, captioned "Notice of 257 Cancellation," which must be attached to the contract, must be easily detachable, and must contain in at least 14-point 258 259 boldfaced type if the contract is printed, or in capital letters 260 if the contract is typed, the following statement written in the

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|-----|--|
| 261 | same language as that used in the contract:                    |
| 262 |  |
| 263 | NOTICE OF CANCELLATION   |
| 264 |  |
| 265 | (Enter date of transaction) (Date)                             |
| 266 |  |
| 267 | You may cancel this transaction, without any penalty or        |
| 268 | obligation, at any time until after the foreclosure            |
| 269 | consultant has fully performed each and every service          |
| 270 | the foreclosure consultant contracted to perform or            |
| 271 | represented he or she would perform.                           |
| 272 |  |
| 273 | To cancel this transaction, mail or deliver a signed           |
| 274 | and dated copy of this cancellation notice, or any             |
| 275 | other written notice, to:                                      |
| 276 |  |
| 277 | (Name of foreclosure consultant)                               |
| 278 | (Address of foreclosure consultant's place of                  |
| 279 | business)  |
| 280 |  |
| 281 | I hereby cancel this transaction.                              |
| 282 | (Date)   |
| 283 | (Owner's signature)  |
| 284 |  |
| 285 | (6) The foreclosure consultant shall provide the owner with    |
| 286 | a copy of the contract and the attached notice of cancellation |
| 287 | immediately upon execution of the contract.                    |
| 288 | (7) If the foreclosure consultant contract fails to            |
| 289 | substantially comply with the provisions of this section, the  |
|     |  |

CODING: Words stricken are deletions; words underlined are additions.

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27-03847A-08 20082214 290 contract is void and unenforceable and any documents signed by 291 the owner pursuant to the contract are null and void. 292 Section 5. Rescission of foreclosure consultant 293 contracts.--294 (1) In addition to any other right under law to rescind a 295 contract, an owner has the right to cancel a foreclosure 296 consultant contract at any time until after the foreclosure 297 consultant has fully performed each service the foreclosure 298 consultant contracted to perform or represented he or she would 299 perform. 300 (2) Cancellation occurs when the owner gives written notice 301 of cancellation to the foreclosure consultant at the address 302 specified in the foreclosure consultant contract. 303 (3) Notice of cancellation, if given by mail, is effective 304 when deposited in the mail properly addressed with postage 305 prepaid. 306 (4) Notice of cancellation given by the owner need not take 307 the particular form as provided with the foreclosure consultant 308 contract and, however expressed, is effective if the notice 309 indicates the intention of the owner not to be bound by the 310 contract. 311 Section 6. Foreclosure conveyance contract requirements. -- A 312 foreclosure purchaser shall enter into a foreclosure conveyance 313 in the form of a written contract. Every contract must be written 314 in letters of a size equal to at least 14-point boldfaced type, 315 or in capital letters if the contract is typed, in the same 316 language principally used by the owner to negotiate the sale of 317 the residence at risk of loss; must be fully completed, signed, 318 and dated by the owner of the residence at risk of loss and the

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| 319 | foreclosure purchaser; and must be witnessed and acknowledged by  |
| 320 | a notary public before the execution of any instrument of         |
| 321 | conveyance of the residence at risk of loss. If the contract      |
| 322 | fails to substantially comply with this section and section 7,    |
| 323 | the contract is void and unenforceable and any documents signed   |
| 324 | by the owner pursuant to the contract are null and void.          |
| 325 | Section 7. Foreclosure conveyance contract termsEach              |
| 326 | contract required by section 6 must contain the entire agreement  |
| 327 | of the parties and must include:                                  |
| 328 | (1) The name, business address, and telephone number of the       |
| 329 | foreclosure purchaser.  |
| 330 | (2) The address of the residence at risk of loss.                 |
| 331 | (3) The total consideration to be given by the foreclosure        |
| 332 | purchaser or tax lien payor in connection with or incident to the |
| 333 | sale.   |
| 334 | (4) A complete description of the terms of payment or other       |
| 335 | consideration, including, but not limited to, any services of any |
| 336 | nature that the foreclosure purchaser represents he or she will   |
| 337 | perform for the owner of the residence at risk of loss before or  |
| 338 | after the sale.   |
| 339 | (5) The time at which possession is to be transferred to          |
| 340 | the foreclosure purchaser.  |
| 341 | (6) A complete description of the terms of any related            |
| 342 | agreement designed to allow the owner of the residence at risk of |
| 343 | loss to remain in the residence, such as a rental agreement,      |
| 344 | repurchase agreement, contract for deed, or lease with option to  |
| 345 | buy.  |
| 346 | (7) A notice of cancellation as provided in subsection (2)        |
| 347 | of section 9.   |
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| 348 | (8) The following notice in at least 14-point boldfaced           |
|-----|---|
| 349 | type if the contract is printed, or in capital letters if the     |
| 350 | contract is typed, and completed with the name of the foreclosure |
| 351 | purchaser, immediately above the statement required by subsection |
| 352 | (1) of section 9:   |
| 353 |   |
| 354 | NOTICE REQUIRED BY FLORIDA LAW                                    |
| 355 |   |
| 356 | Until your right to cancel this contract has ended,               |
| 357 | (name of foreclosure purchaser) or anyone working                 |
| 358 | for(name of foreclosure purchaser) CANNOT ask                     |
| 359 | you to sign or have you sign any deed or other                    |
| 360 | document. You are urged to have this contract reviewed            |
| 361 | by an attorney of your choice within 5 business days              |
| 362 | after signing it.   |
| 363 |   |
| 364 | (9) If title to the residence at risk of loss will be             |
| 365 | transferred in the conveyance transaction, the following notice   |
| 366 | in at least 14-point boldfaced type if the contract is printed,   |
| 367 | or in capital letters if the contract is typed, and completed     |
| 368 | with the name of the foreclosure purchaser, immediately above the |
| 369 | statement required by this section:                               |
| 370 |   |
| 371 | NOTICE REQUIRED BY FLORIDA LAW                                    |
| 372 |   |
| 373 | As part of this transaction, you are giving up title to           |
| 374 | your home.  |
| 375 |   |
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| 376 | The contract required by this section survives delivery of any    |
|-----|---|
| 377 | instrument of conveyance of the residence in foreclosure and has  |
| 378 | no effect on persons other than the parties to the contract.      |
| 379 | Section 8. Cancellation of foreclosure conveyance                 |
| 380 | contracts   |
| 381 | (1) In addition to any other right of rescission, the owner       |
| 382 | of a residence at risk of loss has the right to cancel any        |
| 383 | contract with a foreclosure purchaser until midnight of the 5th   |
| 384 | business day following the day on which the owner of the          |
| 385 | residence at risk of loss signs a contract that complies with     |
| 386 | this act or until 8:00 a.m. on the last day of the period during  |
| 387 | which the owner of the residence at risk of loss has a right of   |
| 388 | redemption under s. 45.0315, Florida Statutes, or s. 197.472,     |
| 389 | Florida Statutes, whichever occurs first.                         |
| 390 | (2) Cancellation occurs when the owner of the residence at        |
| 391 | risk of loss delivers, by any means, written notice of            |
| 392 | cancellation to the address specified in the foreclosure          |
| 393 | conveyance contract.  |
| 394 | (3) A notice of cancellation given by the owner of the            |
| 395 | residence at risk of loss need not take the particular form as    |
| 396 | provided with the foreclosure conveyance contract.                |
| 397 | (4) Within 10 days following receipt of a notice of               |
| 398 | cancellation given in accordance with this section, the           |
| 399 | foreclosure purchaser shall return without condition any original |
| 400 | contract and any other documents signed by the owner of the       |
| 401 | residence at risk of loss.  |
| 402 | Section 9. Notice of cancellation of foreclosure conveyance       |
| 403 | contract  |

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| 404 | (1) The contract must contain, in immediate proximity to          |
|-----|---|
| 405 | the space reserved for the signature of the owner of the          |
| 406 | residence at risk of loss, a conspicuous statement in a size      |
| 407 | equal to at least 14-point boldfaced type if the contract is      |
| 408 | printed, or in capital letters if the contract is typed, as       |
| 409 | follows:  |
| 410 |   |
| 411 | You may cancel this contract for the sale of your house           |
| 412 | without any penalty or obligation at any time before              |
| 413 | (date and time) See the attached notice of                        |
| 414 | cancellation form for an explanation of this right.               |
| 415 |   |
| 416 | The foreclosure purchaser shall accurately enter the date and     |
| 417 | time of day on which the cancellation right ends.                 |
| 418 | (2) The contract must be accompanied by a completed form in       |
| 419 | duplicate, captioned "Notice of Cancellation" in a size equal to  |
| 420 | a 14-point boldfaced type if the contract is printed, or in       |
| 421 | capital letters if the contract is typed, followed by a space in  |
| 422 | which the foreclosure purchaser shall enter the date on which the |
| 423 | owner of the residence at risk of loss executes any contract.     |
| 424 | This form must be attached to the contract, must be easily        |
| 425 | detachable, and must contain in type of at least 14-point         |
| 426 | boldfaced type if the contract is printed, or in capital letters  |
| 427 | if the contract is typed, the following statement written in the  |
| 428 | same language as that used in the contract:                       |
| 429 |   |
| 430 | NOTICE OF CANCELLATION  |
| 431 |   |
| 432 | (Date contract signed)  |
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| 433 |   |
|-----|---|
| 434 | You may cancel this contract for the sale of your                 |
| 435 | house, without any penalty or obligation, at any time             |
| 436 | before (date and time) To cancel this                             |
| 437 | transaction, mail or deliver a signed and dated copy of           |
| 438 | this cancellation notice to (name of foreclosure                  |
| 439 | purchaser) at (street address of foreclosure                      |
| 440 | purchaser's place of business) NOT LATER THAN                     |
| 441 | (date and time)   |
| 442 |   |
| 443 | I hereby cancel this transaction.                                 |
| 444 | (Date)  |
| 445 | (Owner's signature)   |
| 446 |   |
| 447 | (3) The foreclosure purchaser shall provide the owner of          |
| 448 | the residence at risk of loss with a copy of the contract and the |
| 449 | attached notice of cancellation at the time the contract is       |
| 450 | executed by all parties.  |
| 451 | (4) The 5 business days during which the owner of the             |
| 452 | residence at risk of loss may cancel the contract shall not begin |
| 453 | to run until all parties to the contract have executed the        |
| 454 | contract and the foreclosure purchaser has complied with this     |
| 455 | section.  |
| 456 | Section 10. WaiverAny waiver of the provisions of this            |
| 457 | act by an owner of a residence at risk of loss is void and        |
| 458 | unenforceable as contrary to public policy, except that such an   |
| 459 | owner may waive the 5-business-day right to cancel provided in    |
| 460 | section 8 if the property is subject to a foreclosure sale within |
| 461 | the 5-business-day period, and the owner agrees to waive his or   |
|     |   |

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| 462 | her right to cancel in a handwritten statement signed by all      |
|-----|---|
| 463 | parties holding title to the residence at risk of loss.           |
| 464 | Section 11. Prohibited activities                                 |
| 465 | (1) A foreclosure consultant may not:                             |
| 466 | (a) Claim, demand, charge, collect, or receive any                |
| 467 | compensation until after the foreclosure consultant has fully     |
| 468 | performed every service the foreclosure consultant contracted to  |
| 469 | perform or represented he or she would perform;                   |
| 470 | (b) Claim, demand, charge, collect, or receive for any            |
| 471 | reason any fee, interest, or other compensation that exceeds two  |
| 472 | monthly mortgage payments of principal and interest or the most   |
| 473 | recent tax installment on the residence at risk of loss,          |
| 474 | whichever is less;  |
| 475 | (c) Take any wage assignment, a lien of any type on real or       |
| 476 | personal property, or any other security to secure the payment of |
| 477 | compensation. Any such security is void and unenforceable;        |
| 478 | (d) Receive any consideration from any third party in             |
| 479 | connection with services rendered to an owner of a residence at   |
| 480 | risk of loss unless the consideration is first fully disclosed to |
| 481 | the owner;  |
| 482 | (e) Acquire any interest, directly or indirectly or by            |
| 483 | means of a subsidiary or affiliate, in a residence at risk of     |
| 484 | loss from an owner of the residence with whom the foreclosure     |
| 485 | consultant has contracted;  |
| 486 | (f) Take any power of attorney from an owner for any              |
| 487 | purpose, except to inspect documents as provided by law; or       |
| 488 | (g) Induce or attempt to induce any owner to enter into a         |
| 489 | contract that does not comply in all respects with this act.      |
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| 490 | (2) A foreclosure purchaser, in the course of a conveyance        |
|-----|---|
| 491 | of a residence at risk of loss, may not:                          |
| 492 | (a) Enter into, or attempt to enter into, a foreclosure           |
| 493 | conveyance with an owner of a residence at risk of loss unless:   |
| 494 | 1. The foreclosure purchaser verifies and can demonstrate         |
| 495 | that the owner of the residence at risk of loss has a reasonable  |
| 496 | ability to pay for the subsequent conveyance of an interest back  |
| 497 | to the owner and to make monthly or any other payments due prior  |
| 498 | to that time. In the case of a lease with an option to purchase,  |
| 499 | payment ability also includes the reasonable ability to purchase  |
| 500 | the property within the term of the option to purchase. There is  |
| 501 | a rebuttable presumption that the foreclosure purchaser has not   |
| 502 | verified reasonable payment ability if the foreclosure purchaser  |
| 503 | has not obtained documents other than a statement by the owner of |
| 504 | assets, liabilities, and income.                                  |
| 505 | 2. The foreclosure purchaser and the owner of the residence       |
| 506 | at risk of loss complete a closing for any foreclosure conveyance |
| 507 | in which the foreclosure purchaser obtains a deed or mortgage     |
| 508 | from an owner. For purposes of this section, "closing" means an   |
| 509 | in-person meeting to complete final documents incident to the     |
| 510 | sale of the real property or creation of a mortgage on the real   |
| 511 | property conducted by a person who is not employed by or an       |
| 512 | affiliate of the foreclosure purchaser.                           |
| 513 | 3. The foreclosure purchaser obtains the written consent of       |
| 514 | the owner of the residence at risk of loss to a grant by the      |
| 515 | foreclosure purchaser of any interest in the property during such |
| 516 | times as the owner maintains any interest in the property.        |
| 517 | 4. The foreclosure purchaser complies with the requirements       |
| 518 | for disclosure, loan terms, and conduct in the federal Home       |
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519 Ownership Equity Protection Act, 15 U.S.C. s. 1639, or its 520 implementing regulation, 12 C.F.R. ss. 226.31, 226.32, and 521 226.34, for any foreclosure conveyance in which the owner of a 522 residence at risk of loss obtains a vendee interest in a contract 523 for deed, regardless of whether the terms of the contract for 524 deed meet the annual percentage rate or points and fees 525 requirements for a covered loan in 12 C.F.R. s. 226.32(a) and 526 (b); 527 (b) Fail to: 528 1. Ensure that title to the subject dwelling has been 529 conveyed to the owner of the residence at risk of loss; 530 2. Make a payment to the owner of the residence at risk of 531 loss such that the owner has received consideration in an amount 532 of at least 82 percent of the fair market value of the property 533 within 150 days after the eviction or voluntary relinquishment of 534 possession of the dwelling by the owner. The foreclosure 535 purchaser shall make a detailed accounting of the basis for the 536 payment amount, or a detailed accounting of the reasons for 537 failure to make a payment, including providing written documentation of expenses, within such 150-day period. The 538 539 accounting with documentation attached shall be provided to the 540 owner of the residence at risk of loss when payment is made. For purposes of this subparagraph, the following apply: 541 a. There is a rebuttable presumption that an appraisal by a 542 543 person licensed or certified by an agency of the Federal 544 Government or this state to appraise real estate constitutes the 545 fair market value of the property. 546 b. The time for determining the fair market value shall be 547 determined in the foreclosure conveyance contract at the time of

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548 the execution of the foreclosure conveyance contract or at 549 resale. If the contract states that the fair market value shall 550 be determined at the time of resale, the fair market value shall 551 be the resale price if the property is sold within 120 days after 552 the eviction or voluntary relinquishment of the property by the 553 owner. If the contract states that the fair market value shall be 554 determined at the time of resale and the resale is not completed within 120 days after the eviction or voluntary relinquishment of 555 556 the property by the owner, the fair market value shall be 557 determined by an appraisal conducted during such 120-day period, 558 and payment, if required, shall be made to the owner of the 559 residence at risk of loss. However: 560 (I) The fair market value shall be recalculated as the 561 resale price on resale, and an additional payment amount, if appropriate based on the resale price, shall be made to the owner 562 563 of the residence at risk of loss within 15 days after resale; and 564 (II) A detailed accounting of the basis for the payment 565 amount, or a detailed accounting of the reasons for failure to 566 make additional payment, shall be made within 15 days after 567 resale, including providing written documentation of expenses. 568 c. The accounting shall be a separate document showing the 569 fair market value of the property at the time indicated in the 570 foreclosure conveyance contract; showing 82 percent of the fair 571 market value; specifying individually all consideration actually 572 paid; showing amounts and to whom paid; and providing the total 573 amount to be paid to the owner of the residence at risk of loss, 574 where appropriate. 575 d.(I) For purposes of this subparagraph, the term

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"consideration" means any payment or thing of value provided to

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577 the owner of the residence at risk of loss, including unpaid rent 578 or contract for deed payments owed by the owner of the residence 579 at risk of loss prior to the date of eviction or voluntary 580 relinquishment of the property, reasonable costs paid to third 581 parties necessary to complete the foreclosure conveyance 582 transaction, payment of money to satisfy a debt or legal 583 obligation of the owner of the residence at risk of loss, or the 584 reasonable cost of repairs for damage to the dwelling caused by 585 the owner of the residence at risk of loss. 586 (II) The term "consideration" does not include amounts 587 imputed as a down payment or fee to the foreclosure purchaser, or 588 a person acting in participation with the foreclosure purchaser, 589 incident to a contract for deed, lease, or option to purchase 590 entered into as part of the foreclosure conveyance, except for 591 reasonable costs paid to third parties necessary to complete the 592 foreclosure conveyance; or 593 3. Enter into repurchase or lease terms as part of the 594 subsequent conveyance that are unfair or commercially 595 unreasonable, or engage in any other unfair or unconscionable 596 conduct; 597 (c) Represent, directly or indirectly, that: 598 1. The foreclosure purchaser is acting as an advisor or a 599 consultant or in any other manner represent that the foreclosure 600 purchaser is acting on behalf of the owner of the residence at 601 risk of loss; 602 2. The foreclosure purchaser possesses certification, 603 registration, or licensure that the foreclosure purchaser does 604 not possess;

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| 605 | 3. The foreclosure purchaser is not a member of a licensed        |
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| 606 | profession, if that is untrue; or                                 |
| 607 | 4. The foreclosure purchaser is assisting the owner of the        |
| 608 | residence at risk of loss in "saving the house," or a             |
| 609 | substantially similar phrase, if the result of the transaction    |
| 610 | will be that the owner of the residence at risk of loss does not  |
| 611 | complete a redemption of the property;                            |
| 612 | (d) Engage in any other conduct or make any other                 |
| 613 | statements, directly or by implication, that are false,           |
| 614 | deceptive, or misleading or that are likely to cause confusion or |
| 615 | misunderstanding, including, but not limited to, statements       |
| 616 | regarding the value of the residence at risk of loss, the amount  |
| 617 | of proceeds the owner of the residence at risk of loss will       |
| 618 | receive after a foreclosure sale, any contract term, or the       |
| 619 | rights or obligations of the owner of the residence at risk of    |
| 620 | loss incident to or arising out of the foreclosure conveyance; or |
| 621 | (e) Do any of the following until the period during which         |
| 622 | the owner of the residence at risk of loss may cancel the         |
| 623 | transaction has fully expired:                                    |
| 624 | 1. Accept from the owner of the residence at risk of loss         |
| 625 | an execution of, or induce the owner of the residence at risk of  |
| 626 | loss to execute, any instrument of conveyance of any interest in  |
| 627 | the residence at risk of loss;                                    |
| 628 | 2. Record in the public records maintained by the clerk of        |
| 629 | the court in the county or counties in which the real property is |
| 630 | located any document, including, but not limited to, any          |
| 631 | instrument of conveyance, signed by the owner of the residence at |
| 632 | risk of loss;   |
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| 633 | 3. Transfer or encumber, or purport to transfer or                |
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| 634 | encumber, any interest in the residence at risk of loss to any    |
| 635 | third party. A grant of any interest or encumbrance is not        |
| 636 | defeated or affected as against a bona fide purchaser or          |
| 637 | encumbrance for value and without notice of a violation of this   |
| 638 | act. Knowledge on the part of any such person or entity that the  |
| 639 | property was residential real property in foreclosure does not    |
| 640 | constitute a notice of a violation of this act. This section does |
| 641 | not abrogate any duty of inquiry that exists as to rights or      |
| 642 | interests of persons in possession of the residential real        |
| 643 | property in foreclosure; or                                       |
| 644 | 4. Pay any consideration to the owner of the residence at         |
| 645 | risk of loss.   |
| 646 | Section 12. <u>Civil remedies</u>                                 |
| 647 | (1) A violation of this act constitutes an unlawful               |
| 648 | practice under the Florida Deceptive and Unfair Trade Practices   |
| 649 | Act, and all remedies under that act are available for an action  |
| 650 | under that act. An owner of a residence at risk of loss may bring |
| 651 | an action against a foreclosure consultant or foreclosure         |
| 652 | purchaser for any violation of this act. Judgment must be entered |
| 653 | for actual damages and consequential damages, reasonable          |
| 654 | attorney's fees and costs, and appropriate equitable relief,      |
| 655 | including, but not limited to, the rescission of any deed,        |
| 656 | mortgage, or other instrument signed by the owner or foreclosure  |
| 657 | purchaser. The rights and remedies provided in this act are       |
| 658 | cumulative with, and not a limitation of, any other rights and    |
| 659 | remedies provided by law. Any action brought pursuant to this     |
| 660 | section must be commenced within 4 years from the date of the     |
| 661 | alleged violation.  |
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| 662 | (2) In addition to any other damages available to an owner        |
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| 663 | of a residence at risk of loss:                                   |
| 664 | (a) For a violation of paragraph (1)(a), paragraph (1)(b),        |
| 665 | or paragraph (1)(d) of section 11, the court may award damages up |
| 666 | to one and one-half times the compensation charged by the         |
| 667 | foreclosure consultant if the court finds that the foreclosure    |
| 668 | consultant's conduct was in bad faith.                            |
| 669 | (b) For a violation of the provisions of subsection (2) of        |
| 670 | section 11, the court may award damages no less than one and one- |
| 671 | half times the actual damages.                                    |
| 672 | (3) Notwithstanding any other provision of this section, no       |
| 673 | action may be brought on the basis of a violation of this act     |
| 674 | except by an owner against whom the violation was committed or by |
| 675 | the attorney general.   |
| 676 | Section 13. Criminal mortgage rescue fraud; penaltiesA            |
| 677 | person commits the offense of criminal mortgage rescue fraud when |
| 678 | he or she intentionally violates any provision of section 11. A   |
| 679 | person who engages in any activity that constitutes criminal      |
| 680 | mortgage rescue fraud commits a felony of the third degree,       |
| 681 | punishable as provided in s. 775.082, s. 775.083, or s. 775.084,  |
| 682 | Florida Statutes.   |
| 683 | Section 14. Liability   |
| 684 | (1) Any provision in a contract that attempts or purports         |
| 685 | to require arbitration of any dispute arising under this act is   |
| 686 | void at the option of the owner.                                  |
| 687 | (2) This section applies to any foreclosure consultant            |
| 688 | contract or foreclosure conveyance contract entered into on or    |
| 689 | after October 1, 2008.  |
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| 690 | Section 15. SeverabilityIf any provision of this act or          |
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| 691 | its application to any person or circumstance is held invalid,   |
| 692 | the invalidity does not affect other provisions or applications  |
| 693 | of the act which can be given effect without the invalid         |
| 694 | provision or application, and to this end the provisions of this |
| 695 | act are declared severable.                                      |
| 696 | Section 16. This act shall take effect October 1, 2008.          |
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